

# RENTAL REVIEW

THE OFFICIAL NEWSLETTER OF THE  
SOUTH DAKOTA MULTI-HOUSING ASSOCIATION



EQUAL HOUSING  
OPPORTUNITY

THE SOUTH DAKOTA MULTI-HOUSING ASSOCIATION  
PRESENTS

# MERIT AWARDS

LUNCHEON 2024

FRIDAY  
08 MAR

THE COUNTRY CLUB OF SIOUX FALLS



PROUDLY SPONSORED BY:



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MERIT AWARDS

## SDMHA MISSION STATEMENT:

Advancing the multi-housing industry by providing leadership, education, advocacy and partnerships.



# MyRenters Guide.Com

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[sales@myrentersguide.com](mailto:sales@myrentersguide.com)



As we work through the winter season, we are looking forward to the spring rental season! The rental climate has certainly changed in the last 6 months, and SDMHA will do its best to inform and educate all of our members to help you navigate our ever-changing industry!

Speaking of change, we want to welcome our newest board member, Steve Michael of Creston Property Management. We are looking forward to working with him and all of the board members in 2024. We also want to give a big thank you to Amy Ibis of Vantis Commercial for her years of service as she has completed her term on the board.

For those in the Sioux Falls area, there has been a change in the rental registry process. All property owners of long- and short-term housing rentals are required to obtain a permit from the City. For those that do not have a license with the SD Real Estate Commission, some continuing education is required. Further details are on the city website.

Upcoming Educational Opportunities:

We are offering CALP – Certified Apartment Leasing Professional training. This course will be held virtually from April 10th to April 25th. In these competitive times, this training can add an edge to your Leasing performance! Register here: <https://www.sdmha.com/events/calp-2024>

We are happy to announce a new course, “Managing Your Rentals” that Executive Director Denise will take on the road this year! The schedule and locations of this 3 hour course (3R credits) are being determined. Thank you, Denise, for developing this worthwhile course!

Whether you are a new member or have been part of SDMHA, we need you! Our committees and volunteers are what make our organization grow and succeed. There is a place for you – check out the committees at <https://www.sdmha.com/committees>. We appreciate all of the volunteers that make this a great association!

Growing together!

Lydia Freedom

Chair, South Dakota Multi-housing Association

## LIVABLE SMART TIP

Tenant turnovers are a fact of life, now more than ever. But Rentprep offers some easy ways to reduce turnover, from having a strong screening process to creating positive relationships with residents. Another helpful suggestion is to determine your average tenant turnover rate and the typical cost per turnover. Budget this amount into your bottom line so turnover expenses don't take you by surprise. Looking for more ways to save? Come save with Livable - learn how we can increase

your profit margins today at [www.livable.com](http://www.livable.com)

# WELCOME NEW MEMBERS:

## Sioux Falls CHAPTER

Kurtenbach Properties

VanderRight Property Management

The Rents LLC

Wizman LLC

## Black Hills CHAPTER

Collective Company

Harmony Heights

## Brookings CHAPTER

TB Partnership

# MEMBERS WE ARE SAD TO SEE GO:

Alsen Farms

Hainesway Apartments

Howe Investment Company

Urban Nest

Rensberger Private Investments

Lightning Exteriors

Duemelands Commercials Real Estate

H&B Rentals

Maple Pass I

Coatsworth Properties

Country Inn & Suites

Envision Property Management

Stonhard

Country Bluff Apartments

229 Crossing

# MEMBERS

## LOOKING AHEAD

---

SDMHA REPRESENTS **YOU!**

38,647 Total Units • 125 Total Associate Members



# Make that career commitment today.

## Certified Apartment Leasing Professional



CERTIFIED APARTMENT  
LEASING PROFESSIONAL®

**Members: \$365**

**Non-Members: \$425**

**WE RECOMMEND THIS COURSE** for leasing consultants, concierges, and career changers with hospitality, retail, or customer service experience.

Earning the CALP credential, many people's first industry credential, shows your employer that you're committed to a career in residential property management.

### YOU'LL LEARN ABOUT:

- Using technology to generate traffic
- Measuring and managing your community's reputation
- Inspecting the leasing center, tour route, model units, and vacant apartments
- Researching the competition and building relationships with competitors
- Compiling a comprehensive community resource tool
- Creating effective marketing plans
- Relationship sales processes and evaluating your personal sales performance
- Evaluating a prospect's commitment level and overcoming objections
- Preparing prospects for the next steps in the rental process
- Applying fair housing law and communicating rental criteria
- Qualifying prospective residents according to rental policy
- Preparing and reviewing leases with new residents
- Move-in processes
- Responding to resident issues and maintenance requests
- Building relationships with residents and creating a sense of community
- Reporting incidents, maintaining documentation, and taking corrective action
- Maximizing revenue and operational efficiency
- Securing and processing lease renewals
- Conducting a market survey



All sessions will be virtual.

Register at: <https://www.sdmha.com/events/calp-2024/register>



South Dakota Multi-Housing Association  
PO Box 90327, Sioux Falls, SD 57109



# UPCOMING EVENTS

**MARCH**  
2024

**APRIL**  
2024

5 - Sioux Falls City Council Candidate Forum

8 - Merit Awards Luncheon

11-15 - Property Managers Licensing

12-14 - Advocate - Washington DC

14 - Black Hills Meeting

19 - Brookings Meeting

10 - Certified Apartment Leasing Professional

10 - Great Shots Extravaganza



*Maintenance & Cleaning Services*

*605.697.3175*

*www.millsproperty.com*



Maintenance for Turnovers

Misc Service Calls

Construction Projects



Weekly Common Area Cleaning

Turnover Cleaning

One Time Deep Clean





# SAVE THE DATE

## CITY COUNCIL CANDIDATES FORUM

In preparation for the Sioux Falls municipal election, to be held on April 9, 2024, we invite members to join us at the Country Club of Sioux Falls for an informative look at the candidates running for Sioux Falls City Council. At this forum, you'll get the opportunity to learn about the candidate's backgrounds, goals and vision for serving.

City offices on the ballot include City Council At-Large, Southwest District, Northwest District, and Northeast District. The Forum is being organized by the Home Builders Association of the Sioux Empire, REALTOR® Association of the Sioux Empire and South Dakota Multi Housing Association.

**Lunch: \$10**

**Date: Wednesday, March 6**

**Where: Country Club of Sioux Falls**

**When: 11:30am - 1pm (registration - 11am)**

MEMBERS: REGISTER WITH YOUR ASSOCIATION (SCAN OR CALL BELOW)



605.361.8322



605.334.4752



605.336.7756

**SPONSORED BY:**



**First PREMIER Bank**

Member FDIC

Equal Housing Lender




# MAINTENANCE LEGENDS

Are you, or do you know, a maintenance tech that goes above and beyond for their residents? Time to turn those people into Legends.

To learn more and submit your legend, visit [maintenancelegends.com](http://maintenancelegends.com)

PRESENTED BY



 **Up to \$15,000 in monthly prizes**

Offered by our sponsors.

 **Educational Grants**

Access to trainings including CAMT, CPO, EPA and more.

 **Paid trip to NAA Apartmentalize 2024**

Monthly winners will get to join us in Philadelphia.

 **A shot at our grand prize**

Monthly winners will have a chance to win big.

## OUR SPONSORS



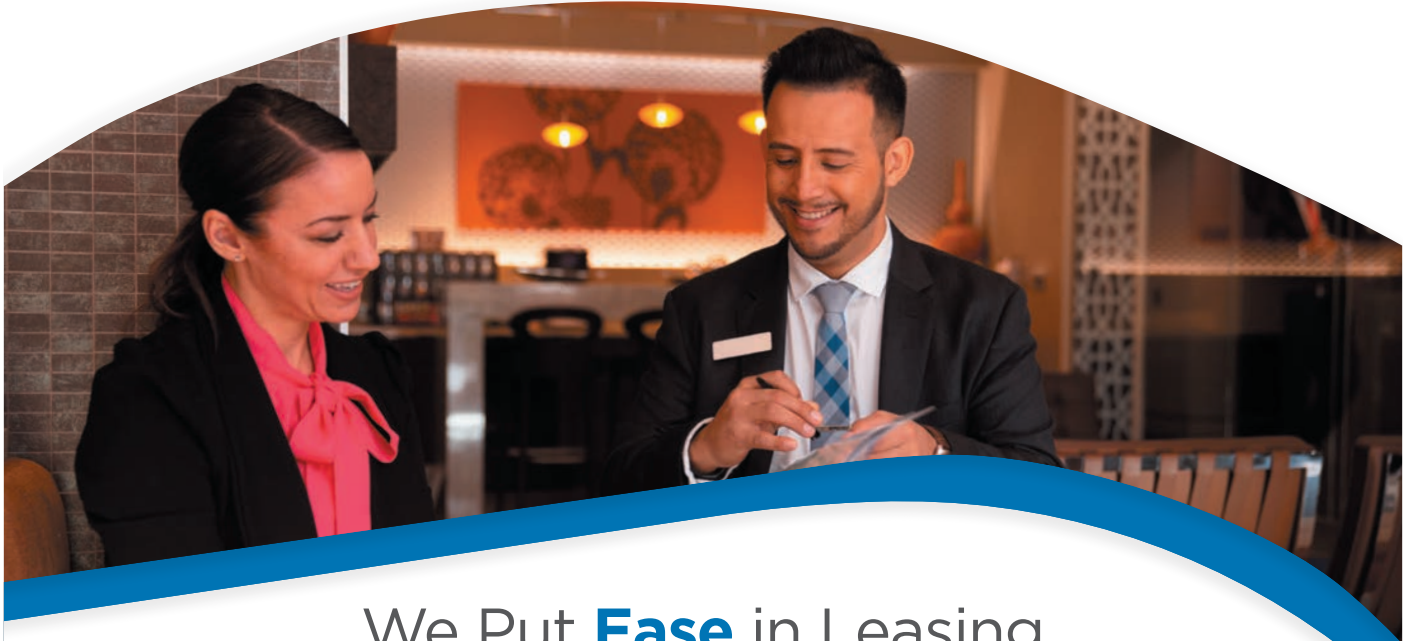
For more information on program entry and rules, including content ownership and selection criteria, please visit [maintenancelegends.com](http://maintenancelegends.com)  
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# Accelerate Your Leasing

NAA Click & Lease is an online leasing tool designed to enhance compliance and accelerate the leasing process. NAA Click & Lease combines legal expertise with easy-to-use technology.



## We Put **Ease** in Leasing

### Features



#### Compliant Documents

Lease forms are automatically updated through an annual review process, and are reviewed for compliance with landlord-tenant laws and regulations at the local, state and national levels.



#### Customizable Lease Package

Add custom documents or language within documents, and configure your lease package to have the documents and information you want in your preferred order.



#### PMS Integration

The multi-user platform integrates with most property management software.



#### Litigation Defender Insurance

Triggered whenever a resident challenges a provision of the NAA Click & Lease Form. (Contact NAA for Terms and Conditions.)



#### Online & Paperless


Web-based software to streamline your leasing operations with E-signatures.



#### Simple Application

A simple, online rental application helps keep information in one place and optimizes the application process for prospective residents.

Accelerate & Simplify  
Your Leasing Today  
[naahq.org/lease](http://naahq.org/lease)

NAA Click & Lease technology provided by 



THE SOUTH DAKOTA MULTI-HOUSING ASSOCIATION  
PRESENTS

MEADOWBROOK GC  
3625 JACKSON BLVD  
RAPID CITY, SD 57702

# 2024 BLACK HILLS PAR-TEE

JUNE 25  
REGISTRATION  
OPENS AT 8:00AM  
SHOTGUN  
START AT 9:00 AM



## REGISTRATION INFO

NO REFUNDS AFTER JUNE 1, 2024



**\$500 TEAM / \$600 FOR NON-MEMBER**  
**\$125 PLAYER / \$150 FOR NON-MEMBER**

- 18 HOLES OF GOLF, 2 MULLIGANS PER GOLFER
- 2 CARTS/2 DRINKS PER 4 PERSON TEAM



### MORE DETAILS BELOW

FORMAT IS A  
4 PERSON SCRAMBLE

#### PUTT & PLAY

- \$10 FOR 3 PUTTS
- EVERY MADE PUTT EARNS  
A RAFFLE TICKET
- CASH PRIZE TO  
RAFFLE TICKETWINNER

#### DINNER & AWARDS IMMEDIATELY FOLLOWING GOLF



REGISTER AT  
[SDMHA.COM/EVENTS](https://sdmha.com/events)

2024 BLACK HILLS  
PAR-TEE

## SPONSORSHIPS

NO REFUNDS AFTER JUNE 1, 2024



**EAGLE**  
**\$1,400**

- HOLE IN ONE SPONSOR
- BANNER ON CLUBHOUSE
- RECOGNITION ON SOCIAL MEDIA & HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- GOLF TEAM REGISTRATION WITH MEALS



**HOLE / HOLE + TEAM**  
**\$300 / \$800**

- (INCLUDES GOLF AND MEALS)
- SIGNAGE ON HOLE
  - RECOGNITION ON HANDOUTS
  - RECOGNITION IN RENTAL REVIEW
  - 1 MEAL TICKET



**BIRDIE**  
**\$1,100**

- BEVERAGE CART SIGNAGE
- COMPANY NAME ON DRINK TICKETS
- RECOGNITION ON SOCIAL MEDIA
- RECOGNITION IN RENTAL REVIEW
- GOLF TEAM REGISTRATION WITH MEALS



**PAR**  
**\$125**

- SIGNAGE AROUND PUTTING GREEN
- RECOGNITION ON HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- 1 MEAL TICKET



**PUTT & PLAY**  
**\$10 FOR 3 PUTTS**

- EARN TICKET FOR EVERY PUTT MADE
- RAFFLE HELD; WINNER GETS HALF OF POT

EAGLE  
SPONSORS

BIRDIE  
SPONSORS



THE SOUTH DAKOTA MULTI-HOUSING ASSOCIATION  
PRESENTS

# 2024 SIOUX FALLS GOLF CLASSIC



**BRANDON GOLF COURSE**  
2100 EAST ASPEN BOULEVARD  
BRANDON, SD 57005

**JULY 17** REGISTRATION  
OPENS AT 9:00AM  
**SHOTGUN**  
START AT 11:00 AM

## REGISTRATION INFO

NO REFUNDS AFTER JULY 1, 2024

**\$500 TEAM / \$600 FOR NON-MEMBER**  
**\$125 PLAYER / \$150 FOR NON-MEMBER**



- 18 HOLES OF GOLF, 2 MULLIGANS PER GOLFER
- 2 CARTS/2 DRINKS PER 4 PERSON TEAM
- STEAK DINNER AND AWARDS AFTER GOLF CONCLUDES



## PRIZES AWARDED FOR 1ST & 2ND PLACE

- STRAIGHTEST DRIVE
- LONGEST DRIVE
- SHORTEST DRIVE
- CLOSEST TO THE PIN
- LONGEST PUTT
- HOLE IN ONE'S

## SPONSORSHIPS

NO REFUNDS AFTER JULY 1, 2024



**EAGLE**  
**\$1,400**

- HOLE IN ONE SPONSOR
- BANNER ON CLUBHOUSE
- RECOGNITION ON SOCIAL MEDIA & HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- GOLF TEAM REGISTRATION WITH MEALS



**HOLE / HOLE + TEAM**  
**\$300 / \$800**

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- SIGNAGE ON HOLE
  - RECOGNITION ON HANDOUTS
  - RECOGNITION IN RENTAL REVIEW
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- COMPANY NAME ON DRINK TICKETS
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- GOLF TEAM REGISTRATION WITH MEALS



**PAR**  
**\$125**

- SIGNAGE AROUND PUTTING GREEN
- RECOGNITION ON HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- 1 MEAL TICKET



**PUTT & PLAY**  
**\$10 FOR 3 PUTTS**

- EARN TICKET FOR EVERY PUTT MADE
- RAFFLE HELD; WINNER GETS HALF OF POT

**\*\* NEW \*\***  
**PUTT & PLAY**

- \$10 FOR 3 PUTTS
- EVERY MADE PUTT EARNS A RAFFLE TICKET
- CASH PRIZE TO RAFFLE TICKETWINNER

**EXTRA CARTS**  
FOR SPONSORS ONLY

**\$65**

**REGISTER AT**  
**SDMHA.COM/EVENTS**

**SIOUX FALLS**  
**GOLF CLASSIC**

**EAGLE**  
**SPONSORS**

 **MyRentersGuide.com**

 **First PREMIER Bank**  
Member FDIC  
**PREMIER Bankcard**

**BIRDIE**  
**SPONSORS**

# New Reporting Requirement for Business Owners

What you need to know about the rule impacting nearly every company operating in the United States.

On January 1, 2024, the [FinCEN Beneficial Ownership Information \(BOI\) Reporting](#) rule took effect and the agency's [filing portal](#) went live. The BOI reporting rule will require nearly every business entity operating in the United States—including many in the rental housing industry—to register and report specific beneficial ownership information of companies like limited liability companies (LLCs).

## Background and Scope

The BOI reporting rule - which covers most business entities - requires the disclosure of specific identifying information about the beneficial owners, individuals who directly or indirectly own or maintain 'substantial control' over a reporting company or an individual that directly or indirectly owns more than 25% of the ownership interests of the reporting company.

There are 23 categories of [exemptions](#) from the reporting requirement, including this non-exhaustive list, which may cover some rental housing operators :

- Public companies
- Tax-exempt companies within one of four specific categories, including 501(c) organizations and 501(a) companies
- Large operating companies: Any company that employs more than 20 full-time employees in the US, generates more than \$5,000,000 in gross receipts or sales in the US, and has an operating presence at a physical office in the US
- Business entities engaged in private equity and venture capital activities, including investment companies, investment advisers, pooled investment vehicles, and venture capital fund advisers
- Subsidiaries of exempt entities like those listed above

## Reporting Deadlines

As previously [reported](#), FinCEN considered and [implemented](#) updated reporting deadlines, which are as follows:

- For reporting companies created or registered before January 1, 2024, the original January 1, 2025 filing deadline remains
- Reporting companies created or registered in 2024 now have 90 calendar days to file the required BOI report
- Any reporting company created or registered on or after January 1, 2025, will have 30 days to file from actual or public notice that its creation or registration is effective

FinCEN has produced this [Small Entity Compliance Guide](#) and [FAQs](#) to assist individuals and companies in their reporting and compliance activities, but entity-specific questions should be directed to your attorney.

The National Apartment Association (NAA) will continue its federal regulatory advocacy and has worked with industry partners to amplify your voice with key regulatory decisionmakers, including the Department of Treasury's Financial Crimes Enforcement Network.

*If you would like to learn more, please contact [Joe Riter](#), NAA's Senior Manager, Public Policy*

# Washers & Dryers

**This was sent out by the South Dakota Department of Revenue on November 1<sup>st</sup>, 2023 in regard to Washer & Dryer licenses.**

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It is time to renew all coin-operated washer/dryer licenses for the coming year. Coin-operated washer & dryer license fees are due annually.

The South Dakota Department of Revenue is excited to offer online renewal of your licenses. Online renewal may be completed now by clicking [here](#). You can also use this link to create an EPath account or make a payment by ACH Debit, ACH Credit, or credit card.

The portal opens up for renewals on November 1<sup>st</sup>. You will need your EPath Username and Password that was created when the license was issued to renew your license. Recovery links are available if you have forgotten your Username or Password. Upon logging in, you will use the *File and Pay your Return* option on your EPath account to report the coin operated washers and dryers for all locations, and to pay the annual license fees. The 12/2023 return will be used to pay the license fees for the 2024 calendar year.

**All washer/dryer license renewals must be completed before December 31, 2023.** License fees that are paid late will accrue penalty and interest.

If you have any questions, please feel free to contact our office at 1-800-829-9188 option 1, or via email at [SpecialT@state.sd.us](mailto:SpecialT@state.sd.us).

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The message above was sent out by the South Dakota Department of Revenue in regard to renewing Washer & Dryer licenses. Any machine that requires payment in any form needs a WD license with the SDDOR. <https://dor.sd.gov/businesses/taxes/coin-operated-washers-dryers/>

(2) "Coin-operated washer or dryer," a mechanical washing, drying, or cleaning apparatus designed or used for the purpose of washing, cleaning, or drying any material of whatever nature or design and which is activated or continued through the deposit or surrendering of a coin, token, or other consideration or through the payment of a consideration based on the use of the machine;  
<https://sdlegislature.gov/Rules/Administrative/64:35:01>

## **Michelle Strand**

ACCOUNTING ASSISTANT  
BUSINESS TAX  
SOUTH DAKOTA DEPARTMENT OF REVENUE

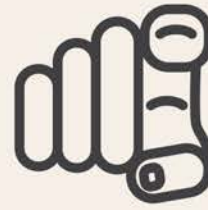
**QUESTIONS??**

**[Michelle.strand@state.sd.us](mailto:Michelle.strand@state.sd.us)**



2024

WE NEED  
**YOU!**



As an association, SDMHA impacts both state and local government. This is accomplished through the contribution and guidance of our committee members.

Our committees advise staff with the consent of the Board of Directors to develop and implement a variety of activities and programs.

With a minimal investment of time, you can **make your mark** by **servng on a committee!**

### **SDMHA Mission:**

Advancing the multi-housing industry by providing leadership, education, advocacy & partnerships.

## **Consider Joining and Supporting SDMHA's Industry Efforts with These Wonderful 2024 Committee Opportunities**



### **MEMBER DEVELOPMENT** *(Statewide)*

*Provide ambassadorship to new and current members by communicating membership benefits and encouraging participation in activities.*

- Invite prospective members
- Welcome new members to meetings and events
- Host at various events
- Assist with new member orientations



### **EDUCATION** *(Statewide)*

*Provide members with educational opportunities increasing the knowledge and professionalism of members by planning and executing basic, required and advanced education through online and classroom opportunities.*

- Develop membership meeting schedule
- Organize & host annual State Convention/Maintenance Mania
- Promote webinar opportunities
- Develop and promote educational opportunities throughout South Dakota
- Annually offer at least one national program, i.e. CAM, CAMT, CALP, CAPS
- Solicit sponsorships for seminars, classes and conferences
- Solicit and encourage attendance at events



### **LEGISLATIVE** *(Statewide)*

*Monitor local, state and federal legislation affecting the rental industry and provide political advocacy on behalf of the membership to improve the business environment.*

- Set and assist with fundraising goal for each year
- Work closely with lobbyist
- Be available to attend city, county and state legislative hearings
- Promote SDMHA to politicians at local, state and federal levels



## More 2024 SDMHA Committee Opportunities



### PRODUCT SERVICES COUNCIL

*Develop a strong relationship between the multifamily housing industry and businesses that supply goods and services to the apartment industry by providing associate members with opportunities to exhibit, sponsor and advertise to general members.*

- Organize Annual Trade Show
- Set Marketing & Advertising Packages
- Assist with Maintenance Mania event



### MERIT AWARDS *(Sioux Falls)*

- Determine date and venue for event
- Solicit sponsorships and attendance
- Determine awards and winners judges  
Call for nominations



### FUNRaising/EVENTS

- Assist in event planning, Coordinating and working Events
- Find new ways to engage our members
- Find & implement new fundraising opportunities
- Find & implement new networking opportunities



### FUNRaising/EVENTS INCLUDE: ANNUAL GOLF CLASSIC

*(Rapid City & Sioux Falls)*

*Plan and execute the Associations Annual Golf Fundraisers*

- Determine date and venue for events
- Solicit sponsors and golf teams
- Solicit prizes and giveaways
- Assist with development of promotional materials
- Assist with public relations blitz

**TO JOIN A COMMITTEE, OR FOR MORE INFORMATION PLEASE CONTACT:**

PO BOX 90327 • SIOUX FALLS, SOUTH DAKOTA 57109

605.336.7756 • SDMHA.COM



# 2024



# SDMHA BUYERS GUIDE

## SIOUX FALLS CHAPTER

### ADVERTISING

RENT.....	678.421.3000
ARVIG MEDIA .....	507.829.3683
COSTAR GROUP.....	612.799.2733
MY RENTERS GUIDE.....	605.221.1030

### APPLIANCES

DENNY'S APPLIANCE.....	605.261.9314
KARL'S TV & APPLIANCE INC.....	605.336.3244
MAHLANDERS .....	605.336.7798

### APPRAISAL SERVICES

CB RICHARD ELLIS .....	605.201.0684
ELWOOD & MARTIN APPRAISALS, LLC.....	605.271.0351
ROGERS APPRAISAL SERVICE, INC.....	605.331.0144
SHAYKETT APPRAISAL COMPANY INC.....	605.332.3553

### ATTORNEY SERVICES

CHRISTOPHERSON, ANDERSON, PAULSON & FIDELER .....	605.336.1030
BREIT & BOOMSMA P.C. ....	605.336.8234
LYNN, JACKSON, SHULTZ & LEBRUN, P.C. ....	605.332.5999

### BANKING SERVICES

BANK MIDWEST.....	605.444.2081
CENTRAL BANK.....	605.782.1820
CORTRUST BANK.....	605.444.4038
DACOTA BANK .....	605.367.6412
FIRST DAKOTA NATIONAL BANK .....	605.333.8218
FIRST INTERSTATE BANK .....	605.336.4442
FIRST PREMIER BANK .....	605.357.3039
FIRST SAVINGS BANK .....	605.977.4120
FRONTIER BANK .....	605.332.3832
MINNWEST BANK .....	605.323.3865
SECURITY NATIONAL BANK.....	605.977.9005
THE FIRST NATIONAL BANK IN SIOUX FALLS.....	605.357.7665
WELLS FARGO BANK.....	605.759.7359

### BUILDING SUPPLIES

WEATHER-TITE EXTERIORS.....	605.939.0208
CONTRACTORS SIDING, WINDOWS & ROOFING SUPPLY .....	605.334.7070

### CABLE & INTERNET

CLARITY TELECOM.....	605.306.2667
QUANTUM FIBER .....	605.215.5862
TRAVIS ELECTRIC, INC.....	605.528.8728
MIDCO.....	605.791-7121

### CARPET CLEANING/REPAIR/EMERGENCY SERVICES

ACE HANDYMAN SERVICES SIOUX FALLS .....	
605.271.0150SERVPRO OF SIOUX FALLS .....	605.213.3303
CREW .....	605.965.2727
INTEK CLEANING & RESTORATION .....	605.334.9716
RAINBOW RESTORATION OF SIOUX FALLS .....	605.271.1111
SERVICEMASTER OF SIOUX FALLS .....	605.595.3086
EXTREMELY CLEAN .....	605.321.8220
BEST CHOICE CLEANING & RESTORATION .....	605.334.0633
RESTORATION RX.....	605.759.1531

### COLLECTIONS

CREDIT COLLECTIONS BUREAU .....	605.381.5666
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### CLEANING

TRASH-OUT CREW LLC.....	605.857.5089
POO-PATROL PET WASTE REMOVAL .....	605.336.2587
THE DRYER VENT CLEANING COMPANY .....	605.212.4426
SIMPLY FRESH CLEANING .....	605.521.4600

### DATA

ALN APARTMENT DATA.....	800.643.6416
RENTAL RESEARCH SERVICES.....	952.935.5700

### EDUCATION

HEALTH CONNECT OF SOUTH DAKOTA .....	605.371.1000
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### FINANCING

ERNST CAPITAL GROUP .....	605.271.7172
HALL BOOK & TAX .....	605.305.5450
NORTHMARQ CAPITAL.....	402.343.0468
NORTHPOINT COMMERCIAL FINANCE.....	678.496.9775

### FLOORING & SUPPLIERS

THORNTON CARPET SALES.....	605-900-6224
STONHARD.....	800.854.0310

### GARAGE DOORS

PS GARAGE DOORS.....	701.330.1062
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### GOVERNMENT

SD HOUSING DEVELOPMENT AUTHORITY.....	605.773.3181
SIOUX FALLS PLANNING & DEVELOPMENT SERVICES .....	605.367.8177

### HARDWARE & MAINTENANCE SUPPLIES

NYBERG'S ACE HARDWARE .....	605.336.6474
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### INSURANCE

WILCOXON INSURANCE .....	605.366.8461
AARON SMITH INSURANCE AGENCY INC.....	605.361.3515
HEATHER ROWE OFFICE.....	605.777.2233
MARSH & MCLENNAN AGENCY .....	605.231.0841
MARTIN & ASSOCIATES, LLC.....	605.336.6470
MCKINNEY OLSON INSURANCE.....	605.339.3147
RIVERVIEW INSURANCE AGENCY.....	605.498.0305

### STATE FARM - CREIGHTON SMITH

### LANDSCAPING

WELLER BROTHERS.....	605.351.4748
GRASS GUYS LAWN CARE.....	605.521.6732

### LAUNDRY

BDS LAUNDRY MANAGEMENT .....	888.286.7810
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### LIGHTING

YESCO SOUTH DAKOTA EAST.....	605.696.3576
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### LOCKSMITH

FRED THE FIXER .....	605.334.5411
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### LODGING

COUNTRY INN & SUITES.....	605.373.0153
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### PAINT & WALL COVERINGS

SHERWIN-WILLIAMS.....	605.254.1953
BFB PAINTING, INC. ....	605.376.7755

### PATROL/SECURITY

SMP.....	605.334.9357
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### PEST CONTROL

DAKOTA BEDBUG DETECTION.....	605.951.7127
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### PLUMBING, HEATING & AIR CONDITIONING

FRISBEES PLUMBING & HEATING .....	605.338-6321
MOEN.....	800.628-0569
MIDWESTERN MECHANICAL INC .....	605.366.8164

### REAL ESTATE

CAPSTONE COMPANIES.....	800.746.3175
LEE SCHELLING REAL ESTATE .....	605.582.2119
NAI--SIOUX FALLS .....	605.357.7100
REALTOR(R) ASSOCIATION OF THE SIOUX EMPIRE.....	605.334.4752
TAX & MANAGEMENT SERVICES LLC.....	605.528.1040

### RECREATIONAL EQUIPMENT

PARK & PLAY USA.....	952.224.1236
JOHNSON FITNESS & WELLNESS.....	952.224.1236

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MILLENNIUM RECYCLING INC.....	605.336.1744 X100
PIONEER BUILDERS LLC.....	605.359.1968
NOVAK SANITARY SERVICE .....	605.338.7126

### RESIDENT SCREENING

INTELLIRENT .....	812.202.1963
WESTERN REPORTING INC.....	801.417.0420

## **RESURFACING**

HARD TOPS OF SOUTH DAKOTA ..... 605.373.9000

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BUILT RIGHT CONSTRUCTION & ROOFING ..... 605.484.1938  
LIGHTNING EXTERIORS ..... 605.305.5463

## **SEWER DRAINING CLEANING**

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EXACTESTATE PROPERTY MANAGEMENT SOFTWARE ..... 678.535.2041

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SIOUX FALLS HOUSING & DEVELOPMENT ..... 605.332.0704  
SIOUX EMPIRE HOUSING PARTNERSHIP ..... 605.339.0942

## **TITLE COMPANIES**

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STEWART TITLE CO ..... 605.339-3199

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LIVABLE ..... 650.720.5466  
CONSERVISE ..... 443.981.0270  
MULTIFAMILY UTILITY COMPANY, INC ..... 800.266.0968 X 729

## **WINDOWS**

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# **SDMHA BUYERS GUIDE**

## **RAPID CITY CHAPTER**

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MY RENTERS GUIDE ..... 605.221-1030  
RENT ..... 678.421.3000

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KARL'S TV & APPLIANCE ..... 605.343-3610

## **APPRAISAL/REAL ESTATE**

PENNINGTON CO DEPT OF EQUALIZATION ..... 605.394.2175

## **ATTORNEY**

BANGS MCCULLEN LAW FIRM ..... 605.343-1040

## **BUILDING SUPPLIES**

WEATHER-TITE EXTERIORS ..... 605.939.0208

## **CABLE & INTERNET**

MIDCO ..... 605.797-7121  
BLUEPEAK ..... 605.306.2667  
QUANTUM FIBER ..... 605.215.5862

## **CLEANING**

SERVPRO OF RAPID CITY ..... 605.388.3000  
RAPID CITY RESTORATION ..... 605.858.2726  
THE DRYER VENT CLEANING COMPANY ..... 605.212.4426

## **COLLECTIONS**

EXPRESS COLLECTIONS ..... 605.343.3328

## **DATA**

ALN APARTMENT DATA ..... 800.643.6416  
RENTAL RESEARCH SERVICES ..... 952.935.5700

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FREED'S FLOORS ..... 605.519-6299  
THORNTON CARPET SALES ..... 605.900-6224

## **GARAGE DOORS**

PS GARAGE DOORS ..... 701.330.1062

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SD HOUSING DEVELOPMENT AUTHORITY ..... 605.773.3181

## **INSURANCE**

STATE FARM INSURANCE- ANDY A. AINSLIE AGENCY ..... 605.348.3338

## **LAUNDRY**

BDS LAUNDRY MANAGEMENT ..... 888.286.7810

## **LANDSCAPING**

WARNE CHEMICAL & EQUIPMENT COMPANY INC ..... 605.342.7644

## **LIGHTING**

YESCO SIGN AND LIGHTING SERVICE ..... 605.696.3576

## **PLUMBING, HEATING & AIR CONDITIONING**

MIDWESTERN MECHANICAL INC. .... 605.261.6519

MOEN ..... 800.628.0569

## **MOLD INSPECTION & CLEANUP**

SERVPRO OF RAPID CITY ..... 605.388-3000

## **REAL ESTATE**

DUEMELANDS COMMERCIAL REAL ESTATE ..... 701.221-9033

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PARK & PLAY USA ..... 701.515.0022

## **RECYCLING & SANITATION**

SANDERS SANITATION ..... 605.673.3174

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INTELLIRENT ..... 812.202.1963

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## **ROOFING/WINDOWS**

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LIGHTNING EXTERIORS ..... 605.305.5463

## **SOFTWARE**

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EXACTESTATE PROPERTY MANAGEMENT SOFTWARE ..... 678.535.2041

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ABERDEEN HOUSING AUTHORITY ..... 605.226.2321

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PRESENTS

# MERIT AWARDS LUNCHEON 2024 FRIDAY 08 MAR

THE COUNTRY CLUB OF SIOUX FALLS

JOIN US FOR THIS EXCITING EVENT AS WE CELEBRATE THOSE WHO EXCEL IN OUR INDUSTRY. COME EARLY TO VIEW ALL THE FABULOUS RAFFLE ITEMS.

NOMINATIONS ARE BEING ACCEPTED UNTIL JANUARY 31, 2024

MERIT AWARD CATEGORIES ARE:

- PROPERTY MANAGER - AFFORDABLE PROPERTY
- PROPERTY MANAGER - MARKET PROPERTY
- MAINTENANCE TECHNICIAN - AFFORDABLE PROPERTY
- MAINTENANCE TECHNICIAN - MARKET PROPERTY
- PROPERTY EXCELLENCE - AFFORDABLE PROPERTY
- PROPERTY EXCELLENCE - MARKET PROPERTY
- PROPERTY OWNER OF THE YEAR





# RENTAL REVIEW

PO BOX 90327 • SIOUX FALLS, SD 57109



CHANGE SERVICE REQUESTED



## **SDMHA** GREATSHOTS EXTRAVAGANZA DINNER & NETWORKING 2024

Wednesday • April 10, 2024 • 3pm to 6pm  
2505 W Benson Road • Sioux Falls  
[sdmha.com/events/great-shots-extravaganza-2024/register](https://sdmha.com/events/great-shots-extravaganza-2024/register)

**FOOD. FRIENDS. FUN.**