

RENTAL REVIEW

THE OFFICIAL NEWSLETTER OF THE
SOUTH DAKOTA MULTI-HOUSING ASSOCIATION



EQUAL HOUSING
OPPORTUNITY



WE WISH YOU A HAPPY
NEW YEAR



PROUDLY SPONSORED BY:



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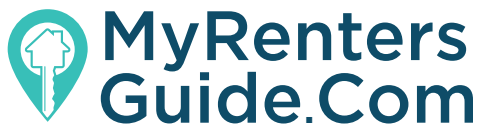
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MERIT AWARDS

SDMHA MISSION STATEMENT:

Advancing the multi-housing industry by providing leadership, education, advocacy and partnerships.



MyRenters Guide.Com

MyRentersGuide.com / Michels Digital Solutions

Affordable Packages | Real Time Communication
Effective Advertising with Trackable Results



Receive Professional
Photos, Videos and 3D
Matterport Tours to make
your properties stand out!

**ASK ABOUT OUR
PERSONALIZED
DIGITAL CAMPAIGNS!**

Retargeting YOUR prospects back to YOU!

**NO LONG-TERM CONTRACTS.
MOBILE FRIENDLY.
VERIFIABLE RESULTS.**

CONTACT YOUR MARKETING TEAM TODAY!

(605) 221-1030

sales@myrentersguide.com



As the incoming SDMHA Chair for 2024, it is my hope that we grow throughout the state by strengthening our local chapters. I am looking forward to seeing continued growth in education and strengthening connections across the state.

Speaking of connecting! I am happy to tell you about Tradewing, a new app for members and associate members of SDMHA. This platform allows us to connect with each other, find local vendors, see the latest tips and news, and so much more! You can find it at <https://sdmha.tradewing.com/> It uses your same login as our website.

Another way to grow within the industry is by joining a SDMHA Committee.

Whether you are new to the field or a seasoned professional, we have a place for you. Our committees are: Education, Member Development, FunRaising, Merit Awards, Product Services Council, Independent Rental Owners and the Legislative Committee. Please check the website or ask a board member to learn more!

I wouldn't want to forget our Maintenance teams! While Maintenance Mania is being revamped, Maintenance Legends has been launched. You can nominate your amazing maintenance team members to be eligible for monthly cash prizes up to \$15,000 and more! Go to <https://www.sdmha.com/events/naa-maintenance-legends> to nominate your great team members.

Something that we are watching on the national level: The Federal Trade Commission has been reviewing deceptive practices as they pertain to the use of social media reviews and referrals. The F.T.C. is creating strong guidelines to curb many of these practices and will likely be implementing specific disclosure requirements. Housing and Real Estate are among the many industries in their scope of review. Be sure to watch for details in the months to come.

Finally, a big thank you to every member, associate member, volunteer, and committee member for your participation throughout the year. Thank you also to our Executive Director, Denise Hanzlik for her tireless work, and to the SDMHA board for all of your diligent work and effort in making the association a success.

Looking forward to growing together in 2024!

Lydia Freedom
Chair, South Dakota Multi-Housing Association

LIVABLE SMART TIP

Preparing for winter storms means more than just clearing gutters and removing debris from flat roofs. Take a hard look at trees and other large plantings around your properties. Dead limbs can fall and severely damage buildings or block roadways. Because it can be harder to tell if a limb is dead or alive in the leafless winter months, try this simple branch test. Break a few smaller branches on the questionable limb; if they snap and break quickly without arching, they are dead. Looking for more ways to save? Come save with Livable - learn how we can increase your profit margins today at

www.livable.com

WELCOME NEW MEMBERS:

Sioux Falls CHAPTER

Clark Roofing & Construction

Endure Paint & Coatings

Digital Screen Group

Fellbaum Property

Brookings Chapter

Bam Bam Management

Black Hills CHAPTER

Elevate Real Estate Mgmt

Aberdeen Chapter

Kamson Aberdeen Properties

MEMBERS WE ARE SAD TO SEE GO:

YESCO Sign & Lighting Service

MEMBERS

LOOKING AHEAD

SDMHA REPRESENTS YOU!

36,439 Total Units • 124 Total Associate Members

Check website for complete info

2024 CALENDAR OF EVENTS

South Dakota Multi Housing Association

<p>JANUARY</p> <p>14 - Black Hills Meeting 18 - Sioux Falls Meeting</p> <p>17 - Housing Day at the Capitol</p>	<p>FEBRUARY</p> <p>1 - Product Services Council Mtg 6 - Aberdeen Meeting 8 - Black Hills Meeting 15 - Sioux Falls Meeting</p> <p>20 & 21: Breath of Fresh Air</p>	<p>MARCH</p> <p>8 - MERIT AWARDS 14 - Black Hills Meeting 19 - Brookings Meeting 21 - Sioux Falls Meeting</p> <p>12-13: Advocate in DC 11-15 - Property Mgr Licensing</p>
<p>APRIL</p> <p>18 - Sioux Falls Meeting</p> <p>10 - Great Shots Extravaganza</p> <p>11 - Black Hills Education Blitz</p> <p>15-19 RPM Careers Week</p>	<p>MAY</p> <p>2 - Product Services Council Mtg 7 - Aberdeen Meeting 9 - Black Hills Meeting 16 - Sioux Falls Meeting</p>	<p>JUNE</p> <p>18 - Brookings Meeting 20 - Sioux Falls Meeting</p> <p>25 - Black Hills Golf</p> <p>19-21 - Apartmentalize</p>
<p>JULY</p> <p>11 - Black Hills Meeting</p> <p>17 - Sioux Falls Golf</p>	<p>AUGUST</p> <p>1 - Product Services Council Mtg 6 - Aberdeen Meeting 8 - Black Hills Meeting 15 - Sioux Falls Meeting</p> <p>Office Closed 11-18</p>	<p>SEPTEMBER</p> <p>12 - Black Hills Meeting 17 - Brookings Meeting 19 - Sioux Falls Meeting</p> <p>25-27 - NAA Cultivate 9-13 - Property Mgr Licensing</p>
<p>OCTOBER</p> <p>15 - Board of Directors</p> <p>16 & 17 STATE CONVENTION</p>	<p>NOVEMBER</p> <p>12 - Aberdeen Meeting 14 - Black Hills Meeting 21 - Sioux Falls Meeting</p> <p>4-6 NAA Assembly of Delegates</p>	<p>DECEMBER</p> <p>10 - Sioux Falls Holiday Social 12 - Black Hills Social 17 - Brookings Meeting</p>

UPCOMING EVENTS

JANUARY 2024

- 9 - Legislature Begins
- 14 - Black Hills Meeting
- 17 - House Day at the Capitol
- 18 - Sioux Falls Meeting

FEBRUARY 2024

- 1 - Product Services Council
- 6 - Aberdeen Meeting
- 8 - Black Hills Meeting
- 15 - Sioux Falls Meeting
- 20 & 21 - Breath of Fresh Air

Sioux Falls New Residential Rental Permit Ordinance

The approved changes to the City of Sioux Falls' residential rental permit ordinance goes into effect on January 1, 2024. The City has always required all long- and short-term residential rental units to be permitted. NEW the owner/manager MUST have two hours of landlord education (unless you or your manager is licensed under the SD Real Estate Commission - B, BA, PM, RRA). SDMHA will have this education available on our website at a reduced rate for our members.

This residential rental permit will be online and replaces the City's previous rental registration process. There will also be a \$50 fee to register, which will not go into affect until July 1, 2024. Giving you ample time to register.

The transition also improves guidance and communication between the City, industry stakeholders like property owners and managers, and the public. For details on the permit application and training requirements, visit www.sioxfalls.gov/residentialrentalpermit.

2024

WE NEED
YOU!



As an association, SDMHA impacts both state and local government. This is accomplished through the contribution and guidance of our committee members.

Our committees advise staff with the consent of the Board of Directors to develop and implement a variety of activities and programs.

With a minimal investment of time, you can **make your mark by serving on a committee!**

SDMHA Mission:

Advancing the multi-housing industry by providing leadership, education, advocacy & partnerships.

Consider Joining and Supporting SDMHA's Industry Efforts with These Wonderful 2024 Committee Opportunities



MEMBER DEVELOPMENT *(Statewide)*

Provide ambassadorship to new and current members by communicating membership benefits and encouraging participation in activities.

- Invite prospective members
- Welcome new members to meetings and events
- Host at various events
- Assist with new member orientations



EDUCATION *(Statewide)*

Provide members with educational opportunities increasing the knowledge and professionalism of members by planning and executing basic, required and advanced education through online and classroom opportunities.

- Develop membership meeting schedule
- Organize & host annual State Convention/Maintenance Mania
- Promote webinar opportunities
- Develop and promote educational opportunities throughout South Dakota
- Annually offer at least one national program, i.e. CAM, CAMT, CALP, CAPS
- Solicit sponsorships for seminars, classes and conferences
- Solicit and encourage attendance at events



LEGISLATIVE *(Statewide)*

Monitor local, state and federal legislation affecting the rental industry and provide political advocacy on behalf of the membership to improve the business environment.

- Set and assist with fundraising goal for each year
- Work closely with lobbyist
- Be available to attend city, county and state legislative hearings
- Promote SDMHA to politicians at local, state and federal levels

More 2024 SDMHA Committee Opportunities



PRODUCT SERVICES COUNCIL

Develop a strong relationship between the multifamily housing industry and businesses that supply goods and services to the apartment industry by providing associate members with opportunities to exhibit, sponsor and advertise to general members.

- Organize Annual Trade Show
- Set Marketing & Advertising Packages
- Assist with Maintenance Mania event



MERIT AWARDS *(Sioux Falls)*

- Determine date and venue for event
- Solicit sponsorships and attendance
- Determine awards and winners judges
Call for nominations



FUNRaising/EVENTS

- Assist in event planning, Coordinating and working Events
- Find new ways to engage our members
- Find & implement new fundraising opportunities
- Find & implement new networking opportunities



FUNRaising/EVENTS INCLUDE: ANNUAL GOLF CLASSIC

(Rapid City & Sioux Falls)

Plan and execute the Associations Annual Golf Fundraisers

- Determine date and venue for events
- Solicit sponsors and golf teams
- Solicit prizes and giveaways
- Assist with development of promotional materials
- Assist with public relations blitz

TO JOIN A COMMITTEE, OR FOR MORE INFORMATION PLEASE CONTACT:

PO BOX 90327 • SIOUX FALLS, SOUTH DAKOTA 57109

605.336.7756 • SDMHA.COM



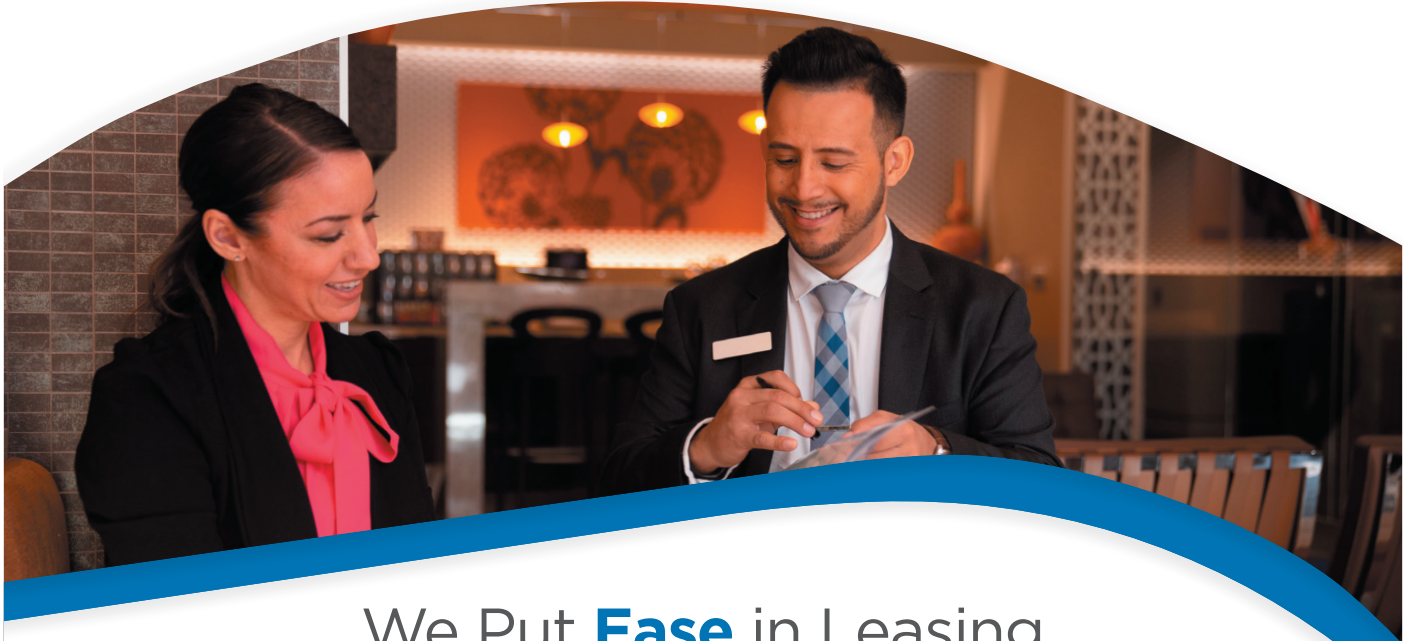
2024





Accelerate Your Leasing

NAA Click & Lease is an online leasing tool designed to enhance compliance and accelerate the leasing process. NAA Click & Lease combines legal expertise with easy-to-use technology.



We Put **Ease** in Leasing

Features



Compliant Documents

Lease forms are automatically updated through an annual review process, and are reviewed for compliance with landlord-tenant laws and regulations at the local, state and national levels.



Customizable Lease Package

Add custom documents or language within documents, and configure your lease package to have the documents and information you want in your preferred order.



PMS Integration

The multi-user platform integrates with most property management software.



Litigation Defender Insurance

Triggered whenever a resident challenges a provision of the NAA Click & Lease Form. (Contact NAA for Terms and Conditions.)



Online & Paperless


Web-based software to streamline your leasing operations with E-signatures.



Simple Application

A simple, online rental application helps keep information in one place and optimizes the application process for prospective residents.

Accelerate & Simplify
Your Leasing Today
naahq.org/lease

NAA Click & Lease technology provided by 



RAPID CITY, SOUTH DAKOTA ECONOMIC INDICATORS

OCTOBER 2023

Data as of December 4, 2023

**MSA
POPULATION**
154,867 ▼

**AVERAGE
WEEKLY WAGES**
\$975 ▼

**LABOR FORCE
PARTICIPATION RATE**
67.87% ▲

EMPLOYMENT

**UNEMPLOYMENT
RATE**
2.1% ▲

**LEISURE AND
HOSPITALITY**
11,200 —

**EDUCATION AND
HEALTH SERVICES**
13,200 —

**PRIMARY
SECTOR**
14,700 ▲

ECONOMY

**RAPID CITY
GROSS SALES**
\$820,759,132 ▲

**AIRPORT
PASSENGERS**
64,492 ▼

**REGIONAL CONSUMER
PRICE INDEX**
2.9% ▼

PRIME RATE
8.50% —

REAL ESTATE

**ACTIVE
LISTINGS**
222 ▲

**MSA MEDIAN
LISTING PRICE**
\$439,482 ▼

**NEW HOUSING
PERMITS**
67 ▼

HOUSING

**BUILDING
PERMITS**
233 ▼

▲ Month-over-month increase ▼ Month-over-month decrease — No Change



Monthly comparisons, industry analysis and additional economic indicators available on exclusive investor report.

HOLIDAY SOCIALS

BLACK HILLS: collected sheets and towels for One Heart



SIOUX FALLS: collected winter wear and tied blankets for Bishop Dudley House and Union Gospel Mission



THANK YOU to everyone for your generosity!



Take a swing at fun golf games for every player, beginner to advanced.

Join us at Great Shots, and test your skills with fun, interactive golf games, refreshments, prizes, and networking.



SD Multi Housing Association
PO Box 90327
Sioux Falls, SD 57109
Office: 605-336-7756
Email: info@sdmha.com
www.sdmha.com

REGISTRATION FORM 2024

Sponsorship Level _____
 Company: _____
 Name: _____
 Name: _____
 Name: _____
 Name: _____
 Name: _____
 Name: _____

_____ \$ _____ Sponsorship _____
 _____ x \$500 Team/\$100 single = \$ _____
 _____ x \$50 = \$ _____ Lunch & Drink only
 _____ x \$100 for Competition Bay (Must Be a Member)
 Total Due \$ _____
 Name: _____
 Card #: _____
 Exp. Date: _____ CVC: _____
 Billing Address: _____

REGISTER ONLINE AT:
sdmha.com/events/great-shots-extravaganza-2024/register



SDMHA GREATSHOTS EXTRAVAGANZA DINNER & NETWORKING 2024



DATE:

Wednesday • April 10, 2023 • 3pm to 6pm
 2505 W Benson Road • Sioux Falls

REGISTRATION:

\$500 Team of 6 • **\$100** Single Player • **\$50** Food & Drink Ticket (No Golf) INCLUDES • Golf, Clubs, Tees, Balls, Food, Bucket of Domestic Beer at Bay
BRING YOUR OWN CLUBS OR CLUBS AVAILABLE AT GREAT SHOTS • RAFFLE ITEMS AVAILABLE

SPONSORSHIP OPPORTUNITIES:

EAGLE SPONSOR • \$1,500

- PREMIUM BAY
- Recognition on marketing, website, social media, & Rental Review
- Recognition for food at event
- 1 team of 6 (includes golf, clubs, tees & balls)
- Choice of 2 Tees Snacks & Bucket of domestic beer at your bay

BIRDIE SPONSOR • \$1,000

- Recognition on marketing, website, social media, & Rental Review
- Recognition for food at event
- 1 team of 6 (includes golf, clubs, tees & balls)

BRANDED BEER BUCKETS • \$125

- Branded with your logo and contact information at one bay
- Recognition at event

BAR SPONSOR • \$500

- Name and Logo Across Entire Bar
- Recognition at Event

-----> NEW ** INDIVIDUAL EVENT ** NEW <-----
COMPETITION BAY • Play for CASH! \$100 Entry Fee • Need 6 Players Minimum
PRIZE MONEY • 1ST PLACE \$100 • 2ND PLACE \$50 • 3RD PLACE \$30

FOOD. FRIENDS. FUN.

LEGISLATIVE NEWS

STATE

The 2024 legislative session opens on January 9th.

SDMHA Legislative committee has reviewed a couple of proposed bills and we are contemplating bringing a past piece of legislation which would create a tax classification for Leased Rental (no change to tax rate). This would allow us and everyone else accurate data on rental property in South Dakota.

We will keep you updated as the legislative session progresses.

Website for legislative session: <https://sdlegislature.gov/>

MyLRC (top right corner) is where you can track bills and committees: <https://mylrc.sdlegislature.gov/>

FEDERAL

H.R. 5816 – Eviction Protection Act of 2023

To establish an Office of Eviction Prevention in the Department of Housing and Urban Development and to authorize funding for the Eviction Protection Grant Program of such Department, and for other purposes

H.R. 4907 – End Junk Fees for Renters Act

To prohibit owners of covered dwellings units from assessing or collecting certain fees from tenants, and for other purposes.

H.R. 3507 – Yes in My Backyard Act

To require certain grantees under title I of the Housing and Community Development Act of 1974 to submit a plan to track discriminatory land use policies, and for other purposes.

S. 1682 – Housing Supply Expansion Act – Sponsored by Sen. Thune

To amend subchapter IV of [chapter 31](#) of title 40, United States Code, regarding prevalent wage determinations in order to expand access to affordable housing, and for other purposes.

H.R. 3238 – Affordable Housing Credit Improvement Act of 2023 – Cosponsored by Rep. Johnson

To amend the Internal Revenue Code of 1986 to reform the low-income housing credit, and for other purposes.

H.R. 1392 – National Flood Insurance Program Extension Act of 2023

To reauthorize the National Flood Insurance Program through December 31, 2024.

There are many more that NAA is monitoring. You can see the full list at <https://www.naahq.org/federal-legislative-tracker>



Make that career commitment today.

Certified Apartment Leasing Professional



CERTIFIED APARTMENT
LEASING PROFESSIONAL®

Members: \$365

Non-Members: \$425

WE RECOMMEND THIS COURSE for leasing consultants, concierges, and career changers with hospitality, retail, or customer service experience.

Earning the CALP credential, many people's first industry credential, shows your employer that you're committed to a career in residential property management.

YOU'LL LEARN ABOUT:

- Using technology to generate traffic
- Measuring and managing your community's reputation
- Inspecting the leasing center, tour route, model units, and vacant apartments
- Researching the competition and building relationships with competitors
- Compiling a comprehensive community resource tool
- Creating effective marketing plans
- Relationship sales processes and evaluating your personal sales performance
- Evaluating a prospect's commitment level and overcoming objections
- Preparing prospects for the next steps in the rental process
- Applying fair housing law and communicating rental criteria
- Qualifying prospective residents according to rental policy
- Preparing and reviewing leases with new residents
- Move-in processes
- Responding to resident issues and maintenance requests
- Building relationships with residents and creating a sense of community
- Reporting incidents, maintaining documentation, and taking corrective action
- Maximizing revenue and operational efficiency
- Securing and processing lease renewals
- Conducting a market survey



All sessions will be virtual.

Register at: <https://www.sdmha.com/events/calp-2024/register>



South Dakota Multi-Housing Association
PO Box 90327, Sioux Falls, SD 57109





2023: BREAKING DOWN ONE DOLLAR OF RENT

With so much discussion around rent payments and the prevailing misconception that rental housing owners enjoy large margins, the industry would like to offer this explanation of the breakdown of \$1 of rent based on the national average.

Only 7 cents of every \$1

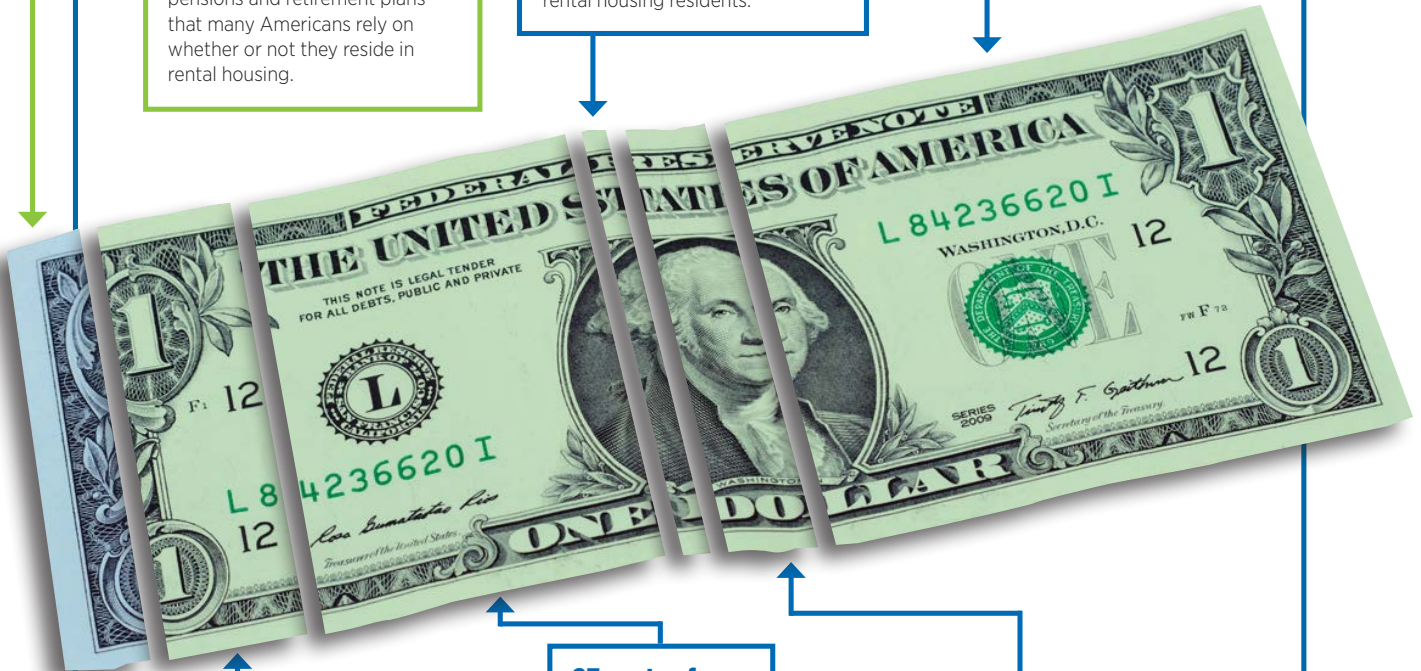
is returned to owners as profit, including the many apartment owners who are themselves small businesses and rely on this revenue to make ends meet, and investors, which include public pensions and retirement plans that many Americans rely on whether or not they reside in rental housing.

2 cents of every \$1

goes toward capital expenditure reserves. The funds in these reserves cover roof and HVAC replacements and other important repairs that help ensure quality housing for America's 38.9 million rental housing residents.

46 cents of every \$1

pays for the mortgage on the property. This is a critical expense, as mortgage foreclosures put all residents at risk of losing their housing.



11 cents of every \$1

goes to property taxes, which in turn support the community through financing for schools, teachers, emergency services and other important local needs.

27 cents of every \$1

pays for operating expenses such as property and liability insurance, utilities and ongoing maintenance.

7 cents of every \$1

covers payroll expenses, including pay for employees who operate and maintain the community as part of the 17.5 million jobs that the industry supports.

Between mortgage payments, investor returns—which help support many Americans' retirement plans—and dollars put back into the apartment community to ensure quality living for residents, a rent payment is much more important than one might otherwise realize.

SDMHA BUYERS GUIDE

SIOUX FALLS CHAPTER

ADVERTISING

RENT.....	678.421.3000
ARVIG MEDIA	507.829.3683
COSTAR GROUP.....	612.799.2733
MY RENTERS GUIDE.....	605.221.1030

APPLIANCES

DENNY'S APPLIANCE.....	605.261.9314
KARL'S TV & APPLIANCE INC.....	605.336.3244
MAHLANDERS	605.336.7798

APPRAISAL SERVICES

CB RICHARD ELLIS	605.201.0684
ELWOOD & MARTIN APPRAISALS, LLC.....	605.271.0351
ROGERS APPRAISAL SERVICE, INC.....	605.331.0144
SHAYKETT APPRAISAL COMPANY INC.....	605.332.3553

ATTORNEY SERVICES

CHRISTOPHERSON, ANDERSON, PAULSON & FIDELER	605.336.1030
BREIT & BOOMSMA P.C.	605.336.8234
LYNN, JACKSON, SHULTZ & LEBRUN, P.C.	605.332.5999

BANKING SERVICES

BANK MIDWEST.....	605.444.2081
CENTRAL BANK.....	605.782.1820
CORTRUST BANK.....	605.444.4038
DACOTA BANK	605.367.6412
FIRST DAKOTA NATIONAL BANK	605.333.8218
FIRST INTERSTATE BANK	605.336.4442
FIRST PREMIER BANK	605.357.3039
FIRST SAVINGS BANK	605.977.4120
FRONTIER BANK	605.332.3832
MINNWEST BANK	605.323.3865
SECURITY NATIONAL BANK.....	605.977.9005
THE FIRST NATIONAL BANK IN SIOUX FALLS.....	605.357.7665
WELLS FARGO BANK.....	605.759.7359

BUILDING SUPPLIES

WEATHER-TITE EXTERIORS.....	605.939.0208
CONTRACTORS SIDING, WINDOWS & ROOFING SUPPLY	605.334.7070

CABLE & INTERNET

CLARITY TELECOM.....	605.306.2667
QUANTUM FIBER	605.215.5862
TRAVIS ELECTRIC, INC.....	605.528.8728
MIDCO.....	605.791-7121

CARPET CLEANING/REPAIR/EMERGENCY SERVICES

ACE HANDYMAN SERVICES SIOUX FALLS	
605.271.0150SERVPRO OF SIOUX FALLS	605.213.3303
CREW	605.965.2727
INTEK CLEANING & RESTORATION	605.334.9716
RAINBOW RESTORATION OF SIOUX FALLS	605.271.1111
SERVICEMASTER OF SIOUX FALLS	605.595.3086
EXTREMELY CLEAN	605.321.8220
BEST CHOICE CLEANING & RESTORATION	605.334.0633
RESTORATION RX.....	605.759.1531

COLLECTIONS

CREDIT COLLECTIONS BUREAU	605.381.5666
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CLEANING

TRASH-OUT CREW LLC.....	605.857.5089
POO-PATROL PET WASTE REMOVAL	605.336.2587
THE DRYER VENT CLEANING COMPANY	605.212.4426
SIMPLY FRESH CLEANING	605.521.4600

DATA

ALN APARTMENT DATA.....	800.643.6416
RENTAL RESEARCH SERVICES.....	952.935.5700

EDUCATION

HEALTH CONNECT OF SOUTH DAKOTA	605.371.1000
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FINANCING

ERNST CAPITAL GROUP	605.271.7172
HALL BOOK & TAX	605.305.5450
NORTHMARQ CAPITAL.....	402.343.0468
NORTHPOINT COMMERCIAL FINANCE.....	678.496.9775

FLOORING & SUPPLIERS

THORNTON CARPET SALES.....	605-900-6224
STONHARD.....	800.854.0310

GARAGE DOORS

PS GARAGE DOORS.....	701.330.1062
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GOVERNMENT

SD HOUSING DEVELOPMENT AUTHORITY.....	605.773.3181
SIOUX FALLS PLANNING & DEVELOPMENT SERVICES	605.367.8177

HARDWARE & MAINTENANCE SUPPLIES

NYBERG'S ACE HARDWARE	605.336.6474
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INSURANCE

WILCOXON INSURANCE	605.366.8461
AARON SMITH INSURANCE AGENCY INC.....	605.361.3515
HEATHER ROWE OFFICE.....	605.777.2233
MARSH & MCLENNAN AGENCY	605.231.0841
MARTIN & ASSOCIATES, LLC.....	605.336.6470
MCKINNEY OLSON INSURANCE.....	605.339.3147
RIVERVIEW INSURANCE AGENCY.....	605.498.0305

STATE FARM - CREIGHTON SMITH

LANDSCAPING

WELLER BROTHERS.....	605.351.4748
GRASS GUYS LAWN CARE.....	605.521.6732

LAUNDRY

BDS LAUNDRY MANAGEMENT	888.286.7810
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LIGHTING

YESCO SOUTH DAKOTA EAST.....	605.696.3576
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LOCKSMITH

FRED THE FIXER	605.334.5411
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LODGING

COUNTRY INN & SUITES.....	605.373.0153
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PAINT & WALL COVERINGS

SHERWIN-WILLIAMS.....	605.254.1953
BFB PAINTING, INC.	605.376.7755

PATROL/SECURITY

SMP.....	605.334.9357
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PEST CONTROL

DAKOTA BEDBUG DETECTION.....	605.951.7127
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PLUMBING, HEATING & AIR CONDITIONING

FRISBEES PLUMBING & HEATING	605.338-6321
MOEN.....	800.628-0569
MIDWESTERN MECHANICAL INC	605.366.8164

REAL ESTATE

CAPSTONE COMPANIES.....	800.746.3175
LEE SCHELLING REAL ESTATE	605.582.2119
NAI--SIOUX FALLS	605.357.7100
REALTOR(R) ASSOCIATION OF THE SIOUX EMPIRE.....	605.334.4752
TAX & MANAGEMENT SERVICES LLC.....	605.528.1040

RECREATIONAL EQUIPMENT

PARK & PLAY USA.....	952.224.1236
JOHNSON FITNESS & WELLNESS.....	952.224.1236

RECYCLING & SANITATION

MILLENNIUM RECYCLING INC.....	605.336.1744 X100
PIONEER BUILDERS LLC.....	605.359.1968
NOVAK SANITARY SERVICE	605.338.7126

RESIDENT SCREENING

INTELLIRENT	812.202.1963
WESTERN REPORTING INC.....	801.417.0420

RESURFACING

HARD TOPS OF SOUTH DAKOTA 605.373.9000

ROOFING

RAINTITE ROOFING & CONSTRUCTION 605.381.2277
BUILT RIGHT CONSTRUCTION & ROOFING 605.484.1938
LIGHTNING EXTERIORS 605.305.5463

SEWER DRAINING CLEANING

AROUND THE CLOCK/DRAINMASTER 605.335-0384

SOFTWARE

APPFOLIO 805.364.6098
EXACTESTATE PROPERTY MANAGEMENT SOFTWARE 678.535.2041

TENANT ASSISTANCE

MINNEHAHA CO. HUMAN SERVICES 605.978.5611
SIOUX FALLS HOUSING & DEVELOPMENT 605.332.0704
SIOUX EMPIRE HOUSING PARTNERSHIP 605.339.0942

TITLE COMPANIES

LAND TITLE GUARANTY 605.336-1095
STEWART TITLE CO 605.339-3199

TOWING

ALL AMERICAN TOWING 605.332-3100

UTILITY BILLING

LIVABLE 650.720.5466
CONSERVISE 443.981.0270
MULTIFAMILY UTILITY COMPANY, INC 800.266.0968 X 729

WINDOWS

ALL ABOUT SCREENS, LLC 605.391-4714

PS GARAGE DOORS 701.330.1062

GOVERNMENT

SD HOUSING DEVELOPMENT AUTHORITY 605.773.3181

INSURANCE

STATE FARM INSURANCE- ANDY A. AINSLIE AGENCY 605.348.3338

LAUNDRY

BDS LAUNDRY MANAGEMENT 888.286.7810

LANDSCAPING

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MERIT AWARDS LUNCHEON 2024 FRIDAY 08 MAR

THE COUNTRY CLUB OF SIOUX FALLS

JOIN US FOR THIS EXCITING EVENT AS WE CELEBRATE THOSE WHO EXCEL IN OUR INDUSTRY. COME EARLY TO VIEW ALL THE FABULOUS RAFFLE ITEMS.

NOMINATIONS ARE BEING ACCEPTED UNTIL JANUARY 31, 2024

MERIT AWARD CATEGORIES ARE:

- PROPERTY MANAGER - AFFORDABLE PROPERTY
- PROPERTY MANAGER - MARKET PROPERTY
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- MAINTENANCE TECHNICIAN - MARKET PROPERTY
- PROPERTY EXCELLENCE - AFFORDABLE PROPERTY
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RENTAL REVIEW

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