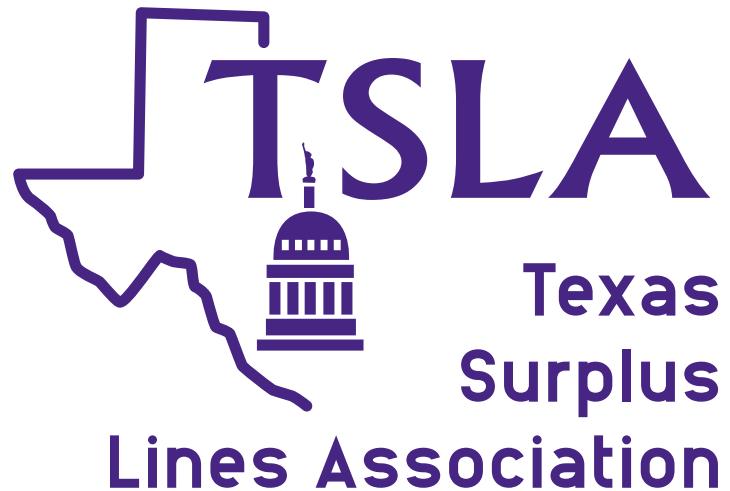


2025



ANNUAL REPORT

## TSLA by the #s:

Current membership totals: 159

Voting – 60

Associate – 44

Affiliate – 55

Ten (10) new members, to date, were approved in 2025.

## List of 2024/2025 Officers & Directors:

### Officers:

Robert McEwen  
The Parks Group, Inc., President  
Terence Babler  
Brown & Riding, Vice President  
Billie Gorrell  
Ashley Wholesale Brokerage,  
Secretary/Treasurer  
Kimmi Cantwell  
Immediate Past President

### Directors:

Zac Crosley, CRC Group  
Karen Kingston, Quirk & Company  
Hardy Nix, Amwins  
Randy Doss, CRC Group

Stephen Gunn, Core Specialty  
Joe Taylor, RT Specialty  
Morgan Whitt, Towerstone Corp.  
Sharif Azim, Allied World  
Jennifer Brecht, Brecht & Associates  
Lindsey Burton, Pathpoint  
Robby Moore, Towerstone, Inc.

## 2025 TSLA Committee Chairs/Co-chairs:

### Advertising

Emily Carstens, Amwins, Chairperson &  
Evan Ryan, Westchester, Co-Chair

### Education

Jason Hayes, RT Specialty, Chairperson  
Stephanie Arsenault, CRC Group &  
Will Chambers, Amwins, Co-Chairs

### Host

Matthew Brady, Burns & Wilcox, Chairperson  
Travis Baker, CRC Group & Kim Miller,  
Hartford Steam Boiler, Co-Chairs

### Leadership

Kimmi Cantwell, MDO, Chairperson

### Legislative

Ryan Handler, Amwins, Chairperson  
Jenny Mackay, Burns & Wilcox &  
Natalie Schiro, Amwins, Co-Chairs

### Membership Recruiting

Ryne St. Marie, Chairperson  
Jeff Fields, Markel Specialty &  
Suzette Torres, XPT Specialty, Co-Chairs

### Membership Services

Sharla Martin, CRC Group, Chairperson

## **Regulatory Liaison**

Josh Taylor, Novatae, Chairperson  
Thomas Blanquez, Breckenridge Insurance  
and Jessica Hahn, XPT Specialty, Co-Chairs

## **Social Media**

LeAnn Sanderson, One General Agency,  
Chairperson & Denise Hudson,  
Amwins, Co-Chair

## **Stamping Office Committee**

Jennie Reed, Johnson & Johnson,  
Chairperson, & Amy Leicht,  
XPT Specialty, Co-Chairs

## **Texans Under Forty**

Matt Haushill, Jencap Group, Chairperson  
Hunter Hagan, CRC Group &  
Kristie Tran, RT Specialty, Co-Chairs

## **Financials:**

TSLA's net loss for 2024 was -\$29,257 and  
the emergency contingency fund stands  
at \$187,035.

## **TSLA/PAC:**

The TSLA/PAC needs your support! PAC  
funds are contributed to legislators to help  
TSLA members with the business climate  
in Texas. More information and contribution  
form can be found at [www.tsla.org](http://www.tsla.org).

## **TSLA 2025 Legislative Review:**

TSLA worked diligently during the 2025  
legislative session to successfully amend  
and oppose legislation which would have  
brought unnecessary form regulation to  
surplus lines policies in Texas. Following  
TSLA's successful efforts to limit the  
applicability of the diligent effort  
requirement in Texas in past sessions,  
there is increased interest among  
public officials as the surplus lines  
industry continues to grow. Moreover,  
insurance in general remains a major  
issue at the Legislature as rising rates  
rank as a top issue to be addressed for  
many legislators. TSLA will continue  
education efforts for policy makers to  
ensure Texas preserves a regulatory

structure that enables the surplus  
lines market continued success in Texas  
covering risks critical to the continued  
economic success of the State.

## Other 2025 TSLA events:

### Committee Day

Was held on Monday, February 10th. TSLA Committees met to review charges and plan their year.

### June – 2025 Mid-Year Meeting

199 attendees; 53 sponsors

### November – 2025 Annual Meeting

211 attendees; 61 sponsors

### TSLA Texans Under Forty

They collected toys for Blue Santa at the Annual Meeting, plus they hosted a class & happy hour in Dallas and a happy hour in Houston. They hosted the TSLA TUF Social Event at Punch Bowl Social in downtown Austin during the 2025 Annual Meeting.

### TSLA Website:

TSLA's new website, launched in August 2024, continues to perform exceptionally well. Members are benefiting from smoother event registration, improved access to leadership and committee

information, and a fully searchable membership directory. The Member Compass remains a valuable tool for managing profiles, payments, and registrations, with enhanced capabilities for firm primary contacts. Overall, the site has strengthened member engagement and streamlined administrative processes, and we're pleased with the positive feedback received throughout its first year.

## Looking Ahead for 2026:

### IIAT Joe Vincent Seminar

January 25-January 27  
Renaissance Hotel, Austin, Texas

### TSLA Committee Day

March 2nd  
Four Seasons Hotel, Austin, Texas

### IIAT InsurCon

June 15-17  
JW Marriott Hill Country  
San Antonio, Texas

## 2026 Mid-Year Meeting

Four Seasons Hotel  
Nashville, TN, June 21-24

## 2026 Annual Meeting

Four Seasons Hotel  
Austin, Texas, November 8 & 9

## Testimonials:

"The benefits of active participation in the Texas Surplus Lines Association range from personal networking to corporate-level visibility to advocacy that elevates the entire industry. Fortunately, opportunities to get involved are just as varied – you can join a committee, pursue a leadership role, or simply attend one of the many great events throughout the year. I'd recommend membership and involvement in TSLA to anyone with ties to the Texas surplus lines market."

Stephen Gunn, JD, CPCU, Vice President – Excess Public Entity Core Specialty

"As a member of the Texas Surplus Lines Association (TSLA), Allied World has gained real value from our membership – from staying on top of regulatory changes to making strong connections across the industry. TSLA's advocacy, resources, networking opportunities, and educational support help us navigate the dynamic E&S insurance market with confidence. Allied World's partnership with TSLA keeps us informed, engaged, and better positioned to serve our brokers and clients. TSLA has played a significant role in the professional development of our employees and the growth of our business in Texas."

Sharif Azim, CPCU, AU, AIM,  
Senior Vice President, Regional Executive – South  
Allied World Insurance Company

## Mission statement:

To promote, advocate and preserve the value of wholesale distribution and the Excess & Surplus Lines Insurance Industry;

To communicate, educate and disseminate information about our segment of the industry and its role in the insurance marketplace as a whole, and;

To encourage compliance with the general provisions of the Texas Insurance Code, as they relate to Excess and Surplus Lines Insurance.

## Who We Are:

The Texas Surplus Lines Association, Inc. is a non-profit trade association of excess and surplus lines brokerage and underwriting professionals. The TSLA membership includes insurance carriers and industry vendors. The TSLA provides legislative, regulatory, educational, and networking opportunities for their membership.

# 2025 ANNUAL SPONSORS

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## TUF SPONSORS



# 2025 MID-YEAR MEETING

## SPEAKER SPONSORS



Johnson & Johnson  
The Experience of the Past with a Vision for the Future

The Parks Group, Inc.  
a managing general agency



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MDO

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Markel

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XPT Specialty

# 2025 ANNUAL MEETING

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Great Hills Corporate Center  
9020-1 Capital of TX Hwy N., Suite 370  
Austin, TX 78759

# GOT PURPLE?

