

South Dakota Multi-Housing Association

Rental Review

SDMHA

www.sdmha.com

May / June

NALP 

NATIONAL APARTMENT
LEASING PROFESSIONAL®



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Credit & Criminal Reports

JUNE: Child Protective Services & VA Hospital

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RENTAL REVIEW

March / April 2016



President's Message

Another spring is nearly behind us and summer is right around the corner. The grass is greener, the temperatures will be warming up, and everyone's lives will be a little bit crazier as we enter into our busiest time of year. This time of year also brings the start to garage sale season. I want to thank everyone who provided items for the garage sale again this year. I also want to thank our brave and fearless crew that manned the sale even through the cold temperatures and rain.

I really appreciate your commitment to the association.

The date has been set for our first quarterly evening meeting. It will be held on Monday, May 16th from 6:00PM - 7:00PM at the Pizza Ranch on 41st & Kiwanis. We will have representatives from both Western Reporting and On-Site joining us to talk about credit and criminal reports. If you are not able to attend the noon meetings, or just want another opportunity to network with others in your industry, please mark your calendars and join us.

The association is currently monitoring several city level issues including the proposed utility increases, platting fees, and changes to the city's Human Relations Ordinance which would add several protected classes to the existing list. If you are unaware of how these items effect our industry, have questions, or concerns please contact a board member so we can be sure our members are heard.

Nick Blau



Executive Director's Message

This year is gearing up to be a busy one, both professionally and personally.

We have Leasing 101 in Vermillion this month and Rapid City in October; Golf in July; NALP and State convention in Sioux Falls in October. As well as the other events and meetings. You know what they say, "The busiest people get the most done"! Though I am very excited to be expanding our trainings to other areas of SD as well as bringing new ones in.

We have renewed interest in our legislative efforts with Lincoln Counties taxation changes and we are working on this on a statewide level. We are also working closely with the City of Sioux Falls, Human Relations Department on their Ordinance 98, relating to Fair Housing. Plan to attend our May 19th meeting in Sioux Falls to hear from them and have your questions answered.



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Be sure to check out the new feature "*Member Spotlight*" on page 7. Joel Christensen with Rainbow International, Sioux Falls was gracious enough to be my first victim!! Who will be next? Stay tuned to find out!:)

Remember to like our Facebook page yet?
www.facebook/southdakotamultihousingassociation.

Denise Hanzlik

2016 Board Officers and Members



Nick Blau
President



Brian Majerus
Vice President



Michelle Smith
Secretary



Jill Madsen
Treasurer



Matt Petersen
Past President



Ken Fisher
Board Member



Greg Card
Board Member



Gerald Gerken
Board Member



Ron Sauby
Board Member



Paul Gourley
Board Member



Executive Director - Denise Hanzlik

PO Box 90327, Sioux Falls, SD 57109

Phone: 605-336-7756 Fax: 605-271-0565 info@sdmha.com www.sdmha.com

Like us on
FACEBOOK:

**South Dakota
Multi Housing
Association**

South Dakota Multi-Housing Association Committees

Ambassadors

Kendall Fisher—Chair
Cindi Biever
Michelle Smith
Jeanne Gerken
Joel Christensen
Gary Gaspar

Education

Jill Madsen
Brian Majerus
Drew O'Brien
Tammy VanBockern
Joel Christensen

Golf Classic

Bill O'Connor - Chair
Todd Lubenow
Jarred Smith
Paul Gourley

Independent Rental Owners

Dawn Clausen - Co-Chair
Ron Sauby - Co-Chair
Jon Byre
Gary Gaspar
Jeanne Gerken
Jean Kenyon

Legislative

Brian Majerus - Chair
Matt Petersen - State Chair
Nick Blau
Ron Sauby
Rod Fitts
Joan Franken
Bill O'Connor

Suppliers Council

Jerry Moser - Chair
Lorae Lodes
Glen Alderson
Randy Thompson
Joel Christensen
Bobbi Nelson

Want to get more involved? Talk with Denise or any of our Board Members to learn how.

Monthly Meetings

May 16th
6:00PM - 7:00PM
Credit and Criminal Reports
Pizza Ranch
2717 W. 41st St., Sioux Falls

May 18th
6:00PM - 7:00PM
Vermillion City Council Candidates
Howlers
912 N. Dakota St., Vermillion, SD

May 19th
Noon - 1:00PM
Sioux Falls Human Relations - Fair Housing
Pizza Ranch
2717 W. 41st St, Sioux Falls, SD

JUNE 16th

12 Noon - 1:00PM
Child Protective Services
&
VA Hospital
Pizza Ranch
2717 W. 41st St, Sioux Falls, SD

Vermillion

No Meeting



Online listings as low as \$10 per month

www.SiouxFallsRental.com

BRINGING LANDLORDS & TENANTS TOGETHER

- One-stop internet site for apartments, houses, twin homes, duplexes, & storage units
- Listing price includes photos
- We can write your ad for you
- Website is ranked high (often #1) on popular search engines

www.siouxfallsrental.com • 605-940-5389 • Local, family-owned business since 2000



Membership Update

SD Multi Housing Association represents YOU!

Total Units: 16,414

&

Associate Members: 93

NEW MEMBERS

General members

**Elation Property Management
Chad Weinacht
Murray Properties**

Associate members

**First Dakota National Bank
RentCollect Global
Elwood & Martin Appraisals, LLC**

Upcoming Events

- May 8th Mother's Day
- May 10th Board Meeting
- May 16th SDMHA Quarterly Evening Meeting
Pizza Ranch - 41st & Kiwanis
- May 18th Leasing 101
Howler's, Vermillion
- May 18th Vermillion Affiliate Meeting
Howlers, Vermillion
- May 19th Sioux Falls Monthly Meeting
Pizza Ranch - 41st & Kiwanis
- May 19th Sioux Falls Crime Free Training
- May 26th Menards Contractor Lunch
West side Menards, 11am-1pm
- May 30th Memorial Day
- June 15-17 NAA Education Conference
San Francisco, CA
- June 16th Sioux Falls Monthly Meeting
Pizza Ranch - 41st & Kiwanis
- June 19th Father's Day

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MEMBER SPOTLIGHT

A new addition to our Rental Review, will be interviews with various members of our association, bringing their products/services to the forefront.

JOEL CHRISTENSEN
of RAINBOW INTERNATIONAL, SIOUX FALLS

Tell us about Joel Christensen?

Originally from Luverne, MN; graduated from Augustana College. Started my career in the P&C insurance industry working in information technology & underwriting. Moved into the construction industry working for Jans Corporation which led me to the restoration industry purchasing the Rainbow Intl Restoration franchise in 2009 with two other partners. Been married to my wife, Linda, for 39 years. We have one child, Justin (married to Casey), and two grandchildren, Riley & Kaitlin.



Most people know that Rainbow International does water extraction. What else do you do?

In addition to water damage mitigation, Rainbow Intl Restoration specializes in fire/smoke restoration, mold remediation & reconstruction. We also offer carpet & hard surface (tile & grout) cleaning, stain & odor removal, & biohazard/trauma services. We can provide one stop service, from first response to rebuild. We offer 24/7/365 emergency service. All our employees are IICRC certified (we are experts in the restoration business).

What do you predict, will be the largest change in your field, that will impact the multi-family industry?

It is no secret insurance companies have taken a big hit with property losses the last number of years putting pressure on restoration companies to find ways to lower claim costs. One response has been for companies to embrace new industry standards like Applied/Rapid Structural Drying for water damage which is much less invasive saving time & money, & creating a healthier environment by eliminating potential mold growth (go to www.IICRC.org & drill down for company certifications). Some companies are also responding with the use of mobile technology to increase productivity & streamline their operations.

You are very active in education with Rainbow Int'l, what courses are you offering in 2016?

We have offered numerous CE classes on various restoration topics in the past to increase awareness about how to respond to emergency situations. We will continue to be a sponsor for SDMHA educational events & possibly do an offering on disaster preparedness planning or water/mold damage.

What is the largest benefit of your membership in SDMHA?

We are in the relationship business. You cannot build trust unless you understand your client's business. SDMHA offers terrific opportunities to meet & learn from property managers & independent owners in various settings.



Boiler and Forced Air Furnace Training

Thursday, August 25th
CNA Surety Conference Room

8:30am - 12 Noon: Boiler Training

1:00pm - 4:30pm: Forced Air Furnace Training

\$30 for either session or \$50 for all day, with lunch included.

Class size is limited to 80, so contact Denise today to reserve your seat.

SDMHA | PO Box 90327 | Sioux Falls, SD 57109
Phone: 605-336-7756 | Fax: 605-271-0565 | info@sdmha.com



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- Real Time** - Communication with prospects
- Unique** - 100% Satisfaction Guarantee

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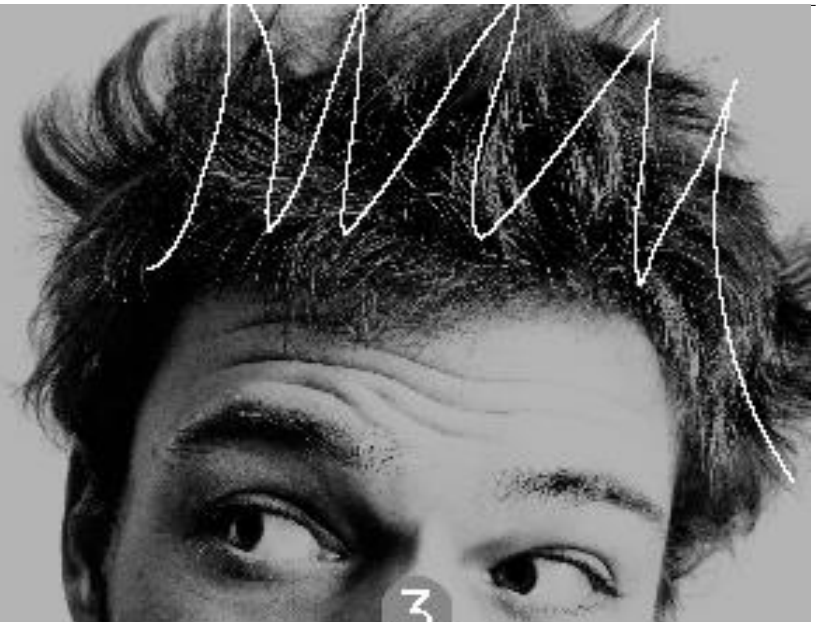
Contact Kari Today 605-221-1030 Kari@MyRentersGuide.com

THE RENTER'S GUIDE
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Ask Kari For More Details

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OVERALL WINNERS:

1st: Patrick Quittem

2nd: Jason Haakenson

3rd: Paul Osthus

Maintenance Mania

Thank you to everyone that participated this year and to our sponsors:

Michels Communications

MidCo

Sherwin Williams

Rainbow International, Sioux Falls

Wells Fargo

Water Heater:

- 1st : Paul Osthus
- 2nd: Jon Ridley
- 3rd: Patrick Quittem

Faucet:

- 1st: Jason Haakenson
- 2nd: Patrick Quittem
- 3rd: Jasen Javers

Toilet:

- 1st Jesse Butler
- 2nd: Zach Pheifer
- 3rd: Lee Klein

IceMaker:

- 1st: Jason Haakenson
- 2nd: Patrick Quittem
- 3rd: Mike Green

Fire/Smoke:

- 1st: Jason Haakenson
- 2nd: Patrick Quittem
- 3rd: Jon Ridley

Key Control:

- 1st: Lee Klein
- 2nd: Nathan Christensen
- 3rd: Paul Osthus

Ceiling Fan:

- 1st: Patrick Quittem
- 2nd: Jason Haakenson
- 3rd: Jasen Javers

Race Car:

- 1st: Patrick Quittem
- 2nd: Mike Green
- 3rd: Jon Ridley

**Mark your
calendars
for 2017
APRIL 19, 2017**

**24 HOUR
Water & Fire
Restoration**

Interior Cleaning

- Carpet/Rug Cleaning
- Furnace/Duct Cleaning
- Dry Cleaning
- Upholstery Cleaning
- Floor/Ceiling Cleaning
- Hard & Soft Contents
- 24 Hour Emergency Service

Disaster Clean-up

- Fire Damage Clean-up
- Water Damage Clean-up
- Reconstruction Service
- Smoke/Odor Removal
- Emergency Moving/Storage
- Boardups
- Mold Remediation

INTEK
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City of Sioux Falls

We currently have vacancies on the following City of Sioux Falls Boards:

- ◆ Affordable Housing Advisory Board
- ◆ Property Maintenance Board of Appeals
- ◆ Solid Waste Planning Board

You must be a resident
and registered voter of
Sioux Falls

If you are interested, you can find more information and application online at <http://www.sioxford.org/mayor/boards-commissions.aspx>



RENTAL REGISTRATION

Sioux Falls City ordinance requires that all residential properties that are rented or listed as available for rent or non-owner occupied must be registered with the City.

“We are urging all residential rental property owners to register their properties so we can have someone to contact if we receive a complaint about the property, this could help someone avoid a possible citation.” says Matt Tobias, City of Sioux Falls Code Enforcement Manager.

The City of Sioux Falls requires residential rental property to be registered for several reasons. Mainly, we use the contact information to help us follow up on complaints or code/ordinance violations so we can contact the owner and/or manager of the property in a timely manner.

The rental housing registration process is free of charge. However, failure to register your residential rental property will result in the issuance of an administrative citation through the code enforcement process. If your property was previously registered and is no longer a rental (i.e., has been converted to an owner-occupied single-family home), please contact the Planning Office at 367-8888 to have your property information updated to reflect the change in use.

Once again there is **NO** fee for this registration and permit. An application can be obtained at <http://siouxford.org/planning-building/building/property-maintenance/housing-issues>

Please mail completed registrations to:

Building Services, Attention: Tonya H., 224 West Ninth Street, PO Box 7402, Sioux Falls, SD 57117-7402.

SDMH PAC Update

\$30,000	<h2 style="margin: 0;">Contributions to SD Multi Housing PAC</h2> <p><input type="checkbox"/> My personal check made payable to SDMH PAC is enclosed. Please print or attach a business card. Name: _____</p> <p><input type="checkbox"/> My cash contribution is attached.</p> <p>Please charge my: <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express Occupation: _____</p> <p>Name on Card: _____ Company: _____</p> <p>Card # _____ Address: _____</p> <p>Exp. Date: _____ City/State/ZIP: _____</p> <p>Signature: _____ Date: _____ Phone: _____ Fax: _____</p> <p>Amount Contributed _____ \$500 _____ \$250 _____ \$100 _____ \$50 Other: \$ _____ Email: _____</p> <p><i>Note: Political contributions to the SDMH PAC are not tax deductible for federal tax</i> Signature: _____ Date: _____</p>
\$27,000	
\$25,000	
\$23,000	
\$20,000	
\$17,000	
\$15,000	
\$12,000	
\$10,000	
\$7,000	
\$3,000	
\$1,500	
\$1000	
\$500	



CONTRIBUTION CARD

Please print or attach a business card.

Name: _____

Occupation: _____

Company: _____

Address: _____

City/State/ZIP: _____

Phone: _____ Fax: _____

Email: _____

Signature: _____ Date: _____

The NAAPAC is dedicated to supporting candidates for the United States Senate and House of Representatives who adhere to the principles of good government and understand the concerns of the multifamily housing industry.

Attention All Members NAAPAC allows you to designate your contribution to your local affiliate. Please indicate to which NAA affiliate you would like your contribution designated: _____

My personal check made payable to NAAPAC is enclosed.

My cash contribution is attached.

Please charge my: Visa MasterCard American Express

Name on Card: _____

Card # _____ Exp. Date: _____

Signature: _____ Date: _____

Amount Contributed

_____ \$500 _____ \$250 _____ \$100 _____ \$50 Other: \$ _____

Note: Political contributions to the NAAPAC are not tax deductible for federal tax purposes.

Federal law requires political committees to report the name, mailing address, occupation and name of employer for each individual whose contributions aggregate in excess of \$200 in a calendar year. Contributions to the NAAPAC are for political purposes. All contributions are voluntary. You may refuse to contribute without reprisal. Guidelines are merely suggestions and you may contribute more or less than the guidelines suggest. NAAPAC will not favor or disadvantage anyone by reason of the amount contributed or the decision whether to contribute.

2016 SDMHA PAC MEMBERS

Sioux Falls

George & Deloris Gulson
 Brenda Kuhn
 Craig Lloyd
 Jerry Moser
 Joel Dykstra
 Bill Infield
 Scott Holgate
 Brent Rasmussen
 Dan & Peggy Zimmerman
 Julie Westra
 Scott VanGinkle
 Jennifer Scheu
 Gary Hotchkin

Paul Gourley
 Denise Hanzlik
 Paul Zweifel
 Jarrod Johnson
 Todd Lubenow
 Vickie Douthit
 Charlie Nesdahl

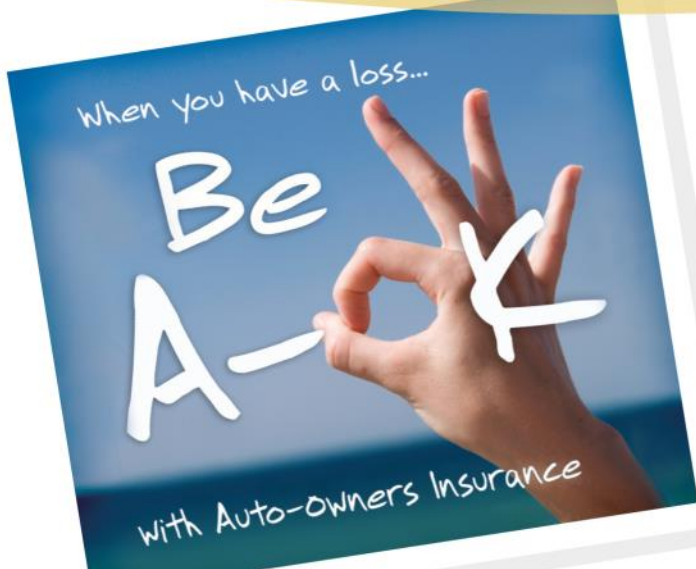
Vermillion

Glynis Erickson
 Jeanne Melhaff
 Tom Johnson

SDMH PAC contributions are included on your
 Membership Renewal invoices.

However, contributions to the SDMHA PAC are completely voluntary.

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SD Multi-Housing Association Golf Classic



Central Valley Golf Course, Hartford, SD | Wednesday, July 13, 2015



*Don't Golf? No problem!
Join us for the FUN, dinner &
reception and win door prizes!*



4 Person Best Ball | 18 holes | 3 Flights
Registration begins at 11 am
Putting/Pitching Contest Starting 11 am
Shotgun Start at 12 Noon

- 1st and 2nd place teams will receive prizes
- Special prizes for Straightest drive, Longest drive, closest to pin, putting contest, etc.

Make a HOLE-IN-ONE & WIN BIG:

- \$10,000 Cash
- Airline Tickets for Two
- Choice of Premium Golf Equipment
- Choice of Premium Electronics Package

- Registration fee includes: 18 holes of golf, 2 carts per 4 person team & steak dinner w/2 drinks each
- \$30 for Grilled Steak Dinner & Reception only (Sirloin Steak – Baked Potato – Veggie)

No Outside Beverages Allowed

Dinner & Reception 5pm till 6:30		10% Early Bird Deadline Jun 15th	
Registration Form		Registration Deadline Jul 9th	
Mail check to PO BOX 90327 Sioux Falls, SD 57109		_____ x \$100 = \$_____ Member _____ x \$120 = \$_____ Non-Member _____ x \$30 = \$_____ Additional Meal	
Company: _____	Phone _____	Mulligans (Max 2 per Player - \$3 each or 2 for \$5)	
Name _____	Email _____	Mulligans \$ _____	
Our 4 Team Members Include:		Subtotal \$ _____	
Name _____	Hndicap: _____	10% Discount \$ _____ Thru Jun 1 st	
Name: _____	Hndicap: _____	Total Due \$ _____	
Name: _____	Hndicap: _____	<input type="checkbox"/> Check Enclose <input type="checkbox"/> Please Invoice	
Name: _____	Hndicap: _____	Credit Card (A 3.5% Convenience Fee will be added)	
Name: _____	Hndicap: _____	Name _____	
How many of your team members are Great Life Members: _____		Card # _____	
		Expiration date _____	
		Billing Address _____	

Email: info@sdmha.com | Phone 605-336-7756 | Fax 605-271-0565

Introducing the

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October
13, 20 & 27



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Earn your **National Apartment Leasing Professional** designation and enhance your leasing skills. NAAEI developed the **NALP** program to assist apartment industry professionals in advancing their apartment leasing career. Whether you are a new or an experienced leasing consultant, you can improve your:

- Leasing Presentation
- Ability to Overcome Objections
- Closing Ratio
- Resident Retention

NALP Modules:

- Bringing in New Residents: Be Prepared
- Marketing & Maintaining Your Community
- Why Your Competition Matters
- Relevant Laws & How to Apply Them
- The Sales Process & Building Relationships
- Effectively Meeting the Needs of Current Residents
- The Market Survey
- NALP has been enhanced with **FranklinCovey** video-based courses!

**Increase
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NALP

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LEASING PROFESSIONAL

NAA
NATIONAL APARTMENT ASSOCIATION

Education Institute

Presented by:

YARDI

For More Information Visit: WWW.NAAHQ.ORG/NALP

SPONSORSHIP OPPORTUNITIES



2016 SPONSORSHIP OPPORTUNITIES

Members,

Your Sponsorship Opportunities are as listed. Take advantage of the various ways to get in front of your current or potential customers.

If you have any questions, please contact Denise at 605-336-7756.

Hurry space is limited!!!

MAINTENANCE MANIA
APRIL 6TH

PLATINUM: \$600 (5 available)

- Featured Sponsor at Event
- Logo on event banner
- Recognition in Rental Review
- Logo on event handouts
- Priority placement at Reverse Tradeshow

GOLD \$300 (10 available)

- Company name on event banner
- Recognition in Rental Review
- Logo on event handouts

SILVER \$100 (15 available)

- Company name on event banner
- Logo on event handouts

RENTAL REVIEW

	Size "	Open	3 Times	6 Times
Full Pg	7.5 X 10	\$132	\$369	\$594
1/2 Pg	7.5 X 5	\$83	\$290	\$363
1/4 Pg	7.5 X 2.5	\$52	\$149	\$231
Bus Card	2 X 3.5	\$30	\$83	\$132

SDMHA.COM

Ad	Annual Cost	Per Month Cost
Banner Ad	\$240	\$25 + Setup
Featured Partner	\$120	\$20 + Setup

EDUCATIONAL PARTNER

Includes Convention Classes and
NAA Designations

PRESENTATION SPONSOR \$500

- Logo on Class Signage and Handouts
- Recognition by Speaker
- Opportunity to speak to audience about your business

WALK OF STARS

BAR SPONSOR \$300 (2 available)

- Signage on Bar and at tables
- Recognition in Program
- Recognition in Rental Review

Return Page 2 to: SDMHA, PO Box 90327, Sioux Falls, SD 57109
Fax: 605-271-0565 OR Email: info@sdmha.com

GOLF OUTING

July

EAGLE \$1,100 (2 available)

- Hole in One Sponsor Sign
- Clubhouse Banner Logo
- Recognition on Handouts
- Recognition in Rental Review
- Golf Team Registration w/Meals

BIRDIE \$800 (4 available)

- Beverage Cart Sign
- Company Name on Drink Tickets
- Recognition in Rental Review
- Golf Team Registration w/Meals

HOLE \$250 (13 available)

- Signage at Hole
- Recognition on Handouts
- Recognition in Rental Review
- 1 Meal Ticket

PAR \$100 (4 available)

- Signage around Putting Green
- Recognition on Handouts
- Recognition in Rental Review
- 1 Meal Ticket

2016 SPONSORSHIP OPPORTUNITIES (cont.)

STATE CONVENTION

OCTOBER 19 & 20

PLATINUM \$1,000 (4 available)

- Recognition at Opening Ceremony, After Party & Trade Show
- 1/2 page ad in Convention Program
- Large company logo on Convention signage
- Credit for All Refreshment and Snack Tables

GOLD \$700 (10 available)

- Recognition at Opening Ceremony and After Party.
- 1/3 page ad in Convention Program
- Medium Company logo on Convention signage
- Credit for All Refreshment Tables

SILVER \$300 (15 Available)

- Recognition at Opening Ceremony and After Party
- Business card sized ad in Convention Program
- Company name on Trade Show Banner
- Credit for Snack Table at Trade Show

Event	Level	Amount
Maintenance Mania		
Rental Review		
SDMHA.com		
Golf Outing		
State Convention		
Educational Partner		
Walk of Stars		

REGISTRATION:

Company: _____
 Contact: _____
 Phone: _____
 Email: _____
 Address: _____
 City/St/Zip: _____

PAYMENT

Circle One:
 Check Included Invoice Credit Card
 Card #: _____
 Exp. Date: _____ CVC #: _____
 Zip Code where statement is mailed: _____

RETURN TO: SDMHA

PO Box 90327 Fax: 605-271-0565
Sioux Falls, SD 57109 Email: info@sdmha.com

ACCOUNTING SERVICES

East Vander Waude PC.....334-9111

ADVERTISING—CLASSIFIED & INTERNET

Apartments.com.....844-234-7565

Apartment Living Guide.....701-306-0947

Argus Leader.....331-2356

The Renter's Guide - MyRentersGuide.com.....221-1030

SiouxFallsRental.com.....940-5389

APPLIANCES

Denny's Appliance.....261-9314

Karl's TV & Appliance.....336-3244

Mahlander's.....336-7798

APPRAISAL SERVICES

Insight ValueMetrics.....201-0684

Integra Realty Resources.....303-300-3320

Rogers Appraisal Service.....331-0144

Shaykett Appraisal Co.....332-3553

ATTORNEY SERVICES

Breit Law Offices.....336-8234

Christopherson Anderson Paulson & Fideler.....336-1030

BANKING SERVICES

CorTrust Bank.....444-4038

TCF Bank.....323-2560

Dacotah Bank.....67-6412

BUILDING SUPPLIES

Allied Building Products.....331-4410

American Parks Company.....800-381-4491

Menards.....362-7159

Menards East Side.....331-6405

CABLE & INTERNET SERVICES

Midcontinent Communications.....800-888-1300

CARPET CLEANING /REPAIR/EMERGENCY SERVICES

Dan's Carpet Cleaning.....339-1213

Extremely Clean.....582-2237

Green Clean.....357-8711

INTEK Cleaning and Restoration.....334-9716

PuroClean Restoration Services.....605-965-2727

Rainbow International of Sioux Falls.....271-1111

CARPET/FLOORCOVERING SUPPLIERS

Menards.....362-7159

Menards East Side.....331-6405

Shaw Industries.....332-0704

Thornton Carpet Sales.....368-2568

Walden Carpets.....361-6199

CITY OF SIOUX FALLS

Community Development.....367-8180

City Planning.....367-8888

COIN OPERATED LAUNDRY EQUIPMENT

BDS Laundry Management.....888-286-7810

Coinmach.....800-788-2005

COLLECTION SERVICES

Breit Law Offices.....336-8234

Better NOI.....612-715-0135

ELECTRIC CONTRACTOR

Frisbees Plumbing & Heating.....338-6321

EXTERIOR EQUIPMENT

American Parks Company.....800-381-4491

FITNESS EQUIPMENT

2nd Wind Exercise Equipment.....605-978-9200

FINANCIAL PLANNING CONSULTANTS

First Premier Bank.....357-3000

Grant Investment LLC.....467-9453

Rensberger Financial Services.....334-2624

FINANCING

CorTrust Bank.....444-4038

Dacotah Bank.....367-6412

First Premier Bank.....357-3000

First Savings Bank.....201-2608

Frontier Bank.....331-2889

Grandbridge RE Capital.....612-341-7899

Great Southern Bank.....712-277-0320

Great Western Bank.....334-2548

Home Federal Bank.....373-1331

MetaBank.....782-1820

Minnwest Bank of Sioux Falls.....323-3865

NorthMarq Capital.....402-343-0468

TCF Bank.....323-2560

Wells Fargo.....575-6355

**FIRE & WATER DAMAGE RESTORATION/
CARPET DYEING and FURNITURE CLEANING**

Extremely Clean.....582-2237

Green Clean.....357-8711

INTEK Cleaning and Restoration.....334-9716

PuroClean Restoration Services.....553-9200

Rainbow International of Sioux Falls.....271-1111

HARDWARE & MAINTENANCE SUPPLIES

Allied Building Products.....331-4410

Menards.....362-7159

Menards East Side.....331-6405

Moen.....800-628-0569

Park Supply of America.....651-398-5521

Robson True Value Hardware.....338-2361

HOME/BUILDING INSPECTIONS**INSURANCE SERVICES**

American Family Insurance (Orv Olivier).....336-6470

CorInsurance (Kendall Fisher).....977-5900

Priebe Insurance Agency, Inc. (Jerry Priebe).....323-2811

The Insurance Connection (Oscar DeVries).....339-3147

Wollman Insurance Group (Merle Wollman).....334-0004

LAUNDRY

BDS Laundry Management Co.....888-286-7810

Coinmach.....800-788-2005

LAWN CARE & LANDSCAPING

Everhart Landscaping.....	605-201-1551
TruGreen Lawn Care.....	334-1566
Kut & Kill.....	595-3161

LEASING SERVICES

Dakota Rentals.....	725-6250
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LIGHTING SUPPLIERS

Mahlander's.....	336-7798
Menards.....	362-7159
Menards East Side.....	331-6405

LOCKSMITH

Fred The Fixer.....	334-5411
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LOW INCOME HOUSING SERVICE

Adventure Homes LLC.....	877-510-1955
SF Housing & Redevelopment.....	332-0704
SD Housing Development Authority.....	605-773-3181
US Dept. of HUD.....	330-4223

MANAGEMENT SOFTWARE

Yardi Systems.....	805-699-2040
MRI Software.....	800-321-8770

MOLD INSPECTION & CLEANUP

Extremely Clean.....	582-2237
INTEK Cleaning and Restoration.....	334-9716
Rainbow International of Sioux Falls.....	271-1111

ODOR REMOVAL

Rainbow International of Sioux Falls.....	271-1111
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PAINT & WALL COVERINGS

BFB Painting.....	376-7755
Diamond Vogel Paints.....	334-2051
Pittsburgh Paints.....	515-230-6657
Robson True Value Hardware.....	338-2361
Sherwin Williams.....	212-0735

PET SERVICES

DooGooders.....	254-2145
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PLUMBING, HEATING, & AIR CONDITIONING

Frisbees Plumbing & Heating.....	338-6321
Hander Plumbing & Heating.....	339-9633
Johnson Services.....	767-0052
Menards.....	362-7159
Menards East Side.....	331-6405

REAL ESTATE SERVICES

Bartell Company Real Estate.....	338-2289
Brooks Commercial Real Estate.....	261-2215
CB Richard Ellis, Scott Falkum.....	612-336-4238
Dynamic Real Estate LLC.....	336-1717
Harr & Lemme Real Estate—Jen Porter.....	261-8004
Integra Realty Resources.....	952-905-2406
Lee Schelling.....	582-2119
Magnum Capital & Real Estate Services.....	605-444-7103
Mark Luke Real Estate.....	370-6770

RECREATIONAL EQUIPMENT

American Parks Company.....	800-381-4491
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RECYCLING & SANITATION

Novak Sanitary Service.....	338-7126
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REMODELING & HOME REPAIR

Denny's Appliance.....	261-9314
Integrity Construction.....	977-2642
Mark Luke.....	370-6770
Shaw Industries.....	270-3530

RENTAL LOCATING SERVICES

Apartments.com.....	844-234-7565
Apartment Living Guide.....	952-460-1916
SiouxFallsRental.com.....	940-5389
The Renter's Guide.....	221-1030

RESIDENT SCREENING

CoreLogic.....	855-296-7344
Screening Reports Inc.....	912-715-0135
Trak-1 Background Screening.....	402-934-6566
Western Reporting.....	800-466-1996

ROOFING / SIDING

Specialty Roofing and Siding.....	605-261-9757
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SEWER DRAIN CLEANING

Around the Clock-Drainmaster.....	335-0384
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TELECOMMUNICATION COMPANIES

Midcontinent Communications.....	800-888-1300
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TENANT ASSISTANCE SERVICES

Inter-Lakes Community Action Inc.....	334-2808
Sioux Falls Housing & Redevelopment.....	332-0704
SD Housing & Development.....	605-773-3181
US Dept. of HUD.....	330-4223

TENANT SELECTION SERVICES

CoreLogic.....	855-296-7344
ScreeningReports.com.....	612-715-0135
Trak-1 Background Screening.....	402-934-6566
Western Reporting.....	800-466-1996

TRAVEL

All About Travel.....	339-8911
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WATER DAMAGE RESTORATION

INTEK Cleaning and Restoration.....	334-9716
PuroClean Restoration Services.....	553-9200
Rainbow International of Sioux Falls.....	271-1111

WINDOWS

Glass Doctors of Sioux Falls.....	360-8508
Menards.....	362-7159
Menards East Side.....	331-6405
Wilsey Co - Pella Windows.....	605-906-0928

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