

RENTAL REVIEW

• NOVEMBER/DECEMBER •

THE OFFICIAL NEWSLETTER OF THE
SOUTH DAKOTA MULTI-HOUSING ASSOCIATION

MERIT AWARD

**SIOUX FALLS
BUILDING PERMIT**

WE NEED YOU!

2020 ELECTION

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SDMHA MISSION STATEMENT:

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A LETTER TO YOU



Thank you to everyone that came out to the State Convention on October 16th & 17th. We had a great turnout and we hope everyone enjoyed the education classes, property tours, trade show, and after party!

This year the board has worked really hard to start implementing ideas based on the suggestions you have given us to help everyone see what SDMHA is doing for you and help you get more out of your membership. We've started recapping the board meetings at the monthly meetings, ambassador committee is working on a better plan for new members to make sure they aren't missing out on events and also have someone to reach out to with questions, and we made changes to the state convention this year to make it easier for everyone to get the most out of your convention time. Please continue to give us your feedback!

Thank you to Denise Hanzlik and the whole board for your hard work and dedication to our organization this year. I have learned so much from all of you and appreciate your willingness to look outside the box to find the best solutions for our ever-growing membership.

While my time as chair is winding down, I'm excited for what is ahead. Next year marks the 50 Year Anniversary for SDMHA and we plan to celebrate that HUGE milestone with some fun ideas and a little added sparkle throughout the year!

Finally, check out our website for all the other exciting events still ahead and be sure to click the link to save them to your calendar.

JODY BJORNEBO

Chairman, South Dakota Multi-Housing Association



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WELCOME NEW MEMBERS

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Realty Center, Stephanie Wehrkamp
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Kathy O. Allen
Allen Edge Real Estate Team Inc.
Terveen Properties
TAB Property Management, Inc.
Legacy Property Management
Beak Heritage Properties

ASSOCIATE

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ServiceMaster of Sioux Falls
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Denise Hanzlik
EXECUTIVE DIRECTOR
info@sdmha.com

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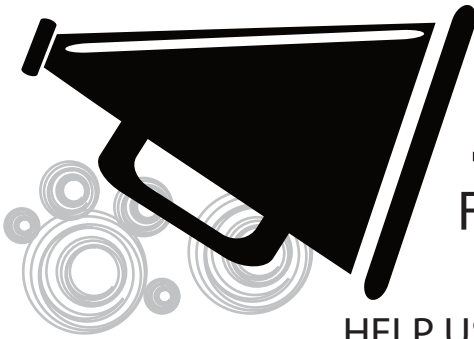


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- PREVENTATIVE MAINTENANCE & SERVICE

MEMBERS

LOOKING AHEAD

SDMHA REPRESENTS **YOU!**
30,205 Total Units • 103 Total Associate Members

NOVEMBER 2019

- 6-8:** NAA Assembly of Delegates, Greenville, SC
- 11-15:** Property Manager Licensing @ Pro-Ed
- 13:** Black Hills Monthly Meeting
- 15:** Sioux Falls Education Committee Meeting
- 19:** New Member Orientation
- 19:** Serve Banquet West
- 20:** Board Meeting
- 21:** Sioux Falls Monthly Meeting
- 21:** Merit Awards Committee Meeting
- 26:** Black Hills Education Committee Meeting
- 28: HAPPY THANKSGIVING**

DECEMBER 2019

- 4-8:** Office Closed
- 18:** Board Meeting
- 19:** Sioux Falls Monthly Meeting
- 25: MERRY CHRISTMAS**
- HAPPY NEW YEAR!**



SiouxFallsRental.com

MERIT AWARDS

Thursday, January 16, 2020



THE COUNTRY CLUB
OF SIOUX FALLS

Doors Open: 11:30am

Lunch: 12pm

Presentation: 12:30pm

Awards: 12:45pm

Prizes/Auction: 1pm

Awards Judged by Local Celebrities:

- ◇ Dana Dykhouse, First Premier Bank
- ◇ Erica Beck, City of Sioux Falls
- ◇ Jerry Berg, INTEK
- ◇ Jodi Schwan, SiouxFalls.Business
- ◇ Merle Wollman, Fischer Rounds Insurance

NOMINEES ARE:

Maintenance Technician - Affordable

- * Dusty Miller, Pioneer Prop Mgmt
- * Marlin Kost, Costello Co.
- * Taylor Johnson, Costello Co.

Maintenance Technician - Market

- * Dan Nasby, Lloyd Co.
- * Ethan Jones, Samuelson Dev.
- * Jon Ridley, Reside Prop. Mgmt
- * Kendall Hansum, Real Prop. Mgmt

Property Manager - Affordable

- * Danette Albers, Costello Co.
- * Devin Dubbelde, Costello
- * Samantha Williams, Lloyd Co.

Property Manager - Market

- * Amber Fluit, Samuelson Dev.
- * John Anderson, Samuelson Dev.
- * Josh Day, Lloyd Co.
- * Lindsey VanderWeide, Real Prop. Mgmt
- * Sarah Ross, Hubbell Realty
- * Summer Thomas, Pioneer Prop. Mgmt

Property Excellence - Market

- * Foxmoor, Stonehedge, Steeplechase
- * Graystone Heights

Also awards to:

- * Owner of the Year
- * Trade Partner of the Year

Join us for a fun event as we celebrate those that go above and beyond in our industry. As well as enjoy a great meal and network with friends.

Meal is included in ticket price. Full details will be included in future invitations, which will be emailed/mailed to all members. Ticket Price: \$35.00 / \$250 for table of 8. (After January 2nd \$40/\$300)

Reserve your seat at: <https://www.sdmha.com/events/merit-awards-luncheon>

SDMHA

STATE CONVENTION



SDMHA

TRADE SHOW



SDMHA

AFTER PARTY



We Need YOU!

AMBASSADOR (Statewide)

- ◆ Invite Prospective Members
- ◆ Welcome New Members to meetings and events
- ◆ Host at various events
- ◆ Assist with quarterly New Member Orientations

GOLF (Rapid City & Sioux Falls)

- ◆ Determine date and venue for event
- ◆ Solicit sponsors and golf teams
- ◆ Solicit prizes and giveaways
- ◆ Assist with development of promotional materials
- ◆ Assist with public relations blitz

LEGISLATIVE (Statewide)

- ◆ Set and assist with fundraising goal for each year
- ◆ Work closely with Lobbyist
- ◆ Be available to attend City, County and/or State legislative hearings
- ◆ Promote SDMHA to local politicians

MERIT AWARDS (Sioux Falls)

- ◆ Determine date and venue for event
- ◆ Solicit sponsorships and attendance
- ◆ Determine Awards and Winners

PRODUCT SERVICES COUNCIL

- ◆ Organize Annual Trade Show
- ◆ Set Marketing & Advertising Packages
- ◆ Assist with Maintenance Mania event

EDUCATION (Statewide)

- ◆ Develop Monthly Membership meeting schedule
- ◆ Organize & host annual State Convention
- ◆ Promote Webinar opportunities
- ◆ Develop and promote educational opportunities throughout South Dakota
- ◆ Annually offer at least one national program, i.e. CAM, CAMT, NALP, CAPS, CAS.
- ◆ Solicit sponsorships for seminars, classes and conferences
- ◆ Solicit and encourage attendance at events.

INDEPENDENT RENTAL OWNERS

(Statewide)

- ◆ Enlist the participation among other Independent Rental Owners at various events
- ◆ Suggest educational offerings to the Educational Committee that are pertinent to IRO's

MAINTENANCE MANIA (Sioux Falls)

- ◆ Determine date and venue for event
- ◆ Solicit sponsorships and attendance
- ◆ Assist with setup and judging of stations
- ◆ Assist with public relations

FUNDRAISING (Statewide)

- ◆ Let's plan fun events to raise funds. Ideas already proposed: **bowling, axe throwing**, etc)
- ◆ Bring your ideas and let's utilize local venue's

PUBLIC RELATIONS & MARKETING

(Statewide)

- ◆ Develop press release database
- ◆ Monthly press releases to build awareness of SDMHA

Contact office or a Board Member to learn more or to join today.

City of Sioux Falls Building Permit Data

January through October 2019

	2017	2018	2019
Number of Permits Issued	6,017	6,140	6,619
Total Value of Permits Issued	\$624,648,456	\$701,313,483	\$696,288,595
New Residential	\$208.4M	\$198.4M	\$192.4M
Residential Addition & Remodel	\$37.6M	\$46.0M	\$57.6M
New Commercial	\$223.5M	\$262.8M	\$308.1M
Commercial Addition & Remodel	\$155.2M	\$194.1M	\$138.2M
Totals	\$624.7M	\$701.3M	\$696.3M

New Commercial

Manufacturing	\$26.7M	\$13.7M	\$8.8M
Office, Institutional, Educational	\$39.3M	\$79.6M	\$128.7M
Apartments	\$98.3M	\$88.1M	\$42.9M
Other Commercial (Strip malls, Hotels, Restaurants)	\$59.1M	\$81.4M	\$117.7M
Totals	\$223.4M	\$262.8M	\$308.1M

New Residential

Single-Family Units	682	618	562
Duplex Units	4	2	2
Townhome Units	394	350	329
Multiple Family Units	1,039	904	873
Totals	2,119	1,874	1,766

Manufactured New Housing Placements

	49	42	24
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Source: Building Service Division. For Question, call 367-8670.



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Offering someone a place to call home is one rewarding experience. That's why SDHDA has the resources any South Dakota **property manager** or **owner** needs to **get the word** out about their available units, along with plenty of **useful tips** on property management in our blog.

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BLACK HILLS

MAINT & LEASING



CHAPTER NEWS

BLACK HILLS

November 13th **Black Hills Monthly Meeting @ Lewis Kirkeby Hall, 405 Sturgis St.**
Presentations by Assistance Agencies

November 26th **Black Hills Committee Meetings @ Minerva's**

- **Education, 11:30am**
- **Ambassadors, 12:30pm**
- **Golf, 1:30pm**

Want to be more involved? Help us plan 2020 events and topics.

Lunch is on your own, but Minerva's does have a great salad bar 😊

November 11-15 **Property Managers Licensing Course, Sioux Falls**
Register through <http://www.southdakotarealestateeducation.com/>

ABERDEEN

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What would you like us to bring to you in 2020?

SDMHA BUYERS GUIDE

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KARL'S TV & APPLIANCE INC.....	(605)336-3244
MAHLANDERS.....	(605)336-7798
WHIRLPOOL.....	(303)803-4141

APPRAISAL SERVICES

CB RICHARD ELLIS	(605)201-0684
ELWOOD & MARTIN APPRAISALS, LLC.....	(605)271-0351
ROGERS APPRAISAL SERVICE, INC.....	(605)331-0144
SHAYKETT APPRAISAL COMPANY INC.....	(605)332-3553

ATTORNEY SERVICES

BREIT LAW OFFICES, P.C.	(605)336-8234
CHRISTOPHERSON, ANDERSON, PAULSON & FIDELER	(605)336-1030

AUTOMATION

PAUL ZWEIFEL, LLC	(605)940-0866
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BANK MIDWEST.....	(605)444-2081
CORTRUST BANK	(605)444-4038
DACOTAH BANK	(605)367-6412
FIRST DAKOTA NATIONAL BANK.....	(605)333-8218
FIRST PREMIER BANK	(605)357-3039
FIRST SAVINGS BANK	(605)977-4120
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GREAT WESTERN BANK.....	(605)336-4442
METABANK	(605)782-1820
MINNWEST BANK	(605)323-3851
SECURITY NATIONAL BANK	(605)977-9005
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MENARDS	(605)362-7159
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PARK SUPPLY OF AMERICA INC.....	(651)398-5521
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FARR TECHNOLOGIES	(605)929-2656
MIDCO.....	(800)888-1300
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SERVICEMASTER OF SIOUX FALLS.....	(605)595-3086
SERVPRO OF WEST SIOUX FALLS	(605)213-3303
SRM-SERVICE MASTER RECOVERY MGMT.....	(320)293-1216

CONCRETE

CONCRETE SOLUTIONS UNLIMITED	(605)331-5267
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DATA

ALN NETWORK.....	(800)643-6416x220
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CITY OF SIOUX FALLS PLANNING & DEVELOPMENT SERVICES.....	(605)367-1896
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ROOFING

ROOF MAXX (605)610-9255

SECURITY

SAFE-N-SECURE, INC. (605)543-5068

SEWER DRAINING CLEANING

AROUND THE CLOCK/DRAINMASTER (605)335-0384

SOFTWARE

CENTURYLINK (605)670-3768

FARR TECHNOLOGIES (605)929-2656

TAX PLANNING

ICS TAX INC (605)929-6942

TENANT ASSISTANCE

HOMELESS ADVISORY BOARD (605)978-7021

SIOUX FALLS HOUSING & DEVELOPMENT (605)332-0704

TITLE COMPANIES

LAND TITLE GUARANTY (605)336-1095

STEWART TITLE CO (605)339-3199

TOWING

ALL AMERICAN TOWING (605)332-3100

UTILITY BILLING

LISS TECHNOLOGIES GROUP LLC (402)734-4900

MULTIFAMILY UTILITY COMPANY, INC. (800)266 0968x729

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RAPID CITY CHAPTER**

ATTORNEY

BANGS MCCULLEN LAW FIRM (605)343-1040

ODOR REMOVAL

RAPID CITY RESTORATION (605)858-2726

COLLECTIONS

CREDIT COLLECTION BUREAU (605)391-5666

FLOORING

FLOORING AMERICA (605)342-8304

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CSC SERVICE WORKS (970)667-7586

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NEW RENTAL INSURANCE PRODUCTS!



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605-336-6470



Election of your 2020-2021 Board of Directors is open until November 21, 2019. Ballots were mailed or emailed. If you did not receive one, please contact the SDMHA office.

Only one vote per member.



Amy Miller (2nd term)
Owner, Charisma Property Management



Drew O'Brien (2nd term)
Regional Manager, Lloyd Companies



Jill Madsen
President, Bender Midwest Properties



Linda Dunham
Owner, Solutions Property Management



Paul Rowen
Lewis Kirkeby Hall Property Management



Julie Redlin (2nd term)
Rainbow International of Sioux Falls



RENTAL REVIEW

PO BOX 90327 • SIOUX FALLS, SD 57109



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Welcome to the New SDMHA Website

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SDMHA Mission:

To provide leadership, advocacy, education and professionalism to our residential rental industry members comprised of owners, management and suppliers throughout South Dakota.