



## SMCA Membership

There has been some confusion in our industry about what it means to be an SMCA Member firm. This paper is meant to help contractors understand the difference between Industry Fund Contributors and SMCA Member Firms.

- All Companies signatory to the Collective Bargaining Agreement with Local #19 are Industry Fund Contributors regardless of their SMCA Membership status.
- All SMCA Member Firms are signatory to the Local Union #19 Agreement **AND** are Industry Fund Contributors.
- Thus, any company signatory with Local #19 contributes to the Industry Fund, **BUT** not all Industry Fund Contributors are necessarily Members of SMCA.

The SMCA Board of Directors believes that Industry Fund Contributors deserve a high level of service from the Association even though they have not taken the additional steps to become SMCA Member firms. However, there are additional advantages for a company becoming a full-fledged member of the Association.

### ***What is the difference between being a Member and an Industry Fund Contributor?***

Industry Fund Contributors are eligible for many of SMCA’s services and contribute to the same Industry Fund as SMCA members. However, as an Industry Fund Contributor, your company has no voting rights or input on the policies and labor relations strategies of the Association. Industry Fund Contributors are not eligible to sit on the SMCA Board of Directors or serve as Industry Fund Trustees.

	MEMBERS	CONTRIBUTORS
-Actively assign bargaining rights to SMCA	x	
-Assign bargaining rights to SMCA through CBA	x	x
-Obligated to honor terms & conditions of CBA	x	x
-Bargain as a strong single unit	x	
-Advocacy with Labor issues	x	
-Priority Safety Services	x	
-Education Programs at the lowest discounted rate	x	
-Automatic SMACNA Membership	x	
-Access to SMACNA resources	x	
-Largest discount on SMACNA Technical Manuals	x	
-Free set of SMACNA Technical Manuals upon joining	x	
-Legislative Advocacy	x	x

-SMCA Magazine	x	x
-SMCA Weekly Bulletin	x	x
-Access to Member's Only section of website	x	
-Vote in decisions regarding bargaining process	x	
-Social events at the lowest discounted rate	x	

***What are the advantages of becoming a member of SMCA?***

- **Labor Relations with SMART Local #19:** SMCA works daily with Local 19 to interpret and enforce the Collective Bargaining Agreement. As a Member, you are eligible to take an active role in the negotiation and oversight of the CBA. This is your chance to have a voice in the future of the industry.
- **Governance:** SMCA members are eligible to serve on a variety of committees, including the Board of Directors and Industry Fund Trustees. As a Member, you can become a true leader in the industry.
- **SMCA Educational Programs and Events:** Our education programs are specifically designed to help our Member firms become more profitable and efficient. Classes include the latest business management techniques, increasing profits, improving cash flow, reducing overhead, and more.
- **SMCA Safety Programs and Events:** We have a full-time safety professional on staff and available to members. In addition, our safety program assists members in fulfilling their obligation to provide a safe workplace for all their employees. SMCA offers forklift training, OSHA training, First Aid/CPR, and more.
- **Networking with Other Contractors:** SMCA's educational and social events provide our members a chance to interact with and meet new colleagues in the industry as well as get together with old friends. Often these informal conversations prove invaluable to contractors looking to get the scoop on what's happening in our area.
- **Technical Resources:** SMCA's relationship with SMACNA provides our members with the latest technical resources in the industry and often the first look at what's coming. SMACNA's Technical Manuals are considered the "Bible of Sheet Metal". Additionally, SMCA programs like Engineers Night gives our contractors opportunities to interact with specifying engineers in the area.
- **Marketing and Communications:** As an SMCA Member firm, you enjoy the benefit of sharing ideas and staying updated on current industry events through the Weekly Bulletin, SMCA magazine, and SMCA website. Our quarterly magazine is distributed to industry movers and shakers, highlighting the work done by our Member firms. Members also have access to vital industry information at a moment's notice through our Members Only page.
- **Legislative Advocacy:** SMCA and its Member firms have a voice in local, state, and federal legislative issues. As a Member firm, you will have an inside track on pending legislation affecting the industry and your business. You also can take your concerns directly to legislators via our Legislative Committee and associated Political Action Committees at the state and national levels.
- **SMACNA Membership:** As an SMCA Member firm, you automatically become a member of the Sheet Metal and Air Conditioning National Association. With your SMACNA membership comes discounted access to their programs and services, including Technical Standards and Educational Programs.