

# Seeds to Growing a Healthy Culture

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# What is Culture?

## 3 ways to define Culture

- What you expect.
- What you will or will not tolerate.
- How you treat one another.



# Intentional Culture

- Every organization has a culture.
- It is either intentional or unintentional.
- In a healthy culture, the culture shapes the personality. In an unhealthy culture the personality shapes the culture.
- When it is unintentional it becomes the culture of the strongest personality.
- An unintentional culture almost always becomes a culture of fear.



## *Two Intentional Cultures*

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1. A culture of control
2. A culture of freedom

Which one is right for your organization?  
It depends on the people and the mission.

# A culture of Control

- When the mission is a “life” mission-the military, first responders, etc.
- When the people are incapable- due to a lack of training, lack of experience or intentionally hiring people that function in a culture of control.
- The organization depends on a strong list of rules.
- The leader holds the team accountable for following the rules.



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# A Culture of Control

- The executive team or leadership team makes all operational decisions.
- Don't trick yourself into believing that a culture of control isn't or can't be fun.
- A culture of control is not the same as micromanagement.
- Experience will never be your strength.

# A Culture of Freedom

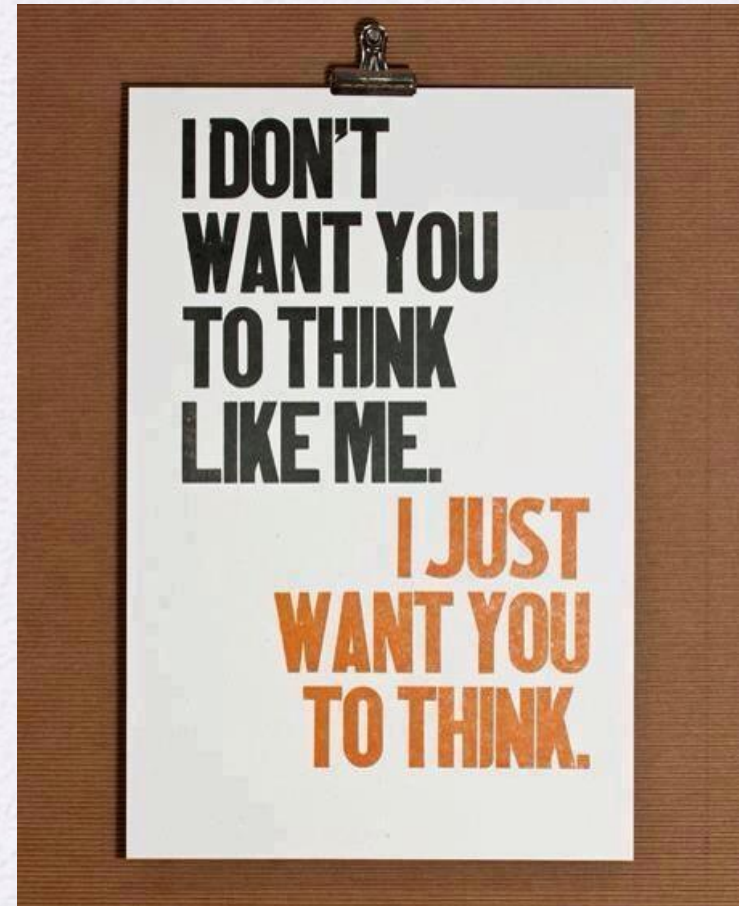
- A culture of freedom requires three things:
  1. The right people-they fit your values.
  2. Self-discipline: they don't need direct supervision.
  3. The right standards-they encourage people to excel on their own.





# Discipline

- In every organization one of two things exist at all times: discipline or chaos.
- Where there is discipline there is no chaos.
- Where there is chaos there is no discipline
- These two things never coexist in any organization at the same time.



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# Standards

- Too many rules drive away your best people, too many standards will drive away your worst people.
- Standards create a culture of expectations.
  1. Clearly communicate the standards
  2. Train to the standards
  3. Publically acknowledge anyone that exceeds the standards.

# How do you Know?

- What do your customers say about you?
- Are you elevating your impact?
- What kind of people want to work for you?
- Both cultures have turnover. Who are the people leaving your organization?



# Thank you Utah!

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