

RENTAL REVIEW

THE OFFICIAL NEWSLETTER OF THE
SOUTH DAKOTA MULTI-HOUSING ASSOCIATION



EQUAL HOUSING
OPPORTUNITY



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SDMHA MISSION STATEMENT:

Advancing the multi-housing industry by providing leadership, education, advocacy and partnerships.



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CHAIR MESSAGE

Summer rental season is upon us! As demand for new homes and apartments gears up – we hope you get time for fun – it is a great time to enjoy the sites, vacation, cookouts, and spend time with family and friends.

We are seeing changes in the industry both locally and nationally. Locally, legislation, recently passed, affects how we process evictions. If you missed our lunch meeting in May, watch the video of Glenn Boomsma’s legal review on our Facebook page at facebook.com/SDMultiHousingAssociation.

We appreciate all of his insight!

June 17-19 the National Apartment Association held its annual convention, Apartmentalize, in Philadelphia. Denise, four board members, and four association members attended. It was a wonderful opportunity to connect with peers from across the nation, discuss challenges we are facing, and learn new ways to address them from our colleagues. We also met with vendors to hear about innovations in the industry. It was both mind-expanding and inspiring. Learn more about national issues and trends by visiting the National Apartment Association website at NAAHQ.org. NAA is working to help inform and educate all affiliates (like SDMHA) and their members.

Our Executive Director, Denise Hanzlik, has been traveling across the state teaching “Managing your Rentals”. We are working to get this helpful information across the state – look for a class near you! Additional educational opportunities are coming up. September 10th is the Black Hills Education Blitz. On October 16th and 17th Sioux Falls will host the State Convention. Keep an eye out for more details to come. And be sure to check the calendar at SDMHA.com for upcoming events across the state!

Don’t ever forget how important you are to our communities: providing homes for the people of our great state!

LIVABLE SMART TIP

5 Ways Utility Billing Systems Streamline Operations for Housing Providers:

Housing providers often face the challenge of managing utility consumption, billing and administrative tasks while ensuring accurate and timely billing for Residents. RUBS streamlines operations and alleviates the burden Housing Providers face of calculating and figuring every month. Check out these 5 key ways Ratio Utility Billing Systems streamline operations for Housing Providers: <https://blog.livable.com/rubs-streamline-operations>

WELCOME NEW MEMBERS:

Sioux Falls CHAPTER

Lux Property Mgmt.
Brandon & Kathleen Puttman
Winker Properties
Precision Garage Door Service of SF
Empire Commercial
Falls Park
Falls Terrace
Falls View
Northlake Apartments
Fitness By Design
Terveen Manufactured Homes

Black Hills CHAPTER

Signal of Montana
Tyco Properties

Brookings CHAPTER

Steffensen Property Mgmt.

MEMBERS WE ARE SAD TO SEE GO:

A J Management
Trash-Out Crew
Dunham Property Mgmt.
Misty Glenn MHC
Country Bluff Apartments
Lynn Jackson Shultz & Lebrun
Wilcoxon Insurance
Capstone Companies

MEMBERS

LOOKING AHEAD

SDMHA REPRESENTS YOU!

37,490 Total Units • 119 Total Associate Members

SPONSORED BY
SOUTH DAKOTA HOUSING 



NEW 3-HOUR COURSE (REQUIRED - 3 CE'S)

MANAGING YOUR RENTALS

COURSE TOPICS

- Fair Housing
- Building Codes
- South Dakota Law
- Policies & Procedures



PO Box 90327 | Sioux Falls, SD 57109
605.336.7756
Email: info@sdmha.com

REGISTER HERE sdmha.com/events
CODE LOCATION SPECIFIC EVENT

2024 SCHEDULE / DATES

DATES ARE SUBJECT TO CHANGE AND WILL BE UPDATED

MAY 20	ABERDEEN	4pm - 7pm	K.O. Lee Public Library
MAY 21	ABERDEEN	10am - 1pm	K.O. Lee Public Library
JUNE 11	BROOKINGS	1pm - 4pm	Old Sanctuary Hall
JUNE 12	WATERTOWN	10am - 1pm	Watertown Regional Library
JUNE 13	HURON	9am - Noon	Crossroads Event Center
JULY 24	MITCHELL	1pm - 4pm	For Location, See Website
AUGUST 6	SIOUX FALLS	10am - 1pm	For Location, See Website
AUGUST 6	SIOUX FALLS	4pm - 7pm	For Location, See Website
AUGUST 7	YANKTON	1pm - 4pm	United Way Community Impact Center
AUGUST 8	VERMILLION	1pm - 4pm	USD Al Neuharth Media Center

YOUR INSTRUCTOR
DENISE HANZLIK



UPCOMING EVENTS

JULY
2024

- 4 - Happy Independence Day!
- 11 - Black Hills Meeting
- 17 - Sioux Falls Golf Outing
- 24 - Mitchell, Managing Your Rentals

AUGUST
2024

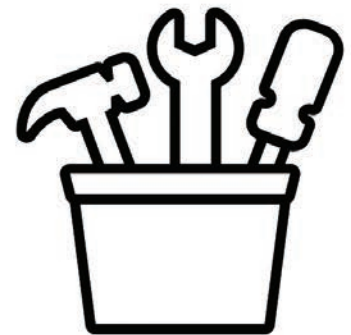
- 1 - Product Services Council
- 6 - Sioux Falls, Managing Your Rentals
- 7 - Yankton, Managing Your Rentals
- 8 - Vermillion, Managing Your Rentals
- 8 - Black Hills Meeting
- 12-16 - SDMHA Office Closed
- 19 - Aberdeen Meeting, Evictions



Maintenance & Cleaning Services

605.697.3175

www.millsproperty.com



Maintenance for Turnovers
Misc Service Calls
Construction Projects



Weekly Common Area Cleaning
Turnover Cleaning
One Time Deep Clean



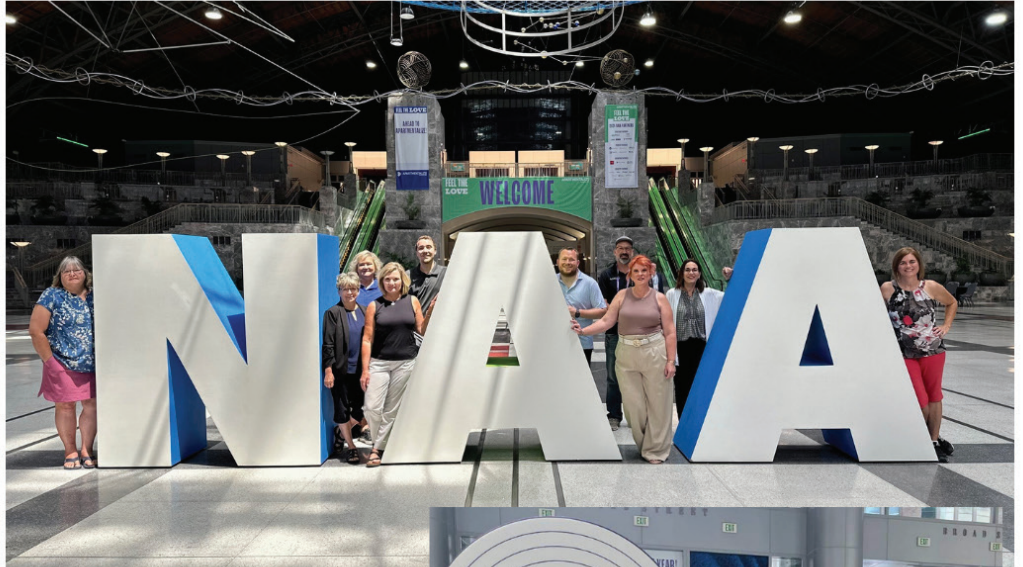


**Black
Hills
Golf
2024**



Subheading

APARTMENTALIZE 2024





Accelerate Your Leasing

NAA Click & Lease is an online leasing tool designed to enhance compliance and accelerate the leasing process. NAA Click & Lease combines legal expertise with easy-to-use technology.



We Put **Ease** in Leasing

Features



Compliant Documents

Lease forms are automatically updated through an annual review process, and are reviewed for compliance with landlord-tenant laws and regulations at the local, state and national levels.



Customizable Lease Package

Add custom documents or language within documents, and configure your lease package to have the documents and information you want in your preferred order.



PMS Integration

The multi-user platform integrates with most property management software.



Litigation Defender Insurance

Triggered whenever a resident challenges a provision of the NAA Click & Lease Form. (Contact NAA for Terms and Conditions.)



Online & Paperless


Web-based software to streamline your leasing operations with E-signatures.



Simple Application

A simple, online rental application helps keep information in one place and optimizes the application process for prospective residents.

Accelerate & Simplify
Your Leasing Today
naahq.org/lease

NAA Click & Lease technology provided by 





Certified Apartment Manager



INSTRUCTOR:
Maria Pietroforte

\$850 SDMHA Members
\$999 Non Members

WE RECOMMEND THIS COURSE for community managers and experienced assistant managers.

Earning your CAM credential allows you to demonstrate that you have the knowledge and ability to manage an apartment community and achieve the owner’s investment goals.

YOU’LL LEARN ABOUT:

- Occupancy rates
- Comprehensive marketing plans
- Sales team management and product readiness
- Equitable treatment of current and potential residents
- Resident retention and maintaining a positive company image
- Communicating with residents
- Customer service and issue resolution
- Enforcing company policy and complying with laws and regulations
- Property inspections
- Preventive maintenance programs
- Service requests’ management
- Apartment turnover
- Working with contractors and suppliers
- Recruiting high-caliber employees
- Employee orientation, training, and evaluation
- Employment regulations and record keeping
- Analyzing the property’s financial operations and taking corrective actions for underperformance
- Monitoring property performance to achieve the owner’s investment goals
- Accounting principles and practices
- Maximizing net operating income
- Reporting property performance accurately

MUST attend all sessions

Oct. 14 & 15

**9am - 5pm In Person or Virtually
and Oct. 21-25**

10am - 1:30pm Virtually



For me, earning my credentials meant solidifying myself as a true player, here for a long-term career, not just a job. It helped me build confidence in my role as a regional manager. I learned more of the “why” behind things that we do daily. I built relationships with other students and phenomenal instructors. Achieving my CAM and CAPS credentials are two of the best things I have ever done for my professional development.

**Shane Raby CAM,
CAPS, Notary**
Regional Property
Manager TRIBRIDGE
RESIDENTIAL



Available virtually or in-person.

For more information go to:

<https://www.sdmha.com/events/certified-apartment-manager-2024/register>





BLACK HILLS BLITZ

Leasing Skills and Management Best Practices



TUESDAY, SEPTEMBER 10, 2024
9am to 4pm | Lunch Provided (12pm)

FACILITATED BY

Todd Hollan, NWE Management (President)
Denise Hanzlik, SDMHA (Executive Director)

FAIR HOUSING

How do you follow Fair Housing laws in your property?

LEASING

In-depth market analysis and competitive intelligence.

SOUTH DAKOTA CODIFIED LAW

Review of SD laws pertaining to the owning and management of rental property

BUILDING CODES

Review of building codes specific to Black Hills area.

POLICIES & PROCEDURES

Look into best practices of owning and managing rental property.

PLUS

TECHNOLOGY SOLUTIONS



REGISTER TODAY

sdmha.com/events/black-hills-education-blitz/register



THE RUSHMORE HOTEL & SUITES

445 Mt Rushmore Road
Rapid City, SD 57701



sdmha.com



info@sdmha.com

THE SOUTH DAKOTA MULTI-HOUSING ASSOCIATION

PRESENTS

RESILIENCE IN ACTION

WHERE PROPERTY MANAGEMENT MEETS SUCCESS



OCTOBER 16 TH & 17TH
9AM TO 4PM



RAMKOTA HOTEL
3200 W MAPLE STREET
SIOUX FALLS, SD 57107



TWO INCREDIBLE
DAYS FILLED WITH
EDUCATION & OUR
ANNUAL TRADE SHOW



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SPONSOR TODAY!

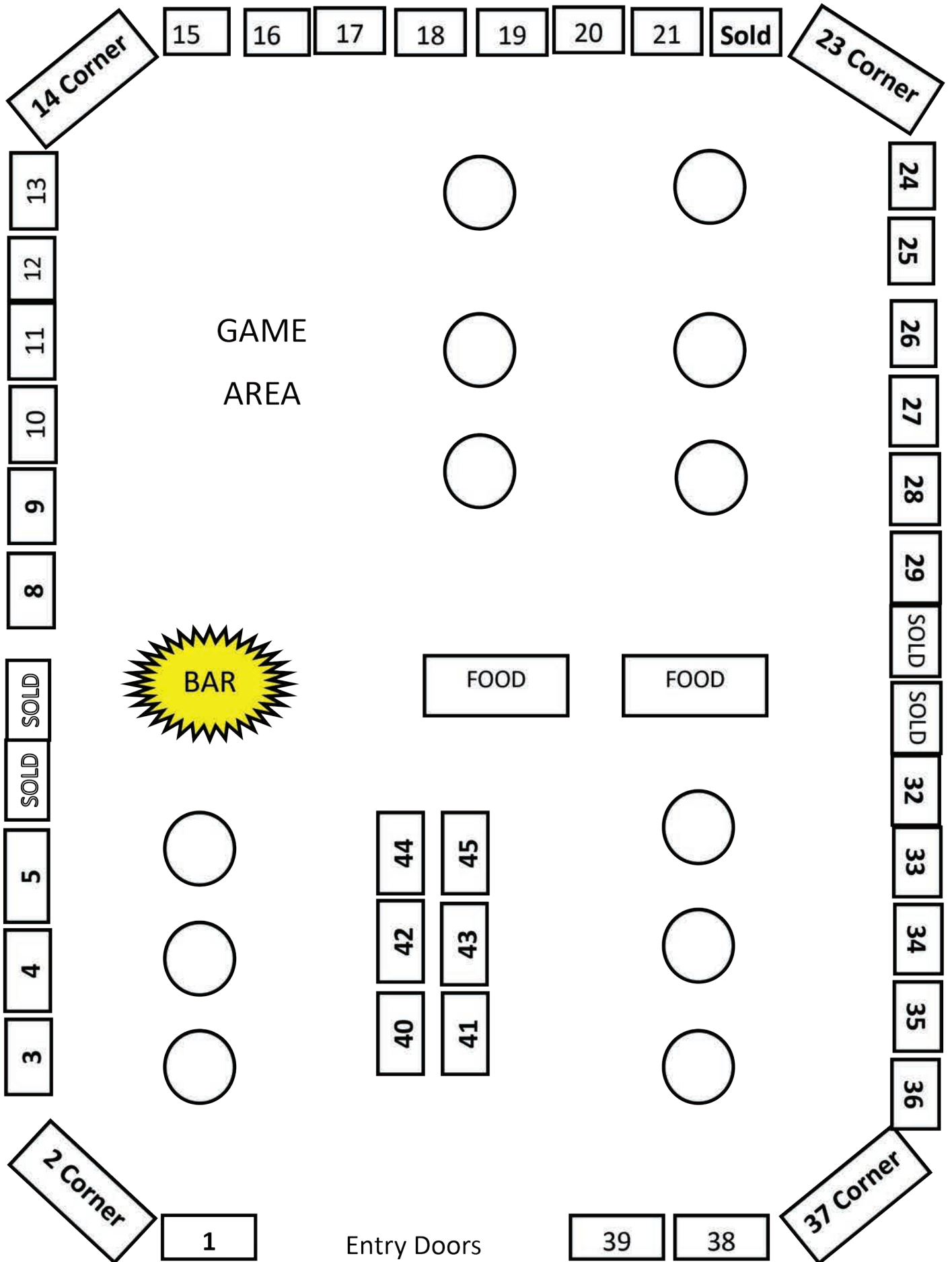
STATE
CONVENTION
2024

FOR ADDITIONAL INFORMATION
SDMHA.COM | INFO@SDMHA.COM | 605.366.7756

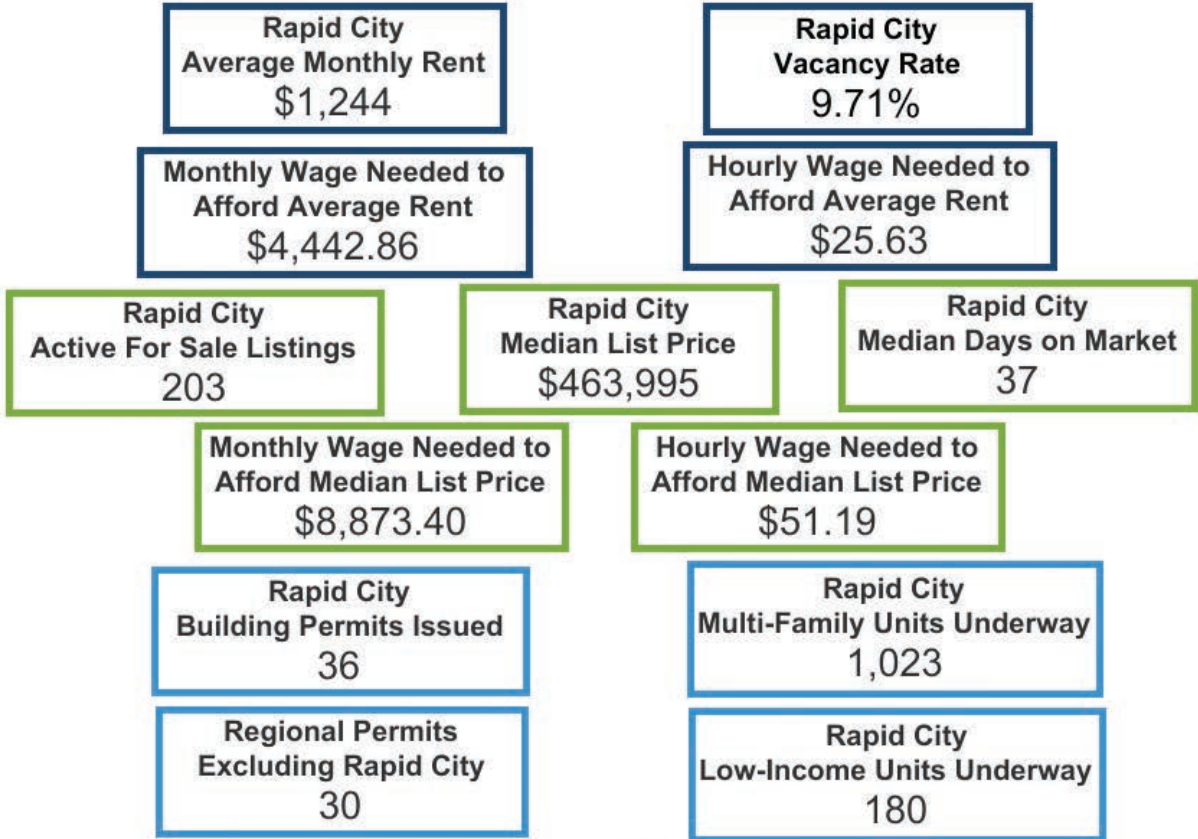
OUR EVENT SPONSORS

- DIAMOND
- PLATINUM
- EDUCATIONAL





May 2024



Last Updated 06/11/2024

City of Sioux Falls Building Permit Data

January through June 2024

	2022	2023	2024
Number of Permits Issued	3,940	3,774	3,016
Total Value of Permits Issued	\$868,537,859	\$570,583,393	\$485,131,821
New Residential	\$162.6M	\$73.1M	\$91.7M
Residential Addition & Remodel	\$43.7M	\$49.9M	\$41.2M
New Commercial	\$586.4M	\$307.4M	\$257.0M
Commercial Addition & Remodel	\$75.8M	\$140.2M	\$95.2M
Totals	\$868.5M	\$570.6M	\$485.1M

New Commercial

Manufacturing	\$52.1M	\$40.4M	\$16.4M
Office, Institutional, Educational	\$154.5M	\$36.2M	\$2.5M
Apartments	\$226.2M	\$146.7M	\$63.8M
Other Commercial	\$153.6M	\$84.1M	\$174.3M
Totals	\$586.4M	\$307.4M	\$257.0M

New Residential

Single-Family Units	434	181	271
Duplex Units	0	0	10
Townhome Units	269	113	82
Multiple Family Units	1830	1109	563
Totals	2,533	1,403	926

Manufactured New Housing Placements

	33	20	15
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Source: Building Service Division. For Question, call 367-8670.

SDMHA BUYERS GUIDE

SIOUX FALLS CHAPTER

A/C, HEATING, PLUMBING

FRISBEES PLUMBING & HEATING	605.338.6321
PLUMBING & HEATING WHOLESALE INC	605.251.0175

ADVERTISING

COSTAR GROUP	612.799.2733
DIGITAL SCREEN GROUP	612.747.8546
MY RENTERS GUIDE.....	605.221.1030
RENT.....	678.421.3000

APPLIANCES

DENNY'S APPLIANCE.....	605.261.9314
JOHNSON FITNESS & WELNESS.....	952.224.1236
KARL'S TV & APPLIANCE INC	605.336.3244
MAHLANDERS	605.336.7798
WINSUPPLY SIOUX FALLS SD CO	605.333.0703

APPRAISAL SERVICES

CB RICHARD ELLIS	605.201.0684
ELWOOD & MARTIN APPRAISALS, LLC.....	605.271.0351
ROGERS APPRAISAL SERVICE, INC.....	605.331.0144
SHAYKETT APPRAISAL COMPANY INC	605.332.3553

ATTORNEY SERVICES

BREIT & BOOMSMA P.C.	605.336.8234
CHRISTOPHERSON, ANDERSON, PAULSON & FIDELER	605.336.1030

BANKING SERVICES

BANK MIDWEST.....	605.444.2081
CENTRAL BANK.....	605.782.1820
CORTRUST BANK.....	605.444.4038
DACOTAH BANK	605.367.6412
FIRST DAKOTA NATIONAL BANK	605.333.8218
FIRST INTERSTATE BANK	605.336.4442
FIRST PREMIER BANK	605.357.3039
FIRST SAVINGS BANK	605.977.4120
FRONTIER BANK	605.332.3832
MINNWEST BANK	605.323.3865
SECURITY NATIONAL BANK.....	605.977.9005
STATE FARM INSURANCE - BILL THOMPSON.....	605.339.2520
THE FIRST NATIONAL BANK IN SIOUX FALLS.....	605.357.7665
WELLS FARGO BANK.....	605.759.7359

BUILDING SUPPLIES

CONTRACTORS SIDING, WINDOWS & ROOFING SUPPLY	605.334.7070
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CABLE & INTERNET

BLUEPEAK.....	605.359.3811
MIDCO.....	605-791-7121
QUANTUM FIBER	605.215.5862
TRAVIS ELECTRIC, INC.....	605.528.8728

CARPET CLEANING/REPAIR/EMERGENCY SERVICES

ACE HANDYMAN SERVICES SIOUX FALLS	605.271.0150
SERVPRO OF SIOUX FALLS.....	605.213.3303
CREW.....	605.965.2727
INTEK CLEANING & RESTORATION	605.334.9716
RAINBOW RESTORATION OF SIOUX FALLS	605.271.1111
SERVICEMASTER OF SIOUX FALLS.....	605.595.3086
EXTREMELY CLEAN	605.321.8220
BEST CHOICE CLEANING & RESTORATION	605.334.0633
SERVPRO OF SIOUX FALLS.....	605.213.3303

COLLECTIONS

CREDIT COLLECTIONS BUREAU	605.381.5666
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CLEANING

POO-PATROL PET WASTE REMOVAL	605.336.2587
THE DRYER VENT CLEANING COMPANY	605.212.4426

DATA

ALN APARTMENT DATA	800.643.6416
APARTMENTRATINGS & SATISFACTS	310.280.4618
RENTAL RESEARCH SERVICES.....	952.935.5700

FINANCING

ERNST CAPITAL GROUP	605.271.7172
HALL BOOK & TAX	605.305.5450
NORTHMARQ CAPITAL.....	402.343.0468
NORTHPOINT COMMERCIAL FINANCE	678.496.9775

FLOORING & SUPPLIERS

THORNTON CARPET SALES.....	605-900-6224
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GARAGE DOORS

PRECISION GARAGE DOOR SERVICE OF SIOUX FALLS	605.202.7088
PS GARAGE DOORS	701.330.1062

GUTTERS

ATLAS GUTTER CO	605.846.5111
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GOVERNMENT

SD HOUSING DEVELOPMENT AUTHORITY	605.773.3181
SIOUX FALLS PLANNING & DEVELOPMENT SERVICES	605.367.8177

HANDYMAN

ACE HANDYMAN SERVICES SIOUX FALLS	605.271.0150
ENDURE PAINT & COATINGS	605.951.1275

HARDWARE & MAINTENANCE SUPPLIES

NYBERG'S ACE HARDWARE	605.336.6474
MOEN.....	800.628.0569

HEATING

MIDWESTERN MECHANICAL INC	605.366.8164
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INSURANCE

AARON SMITH INSURANCE AGENCY INC.....	605.361.3515
HEATHER ROWE OFFICE	605.777.2233
MARTIN & ASSOCIATES, LLC	605.336.6470
MCKINNEY OLSON INSURANCE.....	605.339.3147
RIVERVIEW INSURANCE AGENCY.....	605.498.0305
STATE FARM - CREIGHTON SMITH	605.323.2811

LANDSCAPING

WELLER BROTHERS.....	605.351.4748
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LAUNDRY

BDS LAUNDRY MANAGEMENT	888.286.7810
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LOCKSMITH

FRED THE FIXER	605.334.5411
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MAINTENANCE SUPPLIES

FERGUSON ENTERPRISES	402.504.0451
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MANAGEMENT

VANTIS COMMERCIAL REAL ESTAE.....	605.215.0940
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MOVING

ADVANCED MOVING	605.333.6000
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ODOR REMOVAL

BRUSH IT ON PAINTING	605.906.5544
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PAINT & WALL COVERINGS

BFB PAINTING, INC.	605.376.7755
BRUSH IT ON PAINTING.....	605.906.5544
SHERWIN-WILLIAMS.....	605.254.1953

PATROL/SECURITY

SMP	605.334.9357
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PLUMBING, HEATING & AIR CONDITIONING

FRISBEES PLUMBING & HEATING	605.338.6321
MOEN.....	800.628.0569
MIDWESTERN MECHANICAL INC	605.366.8164

REAL ESTATE

EMPIRE COMMERCIAL	605.595.5476
LEE SCHELLING REAL ESTATE	605.582.2119
NAI-SIOUX FALLS	605.357.7100
REALTOR(R) ASSOCIATION OF THE SIOUX EMPIRE.....	605.334.4572
TAX & MANAGEMENT SERVICES.....	605.528.1040

RECREATIONAL EQUIPMENT

PARK & PLAY USA.....952.224.1236
FITNESS BY DESIGN..... 701.929.9292

RECYCLING & SANITATION

MILLENNIUM RECYCLING INC605.336.1744 X100
PIONEER BUILDERS LLC.....605.359.1968
NOVAK SANITARY SERVICE605.338.7126

RESIDENT SCREENING

INTELLIRENT812.202.1963
RENTAL RESEARCH.....952.935.5700
WESTERN REPORTING INC801.417.0420

RESURFACING

HARD TOPS OF SOUTH DAKOTA605.373.9000

ROOFING

BUILT RIGHT CONSTRUCTION & ROOFING 605.484.1938
CLARK ROOFING & CONSTRUCTION 605.201.2327
PREMIER SYSTEMS, INC.....701.540.8218
RESTORATION RX605.759.1531
SKYLINE CONSTRUCTION605.310.4993

SEWER DRAINING CLEANING

AROUND THE CLOCK/DRAINMASTER.....605.335.0384

SMOKE-FREE EDUCATION

HEALTH CONNECT OF SOUTH DAKOTA605.371.1000

SOFTWARE

APPFOLIO805.364.6098
EXACTESTATE PROPERTY MANAGEMENT SOFTWARE.....678.535.2041

TENANT ASSISTANCE

MINNEHAHA CO. HUMAN SERVICES605.978.5611
SIOUX FALLS HOUSING & DEVELOPMENT605.332.0704
SIOUX EMPIRE HOUSING PARTNERSHIP605.339.0942

TITLE COMPANIES

LAND TITLE GUARANTY605.336-1095
STEWART TITLE CO605.339-3199

TOWING

ALL AMERICAN TOWING605.332-3100

UTILITY BILLING

CONSERVICE443.981.0270
LIVABLE.....650.720.5466
MULTIFAMILY UTILITY COMPANY, INC..... 800.266.0968 X 729
PROPERTY MELD883.639.0050

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DIGITAL SCREEN GROUP612.747.8546

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APPRAISAL/REAL ESTATE

PENNINGTON CO DEPT OF EQUALIZATION605.394.2175

ATTORNEY

BANGS MCCULLEN LAW FIRM605.343-1040

BUILDING SUPPLIES

WEATHER-TITE EXTERIORS605.939.0208

CABLE & INTERNET

MIDCO.....605.797-7121
BLUEPEAK.....605.306.2667
QUANTUM FIBER605.215.5862

CLEANING

SERVPRO OF RAPID CITY605.388.3000
RAPID CITY RESTORATION605.858.2726
THE DRYER VENT CLEANING COMPANY605.212.4426

COLLECTIONS

EXPRESS COLLECTIONS.....605.343.3328

DATA

ALN APARTMENT DATA800.643.6416
RENTAL RESEARCH SERVICES.....952.935.5700

EDUCATION

HEALTH CONNECT OF SOUTH DAKOTA605.371.1000

FLOORING

FREED'S FLOORS605.519-6299
THORNTON CARPET SALES.....605.900-6224

GARAGE DOORS

PS GARAGE DOORS701.330.1062

GOVERNMENT

SD HOUSING DEVELOPMENT AUTHORITY605.773.3181

INSURANCE

STATE FARM INSURANCE- ANDY A. AINSLIE AGENCY605.348.3338

LAUNDRY

BDS LAUNDRY MANAGEMENT888.286.7810

LANDSCAPING

WARNE CHEMICAL & EQUIPMENT COMPANY INC605.342.7644

LIGHTING

YESCO SIGN AND LIGHTING SERVICE.....605.696.3576

PLUMBING, HEATING & AIR CONDITIONING

MIDWESTERN MECHANICAL INC.605.261.6519
MOEN.....800.628.0569

MOLD INSPECTION & CLEANUP

SERVPRO OF RAPID CITY605.388-3000

REAL ESTATE

DUEMELANDS COMMERCIAL REAL ESTATE701.221-9033

RECREATIONAL EQUIPMENT

JOHNSON FITNESS & WELLNESS.....852.224.1236
PARK & PLAY USA.....701.515.0022

RECYCLING & SANITATION

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INTELLIRENT812.202.1963

RESURFACING

HARD TOPS OF SOUTH DAKOTA605.373.9000

ROOFING/WINDOWS

BUILT RIGHT CONSTRUCTION & ROOFING605.484.1938
RAINTITE ROOFING & CONSTRUCTION605.381.2277
LIGHTNING EXTERIORS605.305.5463

SOFTWARE

APPFOLIO.....805.886.2950
EXACTESTATE PROPERTY MANAGEMENT SOFTWARE.....678.535.2041

TENANT ASSISTANCE

PENNINGTON COUNTY HOUSING & REDEVELOPMENT605.394.5350
ABERDEEN HOUSING AUTHORITY.....605.226.2321

UTILITY BILLING

LIVABLE605.720-5466
CONSERVICE443.981.0270
MULTIFAMILY UTILITY COMPANY INC512.963.0971

**SDMHA BUYERS GUIDE
VERMILLION CITY CHAPTER**

MAINTENANCE SUPPLIES & WINDOWS

ALL ABOUT SCREENS, LLC605.391.4714

LEADERSHIP LYCEUM 2024



with

THINK3D UNIVERSITY

PERSONAL | PROFESSIONAL | POTENTIAL

Build a foundation for a lifetime of leadership.

WHAT IS T3DU?

Think 3D University is a program that guides cohorts of 20 individuals through a learning, growth, and professional development experience together.

The program is designed to develop and train confident and intentional leaders. This is done by developing all three dimensions of growth, personal, professional, and potential.

Content, courses, and fieldwork activities are divided into three primary pillars that support the three dimensions: People, Skills, and Accountability.

The structure of the program embodies knowledge transfer, experiential learning (fieldwork), and reflective learning (individual and group processing).

We believe that by embracing a philosophy and an approach that combines professional skill building with intentional accountability and deep personal growth, we can build leaders from within, which is the most effective way to develop a person, a team, and even an organization.

The T3DU curriculum is accredited and has been deployed effectively in varied environments ranging from Fortune 500 companies, locally owned family businesses, and global retail brands with a successful track record.

T3DU - FAQs

How long is T3DU?

T3DU cohorts typically last for 16 weeks. Some cohorts will take place every other week, making the entire program 32 weeks long.

How much does T3DU cost?

SDMHA Members: \$750, Non Members \$1,250, this includes your workbook, access to the T3DU System, graduate events, and access to the LOT/T3DU online communities. **Typical cost is \$1,850.00** per person.

Who should enroll in T3DU?

T3DU can be for new or aspiring leaders, front-line leaders, or executive and senior leaders. Most attendees regardless of skill or experience level will benefit from the T3DU experience.

What is the time commitment?

Class sessions are scheduled for 90 minutes, however 30 minutes is an open-forum Q&A portion. Individual learning assignments and fieldwork add up to approximately 2 hours per class session. You can expect to put approximately 40 hours into the program.

When do classes take place?

T3DU has cohort options in the morning, throughout the day, afternoons, and an evening or night course.

Can my employer use T3DU?

Absolutely! T3DU is an ideal way to integrate an internal learning and development, or leadership development program into your organization or business.



Full details and registration:

<https://www.sdmha.com/events/leadership-lyceum---t3du/register>

THE SOUTH DAKOTA MULTI-HOUSING ASSOCIATION
PRESENTS

2024 SIOUX FALLS GOLF CLASSIC



BRANDON GOLF COURSE
2100 EAST ASPEN BOULEVARD
BRANDON, SD 57005

JULY 17 REGISTRATION
OPENS AT 9:00AM
SHOTGUN
START AT 11:00 AM

REGISTRATION INFO

NO REFUNDS AFTER JULY 1, 2024

\$500 TEAM / \$600 FOR NON-MEMBER
\$125 PLAYER / \$150 FOR NON-MEMBER



- 18 HOLES OF GOLF, 2 MULLIGANS PER GOLFER
- 2 CARTS/2 DRINKS PER 4 PERSON TEAM
- STEAK DINNER AND AWARDS AFTER GOLF CONCLUDES



PRIZES AWARDED FOR 1ST & 2ND PLACE

- STRAIGHTEST DRIVE
- LONGEST DRIVE
- SHORTEST DRIVE
- CLOSEST TO THE PIN
- LONGEST PUTT
- HOLE IN ONE'S

SPONSORSHIPS

NO REFUNDS AFTER JULY 1, 2024



EAGLE
\$1,400

- HOLE IN ONE SPONSOR
- BANNER ON CLUBHOUSE
- RECOGNITION ON SOCIAL MEDIA & HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- GOLF TEAM REGISTRATION WITH MEALS



HOLE / HOLE + TEAM
\$300 / \$800

- (INCLUDES GOLF AND MEALS)
- SIGNAGE ON HOLE
- RECOGNITION ON HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- 1 MEAL TICKET



BIRDIE
\$1,100

- BEVERAGE CART SIGNAGE
- COMPANY NAME ON DRINK TICKETS
- RECOGNITION ON SOCIAL MEDIA
- RECOGNITION IN RENTAL REVIEW
- GOLF TEAM REGISTRATION WITH MEALS



PAR
\$125

- SIGNAGE AROUND PUTTING GREEN
- RECOGNITION ON HANDOUTS
- RECOGNITION IN RENTAL REVIEW
- 1 MEAL TICKET



PUTT & PLAY
\$10 FOR 3 PUTTS

- EARN TICKET FOR EVERY PUTT MADE
- RAFFLE HELD; WINNER GETS HALF OF POT

EXTRA CARTS FOR SPONSORS ONLY

\$65

REGISTER AT
SDMHA.COM/EVENTS

**SIOUX FALLS
GOLF CLASSIC**

EAGLE
SPONSORS

MyRentersGuide.com

First PREMIER Bank
Member FDIC
PREMIER Bankcard

KARL'S
EMPLOYEE OWNED

BIRDIE
SPONSORS

REAL
PROPERTY
MANAGEMENT
EXPRESS

PS GARAGE DOORS
of South Dakota

RAINBOW
RESTORATION
a neighborly company

FERGUSON
FACILITIES SUPPLY



RENTAL REVIEW

PO BOX 90327 • SIOUX FALLS, SD 57109



CHANGE SERVICE REQUESTED



NEW 3-HOUR COURSE (REQUIRED - 3 CE'S)

MANAGING YOUR RENTALS

COURSE TOPICS

- Fair Housing
- Building Codes
- South Dakota Law
- Policies & Procedures

YOUR INSTRUCTOR
DENISE HANZLIK



CODE LOCATION SPECIFIC EVENT

SPONSORED BY:
SOUTH DAKOTA HOUSING



2024 SCHEDULE / DATES

DATES ARE SUBJECT TO CHANGE AND WILL BE UPDATED

MAY 20	ABERDEEN	4pm - 7pm	K.O. Lee Public Library
MAY 21	ABERDEEN	10am - 1pm	K.O. Lee Public Library
JUNE 11	BROOKINGS	1pm - 4pm	Old Sanctuary Hall
JUNE 12	WATERTOWN	10am - 1pm	Watertown Regional Library
JUNE 13	HURON	9am - Noon	Crossroads Event Center
JULY 24	MITCHELL	1pm - 4pm	For Location, See Website
AUGUST 6	SIOUX FALLS	10am - 1pm	For Location, See Website
AUGUST 6	SIOUX FALLS	4pm - 7pm	For Location, See Website
AUGUST 7	YANKTON	1pm - 4pm	United Way Community Impact Center
AUGUST 8	VERMILLION	1pm - 4pm	USD Al Neuharth Media Center

REGISTER HERE sdmha.com/events

