

How to Overcome Obstacles in your Career

Breakout Session Speaker: SANDRA MCNEIL Global Manufacturing Chief Engineer - GM

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WHAT'S MY BACKGROUND...?

Bi-Lingual: German & English

Education

M.B.A.

B.S. Electrical Engineering

ME Program Management

Product Development Quality

Manufacturing Operations & Quality

International Assignments: Germany & China







OPEX













WHAT'S MY FASCINATION ADVANTAGE...?

Primary: P-O-W-E-R
Secondary: INNOVATION
I AM...
THE CHANGE AGENT

My Twin Archetype: THE MAVERICK LEADER



WHAT'S MY FASCINATION ADVANTAGE...?

I DELIVER....

- VIVID VISIONS
- IRREVERANT TENACITY
 - PIONEERING RESULTS



HOW DO I SHOW UP...?





HOW AM I PERCEIVED ...?

BRAND PERSONAS

EXPERT DRIVER / SELF-STARTER ASSERTOR CONFIDENCE EMITTER ACHIEVER VISIONARY CONNECTOR / MOVER / ROCK

LEADERSHIP COMPETENCIES

VISIONING
SOLVING
EXPRESSING / INSPIRING
RELATING
DEVELOPING

TEAM ROLE
LEADING

[Source: 360 Reach]



MY CONFIDENCE BUILDING JOURNEY...

Global Mfg Chief Engineer

ISP: Regional Mfg Quality Director (China)

ISP: Regional PDQ Director (GMIO)

Lead Superintendent (3rd Shift) – Site wide

Manager Strategic Initiatives (Strategic Mfg Plng)

Production Superintendent - Body Shop

ISP: Quality Ops Crew Manager (GERMANY)

Quality Business Manager – Plant wide

Maintenance Supervisor – Body Shop

Supplier Quality Reliability Engineer - General Assembly

Quality Process Control Manager – Body Shop

Technical Zone Supervisor – Body Shop

Production Supervisor - General Assembly

Engineering Intern – General Assembly

9x Relocations Assignments
9x Relocations Assignments
6x Mfg Plant Office Assignments
3x International Office Assignments
3x Central Office

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ENEGERY

MY LEARNING JOURNEY...



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MY LEARNING JOURNEY...

BE GRATEFUL FOR YOUR JOURNEY!

VULNERABILITY



STOP Complaining where you are!

RESILIENCE



MY LEARNING JOURNEY LESSONS...

STOP Complaining where you are!

DEAL WITH YOUR HEART, MIND, & EMOTIONS!

You are in Training!

BE THANKFUL FOR THIS JOURNEY!

REFUSE TO BE INTIMIDATED!

MASTER THE SITUATION!

DON'T BREAK, DON'T BOW, DON'T QUIT!

KEEP ON TICKING AND TAKE ANOTHER STEP!

HOW TO OVERCOME OBSTACLES IN YOUR CAREER...



HOW TO OVERCOME OBSTACLES IN YOUR CAREER...

► FOCUS: CLEAR SENSE OF PURPOSE

Know our Why? What fuels you and what are you trying to accomplish? Who are you trying to become?

CONFIDENCE: BELIEVE IN YOURSELF

Know your Value! You are AWESOME! The diverse skills & experiences you bring to the table are valuable & powerful! YOU ARE GOOD ENOUGH!!!

COURAGE: TOSS FEAR IN THE BACKSEAT

The only way to learn from what you're going through is to buckle down and face it head-on. Obstacles = Opportunity!!!

► HOPE: CHANGE IS POSSIBLE....

Take Ownership & Believe you have the capacity to create the change you need to achieve your goals!

POWERSHIFT YOUR MINDSET...

- ► Taking care of yourself & Thinking Positively will help you COPE, but... will NOT CHANGE anything.
- ▶ If you want change, you must think **CONSTRUCTIVELY**
 - SHIFT YOUR MINDSET from thinking Powerless to POWERFUL
 - "Change is possible & I have the POWER to create it!"
- ► ASSESS: WHAT IS IN MY CONTROL to CREATE THE CHANGE I WANT?

ASSESS THE SITUATION...

- ▶ How did I arrive where I am?
 - ► What Role did I play in this outcome?
 - ▶ Do I want to turn it around?
 - ▶If yes, how can I do that?
 - ► Have I done everything possible to save the situation?
- ▶ What is within my control to create the change I want?

WHAT IS IN MY CONTROL to CREATE THE CHANGE I WANT?

► Lack of Support:

In my control: Studying Influencing & Communication skills to get what I need or to manage expectations. Leverage the power of Crucial Conversations.

▶ Micromanager:

In my control: Anticipating needs. Taking pre-emptive actions to prevent their behavior and finding ways to hopefully build trust.

► Absent/Avoidant Leader:

In my control: Getting a coach to help me trust myself, building my confidence and thinking positively.

WHAT IS IN MY CONTROL to CREATE THE CHANGE I WANT?

- Job & Skills Mismatch:
 - In my control: Develop those skills! Take courses, seek additional training, find a coach to help you build those skills
- ▶ Nothing Works:
 - In my control: Maintain hope that there is a better opportunity for you out there and you have the capacity to find it!

Possibility creates HOPE!

Hope leads to ACTION!

Action leads to CHANGE!



BE THE MASTER OF YOUR STORY...

- 1. Take care of Yourself
- 2. Be Confident & Think like a Champion
- 3. Build Positive & Transformative Relationships
- 4. Toss Fear in the Backseat & Take Chances
- 5. View Obstacles as an Opportunity
- 6. Pause, Self-reflect & develop an Action Plan
- 7. Keep an Open Mind & Focus on what You can control
- 8. Ask others for Help & Direction
- 9. Keep your Eyes on the Finish Line
- 10.Be the change you want to see in the world!

"Wherever you are, be there totally.

If you find our here and now intolerable and it makes you unhappy, you have three options:

REMOVE yourself from the situation, <u>CHANGE</u> it, or <u>ACCEPT</u> it totally.

If you want to take responsibility for your life, you must choose one of those three options, and you must choose now. Then accept the consequences. -

WHO DARES TO WIN THE FUTURE...WINS!



Pioneering Results...



THE CHANGE AGENT

SHE BELIEVED SHE COULD, SO SHE IS!!!