

Rental Review



www.sdmha.com

July / August



**JULY: Golf Classic, Brandon
Golf Course**

AUGUST: Fire Protection



Table of Contents

5 Monthly Meetings

8 Boiler & Forced Air Furnace Training

10 Government Affairs

11 City of Sioux Falls

14 SDMHA Golf Classic

15 National Apartment Leasing Professional

3 President & Director Messages

4 Board of Directors and Committees

6 Membership

7 Member Spotlight

8 Boiler & Furnace Training

10 Government Affairs

11 City of Sioux Falls

12 - 13 SDMH PAC

14 SDMHA Golf Classic

15 NALP

16 - 17 NAA Open Door Cost Savings Program

18 - 19 BUYERS GUIDE

Advertisers

Great Southern Bank.....p. 3
 Intek.....p. 11
 Midcontinent Communications.....p. 9
 MyRentersGuide.com.....p. 8
 Novak.....p. 9
 Rainbow International of Sioux Falls.....p. 6
 SiouxFallsRental.com.....p. 5
 SD Housing Development Authority.....p. 8
 Wollman Insurance Group.....p. 13



RENTAL REVIEW

July / August 2016



President's Message

Summer is here, the weather is nice and hopefully everyone is getting in some time at the lake, on the golf course, or taking in a baseball game. This time of year can be busy for our industry, but hopefully you each can find some time to get away and relax too.

If you do enjoy golfing please don't forget about the annual SDMHA golf event happening on July 22nd. We are at a new location this year, at Brandon Golf Course. It's a very fun event, and believe me, you do not have to be good at golf to attend. Come out, enjoy the chance to network and just have fun.

The PAC fundraising committee will again be having their 5 Card Poker game, so don't forget some cash for a good cause.

Enjoy the summer, be safe in the heat, and as always let's work together to make our industry and our communities ones we can be proud of.

Nick Blau



Executive Director's Message

Returned from the National Apartment Associations convention armed with great information, including national speakers and vendors for our trade show. I have also made some enhancements to our website: www.sdmha.com. Under the RESOURCES page, you can now access our Buyers Guide, which lists Associate members by their specialty, with contact information. Check back often as more changes to our site are in the works.

Have you registered your maintenance staff for the Boiler / Forced Air Furnace training in August? See page 8 for information or visit: <http://web.sdmha.com/events/Boiler-Forced-Air-Furnace-Training-49/details> to register.

 GREAT SOUTHERN BANK	
Tanya LaBahn Market Manager / Commercial Lending	
329 Pierce St Sioux City, IA 51101 tlabahn@greatsouthernbank.com	Office: 712.277.0320 800.725.6690 Fax: 855.432.0774

Property or employees in the Rapid City area? I will be presenting "Leasing 101" on Thursday, October 27th for the Black Hills Area Multi-Housing Association in Rapid City.

***See you Friday, July 22nd at
Brandon Golf Course!***

Denise Hanzlik

2016 Board Officers and Members



Nick Blau
President



Brian Majerus
Vice President



Michelle Smith
Secretary



Jill Madsen
Treasurer



Matt Petersen
Past President



Ken Fisher
Board Member



Greg Card
Board Member



Gerald Gerken
Board Member



Gary Gaspar
Board Member



Paul Gourley
Board Member



Executive Director - Denise Hanzlik

PO Box 90327, Sioux Falls, SD 57109

Phone: 605-336-7756 Fax: 605-271-0565 info@sdmha.com www.sdmha.com

Like us on
FACEBOOK:

**South Dakota
Multi Housing
Association**

South Dakota Multi-Housing Association Committees

Ambassadors

Kendall Fisher—Chair
Cindi Biever
Michelle Smith
Jeanne Gerken
Joel Christensen
Gary Gaspar

Education

Jill Madsen
Brian Majerus
Drew O'Brien
Tammy VanBockern
Joel Christensen

Golf Classic

Bill O'Connor - Chair
Todd Lubenow
Jarred Smith
Paul Gourley
Jonn Voss

Independent Rental Owners

Dawn Clausen - Co-Chair
Ron Sauby - Co-Chair
Jonn Byre
Gary Gaspar
Jeanne Gerken
Jean Kenyon

Legislative

Brian Majerus - Chair
Matt Petersen - State Chair
Nick Blau
Ron Sauby
Rod Fitts
Joan Franken
Bill O'Connor

Suppliers Council

Jerry Moser - Chair
Lorae Lodes
Glen Alderson
Randy Thompson
Joel Christensen
Bobbi Nelson
Josh Heath

Want to get more involved? Talk with Denise or any of our Board Members to learn how.

Monthly Meetings

July 22, 2016

***GOLF CLASSIC
Noon Shotgun Start
Brandon Golf Course***

Vermillion

No Meeting

August 18th

Noon - 1:00PM
Fire Protection - Sioux Falls Fire Department
Pizza Ranch
2717 W. 41st St, Sioux Falls, SD

Vermillion

No Meeting



Online listings as low as \$10 per month

www.SiouxFallsRental.com

BRINGING LANDLORDS & TENANTS TOGETHER

- One-stop internet site for apartments, houses, twin homes, duplexes, & storage units
- Listing price includes photos
- We can write your ad for you
- Website is ranked high (often #1) on popular search engines

www.siouxfallsrental.com • 605-940-5389 • Local, family-owned business since 2000



Membership Update

SD Multi Housing Association represents YOU!

Total Units: 16,360

&

Associate Members: 94

NEW MEMBERS

General members

Rick & Ramona Pesek

Associate members

**Johnson Environmental
On-Site
Sioux Merchant Patrol**

Upcoming Events

July 4th Happy 4th

Thank you to all that have fought or are still fighting for our freedom!



July 12th Board Meeting

July 22nd Golf Classic, Brandon Golf Course

August 9th Board Meeting

August 10th - 16th - SDMHA Office Closed

August 18th Sioux Falls Membership Meeting

**August 25th 8:30-12Noon - Boiler Training
1-4pm - Forced Air Furnace Training**

September 5th Labor Day

Expert Water, Fire, Smoke & Mold Restoration



Restoration Services

- Water, fire, smoke & mold damage restoration
- 24-hour emergency response
- Certified service professionals
- Rapid structural drying

Carpet Cleaning Services

- Professional carpet care
- Spot, stain & odor removal
- Tile, grout & hard surface cleaning
- Pet stain removal & decontamination



We Restore, You Recover™



605-271-1111

rainbowintl.com/siouxfalls

Independently owned & operated franchise | License #13-0001458

MEMBER SPOTLIGHT

A new addition to our Rental Review, will be interviews with various members of our association, bringing their products/services to the forefront.

MERLE WOLLMAN
of WOLLMAN INSURANCE GROUP, SIOUX FALLS



Tell us about Merle Wollman?

Spouse Cecile, now a retired Sioux Falls School District Early Childhood Teacher, married since Oct. 3, 1981. I am the Wollman Insurance Group Principal as well as co-owner with Cecile of multi-family residential, commercial and agricultural properties.

You obviously provide insurance, what product lines. And what else does Wollman Insurance Group provide? The employee benefits part of Wollman Insurance started Jan. 1, 1997 after the first 10 years at Williams Insurance in Sioux Falls. In Sept. of 2006 Property and Casualty (P&C) lines were added to become Wollman Insurance Group, an independent organization representing multiple carriers.

What potential insurance issues do you see most often, and how can rental property owners avoid them? For an independent rental owner a common issue is having a personal auto insurance plan not covering business use. A great risk management tool to cover gaps is to have the same carrier for personal and business insurance.

What do you predict, will be the largest change in your field that could impact the multi-family industry? Multi-family is referred to as a habitational risk in the insurance industry. Property coverage in general is under rate pressure from an increase in perilous storms (wind, hail, tornadoes, etc.)

More miles are being driven with fewer accidents than ever before, however storms are causing more damage to property than ever before. So at least there is an offset to rate pressure of insurance property to help balance risk management costs.

Being a member in SDMHA, what has been the largest benefit to Wollman Insurance Group? As a property owner, SDMHA has always been a natural place to do business for me. Independent rental owners need health and life products and larger owners need employee benefits as well as having property covered.

Wollman Insurance Group sponsored a strategic marketing partnership between SDMHA and Auto Owner Insurance Company to provide greater savings for SDMHA members for life, personal and business lines.

SDMHA, and the relationships built, have made the ownership of property more profitable with the knowledge received by sharing information with other members

WOLLMAN
INSURANCE GROUP
HEALTH • LIFE • AUTO • HOME • BUSINESS

MERLE A. WOLLMAN, CLU
2900 S. Phillips Ave., Suite 100
Sioux Falls SD 57105
Telephone: 605.334.0004
Toll-Free: 888.340.3574
Fax: 605.334.1700
www.wollman-insurance.com

For all your insurance needs!

Boiler and Forced Air Furnace Training

Thursday, August 25th
CNA Surety Conference Room

8:30am - 12 Noon: Boiler Training
1:00pm - 4:30pm: Forced Air Furnace Training

\$35 for either session or \$50 for all day, with lunch included.

Class size is limited to 80, so contact Denise today to reserve your seat.

SDMHA | PO Box 90327 | Sioux Falls, SD 57109
Phone: 605-336-7756 | Fax: 605-271-0565 | info@sdmha.com



SDHOUSINGSearch.com
Matching prospective renters with their perfect apartment!

This Service is *FREE* to landlords and prospective tenants, saving you both time and money!
or call 877.428.8844

Sponsored by:
SOUTH DAKOTA HOUSING
DEVELOPMENT AUTHORITY
www.sdhda.org



MyRentersGuide

Brand New Look! Brand New Feel!

- Affordable** - Rates scaled by market size
- Effective** - Prospects prequalify themselves
- Real Time** - Communication with prospects
- Unique** - 100% Satisfaction Guarantee

No Long Term Contracts, Mobile Friendly, Verifiable Results

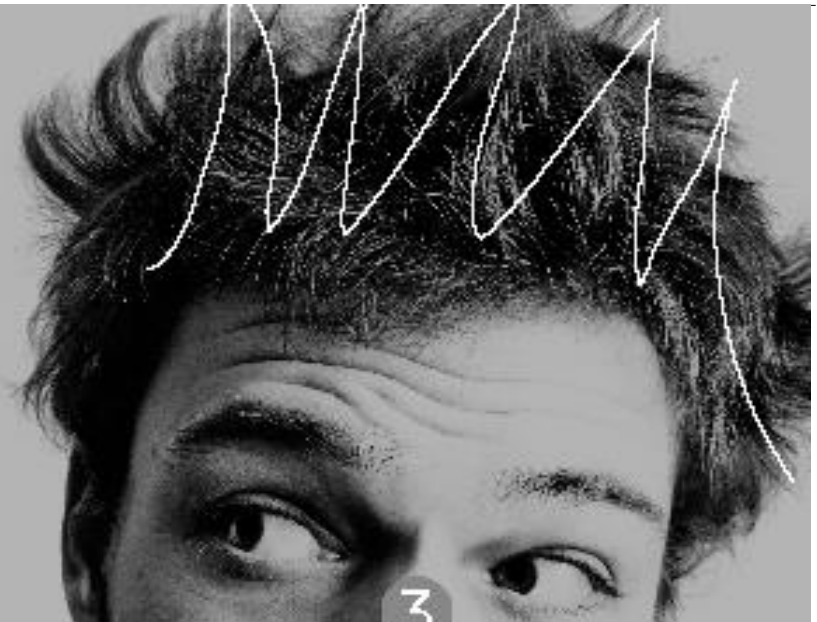
Contact Kari Today 605-221-1030 Kari@MyRentersGuide.com

THE RENTER'S GUIDE
Take Advantage of Directing Traffic Straight to Your Listing



Ask Kari For More Details

DON'T YOU DESERVE THE BEST?



1
MIDCONET XSTREAM® WIDEBAND
 Go beyond broadband. With up to 200 Mbps downloads, experience award-winning Internet speeds for a budget friendly price.

2
MIDCONTINENT® CABLE TV
 Featuring TiVo® Whole Home Solution, 100+ HD and 200 standard channels, ON Demand and 55 networks of TV Everywhere.

3
DIGITAL PHONE
 Reliable digital phone service with unlimited long distance for a remarkably low price? Done!

Choose Midcontinent® and get hooked up with the best.
 For more information, visit midco.com or call 1.800.888.1300.



Available Services:



- Residential
- Commercial
- Roll-off
- Recycling

Improved **RECYCLING** Program

Single Stream Available
 place ALL your recycling items in ONE container

RecycleBank® Rewards for Residents
 earn reward points to use at local, national and online retailers

Document Destruction Available
 Confidential, Secure and Convenient

Call or visit our website to sign up or to learn more about these services. www.novaksanitary.com



Serving Sioux Falls and the surrounding areas since 1965.

Novak Sanitary Service

5000 West 8th Street | Sioux Falls, South Dakota 57107

605.338.7126 | 1.888.866.2651

GOVERNMENT AFFAIRS

Department Of Labor OVERTIME Rule:

The DOL’s final overtime rule lifts the overtime pay threshold from \$23,660 to \$47,476 - impacting an estimated 4.2 million workers nationwide. Effective Dec. 1, 2016, executive, administrative and professional employees who are paid by the hour, or earn less than the threshold, will be eligible for overtime pay.

NAA along with National Multi Family Housing Council sent a detailed comment letter to the House Committee on Education and the Workforce on June 6th urging the swift approval of the “Protecting Workplace Advancement and Opportunity Act,” which would overturn the DOL’s final overtime rule. This legislation would also require that a comprehensive economic and impact analysis be conducted prior to a subsequent rule being finalized. You can read more at: <http://www.naahq.org/learn/government-affairs/federal-state-local-issues/labor-and-employment/working-turn-back-overtime-rule>

No internet access? No worries, for a nominal fee SDMHA is happy to produce these or any document you may

HUD Criminal Background

NAA continues to meet with HUD to discuss with them the ramifications of their proposed ruling. You can see the guidance at: <http://www.naahq.org/sites/default/files/naa-documents/government-affairs/HUD-Guidance-Criminal-Background-Checks.pdf>

NAA Toolkit, Emotional Support Animals: A Practical Guide to Reasonable Accommodation Requests:

<http://www.naahq.org/sites/default/files/naa-documents/government-affairs/NAA-ESA-Toolkit-FINAL.pdf>

Lincoln County Property Tax

Earlier this year, Lincoln County Assessors Office adjusted how they calculate property taxes for new construction, going from approximately 35% of value to 100% of value. Essentially tripling property taxes on multi-family developments that were in the works. Some projects were discarded, while others were too far in the process to stop. The County is also now recalculating real estate taxes on existing property.

Dispute of these increases were met with little to no relief.

SDMHA Legislative Committee and various developers have been meeting to discuss the affect now as well as in the future. Which has us also discussing the upcoming legislative session and how to educate our Governor and Legislators to the true impact, both financially and to the work-force, multi-family has on our State.

As we progress, we will be reaching out for your help, financially and in contacting your representatives. Please when asked to help, do what you can. If we all give a little, we can go a long ways.

CITY OF SIOUX FALLS

We currently have vacancies on the following City of Sioux Falls Boards:

- ◆ Affordable Housing Advisory Board
- ◆ Solid Waste Planning Board

You must be a resident
and registered voter of
Sioux Falls

If you are interested, you can find more information and application online at <http://www.sioxfalls.org/mayor/boards-commissions.aspx>

The Human Relations Commission has put Ordinance 98 on hold, until further discussions can be held.

Ordinance 98, you may recall would have combined employee (EEOC) and Fair Housing issues into one, making employers and housing providers comply with the same rules. There were a few, including SDMHA that had issues with various parts of the proposed ordinance.

We are monitoring the discussions and are working closely with the Human Relations office and City Council on moving forward.





Interior Cleaning

- Carpet/Rug Cleaning
- Furnace/Duct Cleaning
- Dry Cleaning
- Upholstery Cleaning
- Floor/Ceiling Cleaning
- Hard & Soft Contents
- 24 Hour Emergency Service

Disaster Clean-up

- Fire Damage Clean-up
- Water Damage Clean-up
- Reconstruction Service
- Smoke/Odor Removal
- Emergency Moving/Storage
- Boardups
- Mold Remediation



INTEK
CLEANING & RESTORATION
605-334-9716 • www.intekclean.com

SDMH PAC Update

\$30,000	<h2 style="margin: 0;">Contributions to SD Multi Housing PAC</h2> <p><input type="checkbox"/> My personal check made payable to SDMH PAC is enclosed. Please print or attach a business card. Name: _____</p> <p><input type="checkbox"/> My cash contribution is attached.</p> <p>Please charge my: <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express Occupation: _____</p> <p>Name on Card: _____ Company: _____</p> <p>Card # _____ Address: _____</p> <p>Exp. Date: _____ City/State/ZIP: _____</p> <p>Signature: _____ Date: _____ Phone: _____ Fax: _____</p> <p>Amount Contributed ___ \$500 ___ \$250 ___ \$100 ___ \$50 Other: \$ _____ Email: _____</p> <p><i>Note: Political contributions to the SDMH PAC are not tax deductible for federal tax</i> Signature: _____ Date: _____</p>
\$27,000	
\$25,000	
\$23,000	
\$20,000	
\$17,000	
\$15,000	
\$12,000	
\$10,000	
\$7,000	
\$3,000	
\$1,500	
\$1000	
\$500	



CONTRIBUTION CARD

Please print or attach a business card.

The NAAPAC is dedicated to supporting candidates for the United States Senate and House of Representatives who adhere to the principles of good government and understand the concerns of the multifamily housing industry.

Attention All Members NAAPAC allows you to designate your contribution to your local affiliate. Please indicate to which NAA affiliate you would like your contribution designated: _____

My personal check made payable to NAAPAC is enclosed.
 My cash contribution is attached.
 Please charge my: Visa MasterCard American Express

Name on Card: _____
 Card # _____ Exp. Date: _____
 Signature: _____ Date: _____

Amount Contributed
 ___ \$500 ___ \$250 ___ \$100 ___ \$50 Other: \$ _____

Note: Political contributions to the NAAPAC are not tax deductible for federal tax purposes.

Name: _____
 Occupation: _____
 Company: _____
 Address: _____
 City/State/ZIP: _____
 Phone: _____ Fax: _____
 Email: _____
 Signature: _____ Date: _____

Federal law requires political committees to report the name, mailing address, occupation and name of employer for each individual whose contributions aggregate in excess of \$200 in a calendar year. Contributions to the NAAPAC are for political purposes. All contributions are voluntary. You may refuse to contribute without reprisal. Guidelines are merely suggestions and you may contribute more or less than the guidelines suggest. NAAPAC will not favor or disadvantage anyone by reason of the amount contributed or the decision whether to contribute.

2016 SDMHA PAC MEMBERS

Sioux Falls

George & Deloris Gulson

Brenda Kuhn

Craig Lloyd

Jerry Moser

Joel Dykstra

Bill Infield

Scott Holgate

Brent Rasmussen

Dan & Peggy Zimmerman

Julie Westra

Scott VanGinkle

Jennifer Scheu

Gary Hotchkin

Paul Gourley

Denise Hanzlik

Paul Zweifel

Jarrold Johnson

Todd Lubenow

Vickie Douthit

Charlie Nesdahl

Jon Broek

Roger Swenby

Bill Mediger

Vermillion

Glynis Erickson

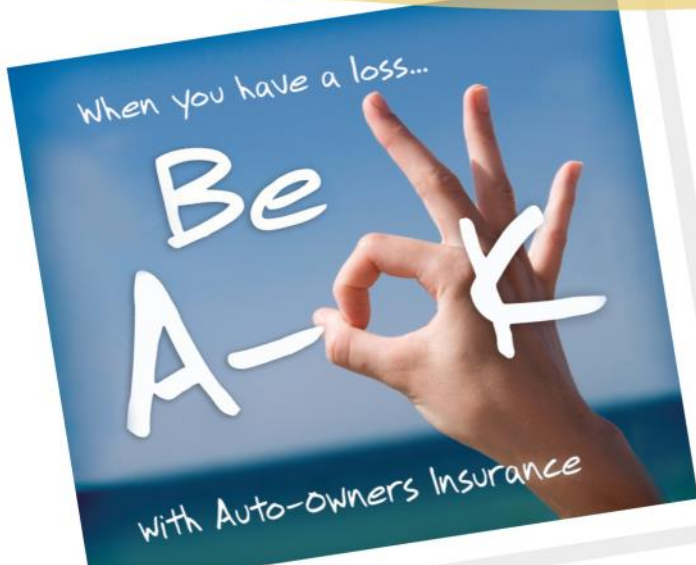
Jeanne Melhaff

Tom Johnson

SDMH PAC contributions are included on your
Membership Renewal invoices.

However, contributions to the SDMHA PAC are completely voluntary.

Wollman Works For You



TOM WINGERT



MERLE WOLLMAN

Sponsoring Agency & Strategic
Marketing Partners with SDMHA.

Ask for your SDMHA Discounts!



HEALTH • LIFE • AUTO • HOME • BUSINESS

2900 S. Phillips Ave., • Sioux Falls SD, 57105
605-334-0004 • Toll-Free: 888-340-3574
www.wollman-insurance.com



SD Multi-Housing Association



Golf Classic

UPDATE

NEW PLACE

**Brandon Golf Course,
Brandon, SD**

NEW DATE

Friday, July 22, 2016

4 Person Best Ball | 18 holes | 3 Flights
Registration begins at 11 am
Putting/Pitching Contest Starting 11 am
Shotgun Start at 12 Noon

*Don't Golf? No problem!
Join us for the FUN, dinner &
reception and win door prizes!*

- 1st and 2nd place teams will receive prizes
- Special prizes for Straightest drive, Longest drive, closest to pin, putting contest, etc.

Make a HOLE-IN-ONE & WIN BIG:

- \$10,000 Cash
- Airline Tickets for Two
- Choice of Premium Golf Equipment
- Choice of Premium Electronics Package

- Registration fee includes: 18 holes of golf, 2 carts per 4 person team & steak dinner w/2 drinks each
- \$30 for Grilled Steak Dinner & Reception only (Sirloin Steak – Baked Potato – Veggie)

No Outside Beverages Allowed

Dinner & Reception 5pm till 6:30

Registration Form Mail check to PO BOX 90327 Sioux Falls, SD 57109

Company: _____ Phone _____

Name _____ Email _____

Our 4 Team Members Include:

Name _____ Handicap: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

10% Early Bird Deadline Jun 15th

Registration Deadline Jul 9th

_____ x \$100 = \$_____ Member

_____ x \$120 = \$_____ Non-Member

_____ x \$30 = \$_____ Additional Meal

Mulligans (Max 2 per Player - \$3 each or 2 for \$5)

Mulligans \$_____

Subtotal \$_____

10% Discount \$_____ Thru Jun 1st

Total Due \$_____

Check Enclose Please Invoice

Credit Card (A 3.5% Convenience Fee will be added)

Name _____

Card # _____

Expiration date _____

Billing Address _____

Email: info@sdmha.com | Phone 605-336-7756 | Fax 605-271-0565

Introducing the

New NALP

Attend all 3
days for only
\$250

Coming to:

Sioux Falls, SD

October
13, 20 & 27



Register for NALP today!

Register today at:
www.sdmha.com

Earn your **National Apartment Leasing Professional** designation and enhance your leasing skills. NAAEI developed the **NALP** program to assist apartment industry professionals in advancing their apartment leasing career. Whether you are a new or an experienced leasing consultant, you can improve your:

- Leasing Presentation
- Ability to Overcome Objections
- Closing Ratio
- Resident Retention

NALP Modules:

- Bringing in New Residents: Be Prepared
- Marketing & Maintaining Your Community
- Why Your Competition Matters
- Relevant Laws & How to Apply Them
- The Sales Process & Building Relationships
- Effectively Meeting the Needs of Current Residents
- The Market Survey
- NALP has been enhanced with **FranklinCovey** video-based courses!

**Increase
Occupancy!**

NALP

NATIONAL APARTMENT
LEASING PROFESSIONAL

NAA
NATIONAL APARTMENT ASSOCIATION

Education Institute

Presented by:

YARDI

For More Information Visit: WWW.NAAHQ.ORG/NALP

Are You Taking Advantage Of Your Membership



Open Door – the most rewarding cost-saving program in the apartment housing industry



Now NAA members can save on top brands and products

PARTICIPANTS

OFFER DETAILS

	<ul style="list-style-type: none"> • Up to 2% cash back with a minimum annual spend of \$10,000 • You choose your payment type
	<ul style="list-style-type: none"> • Save up to 26% on FedEx® Services • Enroll for discounts and earn rewards for your loyalty
	<ul style="list-style-type: none"> • Save 5% on everything you buy in-store or on-line • Save an additional 2% when you register your NAA affiliation
	<ul style="list-style-type: none"> • Save up to 45% off on top 500 items • Up to 10% off just about everything else
	<ul style="list-style-type: none"> • \$10 off your first purchase of \$50 or more • Save 30%—or more—on paints and stains, and 15% on supplies and equipment
	<ul style="list-style-type: none"> • 10% discount off DocuSign Business Program • Sign anywhere from any device
	<ul style="list-style-type: none"> • Enjoy a 30-day free trial followed by a 35% discount • All the best collaboration tools in one service used separately or together
	<ul style="list-style-type: none"> • Free monthly market data updates • 30% off the annual membership rate
	<ul style="list-style-type: none"> • Employee engagement and rewards – nSpire your personnel and corporate team • Replace costly gift cards and earn 2% back
	<ul style="list-style-type: none"> • Home & Auto Insurance • Compare offers from several top national insurance companies
	<ul style="list-style-type: none"> • Short Term Disability & Long Term Disability • Access to a variety of plans
	<ul style="list-style-type: none"> • Term Life, Universal Life, Final Expense and Accidental Death • Access to multiple insurance carriers
	<ul style="list-style-type: none"> • Plans at favorable rates not available to the general public • Compare multiple plans
	<ul style="list-style-type: none"> • Rental and direct sale uniform and supply services provider • 10% off on current direct sale list prices on most items
	<ul style="list-style-type: none"> • Rent payment and merchant processing solutions • Average Savings of \$1315 per year in merchant processing fees

START SAVING TODAY. OPENDOOR.NAAHQ.ORG

Every Open Door provider has agreed to be solely responsible and liable for any claims, damages, costs, representation, or warranties of any nature arising from the use of its products or services. NAA disclaims any and all liability from the member's use of the participating products and services including special or consequential damages. Products or services may be unavailable, individual savings will vary depending on the products utilized, or terms and conditions may change without further notice.



A special offer for members of NAA affiliates.

Register now and save 2% on your Lowe's Accounts Receivable purchases.**

How to Enroll

Download application at LoweForPros.com/SpecialPrograms.

Fax application to 877-270-5888. Newly opened accounts will be automatically enrolled for additional 2%, enter NAA-1012 as affiliate company in section 2.



Current LAR Account Holders register for additional 2%.

- If Lowe's account number begins with 98 or 99 go to LoweForPros.com/SpecialPrograms and fill in fields to register for 2% prompt pay discount.
- If Lowe's account is anything other than 98 or 99, you do not have the LAR account.
 - Keep current account (5% off only) or go to LoweForPros.com/SpecialPrograms and apply for LAR, be automatically enrolled in 5+2 and then close other account.

Offer is not automatic. See store for details. Offer valid now through 12/31/2014. Cannot be combined with any other statement discount. To be eligible for the 2% discount, you must register your NAA membership by 12/31/2014 and make a purchase with your Lowe's Accounts Receivable by 12/31/2014. Allow one to two complete billing cycles for your registration to be processed and for your discount to appear on your billing statement. Offer and discount provided by Lowe's, and not GE Capital Retail Bank. Excludes Lowe's Business Account Card, Lowe's Consumer Credit Card, Lowe's Visa Accounts, Lowe's Business Rewards from American Express Card and all Lowe's Canada Credit projects. Offer not valid on purchases made prior to registering NAA membership at LoweForPros.com. Call 877-435-2440 for questions about this program. All purchases subject to credit approval. †Standard delivery rules apply. ©2014 Lowe's. LOWE'S, Gable Mansard Design are registered trademarks of LF, LLC.

ACCOUNTING SERVICES

East Vander Waude PC.....334-9111

ADVERTISING—CLASSIFIED & INTERNETApartments.com.....918-521-4427
Apartment Living Guide.....701-540-7128
Argus Leader.....331-2356
The Renter's Guide - MyRentersGuide.com.....221-1030
SiouxFallsRental.com.....940-5389**APPLIANCES**Denny's Appliance.....261-9314
Karl's TV & Appliance.....336-3244
Mahlander's.....336-7798**APPRAISAL SERVICES**Elwood & Martin Appraisals, LLC.....605-271-0351
Insight ValueMetrics.....201-0684
Integra Realty Resources.....303-300-3320
Rogers Appraisal Service.....331-0144
Shaykett Appraisal Co.....332-3553**ATTORNEY SERVICES**Breit Law Offices.....336-8234
Christopherson Anderson Paulson & Fideler.....336-1030**BANKING SERVICES**CorTrust Bank.....444-4038
First Dakota National Bank.....333-8218
TCF Bank.....323-2560
Dacotah Bank.....367-6412**BUILDING SUPPLIES**Allied Building Products.....331-4410
American Parks Company.....800-381-4491
Menards.....362-7159
Menards East Side.....331-6405**CABLE & INTERNET SERVICES**

Midcontinent Communications.....800-888-1300

CARPET CLEANING /REPAIR/EMERGENCY SERVICESDan's Carpet Cleaning.....339-1213
Extremely Clean.....582-2237
Green Clean.....357-8711
INTEK Cleaning and Restoration.....334-9716
Rainbow International of Sioux Falls.....271-1111**CARPET/FLOORCOVERING SUPPLIERS**Menards.....362-7159
Menards East Side.....331-6405
Shaw Industries.....332-0704
Thornton Carpet Sales.....368-2568
Walden Carpets.....361-6199**CITY OF SIOUX FALLS**Community Development.....367-8180
City Planning.....367-8888**COIN OPERATED LAUNDRY EQUIPMENT**BDS Laundry Management.....888-286-7810
Coinmach.....800-788-2005**COLLECTION SERVICES**Breit Law Offices.....336-8234
Better NOI.....612-715-0135
RentCollect Global.....619-204-2557**COMPUTER SOFTWARE SERVICES**MRI Software.....800-321-8770
Yardi Systems, Inc.....805-699-2040**ELECTRIC CONTRACTOR**

Frisbees Plumbing & Heating.....338-6321

ENVIRONMENTAL

Johnson Environmental.....605-838-0826

EXTERIOR EQUIPMENT

American Parks Company.....800-381-4491

FITNESS EQUIPMENT

2nd Wind Exercise Equipment.....605-978-9200

FINANCIAL PLANNING CONSULTANTSFirst Premier Bank.....357-3000
Grant Investment LLC.....467-9453
Rensberger Financial Services.....334-2624**FINANCING**CorTrust Bank.....444-4038
Dacotah Bank.....367-6412
First Dakota National Bank.....333-8218
First Premier Bank.....357-3000
First Savings Bank.....201-2608
Frontier Bank.....331-2889
Great Southern Bank.....712-277-0320
Great Western Bank.....334-2548
Home Federal Bank.....373-1331
MetaBank.....782-1820
Minnwest Bank of Sioux Falls.....323-3865
NorthMarq Capital.....402-343-0468
TCF Bank.....323-2560
Wells Fargo.....575-6355**FIRE & WATER DAMAGE RESTORATION/
CARPET DYEING and FURNITURE CLEANING**Extremely Clean.....582-2237
Green Clean.....357-8711
INTEK Cleaning and Restoration.....334-9716
PuroClean Restoration Services.....553-9200
Rainbow International of Sioux Falls.....271-1111**HARDWARE & MAINTENANCE SUPPLIES**Allied Building Products.....331-4410
Menards.....362-7159
Menards East Side.....331-6405
Moen.....800-628-0569
Park Supply of America.....651-398-5521
Robson True Value Hardware.....338-2361**INSURANCE SERVICES**American Family Insurance (Orv Olivier).....336-6470
CorInsurance (Kendall Fisher).....977-5900
Priebe Insurance Agency, Inc. (Jerry Priebe).....323-2811
RentCollect Global.....619-204-2557

INSURANCE SERVICES (cont)

The Insurance Connection (Oscar DeVries).....339-3147
 Wollman Insurance Group (Merle Wollman).....334-0004

LAUNDRY

BDS Laundry Management Co.....888-286-7810
 Coinmach.....800-788-2005

LAWN CARE & LANDSCAPING

Everhart Landscaping.....605-201-1551
 TruGreen Lawn Care.....334-1566
 Kut & Kill.....595-3161

LEASING SERVICES

Dakota Rentals.....725-6250
 On-Site.....669-800-6272

LIGHTING SUPPLIERS

Mahlander's.....336-7798
 Menards.....362-7159
 Menards East Side.....331-6405

LOCKSMITH

Fred The Fixer.....334-5411

LOW INCOME HOUSING SERVICE

Adventure Homes LLC.....877-510-1955
 SF Housing & Redevelopment.....332-0704
 SD Housing Development Authority.....605-773-3181
 US Dept. of HUD.....330-4223

MANAGEMENT SOFTWARE

Yardi Systems.....805-699-2040
 MRI Software.....800-321-8770

MOLD INSPECTION & CLEANUP

Extremely Clean.....582-2237
 INTEK Cleaning and Restoration.....334-9716
 Rainbow International of Sioux Falls.....271-1111

ODOR REMOVAL

INTEK Cleaning and Restoration.....334-9716
 Rainbow International of Sioux Falls.....271-1111

PAINT & WALL COVERINGS

BFB Painting.....376-7755
 Diamond Vogel Paints.....334-2051
 Pittsburgh Paints.....515-230-6657
 Robson True Value Hardware.....338-2361
 Sherwin Williams.....212-0735

PET SERVICES

DooGooders.....254-2145

PLUMBING, HEATING, & AIR CONDITIONING

Frisbees Plumbing & Heating.....338-6321
 Hander Plumbing & Heating.....339-9633
 Johnson Services.....767-0052
 Menards.....362-7159
 Menards East Side.....331-6405

REAL ESTATE SERVICES

Alliance Properties.....216-3906
 Brooks Commercial Real Estate.....261-2215
 Integra Realty Resources.....952-905-2406
 Lee Schelling.....582-2119
 Magnum Capital & Real Estate Services.....605-444-7103
 Mark Luke Real Estate.....370-6770

RECREATIONAL EQUIPMENT

American Parks Company.....800-381-4491

RECYCLING & SANITATION

Novak Sanitary Service.....338-7126

REMODELING & HOME REPAIR

Denny's Appliance.....261-9314
 Mark Luke.....370-6770
 Specialty Roofing & Siding.....261-9757
 Steven Graf.....360-7996

RENTAL LOCATING SERVICES

Apartments.com.....918-521-4427
 Apartment Living Guide.....701-540-7128
 SiouxFallsRental.com.....940-5389
 The Renter's Guide.....221-1030

RESIDENT SCREENING

CoreLogic.....855-296-7344
 On-Site.....669-800-6272
 Screening Reports Inc.....612-715-0135
 Trak-1 Background Screening.....402-934-6566
 Western Reporting.....800-466-1996

SEWER DRAIN CLEANING

Around the Clock-Drainmaster.....335-0384

TELECOMMUNICATION COMPANIES

Midcontinent Communications.....800-888-1300

TENANT ASSISTANCE SERVICES

Inter-Lakes Community Action Inc.....334-2808
 Sioux Falls Housing & Redevelopment.....332-0704
 SD Housing & Development.....773-3181
 US Dept. of HUD.....330-4223

TENANT SELECTION SERVICES

CoreLogic.....855-296-7344
 On-Site.....669-800-6272
 ScreeningReports.com.....612-715-0135
 Trak-1 Background Screening.....402-934-6566
 Western Reporting.....800-466-1996

TRAVEL

All About Travel.....339-8911

WATER DAMAGE RESTORATION

INTEK Cleaning and Restoration.....334-9716
 Rainbow International of Sioux Falls.....271-1111

WINDOWS

Menards.....362-7159
 Menards East Side.....331-6405
 Wilsey Co - Pella Windows.....605-334-1124

S
D
M
H
AB
U
Y
E
R
SG
U
I
D
E



South Dakota

SDMHA Rental Review

Multi-Housing Association

PO Box 90327
Sioux Falls, SD 57109



CHANGE SERVICE REQUESTED