



# CONTRACTORS ESTIMATING PANEL DISCUSSION

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- 1. What type of projects do you feel require a higher degree of risk assessment (i.e. new road, rehab, lane expansion, bridge).
- 2. What risks cause the greatest concern as a contractor? How can an owner help mitigate these risks?
- 3. How do you normally evaluate and incorporate risk into your project cost estimates?



- 4. Does your company develop a Risk Register for each project?
- 5. Do you have concerns about potential tariffs? If so, what areas cause the greatest concerns?
- 6. How are the Maintenance of Traffic plan (MOT)/Sequence of Construction plan (SOC) provided by the owner affect your estimating process?



- 7. Are Limits of Disturbance (LOD) or construction easements too restrictive? If so, how does this impact your estimate?
- 8. How does Design-Bid-Build estimating differ from Design-Build estimating?
- 9. Is there a recurring theme due to issues with contract documents?



- 10. What type of change orders arise the most?
- 11. Do you believe project schedules are too broad, too tight or just right?
- 12. How do typically address inflation in your estimate?
- 13. What advice would you give a less experienced estimator who wants to become a competent estimator?

