



Welcome to the Broward County Convention Center. The Broward County Convention Center / ASM has an exclusive agreement with the International Alliance of Theatrical and Stage Employees / I.A.T.S.E 500 to provide technical service labor / operators within the facility. This includes and is not limited to the "Move-In", "Performance", and "Move-Out" of all live entertainment and theatrical events, trade and industrial shows, flat shows, conventions, meetings, sports competitions and exhibitions. Below are the estimated rates for a production's AV contractor at the BCCC. All rates quoted include all contractual benefits and payroll administration fees. 7% Florida Sales Tax will be added to the final labor bill.

We are excited to be supporting your event. I know that show logistics will change as we move forward. As they do, I will be happy to work with you to adjust labor requirements and quotes as needed.

Rates for October 1, 2025 – September 30, 2026

Steward \$83.00

*Equipment Operator \$82.00

***Department Head \$65.00

Certified Head Rigger \$82.00 

Stagehand \$60.00

Rigger \$69.00

**Highend Operators / Camera Operator \$95.00

* A2, V2, ME, Graphics Operator, Playback Operator, Recordist, ETCP Certified Technicians, Teleprompter, Spotlight Operator.

** A1, V1, TD, LD, Lighting Board Operators, Large Format Audio Consoles, Video Switchers, FCC Licensed RF Coordinators, Camera Operator, Licensed Pyro Operator.

*** Video Utility shall be paid at Department Head rate.

Basic Overview of Working Conditions:

4 hour minimum on all calls including load in & show outs.

8 hour minimum on Operators.

Time and one half paid: 1) All day Sunday, 2) After 8 hours on a work day, 3) between 12am and 7am

Meal penalty after 5 hours without meal break; paid at time and one-half prevailing rate until relief.

Hourly rates apply, fractions paid to the hour.

All technical work will be performed by facility workers under exclusive contract with

The Broward County Convention Center / ASM Global and The International Alliance of Theatrical and Stage Employees / Local 500.

All rooms within the facility are equipped with in-house sound systems. The Technical Services dept is responsible for the patching of these systems. If you need further details on the in-house sound systems and fees, I will be happy to help you.

Please feel free to give me a call or email me to further discuss the details of your event.

Thank you for your consideration. Looking forward to working with your team.

Howard Friedlander

Technical Services Director



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