UPCYCLED FOOD ASSOCIATION

THE UPCYCLED INDUSTRY August 2022 REPORT





The Upcycled Food Association and its members envision a global food system where all food is equally valued along the entire supply chain and is elevated to its highest and best use.

We envision a consumer environment where everyone can effortlessly contribute to positive change through their purchasing behavior because they have improved access to wastereducing brands and products.

WHAT IS UPCYCLED FOOD?

According to definitions by UFA, WWF, NRDC and Harvard Law School, upcycled foods use ingredients that otherwise would not have gone to human consumption, are procured and produced using verifiable supply chains, and have a positive impact on the environment.

WHY ARE UPCYCLED PRODUCTS IMPORTANT?

35% of all foods in the United States went unsold or uneaten and <u>left a greenhouse gas footprint</u> equivalent to 4% of total U.H. gas emissions. ¹



OUR CURRENT STATS:

- 224 Members
- 42 certified brands
- 173 certified products
- 63 certified ingredients



UPCYCLING EXAMPLES:

- Dried surplus foods from farms
- Byproducts from food manufacturing
- So-called "ugly" fruits + veggies dried into powder
- Underutilized parts of food (e.g. citrus peels, avocado seeds, spent grain and eggshells)

Click to view the full list of available products: upcycledfood.org/upcycled-certified-products

UPCYCLED INDUSTRY TRENDS



 $9 \rightarrow 224$

Growth of number of UFA members from 2019 to 2022²

236

Number of Upcycled Certified™ products and ingredients as of 7/31/2022

1046%

Growth of sales of Upcycled Certified[™] products between 2021 and 2022⁴



128%

Growth in <u>searches</u> and <u>mentions</u> for upcycled products between 2020-2021 5

The Compound Annual Growth Rate (CAGR) of upcycled ingredients increased from 5.6% in 2021 to 6.4% in 2022.6

\$769 million

<u>invested in UFA Members</u> since the beginning of 2021⁷

In the July 5, 2022 edition of Food Business News, upcycled was featured alongside Organic and NonGMO as a <u>core certification</u>.8

UPCYCLED CERTIFIED™ EXPANDED INTO CANADA!

82% of Canadian respondents answered 'YES' when asked if they would buy more upcycled food if it were easily available where they buy their groceries.

ENVIRONMENTAL IMPACT



840 MILLION LBS.

of food waste is prevented annually by the Upcycled Certified™ program¹º

\$116.4 BILLION

forecasted size of the food waste management industry in 2032, up from \$62.6B in 2022¹¹



In partnership with ReFED, the <u>Food</u>
<u>Waste Funder Circle</u> was launched to empower capital providers to close the food waste funding gap. 12

100+ capital providers are in the Food Waste Funder Circle

This year, Upcycled Food Association was awarded a grant from <u>ReFED's Catalytic Grant Fund</u>. This fund is designed to de-risk and scale high-impact solutions to food waste.¹³



62%

of consumers are willing to pay more for a product that fights food waste 14

70%

of consumers have <u>greater</u> <u>intention to buy</u> a product that is Upcycled Certified ™ 15

WE'RE GETTING BIG ATTENTION!



4 OUT OF 18

NEXTY Award winners at the 2022 Expo West event are Upcycled Food Association members 16

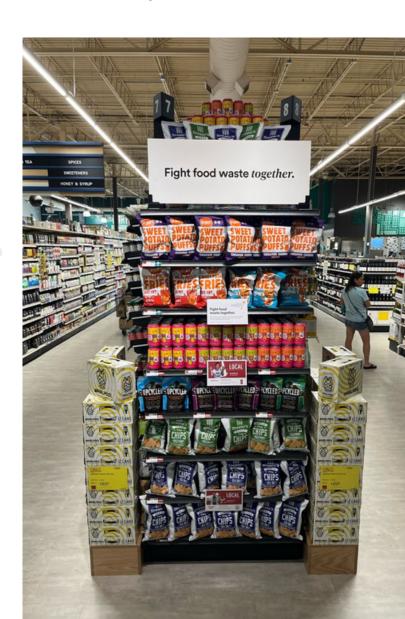
TREND LISTS

Upcycled products and ingredients have made it to the following trend lists between 2021 and 2022:

- Kroger
- Forbes
- CBS News
- Martha Stewart
- The Food Network
- Whole Foods
- The Grocer
- Allure
- Yahoo Finance
- Financial Times
- Food Business News
- Innova Market Insights
- and many more!

FIND UPCYCLED PRODUCT DISPLAYS IN:

- Whole Foods
- Kroger
- Mom's Organic Market



DATA SOURCES

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- 3. Upcycled Food Association
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- 14. "Upcycled food launches leap as concerns around waste grow: report." Food Dive, Chris Casey, 2022. Accessed 12 July 2022.
- 15. "Sustainability Today: Upcycled Food and Beverages." Hartman Group, 2021.
- 16."2022 Winners". Nexty Awards, 2022. https://www.nextyawards.com/en/winners/2022-winners.html. Accessed on 11 July 2022.

