



# Exhibitor Service Manual

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Expo Convention Contractors, Inc. 15959 NW 15th Avenue, Miami, Florida 33169

Phone: 305-751-1234 | Fax: 305-751-1298 | Email: [info@expocci.com](mailto:info@expocci.com)

Online Ordering - <https://expocci.boomerecommerce.com/>

Expo Convention Contractors, Inc. has been chosen as the Official Service Contractor for the **SEFAA 2023 Trade Show**. We are prepared to assist you in every way possible to ensure a successful marketing presentation for your company. Expo has an online marketplace that provides an easy way for you to order all of your show services. Our system is user friendly and visually driven, making it easy to navigate.

You still have the option to download the PDF Exhibitor Manual, but you must first log in to the online marketplace. Below are instructions for how you can access our online marketplace or download your PDF Exhibitor Manual.

- ◆ Once you have successfully registered for a booth with the show manager, Expo will receive your contact information. We will then email you a unique temporary password, as well as a link to our storefront (<https://expocci.boomerecommerce.com/>).
- ◆ When you log in for the first time, you will be prompted to update your password, keeping your order and payment information confidential and accessible only to you. If you were an exhibitor last year or have logged into our storefront before, your password will be whatever you changed it to the last time you logged in. You always have the option to reset your password from the login page.
- ◆ After you have logged in, you will be directed to your Event Homepage. Here you will find important show dates and times, booth equipment, shipping deadlines and shipping addresses.
- ◆ From your Event Homepage, you will also notice a menu on your left hand side. From these menu options you can start shopping to place your order online, print shipping labels, access subcontractor forms and download your PDF Exhibitor Manual.
- ◆ Freight shipments will incur a material handling charge. Please see the Shipping Information section of the online marketplace for posted rates. By having a credit card on file prior to move-in, Expo can deliver your shipment to your booth space in a timely manner.
- ◆ All remaining balances are to be paid prior to the show. If you have an open balance after the show has closed, a 25% administrative charge will be accessed to your invoice.
- ◆ **Please pay special attention to the deadline dates for placing your order and shipping your booth materials. The deadline date to receive Advance Warehouse freight is July 5, 2023.**
- ◆ Please call our Exhibitor Service Department if you need assistance. We're here to help! You can reach us at (305) 751.1234 or by email at [info@expocci.com](mailto:info@expocci.com).

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DISCOUNT DEADLINE

PAGE

**DEADLINE DATE TO RECEIVE DISCOUNTED RATES:**

**SCHEDULE:**

**EXHIBITOR MOVE-IN:**

If you are having any furniture delivered please make sure you are setting up no later than 1:00pm.

**EXHIBIT HOURS:**

**EXHIBITOR MOVE-OUT:**

**MOVE-OUT NOTE:** All freight must be labeled and a Bill of Lading filled out and returned to the Expo service desk before leaving the show floor.

All freight will be returned to the Expo Convention Contractors, Inc. warehouse ready for your carrier to pick up on **Friday, July 14, 2023** from 9:00am to 3:30pm, please make sure to schedule your carrier pick-up for this date and time at the below address.

Expo Convention Contractors, Inc, 15959 NW 15th Avenue, Miami, FL 33169

Any exhibitors without a credit card on file freight will be held until paid in full.

**BOOTH EQUIPMENT:**

Each 8' x 10' booth area will be provided with an 8' high background drape, 3' high side drape, one 6' skirted table, two chairs, one wastebasket and one Identification sign (7" x 44").

**SHOW COLORS:**

Back Drape:  
Side Drape:  
Table Drape:

**CARPET COLOR:**

The booth area is **NOT** carpeted. You may carpet your booth area in any offered color, please see our enclosed Carpeting form for color selection and pricing.

**ADVANCE WAREHOUSE SHIPMENT:**

Materials should be shipped to arrive at our warehouse beginning **Tuesday, June 20, 2023**, but **NO LATER THAN Wednesday, July 5, 2023**. Freight received before or after this date will incur a 25% early/late handling fee.

**Your Company Name and Booth #**

See our Shipping & Drayage form for complete details.

**OVERTIME CHARGES:**

Please be advised that overtime charges will apply during MOVE-OUT.

**ASSISTANCE:**

We want you to have a successful show. If you can't find what you are looking for or if we can be of assistance, please call our Exhibitor Sales & Service Department at 305.751.1234. or email [info@expocci.com](mailto:info@expocci.com).

DISCOUNT DEADLINE:

**NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO EXPO**

**ADVANCE AND/OR FLOOR ORDERS:**

All Orders require ADVANCE PAYMENT for initial estimate of charges for services AND a VALID CREDIT CARD with proper authorization be provided to EXPO. You may prepay with a check written on your company, but a credit card is required by EXPO to ensure any unexpected charges, such as additional freight, clean-up costs, etc., are paid at the time the Show closes.

**THIRD PARTY ORDERS:**

If you choose to contract work to a Display or Exhibit house/company and/or require services from EXPO, the Payment Policy presented above shall apply. EXPO must be notified, in writing, from exhibiting company of any other display or exhibit company involved in the set up or breakdown of exhibits. The exhibiting firm is ultimately responsible for payment of all costs incurred on its behalf. If a third party is to be invoiced for certain items or services, please complete and submit Expo's Third Party Payment Policy prior to placing order.

**DRAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR:**

EXPO's Payment Policy must be adhered to by Exhibitor prior to any freight being shipped to EXPO. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustments or additional charges are required at Show Close, they will be charged to the enclosed Credit Card provided, unless Exhibitor disputes charges in writing. EXPO is not responsible for any damage or loss of your freight, please secure round trip insurance from your company insurance carrier.

**ALL CHARGES:**

All charges/costs requested by Exhibitor MUST be PAID IN FULL before services are rendered, and any adjustment and/or additional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have been made. All checks must be drawn on a U.S. bank, and there will be a minimum charge of \$39 for each NSF check written to EXPO.

**ADJUSTMENTS:**

Exhibitors are responsible for ensuring services are rendered as ordered prior to the Show opening. All requests for adjustments must be made on site prior to the Show's closing. EXPO will not be responsible for adjustments after the Show closes unless prior arrangements have been agreed to in writing by EXPO.

**SALES TAX:**

Applicable city, county and state sales tax will apply. If any Exhibitor is exempt from paying sales tax, it is the Exhibitor's responsibility to provide EXPO with its tax exempt number prior to beginning of show.

**CANCELLATION POLICY:**

In the event of a natural disaster, acts of God or terrorists, which result in the cancellation of this event, EXPO will be entitled to a fee equal to the percentage of work completed by EXPO. This percentage will be determined solely by EXPO. In the event the deposit received exceeds the percentage of work completed, EXPO will refund the excess deposit .

**COLLECTION POLICY:**

In the event this contract is turned over to an attorney for collection or dispute, EXPO will be entitled to reasonable attorney fees.

Return via fax 305-751-1298 or email [info@expocci.com](mailto:info@expocci.com)

We accept American Express, Visa, MasterCard and Discover for your convenience.

No checks will be accepted at show site.

|  |  |  |  |           |  |
|--|--|--|--|-----------|--|
| Exhibitor:   |  | Contact Name:  |  | Booth:    |  |
| Address:   |  |  |  |           |  |
| City:  |  | State:   |  | Country:  |  |
| Phone:   |  | Email:   |  |           |  |
| Credit Card Used For Payment: No.:                     |  |  |  | Expires:  |  |
| Security Code:   |  | (The 3 numbers on back of card or for Amex the 4 numbers on the front) |  |           |  |
| Billing Address for credit card:                       |  |  |  |           |  |
| City:  |  | State:   |  | Zip Code: |  |
| Credit Card Holder (Print Name as it appears on card): |  |  |  |           |  |
| Card Holder Signature:                                 |  |  |  |           |  |

\*\*\*\*Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.

DISCOUNT DEADLINE:

**THIS FORM IS TO BE FILLED OUT ONLY IF YOU HAVE HIRED A THIRD PARTY TO SET UP YOUR BOOTH.**

**THIRD PARTY PAYMENT CONDITIONS:**

This form must be completed and signed by BOTH PARTIES and returned to EXPO prior to placing any orders. If there is any doubt which party is to be invoiced for a service, the exhibiting firm accepts responsibility for payment. The exhibiting firm is ultimately responsible for payment of all charges by show conclusion. If charges have been billed to the wrong party and EXPO was not provided with the completed Third Party Payment Policy prior to the order being placed, any refund must be settled between the exhibiting firm and third party.

**PLEASE INDICATE WHICH ITEMS/SERVICES ARE TO BE INVOICED TO THE THIRD PARTY:**

- All Expo Services     
  Booth Cleaning     
  Booth Labor  
 Freight Handling     
  Furniture/Carpet     
  Other (Specify): \_\_\_\_\_

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges incurred. In the event the third party named below does not make payment, such charges will be presented to the exhibiting firm, and exhibiting firm will make payment to Expo prior to the close of the show. (Signature required below.)

Authorized Firm Representative Signature: \_\_\_\_\_

We accept American Express, Visa, MasterCard and Discover Card for your convenience.

**EXHIBITING COMPANY**

|                                    |        |  |            |          |  |
|------------------------------------|--------|--|------------|----------|--|
| Exhibiting Company:                |        |  | Booth #:   |          |  |
| Address:                           |        |  |            |          |  |
| City:                              | State: | Country:   | Zip Code:  |          |  |
| Email:                             |        |  | Contact/s: |          |  |
| Credit Card Used For Payment: No.: |        |  |            | Expires: |  |
| Security Code:                     |        | (The 3 numbers on back of card or for Amex the 4 numbers on the front) |            |          |  |
| Billing Address for credit card:   |        |  |            |          |  |
| City:                              | State: | Country:   | Zip Code:  |          |  |
| Credit Card Holder (Print Name):   |        |  | Signature: |          |  |

\*\*\*\*Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.

**THIRD PARTY**

|                                    |        |  |            |          |  |
|------------------------------------|--------|--|------------|----------|--|
| Third Party Company Name:          |        |  | Booth #:   |          |  |
| Address:                           |        |  |            |          |  |
| City:                              | State: | Country:   | Zip Code:  |          |  |
| Email:                             |        |  | Contact/s: |          |  |
| Credit Card Used For Payment: No.: |        |  |            | Expires: |  |
| Security Code:                     |        | (The 3 numbers on back of card or for Amex the 4 numbers on the front) |            |          |  |
| Billing Address for credit card:   |        |  |            |          |  |
| City:                              | State: | Country:   | Zip Code:  |          |  |
| Credit Card Holder (Print Name):   |        |  | Signature: |          |  |

\*\*\*\*Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.

### DRAPED TABLES



|                     | Qty | Advance Price | Standard Price |
|---------------------|-----|---------------|----------------|
| 2' x 4' - 30" H     |     | \$139.25      | \$174.00       |
| 2' x 6' - 30" H     |     | \$153.75      | \$192.25       |
| 2' x 8' - 30" H     |     | \$183.00      | \$228.75       |
| 2' x 4' - 42" H     |     | \$197.50      | \$247.00       |
| 2' x 6' - 42" H     |     | \$212.00      | \$265.00       |
| 2' x 8' - 42" H     |     | \$241.25      | \$301.50       |
| 4th sided skirt 30" |     | \$54.00       | \$67.50        |
| 4th sided skirt 42" |     | \$54.00       | \$67.50        |
| Amount              |     |               |                |

- White
- Grey
- Black
- Red
- Blue
- Teal
- Gold
- Peach
- Burgundy

Please check color choice

### UNDRAPED TABLES

|                 | Qty | Advance Price | Standard Price |
|-----------------|-----|---------------|----------------|
| 2' x 4' - 30" H |     | \$104.25      | \$130.25       |
| 2' x 6' - 30" H |     | \$115.25      | \$144.00       |
| 2' x 8' - 30" H |     | \$137.00      | \$171.25       |
| 2' x 4' - 42" H |     | \$148.00      | \$185.00       |
| 2' x 6' - 42" H |     | \$159.00      | \$198.75       |
| 2' x 8' - 42" H |     | \$180.75      | \$226.00       |
| Amount          |     |               |                |

If no drape color is selected the designated show color will be provided.



#### 30" Round Table

|          | Qty | Advance Price | Standard Price |
|----------|-----|---------------|----------------|
| 30" High |     | \$179.00      | \$223.75       |
| 42" High |     | \$205.50      | \$257.00       |
| Amount   |     |               |                |



#### Chrome Square Table

|        | Qty | Advance Price | Standard Price |
|--------|-----|---------------|----------------|
|        |     | \$163.75      | \$205.00       |
| Amount |     |               |                |



#### Glass Table 53 1/8" W x 33 1/2" D x 29 1/8" H

|        | Qty | Advance Price | Standard Price |
|--------|-----|---------------|----------------|
|        |     | \$292.25      | \$365.50       |
| Amount |     |               |                |



#### Charging Table

|        | Qty | Advance Price | Standard Price |
|--------|-----|---------------|----------------|
|        |     | \$874.50      | \$1093.25      |
| Amount |     |               |                |

Subtotal \$

7% Tax \$

Amount Due \$

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)



**Black Side Chair**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$82.00       | \$102.50       |
| Amount |               |                |



**Upholstered Grey Side Chair**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$61.50       | \$77.00        |
| Amount |               |                |



**White Folding Chair**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$82.00       | \$102.50       |
| Amount |               |                |



**Grey Padded Counter Stool**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$131.25      | \$164.00       |
| Amount |               |                |



**Upholstered Grey Arm Chair**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$71.50       | \$89.50        |
| Amount |               |                |



**White Stool with Back**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$138.75      | \$173.50       |
| Amount |               |                |



**Clear Chair**

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$170.00      | \$212.50       |
| Amount |               |                |

Subtotal \$

7 % Tax \$

Amount Due \$

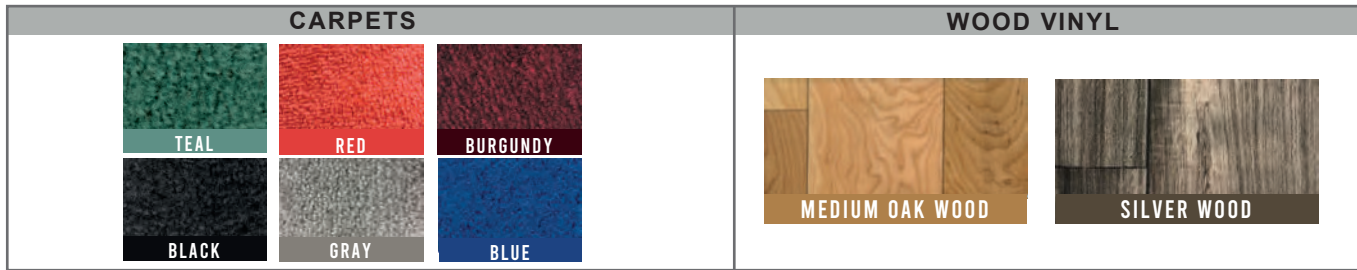
Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)



DISCOUNT DEADLINE:



### BOOTH DIMENSIONS

What is your booth size (ft.)  $\frac{\quad}{\text{Length}}$  X  $\frac{\quad}{\text{Width}}$  =  $\frac{\quad}{\text{Sq. Ft}}$

| EXPO CLASSIC CARPET   |           |                |               |             |
|---|-----------|----------------|---------------|-------------|
| Please Select Color Choice: <input type="checkbox"/> Gray <input type="checkbox"/> Teal <input type="checkbox"/> Black <input type="checkbox"/> Red <input type="checkbox"/> Burgundy <input type="checkbox"/> Blue |           |                |               |             |
| Qty.  | Item      | Discount Price | Regular Price | Total Price |
|   | 10' x 10' | \$131.25       | \$164.00      |             |
|   | 10' x 20' | \$270.50       | \$338.25      |             |
|   | 10' x 30' | \$401.50       | \$501.75      |             |
|   | 10' x 40' | \$524.75       | \$656.00      |             |

| EXPO WOOD VINYL   |           |                |               |             |
|---|-----------|----------------|---------------|-------------|
| Please Select Color Choice: <input type="checkbox"/> Medium Oak Wood <input type="checkbox"/> Silver Wood |           |                |               |             |
| Qty.  | Item      | Discount Price | Regular Price | Total Price |
|   | 10' x 10' | \$503.50       | \$629.50      |             |
|   | 10' x 20' | \$1,007.00     | \$1,258.75    |             |
|   | 10' x 30' | \$1,510.50     | \$1,888.25    |             |
|   | 10' x 40' | \$2,014.00     | \$2,517.50    |             |

| EXPO CUSTOM CUT CARPET  |                |               |             |
|---|----------------|---------------|-------------|
| Please Select Color Choice: <input type="checkbox"/> Red <input type="checkbox"/> Blue <input type="checkbox"/> Grey <input type="checkbox"/> Black <input type="checkbox"/> Teal <input type="checkbox"/> Burgundy |                |               |             |
| Booth Size: $\frac{\quad}{\text{Length}}$ X $\frac{\quad}{\text{Width}}$ = $\frac{\quad}{\text{Sq. Ft.}}$   | Discount Price | Regular Price | Total Price |
| Do you want Expo Classic Carpet   | \$4.40         | \$5.50        |             |
| Do you want Expo Plush Carpet   | \$5.75         | \$7.25        |             |

| PADDING & VISQUEEN |              |                |               |             |
|--------------------|--------------|----------------|---------------|-------------|
| Sq. Ft.            | Item         | Discount Price | Regular Price | Total Price |
|                    | 1/2" Padding | \$1.25         | \$1.75        |             |
|                    | 1" Padding   | \$1.75         | \$2.25        |             |
|                    | Visqueen     | \$0.75         | \$1.25        |             |

Subtotal \$

7 % Tax \$

Amount Due \$

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)

DISCOUNT DEADLINE:

| Qty. | Item                                  | Advance Price | Standard Price | Total |
|------|---------------------------------------|---------------|----------------|-------|
|      | 24" x 32" free standing plexi divider | \$ 79.50      | \$103.50       | \$    |
|      |                                       |               | 7% sales tax   | \$    |
|      |                                       |               | Total Due      | \$    |

Not available to order at show-site, advance orders only.

Custom dividers are available at custom prices, please contact:  
info@expocci.com



**Thank you for your order!**

|               |          |
|---------------|----------|
| Company Name: | Booth #: |
| Contact Name: | Email:   |
| Phone:        | fax:     |

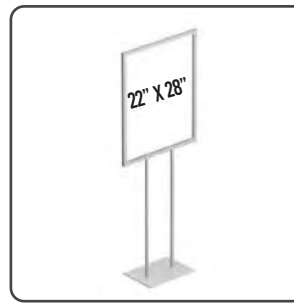
Please return via fax along with payment policy form 305.751.1298 or email to info@expocci.com



\*graphic not INCLUDED.

### Floor Easel

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$34.50       | \$43.25        |
| Amount |               |                |



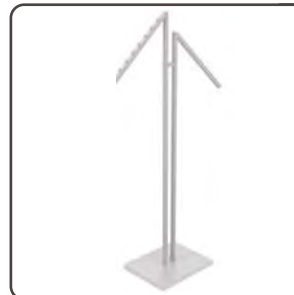
### Sign Holder

|                | Qty | Advance Price | Standard Price |
|----------------|-----|---------------|----------------|
| No graphic     |     | \$127.00      | \$158.75       |
| Single Graphic |     | \$171.75      | \$214.75       |
| Double graphic |     | \$217.50      | \$272.00       |
| Amount         |     |               |                |



### Adjustable Arm Rack

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$70.00       | \$87.50        |
| Amount |               |                |



### 2-Way Waterfall Rack

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$87.50       | \$109.50       |
| Amount |               |                |



### Drawing Bowl

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$23.00       | \$28.75        |
| Amount |               |                |



### Black Retractable Rope Stanchions

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$52.00       | \$65.00        |
| Amount |               |                |

**\*MINIMUM ORDER: 2**



### Wastebasket 14" L x 10" W x 15" H

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$38.00       | \$47.50        |
| Amount |               |                |



### Mini Refrigerator 20" L x 20" D x 34" H

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$345.00      | \$431.25       |
| Amount |               |                |

Subtotal \$

7% Tax \$

Amount Due \$

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)

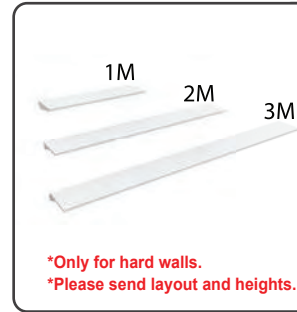


### Black / White Arm Light with Bulb

|                                   | Qty | Advance Price | Standard Price |
|-----------------------------------|-----|---------------|----------------|
| Black<br><input type="checkbox"/> |     | \$72.00       | \$90.00        |
| White<br><input type="checkbox"/> |     | \$80.00       | \$100.00       |
| Amount                            |     |               |                |

\*Only for hard walls.

**\*Electricity not included.**



### White Shelves

|         | Qty | Advance Price | Standard Price |
|---------|-----|---------------|----------------|
| 1 Meter |     | \$53.00       | \$66.25        |
| 2 Meter |     | \$78.00       | \$97.50        |
| 3 Meter |     | \$108.00      | \$135.00       |
| Amount  |     |               |                |

\*Only for hard walls.  
\*Please send layout and heights.

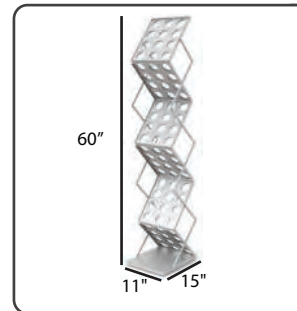


### 6' Track Lights with Two Cans

|                | Qty | Advance Price | Standard Price |
|----------------|-----|---------------|----------------|
| Track          |     | \$275.75      | \$345.00       |
| Additional Can |     | \$75.00       | \$93.75        |
| Amount         |     |               |                |

\*Only for hard walls.

**\*Electricity not included.**



### Literature Rack 11"W x 15"D x 60"H

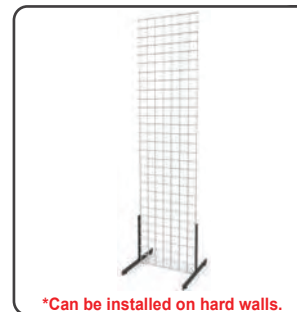
| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$207.00      | \$258.75       |
| Amount |               |                |



### Rolling TV Stand

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$190.00      | \$237.50       |
| Amount |               |                |

\*TV not included.



### Free Standing Chrome Grid

| Qty    | Advance Price | Standard Price |
|--------|---------------|----------------|
|        | \$219.50      | \$274.50       |
| Amount |               |                |

\*Can be installed on hard walls.



### TV Rentals

|        | Qty | Advance Price | Standard Price |
|--------|-----|---------------|----------------|
| 43" TV |     | \$562.00      | \$702.50       |
| 55" TV |     | \$689.00      | \$861.25       |
| Amount |     |               |                |

\*Can be installed on hard walls.  
\*Please contact us for other sizes.

**\*Electricity not included.**



### Pegboard Panel

|                      | Qty | Advance Price | Standard Price |
|----------------------|-----|---------------|----------------|
| 2' x 8' - Vertical   |     | \$191.00      | \$238.75       |
| 2' x 8' - Horizontal |     | \$191.00      | \$238.75       |
| 4' x 8' - Vertical   |     | \$255.00      | \$318.75       |
| 4' x 8' - Horizontal |     | \$255.00      | \$318.75       |
| Amount               |     |               |                |

\*Can be installed on hard walls.

Subtotal \$

7 % Tax \$

Amount Due \$

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)



**1 meter Cabinet with Sliding Doors & Lock**

|               | Qty | Advance Price | Standard Price | Graphic Size |
|---------------|-----|---------------|----------------|--------------|
| Front Graphic |     | \$407.00      | \$508.75       | 38"W x 36"H  |
| White         |     | \$312.00      | \$390.00       |              |
| Amount        |     |               |                |              |



**2 meter Cabinet with Sliding Doors & Lock**

|               | Qty | Advance Price | Standard Price | Graphic Size |
|---------------|-----|---------------|----------------|--------------|
| Front Graphic |     | \$581.00      | \$726.25       | 77"W x 36"H  |
| White         |     | \$366.25      | \$457.75       |              |
| Amount        |     |               |                |              |



**1 meter Curved Cabinet with Sliding Doors & Lock**

|               | Qty | Advance Price | Standard Price | Graphic Size |
|---------------|-----|---------------|----------------|--------------|
| Front Graphic |     | \$407.00      | \$508.75       | 42"W x 36"H  |
| White         |     | \$312.00      | \$390.00       |              |
| Amount        |     |               |                |              |



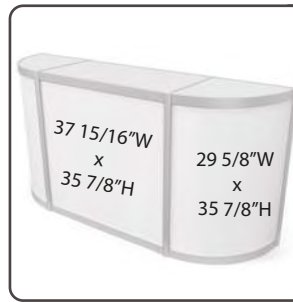
**2 meter Curved Cabinet with Sliding Doors & Lock**

|               | Qty | Advance Price | Standard Price | Graphic Size |
|---------------|-----|---------------|----------------|--------------|
| Front Graphic |     | \$581.00      | \$726.25       | 86"W x 36"H  |
| White         |     | \$366.25      | \$457.75       |              |
| Amount        |     |               |                |              |



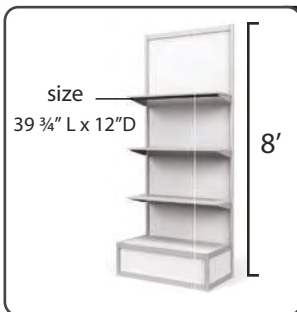
**1 meter Diagonal Curved Cabinet without Doors**

|               | Qty | Advance Price | Standard Price | Graphic Size |
|---------------|-----|---------------|----------------|--------------|
| Front Graphic |     | \$456.50      | \$570.75       | 60"W x 36"H  |
| White         |     | \$351.00      | \$438.75       |              |
| Amount        |     |               |                |              |



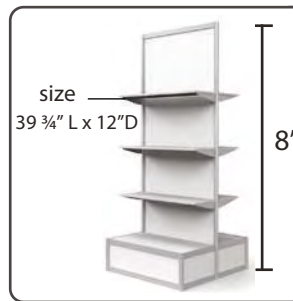
**2 meter Curved Corners Cabinet with Sliding Doors & Lock**

|         | Qty | Advance Price | Standard Price | Graphic Size  |
|---------|-----|---------------|----------------|---|
| Graphic |     | \$610.00      | \$762.50       | Front:<br>38"W x 36"H<br>Both Sides:<br>29 5/8"W x 36"H |
| White   |     | \$366.25      | \$457.75       |   |
| Amount  |     |               |                |   |



**1 meter Gondola Single Sided with 3 Shelves**

|                  | Qty | Advance Price | Standard Price |
|------------------|-----|---------------|----------------|
| Straight Shelves |     | \$361.50      | \$452.00       |
| Angled Shelves   |     | \$417.25      | \$521.50       |
| Amount           |     |               |                |



**1 meter Gondola Double Sided with 6 Shelves**

|                  | Qty | Advance Price | Standard Price |
|------------------|-----|---------------|----------------|
| Straight Shelves |     | \$452.00      | \$565.00       |
| Angled Shelves   |     | \$541.25      | \$676.50       |
| Amount           |     |               |                |

Subtotal \$

7 % Tax \$

Amount Due \$

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)



**Solid Wall Case**  
70"W x 18"D x 84"H

|                                   | Qty | Advance Price | Standard Price |
|-----------------------------------|-----|---------------|----------------|
| White<br><input type="checkbox"/> |     | \$742.00      | \$927.50       |
| Black<br><input type="checkbox"/> |     | \$742.00      | \$927.50       |
| Amount                            |     |               |                |



**See-Thru Wall Case**  
70"W x 18"D x 84"H

|                                   | Qty | Advance Price | Standard Price |
|-----------------------------------|-----|---------------|----------------|
| White<br><input type="checkbox"/> |     | \$763.25      | \$954.00       |
| Black<br><input type="checkbox"/> |     | \$763.25      | \$954.00       |
| Amount                            |     |               |                |



**Classic Black Showcase**  
20"D x 42"H

|        | Qty | Advance Price | Standard Price | Select View   |
|--------|-----|---------------|----------------|---|
| 4 Feet |     | \$468.00      | \$585.00       | <input type="checkbox"/> Half<br><input type="checkbox"/> Quarter |
| 5 Feet |     | \$468.00      | \$585.00       |   |
| 6 Feet |     | \$468.00      | \$585.00       |   |
| Amount |     |               |                |   |



**Tower Case TCS 1639**  
39"W x 16"D x 79"H

|                                   | Qty | Advance Price | Standard Price |
|-----------------------------------|-----|---------------|----------------|
| White<br><input type="checkbox"/> |     | \$646.75      | \$808.50       |
| Black<br><input type="checkbox"/> |     | \$646.75      | \$808.50       |
| Amount                            |     |               |                |



**Standard White**  
20"D x 38"H

|        | Qty | Advance Price | Standard Price | Select View & Color  |
|--------|-----|---------------|----------------|--|
| 4 Feet |     | \$569.25      | \$711.50       | <input type="checkbox"/> Full<br><input type="checkbox"/> Half<br><input type="checkbox"/> Quarter |
| 5 Feet |     | \$569.25      | \$711.50       |  |
| 6 Feet |     | \$569.25      | \$711.50       | <input type="checkbox"/> White<br><input type="checkbox"/> Black                                   |
| Amount |     |               |                |  |



**Museum Case 2020**  
20"W x 20"D x 72"H

|                                   | Qty | Advance Price | Standard Price |
|-----------------------------------|-----|---------------|----------------|
| White<br><input type="checkbox"/> |     | \$625.50      | \$782.00       |
| Black<br><input type="checkbox"/> |     | \$625.50      | \$782.00       |
| Amount                            |     |               |                |



**Elite White**  
20"D x 41 5/16"H

|        | Qty | Advance Price | Standard Price | Select View & Color  |
|--------|-----|---------------|----------------|--|
| 4 Feet |     | \$604.25      | \$755.50       | <input type="checkbox"/> Full<br><input type="checkbox"/> Half<br><input type="checkbox"/> Quarter |
| 5 Feet |     | \$604.25      | \$755.50       |  |
| 6 Feet |     | \$604.25      | \$755.50       | <input type="checkbox"/> White<br><input type="checkbox"/> Black                                   |
| Amount |     |               |                |  |



**Tower Case TCS 2020**  
20"W x 20"D x 79"H

|                                   | Qty | Advance Price | Standard Price |
|-----------------------------------|-----|---------------|----------------|
| White<br><input type="checkbox"/> |     | \$625.50      | \$782.00       |
| Black<br><input type="checkbox"/> |     | \$625.50      | \$782.00       |
| Amount                            |     |               |                |

**\*Electricity not included**

Subtotal \$

7% Tax \$

Amount Due \$

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)





### 1-meter Directional with Graphics

| Qty    | Advance Price | Standard Price | Graphic Size |
|--------|---------------|----------------|--------------|
|        | \$376.00      | \$489.00       | 38"x 91"     |
| Amount |               |                |              |

**\*Frame included.**



### 1-meter Graphic on PVC

| Qty    | Advance Price | Standard Price | Graphic Size |
|--------|---------------|----------------|--------------|
|        | \$356.00      | \$463.00       | 38"x 91"     |
| Amount |               |                |              |

**\*NO frame included.**



### 3-meter Overlay Graphic on 3/16" Ultramount

| Qty    | Advance Price | Standard Price | Graphic Size    |
|--------|---------------|----------------|-----------------|
|        | \$1,142.25    | \$1,485.00     | 115 7/16" x 96" |
| Amount |               |                |                 |

**\*Frame included.**



### Graphic Posters on 3/16" Ultramount

| Qty    | Advance Price | Standard Price | Graphic Size |
|--------|---------------|----------------|--------------|
|        | \$61.50       | \$80.00        | 20"x 30"     |
|        | \$89.00       | \$115.75       | 24"x 36"     |
|        | \$178.00      | \$231.50       | 36"x 48"     |
| Amount |               |                |              |

**\*NO frame included.**



### 3-meter Digital Banner

**Not Available to Order 2 Weeks Prior to Move-in**

| Qty    | Advance Price | Standard Price | Graphic Size    |
|--------|---------------|----------------|-----------------|
|        | \$1,142.25    | \$1,485.00     | 115 7/16" x 96" |
| Amount |               |                |                 |

**\*Frame included.**



### Pull up Banner

| Qty    | Advance Price | Standard Price | Graphic Size |
|--------|---------------|----------------|--------------|
|        | \$371.50      | \$483.00       | 33 1/2"x 80" |
| Amount |               |                |              |

**PRINTING PRICE PER SQ-FT FOR ANY CUSTOM SIZE IS: \$15.00**

- Send the files to print in one of these formats: EPS, PDF, TIFF, JPEG (High Quality).
- Convert all fonts to outlines.
- Send Graphic Files ready to print to [info@expocci.com](mailto:info@expocci.com)

|            |    |  |
|------------|----|--|
| Subtotal   | \$ |  |
| 7 % Tax    | \$ |  |
| Amount Due | \$ |  |

Company Name:

Booth #:

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)

DISCOUNT DEADLINE:

**EXPO HARD WALL BOOTH OPTIONS**

All our standard hardwall Custom Booths on the next few pages come in White.  
available colors:



**Black**



**Grey**



**Blue**



**Green**



**Beige**

Do you want something different than the same old booth? Call our Custom Design Department! We will custom design a booth to best show off your product!

For more information call our Design Team at 305.751.1234  
or email [info@expocci.com](mailto:info@expocci.com)

| QTY | ITEM                     | WHITE HARDWALL |                | COLOR HARDWALL |                | COLOR CHOICE | TOTAL |
|-----|--------------------------|----------------|----------------|----------------|----------------|--------------|-------|
|     |                          | ADVANCE PRICE  | STANDARD PRICE | ADVANCE PRICE  | STANDARD PRICE |              |       |
|     | Turnkey Rental Booth 101 | \$3,223.25     | \$4,190.25     | \$3,389.25     | \$4,406.00     |              |       |
|     | Turnkey Rental Booth 102 | \$3,223.25     | \$4,190.25     | \$3,389.25     | \$4,406.00     |              |       |
|     | Turnkey Rental Booth 103 | \$3,444.75     | \$4,478.25     | \$3,611.75     | \$4,695.25     |              |       |
|     | Turnkey Rental Booth 105 | \$1,760.75     | \$2,289.00     | N/A            | N/A            |              |       |
|     | Turnkey Rental Booth 201 | \$5,225.50     | \$6,793.25     | \$5,559.50     | \$7,227.50     |              |       |
|     | Turnkey Rental Booth 202 | \$5,919.00     | \$7,694.75     | \$6,298.50     | \$8,188.00     |              |       |

**All orders made after deadline will incur a 30% late fee.**

**Electrical is Not Included.**

7% Tax \$

Amount Due \$

|                                  |                                      |
|----------------------------------|--------------------------------------|
| (Insert Header Sign Copy in Box) | Black Helvetica Letters are Standard |
|----------------------------------|--------------------------------------|

Additional Requests: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

|               |          |
|---------------|----------|
| Company Name: | Booth #: |
| Contact Name: | Email:   |
| Phone:        | Fax:     |

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)



DISCOUNT DEADLINE:



**Turnkey Rental Booth 101**

**INCLUDED ITEMS:**

- 10' x 10' Grey carpet
- 1 - Company logo/name header (size: 85 5/8" x 10"H)
- 1 - Custom curved counter with doors for storage and your graphic logo on counter (size: 60 1/8" x 35 7/8"H)
- 1 - Table
- 3 - Chairs
- 1 - Wastebasket
- 3 - Arm lights (Electrical is Not Included)
- Delivery, Installation & Dismantle

White HW Advance Price \$3,223.25/Standard Price \$4,190.25

Color HW Advance Price \$3,389.25/Standard Price \$4,406.00



**Turnkey Rental Booth 102**

**INCLUDED ITEMS:**

- 10' x 10' Grey carpet
- 1 - Company logo/name header (size: 96 1/2" x 10"H)
- 3 - Built-in counters with doors for storage
- 1 - Table
- 3 - Chairs
- 1 - Wastebasket
- 3 - Arm lights (Electrical is Not Included)
- Delivery, Installation & Dismantle

White HW Advance Price \$3,223.25/Standard Price \$4,190.25

Color HW Advance Price \$3,389.25/Standard Price \$4,406.00



**Turnkey Rental Booth 103**

**INCLUDED ITEMS:**

- 10' x 10' Grey carpet
- 1 - Company logo/name header (size: 85 5/8" x 10"H)
- 2 - Built-in Counters with doors for storage
- 4 - Clear shelves lit from above
- 1 - Table
- 3 - Chairs
- 1 - Wastebasket
- 3 - Arm lights (Electrical is Not Included)
- Delivery, Installation & Dismantle

White HW Advance Price \$3,444.75/Standard Price \$4,478.25

Color HW Advance Price \$3,611.75/Standard Price \$4,695.25



**Turnkey Rental Booth 105**

**INCLUDED ITEMS:**

- 10' x 10' Gray carpet
- 1 - Metal frame (size 10' W x 8' H)
- 3 - Graphics (size 2.5' W x 7' H)
- 3 - Arm lights - (Electrical is Not included)
- Delivery, Installation & Dismantle

**Advance Price \$1,760.75/Standard Price \$2,289.00**



**Turnkey Rental Booth 201**

**INCLUDED ITEMS:**

- 10' x 20' Grey carpet
- 1 - Company logo/name header (size: 85 5/8" x 10"H)
- 1 - Curved counter w/doors & logo (size: 42 1/8" x 35 7/8"H)
- 4 - Shelves
- 1 - Table
- 3 - Chairs
- 1 - Wastebasket
- 6 - Arm lights (Electrical is Not Included)
- Delivery, Installation & Dismantle

**White HW Advance Price \$5,225.50/Standard Price \$6,793.25**

**Color HW Advance Price \$5,559.50/Standard Price \$7,227.50**



**Turnkey Rental Booth 202**

**INCLUDED ITEMS:**

- 10' x 20' Grey carpet
- 1 Company logo/name header (size: 77"x 10"H)
- Meeting area with plexi & graphics (size:1- 77"x 20"H, 1- 77" x 34"H)
- 1 - Counter with company logo (size: 37 15/16" x 35 7/8"H)
- 2 - Table
- 6 - Chairs
- 1 - Wastebasket
- 6 - Arm lights (Electrical is Not Included)
- Delivery, Installation & Dismantle

**White HW Advance Price \$5,919.00/Standard Price \$7,694.75**

**Color HW Advance Price \$6,298.50/Standard Price \$8,188.00**

DISCOUNT DEADLINE:

Please complete the following information:

We plan to ship to: \_\_\_\_\_ Advance Warehouse  
 We plan to ship on (date): \_\_\_\_\_  
 Our materials should arrive on (date): \_\_\_\_\_  
 Carrier Name: \_\_\_\_\_ Pro #: \_\_\_\_\_  
 Origin of Shipment (City, state): \_\_\_\_\_  
 Please provide a contact name and number for any questions EXPO may have in regards to this shipment.  
 Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Please indicate number of pieces and the estimated weight:

| # of Pieces | Description   | Weight |
|-------------|---------------|--------|
|             | Crates        |        |
|             | Cartons       |        |
|             | Cases         |        |
|             | Carpet        |        |
|             | Miscellaneous |        |
|             | Total Weight  |        |

### COMPUTATION OF MATERIAL HANDLING SERVICES

The following services, whether used completely, or in part, are offered as a package. When recording weight, the actual weight is the number you use unless less than 100lbs For example: 185 lbs = 185 x RATE = \$ Amount or minimum charge, whichever is greater.

### 100 lb. minimum charge per shipment

**Advance Shipment \$1.04 per pound**

**Advance Shipping Address:**  
**EXPO Convention Contractors, Inc.**  
**15959 NW 15th Avenue**  
**Miami, Florida 33169**

**Deadline Date is:**  
**Shipments received after this date will incur an additional 25% late handling fee.**

Advance Shipment Rates Include:  
 Unloading crated material.  
 Storing at EXPO's warehouse for up to 30 days.  
 Unloading materials and delivery to your booth  
 Removing of empty shipping containers from your booth, storing during show, returning at close of show.  
 Reloading materials onto outbound transportation.

**Small Package Fee - Advance Warehouse**

Company Name: \_\_\_\_\_  
 Booth Number: \_\_\_\_\_  
 Show Name: \_\_\_\_\_

Must Arrive by Advance Deadline Date or 25% late fee will be added

EXPO Convention Contractors, Inc.  
 15959 NW 15th Avenue  
 Miami, FL 33169

**\$50.00**

Small Package Fee - Per Shipment  
 Shipment must be received same day/time  
 (1-50 pounds)

| Description | Weight x Per Pound Rate = | Estimated Total Cost |
|-------------|---------------------------|----------------------|
|             | x per pound =             |                      |
|             | x per pound =             |                      |

**100 lb. minimum charge per shipment**

Additional Surcharges based on inbound weight:  
 Warehouse shipment Delivered after the deadline date. Add 25% to above rates.  
 Show Site Shipment Delivered Off Target, not on exhibitor set-up day. Add 25% to above rates.  
 Overtime, inbound and/or outbound. Add 25% to above rates.

EXPO Warehouse Hours are  
 Monday through Friday; 8:30am to 3:30pm.  
 Holidays excluded.

**Straight Time Hours**  
 Monday through Friday; 8:00am to 4:30pm

**Overtime Hours**  
 Monday through Friday before 8:00am & after 4:30pm  
 All day Saturday, Sunday & Holidays.

For Credit card payments, please complete the payment authorization form. Any additional overtime charges will be invoiced at Showsite and are subject to change pending move-in/move-out schedule.

We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or Reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to Charges must be made at show site.

Single pieces weighing more than 5,000 pounds CANNOT be accepted at the warehouse. Loose, easily damaged, uncrated or blanket-wrapped shipments should be shipped directly to the show site.

EXPO is **not responsible** for any damage or loss of your freight. Please secure round trip insurance coverage from your company insurance carrier.

If you have any questions about material handling, please contact EXPO Convention Contractors, Inc. Exhibitor Service department.

Please complete the following and return to EXPO along with the Shipping Instructions form:

|                       |             |
|-----------------------|-------------|
| Company Name:         | Booth #:    |
| Contact Name:         | Email:      |
| Authorized Signature: | Phone:      |
|                       | Print Name: |

Signature also indicates you have read and accept the Payment Policy and Terms and Conditions, sign and return to EXPO.  
 Payment Authorization must be completed and returned with Material Handling worksheet. Other charges may apply, please review Material Handling Information form included in this manual.

Tel: 305.751.1234 Fax: 305.751.1298 OR email to [info@expocci.com](mailto:info@expocci.com)

DISCOUNT DEADLINE:

**SHIPPING INSTRUCTIONS PRIOR TO SHOW - ALL SHIPMENTS MUST ARRIVE PRE-PAID**

**(Payment Must be on file when received for Material Handling charges)**

Shipments must be consigned to EXPO Convention Contractors, Inc. The hotel and/or convention site do not have the facilities to receive such shipments and they will be refused.

All shipments must be properly labeled and addressed to the warehouse or facility. Exhibits left without labels will be returned to our warehouse and held for disposition at an additional charge, Expo is not responsible for condition, count or content until such time exhibits or materials are picked up for removal after the exhibition's close.


All materials should be properly insured against fire, theft and all hazards while in transit to and from your booth and for the exhibition's duration picked up for removal after the exhibition's close.

All shipments requiring special handling for reasons including, but not limited to, length, width or height, are handled on a time and material basis.

Expo Convention Contractors, Inc., as the Official Drayage Contractor, has control over all freight docks, doors, elevators, and crate storage areas. A charge of \$1.00 per crate, box or carton is assessed for any shipment not handled by Expo Convention Contractors, Inc., when Expo is required to handle storage of empty containers.

7. Remove all expired shipping labels before shipping to avoid confusion.

8. Collect shipments are not accepted and will be refused upon delivery.



**USE OUR IN HOUSE PREFERRED CARRIER FOR ALL YOUR SHIPPING NEEDS  
 MAKE SHIPPING TO AND FROM YOUR TRADESHOW EFFORTLESS**

Email [info@expocci.com](mailto:info@expocci.com) for a preliminary shipping quote, all of the following is needed:

- Company Name, Contact Name/Phone Number, Show Name/Booth #, Pickup Address/Destination Address, City, State, Zip.
- Approximate Weight, Number of Pieces, Type of Pieces in Shipment, i.e., skid, carton, crate, Dimensions, Business Hours
- Is there a Loading Dock, Does Driver have to go in Building and/or Elevator, Residential Area

We will respond with a preliminary quote based on estimated weight and above information within 24 hours when requested Sunday-Thursday. Our service is ground 5-7 business day shipping only.

**SHIPPING INSTRUCTIONS AT CLOSE OF CONVENTION /TRADESHOW**

(You MUST Fill out a BOL at show-site or request a pre-printed BOL)

EXPO CONVENTION CONTRACTORS, INC. WILL REROUTE ALL OUTBOUND SHIPMENTS UNLESS SPECIAL ARRANGEMENTS ARE MADE.

1. You must fill out a Bill of Lading at the Expo Service Desk at the close of the show or request a pre-printed Bill of Lading at least one week prior to show open. We will not turn over the materials to your carrier without a Bill of Lading.
2. Your account must have a zero balance and we must have payment on file for any outbound handling charges or your freight will not be turned over to your carrier. Outbound handling charges, i.e. overtime move-out, special handling, return to warehouse, reroute shipping charges, etc.
3. If your freight carrier does not check-in on time your freight will be rerouted through our preferred carrier eLogistics and shipping charges will apply. If available and chosen on the Bill of Lading freight may be returned to our warehouse at an additional charge for your carrier to pick-up at a later date.
4. Exhibitor routing of outbound shipments is honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a Bill of Lading turned into the service desk at show site. In the event the designated carrier fails to pick up by a specified time, Expo Convention Contractors, Inc. will reroute said shipments.

**INSURANCE**

**(This Form Must Be Signed and Returned with the Material Handling Authorization)**

Expo Convention Contractors, Inc. is not responsible for the count or content of material after it has been placed in the exhibit areas.

Exhibitor agrees to hold harmless Expo Convention Contractors, Inc. from responsibility for concealed and/or apparent damage to uncrated and or unskidded exhibit material.

Please make certain all materials are properly insured against "ALL RISK" from the time your materials leave your facility until they are returned back to your facility after the show.

**AUTHORITY TO HANDLE & BILLING INSTRUCTIONS. ACCEPTANCE OF ALL ITEMS AND CONDITIONS HEREIN STATED:**

|                               |                        |           |
|-------------------------------|------------------------|-----------|
| Company Name:                 | Booth #:               |           |
| Address:                      |                        |           |
| Attention:                    | Phone:                 | Fax:      |
| City:                         | State:                 | Zip Code: |
| Authorized by (please print): | Title:                 |           |
| Signature:                    | Convention /Tradeshow: |           |

To ensure orderly processing of material handling requirements, it is absolutely essential that this form be READ, COMPLETED AND SIGNED by an organization officer.

Please return via fax along with payment policy form to 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)



## MATERIAL HANDLING INFORMATION & ADDITIONAL CHARGES

### SPECIAL HANDLING

**Rate as shown on Material Handling Authorization Form**

The standard material handling applies to shipments that can be readily handled off or onto a truck using a conventional forklift or pallet jack equipment without rehandling. A special handling charge applies if your shipment requires extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

### OVERTIME

**Surcharge: 25%**

Based on show move-in/move-out schedule and/or late driver check-in, an overtime surcharge per occurrence applies to shipments handled at show site during overtime hours. Your advance warehouse shipments may be received during straight time, but due to scheduling conflicts beyond EXPO's control may be moved into the exhibit hall on overtime. Any additional overtime charges will be invoiced at show site and are subject to change pending move-in/move-out schedules. Handling times will be documented on shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the EXPO Service Desk AND the driver has checked in.

### LATE SHIPMENTS

**Surcharge: 25%**

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening.

### UNCRATED SHIPMENTS

**Rate as shown on Material Handling Authorization Form**

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show and is based on the weight of the shipment handled.

### OFF-TARGET DELIVERIES

**Surcharge: 25%**

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

### PADDED VAN DELIVERIES

**Surcharge: \$8.00/CWT**

A padded van surcharge applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

### MARSHALING YARD

**Surcharge: Maximum \$20.00**

Where EXPO Convention Contractors, Inc. as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, EXPO may charge a fee per shipment processed through the marshaling yard.

### REWEIGH OF SHIPMENTS

**Surcharge: \$25.00 per forklift load**

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

### EMPTY CRATE STORAGE

**Surcharge: \$50.00 per piece**

A charge per crate, carton or skid applies when EXPO handles the storage and return of empties from a shipment not received by EXPO and therefore not subject to material handling charges.

### ENVELOPE DELIVERIES

**Surcharge: \$25.00 per envelope**

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

### ACCESSIBLE STORAGE

**Surcharge: Based on applicable Labor rate (refer to labor order form)**

Accessible storage will be accessible during the show, but not necessarily by exhibitors. There is a one hour labor rate charge for each time the accessible storage is accessed. There will be no charge to return material to the booth at the close of the show.

### SPECIAL HANDLING

**Surcharge: BASED ON WEIGHT OF MATERIALS AND LOCATION**

Shipments arriving at the warehouse during Expo show move-in days and/or Exhibitor Move-in Days will be charged a Special Handling Fee. This fee will be based on the shipment received and the Delivery Location. The minimum charge will be \$250.00. Please see the Expo Quick Facts for Delivery Days, Times and Location.

**Return to Warehouse Service Fee After Show after Material Handling and Overtime Charges:**

**Surcharge: \$15.00 per CWT, Minimum \$50.00**

(crated materials only, uncrated materials will not be accepted at warehouse)

### MOBILE SPOTTING FEE

**Surcharge: \$375.00 round trip ST Charge/\$650.00 round trip OT charge**

Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if EXPO determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by EXPO personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details.

If you have any questions about material handling, please contact EXPO Customer Service department.

**MATERIAL HANDLING Q & A**

**What is material handling (also referred to as drayage)?**

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

**What is the definition of "freight"?**

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

**What is a "certified weight ticket"?**

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

**What is the difference between material handling and shipping?**

Shipping is the process of carrying your shipment from your location, pick-up area to its destination and also the process of returning your shipment back to your location after the close of the show. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.)

**Do I need to order a fork lift to unload or reload my freight?**

No, please do not order a forklift for unloading/reloading of your materials.

**What does CWT mean?**

CWT is an acronym for Century Weight, therefore it means per 100 lbs.

**IMPORTANT FACTS ABOUT ADVANCE SHIPMENTS**

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

EXPO will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00am - 3:30pm, excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

**CRATED~UNCRATED~SPECIAL HANDLING**

**What are CRATED materials?**

Materials delivered that are skidded or in a container that can easily be unloaded/ reloaded with no special handling required.

**What are UNCRATED materials?**

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

**What is SPECIAL HANDLING?**

Shipments delivered that require extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

**IMPORTANT FACTS ABOUT DIRECT SHIPMENTS**

**What are direct shipments?**

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required. Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

**MATERIAL HANDLING CHARGES**

**What determines how much I'm charged?**

Charges are based off the weight from your inbound weight ticket included with your shipment.

**How do I calculate material handling charges?**

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. For example: 185 lbs. = 185 lbs X RATE = \$ Amount or minimum charge, whichever is greater.

**Will there be any additional charges?**

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

**LIABILITY INSURANCE**

**What is and why would I need liability insurance?**

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

**MATERIAL HANDLING CHARGES**

**What are specialized carrier shipments?**

Shipments that arrive via small package carrier such as FedEx Express Service, UPS small package service or DHL small package service AND do not have a certified weight ticket included with shipment. This applies to packages weighing under 100 lbs.

**How do I calculate my specialized carrier shipment?**

Charges for specialized carrier shipments are based on per carton, per delivery. Example: I'm shipping 3 packages via FedEx, how much will I be charged? 3 x per carton rate = \$ amount charged (plus any additional fees that may apply).

Please be advised that your whole shipment may not arrive to its destination at one time. Therefore, you may be charged per each delivery, and minimum charges may apply.

**OUTBOUND SHIPMENTS**

You must complete an EXPO Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a EXPO customer service representative located at the customer service desk.

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, EXPO will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

ADVANCED SHIPPING LABELS



**ADVANCE WAREHOUSE**

**Company Name:** \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone #: \_\_\_\_\_

**Booth #:** \_\_\_\_\_

**For:**

Receiving Hours: M-F 8:30am - 3:00pm

First day freight can arrive w/o a surcharge:

Last day freight can arrive w/o a surcharge:



**ADVANCE WAREHOUSE**

**Company Name:** \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone #: \_\_\_\_\_

**Booth #:** \_\_\_\_\_

**For:**

Receiving Hours: M-F 8:30am - 3:00pm

First day freight can arrive w/o a surcharge:

Last day freight can arrive w/o a surcharge:

| Labor Information |                                      |                              | Discount Price | Standard Price |
|-------------------|--------------------------------------|------------------------------|----------------|----------------|
| Straight Time     | Monday - Friday                      | 8:00 am - 4:30 pm            | \$76.50        | \$96.00        |
| Over Time         | Monday - Friday<br>Saturday & Sunday | 4:30 pm - 8:00 am<br>All Day | \$114.75       | \$144.00       |
| Double Time       | Holidays                             | All Day                      | \$153.00       | \$192.00       |

Expo Supervisory Fee is 30% of total cost or \$60.00, whichever is greater.

**Please note**

- Hours are based on estimates, you will be invoiced for actual time incurred.
- Requested times are not guaranteed and are based on availability.
- Minimum one hour will be charged. Additional time will be billed in half-hour increments.
- If Labor order is cancelled within 24 hours of scheduled services, total charges will be assessed.

|   |                              |                             |
|---|------------------------------|-----------------------------|
| Is Labor for assembling sign for hanging? | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| Is Labor for laying your own carpet?      | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

| INSTALLATION                            |            |               |               |  |                       |                |
|---|------------|---------------|---------------|--|-----------------------|----------------|
| Your Supervisor's Name:<br>Cell Number: |            |               |               | Expo Supervision? Yes <input type="checkbox"/> No <input type="checkbox"/> |                       |                |
| Date                                    | Start Time | Number of Men | Hours per Man | Rate   | Expo Supervision Cost | Estimated Cost |
|   |            |               |               |  |                       |                |
|   |            |               |               |  |                       |                |

| DISMANTLE                               |            |               |               |  |                       |                |
|---|------------|---------------|---------------|--|-----------------------|----------------|
| Your Supervisor's Name:<br>Cell Number: |            |               |               | Expo Supervision? Yes <input type="checkbox"/> No <input type="checkbox"/> |                       |                |
| Date                                    | Start Time | Number of Men | Hours per Man | Rate   | Expo Supervision Cost | Estimated Cost |
|   |            |               |               |  |                       |                |
|   |            |               |               |  |                       |                |

Please complete this section if you have chosen EXPO to supervise your installation and/or dismantling.

| Set-up Information for Installation:                                 |  |
|--|--|
| Please check all that apply and provide information where requested. |  |
| Booth size:  | _____ X _____  |
| Forklift required:   | <input type="checkbox"/> Yes <input type="checkbox"/> No                                 |
| Carpet is?   | <input type="checkbox"/> Owned <input type="checkbox"/> Rented from EXPO                 |
| Carpet padding?  | <input type="checkbox"/> Yes <input type="checkbox"/> No                                 |
| Drawings?  | <input type="checkbox"/> Faxed to EXPO <input type="checkbox"/> Shipped w/exhibit crates |

| Inbound Freight Information  |                           |
|--|---------------------------|
| Carrier Company Name: _____  |                           |
| # of pieces: _____   | Weight of Shipment: _____ |
| Is Shipment? <input type="checkbox"/> Crated <input type="checkbox"/> Uncrated               |                           |
| Tracking/Pro#: _____   |                           |
| Estimated arrival date: _____  |                           |
| Shipment to arrive at: <input type="checkbox"/> Warehouse <input type="checkbox"/> Show Site |                           |

| Electrical Information:                                  |   |
|--|---|
| <input type="checkbox"/>                                 | Electrical should go under the carpet (diagram is attached) |
| <input type="checkbox"/>                                 | Electrical drawings are attached                            |
| <input type="checkbox"/>                                 | Electrical drawings are with exhibit in crate number        |
| <input type="checkbox"/>                                 | Electrical drawings were sent to the official contractor    |
| Services You Have Ordered (please check all that apply): |   |
| <input type="checkbox"/>                                 | Electrical  |
| <input type="checkbox"/>                                 | Furniture   |
| <input type="checkbox"/>                                 | Booth Cleaning  |
| <input type="checkbox"/>                                 | Telephone/Internet  |
| <input type="checkbox"/>                                 | AV Equipment  |

| Outbound Freight Information   |  |
|--|--|
| Carrier Company Name: _____  |  |
| Delivery Shipment To: _____  |  |
| Address: _____   |  |
| City, State, Zip: _____  |  |
| Type of Service (air, van line, ground, etc.): _____   |  |
| <i>If for any reason your shipment is not picked up by your carrier, please choose one of the following options:<br/>(Initial beside preferred option)</i> |  |
| Force freight through EXPO's preferred carrier: _____  |  |
| Send shipment back to EXPO warehouse: (\$50.00 min. fee) _____   |  |

Company Name: \_\_\_\_\_ Booth #: \_\_\_\_\_

Please return via fax along with payment policy form 305.751.1298 or email to info@expocci.com



**PLANT RENTALS:**



5' to 6' Green Plants in Baskets: \$118.00 each for show  
each x                      No. of Plants = Total

3' to 4' Green Plants in Baskets: \$88.00 each for show  
each x                      No. of Plant = Total



**Seasonal Blooming Plant Rentals: \$70.50 each for show**

each x                      No. of Plants = Total



**Boston Fern Plant Rentals: \$85.75 each for show**

each x                      No. of Plants = Total



**Beautiful Flower Arrangements: FOR PURCHASE ONLY**

Small Arrangements                      each x                      No.=

Medium Arrangements                      each x                      No.=

Large Arrangements                      each x                      No.=

**An Additional 30% charge will be applied to orders received after the discount deadline date.**

**Flower arrangements are for purchase only, all other rentals need to be returned at the end of the show or a purchase price of double the rental fee will apply.**

Subtotal   
7% Sales Tax   
Amount Due

|               |                      |          |                      |
|---------------|----------------------|----------|----------------------|
| Company Name: | <input type="text"/> | Booth #: | <input type="text"/> |
| Contact Name: | <input type="text"/> | Phone:   | <input type="text"/> |
| Signature:    | <input type="text"/> | email:   | <input type="text"/> |

Please return via fax along with payment policy form 305.751.1298 or email to [info@expocci.com](mailto:info@expocci.com)

DISCOUNT DEADLINE:

Please indicate the Services Needed

All Rates Based on Gross Booth/Display Area, 100 square feet Minimum

Food service Cleaning is Mandatory every 2 hours when you serve food in your booth

| Booth Sanitizing Wipe Down  |   |                            |                      |            |
|---|---|----------------------------|----------------------|------------|
|   | Rate  | Booth Size                 | # Days               | Total      |
| _____   | \$0.51 per sq. ft.                          | X _____                    | X _____              | = \$ _____ |
| (Check if Needed)   |   | (# Sq. Feet)               | (# Days Needed)      | Total Due  |
| Specify Dates Needed:   |   |                            |                      |            |
| Food Services Cleaning - to include trash/food removal & sweeper/vacuum |   |                            |                      |            |
|   | Rate  | Booth Size                 | # Days               | Total      |
| _____   | \$26.50 per hour                            | X _____                    | X _____              | = \$ _____ |
| (Check if Needed)   | (one hour minimum)                          | (# Sq. Feet)               | (# Days Needed)      | Total Due  |
| Specify Dates Needed:   |   |                            |                      |            |
| Carpet Vacuuming  |   |                            |                      |            |
|   | Rate  | Booth Size                 | # Days               | Total      |
| _____   | Vacuuming \$0.51 per sq. ft.                | X _____                    | X _____              | = \$ _____ |
| (Check if Needed)   |   | (# Sq. Feet)               | (# Days Needed)      | Total Due  |
| Specify Dates Needed:   |   |                            |                      |            |
| Porter Service - Trash Removal (2 hour intervals)                       |   |                            |                      |            |
|   | Rate  | Times Per Day              | # Days               | Total      |
| _____   | 1 - 5 Booths: \$55.00 @ _____               | X _____                    | X _____              | = \$ _____ |
| (Check if Needed)   |   | (Number Intervals Per Day) | (Total Number Days)  | Total Due  |
| _____   | 6 - 15 Booths: \$67.00 @ _____              | X _____                    | X _____              | = \$ _____ |
| (Check if Needed)   |   | (Number Intervals Per Day) | (Total Number Days)  | Total Due  |
| Specify Dates Needed:   |   |                            |                      |            |
| Exhibit Cleaning  |   |                            |                      |            |
| _____   | Exhibit cleaning & dusting of display daily | \$35.50 X _____            | # of days = \$ _____ |            |
| (Check if Needed)   |   |                            |                      |            |
| _____   | Exhibit cleaning & dusting 1 time only      | \$46.75 X _____            | = \$ _____           |            |
| (Check if Needed)   |   | (Specify Date Needed)      | Total Due            |            |
| Specify Dates Needed:   |   |                            |                      |            |

Subtotal \$ \_\_\_\_\_  
7 % Tax \$ \_\_\_\_\_  
Amount Due \$ \_\_\_\_\_

|               |          |
|---------------|----------|
| Company Name: | Booth #: |
| Contact Name: | Phone:   |
| Email:        | Fax:     |

Please return via fax along with payment policy form 305.751.1298 or email to info@expocci.com

For Exhibitors intending to use its own labor or contract for such services separately from EXPO, please read the following restrictions, requirements, and restraints. A non-official service contractor is any company, other than the designated official contractors, that an exhibitor wishes to use that requires access to the exhibit hall either before, during or after the Show. Use of a non-official contractor who requires any of the following services is not permitted: electrical, plumbing, telephone lines, drayage, rigging, booth cleaning, and catering. NOTE: A valid and current copy of Exhibitor's contractor's Certificate of Insurance naming **EXPO Convention Contractors Inc., South East Florida Apartment Association and Charles F. Dodge City Center, Pembroke Pines** as "Additionally Insured" must accompany this document. If these documents are not provided, Exhibitor will not be allowed to use contractor's services in the area where unions claim jurisdiction. Insurance minimum limits/requirements are: (a) Commercial liability insurance, on an occurrence form, in the amount of One Million (\$1,000,000.00) Dollars per occurrence for bodily injury, death, property damage, and personal injury. The policy must include coverage for premises operations, blanket contractual liability (to cover indemnification section), products, completed operations and independent contractors. (b) Automobile liability insurance in the amount of One Million (\$1,000,000.00) Dollars per occurrence to provide coverage for any owned and non-owned vehicles, including loading and unloading hazards. (c) Workers' compensation and employer's liability coverage as required by Florida Statue.

NOTE: Complete this form only if your company is using a Service Contractor other than EXPO Convention Contractors, Inc. to unpack, erect, assemble, dismantle or pack your display. The local union claims jurisdiction over the erection, dismantling, repair and building of all exhibits.

PLEASE COMPLETE:

\_\_\_\_\_ Will indemnify and hold harmless EXPO Contractors, Inc. from and against any bodily injury  
 (Exhibiting Company Name) or property damage liability claims, judgments, damages, costs or expense,  
 \_\_\_\_\_ including reasonable attorney fees, arising out of or occasioned by the operations  
 (EAC Company Name) performed by except for occurrences or accidents caused by the sole negligence of  
 EXPO Convention Contractors, Inc., or for occurrences or accidents by any other party.

|                                    |        |             |      |
|------------------------------------|--------|-------------|------|
| Exhibitor Company Name:            |        | Booth #:    |      |
| Address:                           |        |             |      |
| City:                              | State: | Country:    | Zip: |
| Telephone:                         |        | Fax:        |      |
| Authorized On-Site Representative: |        | Cell Phone: |      |
| (Please Print)                     |        |             |      |
| *****                              |        |             |      |

|                       |        |                    |      |
|-----------------------|--------|--------------------|------|
| Name of Service Firm: |        |                    |      |
| Address:              |        |                    |      |
| City:                 | State: | Country:           | Zip: |
| Contact Name:         |        | Telephone:         |      |
| Email Address:        |        | On-Site Supervisor |      |
| On-Site Cell Phone:   |        |                    |      |

NOTE: This form must be returned with a valid and current Certificate of Insurance naming EXPO Convention Contractors Inc., Show Management and Show Location from above as "Additionally Insured" by

The COI Must have ALL Additionally Insured named, Exhibitor Name and Booth # (see Sample COI for reference).

Labor Source:    EXPO LABOR    Local Union Direct Contract    Other: \_\_\_\_\_

Please return via fax along with payment policy form 305.751.1298 or email to info@expocci.com

To assist you in planning for your participation in this event, we are certain you appreciate knowing in advance that union labor is required for certain aspects of your exhibit handling. To help you understand the Area Work Rules, we ask you to read the following:

### **FREIGHT HANDLING**

The Local Union claims jurisdiction over the operation of all material handling equipment, all unloading and reloading. An exhibitor may move material that is hand-carriable by one person in one trip, without the use of dollies, hand truck or other mechanical equipment. When exhibitors choose to hand-carry in accordance with the foregoing, they are not permitted access to the loading dock area(s).

EXPO is responsible for receiving and handling all exhibit materials and empty crates. It is our responsibility to manage loading docks and schedule vehicles for the smooth and efficient move-in and move-out of the exposition.

### **EXHIBIT INSTALLATION AND DISMANTLING**

We have an contract with the Local Union which claims jurisdiction over the installation and dismantle of tradeshow and exhibits. Full time employees of the exhibiting companies, however, may set their own exhibits without assistance from this local. Any labor services that may be required beyond what your regular full time employees can provide, must be rendered by the Union. Labor can be ordered in advance by returning the Labor form, or at show site, at the service desk. Proof of full time employment status may be requested by the Union Steward of any personnel working on your booth.

### **GRATUITIES**

We request that exhibitors do not tip (such practices as giving money, merchandise, or other special consideration for services rendered) employees. Do not give coffee breaks other than mid-morning and mid-afternoon, when union employees have fifteen minute paid breaks. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor. Employees are paid at an excellent wage. Tipping is strongly discouraged and is not an accepted company policy.

### **EXPO HOLD HARMLESS AGREEMENT / VEHICLE SPOTTING**

The Association and Exhibitor will hold harmless EXPO Convention Contractors, Inc. for any damage or injury resulting from vehicle spotting. Damage or injury to Vehicle / Driver / 3rd Party Personnel / Display.

### **IN GENERAL**

Craftsmen at all levels are instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. It is recommended that any questions arising with regard to union jurisdiction or practices be directed to an EXPO management representative.



**expo**  
convention  
contractors

SPECIALTY FURNISHINGS

2023

**TRADESHOW  
FURNISHINGS  
CATALOG**

2023 SPECIALTY FURNISHINGS PRICE LIST

## BLANC

Bright White Leather



**Blanc Sofa**  
75"W x 35"D x 35"H  
Item #18228-0847  
Advance Price: \$1,058.25  
Standard Price: \$1,322.75



**Blanc Loveseat**  
54"W x 35"D x 35"H  
Item #18167-0614  
Advance Price: \$1,010.25  
Standard Price: \$1,262.75



**Blanc Chair**  
33"W x 35"D x 35"D  
Item #18284-0834  
Advance Price: \$843.75  
Standard Price: \$1,054.75



**Blanc Bench Ottoman**  
48"W x 24"D x 18"H  
Item #18024-0072  
Advance Price: \$507.00  
Standard Price: \$633.75



**Blanc Cube Ottoman**  
17"Square x 17"H  
Item #18184-0274  
Advance Price: \$178.00  
Standard Price: \$222.50

## WHISPER

White Leather



**Whisper Sofa**  
87"W x 37"D x 35"H  
Item #18228-0607  
Advance Price: \$1,010.25  
Standard Price: \$1,262.75



**Whisper Loveseat**  
61"W x 37"D x 35"H  
Item #18167-0471  
Advance Price: \$968.50  
Standard Price: \$1,210.75



**Whisper Chair**  
35"W x 37"D x 35"H  
Item #18284-0487  
Advance Price: \$803.50  
Standard Price: \$1,004.25



**Whisper Bench Ottoman**  
60"W x 24"D x 17"H  
Item #18024-0003  
Advance Price: \$448.50  
Standard Price: \$560.75



**Whisper Square Ottoman**  
40"Square x 17"H  
Item #18184-0034  
Advance Price: \$448.50  
Standard Price: \$560.75



**Whisper Round Ottoman**  
46"Round x 17"H  
Item #18184-0038  
Advance Price: \$448.50  
Standard Price: \$560.75



**Whisper 1/4 Round Ottoman**  
34"W x 19"D x 17"H  
Item #18184-0030  
Advance Price: \$275.50  
Standard Price: \$344.50



**Whisper Banquette**  
59"Round x 38"H (2 pieces)  
Item #18011-0001  
Advance Price: \$1,340.50  
Standard Price: \$1,643.00

## FUNCTION

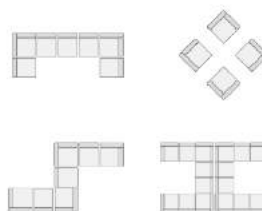
Modular Seating Collection  
White Leather



**Function Armless Chair**  
28"Square x 29"H  
Item #18284-0554  
Advance Price: \$539.50  
Standard Price: \$674.50



**Function Corner**  
28"Square x 29"H  
Item #18066-0016  
Advance Price: \$580.00  
Standard Price: \$724.75



## CONTINENTAL

Modular Seating Collection  
White Leather



**Continental Curved Loveseat**  
82"W x 34"D x 31"H  
Item #18303-0006  
Advance Price: \$1,042.50  
Standard Price: \$1,303.25



**Continental Reverse Loveseat**  
72"W x 34"D x 31"H  
Item #18304-0002  
Advance Price: \$1,010.25  
Standard Price: \$1,262.75



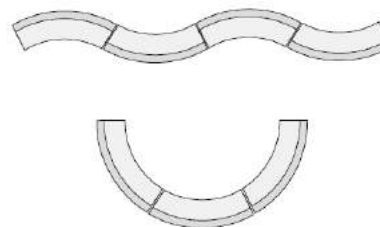
**Continental Curved Bench**  
70"W x 26"D x 19"H  
Item #18184-0283  
Advance Price: \$529.25  
Standard Price: \$661.50



**Continental Wedge Ottoman**  
30"W x 34"D x 19"H  
Item #18296-0006  
Advance Price: \$450.00  
Standard Price: \$562.50



**Continental Half Moon Ottoman**  
33"W x 19"D x 19"H  
Item #18184-0284  
Advance Price: \$450.00  
Standard Price: \$562.50



## SOPHISTICATION

Modular Seating Collection

White Leather



**Sophistication Sofa**  
72"W x 31"D x 48"H  
Item #18228-0674  
Advance Price: \$1,042.50  
Standard Price: \$1,303.25



**Sophistication Loveseat**  
48"W x 31"D x 48"H  
Item #18167-0466  
Advance Price: \$704.50  
Standard Price: \$880.75



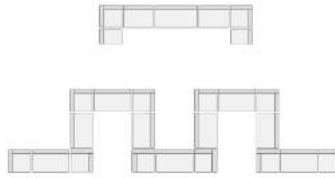
**Sophistication Chair**  
24"W x 31"D x 48"H  
Item #18284-0563  
Advance Price: \$529.25  
Standard Price: \$661.50



**Sophistication Corner**  
31"Square x 48"H  
Item #18066-0017  
Advance Price: \$529.25  
Standard Price: \$661.50



**Sophistication Ottoman**  
31"Square x 19"H  
Item #18184-0130  
Advance Price: \$398.00  
Standard Price: \$497.25



## BOCA

Modular Seating Collection

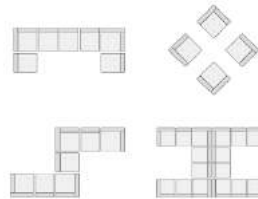
Black Leather



**Boca Armless Chair**  
22"W x 27"D x 30"H  
Item #18284-0786  
Advance Price: \$539.50  
Standard Price: \$674.50



**Boca Corner**  
27"W x 27"D x 30"H  
Item #18066-0026  
Advance Price: \$580.00  
Standard Price: \$725.00



## SUAVE MIDNIGHT

Midnight Suede



**Suave Midnight Sofa**  
77"W x 36"D x 33"H  
Item #18228-0085  
Advance Price: \$762.00  
Standard Price: \$952.25



**Suave Midnight Loveseat**  
54"W x 36"D x 33"H  
Item #18167-0069  
Advance Price: \$661.75  
Standard Price: \$827.25



**Suave Midnight Chair**  
32"W x 36"D x 33"H  
Item #18284-0151  
Advance Price: \$497.00  
Standard Price: \$620.75



# METRO

Black Leather



**Metro Sofa**  
85"W x 35"D x 35"H  
Item #18228-0602  
Advance Price: \$869.75  
Standard Price: \$1,087.25



**Metro Loveseat**  
60"W x 35"D x 35"H  
Item #18167-0467  
Advance Price: \$837.25  
Standard Price: \$1,046.50



**Metro Chair**  
35"Square x 35"H  
Item #18284-0482  
Advance Price: \$654.00  
Standard Price: \$817.50



**Metro Bench Ottoman**  
60"W x 24"D x 17"H  
Item #18024-0008  
Advance Price: \$448.50  
Standard Price: \$560.75



**Metro Square Ottoman**  
40"Square x 17"H  
Item #18184-0179  
Advance Price: \$448.50  
Standard Price: \$560.75

# GRAMMERCY

Modular Seating Collection  
Charcoal Leather



**Grammery Sofa**  
82"W x 36"D x 36"H  
Item #18228-0605  
Advance Price: \$968.50  
Standard Price: \$1,210.75



**Grammery Loveseat**  
57"W x 36"D x 36"H  
Item #18167-0469  
Advance Price: \$843.75  
Standard Price: \$1,054.50



**Grammery Chair**  
28"W x 36"D x 36"H  
Item #18284-0485  
Advance Price: \$539.50  
Standard Price: \$674.50



**Grammery 1/4 Round Ottoman**  
34"W x 19"D x 17"H  
Item #18184-0028  
Advance Price: \$275.50  
Standard Price: \$344.50



**Grammery Corner**  
36"Square x 36"H  
Item #18066-0015  
Advance Price: \$621.50  
Standard Price: \$776.75



**Grammery Round Ottoman**  
46"Round x 17"H  
Item #18184-0036  
Advance Price: \$448.50  
Standard Price: \$560.75



**Grammery Square Ottoman**  
40"Square x 17"H  
Item #18184-0033  
Advance Price: \$448.50  
Standard Price: \$560.75



**Grammery Bench Ottoman**  
60"W x 24"D x 17"H  
Item #18024-0002  
Advance Price: \$448.50  
Standard Price: \$560.75



**Grammery Banquette**  
59"Round x 38"H (2 pieces)  
Item #18011-0002  
Advance Price: \$1,314.50  
Standard Price: \$1,643.00

## PARMA

Brown Leather



**Parma Sofa**  
79"W x 37"D x 36"H  
Item #18228-0789  
Advance Price: \$869.75  
Standard Price: \$1,087.25



**Parma Loveseat**  
56"W x 37"D x 36"H  
Item #18167-0577  
Advance Price: \$837.25  
Standard Price: \$1,046.50



**Parma Chair**  
33"W x 37"D x 36"H  
Item #18284-0710  
Advance Price: \$654.00  
Standard Price: \$817.50



**Parma Bench Ottoman**  
60"W x 24"D x 17"H  
Item #18024-0061  
Advance Price: \$448.50  
Standard Price: \$560.75

## MONTANA MOCHA

Mocha Tan Fabric



**Montana Mocha Sofa**  
79"W x 35"D x 34"H  
Item #18228-0784  
Advance Price: \$819.00  
Standard Price: \$1,023.75



**Montana Mocha Loveseat**  
57"W x 35"D x 34"H  
Item #18167-0573  
Advance Price: \$720.25  
Standard Price: \$900.25



**Montana Mocha Chair**  
35"Square x 34"H  
Item #18284-0704  
Advance Price: \$555.25  
Standard Price: \$694.00

## MADISON

Fabric



**Madison Sofa**  
86"W x 34"D x 34"H  
Item #18228-0823  
Advance Price: \$1,010.00  
Standard Price: \$1,262.50



**Madison Chair**  
33"W x 34"D x 34"H  
Item #18284-0794  
Advance Price: \$589.00  
Standard Price: \$736.25



**Madison Bench - Sky**  
48"W x 24"D x 17"H  
Item #18184-0256  
Advance Price: \$414.75  
Standard Price: \$518.50



**Madison Ottoman - Apricot**  
24"Square x 17"H  
Item #18184-0252  
Advance Price: \$265.25  
Standard Price: \$331.50



**Madison Ottoman - Sand Dollar**  
24"Square x 17"H  
Item #18184-0255  
Advance Price: \$265.25  
Standard Price: \$331.50



**Madison Ottoman - Sunflower**  
24"Square x 17"H  
Item #18184-0254  
Advance Price: \$265.25  
Standard Price: \$331.50



**Madison Ottoman - Willow**  
24"Square x 17"H  
Item #18184-0253  
Advance Price: \$265.25  
Standard Price: \$331.50

## CHANDLER

Red Leather



**Chandler Sofa**  
76"W x 37"D x 35"H  
Item #18228-0795  
Advance Price: \$869.75  
Standard Price: \$1,087.25



**Chandler Loveseat**  
53"W x 37"D x 35"H  
Item #18167-0581  
Advance Price: \$837.25  
Standard Price: \$1,046.50



**Chandler Chair**  
31"W x 37"D x 35"H  
Item #18284-0717  
Advance Price: \$654.00  
Standard Price: \$817.50



**Chandler Bench Ottoman**  
60"W x 24"D x 17"H  
Item #18024-0062  
Advance Price: \$448.50  
Standard Price: \$560.75

## EVOKE

Coffee Resin Frame/Tan Cushions if Applicable



**Evoke Sofa**  
81"W x 35"D x 27"H  
Item #13229-0007  
Advance Price: \$1,314.50  
Standard Price: \$1,643.00



**Evoke Chair**  
33"W x 35"D x 27"H  
Item #13041-0015  
Advance Price: \$704.50  
Standard Price: \$880.75



**Evoke Cocktail Table**  
48"W x 24"D x 18"H  
Item #13054-0011  
Advance Price: \$448.50  
Standard Price: \$560.75



**Evoke Cube Ottoman**  
18"Square x 18"H  
Item #13110-0008  
Advance Price: \$282.00  
Standard Price: \$352.75



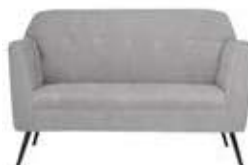
**Evoke End Table**  
24"W x 28"D x 25"H  
Item #13110-0009  
Advance Price: \$398.00  
Standard Price: \$497.25

## NIKO

Grey Microfiber



**Niko Sofa**  
81"W x 30"D x 38"H  
Item #18228-0858  
Advance Price: \$1,076.50  
Standard Price: \$1,345.50



**Niko Loveseat**  
58"W x 30"D x 38"H  
Item #18167-0622  
Advance Price: \$984.25  
Standard Price: \$1,230.25



**Niko Chair**  
31"W x 30"D x 38"H  
Item #18284-0856  
Advance Price: \$819.00  
Standard Price: \$1,023.75

## STAGE CHAIRS



**Midnight Stage Chair**  
Midnight Microfiber  
25"W x 26"D x 37"H  
Item #18284-0478  
Advance Price: \$323.75  
Standard Price: \$405.00



**Chamois Stage Chair**  
Beige Microfiber  
25"W x 26"D x 37"H  
Item #18284-0807  
Advance Price: \$323.75  
Standard Price: \$405.00



**Buckskin Stage Chair**  
Tan Microfibr  
25"W x 26"D x 37"H  
Item #18284-0476  
Advance Price: \$323.75  
Standard Price: \$405.00



**Empire Chair - Leather**  
28"W x 32"D x 32"H  
Item #18284-0621 (black)  
Item #18284-0564 (white)  
Advance Price: \$580.00  
Standard Price: \$725.00



**Monarch Chair - Bright White Leather**  
28"Square x 30"H  
Item #18284-0785  
Advance Price: \$370.50  
Standard Price: \$463.25

## CAFÉ CHAIRS



**Clara Chair**  
18"W x 21"D x 35"H  
Item #05035-0048  
Advance Price: \$210.00  
Standard Price: \$262.50



**Leslie Chair**  
17"W x 21"D x 31"H  
Item #05035-0008  
Advance Price: \$210.00  
Standard Price: \$262.50



**Cris Cross Chair**  
17"W x 21"D x 35"H  
Item #05035-0010 (espresso)  
Item #05035-0011 (white)  
Advance Price: \$210.00  
Standard Price: \$262.50



**Elio Chair**  
17"Square x 33"H  
Item #05035-0023  
Advance Price: \$210.00  
Standard Price: \$262.50



**Caprice Chair**  
25"W x 24"D x 32"H  
Item #14233-0025  
Advance Price: \$210.00  
Standard Price: \$262.50



**Colin Chair**  
22"W x 19"D x 33"H  
Item #05035-0052  
Advance Price: \$210.00  
Standard Price: \$262.50



Black

**Silk Back Armless Chair**  
17"W x 18"D x 34"H  
Item #05035-0024/05034-0001  
Advance Price: \$210.00  
Standard Price: \$262.50



White

**Silk Back Armless Chair**  
17"W x 18"D x 34"H  
Item #05035-0024/05034-0002  
Advance Price: \$210.00  
Standard Price: \$262.50



Blue

**Silk Back Armless Chair**  
17"W x 18"D x 34"H  
Item #05035-0024/05034-0003  
Advance Price: \$210.00  
Standard Price: \$262.50



Green

**Silk Back Armless Chair**  
17"W x 18"D x 34"H  
Item #05035-0024/05034-0005  
Advance Price: \$210.00  
Standard Price: \$262.50



Purple

**Silk Back Armless Chair**  
17"W x 18"D x 34"H  
Item #05035-0024/05034-0004  
Advance Price: \$210.00  
Standard Price: \$262.50



Red

**Silk Back Armless Chair**  
17"W x 18"D x 34"H  
Item #05035-0024/05034-0006  
Advance Price: \$210.00  
Standard Price: \$262.50

# STOOLS



**Criss Cross Stool**  
15"W x 19"D x 41"H  
Item #05237-0038 (espresso)  
Item #05237-0039 (white)  
Advance Price: \$297.75  
Standard Price: \$372.25



**Colin Stool**  
20"W x 19"D x 46"H  
Item #05237-0305  
Advance Price: \$249.75  
Standard Price: \$312.00



**Hourglass Stool**  
18"W x 20"D x 43"H  
Item #05237-0270 (black)  
Item #05237-0271 (white)  
Advance Price: \$308.25  
Standard Price: \$385.25



**Clara Stool**  
17"W x 21"D x 41"H  
Item #05237-0298  
Advance Price: \$297.75  
Standard Price: \$372.25



**Marcus Bar Stool**  
17"W (at base) x 29"H  
Item #05237-0215  
Advance Price: \$225.00  
Standard Price: \$281.25



**Caprice Stool**  
25"W x 26"D x 44"H  
Item #05237-0169  
Advance Price: \$308.25  
Standard Price: \$385.25



**Silk Back Stool**  
17"W x 18"D x 42"H  
Item #05237-0219/05034-0001  
Advance Price: \$282.25  
Standard Price: \$352.75



**Silk Back Stool**  
17"W x 18"D x 42"H  
Item #05237-0219/05034-0002  
Advance Price: \$282.25  
Standard Price: \$352.75



**Silk Back Stool**  
17"W x 18"D x 42"H  
Item #05237-0219/05034-0003  
Advance Price: \$282.25  
Standard Price: \$352.75



**Silk Back Stool**  
17"W x 18"D x 42"H  
Item #05237-0219/05034-0005  
Advance Price: \$282.25  
Standard Price: \$352.75



**Silk Back Stool**  
17"W x 18"D x 42"H  
Item #05237-0219/05034-0004  
Advance Price: \$282.25  
Standard Price: \$352.75



**Silk Back Stool**  
17"W x 18"D x 42"H  
Item #05237-0219/05034-0006  
Advance Price: \$282.25  
Standard Price: \$352.75

## CAFÉ TABLES



**Fuze Café Table**  
36"Square x 30"H  
Item #05036-0039  
Advance Price: \$356.25  
Standard Price: \$445.25



**Blanco Square Café Table**  
White/Chrome  
24"Square x 30"H  
Item #05036-0008  
Advance Price: \$314.75  
Standard Price: \$393.25



**Spectrum Café Table**  
Red  
24"Square x 30"H  
Item #05036-0033  
Advance Price: \$350.00  
Standard Price: \$437.50



**Spectrum Café Table**  
Blue  
24"Square x 30"H  
Item #05036-0034  
Advance Price: \$350.00  
Standard Price: \$437.50



**Spectrum Café Table**  
Purple  
24"Square x 30"H  
Item #05036-0035  
Advance Price: \$350.00  
Standard Price: \$437.50



**Spectrum Café Table**  
Green  
24"Square x 30"H  
Item #05036-0036  
Advance Price: \$350.00  
Standard Price: \$437.50

## BAR TABLES



**Fuze Bar Table**  
36"Square x 42"H  
Item #05036-0039  
Advance Price: \$356.25  
Standard Price: \$445.25



**Blanco Square Bar Table**  
White/Chrome  
24"Square x 42"H  
Item #05036-0008  
Advance Price: \$314.75  
Standard Price: \$393.25



**Euro Bar Table**  
Black/Black  
36"Round x 42"H  
Item #05036-0004  
Advance Price: \$323.75  
Standard Price: \$404.50



**Zinc Bar Table**  
24" Round x 42"H  
Item #05202-0049  
Advance Price: \$472.00  
Standard Price: \$590.00



**Spectrum Bar Table - Red**  
24"Square x 42"H  
Item #05036-0033  
Advance Price: \$390.00  
Standard Price: \$487.50



**Spectrum Bar Table - Blue**  
24"Square x 42"H  
Item #05036-0034  
Advance Price: \$390.00  
Standard Price: \$487.50



**Spectrum Bar Table - Purple**  
24"Square x 42"H  
Item #05036-0035  
Advance Price: \$390.00  
Standard Price: \$487.50



**Spectrum Bar Table - Green**  
24"Square x 42"H  
Item #05036-0036  
Advance Price: \$390.00  
Standard Price: \$487.50



**Aspen Bar Table - White**  
72"W x 26"D x 42"H  
Item #05204-0001  
Advance Price: \$877.50  
Standard Price: \$1097.00



# COCKTAIL TABLES



**Tribeca Cocktail Table**  
48"W x 28"D x 19"H  
Item #12055-0008  
Advance Price: \$331.50  
Standard Price: \$414.50



**Novel Cocktail Table**  
46"W x 15"D x 16"H  
Item #18024-0011  
Advance Price: \$448.50  
Standard Price: \$560.75



**Fuze Cocktail Table**  
40"Square x 16"H  
Item #12055-0453  
Advance Price: \$382.25  
Standard Price: \$477.75



**Cube Cocktail Table - Black**  
24"Square x 16"H  
Item #12055-0285 (black)  
Item #12055-0286 (white)  
Advance Price: \$314.75  
Standard Price: \$393.25



**Aria Cocktail Table - Red**  
44"W x 20"D x 18"H  
Item #12050-0004  
Advance Price: \$331.50  
Standard Price: \$414.50



**Aria Cocktail Table - Green**  
44"W x 20"D x 18"H  
Item #12050-0007  
Advance Price: \$331.50  
Standard Price: \$414.50



**Aria Cocktail Table - Blue**  
44"W x 20"D x 18"H  
Item #12050-0005  
Advance Price: \$331.50  
Standard Price: \$414.50



**Aria Cocktail Table - Purple**  
44"W x 20"D x 18"H  
Item #12050-0006  
Advance Price: \$331.50  
Standard Price: \$414.50



**Aria Cocktail Table - White**  
44"W x 20"D x 18"H  
Item #12050-0003  
Advance Price: \$331.50  
Standard Price: \$414.50

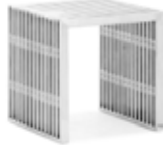


**Aria Cocktail Table - Charcoal**  
44"W x 20"D x 18"H  
Item #12050-0002  
Advance Price: \$331.50  
Standard Price: \$414.50

# END TABLES



**Tribeca End Table**  
24"W x 28"D x 22"H  
Item #12107-0008  
Advance Price: \$314.75  
Standard Price: \$393.25



**Novel End Table**  
15"Square x 16"H  
Item #18024-0010  
Advance Price: \$398.00  
Standard Price: \$497.25



**Fuze End Table**  
24"Square x 23"H  
Item #12107-0512  
Advance Price: \$340.75  
Standard Price: \$425.75



**London End Table**  
24"Square x 23"H  
Item #12107-0493  
Advance Price: \$340.75  
Standard Price: \$425.75



**Zanzibar Table**  
17"Square x 17"H  
Item #12003-0039  
Advance Price: \$349.75  
Standard Price: \$437.25



**Cube End Table**  
24"Square x 21"H  
Item #12107-0296 (black)  
Item #12107-0297 (white)  
Advance Price: \$323.75  
Standard Price: \$404.75



**Aria End Table - Red**  
24"W x 20"D x 22"H  
Item #12304-0006  
Advance Price: \$314.75  
Standard Price: \$393.25



**Aria End Table - Green**  
24"W x 20"D x 22"H  
Item #12304-0005  
Advance Price: \$314.75  
Standard Price: \$393.25



**Aria End Table - Blue**  
24"W x 20"D x 22"H  
Item #12304-0004  
Advance Price: \$314.75  
Standard Price: \$393.25



**Aria End Table - Purple**  
24"W x 20"D x 22"H  
Item #12304-0007  
Advance Price: \$314.75  
Standard Price: \$393.25



**Aria End Table - White**  
24"W x 20"D x 22"H  
Item #12304-0002  
Advance Price: \$314.75  
Standard Price: \$393.25



**Aria End Table - Charcoal**  
24"W x 20"D x 22"H  
Item #12304-0001  
Advance Price: \$314.75  
Standard Price: \$393.25

**CHARGED** 



**Essentials Turning Bed - Charged**  
96"W x 48"D x 25"H  
Item #22100-0001  
Advance Price: \$1,752.50  
Standard Price: \$2,190.50  
\*Exhibitor responsible for power source.



**Boca Armless Chair - Charged**  
22"W x 27"D x 30"H  
Item #22050-0001  
Advance Price: \$612.50  
Standard Price: \$765.50  
\*Exhibitor responsible for power source.



**Boca Corner - Charged**  
27"W x 27"D x 30"H  
Item #22051-0001  
Advance Price: \$661.75  
Standard Price: \$827.25  
\*Exhibitor responsible for power source.



**Conference Table 8' White - Charged**  
96"W x 43"D x 30"H  
Item #22200-0001  
Advance Price: \$1,380.75  
Standard Price: \$1,725.75  
\*Exhibitor responsible for power source.



**Aspen Cocktail Table - Charged**  
48"W x 24"D x 18"H  
Item #22002-0002  
Advance Price: \$580.00  
Standard Price: \$724.75  
\*Exhibitor responsible for power source.



**Aspen Bar Table - Charged**  
72"W x 26"D x 42"H  
Item #22001-0001  
Advance Price: \$1,025.75  
Standard Price: \$1,282.25  
\*Exhibitor responsible for power source.



**Patrice Tablet Chair - Charged**  
28"W x 31"D x 31"H  
Item #18284-0861  
Advance Price: \$683.50  
Standard Price: \$798.00  
\*Exhibitor responsible for power source.



**Lincoln Bench - Charged**  
59"W x 39"D x 17"H  
Item #22052-0001  
Advance Price: \$968.50  
Standard Price: \$1,210.75  
\*Exhibitor responsible for power source.

**BARS**



**VIP Glow Bar 4\***  
48"W x 24"D x 42"H (Bar)  
13"D x 18"H (Shelf)  
Item #05012-0075  
Advance Price: \$968.50  
Standard Price: \$1,210.75



**VIP Glow Bar 6\***  
72"W x 24"D x 42"H (Bar)  
13"D x 18"H (Shelf)  
Item #05012-0076  
Advance Price: \$1,149.25  
Standard Price: \$1,436.50



**Agile Bar**  
48"W x 16"D x 42"H (Bar)  
Item #05012-0054 (white)  
Item #05012-0053 (black)  
Advance Price: \$550.00  
Standard Price: \$687.50

\*VIP Glow Bars - Frosted Plexi with Built-in Wireless LED Kit



# CUBE OTTOMANS



■ Cherry



■ Cromwell



■ Grape

Rubix Cube Ottomans  
18"Square x 18"H

- Cherry
- Cromwell
- Grape
- Lemon
- Lime
- Mango

Advance Price: \$177.00  
Standard Price: \$221.00



■ Lemon



■ Lime



■ Mango



**Bright White Leather**  
**Blanc Cube Ottoman**  
17"Square x 17"H  
Item #18184-0274  
Advance Price: \$177.00  
Standard Price: \$221.00



**White Leather**  
**Whisper Cube Ottoman**  
18"Square x 18"H  
Item #18184-0129  
Advance Price: \$177.00  
Standard Price: \$221.00



**Black Leather**  
**Metro Cube Ottoman**  
18"Square x 18"H  
Item #18184-0128  
Advance Price: \$177.00  
Standard Price: \$221.00

# OTTOMANS



**Essentials Storage Ottoman**  
48"W x 24"D x 20"H  
Item #18184-0192  
Advance Price: \$621.50  
Standard Price: \$776.75

# BANQUETTES



**Essentials Banquette Flat Top**  
60"Round x 19"H (2 pieces) Item  
#18011-0010  
Advance Price: \$968.50  
Standard Price: \$1,210.75



**Essentials Banquette High Top**  
60"Round x 48"H (2 pieces)  
Item #18011-0011  
Advance Price: \$1,314.50  
Standard Price: \$1,643.25

# TURNING BEDS



**Essentials Turning Bed**  
96"W x 48"D x 36"H (2 pieces)  
Item #02082-0032  
Advance Price: \$1,579.50  
Standard Price: \$1,974.50

## OFFICE SEATING



**Tamiri Hi-Back Leather Chair**  
25"W x 27"D x 45"H  
Item #14136-0002  
Advance Price: \$398.00  
Standard Price: \$497.25



**Tamiri Mid-Back Leather Chair**  
25"W x 27"D x 39"H  
Item #14176-0007  
Advance Price: \$349.75  
Standard Price: \$437.25



**Tamiri Guest Leather Chair**  
25"W x 27"D x 37"H  
Item #14128-0002  
Advance Price: \$323.75  
Standard Price: \$404.75



**Goal Task Chair**  
25"W x 24"D x 39"H  
Item #14250-0013  
Advance Price: \$265.25  
Standard Price: \$331.50



**Goal Task Chair Armless**  
21"W x 24"D x 39"H  
Item #14250-0014  
Advance Price: \$242.00  
Standard Price: \$302.25



**Enterprise High-Back Chair**  
24"W x 26"D x 39"H  
Item #14136-0016  
Advance Price: \$350.00  
Standard Price: \$437.50

Fabric



**Enterprise Mid-Back Chair**  
24"W x 26"D x 39"H  
Item #14176-0008  
Advance Price: \$323.75  
Standard Price: \$404.75

Fabric



**Enterprise Guest Chair**  
24"W x 26"D x 39"H  
Item #14128-0023  
Advance Price: \$303.00  
Standard Price: \$378.75

Fabric



**Goal Drafting Stool**  
25"W x 24"D x 48"H  
Item #14307-0003  
Advance Price: \$282.25  
Standard Price: \$352.75



**Goal Drafting Stool Armless**  
21"W x 24"D x 48"H  
Item #14307-0004  
Advance Price: \$265.25  
Standard Price: \$331.50

## CONFERENCE TABLES



**42" Round Conference Table**  
42" Round x 29"H  
Item #14062-0105 (black)  
Item #14062-0106 (mahogany)  
Advance Price: \$439.50  
Standard Price: \$549.25



**Command 6' Conference Table**  
72"W x 36"D x 31"H  
Item #14062-0300 (white)  
Item #14062-0297 (black)  
Item #14062-0303 (sirona)  
Advance Price: \$785.25  
Standard Price: \$981.50



**Command 8' Conference Table**  
96"W x 48"D x 31"H  
Item #14062-0301 (white)  
Item #14062-0298 (black)  
Item #14062-0304 (sirona)  
Advance Price: \$843.75  
Standard Price: \$1,054.75



**Command 10' Conference Table**  
120"W x 48"D x 31"H  
Item #14062-0302 (white)  
Item #14062-0299 (black)  
Item #14062-0305 (sirona)  
Advance Price: \$968.50  
Standard Price: \$1,210.75



## OFFICE FURNITURE



**Locking Pedestal**  
24" Square x 42"H  
Item #14309-0001 (black)  
Item #14179-0005 (white)  
Advance Price: \$646.50  
Standard Price: \$808.25



**5 Shelf Bookcase**  
36"W x 12"D x 72"H  
Item #14029-0098 (black)  
Item #14029-0091 (mahogany)  
Advance Price: \$621.50  
Standard Price: \$777.00



**2 Drawer Lateral File**  
36"W x 18"D x 27"H  
Item #14143-0006  
Advance Price: \$291.25  
Standard Price: \$364.00



**2 Drawer Letter Size File**  
15"W x 25"D x 29"H  
Item #14148-0001  
Advance Price: \$217.25  
Standard Price: \$271.50



**2 Drawer Legal Size File**  
18"W x 25"D x 29"H  
Item #14147-0001  
Advance Price: \$282.25  
Standard Price: \$352.75

## PEDESTALS



**Display Pedestals 42"**

14"Square x 42"H  
Item #12091-0030 (white)  
Item#12091-0023 (black)  
Advance Price: \$431.75  
Standard Price: \$539.50

24"Square x 42"H  
Item #12091-0004 (black)  
Advance Price: \$522.75  
Standard Price: \$653.25

18"Square x 42"H  
Item #12091-0002 (black)  
Advance Price: \$481.00  
Standard Price: \$601.25



**Display Pedestals 36"**

14"Square x 36"H  
Item #12091-0031 (white)  
Item#12091-0024 (black)  
Advance Price: \$365.50  
Standard Price: \$456.75

24"Square x 36"H  
Item #12091-0033 (white)  
Item#12091-0034 (black)  
Advance Price: \$522.75  
Standard Price: \$653.25



**Display Pedestals 30"**

14"Square x 30"H  
Item#12091-0032 (white)  
Item#12091-0025 (black)  
Advance Price: \$340.75  
Standard Price: \$425.75

24"Square x 30"H  
Item #12091-0003 (black)  
Advance Price: \$496.75  
Standard Price: \$620.75

18"Square x 30"H  
Item #12091-0001 (black)  
Advance Price: \$349.75  
Standard Price: \$437.25

## MISCELLANEOUS ITEMS



**Alto Literature Rack - Black**  
11"W x 10"D x 57"H  
Item #14308-0005  
Advance Price: \$275.00  
Standard Price: \$343.75



**Nero Literature Rack - Black**  
15"W x 12"D x 54"H  
Item #14308-0009  
Advance Price: \$275.00  
Standard Price: \$343.75



**Argento Literature Rack**  
15"W x 12"D x 54"H Item  
#14308-0010  
Advance Price: \$275.00  
Standard Price: \$343.75

DISCOUNT DEADLINE:

| Item # | Description | Qty. | Price | Total |
|--------|-------------|------|-------|-------|
|        |             |      |       |       |
|        |             |      |       |       |
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