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2024 Career Advancement in Manufacturing Report

Xometry | The Women in Manufacturing Association

Joint Survey Report



Key Insights

In collaboration with the Women in Manufacturing Association, Xometry conducted our fourth joint annual survey on career advancement and women in the manufacturing sector, revealing the following key trends from 997 qualified responses:

- → 81% of women recommend a career in manufacturing (compared to 74% of men), a number that has remained steady YoY.
- → 83% of respondents report labor shortages, particularly for entry-level positions. Companies need to find ways to encourage women to intentionally seek out manufacturing as a career option and offer student programs such as internships and apprenticeships for female students.
- 71% of women enter the manufacturing industry unintentionally, compared to 56% of men. Most women report joining the industry through job postings, co-op programs, and recruitment, whereas most men join the industry through family businesses, apprenticeships or internships, and STEM programs. Companies need to intentionally create educational and career opportunities for women and introduce manufacturing as a career to young women early.
- → 90% of women believe that diversity improves business outcomes. It's not just about recruiting women it's also about ensuring women's voices are heard at every level of an organization.

Collectively, the data shows that women may not intentionally choose manufacturing as their field of choice, but once they are in, they are satisfied or very satisfied with their careers and are a voice for change.

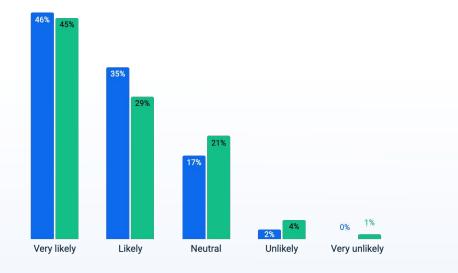
Key Insights





Most Women in Manufacturing Recommend a Career in Manufacturing

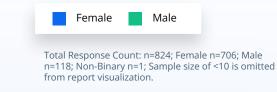
How likely are you to recommend a career in manufacturing?



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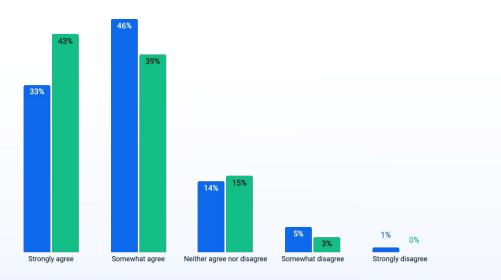
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- → 81% of women are likely or very likely to recommend a career in manufacturing, which is consistent with 2023 numbers and up from 75% in 2021.
- → 74% of men would recommend a career in manufacturing, a decrease from 2022 (80%).
- → Only 2% of women are unlikely to recommend a career in manufacturing, compared to 8% in 2023, showing that women are feeling more positively or neutral toward manufacturing careers over time.



Optimism About Women's Progress in the Manufacturing Industry Remains at an All-Time High

Do you agree or disagree with the following statement: Women have made significant progress in the manufacturing industry over the last five years.



- → 79% of women are optimistic about women's progress in manufacturing, with 33% strongly agreeing with the statement, "Women have made significant progress in the manufacturing industry over the last 5 years." It's a notable change from 2020 (17%) and 2021 (27%) and consistent with 2023 data.
- → 82% of men agreed with the statement, consistent with 2023 data.



Response Count Women: n=332 (2020); n=442 (2021); n=560 (2023); n=670 (2024) Response Count Men: n=134 (2020); n=113 (2021); n=351 (2023); n=116 (2024) Non-binary and other responses are omitted due to n<10.



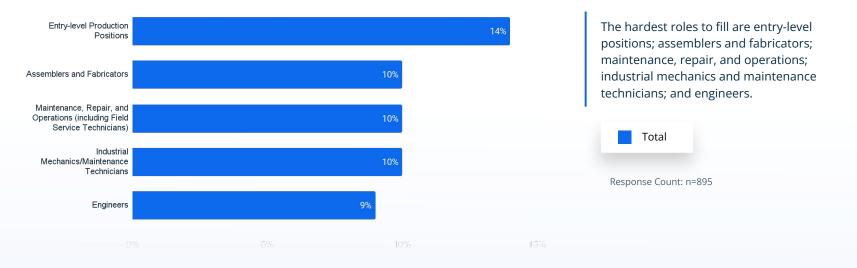
Most Manufacturing Companies Are Experiencing Labor Shortages

Do you agree or disagree with the following statement: 83% of manufacturing companies are We are experiencing labor shortages. experiencing labor shortages with 45% strongly agreeing with the statement, "We are experiencing labor shortages." 45% 39% Total Response Count: n=895 11% 2% 4% Strongly agree Somewhat agree Neither agree nor disagree Somewhat disagree Strongly disagree

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Job Shortages Across Positions

Which job positions are the hardest to fill in your field today?



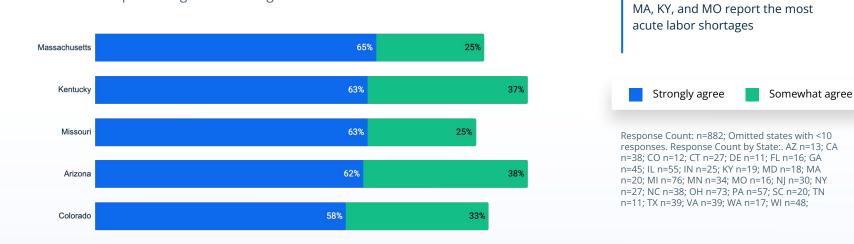
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Labor Shortages: By the Numbers

Do you agree or disagree with the following statement: We are experiencing labor shortages.

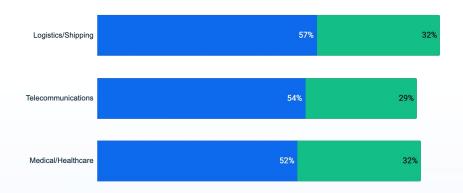
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Labor Shortages: By the Numbers

Do you agree or disagree with the following statement: We are experiencing labor shortages.



Logistics, Telecommunications, Medical/Healthcare Are Experiencing the Most Acute Labor Shortages

Strongly agree S

Somewhat agree

Response Count: n=903; Industry Specific Responses Count: Other — Please specify n=104; Oil & Gas n=152; Construction n=223; Electronics n=178; Food & Beverage n=237; Transportation n=150; Agriculture n=180; Manufacturing n=589; Energy/Utilities n=184; Automotive n=261; Aerospace & Defense n=256; Environmental n=109; Medical/Healthcare n=195; Telecommunications n=84; Logistics/Shipping n=99;

Women's Participation in Manufacturing





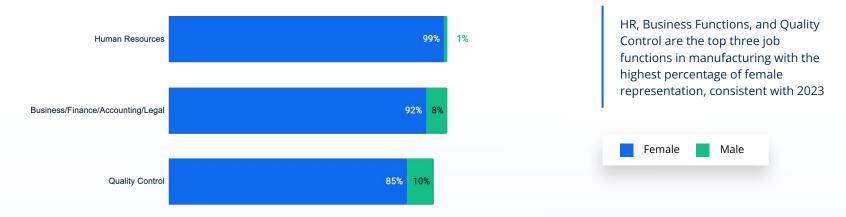
23% of Manufacturing Business Leaders Are Female



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2024 Career Advancement Survey – Xometry | The Women in Manufacturing Association By the Numbers: Job Function

Which option best describes the department you work in?



Response Count: n=738; Human Resources n=75; Business/Finance/Accounting/Legal n=39; Quality Control n=41; Operations/Plant/Facilities/Production n=140; Purchasing/Procurement n=43; Engineering n=147; Marketing/Sales n=102; Executive n=75. Omitted job functions with n<25.



By the Numbers: Female Leadership by State

Please estimate the percentage of employees on your company's leadership team by gender.



Female Leadership: TN, DE, and NY have the highest percentage of female leadership in manufacturing

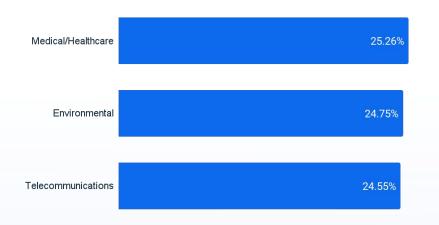


Response Count: n=802; Omitted states with <10 responses. Response Count by State: DE n=11; TN n=11; CO n=11; AZ n=11; MO n=11; WA n=11; FL n=11; KY n=11; MD n=11; CT n=11; NJ n=11; MN n=11; CA n=11; NC n=11; TX n=11; VA n=11; GA n=11; WI n=11; IL n=11; PA n=11; OH n=11; MI n=11;



By the Numbers: Female Leadership by Industry

Please estimate the percentage of employees on your company's leadership team by gender.



Female Leadership:

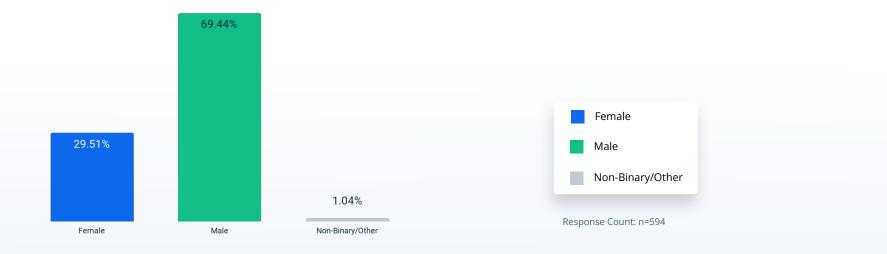
Medical/Healthcare, Environmental, and Telecommunications have the highest percentage of female leadership in manufacturing



Response Count: n=792; By Industry: Aerospace & Defense n=236; Agriculture n=164; Automotive n=241; Construction n=199; Electronics n=165; Energy/Utilities n=166; Environmental n=100; Food & Beverage n=212; Oil & Gas n=136; Logistics/Shipping n=91; Manufacturing n=542; Medical/Healthcare n=179; Telecommunications n=75; Transportation n=133.

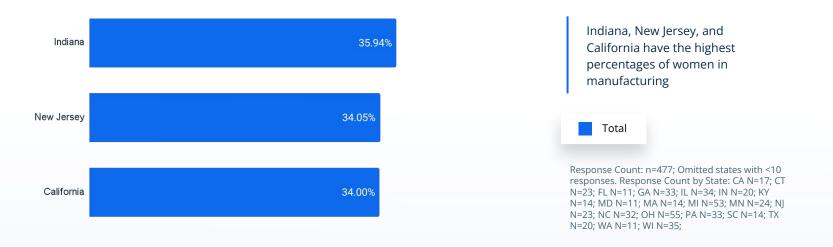
An Estimated 30% of Employees in Manufacturing Are Female, with No Significant Change Since 2021

Please estimate the percentage of employees in your entire company by gender.



By the Numbers: Female Representation by State

Please estimate the percentage of employees in your entire company by gender:

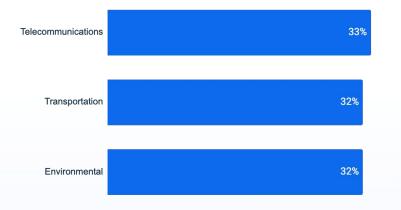


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By the Numbers: Female Representation by Industry

Please estimate the percentage of employees in your entire company by gender.



Telecommunications, Transportation, and Environmental industrial companies have the highest percentages of female employees



Response Count: n=792; By Industry: Aerospace & Defense n =258; Agriculture n =182; Automotive n =263; Construction n =225; Electronics n =180; Energy/Utilities n =185; Environmental n =110; Food & Beverage n =240; Logistics/Shipping n =100; Manufacturing n =594; Medical/Healthcare n =197; Oil & Gas n =155; Telecommunications n =84; Transportation n =150;

Quoted Responses from Industry Professionals on How to Bring More Women into Manufacturing: Recruiting & Career Development

"We need to cast a wider net and be more purposeful. It starts with young girls and young women in school. We need to be encouraging STEM participation for them and recruiting them into internships before they go to college, so they consider careers in engineering, supply chain, etc., when choosing their colleges." "We need to continue to recruit women early in their careers. Also, providing employee resource groups or organized mentor programs between other women in the company are helpful to offer an outlet and network for women." "Continual outreach on available benefits to women. For instance, we are in the process of building a childcare facility. We have an active women's group on-site. We have maternity and paternity leave. We offer subsidies for childcare services today. Sending females out into the local community to do STEM activities and keep their interests piqued for what manufacturing offers females."



Quoted Responses from Industry Professionals on How to Bring More Women into Manufacturing: Recruiting & Career Development

"Offer flexible working hours and fair maternity / parental leaves and actively hire women in the early entry-level positions. Actively offer leadership training programs to a higher percentage of women." "Show the benefits, like good pay, the industry's influence on the environment in the future (sustainability, resource-saving techniques, electric vehicles, etc.), and show that industry no longer means "heavy and dirty." *"Use gender-neutral words for job postings. Use skill-based requirements in hiring."*

The above represents a cross-section of responses.



Quoted Responses from Industry Professionals on How to Bring More Women into Manufacturing: Retention & Culture

"I believe that the two biggest factors in recruitment and retention of women in these fields are 1) having a welcoming work environment (where women have the tools and support needed to succeed, men treating them with respect, etc.) and 2) having a manager that is supportive and treats the women with respect. We found that most of the women who left departed due to lack of respect from a direct manager." "Achieve gender equality at the VP level and above to show women that they have a seat at the table. Many women stay in middle management. Feature examples of success stories of women in all sectors/areas, not only in those with majority of women (i.e. quality). Dedicate time and resources to women's empowerment and development." "Focus on site cultures in order to create an environment where women don't feel 'other' in the manufacturing workplace."

The above represents a cross-section of responses.

Quoted Responses from Industry Professionals on How to Bring More Women into Manufacturing: Retention & Culture

"Require employees to participate in diversity and inclusion training. I've had to do IT security training at least every other year, but in the entire 4.5 years in my current role, there has never been training to educate all employees on how to make sure their coworkers and subordinates feel respected and included. D&I training opens the door for people to address their unconscious biases, have better empathy towards people unlike themselves, and create awareness of what discrimination looks like. At a minimum, managers and above should be required to participate in diversity and inclusion training because their unconscious biases have some of the greatest repercussions." "Create spaces for women and minorities to come together and build fellowship with people who understand their struggles. Beyond women-only spaces, there are opportunities for spaces for POC, people with mental and physical disabilities, and LGBTQIA people. These spaces are a great way for people to feel connected with their coworkers, and create a venue where people find the word to describe the inclusion problem they are experiencing."

How to Retain and Engage Talent





How did you enter the manufacturing field?

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Most People Unintentionally Enter the Manufacturing Industry

71% of women enter the manufacturing industry 71% unintentionally, compared to 56% of I fell into manufacturing men, consistent with 2023 data 56% Male Female 29% I actively sought 1 Response Count: n=839; By Gender: outy a career in Female n=706; Male n=119; Non-binary, manufacturing 44% Other, or Prefer Not to Answer n=14. 2 Survey respondents identifying as Non-binary or Other constituted were not included due to sample size.

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Women and Men Seek out Manufacturing Careers for Different Reasons

93% Job postings Referral from friends 86% or familv 14% 91% Recruitment 9% I graduated from a 89% STEM program 11% Apprenticeship or 78% 22% internships I went through a co-95% op program 5% I am responsible for 58% my family business 42%

- → Women cite job postings (93%), co-op programs (95%), and recruitment (91%) as the top reasons for how they joined the industry.
- Men cite responsibility for a family business (42%), apprenticeships or internships (22%), and STEM programs (11%) as their top reasons for how they joined the industry.



1 Response Count: n=825; By Gender: Female n=706; Male n=119; Non-binary, Other, or Prefer Not to Answer n=9. 2 Survey respondents identifying as Non-binary or Other constituted n<10 and were not included due to sample size. 3 Other includes salary, family influence, circumstance, and looking for new opportunities.

How did you end up in this industry?

Talent Retention: Benefits and Attitudes

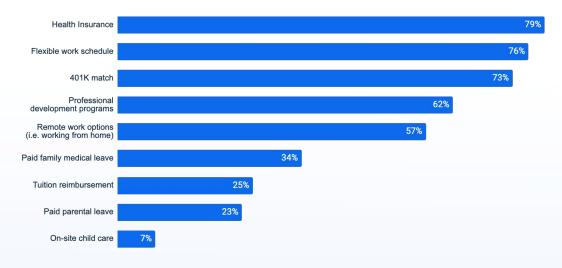




Employees Value Health Insurance, Flexible Work Schedules, and 401(k) Match

Please select the employee benefits that are the most important to you: (select all that apply)

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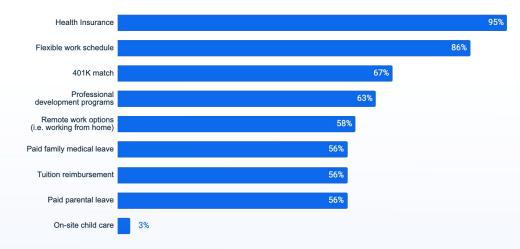
- Most employees highlight health insurance as their No. 1 desired benefit for the second year in a row
- → 76% of employees cite flexible work schedules in 2024 compared to 72% in 2023.
- → 73% of employees are looking for 401(k) matches compared to 66% in 2023.



Top Benefits Offered Today Include Health Insurance, 401(k) Match, and Tuition Reimbursement

Please select the employee benefits that your company offers today: (select all that apply)

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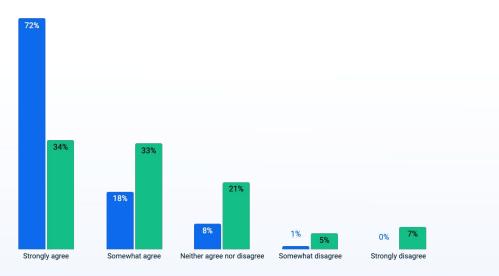


- → Almost all of those surveyed (95%) work for an employer that offers health insurance
- → 86% of those surveyed work for an employer that offers a 401(k) match
- → More than half work for employers that offer tuition reimbursement (67%), remote work options (63%), and flexible work schedules (58%).

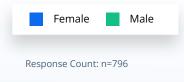
Total

Most People Agree that Workplace Diversity Improves Business Outcomes

Do you agree or disagree with the following statement: Workplace diversity improves business outcomes (i.e. improved products, increased revenue, less staff turnover, etc.)



- → 90% of women agree or strongly agree with the statement, "Workplace diversity improves business outcomes (i.e. improved products, increased revenue, less staff turnover, etc.)"
- → 66% of men agree with the statement



Male n= 115; Female n=668; non-binary n=1; prefer not to answer n=12; non-binary and prefer not to answer omitted

Quoted Responses from Respondents Showcasing the Breadth of Training Programs Available for Career Advancement

Operations leadership training, shop floor to entry-level office role development, external senior-level leadership development opportunities, and paid MBAs. Reskilling, mentoring, coaching, flex positions, rotational programs, and business partnerships for external professional development. Women's leadership, executive leadership, and technician leader development, as well as college grad development rotational programs.

I'm enrolled in a professional development program that lets me rotate through different positions for one year, providing master's level business courses and international professional experience. We offer access to programs in welding, hydraulics, supervisor training, EQ, DEI, and more.

Mentorship programs, change management training, lean manufacturing training, and Six Sigma training.

The above represents a cross-section of responses.

Methodology





2023 Career Advancement in Manufacturing Report – Xometry | The Women in Manufacturing Association

Methodology

This survey was conducted over a 26-day period from January 3 to January 29, 2023.

A total of 1,057 respondents participated, and 997 were qualified for the survey. Due to the conditional and multiple choice nature of the survey, some datasets may contain a different respondent number which is annotated in the footnotes for clarity.

Invited Participants:

- → Qualifiers:
 - Complete, non-duplicate entry
 - Required to work in the manufacturing or industrial sector globally

Recruitment:

 Respondents were invited to participate via Thomas, Women in Manufacturing, and Inbound Logistics emails. The invitation pool was incentivized with an executive summary report of the survey findings.

Respondents' Firmographics:

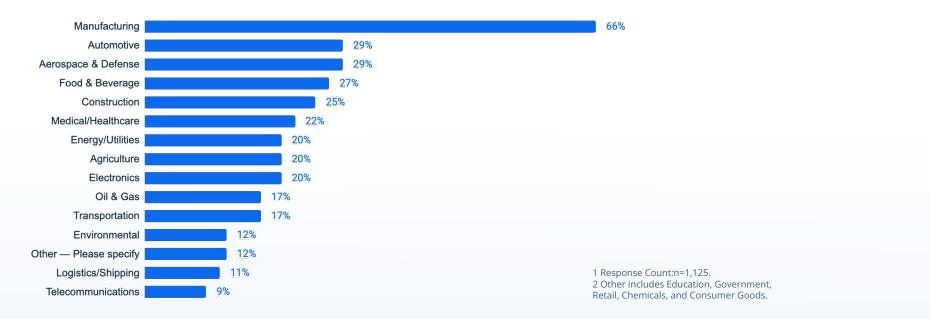
- → Revenue: Business revenues span from less than \$1 million to more than \$1 billion.
- → Employees: Company size spans from 1 to more than 15,000 employees.
- → **Company Location:** Identified by country and state/province.

Survey Information:

- → Survey Administration: Qualtrics, online survey
- → Survey Language: English
- Questions: 34 questions were included

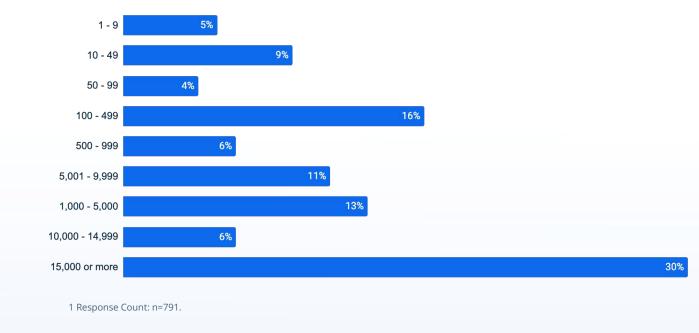
2024 Career Advancement Survey – Xometry | The Women in Manufacturing Association Respondents Are from a Variety of Industries

Which industrial sectors does your business serve? (select all that apply)



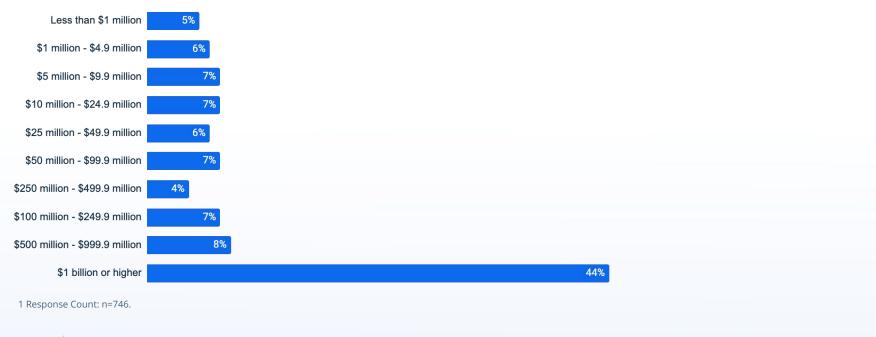
2024 Career Advancement Survey – Xometry | The Women in Manufacturing Association Participating Organizations by Company Size

How many employees does your organization have?



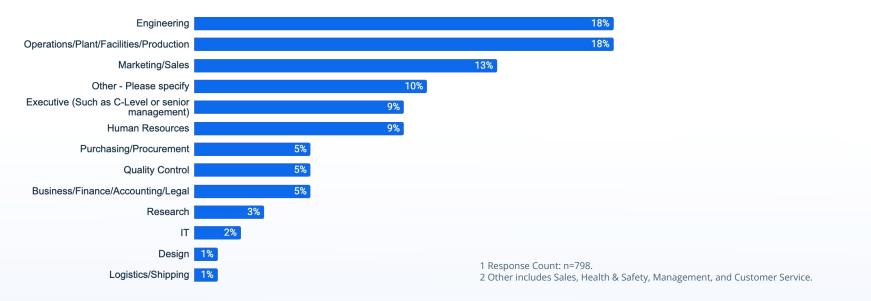
Participating Companies by Annual Gross Revenue

What is the annual gross revenue of your business? (entire company)



Respondents Represent a Variety of Business Departments

Which option best describes the department you work in?



Respondent Count by Gender

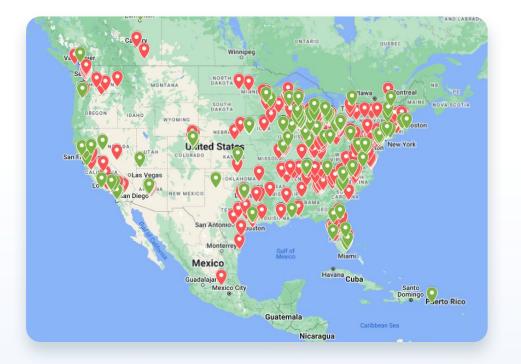
What is your gender?

83%			
	16%		
		0%	1%
female	male	Non-Binary/Other	Prefer not to answer

1 Response Count: n=887.

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Survey Respondents Reside Across the United States



Every state is represented except for Alaska, Hawaii, Idaho, Maine, Montana, and Wyoming

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About Xometry and the Women in Manufacturing Association









Women in Manufacturing (WiM) is the only national trade association dedicated to providing year-round support to women who have chosen a career in the manufacturing industry.

WiM members benefit from exclusive access to educational programming, networking opportunities, bimonthly webinars, a customized job board, a robust searchable directory, and much more.

womeninmanufacturing.org

Unlock Global Capacity & AI-Powered Efficiency with Xometry



10K+ vetted and verified supplier network

located across **5** countries and **3** continents



1K+ local and global engineers and manufacturing experts



With Regional Headquarters

North America North Bethesda, MD, USA

Asia Shanghai, China

Europe Munich, Germany



48K+ Active Buyers Across all transformative industries

Nasdaq: XMTR Founded in 2013, HQ in MD, USA

Managed Services Full production lifecycle expertise

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