

*South Dakota Multi-Housing Association*

# Rental Review



[www.sdmha.com](http://www.sdmha.com)

**November / December**



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# RENTAL REVIEW

November / December 2016



## President's Message

As this year is winding down I have begun to reflect on the accomplishments of the association. I am very pleased with the progress we have made, and excited to tell you we have several things we hope to complete before the end of the year which will help wrap up a very successful 2016.

The board, Denise and myself started the year with specific areas of focus which we determined through strategic planning and goal setting and I am pleased to say that we made great progress in these areas throughout the year. I touched on several of these areas during our key note speaker lunch at the convention and will update our members again at our upcoming Walk of the Stars gala. I want to thank our board members for their focus and commitment through the year, as well as our members for the support you show the association.

Throughout the remainder of this year we plan to roll out a new association website which we hope will offer our members improved communication and better access to information and events. We also plan to begin offering Webinar Wednesdays through Multi Family Insiders. This is a weekly series of industry specific webinars that our members will be able to subscribe to and log on weekly for updates, tips and education. Through your membership in the association you will be able to receive discounted rates to participate in these webinars. Several of our members have participated in them in the past and have found them to be very informative and beneficial.

To wrap up, I want to pass along a big thank you to Denise and the education committee for putting on a very successful education convention this year. I have heard a lot of positive feedback about the presenters and the information presented. It takes a lot of time and effort to coordinate this event so if you see one of the people responsible, please tell them thank you.

*Nick Blau*



## Executive Director's Message

What a fantastic State Convention we had in October. Reviews were fantastic. And if you haven't done so, please go online and complete the survey. We want to hear from you on what could be changed and what you want to see in 2017 and beyond.

Our first class of National Apartment Leasing Professional (NALP) has wrapped up with 13 eager participants. We was a great learning experience and I am proud of their commitment to their owners, properties and our industry!

I will be presenting the Property Management Like a PRO class through the Sioux Falls School Districts Community Education. See page 8 for full details.

Your Board of Directors has been busy: updating the Strategic Plan for SDMHA; revising committee guidelines and responsibilities; looking for new board members and committee members; online education options; new website and taking on the Legislative Action Fund.

WOW you should be involved in all that is happening!

**WALK OF STARS is Thursday, December 8th.**

*Denise Hanzlik*

## 2016 Board Officers and Members



**Nick Blau**  
President



**Brian Majerus**  
Vice President



**Jill Madsen**  
Treasurer



**Matt Petersen**  
Past President



**Greg Card**  
Board Member



**Ken Fisher**  
Board Member



**Jody Bjornebo**  
Board Member



**Gerald Gerken**  
Board Member



**Gary Gaspar**  
Board Member



**Paul Gourley**  
Board Member



**Executive Director - Denise Hanzlik**

PO Box 90327, Sioux Falls, SD 57109

Phone: 605-336-7756 Fax: 605-271-0565 info@sdmha.com www.sdmha.com

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**FACEBOOK:**

**South Dakota  
Multi Housing  
Association**

### South Dakota Multi-Housing Association Committees

#### Ambassadors

Kendall Fisher—Chair  
Cindi Biever  
Michelle Smith  
Jeanne Gerken  
Joel Christensen  
Gary Gaspar

#### Education

Jill Madsen  
Brian Majerus  
Drew O'Brien  
Tammy VanBockern  
Joel Christensen

#### Golf Classic

Bill O'Connor - Chair  
Todd Lubenow  
Jarred Smith  
Paul Gourley  
Jonn Voss

#### Independent Rental Owners

Dawn Clausen - Co-Chair  
Ron Sauby - Co-Chair  
Jonn Byre  
Gary Gaspar  
Jeanne Gerken  
Jean Kenyon

#### Legislative

Brian Majerus - Chair  
Matt Petersen - State Chair  
Nick Blau  
Ron Sauby  
Rod Fitts  
Joan Franken  
Bill O'Connor

#### Suppliers Council

Jerry Moser - Chair  
Lorae Lodes  
Glen Alderson  
Randy Thompson  
Joel Christensen  
Bobbi Nelson  
Josh Heath

**Want to get more involved? Talk with Denise or any of our Board Members to learn how.**

# Monthly Meetings

## NOVEMBER

Sioux Falls

November 17, 2016

Noon - 1:00pm

Assistance Options for Your Residents

Multi-Cultural Center

515 N. Main

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## VERMILLION

November 16, 2016

Discussion Forum

Place TBD

## DECEMBER

**WALK**

**OF**

**STARS**

Thursday, December 8th

Chef Dominiques

Lower Level, Shrivvers Square

See page 10 for full details

## Available Services:



- Residential
- Commercial
- Roll-off
- Recycling

### Improved **RECYCLING** Program

Single Stream Available  
place ALL your recycling items in ONE container

RecycleBank Rewards for Residents  
earn reward points to use at local, national and online retailers

Document Destruction Available  
Confidential, Secure and Convenient

Call or visit our website to sign up or to learn more about these services. [www.novaksanitary.com](http://www.novaksanitary.com)



*Serving Sioux Falls and the surrounding areas since 1965.*

## Novak Sanitary Service

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605.338.7126 | 1.888.866.2651



# Membership Update

**SD Multi Housing  
Association  
represents  
YOU!**

**Total Units: 17,859**

**&**

**Associate Members: 100**

**NEW MEMBERS**

**General Members**

Kindt Properties  
JKA Rental Properties  
Brookings Property Management

**Associate Members**

NAI Sioux Falls  
E Premium Insurance  
Stewart Title  
Sioux Falls Shopping News  
All American Towing

**Upcoming Events**

- Nov. 8th Board Meeting
- Nov. 11th Veteran's Day  
Thank You for Your Service
- Nov. 16th Vermillion Monthly Meeting
- Nov. 17th Sioux Falls Monthly Meeting
- Nov. 17th Property Mgmt Like a Pro
- Nov. 24th Happy Thanksgiving
- Dec. 8th Walk of Stars
- Dec. 13th Board Meeting
- Dec. 25th Merry Christmas
- Jan. 1st Happy New Year



**Tanya LaBahn**

Market Manager / Commercial Lending

Office: 712.277.0320

800.725.6690

229 Pierce St  
Sioux City, IA 51101

Fax: 855.432.0774

[tlabahn@greatsouthernbank.com](mailto:tlabahn@greatsouthernbank.com)

**MEMBERS**

**USING**

**MEMBERS !**

Ask your vendors **"Are you a member of SD Multi-Housing Association"**. They should be!

How can they join? EASY go to [www.sdmha.com/join.html](http://www.sdmha.com/join.html) or contact Denise.

# MEMBER SPOTLIGHT

In this edition, our spotlight is on

## BFB Painting and Dan Nichols

**Tell our members about you?**

We have been in business in South Dakota for five years. However, BFB Painting started over thirty years ago in Minnesota. We specialize in apartment turnovers from partial to full paints. I and my wife, Debbie have three children: Lucy is 6; Alice is 3; Jack is 4mos; and through foster care we also have Victoria, 15. We have offered foster care for a little over one year.

**What services do you provide?**

Full or partial interior and exterior painting. We will also perform some wall repairs.

**What changes do you see in the future that properties could prepare for?**

We have recently started using an epoxy paint. It goes on as usual but is designed to take more abuse and is mold resistant. We have been applying it in garages, but for multi-family it would be fantastic in bathrooms, common areas and pool rooms. It is more expensive but the lifespan is tremendous and it takes a lot of abuse.

**What other things you want to get across to our members?**

BFB Painting may not be the cheapest, but we do what we say we are going to do, and when we are scheduled to do it. WE ARE RELIABLE.

**Being a member in SDMHA, what has been the largest benefit to you?**

Customers! We have gained a lot of customers through the association. The Trade show is a great opportunity to network and have face to face interactions with customers. I have also met a lot of vendors through the association.



**Reliable • Efficient • Professional**

# Property Management Like a Pro

## Register Now!!!

**Gain the knowledge you need to manage your rental property like a professional!**

Whether you own a single rental unit, a thousand plus units, or are just getting started; get your questions answered. Feel comfortable working with city agencies, select and manage your residents, excel in your professional relationships with accountants, insurance agents, bankers and suppliers.

Approved for 3 hours of Real Estate CE credits.

**November 17, 2016**  
**5pm – 8pm**

**Class Code: HOME550**

**Location:**  
 Instructional Planning Center  
 201 East 38<sup>th</sup> Street  
 Sioux Falls, SD

**Registration Fee: \$25**

**Registration Deadline:**  
**November 15, 2016**

## REGISTRATION

**This class is in partnership with the Sioux Falls School District Community Education.**

**Registration is through their website:**

<https://commed.sf.k12.sd.us/wconnect/CourseStatus.awp?&course=17FHOM550&Publish=ANYWAY>

**OR Mail payments to:**  
**Community Education**  
**201 E. 38<sup>th</sup> St.**  
**Sioux Falls, SD 567105**  
**Class Code: HOME550**

Questions can be directed to 367-7999.

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First Name	Last Name	Job Title
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Mailing Address	City	State	Zip
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Work Phone	Fax	Cell
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Email	Registration Fee
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# ***SOUTH DAKOTA STATE LEASE***

**\*\*INTRODUCING\*\*** The South Dakota/NAA Click & Lease is a web-based leasing program offered exclusively to members of SDMHA and NAA. This powerful and easy-to-use leasing program allows an apartment community to save time and money by speeding up preparation and printing of legal documents. In addition to providing greater efficiency to the onsite leasing process, prospective residents may fill out a rental application online, and property managers may audit and edit entire portfolios of leases with a few clicks of a mouse.

The lease and accompanying addenda cover every aspect of the rental process and are reviewed by expert attorneys to ensure legal compliance. The language of the lease is constantly monitored and modified to reflect new legislation or jurisdiction. This valuable SDMHA/NAA member benefit is currently available in 46 states as well as the District of Columbia. Program includes e-signature, online applications and FREE unlimited document storage to support a completely electronic leasing process.

With more than 23,000 communities nationwide enrolled in the NAA Click & Lease program, it's the most widely used standardized lease form in the multifamily housing industry.

**FOR MORE INFORMATION OR TO ENROLL:**

<http://www.naahq.org/learn/national-lease-program>



## **BENEFITS**

- Minimize Liability - Protect your community against changing state laws.
- Enhance Flexibility - Customizable lease forms for company specific initiatives and/or policies.
- Increase Consistency - Site team members can easily generate accurate lease forms within your property management software.
- Online Leasing - SD/NAA Click & Lease supports a fully paperless leasing process allowing prospects and residents to apply or renew from anywhere.

## **FEATURES**

- Integrates with all leading property management software solutions.
- Mobile-capable e-signature, **powered by Blue Moon Software.**
- Program includes unlimited document storage, **powered by Entrata.**
- Online leasing applications
- Forms automatically updated to reflect legal changes
- Administrative profile settings allow for company over-site on a local, regional or national level.

# Walk of Stars

Thursday, December 8, 2016

Social: 6:00PM

Dinner: 7:00PM

At Chef Dominique's

230 S. Phillips Ave. (Shriver Square—Lower Level)

Join us for a fun evening as we shine a light on the STARS of our industry. As well as enjoy a great meal and network with friends.

**Buffet Meal to Include:**

Roasted Beef Sirloin Carving Station

Creole Marsala Chicken

Garlic Roasted Baby Red Potatoes

Green Beans with Bacon & a hint of Brown Sugar

Cream Puff Desserts

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Total Number Attending: \_\_\_\_\_ X \$30.00 (\$35.00 after Nov. 30)

Total: \_\_\_\_\_

Check

Credit Card

Invoice

**Return Reservation by November 30th to:**

SDMHA PO Box 90327, Sioux Falls, SD 57109

Fax: 605-271-0565 / Email: info@sdmha.com

Or Online: <http://web.sdmha.com/events/Walk-of-Stars-56/details>

**FREE**  
3 CE Credits

**FREE**  
lunch for  
first 50  
registrants!!

**Save THE Date**

**A Breath of Fresh Air Smoke-Free Housing Workshop 2017**  
**Smoking in Buildings : What it really "COST\$" you!**

**Tuesday, March 28, 2017 - 11:30 a.m. to 3:00 p.m.**  
HOLIDAY INN CITY CENTRE • 100 W 8<sup>th</sup> Street • Sioux Falls, SD  
Register online at [www.siouxfalls.org/livewellsiouxfalls](http://www.siouxfalls.org/livewellsiouxfalls)  
or call Health Connect at 605-371-1000

**Sign-in begins at 11:00 a.m. Lunch begins at 11:15 a.m.**  
→ **Pre-registration is REQUIRED by March 17<sup>th</sup>** ←

This workshop for multi-unit property owners and managers will address various issues related to creating smoke-free housing.

For more information contact Fran Rice at [director@healthconnectsd.org](mailto:director@healthconnectsd.org) • 605.371.1000 or  
Kaitlyn Umphlett at [kumphlett@carrollinstitute.org](mailto:kumphlett@carrollinstitute.org)

**24 HOUR**  
Water & Fire  
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- Dry Cleaning
- Upholstery Cleaning
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- Boardups
- Mold Remediation

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# Government Affairs

The Board of Trustees has voted to dissolve the South Dakota Multi-Housing Political Action Committee before the end of 2016. This decision is based on reporting requirements and contribution restrictions.

**South Dakota Multi-Housing Association will continue to advocate for YOU on a local, county and state level.**

Going forward these efforts will be completed in the name of SD Multi-Housing Association Legislative Action Fund or SDMHA LAF for short.

**Rest assured that we will continue to monitor and advocate for YOU.** This change gives us greater flexibility for contributions while the giving the control back to the SDMHA Board of Directors.

## Contributions to SD Multi Housing Association LAF

- My check made payable to SDMHA LAF is enclosed.
- My cash contribution is attached.

Please charge my:  Visa  MasterCard  American Express

Name on Card: \_\_\_\_\_

Card # \_\_\_\_\_

Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Amount Contributed**

\_\_\_\_ \$500 \_\_\_\_ \$250 \_\_\_\_ \$100 \_\_\_\_ \$50 Other: \$ \_\_\_\_\_

Please print or attach a business card.

Name: \_\_\_\_\_

Occupation: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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# 2016 SDMHA PAC MEMBERS

\$30,000
\$27,000
\$25,000
\$23,000
\$20,000
\$17,000
\$15,000
\$12,000
\$10,000
\$7,000
\$3,000
\$1,500
\$1000
\$500

## Sioux Falls

Amy Ibis  
Barbara Hagman  
Barbara Thorpe  
Bill Infield  
Bill Mediger  
Bill Pederson  
Brenda Kuhn  
Brent Rasmussen  
Brian Majerus  
Bryan Wiseman  
Burt Horsted  
Butch Hanssen  
Carol & Floyd Welbig  
Charlie Nesdahl  
Chic Pyper  
Chloe Mayo  
Chris Tow  
Chuck Benson  
Clark Meyer  
Cory Hughes  
Craig Lloyd  
Dan & Peggy Zimmerman  
Darrel Bartell  
Dawn Clauson  
Dean Austad  
Denise Hanzlik  
Duane Coatsworth  
Gary Bussleman  
Gary Gaspar  
Gary Hotchkin  
George & Deloris Gulson

Gerald & Jeanne Gerken  
Glen Alderson  
Grace & Everett Kracht

James Kats  
Jarrod Johnson  
Jean Kenyon  
Jeanne Mehlhaf  
Jeff Vavra  
Jennifer Scheu  
Jerry Moser  
Jill Madsen  
Jim Waltner  
Joan Franken  
Joanne Shearer  
Joe Meier  
Joel Christensen  
Joel Dykstra  
John Kasten  
Jon Broek  
Jonny Byre  
Julie Westra  
Karen Schroedermeier  
Kellee Valnes  
Kelley Groff  
Larry Howe  
Linda Schulte  
Marilyn Metzger  
Mark Crisp  
Mark Luke  
Martha Frohwein  
Matt Petersen  
Matt Thornton

Merle Wollman  
Mike Van Buskirk  
Nate Burdine/Jolene Loetscher  
Patrick Reddin  
Paul & Diane Swenson  
Paul Gourley  
Paul Zweifel  
Paula Brown  
Peggy Zimmerman  
Raymond Meinders  
Rick Grouley  
Robert & Carolyn Humphreys  
Rod Fitts  
Roger Swenby  
Ron Rensberger  
Ron Sauby  
Ron Van Zanten  
Scott Eastman  
Scott Holgate  
Scott VanGinkle  
Shirlee Meier  
Shirley Wilson  
Steve Mahlstedt  
Steve Shaykett  
Todd Ernst  
Todd Lubenow  
Todd Nordmeyer  
Travis Soldatke  
Tye Doll  
Vergil Benz  
Vickie Douthit

Lunch with  
Senator John  
Thune.

Where we also  
presented him  
with a contribu-  
tion check from  
NAA PAC.

Pictured:  
Brian Majerus,  
Nick Blau, Sen.  
Thune, Craig  
Lloyd & Rod Fitts



# Did you know? Rental income is sales taxable

Article taken from the South Dakota Department of Revenue Fall 2016 Newsletter

We've seen the ads: "Rent your home on our website. Meet new people and make extra money."

Did you know that this rental income is sales taxable? If you have rented your home for more than 10 days in a calendar year, you will need a sales tax license from the SD Department of Revenue as the rentals of rooms to transient guests are subject to the state sales tax, applicable municipal sales tax, municipal gross receipts tax, and tourism tax.

There are a wide variety of websites that allow people to list their homes as a vacation rental: Air BNB, VRBO, HomeAway, FlipKey and Tripping.com just to name a few. The homeowner will list the property and renters will make their reservation and payment through the website. It is common that the website will keep a portion of the rental fee as a service fee. Homeowners should be aware that sales tax is due on the entire rental fee. You may not deduct these service fees from your total receipts. In addition, homeowners may owe use tax on this service fee if the rental company is not licensed and collecting South Dakota sales tax.

Vacation rentals are also licensed by the SD Dept. of Health. Homeowners can call the Office of Health Protection at 605-773-4945 to request information about a lodging license.

As these types of sites grow in popularity, some cities are now looking to regulate vacation rentals. The Department of Revenue recommends that homeowners check with their city office to find out if there are any city regulations that must be met.

If you would like more information on vacation rentals please contact the Department of Revenue at 800-829-9188 or visit one of our field office.

View this SD DOR newsletter and others at:  
<http://dor.sd.gov/Publications/Newsletters/default.aspx>



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[www.sdhda.org](http://www.sdhda.org)





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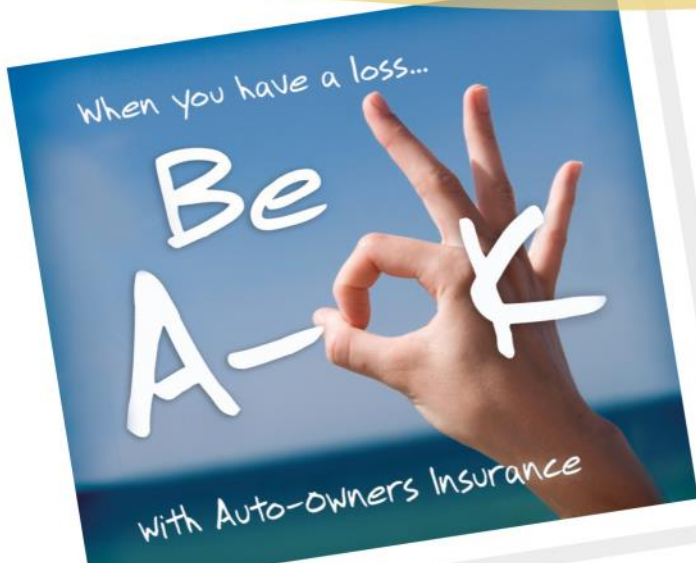
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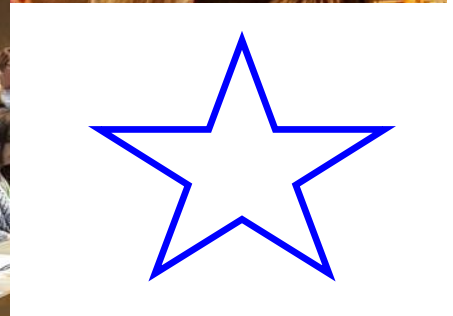
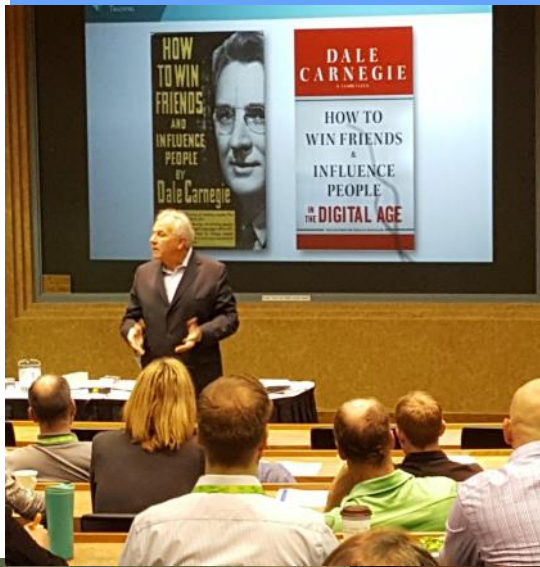
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# 2016 STATE CONVENTION





# TRADE SHOW & GAME EVENT



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**ADVERTISING—CLASSIFIED & INTERNET**

Apartments.com.....	918-521-4427
Apartment Living Guide.....	701-540-7128
Argus Leader.....	331-2356
The Renter's Guide - MyRentersGuide.com.....	221-1030
SiouxFallsRental.com.....	940-5389
Sioux Falls Shopping News.....	605-521-8700

**APPLIANCES**

Denny's Appliance.....	261-9314
Karl's TV & Appliance.....	336-3244
Mahlander's.....	336-7798

**APPRAISAL SERVICES**

Elwood & Martin Appraisals, LLC.....	605-271-0351
Insight ValueMetrics.....	201-0684
Integra Realty Resources.....	303-300-3320
Rogers Appraisal Service.....	331-0144
Shaykett Appraisal Co.....	332-3553

**ATTORNEY SERVICES**

Breit Law Offices.....	336-8234
Christopherson Anderson Paulson & Fideler.....	336-1030

**BANKING SERVICES**

CorTrust Bank.....	444-4038
First Dakota National Bank.....	333-8218
TCF Bank.....	323-2560
Dacotah Bank.....	367-6412

**BUILDING SUPPLIES**

Allied Building Products.....	331-4410
Menards.....	362-7159
Menards East Side.....	331-6405
Moen.....	800-628-0569

**CABLE & INTERNET SERVICES**

Midco.....	800-888-1300
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**CARPET CLEANING /REPAIR/EMERGENCY SERVICES**

Crew.....	553-9200
Extremely Clean.....	582-2237
INTEK Cleaning and Restoration.....	334-9716
Rainbow International of Sioux Falls.....	271-1111

**CARPET/FLOORCOVERING SUPPLIERS**

Menards.....	362-7159
Menards East Side.....	331-6405
Shaw Industries.....	332-0704
Thornton Carpet Sales.....	368-2568
Walden Carpets.....	361-6199

**CITY OF SIOUX FALLS**

Community Development.....	367-8180
City Planning.....	367-8888

**COIN OPERATED LAUNDRY EQUIPMENT**

BDS Laundry Management.....	888-286-7810
Coinmach.....	800-788-2005

**COLLECTION SERVICES**

Breit Law Offices.....	336-8234
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RentCollect Global.....	619-204-2557
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**COMPUTER SOFTWARE SERVICES**

MRI Software.....	800-321-8770
Property Matrix.....	800-795-4100
Yardi Systems, Inc.....	805-699-2040

**ELECTRIC CONTRACTOR**

Frisbees Plumbing & Heating.....	338-6321
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**ENVIRONMENTAL**

Johnson Environmental.....	605-838-0826
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**FINANCIAL PLANNING CONSULTANTS**

First Premier Bank.....	357-3000
Grant Investment LLC.....	467-9453
Rensberger Financial Services.....	334-2624

**FINANCING**

CorTrust Bank.....	444-4038
Dacotah Bank.....	367-6412
First Dakota National Bank.....	333-8218
First Premier Bank.....	357-3000
First Savings Bank.....	201-2608
Frontier Bank.....	331-2889
Great Southern Bank.....	712-277-0320
Great Western Bank.....	334-2548
MetaBank.....	782-1820
Minnwest Bank of Sioux Falls.....	323-3865
NorthMarq Capital.....	402-343-0468
TCF Bank.....	323-2560
Wells Fargo.....	575-6355

**FIRE & WATER DAMAGE RESTORATION/  
CARPET DYEING and FURNITURE CLEANING**

Crew.....	553-9200
Extremely Clean.....	582-2237
INTEK Cleaning and Restoration.....	334-9716
Rainbow International of Sioux Falls.....	271-1111

**HARDWARE & MAINTENANCE SUPPLIES**

Allied Building Products.....	331-4410
Menards.....	362-7159
Menards East Side.....	331-6405
Moen.....	800-628-0569

**INSURANCE SERVICES**

American Family Insurance (Orv Olivier).....	336-6470
CorInsurance (Kendall Fisher).....	977-5900
E Premium Insurance.....	513-972-4880
Priebe Insurance Agency, Inc. (Jerry Priebe).....	323-2811
RentCollect Global.....	619-204-2557
The Insurance Connection (Oscar DeVries).....	339-3147
Trak-1.....	402-934-6566
Wollman Insurance Group (Merle Wollman).....	334-0004

**LAUNDRY**

BDS Laundry Management Co.....	888-286-7810
Coinmach.....	800-788-2005

**LAWN CARE & LANDSCAPING**

Everhart Landscaping.....	605-201-1551
TruGreen Lawn Care.....	334-1566

Kut & Kill.....	595-3161	Specialty Roofing & Siding.....	261-9757
<b><u>LEASING SERVICES</u></b>		<b><u>RECYCLING &amp; SANITATION</u></b>	
Dakota Rentals.....	725-6250	Novak Sanitary Service.....	338-7126
On-Site.....	669-800-6272	<b><u>REMODELING &amp; HOME REPAIR</u></b>	
<b><u>LIGHTING SUPPLIERS</u></b>		Denny's Appliance.....	261-9314
Mahlander's.....	336-7798	Mark Luke.....	370-6770
Menards.....	362-7159	Specialty Roofing & Siding.....	261-9757
Menards East Side.....	331-6405	Steven Graf.....	360-7996
<b><u>LOCKSMITH</u></b>		<b><u>RENTAL LOCATING SERVICES</u></b>	
Fred The Fixer.....	334-5411	Apartments.com.....	918-521-4427
<b><u>LOW INCOME HOUSING SERVICE</u></b>		Apartment Living Guide.....	701-540-7128
Adventure Homes LLC.....	877-510-1955	SiouxFallsRental.com.....	940-5389
SF Housing & Redevelopment.....	332-0704	The Renter's Guide.....	221-1030
SD Housing Development Authority.....	605-773-3181	<b><u>RESIDENT SCREENING</u></b>	
US Dept. of HUD.....	330-4223	CoreLogic.....	855-296-7344
<b><u>MANAGEMENT SOFTWARE</u></b>		On-Site.....	669-800-6272
Yardi Systems.....	805-699-2040	Screening Reports Inc.....	612-715-0135
MRI Software.....	800-321-8770	Trak-1 Background Screening.....	402-934-6566
<b><u>MOLD INSPECTION &amp; CLEANUP</u></b>		Western Reporting.....	800-466-1996
Extremely Clean.....	582-2237	<b><u>SEWER DRAIN CLEANING</u></b>	
INTEK Cleaning and Restoration.....	334-9716	Around the Clock-Drainmaster.....	335-0384
Rainbow International of Sioux Falls.....	271-1111	<b><u>TELECOMMUNICATION COMPANIES</u></b>	
<b><u>ODOR REMOVAL</u></b>		Midco.....	800-888-1300
INTEK Cleaning and Restoration.....	334-9716	<b><u>TENANT ASSISTANCE SERVICES</u></b>	
Rainbow International of Sioux Falls.....	271-1111	Inter-Lakes Community Action Inc.....	334-2808
<b><u>PAINT &amp; WALL COVERINGS</u></b>		Sioux Falls Housing & Redevelopment.....	332-0704
BFB Painting.....	376-7755	SD Housing & Development.....	773-3181
Diamond Vogel Paints.....	334-2051	US Dept. of HUD.....	330-4223
Sherwin Williams.....	212-0735	<b><u>TENANT SELECTION SERVICES</u></b>	
<b><u>PATROL</u></b>		CoreLogic.....	855-296-7344
Sioux Merchant Patrol.....	334-9357	On-Site.....	669-800-6272
<b><u>PET SERVICES</u></b>		ScreeningReports.com.....	612-715-0135
DooGooders.....	254-2145	Trak-1 Background Screening.....	402-934-6566
<b><u>PLUMBING, HEATING, &amp; AIR CONDITIONING</u></b>		Western Reporting.....	800-466-1996
Frisbees Plumbing & Heating.....	338-6321	<b><u>TITLE COMPANY</u></b>	
Hander Plumbing & Heating.....	339-9633	Stewart Title.....	605-339-3199
Johnson Services.....	767-0052	<b><u>TOWING COMPANY</u></b>	
Menards.....	362-7159	All American Towing.....	605-332-3100
Menards East Side.....	331-6405	<b><u>TRAVEL</u></b>	
Trane.....	336-8500	All About Travel.....	339-8911
<b><u>REAL ESTATE SERVICES</u></b>		<b><u>WATER DAMAGE RESTORATION</u></b>	
Alliance Properties.....	216-3906	INTEK Cleaning and Restoration.....	334-9716
Brooks Commercial Real Estate.....	261-2215	Rainbow International of Sioux Falls.....	271-1111
Integra Realty Resources.....	952-905-2406	<b><u>WEBSITE SERVICES</u></b>	
Lee Schelling.....	582-2119	On-Site.....	669-800-6272
Magnum Capital & Real Estate Services.....	605-444-7103	<b><u>WINDOWS</u></b>	
Mark Luke Real Estate.....	370-6770	Menards.....	362-7159
NAI Sioux Falls.....	357-7100	Menards East Side.....	331-6405
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