



Topaz Awards

Single Family Management Company of the Year Interview Questions

Nominee Name:

Total Points Possible = 30

- 1) What products or services does your company provide to investment property owners? Please describe how they are beneficial. (5 Points) (Received _____)

- 2) Give us an example of your customer service and how you have gone out of your way to provide for a client. (5 Points) (Received _____)

- 3) How do you build relationships with clients? Give us an example of the types of relationships you have with your current clients. (5 Points) (Received _____)

- 4) Give us an example of something you've done to maximize the net operating income to create a greater return on investment for an owner. (5 Points) (Received _____)

- 5) What have you done in order to maintain or create high standards for the physical condition of your properties? (5 Points) (Received _____)

- 6) What events have you held, or volunteering opportunities have you participated in within your community or in the industry and how do you give back? (5 Points) (Received _____)