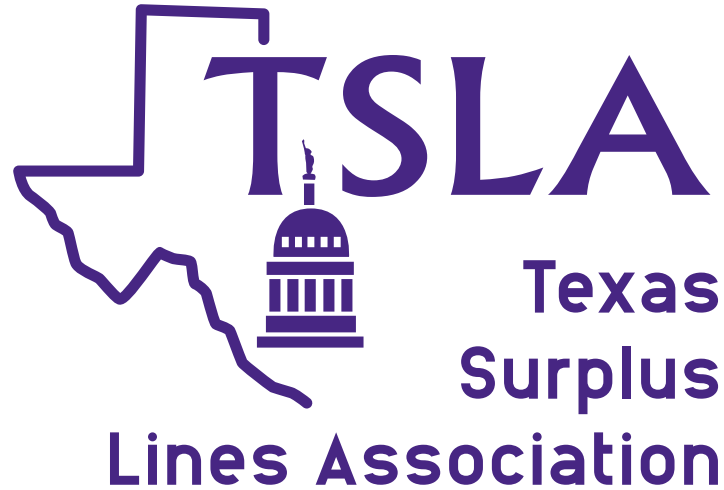


2025



ANNUAL REPORT

TSLA by the #s:

Current membership totals: 159

Voting – 60

Associate – 44

Affiliate – 55

Ten (10) new members, to date, were approved in 2025.

List of 2024/2025

Officers & Directors:

Officers:

Robert McEwen

The Parks Group, Inc., President

Terence Babler

Brown & Riding, Vice President

Billie Gorrell

Ashley Wholesale Brokerage,

Secretary/Treasurer

Kimmi Cantwell

Immediate Past President

Directors:

Zac Crosley, CRC Group

Karen Kingston, Quirk & Company

Hardy Nix, Amwins

Randy Doss, CRC Group

Stephen Gunn, Core Specialty

Joe Taylor, RT Specialty

Morgan Whitt, Towerstone Corp.

Sharif Azim, Allied World

Jennifer Brecht, Brecht & Associates

Lindsey Burton, Pathpoint

Robby Moore, Towerstone, Inc.

2025 TSLA Committee Chairs/Co-chairs:

Advertising

Emily Carstens, Amwins, Chairperson &

Evan Ryan, Westchester, Co-Chair

Education

Jason Hayes, RT Specialty, Chairperson

Stephanie Arsenault, CRC Group &

Will Chambers, Amwins, Co-Chairs

Host

Matthew Brady, Burns & Wilcox, Chairperson

Travis Baker, CRC Group & Kim Miller,

Hartford Steam Boiler, Co-Chairs

Leadership

Kimmi Cantwell, MDO, Chairperson

Legislative

Ryan Handler, Amwins, Chairperson

Jenny Mackay, Burns & Wilcox &

Natalie Schiro, Amwins, Co-Chairs

Membership Recruiting

Ryne St. Marie, Chairperson

Jeff Fields, Markel Specialty &

Suzette Torres, XPT Specialty, Co-Chairs

Membership Services

Sharla Martin, CRC Group, Chairperson

Regulatory Liaison

Josh Taylor, Novatae, Chairperson
Thomas Blanquez, Breckenridge Insurance
and Jessica Hahn, XPT Specialty, Co-Chairs

Social Media

LeAnn Sanderson, One General Agency,
Chairperson & Denise Hudson,
Amwins, Co-Chair

Stamping Office Committee

Jennie Reed, Johnson & Johnson,
Chairperson, & Amy Leicht,
XPT Specialty, Co-Chairs

Texans Under Forty

Matt Haushill, Jencap Group, Chairperson
Hunter Hagan, CRC Group &
Kristie Tran, RT Specialty, Co-Chairs

Financials:

TSLA's net loss for 2024 was -\$29,257 and
the emergency contingency fund stands
at \$187,035.

TSLA/PAC:

The TSLA/PAC needs your support! PAC
funds are contributed to legislators to help
TSLA members with the business climate
in Texas. More information and contribution
form can be found at www.tsla.org.

TSLA 2025 Legislative Review:

TSLA worked diligently during the 2025
legislative session to successfully amend
and oppose legislation which would have
brought unnecessary form regulation to
surplus lines policies in Texas. Following
TSLA's successful efforts to limit the
applicability of the diligent effort
requirement in Texas in past sessions,
there is increased interest among
public officials as the surplus lines
industry continues to grow. Moreover,
insurance in general remains a major
issue at the Legislature as rising rates
rank as a top issue to be addressed for
many legislators. TSLA will continue
education efforts for policy makers to
ensure Texas preserves a regulatory

structure that enables the surplus
lines market continued success in Texas
covering risks critical to the continued
economic success of the State.

Other 2025 TSLA events:

Committee Day

Was held on Monday, February 10th. TSLA Committees met to review charges and plan their year.

June – 2025 Mid-Year Meeting

199 attendees; 53 sponsors

November – 2025 Annual Meeting

211 attendees; 61 sponsors

TSLA Texans Under Forty

They collected toys for Blue Santa at the Annual Meeting, plus they hosted a class & happy hour in Dallas and a happy hour in Houston. They hosted the TSLA TUF Social Event at Punch Bowl Social in downtown Austin during the 2025 Annual Meeting.

TSLA Website:

TSLA's new website, launched in August 2024, continues to perform exceptionally well. Members are benefiting from smoother event registration, improved access to leadership and committee

information, and a fully searchable membership directory. The Member Compass remains a valuable tool for managing profiles, payments, and registrations, with enhanced capabilities for firm primary contacts. Overall, the site has strengthened member engagement and streamlined administrative processes, and we're pleased with the positive feedback received throughout its first year.

Looking Ahead for 2026:

IIAT Joe Vincent Seminar

January 25-January 27
Renaissance Hotel, Austin, Texas

TSLA Committee Day

March 2nd
Four Seasons Hotel, Austin, Texas

IIAT InsurCon

June 15-17
JW Marriott Hill Country
San Antonio, Texas

2026 Mid-Year Meeting

Four Seasons Hotel
Nashville, TN, June 21-24

2026 Annual Meeting

Four Seasons Hotel
Austin, Texas, November 8 & 9

Testimonials:

“The benefits of active participation in the Texas Surplus Lines Association range from personal networking to corporate-level visibility to advocacy that elevates the entire industry. Fortunately, opportunities to get involved are just as varied – you can join a committee, pursue a leadership role, or simply attend one of the many great events throughout the year. I’d recommend membership and involvement in TSLA to anyone with ties to the Texas surplus lines market.”

Stephen Gunn, JD, CPCU, Vice President – Excess Public Entity Core Specialty

“As a member of the Texas Surplus Lines Association (TSLA), Allied World has gained real value from our membership – from staying on top of regulatory changes to making strong connections across the industry. TSLA’s advocacy, resources, networking opportunities, and educational support help us navigate the dynamic E&S insurance market with confidence. Allied World’s partnership with TSLA keeps us informed, engaged, and better positioned to serve our brokers and clients. TSLA has played a significant role in the professional development of our employees and the growth of our business in Texas.”

Sharif Azim, CPCU, AU, AIM,
Senior Vice President, Regional Executive – South
Allied World Insurance Company

Mission statement:

To promote, advocate and preserve the value of wholesale distribution and the Excess & Surplus Lines Insurance Industry;

To communicate, educate and disseminate information about our segment of the industry and its role in the insurance marketplace as a whole, and;

To encourage compliance with the general provisions of the Texas Insurance Code, as they relate to Excess and Surplus Lines Insurance.

Who We Are:

The Texas Surplus Lines Association, Inc. is a non-profit trade association of excess and surplus lines brokerage and underwriting professionals. The TSLA membership includes insurance carriers and industry vendors. The TSLA provides legislative, regulatory, educational, and networking opportunities for their membership.

2025 ANNUAL SPONSORS

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2025 MID-YEAR MEETING

SPEAKER SPONSORS



CONFERENCE SPONSORS



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Hartford Steam Boiler
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James River Insurance Co.
Lloyd's
Markel
MarshBerry & Co., LLC

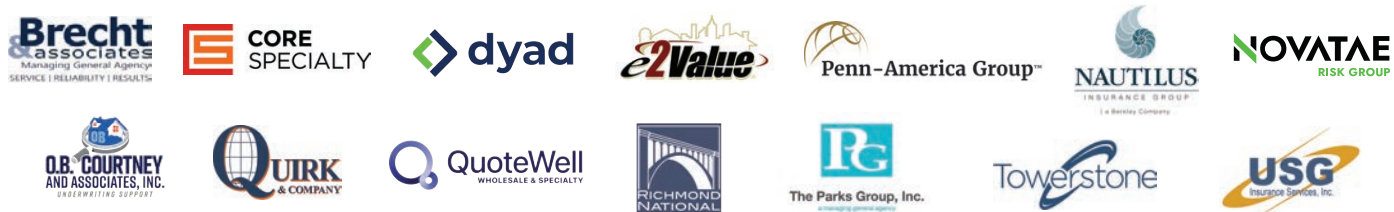
MDO
MUSIC
Rigby & Rigby
Risk Placement Services, Inc.
RSI International, Inc.
RSUI Group, Inc.

Southwest Risk, LP
Specialty Insurance Managers, Inc.
TAPCO Underwriters, Inc.
Texas Surplus Line
Reporter & Insurance News
XPT Specialty

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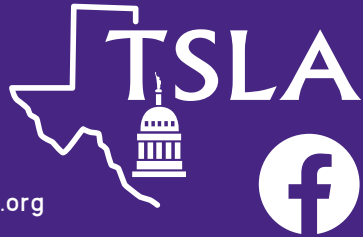


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Allied World Insurance Co.	BHHC	Insurance Journal	One General Agency	Sedgwick	Vela Insurance Services
AmRisc	Bowhead Specialty Underwriters	James River Insurance Co.	Pathpoint, Inc.	Southwest Risk, LP	XPT Specialty
Ashley Wholesale Brokerage	Engle Martin	Markel	Professional Insurance Exec. + Monarch	Starwind Marine + Energy (JH Blades)	
Associated Services Inspections, Ltd.	Hartford Steam Boiler	MDO	RSUI Group	Tapco Underwriters	
		MSI			



www.tsla.org

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GOT PURPLE?