

THE CHLORINE INSTITUTE, INC.

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Dear Chlorine User:

In 2003, a Chlorine Institute technical team developed a document, *Chlorine Customers Generic Safety and Security Checklist*, to help evaluate the capability of North American customers of bulk chlorine (larger than a one ton container) to safely unload and otherwise handle chlorine at the facility where the chlorine is used. The use of this document by members was voluntary. In 2007, the Institute's Board of Directors determined that this document, or one developed by a member company to address the same topic, would be required by all Institute members. Effective by the end of 2008, the Board determined that members should also evaluate the capability of North American customers of non-bulk chlorine (one ton container and 150 pound cylinder) to safely handle chlorine at the facility where the chlorine is used. To assist members, another Institute technical team developed a separate document, *Chlorine Cylinder and Ton Container Customers Generic Safety and Security Checklist*, to help in the evaluation.

The checklists are intended only to provide limited information to assist both the suppliers of chlorine and their customers. The checklists emphasize key chlorine specific recommendations as developed by the Chlorine Institute and are intended to supplement Institute publications, not replace them. They are not meant to incorporate regulatory or other requirements that may be applicable at each customer facility. The completed checklist should be kept confidential between the supplier and the customer unless it is mutually agreed to release it to other parties.

Several Chlorine Institute member companies supplying chlorine have brought to the attention of the Institute that some customers have questioned why the Institute is imposing this requirement on its chlorine supplier members. The Chlorine Institute, through its Board of Directors and member companies supplying chlorine, believes that there is no acceptable level of chlorine incidents. Thus, the Institute believes that all members handling chlorine must continually strive to reduce chlorine incidents, in their operations as well as the operations of their customers, with the ultimate goal of eliminating all such incidents. Only through continuous improvement in chlorine safety performance and prudent attention to security can the industry and all participating in it hope to achieve long-term success.

In this modern era of the 24 hour news cycle, no chlorine release will go unreported, and any reported incident will result in cries for "inherently safer technology" and the replacement of chlorine, no matter that chlorine is indispensable to our standard of living and way of life.

The Institute believes that continuous improvement in the safe and secure handling and use of chlorine is not only the right thing to do, but is vitally necessary to allow the industry to remain sustainable. The Institute also believes that the utilization of the appropriate checklist will assist the user in achieving a safer operation and will better enable the supplier to determine the capabilities of the chlorine customer to safety and securely operate the chlorine use facilities.

Each of our bulk and packaged chlorine supplier members is similarly committed to these beliefs, and all ask for your cooperation and support. Chlorine Institute technical publications may be purchased from the bookstore section of the Chlorine Institute's website - www.chlorineinstitute.org. The Institute and its chlorine supplier members are pleased to advise that all pamphlets referenced in the checklists may be downloaded at no cost to you.

Should you have further questions concerning the use of checklists, please contact the Institute staffer, Shane Fast, Vice President Customer Stewardship and Technical Services, at sfast@CL2.com or Art Dungan at arthurdungan@CL2.com or add the address /phone number on the letterhead..

Very truly yours,

David Garner

Chairman of the Board

Arthur E. Dungan

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President