



VIRGINIA
ASSOCIATION
of MUSEUMS

2020 Exhibitor Directory

Blair Inc

7001 Loisdale Rd, Springfield, VA 22150

Main Contact: Betty Jo Kaveney, bjkaveney@blairinc.com

<http://www.blairinc.com/>

To quote Benjamin Franklin: "Well done is better than well said." Wise words to live by...and we do...EVERY day! At Blair, Inc, we constantly strive to give our clients our very best and to deliver every project with outstanding quality and meticulous attention to detail. Since 1952, we have been building first-rate exhibits and providing exceptional graphics production services for museums and visitor centers, and numerous others with custom exhibit needs. As we have grown, so have our capabilities. Today, Blair is a leader in all aspects of exhibit fabrication and installation.

Capitol Museum Services

12299 Livingston Road, Manassas, VA 20109

Main Contact: Amanda Coggins, amanda@capitolmuseumservices.com

<http://www.capitolmuseumservices.com/>

Everyone agrees, creativity and innovation are necessary for success, but the truth is, hard work is infinitely more important. Without it, even brilliant ideas will slowly wither on the vine. Proverbially speaking, this is "Our claim to fame," "Our labor of love," "Our reason for being." We are Capitol Museum Services (CMS), preeminent providers of museum and visitor center fabrication and installation services. Our team of detailers and craftsmen work closely with designers and museum professionals to turn your vision into practical reality.

Cat Tail Run Bookbinding

2160 Cedar Grove Road, Winchester, VA 22603

Main Contact: Rowland Kirks, rowland@cattailrun.com

<https://www.cattailrun.com/>

We specialize in the restoration and conservation of books and ephemera as well as the creation of protective enclosures for books and archival materials. We also offer preservation consultation services and training for institutional staff in preservation and collection stabilization techniques.

Cinebar Productions

10 San Jose Drive Suite 4C, Newport News, VA 23606

Main Contact: Sherri Staples, sherri@cinebarproductions.com

<https://www.facebook.com/Cinebar-Productions-161188757234984/>

Award-winning productions that reach diverse audiences with memorable and compelling messages, from interactive exhibits to web-hosted presentations. Sensitive, sympathetic and empathetic to museums' budgetary constraints.

Civil War Trails

P.O. Box 1862, Williamsburg, VA 23187

Main Contact: Drew Gruber, executivedirector@civilwartrails.org

<https://www.civilwartrails.org/>

Civil War Trails is the world's largest open air museum offering over 1200 sites across six states. Civil War Trails Inc is also a full service sign vendor offering superior service, products, and "turn key" options for your own open air museum. Stop by and check out our "green" signs.

Communication Design

2201 West Broad Street Suite 108, Richmond, VA 23220

Main Contact: Bil Cullen, bil@communicationdesign.com

<https://communicationdesign.com/>

Communication Design creates print media, digital publications and websites for nonprofit organizations, focusing on development materials, branding and marketing materials, and membership communications.

Cortina Productions

1651 Old Meadow Road Ste 400, McLean, VA 22102

Main Contact: Stephen Platenburg, stephen@cortinaproductions.com

<https://www.cortinaproductions.com/>

Cortina Productions designs and produces award-winning multimedia experiences for museums. From multi-user interactives to 4D theaters, we stay on the forefront of technology to develop innovative avenues for expression. We are proud to introduce two ready-to-use interactive software solutions that allow museums to easily and affordably present digital media to visitors.

Dorfman Museum Figures

6224 Holabird Ave, Baltimore, MD 21224

Main Contact: Joe Bezold, joe@museumfigures.com

<https://www.museumfigures.com/>

Conservation forms and realistic figures

EN Computers

Main Contact: Liz Hogan, lhogan@encomputers.com

<https://www.encomputers.com/>

Our mission is to be a “proactive” IT partner, dedicated to giving clients creative yet unexpected solutions to their IT Department infrastructure. Through regular communication and by providing a specifically tailored service plan, comprised of remote and regular onsite support, we ensure that everyone is on the same page and systems are optimized. We truly become an extension, albeit back office, to your organization.

EXPLUS, Inc

44156 Mercure Circle, Sterling, VA 20166

Main Contact: Brett Beach, sales@explusinc.com

<http://www.explusinc.com/>

Exhibit fabrication and installation services

Frameless Technologies

P.O. Box 9194, Reston, VA 20195

Main Contact: Michaela Gaaserud, mgaaserud@framelesstechnologies.com

<https://www.framelesstechnologies.com/>

We provide museum exhibit development, virtual galleries and immersive education outreach through the use of VR, AR, 3D Artifact Modeling, aerial-based maps, and virtual tours.

Gaylord Archival

P.O. Box 4901, Syracuse, NY 13221

Main Contact: Michelle Kelb, customerservice@gaylord.com

<https://www.gaylord.com/>

Choose Gaylord Archival for all your exhibit , display and storage needs. From handcrafted boxes to museum-quality cabinets to our fully demountable Frank Showcase system--we have it all.

Glave & Holmes Architecture

2101 East Main Street, Richmond, VA 23223

Main Contact: Steven Blashfield, splashfield@glaveandholmes.com

<https://www.glaveandholmes.com/>

Architecture, Interior Design and Historic Preservation Services for museums and cultural sites.

Gropen, Inc

1766 Scottsville Road, Charlottesville, VA 22902

Main Contact: T.J. Ronayne, tronayne@gropen.com

<https://www.gropen.com/>

Exhibit, signage and graphics fabricator and installation

GuideID

282 Richards Ave, Norwalk, CT 6850

Main Contact: Jeff Danziger, jdanziger@guideid.com

<http://www.guideid.com/site/home>

Guide ID offers what we like to refer to as "the world's easiest audio guide". Our device, called the "Podcatcher", is not only incredibly easy for your visitors to use but also offers very strong backend technology to help you build tours, capture data and reach out to your visitors post-visit.

Hollinger Metal Edge

9401 Northeast Dr, Fredericksburg, VA 22408

Main Contact: Abby Shaw, abbyashaw@me.com

<https://www.hollingermetaledge.com/>

Hollinger Metal Edge has been the leading supplier of archival materials for over 65 years. Whether you need storage materials, exhibition cases and accessories or a custom solution we can assist with your museum needs.

Karma Payments

860 e 4500 s, Salt Lake City, UT 84107

Main Contact: Carson Cronk, carson@karmapayments.com

<https://karmapayments.com/>

We provide in-person donation kiosks as well as all other forms of donation acceptance services.

Keith Fabry

1420 Commerce Road, Richmond, VA 23224

Main Contact: Tim Boggs, timb@keithfabry.com

<https://www.keithfabry.com/>

Custom printing, fabrication and installation of museum graphics.

Markel

4521 Highwoods Parkway, Glen Allen, VA 23060

Main Contact: Yvonne Washington, yvonne.washington@markel.com

<https://www.markelinsurance.com/>

Whether your museum is a public or private organization, Markel provides all-risk coverage for the collection and changing exhibitions, including protection for temporary and long-term loans including transit both to and from the museum.

Moore Archives and Preservation

5865 Partlow Road, Spotsylvania, VA 22551

Main Contact: Kristi Moore, kristi@moorearchives.com

<https://moorearchives.com/>

Moore Archives offers full book conservation and restoration services, as well as conservation work on paper and paper-based artifacts. They also provide digital restoration of photos, scanning and enlargement of photos, negatives and slides, consultation on conservation and storage of large collections of paper-based items, and disaster recovery services.

Northeast Document Conservation Center

100 Brickstone Square, Andover, MA 1810

Main Contact: Tahe Zalal, jmartin@nedcc.com

<https://www.nedcc.org/>

Founded in 1973, the nonprofit Northeast Document Conservation Center (NEDCC) serves museums, libraries, archives, and individuals nationwide. NEDCC provides conservation treatment for book, and paper collections, with specializations in art on paper and Asian art. NEDCC offers digital imaging, audio preservation, assessments, consultations, training, disaster assistance and free web resources.

PastPerfect Software Inc

300 North Pottstown Pike Suite 200, Exton, PA 19341

Main Contact: Sara VanDeCarr, sales@museumsoftware.com

<https://museumsoftware.com/>

PastPerfect is the world's leader in museum collection and contact management software. Used by over 11,000 museums, PastPerfect is affordable, comprehensive, and easy to use. PastPerfect offers both desktop and cloud-based software to meet the needs of museums of all sizes and types.

Quatrefoil Associates

29 C Street, Laurel, MD 20707

Main Contact: Mike Feters, mfeters@quatrefoil.com

<http://www.quatrefoil.com/>

We create inspiring museum experiences through collaboration and a multidisciplinary design approach. A full-service design/ build firm. Quatrefoil's capabilities include master planning, design services from concept to final design, interactives and multimedia development, prototyping, design and production, and speciality fabrication and installation. Check out our projects at quatrefoil.com and visit our booth at VAM.

Re:Discovery Software

3040 Berkmar Drive, Suite B1, Charlottesville, VA 22901

Main Contact: Brandy Adams, brandy@rediscov.com

<https://rediscoverysoftware.com/>

Re:Discovery Software is more than just a collections management software company. We are a team of museum and archives professionals and software engineers. Your Proficio software will be supported and upgraded, advancing with technology as it evolves. We are proud of our notable and diverse clientele, including art museums, history museums and historic sites, science museums, corporate collections and archives, private collections, nonprofit organizations, universities, archaeological collections and government agencies on the federal, state and local level.

Riggs Ward Design

2315 West Main Street, Richmond, VA 23220

Main Contact: Brent Ward, bward@riggsward.com

<http://riggsward.com/>

Riggs Ward is a multi-disciplinary firm located in the capital city of Richmond, Virginia. We inspire visitor engagement in museums and cultural centers through experiential exhibit design, interactive media, innovative graphic design, and strategic master plans.

Studio Ammons

235 North Market Street, Petersburg, VA 23803

Main Contact: Terry Ammons, terry@studioammons.com

<http://www.studioammons.com/>

Museum consulting, interpretive planning, exhibit design, historic preservation, and architecture.

Studio Aorta

10136 Oakton Terrace Road, Oakton, VA 22124

Main Contact: Rina Alfonso Osawa, info@studioaorta.com

<https://www.studioaorta.com/>

Studio Aorta is a woman-and-minority owned creative design studio that specializes in exhibition and graphic design, with a thoughtful, clean and bold aesthetic. Print Exhibit Partner is a print production and fabrication firm that works with Studio Aorta on a regular basis to produce projects.

Timesorters LLC

29 Chesapeake Drive, Stafford, VA 22554

Main Contact: Terri Blanchette, tblanchette@timesorters.com

<http://timesorters.com/>

We provide professional organization, digitization, digital restoration and preservation services for institutions, individuals and businesses.

Totem

1717 East Cary Street, Richmond, VA 23223

Main Contact: Megan Cox, megan@totemfgf.com

<https://totemfgf.com/>

Software built for nonprofits. Our supporter engagement platform automates a nonprofit's entire ecosystem--think donation, event, volunteer and constituent management--all in one easy-to-use database.

Tour-Mate Systems Ltd

137 St. Regis Cres S, Toronto, ON 0

Main Contact: Roya Dostzadah, rdostzadah@tourmate.com

<https://tourmate.com/>

Tour-Mate is a leading provider of audio and multimedia interpretive solutions. From handheld audio and multimedia platforms to mobile applications utilizing the latest technology, to group guided systems

for group tours and eco-friendly outdoor solutions. Tour-Mate also creates award-winning content in any language, including tours that address accessibility, so let Tour-Mate tell your story! Tour-Mate has systems installed at over 800 attractions in North America and abroad, including museums, historic sites, aquariums, parks, gardens, trails and more.

University of Richmond School of Professional and Continuing Studies

490 Westhampton Way, Richmond, VA 23173

Main Contact: James Campbell, jcampbel@richmond.edu

<https://spcs.richmond.edu/>

Continuing and professional education programs for adult students and working professionals including graduate programs in nonprofit studies and professional certificates from the Institute on Philanthropy.

Village Square

7 Constable Road, Durham, NH 03824

Main Contact: Gary nd Pamela Feltn, harmonicas@msn.com

<http://www.villagesquarebrass.com/>

“Science on a string” necklaces: spyglasses, compass, Boson’s whistle, pipe whistle, sand timer, or magnifying glass, all made into beautiful jewelry.

WHRO Education

5200 Hampton Blvd, Norfolk, VA 23508

Main Contact: Lindsey Horner, lindsey.horner@whro.org

<https://www.emediava.org/>

eMedia VA is Virginia educators' premier online destination for learning objects and digital media. Teachers have access to over 150,000 free & SOL-aligned learning objects created by state & national education leaders. Learn more about partnering with eMediaVA.

Willis Towers Watson

12505 Park Potomac Ave, Suite 300, Potomac, MD 20854

Main Contact: Martha Barroso, martha.barroso@willistowerswatson.com

<https://www.willistowerswatson.com/>

Willis is the largest broker in the world specializing in the insurance of fine art, jewelry and specie risks. The Willis museum team is one of the leading specialist brokers in the USA for Museum Collections and Exhibitions Insurance. Our depth of knowledge and experience is unrivalled. We have offices in Potomac, MD, Washington, DC, Chicago, and New York.