

RENTAL REVIEW

• MARCH/APRIL 2018 •

THE OFFICIAL NEWSLETTER OF THE
SOUTH DAKOTA MULTI-HOUSING ASSOCIATION

**MEMBERS
LOOKING AHEAD**

**SPONSORSHIP
& ADVERTISING
OPPORTUNITIES**

**GOLF CLASSIC
REGISTRATION**

**MAINTENANCE MANIA
2018 REGISTRATION**



PROUDLY SPONSORED BY:

MY Renter's Guide

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MISSION STATEMENT:

To provide leadership, advocacy, education and professionalism to our residential rental industry members comprised of owners, management and suppliers throughout South Dakota.

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We're off to a great start for 2018!



Our service and companion animal bill (SB119) passed almost unanimously! This a big victory for apartment owners who have seen an increase of abuse by residents fraudulently misrepresenting their pets. I want to thank all of you who contacted your state representatives and those of you who traveled to Pierre to lobby and testify. We will send more information on this once the Governor signs it into law.

Congratulations to the 2018 National Apartment Leasing Professional (NALP) graduates. If you missed this, we have many more learning opportunities coming up including our mayoral candidate forum March 8 and an A/C class the morning of Maintenance Mania March 28.

A number of us are on our way to Washington D.C. this month to attend the National Apartment Association "Advocate" conference where we will be meeting with members of congress on important issues affecting our industry, as well as HUD. I will report back.

Our expansion plan is seeing big results. We have added members in the Black Hills, Aberdeen, Vermillion and more. Our united voice makes us stronger and we are able to share important training and resources with these regions. There is much more growth to happen here but we're excited about the progress we've made.

Thank you all for your advocacy for our industry and your membership to SDMHA.

PAUL GOURLEY
Chairman, South Dakota Multi-Housing Association

CHAPTER NEWS

APRIL MEETINGS AROUND SOUTH DAKOTA:

FAIR HOUSING AND SERVICE/COMPANION ANIMALS

ABERDEEN – APRIL 25TH AT PIZZA RANCH

YANKTON/VERMILLION – APRIL 11TH, PLACE TBD

BLACK HILLS WE ARE OFFERING TWO SESSIONS OF

FAIR HOUSING AND BEYOND

APRIL 18TH

9AM – 12NOON

OR

1PM – 5PM

WATCH FOR COMPLETE DETAILS IN YOUR INBOX AND MAILBOX

WELCOME NEW MEMBERS

GENERAL

BD Watne Properties, Sioux Falls
Welcome Home, LCC, Sioux Falls
Mountain View Village Apartments, Rapid City
Forest Ridge Properties, Rapid City
Bonnvoyage Rentals, Vermillion
Scott Mosey, Aberdeen
Melissa Flynn, Sioux Falls

CONGRATULATIONS to the following individuals who received their designations recently:

Certified Apartment Maintenance Technician:

Randy Diekmann, Lloyd Companies



MEMBER TO MEMBER DISCOUNTS

Did you know all
the **discounts** your
membership in SDMHA
allows you?



Auto-Owners Group gives **9% discount** for insurance
1412 S. Minnesota Ave., Sioux Falls, SD 57105
O: 605-339-3147 F: 605-339-2715
www.insuranceconnection.com



Background screening with: **Discounted Package Rates**
No Setup Fees
No Renewal Fees
Link to their application with package pricing:
<https://form.jotform.com/68904637356157>



Insurance with trust, good advice and good service
Merle Wollman, CLU
2900 S. Phillips Ave. #100, Sioux Falls, SD 57105
O: 605-334-0004 F: 605-334-1700
www.wollman-insurance.com



Dependent on quantity – call for details
605-368-2568
www.thorntoncarpets.com

NOT A MEMBER, BUT WANT TO BE?

To join go to
www.sdmha.com OR CONTACT

Denise Hanzlik
EXECUTIVE DIRECTOR
info@sdmha.com

MEMBERS

LOOKING AHEAD

SDMHA REPRESENTS **YOU!**

22,265 Total Units • 86 Total Associate Members

MARCH 2018

3/6: Board Meeting

3/8: Joint Mayoral Forum

3/13-16: NAA Advocate, Washington D.C.

3/19-23: Property Managers Licensing, Pro-Ed

3/28: Maintenance Mania

APRIL 2018

4/10: Board Meeting

4/11: Yankton/Vermillion Meeting

4/18: Black Hills Meeting

4/19: Sioux Falls Meeting, Plunkett's Pest Control

4/25: Aberdeen Meeting



Available Services:



Residential

- **Commercial**
- **Roll-off**
- **Recycling**

Improved RECYCLING Program

Single Stream Available
place ALL your recycling items in ONE container

RecycleBank Rewards for Residents
earn reward points to use at local,
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NAA OPEN DOOR

Experience the Savings

Open Door — the most rewarding cost-saving program in the apartment housing industry



Now NAA members can save on top brands and products

PARTICIPANTS	OFFER DETAILS
	<ul style="list-style-type: none"> • Up to 2% cash back with a minimum annual spend of \$10,000 • You choose your payment type
	<ul style="list-style-type: none"> • Save up to 26% on FedEx® Services • Enroll for discounts and earn rewards for your loyalty
	<ul style="list-style-type: none"> • Save 5% on everything you buy in-store or on-line • Save an additional 2% when you register your NAA affiliation
	<ul style="list-style-type: none"> • Save up to 45% off on top 500 items • Up to 10% off just about everything else
	<ul style="list-style-type: none"> • \$10 off your first purchase of \$50 or more • Save 30%—or more—on paints and stains, and 15% on supplies and equipment
	<ul style="list-style-type: none"> • 10% discount off DocuSign Business Program • Sign anywhere from any device
	<ul style="list-style-type: none"> • Enjoy a 30-day free trial followed by a 35% discount • All the best collaboration tools in one service used separately or together
	<ul style="list-style-type: none"> • Free monthly market data updates • 30% off the annual membership rate
	<ul style="list-style-type: none"> • Employee engagement and rewards - nSpire your personnel and corporate team • Replace costly gift cards and earn 2% back
	<ul style="list-style-type: none"> • Home & Auto Insurance • Compare offers from several top national insurance companies
	<ul style="list-style-type: none"> • Short Term Disability & Long Term Disability • Access to a variety of plans
	<ul style="list-style-type: none"> • Term Life, Universal Life, Final Expense and Accidental Death • Access to multiple insurance carriers
	<ul style="list-style-type: none"> • Plans at favorable rates not available to the general public • Compare multiple plans
	<ul style="list-style-type: none"> • Rental and direct sale uniform and supply services provider • 10% off on current direct sale list prices on most items
	<ul style="list-style-type: none"> • Rent payment and merchant processing solutions • Average Savings of \$1315 per year in merchant processing fees

START SAVING TODAY. OPENDOOR.NAAHQ.ORG

Every Open Door provider has agreed to be solely responsible and liable for any claims, damages, costs, representation, or warranties of any nature arising from the use of its products or services. NAA disclaims any and all liability from the member's use of the participating products and services including special or consequential damages. Products or services may be unavailable, individual savings will vary depending on the products utilized, or terms and conditions may change without further notice.

CONGRATULATIONS

TO THE FOLLOWING MAINTENANCE PERSONS WHO ATTENDED OUR EPA CERTIFICATION CLASS AND PASSED THE TEST!

Babinski Properties

Dan Moon

Costello Companies

**Adam Kroupa
Lonnie DeGroot
George Jewell
Greg Swenson
Michael Walter**

Dakota Pointe Apartments

Duane Van Edgom

Hubbell Realty

**Adam Kroupa
Lonnie DeGroot
George Jewell
Greg Swenson
Michael Walter**

IRET

**Adam Maeschen
Chuck Monger
Cory Nettinga
Donald Shatter
Robin Anderson**

Mills Property Mngt

**Derek Blasé
Frederick Williams
Kevin Haakinson
Jason Smith
Marcus Trumbo
Tom Clauson**

Solutions Property Mngt

Chad Johnson



Online listings as low as \$10 per month

www.SiouxFallsRental.com

BRINGING LANDLORDS & TENANTS TOGETHER

- One-stop internet site for apartments, houses, twin homes, duplexes, & storage units
- Listing price includes photos
- We can write your ad for you
- Website is ranked high (often #1) on popular search engines

www.siouxfallsrental.com • 605-940-5389 • Local, family-owned business since 2000

MARKETING PACKAGES:

Achieve more opportunity for your business by taking advantage of one of our marketing packages.

PLATINUM: \$1,200

- Full page ad in **Rental Review** (7.5" x 10") printed & digital version, 6 publications.
- One time article in Rental Review
- **SDMHA Website** - Featured listing with link to your website.
- **Social Media posts** - One time per week post to SDMHA's Facebook & Twitter pages.
- Sponsor of one **monthly meeting** - 3 min presentation to attendees, logo on meeting postcard, email and Facebook events. Also a live Facebook feed of your presentation.

GOLD: \$800

- 1/2 page ad in **Rental Review** (7.5" x 5") printed & digital version, 6 publications.
- **SDMHA Website** - Featured listing with link to your website.
- **Social Media posts** - One time per week to Facebook & Twitter.

SILVER: \$400

- 1/4 page ad in **Rental Review** (7.5" x 2.5") printed & digital version, 6 publications.
- **SDMHA Website** - Featured listing with link to your website.

BANNER AD: \$120 year

- Business card (2" x 3.5") sized ad on SDMHA.com.

MONTHLY MEETING : \$150

NEW this year! Pick your meeting in Aberdeen, Black Hills, Sioux Falls or Yankton/Vermillion.

First come, First serve.

- 3 min presentation at the start of a monthly meeting
- Flier distributed to attendees.
- Facebook LIVE feed of your presentation
- Logo on meeting postcard, email & Facebook event
- Listing in Rental Review with Meeting notice.

STATE CONVENTION

October 17 & 18

PLATINUM: \$1,000 (4 available)

- Recognition at Opening Ceremony, class handouts & Trade Show
- 1/2 page ad in Convention Program
- Preferred Booth Placement at Trade Show (cost of booth included)
- Large Company logo on Convention signage
- Credit at ALL refreshment & snack tables

EDUCATIONAL: \$500

- Logo on Class Signage & Handouts
- Recognition at Opening Ceremony
- Opportunity to speak to audience at Opening Ceremony or Lunch about your business

Trade Show Booth Prices:
\$150 for Members and
\$250 for Non Members.

GOLD: \$700 (10 available)

- Recognition at Opening Ceremony & Trade Show
- 1/3 page ad in Convention Program
- Trade Show Booth included.
- Medium Company Logo on Convention signage
- Credit at ALL refreshment tables

SILVER: \$300 (15 available)

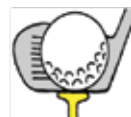
- Recognition at Opening Ceremony
- Business Card sized ad in Convention Program
- Company name on Trade Show Banner

SPONSORSHIP & ADVERTISING OPPORTUNITIES IN 2018

GOLF CLASSIC

July 18th

Brandon Golf Course



EAGLE: \$1,100 (4 available)

- Hole in One Sponsor
- Banner on Clubhouse
- Recognition on Handouts
- Recognition in Rental Review
- Golf Team Registration with Meals

HOLE: \$250 (18 available)

- Signage on Hole
- Recognition on Handouts
- Recognition in Rental Review
- 1 Meal Ticket

BIRDIE: \$800 (5 available)

- Beverage Cart Signage
- Company name on Drink Tickets
- Recognition in Rental Review
- Golf Team Registration with Meals

PAR: \$100 (5 available)

- Signage around Putting Green
- Recognition on Handouts
- Recognition in Rental Review
- 1 Meal Ticket

MAINTENANCE MANIA!

March 28th at the Sanford Pentagon

PLATINUM: \$300 (5 available)

- Featured Sponsor at Event
- Logo on event banner & event handouts
- Recognition in Rental Review
- Booth at event

GOLD: \$200 (10 available)

- Company name on event banner & event handouts
- Recognition in Rental Review
- Booth at event

SILVER: \$100 (10 available)

- Company name on event banner & event handouts
- Recognition in Rental Review

WALK OF STARS

January 11th at Holiday Inn City Centre

BAR SPONSOR: \$300 (2 available)

Signage at event, drink tickets, program & Rental Review

SDMHA Golf Classic

Wednesday, July 18th

Brandon Golf Course

4 Person Best Ball | 18 Holes | 3 Flights

Registration Opens at 9am

Putting Contest (winner announced at start)

Shotgun Start at 11am

Registration fee of \$105

per golfer includes:

18 holes of golf, 2 mulligans
per golfer, 2 carts per 4
person team & steak dinner
with 2 drinks each.



Prizes Awarded For:

1st & 2nd place

Straightest Drive * Longest

Drive * Closest to the Pin

Shortest Drive * Longest

Putt * Putting Contest

HOLE IN ONE'S

NO Outside Alcohol Allowed

Registration Form

Online: <http://sdmha.com/meetinginfo.php?id=51&ts=1519067406>

Company: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

10% Early Bird Deadline Jun 1st
Registration Deadline: Jul 13th

____ X \$105 = \$_____ Member

____ X \$125 = \$_____ Non Member

____ X \$ 30 = \$_____ Addt'l Meal

(2 Mulligans are included in pricing)

Subtotal \$_____

10% Discount \$_____

Total Due \$_____

Name: _____

Card #: _____

Exp Date: _____ CVC #: _____

Billing Address: _____

Email: info@sdmha.com | Fax: 605-271-0565

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Click & Lease, by the National Apartment Association, makes it easy to create customized, compliant lease forms, quickly and efficiently, without breaking the bank.

It's simple and secure. Save time, save money and mitigate your risk.

NAA Click & Lease
THE INDUSTRY STANDARD

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It can be a constant challenge to create and manage compliant, up-to-date leasing documents. NAA Click & Lease offers current and customizable forms to simplify the process and reduce risk.

Join the Click & Lease network and enjoy the many benefits that membership brings.

Features



Integrates with all PMS software

Multi-user platform that integrates with your current property management software



Online & paperless

Web-based software streamlines processes and ensures organization for users



Administrative profile settings

Settings allow for forms compliance oversight on a local, regional or national level



Built-in mathematical calculations

Calculations for charges and rent amounts assure efficiency and simplicity



Customizable databases

Set up a lease database that holds information for each community in your portfolio



Simple online rental application

Collects relevant future resident data and optimizes the application process for prospective residents

Find out why NAA Click & Lease is the industry standard at www.naahq.org/lease.



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City of Sioux Falls Building Permit Data

January through February 2018

	2016	2017	2018
Number of Permits Issued	639	589	598
Total Value of Permits Issued	\$135,483,722	\$76,680,117	\$53,304,589
New Residential	\$13.2M	\$14.3M	\$13.2M
Residential Addition & Remodel	\$4.8M	\$4.8M	\$5.6M
New Commercial	\$93.4M	\$49.6M	\$23.2M
Commercial Addition & Remodel	\$23.6M	\$8.0M	\$11.3M
Totals	\$135.0M	\$76.7M	\$53.3M
New Commercial			
Manufacturing	\$0.0K	\$500.0K	\$6.8M
Office, Institutional, Educational	\$31.3M	\$19.7M	\$1.6M
Apartments	\$59.4M	\$14.7M	\$9.6M
Other Commercial	\$2.7M	\$14.6M	\$5.3M
Totals	\$93.4M	\$49.5M	\$23.3M
New Residential			
Single-Family Units	50	58	50
Duplex Units	0	0	0
Townhome Units	28	13	14
Multiple Family Units	560	164	100
Totals	638	235	164
Manufactured New Housing Placements	13	7	2
Source: Building Service Division. For Question, call 367-8670.			



**REGISTER
TODAY**

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CERTIFIED APARTMENT MANAGER

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Presented by:



If you're a **community manager** or **experienced assistant manager** we recommend this course!

PRICING:

MEMBERS: \$699, after 8/30/18 \$799

NON MEMBERS: 799, after 8/30/18 \$899

You'll learn about:

- Occupancy rates
- Comprehensive marketing plans
- Sales team management and product readiness
- Equitable treatment of current and potential residents
- Resident retention and the maintenance of a positive company image
- Consistent and ongoing resident communication
- Positive resident service and issue resolution
- Enforcement of company policy in compliance with laws and regulations
- Property inspections
- Preventive maintenance programs
- Service request process
- Apartment turnover process
- Contractors and vendors
- Recruitment, hiring, orientation, and training of high-caliber employees
- Systematic employee evaluation
- Employment regulations and record keeping
- Analysis of the property's financial operations with corrective actions for underperformance
- Monitoring of property performance to achieve the owner's investment goals
- Accounting principles and practices
- Maximizing net operating income
- Reporting property performance honestly and accurately



For more information or to register visit:
<http://sdmha.com/meetinginfo.php?id=47&ts=1514416919>

For more information, visit naahq.org/CAM

To locate an affiliate offering this course near you, visit
naahq.org/learn/education/find-course.



An Often Overlooked and Underutilized Tax Credit for Home Builders has been Revived

Have you built a single home or multifamily residential building in the past few years? If so, you may be missing a very valuable Federal income tax credit. The 45L Energy Efficient Home Credit applies not only to homes but to apartment communities, nursing homes, student housing, and assisted living centers that are three stories or less. The Credit provides a \$2,000 per unit income tax credit for each residential unit that qualifies. To claim the 45L Credit, each unit must be certified that it satisfies specific energy efficiency requirements using IRS-approved energy modeling software. Below are the main qualifications:

- It is located in the United States,
- Construction is substantially complete after August 8, 2005,
- Certain energy saving requirements are met, and
- It is sold or leased before 2018 for use as a residence (the credit can be taken retroactively for 3 years back or to any open tax year).

This Credit not only includes new construction, but reconstruction and rehabilitation projects. Meeting the energy efficiency standards are not too difficult. Generally, residences that use electric heat do not qualify, but most modern boilers and HVAC systems meet the credit's requirements. The 45L Credit has just been extended for 2017 when Congress passed the Budget Bill. If you have built or remodeled a structure between 2014 and 2017 and are interested in a **free** prequalification, please call Steve Ruda at 605-929-6942 or email him at stever@ics-tax.com.

TAX PLANNING FOR RESIDENTIAL RENTAL REAL ESTATE

How much money are you leaving on the table?

Contact us TODAY for a free consultation!

Steve Ruda | stever@ics-tax.com | Phone: 605.929.6942
7001 South Lyncrest Place Suite 105 Sioux Falls, SD 57108

www.ics-tax.com

ics TAX, LLC

§45L Energy Efficient Home Credit

Fixed Asset Review

Cost Segregation

§179D Energy Efficient Commercial Building Deduction

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- Reconstruction Service
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- Boardups
- Mold Remediation

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ADVERTISING—CLASSIFIED & INTERNET

Apartments.com.....918-521-4427
 The Renter's Guide - MyRentersGuide.com.....221-1030
 SiouxFallsRental.com.....940-5389
 Sioux Falls Shopping News.....339-3633

APPLIANCES

Denny's Appliance.....261-9314
 Karl's TV & Appliance.....336-3244
 Mahlander's.....336-7798
 Whirlpool.....303-803-4141

APPRAISAL SERVICES

CBRE.....201-0684
 Elwood & Martin Appraisals, LLC.....605-271-0351
 Rogers Appraisal Service.....331-0144
 Shaykett Appraisal Co.....332-3553

ATTORNEY SERVICES

Breit Law Offices.....336-8234
 Christopherson Anderson Paulson & Fideler.....336-1030

BANKING SERVICES

Bank Midwest.....444-2081
 CorTrust Bank.....444-4038
 Dacotah Bank.....367-6412
 First Dakota National Bank.....333-8218
 First Premier Bank.....357-3000
 Frontier Bank.....331-2889
 Great Western Bank.....334-2548
 MetaBank.....782-1820
 Minnwest Bank of Sioux Falls.....323-3865
 Wells Fargo.....575-6355

BUILDING SUPPLIES

Allied Building Products.....331-4410
 Menards.....362-7159
 Menards East Side.....331-6405
 Park Supply of America.....651-398-5521
 Premier Systems.....361-4955

CABLE & INTERNET SERVICES

Midco.....800-888-1300
 CenturyLink.....402-990-6648

CARPET CLEANING /REPAIR/EMERGENCY SERVICES

Crew.....553-9200
 Extremely Clean.....582-2237
 INTEK Cleaning and Restoration.....334-9716
 Rainbow International of Sioux Falls.....271-1111
 SRM - ServiceMaster Recovery Mgmt.....320-293-1216

CARPET/FLOORCOVERING SUPPLIERS

Menards.....362-7159
 Menards East Side.....331-6405
 Thornton Carpet Sales.....368-2568
 Walden Carpets.....361-6199

CITY OF SIOUX FALLS

Community Development.....367-8180
 City Planning.....367-8888

COIN OPERATED LAUNDRY EQUIPMENT

BDS Laundry Management.....888-286-7810

COLLECTION SERVICES

Breit Law Offices.....336-8234

ELECTRIC CONTRACTOR

Frisbees Plumbing & Heating.....338-6321

ENVIRONMENTAL

Plunkett's Pest Control.....800-434-6117

FINANCIAL PLANNING CONSULTANTS

Rensberger Financial Services.....334-2624

FINANCING

Bank Midwest.....444-2081
 CorTrust Bank.....444-4038
 Dacotah Bank.....367-6412
 Ernst Capital Group.....271-7172
 First Dakota National Bank.....333-8218
 First Premier Bank.....357-3000
 Frontier Bank.....331-2889
 Great Western Bank.....334-2548
 MetaBank.....782-1820
 Minnwest Bank of Sioux Falls.....323-3865
 NorthMarq Capital.....402-343-0468
 Wells Fargo.....575-6355

GARAGE FLOOR

USA Garage Floor.....310-5574

GLASS INSTALLATION & REPAIR

Glass Doctor of Sioux Falls.....360-8508

HARDWARE & MAINTENANCE SUPPLIES

Allied Building Products.....331-4410
 Menards.....362-7159
 Menards East Side.....331-6405
 Nyberg's ACE Hardware.....336-6474
 Park Supply of America.....651-398-5521

INSURANCE SERVICES

Cor Insurance (Kendall Fisher).....977-5900
 EPremium Insurance.....513-972-4880
 Fisher Rounds Insurance (Merle Wollman).....334-0004
 Priebe Insurance Agency, Inc. (Jerry Priebe).....323-2811
 The Insurance Connection (Oscar DeVries).....339-3147

LAUNDRY

BDS Laundry Management.....888-286-7810

LAWN CARE & LANDSCAPING

Kut & Kill.....595-3161
 Weller Brothers.....351-4748

**** MEMBERS DOING BUSINESS WITH MEMBERS ****

LIGHTING SUPPLIERS

Mahlander's.....	336-7798
Menards.....	362-7159
Menards East Side.....	331-6405

LOCKSMITH

Fred The Fixer.....	334-5411
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LOW INCOME HOUSING SERVICE

ICS - Tax, LLC.....	929-6942
SF Housing & Redevelopment.....	332-0704
SD Housing Development Authority.....	605-773-3181

MOLD INSPECTION & CLEANUP

Extremely Clean.....	582-2237
INTEK Cleaning and Restoration.....	334-9716
Rainbow International of Sioux Falls.....	271-1111
SRM - ServiceMaster Recovery Mgmt.....	320-293-1216

ODOR REMOVAL

INTEK Cleaning and Restoration.....	334-9716
Rainbow International of Sioux Falls.....	271-1111
SRM - ServiceMaster Recovery Mgmt.....	320-293-1216

PAINT & WALL COVERINGS

BFB Painting.....	376-7755
Diamond Vogel Paints.....	334-2051
PPG.....	334-2179

PATROL

Sioux Merchant Patrol.....	334-9357
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PEST CONTROL

Plunkett's Pest Control.....	800-434-6117
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PET SERVICES

DooGooders.....	254-2145
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PLUMBING, HEATING, & AIR CONDITIONING

Frisbees Plumbing & Heating.....	338-6321
Hander Plumbing & Heating.....	339-9633
Menards.....	362-7159
Menards East Side.....	331-6405
Midwestern Mechanical.....	339-3963
Moen.....	800-628-0569
Trane.....	336-8500

REAL ESTATE SERVICES

CBRE.....	201-0684
Brooks Commercial Real Estate.....	261-2215
Lee Schelling.....	582-2119
Mark Luke Real Estate.....	370-6770
NAI Sioux Falls.....	357-7100
REALTOR Association of the Sioux Empire.....	334-4752

RECYCLING & SANITATION

Novak Sanitary Service.....	338-7126
Trash Bros.....	605-636-7240

REMODELING & HOME REPAIR

Mark Luke.....	370-6770
Steven Graf.....	360-7996

RENTAL LOCATING SERVICES

Apartments.com.....	918-521-4427
Arvig Media.....	351-7350
SiouxFallsRental.com.....	940-5389
The Renter's Guide.....	221-1030

RESIDENT SCREENING

Western Reporting.....	800-466-1996
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SEWER DRAIN CLEANING

Around the Clock-Drainmaster.....	335-0384
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TELECOMMUNICATION COMPANIES

Midco.....	800-888-1300
CenturyLink.....	402-990-6648

TENANT ASSISTANCE SERVICES

211 Help Line.....	211
Inter-Lakes Community Action Inc.....	334-2808
Sioux Falls Housing & Redevelopment.....	332-0704

TENANT SELECTION SERVICES

Western Reporting.....	800-466-1996
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TITLE COMPANY

Land Title Guaranty.....	336-1095
Stewart Title.....	339-3199

TOWING COMPANY

All American Towing.....	332-3100
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WATER DAMAGE RESTORATION

Crew.....	553-9200
Extremely Clean.....	582-2237
INTEK Cleaning and Restoration.....	334-9716
Rainbow International of Sioux Falls.....	271-1111
SRM - ServiceMaster Recovery Mgmt.....	320-293-1216

WINDOWS

Allied Building Products.....	331-4410
Menards.....	362-7159
Menards East Side.....	331-6405

**THANK YOU TO OUR
ASSOCIATE MEMBERS.**

**AND TELL THEM YOU
FOUND THEM IN THE
SDMHA BUYERS GUIDE.**

A black and white photograph of a man wearing a dark cap and a dark long-sleeved shirt. He is smiling and looking towards the camera while working on a mechanical component. The background is blurred, suggesting an industrial or workshop setting.

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A SUPPLIER
who can help solve
MY TOUGHEST
PROBLEMS.”**

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*On most orders to most areas.

17-15211

MAINTENANCE MANIA!

Here's your chance to prove you're the fastest in town!

Come and compete in maintenance-focused challenges, you could earn the title of Maintenance Mania SD Champion. And possibly earn a spot to compete at the national level in June in San Diego, CA.

Build a race car from maintenance products ahead of the event to race it down a 32' long track. We supply the wheels. **And this year, challenge your managers to compete in the Management Division.**

Everyone is guaranteed to have a good time and maintenance can possibly win cash!

When:

March 28

Where:

SANFORD PENTAGON

11:30am - 1pm - Educational Session

1pm - 2pm - Maintenance Mania Practice

2pm - Competition Begins

3:30pm - Race Car Competition

4:00pm - Awards Presentation

EDUCATION

Attend this session, 11:30am - 1pm, to learn tips and techniques that will extend the life of your A/C units. There will be both classroom and hands on learning.

Midwestern Mechanical/Copper Cottage will be instructing.

LUNCH INCLUDED

\$25 for MEMBERS

\$35 for NON MEMBERS

Entry Cost:

\$30 per Maintenance Division (cash prizes)

\$20 per Management Division (bragging rights)

VENDORS/SUPPLIERS

Here is your opportunity to talk with maintenance and management. The following sponsorships & booths are available:

PLATINUM \$300 - Featured sponsor with logo and recognition in Rental Review. Booth included.

GOLD \$200 - Name and recognition in Rental Review. Booth included.

SILVER \$100 - Name and recognition in Rental Review.

Booths are adjacent to the competition area.

Bingo cards used for promotion & door prizes.

Call today to reserve your space!

Name: _____

Company: _____

Education Session: _____ X \$25/\$35 = _____

Maintenance Mania: _____ X \$30 = _____

Sponsorship Level: _____ X _____ = _____

Vendor Booth: _____ X \$50 = _____

Payment Type: _____ Bill Me _____ Visa _____ MC _____ Am Exp.

Card #: _____ CVC #: _____

Billing Zip Code: _____

Thank you!

Register online at:

<http://sdmha.com/meetinginfo.php?id=46&ts=1516716885>



RENTAL REVIEW

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