Real Estate Settlement Procedures Act (RESPA) Regulation X

Escrow Update

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RESPA Purpose

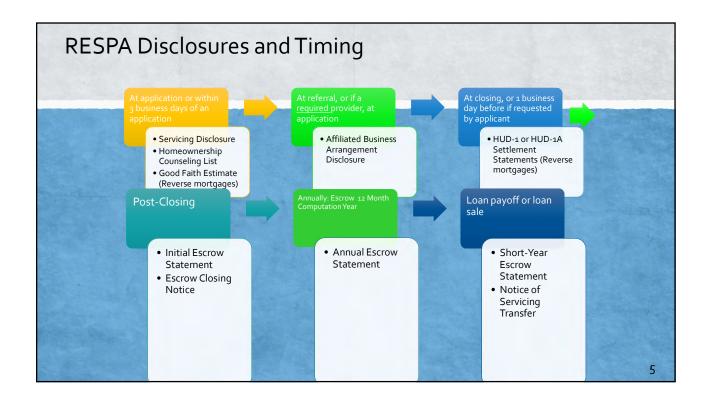
- The Real Estate Settlement Procedures Act was passed by Congress in 1974
- Purposes of RESPA
 - Require advance disclosure of settlement charges in mortgage-related transactions
 - Prohibit certain referral fees and kickbacks
 - Limit the required amount for escrows for insurance and taxes
- Settlement
 - The process of executing legally binding documents.
 - All of the work completed to get to settlement.
- Mortgage Broker
 - Not an employee or exclusive agent
 - Brings borrower and lender together
 - Renders settlement services

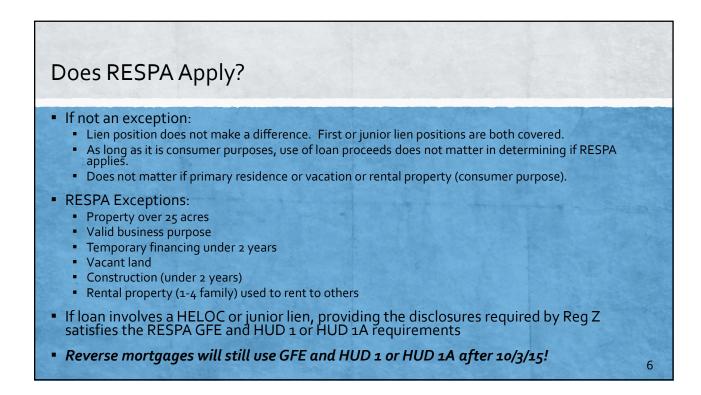
RESPA Coverage: Federally Related Mortgage Loans (FRML)

- Any loan secured by a lien on residential real property where there already is or will be constructed or placed (using loan proceeds) a 1-4 family residence or manufactured home. [\$1024.2(b)]
 - If lender has the right to foreclose on the property as a result of the loan security agreement, the loan is covered by RESPA unless the property is an exception per Reg X
- Loan must generally be made to a natural person (individual, rarely to an entity) and for consumer purposes.
- Residential real property
 - 1 4 family residence
 - Individual units in Condominiums or Cooperatives
 - Mobile homes and the land on which it sits
 - Note: Mobile homes in rental parks are NOT covered by RESPA!

RESPA Definitions

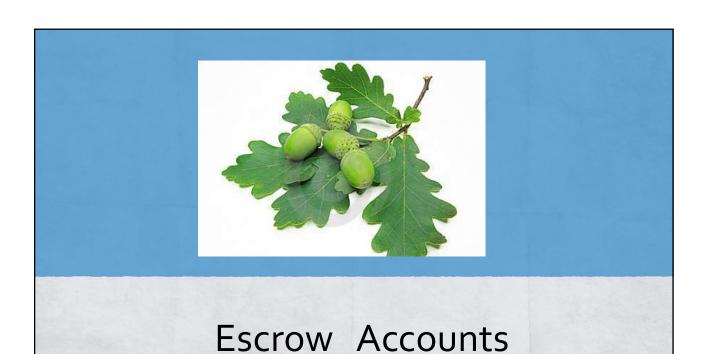
- Servicing [§1024.2(b)]
- Receiving any scheduled periodic payments from a borrower pursuant to the terms of any federally related mortgage loan, including amounts for escrow accounts... and making the payments to the owner of the loan or other third parties...
- Business Day [§1024.2(b)]
- A day on which the offices of the business entity are open to the public for carrying on substantially all of the entity's business functions.
- Mortgage Loan [§1024.31]
- Any federally related mortgage loan subject to RESPA. Consumer purpose open end lines of credit are not included.





CFPB Proposed Reg X Amendments Federal Register - April 9,2021

- The Bureau seeks comment on proposed amendments to Regulation X to assist borrowers affected by the COVID-19 emergency.
- The Bureau is taking this action to help ensure that borrowers impacted by the COVID-19 pandemic have an opportunity to be evaluated for loss mitigation before the initiation of foreclosure.
- The proposed amendments would
 - Establish a temporary COVID-19 emergency pre-foreclosure review period until December 31, 2021, for principal residences.
 - Temporarily permit mortgage servicers to offer certain loan modifications made available to borrowers experiencing a COVID-19-related hardship based on the evaluation of an incomplete application.
- The Bureau also proposes certain amendments to the early intervention and reasonable diligence obligations that Regulation X imposes on mortgage servicers.



Section 3500.17 Escrow

- 1. Governs the amount that a mortgage servicer may require as initial escrow account balance
- 2. Regulates the amount that may be required in periodic payments into the escrow account
- 3. Mandates the mortgage servicer's initial and annual reporting requirements to the borrower.
- Section 3500.17 places limits on the payment amounts to escrow accounts, determines how the payments are to be calculated, provides guidance on how to handle shortages, surpluses and deficiencies in the escrow account at the time of analysis, and requires certain information to be disclosed to the borrower.
- Applies to all loans subject to RESPA and now also to HPMLs under Regulation Z

Escrow Analysis

- Focuses on two occasions
 - Initial escrow account creation
 - Annual escrow analysis and adjustment
 - May perform an escrow account analysis and change the future payments to the escrow in conformity with the analysis whenever bank wishes, but no more than 12 months since the prior analysis.

Escrow Cushion (or Reserve)

- The amount that borrower may be required to pay into or maintain in an escrow account in excess of the minimum amount necessary to pay anticipated disbursements.
- Cushion may not exceed 1/6 of the anticipated disbursements for the following year.
- Pre-Accruals for Escrow
 - A requirement that the funds needed for a disbursement and the maintenance of a cushion be deposited in the escrow account some period before the disbursement date.
 - Pre-accruals are <u>prohibited</u> under RESPA.

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How Much Escrow do We Need?

- Escrow Target Balance
 - The estimated month –end balance in an escrow account that is just sufficient to cover the anticipated disbursements from the account during the following year, taking into account the anticipated periodic payments into the account, and a cushion, if any.
- Establishing an Escrow
 - Must first identify the amounts of disbursements to be made from escrow
 - Typical escrow payments
 - Property taxes
 - Hazard insurance
 - Flood insurance



Payment Amount and Date

- Servicer assumes disbursements on or before the earlier of
 - Deadline to take advantage of discounts, if available, or
 - Deadline to avoid a penalty.
- Servicer also assumes borrower will make monthly payments equal to 1/12 of the estimated total annual escrow account disbursements

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Estimation of Disbursements

- Estimated over 12 month period, beginning with the first month in which the borrower's payment will be due.
- Exception allowed when an escrow item is disbursed less frequently than annually. In these cases, you then use the longer period. Primary example is flood insurance where the premium is paid only once every 3 years.
- Escrow account is then analyzed over a 3-year period rather than a 1-year period.
- If amount is unknown, base the estimate on the preceding year's charge, or the preceding year's charge adjusted by last year's national Consumer Price Index for all urban consumers (CPI).
- For new construction, base the estimate on the assessment of comparable residential property in the market area.

Discounts and Penalties

- If a taxing jurisdiction offers a discount for a lump sum annual payment or imposes any additional fee for installment disbursements, the servicer may (but is not required by RESPA), make lump sum annual payments to take advantage of the discount or avoid additional fees for installments.
- HUD encourages but does <u>not</u> require servicer to follow the preference of the borrower.
- If no discount or penalty for installment disbursements, must use installment payments.

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"Amount Sufficient to Pay"

- When calculating the initial escrow account payment, you can only require an "amount sufficient to pay", such as taxes and insurance, <u>from the date the payments were last</u> <u>paid to the initial payment date</u>.
- Additionally, you may charge the borrower a cushion no greater than ¹/₆ of the estimated total annual payments

Escrow "Payment Shock"

- Typically occurs with new construction where first year property tax based on prior year property value – nominal at that point in construction.
- Next year the property taxes can skyrocket base on full construction value of the new property
- Happening more frequently now since many municipalities are increasing taxes
- HUD offered the following ways to deal with issue:

Payment Shock Options

- Send a notice to borrowers informing them of upcoming payment shock and allow borrowers to make voluntary escrow payments; or
- Offer extended repayment terms to make up the shortage in the 2nd year, beyond the 12 months provided under RESPA

APPENDIX E TO PART 3500—ARITHMETIC STEPS

I. Example Illustrating Aggregate Analysis:

ASSUMPTIONS:

Disbursements:

\$360 for school taxes disbursed on September 20

\$1,200 for county property taxes:

\$500 disbursed on July 25

\$700 disbursed on December 10

Cushion: One-sixth of estimated annual dis-

bursements

Settlement: May 15

First Payment: July 1

To calculate the MAXIMUM Escrow Amounts!

Projected Trial Running Balance	A	ggregate	08
	pmt	disb	bal
Jun	0	0	0
Jul	130	500	-370
Aug	130	0	-240
Sep	130	360	-470
Oct	130	0	-340
Nov The highest negative escrow	130	0	-210
Dec ., balance is in December	130	700	− 780 ²
Jan	130	0	-650
Feb	130	0	- 520
Mar	130	0	- 390
Apr	130	0	- 260
May	130	0	– 130
Jun	130	0	0

	[Increase monthly balances to	o eliminate	negative ba	lances1	
Add high	est negative balance	20	Aggregate		
from prev	vious trial balance crow payment	pmt	disb	bal	
J	un	0	0	780	
	ul	130	500	410	
	lug	130	0	540	
	Sep	130	360	310	
	Oct	130	0	440	
V	lov	130	0	570	
De	ec	130	700	0	
Ja	n	130	0	130	
	b	130	0	260	
Ma	ar	130	0	390	
Ap	or	130	0	520	
	ay	130	0	650	
Ju		130	0	780	

disb	bal
0 0	1040
500	670
30 0	800
30 360	570
30 0	700
30 0	830
30 700	260
30 0	390
30 0	520
30 0	650
30 0	780
30 0	910
	30 0 30 360 30 0 30 0 30 700 30 0 30 0 30 0

II. Example Illustrating Single-Item Analysis (Existing Accounts) ASSUMPTIONS: Disbursements: \$360 for school taxes disbursed on September 20 \$1,200 for county property taxes: \$500 disbursed on July 25 \$700 disbursed on December 10 Cushion: One-sixth of estimated annual disbursements Settlement: May 15 First Payment: July 1

Prepare l	-INITIAL TRIAL E					
			Single-	item		
The highest negative escrow		Taxes		Sc	chool taxes	
balances for the two items	pmt	disb	bal	pmt	disb	bal
June	0	0	0	0	0	0
July		500	-400	30	0	30
August		0	-300	30	0	60
September		0	-200	30	360	-270
October		0	- 100	30	0	-240 -210
November	CONTRACTOR OF THE PROPERTY OF	700	-600	30	0	-180
January	1	0	-500	30	0	- 150
February	200	0	-400	30	0	-120
March	17.74	0	-300	30	0	-90
April	100	0	-200	30	0	-60
May		0	- 100	30	0	-30
June	100	0	0	30	0	0

			alysis				
	Prepare HUD	1&I	HUD	1A			
1042.0							
S	STEP 2—ADJUSTED TRIAL BALANCE (INCREAS		ILY BALA	NCES TO	ELIMINA	TE NEGAT	IVE
	BALA	ANCES)					
330	The highest negative escrow			Single	-item		
	balances added to first payment	Taxes		School taxes			
		pmt	disb	bal	pmt	disb	bal
Jun		0	0	600	0	0	27
Jul		100	500	200	30	0	30
•		100	0	300	30	0	33
		100	0	400	30	360	
		100	0	500	30	0	3
		100	700	600	30	0	6
		100	700	400	30	0	9
		100 100	0	100 200	30 30	0	120 150
		100	0	300	30	0	180
						0	
		100	0	400	30		21 24
MEN		100 100	0	500 600	30 30	0	
			0			0	27

	BALANCE WI	TH CUSHI	ON			
Now add the cushion amount			Single-	-Item		
(2 months at \$100 and \$30 Respectively) to first payment		Taxes		Sc	hool taxes	
Respectively) to first payment	pmt	disb	bai	pmt	disb	bal
un	0	0	800	0	0	33
I	100	500	400	30	0	36
g		0	500	30	0	39
ep		0	600	30	360	6
oct		0	700	30	0	9
lov		700	800	30 30	0	12 15
ecan	100	700	200 300	30	0	18
Feb		0	400	30	0	21
lar		0	500	30	0	24
ypr		0	600	30	0	27
	10.75	1			2	
May	100	0	700	30	0	30

1000. Reserves Deposited Wi			Paid From Borrowe Funds at Settleme
1001. Hazard insurance	previous slide	per month	T unus at octuerno
1002. Mortgage insurance	months	per month	
1003. City property taxes	months	per month	
1004. County property taxes	8 months @ \$100	per month	\$800
1005. Annual assessments	months @ \$	per month	
1006. School Taxes	11 months @ \$30	per month	\$330
1007.	months @ \$	per month	
1008. Aggregate Adjustment	months @ \$	per month	(\$ 90)

Annual Escrow Analysis



- All loans subject to RESPA with an escrow must be analyzed at least an annually
- Analysis is to be performed in exactly the same aggregate manner as the analysis for the initial escrow account
- Servicer can select any month to end the computation year

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Exceptions to Annual Analysis

- Servicer must submit an annual escrow statement within 30 days of end of the escrow computation year.
- If at the time the servicer conducts escrow analysis 1 of the 3 following status exists, no escrow statement is required:
 - Borrower is more than 30 days overdue, or
 - Servicer has brought an action for foreclosure, or
 - Borrower is in bankruptcy proceedings
- However, if Servicer does <u>not</u> issue annual statement under this exemption and the loan is reinstated or becomes current, the servicer must provide a history of the account since the last annual statement within go days of the date the account became current.

Annual Analysis Projection

- Determine total of escrow items to be paid over the next 12 months
- Divide that total by 12 to obtain monthly escrow payment required to be paid into the account
- Analyze payments into and out of the account each month and determine the amount needed to eliminate the largest negative balance in the account during the year
- Add to that amount any Cushion. RESPA limits the amount of the cushion to 2 month's escrow payments. This total is the amount of the target balance (also called the starting balance) of the account.

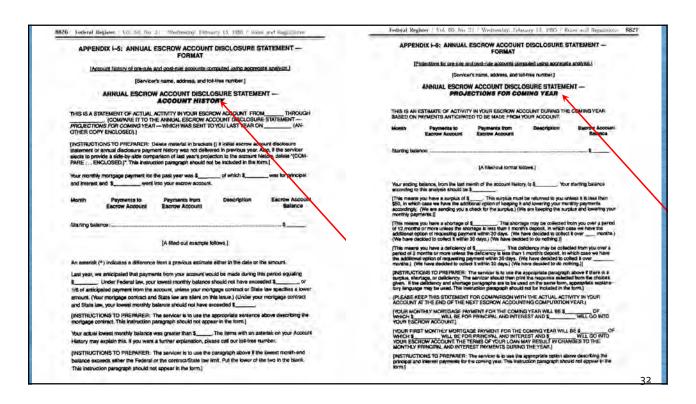
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Annual Escrow Analysis Contents

- Current monthly mortgage payment and the escrow amount;
- Past year's monthly mortgage payment and escrow amount;
- Total paid into escrow during the past computation year;
- Total paid out of escrow during year for taxes, insurance premiums, and other charges (as separately identified);
- Balance in the escrow account at the end of the period;
- Explanation of how any surplus is being handled or an explanation of how shortage or deficiency is to be paid by the borrower; and
- If applicable, the reason(s) why the estimated low monthly balance was not reached, as indicated by noting differences between the most recent account history and last year's projection

Short Year Statements

- Special form of annual escrow analysis and disclosure
- Annual statement that covers a period of less than 1 year.
- Ends the escrow computation year and establishes the beginning date of the new year. Servicer must deliver the short year statement within 60 days from the end of the short year.
- Optional to issue a short year annual escrow statement to change account computation year to another
- Required upon transfer of servicing of the borrower's mortgage loan
- Required within 60 days of loan payoff



Discretionary Payments

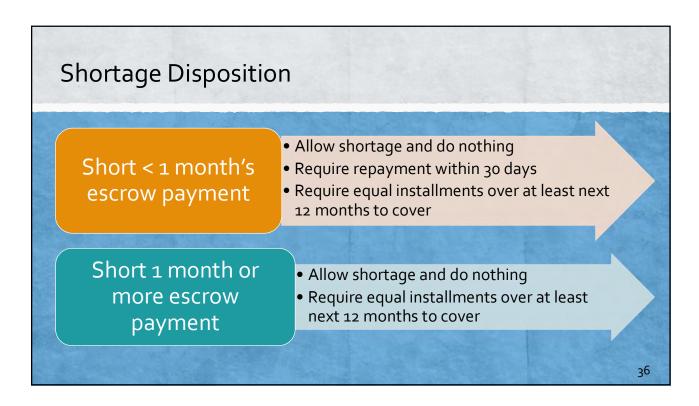
- Any borrower's discretionary payment (such as credit life or disability) included in a monthly mortgage payment is to be noted on the initial and annual escrow statements.
- If discretionary payment is set up or terminated during the escrow computation year, the change should be noted on the next annual escrow statement.
- Discretionary payments are <u>not</u> part of the escrow account unless lender <u>requires</u> the payment, <u>or</u> servicer <u>chooses</u> to place the discretionary payment in the escrow account.

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Key Terms for Analysis

- Surplus: Amount by which escrow account balance exceeds target balance at the time of analysis.
- **Shortage:** Amount the current escrow balance falls short of target balance at the time of analysis.
- <u>Deficiency</u>: Negative balance in an escrow account at the time of an escrow analysis.

Surplus of \$50 or more • Refund to the borrower within 30 days of analysis • Refund to borrower, OR • Credit to next year's escrow payments



Deficiency Disposition

Deficiency < 1 month's escrow payment

- Allow deficiency and do nothing
- Require repayment within 30 days
- Require equal installments over 2 or more months to cover

Deficiency of 1 month or more escrow payment

- Allow deficiency and do nothing
- Require equal installments over at least next 12 months to cover

APPEN		TION OF OPTION OF EFICIENCY AND SHO		MULTANEOUS	
Œ	volections for pre-rule as	nd post-rule accounts con	MONTO ROSTEON	e anatosia.J	
7.	(in/33)	and the Control of th			
	(Service	er's name, address, and lo	E4ree mimber)		
		W ACCOUNT DISCLE		ENT -	
		Y IN YOUR ESCROW AC ED TO BE MADE FROM		E COMING YEAR	
Month	Payments to Escrow Account	Psyments from Escrow Account	Description	Escrow Account Balance	
Starting bala	nce:			\$3,300	
September	500	O.		3,800	
October	500	800	taxas	3,500	
Nevember	500	3,000	Insurance	1,000	
December	500	0		1,500	
January	500	0		2,000	
February	500	0		2,500	
March	500	0		3,000	
April	500	0		3,500	
May	500	0		4,000	
June	500	2,200	taxes	2,300	
July	500	0		2,800	
July					

CFPB Mortgage Servicers Experience Report

- CFPB (June 28, 2024) <u>published</u> a <u>report</u> examining experiences of mortgage borrowers who struggled to make payments during the pandemic
 - CFPB used a dataset from the 2020 American Survey of Mortgage Borrowers, derived from the National Mortgage Database
- Most common challenges borrowers faced:
 - Thinking they did not qualify for assistance programs
 - Not knowing how to apply for them
 - Experiencing "too much trouble" with the application process
- Other findings:
 - Many borrowers felt uncomfortable talking to their mortgage servicer and noted data and evidence that borrowers with limited English proficiency were more likely to face challenges
 - Over half of distressed borrowers discussed their repayment difficulties with their servicer, and those who discussed these difficulties were more likely to receive offers for assistance (such as repayment plans or loan modifications)
 - Most common topics discussed with servicers were forbearances, loan modifications, repayment plans, refinancing options and available government programs
 - Most borrowers who received a forbearance reported being satisfied with the process, but more than a third were unclear about what would happen at the end of the forbearance period and how to repay forborne payments
 - · Some borrowers were also confused at the outset about how deferred payments would work after entering a loan forbearance

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CFPB (July 10, 2024) issued a Proposed Rule to streamline the mortgage servicing process under RESPA for distressed borrowers - Also requests comment on "possible approaches it could take to ensure servicers are furnishing accurate and consistent credit reporting information for borrowers undergoing review for assistance" - Unofficial redline of the "Streamlining Mortgage Servicing for Borrowers Experiencing Payment Difficulties" proposed rule - Fast Facts: Streamlining Mortgage Servicing for Borrowers Experiencing Payment Difficulties (Regulation X) - Would not apply to "small servicers" — those that service 5,000 or fewer mortgage loans, all of which the servicer or affiliates own or originated - CFPB (July 10, 2024) issued a Proposed Rule to streamline the mortgage and proposed rule and the prop

CFPB Proposed Servicing Rule Changes

- Provisions
 - Early intervention: expands early intervention notification efforts for borrowers in forbearance
 - At least 30 days, but no more than 45 days, before the scheduled end of the forbearance, would require the servicer establish, or make good faith efforts to establish, live contact with the borrower
 - Foreclosure safeguards: proposes to remove most existing application-based loss mitigation framework and replace it with a new framework based on foreclosure procedural safeguards
 - Once loss mitigation has begun, servicer must ensure that one of the following has been met before advancing to foreclosure:
 - Servicer has reviewed the borrower for all available loss mitigation options and no options remain, the borrower has been sent all required notices, and the borrower has not requested an appeal; or
 - Borrower has not communicated with the servicer for 90 days despite the servicer's efforts
 - Loss mitigation application process: allow servicers flexibility in assessing loss mitigation efforts
 - Servicers are not required to collect a complete loss mitigation application for all available options prior to making a determination about whether to deny or to offer a loss mitigation option to a borrower
 - · Servicer may, but is not required to, review a borrower for loss mitigation options sequentially rather than simultaneously
 - Fee limitations: cap fees during a loss mitigation review cycle
 - · Servicer cannot charge fees beyond amounts scheduled or calculated as if the borrower made all contractual payments on time
 - Improved communications: enhanced and tailored notices to inform borrowers of available actions and options
 - Language accessibility: Borrowers who received marketing materials in another language could request mortgage assistance communications in that language
 - Would also require servicers to provide notices in Spanish in addition to English, and make oral interpretation services available during telephone calls with borrowers

