

WAI2027 Meeting Space Cost Information

NOTE: All requests will be handled on a first-come, first-served basis and will be contingent on payment of any/all fees due to WAI.

INDUSTRY BRIEFINGS

Industry Briefings are one-hour sessions which companies can reserve during the conference. Gold and Platinum sponsors and Strategic Partners have included (1) Industry Briefing. Bronze and Silver sponsors will be welcome to reserve an Industry Briefing at an additional fee of \$500 (discounted from the standard fee of \$1,000). All requests will be handled on a first-come, first-served basis while space remains available.

Meeting rooms for Industry Briefings will be set with theater seating for at least 100 people. Additionally, the room will include a projection package, podium with microphone, and one additional handheld microphone. The room set up for Industry Briefings cannot be changed. Any additional AV requests will need WAI approval and will need to be paid for by the company hosting the session directly to WAI's approved AV vendor. Their contact information will be sent to you upon confirmation of your Industry Briefing.

AVIATION NETWORKING NIGHT

Aviation Networking Night takes place on Thursday evening, after the Welcome Reception in the Exhibit Hall. During this time, WAI encourages sponsors, exhibitors, chapters, universities, and other affiliate organizations to host their social events. This will be time in which WAI will not host any opposing programming or events, and we encourage attendees to connect and engage with their "aviation families" at the various events hosted that night.

For WAI2027, we're asking hosts to take Networking Night into Savannah's Historic District. Groups hosting an event will select and secure their own venue in the city and cover any applicable rental or food and beverage costs. Those that submit their Networking Night event details by January 8, 2027 will receive free promotion of their event on the WAI2027 website, app, program, and event map.

MEETING ROOMS

Strategic Partners, Platinum and Gold sponsors will have the opportunity to reserve complimentary meeting rooms as a part of their sponsorship agreement, as outlined below:

- STRATEGIC PARTNERS: (1) meeting room for (2) full days*
- PLATINUM: (1) meeting room at least 1000 sq ft. for (1) full day*
- GOLD: (1) meeting room at least 1000 sq ft. for 4 hours each*

Space can also be reserved for a fee, based on availability.

Room Size	Full Day	Half Day (4 Hours)*
Approx. 750 sq ft.	\$1,500	\$900
Approx. 1000 sq ft.	\$2,000	\$1,200
Approx. 1500 sq ft.	\$3,000	\$1,800
Approx. 2000 sq ft.	\$4,000	\$2,400

*Full day space holds are from 6am – 11pm Thursday and/or Friday. Those that pay for (2) full days will keep access to their space on Saturday until 11am at no additional charge. 4-hour options are either 6am – 10am or 12:00pm – 4pm on Thursday and/or Friday only.

PLEASE NOTE: for Savannah, meeting space is *extremely* limited. In order to accommodate all space needs, some meeting spaces will be structures built by GES, just outside of the show floor. Please contact EventsTeam@wai.org for more detailed information on availability.

MEETING SPACE LOGISTICS

Once your space is confirmed, WAI will put you in touch with our preferred vendors to help you organize your event. Please note, all items ordered below will be charged directly to the company hosting the event by the vendors:

- Food & Beverage
- Room Set-Up
- Audio Visual
- Décor

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- To apply for an **INDUSTRY BRIEFING** time slot or **MEETING ROOM**, complete this form:
 - To submit your **AVIATION NETWORKING NIGHT** event information to list in the official WAI promotions, complete this form: