

# R

SOUTH DAKOTA  
MULTI-HOUSING ASSOCIATION

# RENTAL REVIEW

JULY/AUG. 2017

[WWW.SDMHA.COM](http://WWW.SDMHA.COM)

**RENTAL  
REGISTRATION**

**BACKFLOW  
ASSEMBLY**

**SERVICE  
ANIMALS**

**EARN  
YOUR CAMT**

**MISSION STATEMENT:**

To provide leadership, advocacy, education and professionalism to our residential rental industry members comprised of owners, management and suppliers throughout South Dakota.



*Golf Classic Registration*

SEE INSIDE FOR DETAILS • PAGE 10

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JULY/AUG. 2017

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## MESSAGE FROM THE TEAM



**A** major responsibility of SDMHA is to represent our members to appointed and elected officials regarding important multi-family housing issues. We are active in meeting with officials, attending hearings and traveling to Pierre and D.C. Our executive director and board members are also meeting with mayoral and governor candidates. I sincerely appreciate the general members who take the time out of their busy schedule to attend these meetings and bring their concerns to our attention.

Currently, SDMHA is involved in several Sioux Falls issues of concern to multi-family residential housing owners and managers. The main local issue is the new regulations regarding backflow preventers adopted by the city without proper vetting and full disclosure. We have met several times with city officials and will keep you posted in our efforts to address your concerns to city employees and elected officials.

In early August, SDMHA and developers will be in Pierre for the next meeting of the SD Legislative Summer Study Committee on Affordable Housing. At the first hearing, affordable housing advocates could only site the need for increased state and federal funding as the solution for building more affordable housing. SDMHA was the only organization to advocate for the private sector. We will continue to advocate for lower property taxes as the best way to increasing private sector development of affordable market rate apartments for working class families.

As we continue to monitor and address these and other issues, we need our members to stay engaged with us. Our success depends on you bringing issues to our attention, attending hearings, visiting with elected officials and making your voices heard. When Denise sends out the clarion call to action, please be ready and willing to represent the members of SDMHA.

### Brian Majerus

**Brian Majerus, President**  
South Dakota Multi-Housing Association

**S**ummer is here! Our Golf Outing is July 19th. If you haven't registered to golf or sponsor, contact me today. We will fit you in.

Paul Gourley and I attended the NAA Education Conference in Atlanta, GA and gained some great ideas for Emotional Support Animals (page 14), Independent Rental Owners and what other Associations are doing. We spoke to national vendors, some of which are already members. It is a fabulous three-day event, filled with education, and I encourage everyone to attend. Next year it is in San Diego, June 13-15.

*Vacancy Survey in July. Look for the forms and submit your information on July 15th.*

The Summer Study on Workforce Housing has met once in Pierre. Brian Majerus and I testified before the committee. The second meeting is set for August 1st. We are looking for developers to talk to the road blocks of building affordable workforce housing. If you have successfully built around South Dakota or know someone that has, please call me to discuss attending this August 1st meeting. We need to educate our legislators and this is YOUR opportunity to speak to your actual experiences.

So much more going on: State Convention is October 18 & 19 at the Ramkota in Sioux Falls. We have contracted with a bus to pick up at various spots along I90, starting in Rapid City. Let me know if you are interested in riding. CAMT class in October and November, see page 19 for details. Walk of Stars has been moved to January 11th.

### Denise Hanzlik

**Denise Hanzlik, Executive Director**  
South Dakota Multi-Housing Association



PH: (605) 366-7756  
FAX: (605) 271-0565  
INFO@SDMHA.COM

P.O. BOX 90327  
SIOUX FALLS, SD  
57109

## RENTAL REGISTRATION

There are a few Cities in South Dakota that require all residential rental property be registered. It is you, the property owners, responsibility to know the ordinances and/or laws, for each City in which you have rental property.

In Sioux Falls they have a mandatory free rental registration. We continue to work with the City on proposed changes, most of which we have successfully stopped. However, we have one area of concern still. It will go before the City Council in July. At that time, we may ask that you attend Informational or Council meetings to show a united front against the changes.

Nonetheless it is mandatory in the City of Sioux Falls and we ask that you comply. To inquire if your property is already registered, contact Matt Tobias at 605-367-8670. To read the current code or to obtain the application visit: <http://siouxfalls.org/search?q=rentalregistration>.

# NAA OPEN DOOR

Experience the Savings



**Open Door** — the most rewarding cost-saving program in the apartment housing industry

## Now NAA members can save on top brands and products

PARTICIPANTS	OFFER DETAILS
	<ul style="list-style-type: none"> <li>• Up to 2% cash back with a minimum annual spend of \$10,000</li> <li>• You choose your payment type</li> </ul>
	<ul style="list-style-type: none"> <li>• Save up to 26% on FedEx® Services</li> <li>• Enroll for discounts and earn rewards for your loyalty</li> </ul>
	<ul style="list-style-type: none"> <li>• Save 5% on everything you buy in-store or on-line</li> <li>• Save an additional 2% when you register your NAA affiliation</li> </ul>
	<ul style="list-style-type: none"> <li>• Save up to 45% off on top 500 items</li> <li>• Up to 10% off just about everything else</li> </ul>
	<ul style="list-style-type: none"> <li>• \$10 off your first purchase of \$50 or more</li> <li>• Save 30%—or more—on paints and stains, and 15% on supplies and equipment</li> </ul>
	<ul style="list-style-type: none"> <li>• 10% discount off DocuSign Business Program</li> <li>• Sign anywhere from any device</li> </ul>
	<ul style="list-style-type: none"> <li>• Enjoy a 30-day free trial followed by a 35% discount</li> <li>• All the best collaboration tools in one service used separately or together</li> </ul>
	<ul style="list-style-type: none"> <li>• Free monthly market data updates</li> <li>• 30% off the annual membership rate</li> </ul>
	<ul style="list-style-type: none"> <li>• Employee engagement and rewards - nSpire your personnel and corporate team</li> <li>• Replace costly gift cards and earn 2% back</li> </ul>
	<ul style="list-style-type: none"> <li>• Home &amp; Auto Insurance</li> <li>• Compare offers from several top national insurance companies</li> </ul>
	<ul style="list-style-type: none"> <li>• Short Term Disability &amp; Long Term Disability</li> <li>• Access to a variety of plans</li> </ul>
	<ul style="list-style-type: none"> <li>• Term Life, Universal Life, Final Expense and Accidental Death</li> <li>• Access to multiple insurance carriers</li> </ul>
	<ul style="list-style-type: none"> <li>• Plans at favorable rates not available to the general public</li> <li>• Compare multiple plans</li> </ul>
	<ul style="list-style-type: none"> <li>• Rental and direct sale uniform and supply services provider</li> <li>• 10% off on current direct sale list prices on most items</li> </ul>
	<ul style="list-style-type: none"> <li>• Rent payment and merchant processing solutions</li> <li>• Average Savings of \$1315 per year in merchant processing fees</li> </ul>

**START SAVING TODAY. [OPENDOOR.NAAHQ.ORG](http://OPENDOOR.NAAHQ.ORG)**

Every Open Door provider has agreed to be solely responsible and liable for any claims, damages, costs, representation, or warranties of any nature arising from the use of its products or services. NAA disclaims any and all liability from the member's use of the participating products and services including special or consequential damages. Products or services may be unavailable, individual savings will vary depending on the products utilized, or terms and conditions may change without further notice.



# MEMBER TO MEMBER DISCOUNTS

Did you know all the **discounts** your membership in SDMHA allows you?



Auto-Owners Group gives **9% discount** for insurance  
1412 S. Minnesota Ave., Sioux Falls, SD 57105  
O: 605-339-3147 F: 605-339-2715  
[www.insuranceconnection.com](http://www.insuranceconnection.com)



Background screening with: **Discounted Package Rates**  
No Setup Fees  
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Link to their application with package pricing:  
<https://form.jotform.com/60904637356157>



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Dependent on quantity – call for details  
605-368-2568  
[www.thorntoncarpets.com](http://www.thorntoncarpets.com)

# MARK YOUR CALENDARS!

# STATE CONVENTION

**OCTOBER 18<sup>TH</sup> – 19<sup>TH</sup>, 2019**

RAMKOTA HOTEL, SIOUX FALLS

**CLASSES FEATURING:** MARKETING, LEASING, CUSTOMER SERVICE, FAIR HOUSING, ASSET MANAGEMENT, PROPERTY PERFORMANCE & MORE!

# BECOME PART OF THE TEAM WE NEED YOU!

## GOVERNMENT AFFAIRS

Set & assist with fundraising goals for each year  
 Work closely with Lobbyists  
 Be available to attend City, County & State legislative hearings  
 Promote SDMHA to local politicians

## AMBASSADOR

Invite prospective members  
 Welcome new members to meetings & events  
 Host at various events  
 Assist with quarterly New Member Orientations

## INDEPENDENT RENTAL OWNERS

Enlist in the participation among other independent rental owners at various events  
 Suggest educational offerings to the Educational Committee that are pertinent to IRO's

## SUPPLIERS COUNCIL MAINTENANCE MANIA

Determine date & venue for event  
 Solicit sponsorships & attendance  
 Assist with setup & judging of stations  
 Assist with public relations before & after events

## EDUCATION

Develop monthly membership meeting schedule  
 Organize & host annual State Convention  
 Promote webinar opportunities  
 Develop & promote educational opportunities throughout SD  
 Annually offer at least one national program i.e. CAM, CAMT, NALP, CAPS, CAS  
 Solicit sponsorships for seminars, classes & conferences  
 Solicit & encourage attendance at events

## PUBLIC RELATIONS & MARKETING

Develop press release database  
 Monthly press releases to build awareness of SDMHA  
 Assist in Rental Review revamp  
 Assist in new logo for SDMHA  
 Assist with social media

## GOLF

### 1 SPOT LEFT

Determine date & venue for event  
 Solicit sponsors & golf teams  
 Solicit prizes & giveaways  
 Assist with development of promotional materials  
 Assist with public relations blitz

## WALK OF STARS

Determine date & venue for event  
 Solicit sponsorship & attendance  
 Determine awards & winners

## NOT ON A COMMITTEE, BUT WANT TO BE?

CONTACT Denise Hanzlik - EXECUTIVE DIRECTOR

# MY Renter's Guide

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# ASSOCIATION COMMITTEE

## AMBASSADORS

Cindi Biever  
Julie Redlin  
Ken Fisher  
Jeanne Gerken  
Joel Christensen

## BUDGET/FINANCE

Jill Madsen  
Brian Majerus  
Paul Gourley  
Southwind Bookkeeping

## EDUCATION

Drew O'Brien  
Joel Christensen  
Lydia Freedon  
Jody Bjornebo  
Tammy Can Bockern  
Amber Fluit

## GOLF CLASSIC

Bill O'Connor  
Todd Lubenow  
Jarred Smith  
Paul Gourley  
Jon Voss  
Kris Graff  
Jeff Brooks  
Randy Snyders

## INDEPENDENT RENTAL OWNERS

Jeanne Gerken  
Gary Gasper  
Jean Kenyon

## GOVERNMENT AFFAIRS

Matt Petersen  
Amy Miller  
Bill O'Connor  
Joel Dykstra  
Ron Rensberger  
Dean Krogman, Lobbyist  
Jon Byre  
Rod Fitts  
Paul Gourley  
Ron Sauby  
Joan Franken

## SUPPLIERS COUNCIL & MAINTENANCE MANIA

Travis Soldatke  
Mandi Zigmond, Lloyd  
Lorae Lodes, Midco  
Mark Lancaster, ePremium Ins.  
Julie Redlin, Rainbow  
Glen Alderson, Xtremely Clean  
Bobbie Nelson, Novak  
Jason Baker, Lloyd  
Brian Majerus

## PUBLIC RELATIONS & MARKETING

Nate Burdine, DooGooders  
Michels Communications  
Amber Fluit, Samuelson Devel  
Todd Lubenow, INTEK  
Nick Blau

## WALK OF STARS

Matt Petersen  
Zach Larson, Rod's Property  
Taylor Fitts, Rod's Property

# M E M B E R S

## WHAT YOU NEED TO KNOW

**SDMHA REPRESENTS YOU!**  
19,253 Total Units • 108 Total Associate Members

## JULY

7/11: Board Meeting  
7/19: SDMHA Golf Classic  
No meeting at Pizza Ranch

## AUGUST

8/01: Workforce Housing Summer Study Committee Meeting.  
10:00AM in Pierre

8/08: Board Meeting

8/17: Sioux Falls General Membership Meeting, SD Criminal  
Background Checks

Boiler/Furnace Training - Details Coming Soon

## WELCOME NEW MEMBERS

### GENERAL MEMBERS:

Graystone Heights  
Bret Saunders  
Charisma Property Management  
Todd & Jodi Bunde  
LPM Properties, LLC.  
East Park Apartments  
Sandal & Alemu Rent  
Lux Communities, LLC.

### ASSOCIATE MEMBERS:

Ernst Capital Group  
Whirlpool Corporation  
Plunkett's Pest Control  
Nyberg's ACE Hardware, Inc.

## NOT A MEMBER, BUT WANT TO BE?

To join go to  
[www.sdmha.com](http://www.sdmha.com) OR CONTACT  
**Denise Hanzlik**  
EXECUTIVE DIRECTOR

# CHECK OUT OUR NEW WEBSITE!



## WWW.SDMHA.COM

We are very excited to present this tool to keep you informed of educational opportunities, events, news and networking opportunities as well as the Rental Review (past and present editions).

Renewing your dues will now be a two-step process for most of you. Bear with me, as it is a change for me also. For those without Internet access, I will contact you individually at your renewal time.

On your renewal month, you will receive an email alerting you to pay your dues, in it will be a link. Look to the left side of screen for links to both the "Renew Your Investment" and "Renew Your Dues" pages.

**Step 1: Renew Your Investment – does require you to login. If you need this information, please contact me ahead of time. This is where you will pay your base dues.**

1 - 10 Units: \$100.00

11 - 100 Units: \$125.00

101 - 449 Units: \$175.00

450 + Units: \$225.00

*NOTE: If you have 10 or less units, this is the ONLY step you will need to complete.*

**Step 2: Renew Your Dues is where you will pay the per unit portion of your dues. Click on "Add to Cart" where you will enter your amount, based on your number of units.**

1 - 10 Units: \$0.00

11 - 100 Units: \$3.25 per unit owned/managed

101 - 449 Units: \$2.25 per unit owned/managed

450 + Units: \$1.25 per unit owned/managed

You will not be able to test this until you are on renewal status. I will keep this in the Rental Review for one year until everyone has been through the renewal process.

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- Residential
- Commercial
- Roll-off
- Recycling

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place ALL your recycling items in ONE container

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national and online retailers

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**Call: 605.361.2194**







# SD Multi-Housing Association Golf Classic

**Brandon Golf Course,  
Brandon, SD**

**Wednesday,  
July 19, 2017**

4 Person Best Ball | 18 holes | 3 Flights  
Registration begins at 10 am

**Shotgun Start at 11 am**

*Don't Golf? No problem!  
Join us for the FUN, dinner &  
reception and win door prizes!*

- **1<sup>st</sup> and 2<sup>nd</sup> place teams** will receive prizes
- **Special prizes** for Straightest drive, Longest drive, closest to pin, putting contest, etc.

**Make a HOLE-IN-ONE & WIN BIG:**

Prizes to be determined

- **Registration fee includes:** 18 holes of golf, 2 carts per 4 person team & steak dinner w/2 drinks ea.
- **\$30 for Grilled Steak Dinner & Reception only** (Sirloin Steak – Baked Potato – Veggie)

## No Outside Alcoholic Beverages Allowed

**Dinner & Reception 4 pm till 5:30 pm**

**Registration Form** Mail Check to PO BOX 90327 Sioux Falls, SD 57109

Company: \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

**Our 4 Team Members Include:**

Name \_\_\_\_\_ Handicap: \_\_\_\_\_

Name: \_\_\_\_\_ Handicap: \_\_\_\_\_

Name: \_\_\_\_\_ Handicap: \_\_\_\_\_

Name: \_\_\_\_\_ Handicap: \_\_\_\_\_

**10% Early Bird Deadline Jun 2nd  
Registration Deadline Jul 12<sup>th</sup>**

\_\_\_\_\_ x \$100 = \$ \_\_\_\_\_ Member

\_\_\_\_\_ x \$120 = \$ \_\_\_\_\_ Non-Member

\_\_\_\_\_ x \$30 = \$ \_\_\_\_\_ Additional Meal

Mulligans (Max 2 per Player - \$3 each or 2 for \$5)

Mulligans \$ \_\_\_\_\_

Subtotal \$ \_\_\_\_\_

10% Discount \$ \_\_\_\_\_ Thru Jun 1<sup>st</sup> w/payment

Total Due \$ \_\_\_\_\_

Ck Enclosed  Invoice  CC  
(A 3% Convenience Fee will be added)

Name \_\_\_\_\_

Card # \_\_\_\_\_

Expiration date \_\_\_\_\_ CVC # \_\_\_\_\_

Billing Zip Code \_\_\_\_\_

Email: Info@sdmha.com | Phone 605-336-7756 | Fax 605-271-0565

## City of Sioux Falls Building Permit Data

January through June 2017

	2015	2016	2017
<b>Number of Permits Issued</b>	6,995	3,851	3,502
<b>Total Value of Permits Issued</b>	\$376,027,205	\$407,582,624	\$340,288,617
New Residential	\$89.7M	\$102.5M	\$123.5M
Residential Addition & Remodel	\$50.5M	\$25.6M	\$21.2M
New Commercial	\$116.9M	\$195.9M	\$112.8M
Commercial Addition & Remodel	\$119.0M	\$83.6M	\$82.8M
<b>Totals</b>	<b>\$376.1M</b>	<b>\$407.6M</b>	<b>\$340.3M</b>
<b>New Commercial</b>			
Manufacturing	\$1.3M	\$11.3M	\$4.4M
Office, Institutional, Educational	\$51.9M	\$37.3M	\$30.8M
Apartments	\$32.0M	\$113.1M	\$41.1M
Other Commercial	\$31.6M	\$34.2M	\$36.5M
<b>Totals</b>	<b>\$116.8M</b>	<b>\$195.9M</b>	<b>\$112.8M</b>
<b>New Residential</b>			
Single-Family Units	373	391	429
Duplex Units	0	0	6
Townhome Units	118	148	201
Multiple Family Units	337	1,207	464
<b>Totals</b>	<b>828</b>	<b>1,746</b>	<b>1,100</b>
<b>Manufactured New Housing Placements</b>	<b>56</b>	<b>69</b>	<b>27</b>
<b>Source:</b> Building Service Division. For Question, call 367-8670.			



# FOLLOW US ON FACEBOOK!

Facebook.com/southdakotamultihousingassociation

# CITY OF SIOUX FALLS

## BACKFLOW ASSEMBLY

You may have received a letter from the City of Sioux Falls regarding the Backflow Assembly Installation and Testing Requirement.

In 1972 Backflow Assemblies were mandatory for new construction on a statewide level. April 2017, the 2015 International Building Code was adopted and put into effect, with no grandfather clause. Requiring all multifamily (4 units or more), commercial and industrial properties to have Backflow Assemblies installed and tested (by an approved tester) on an annual basis.

**QUESTIONS TO ASK:** Do I already have a Backflow Assembly installed? Is it an approved Backflow Assembly? Is it testable? What is the cost to modify or install? Who can complete the installation and testing?

We have met and will continue to meet with the City officials to determine what needs to be done to comply, for you and your property. They stated that they are open to working with your plan of action.

To find out more details, including a list of Certified Backflow Assembly Testers, you can visit:  
<http://www.siouxfalls.org/public-works/water-division/cross-connection-control>.

Or contact Darin Freese, City Water Program Coordinator at:  
dfreese@siouxfalls.org | PH: 605-373-6971 | FAX: 605-373-6941

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# WE NEED YOU

South Dakota Multi-Housing Association has an 11-person Board of Directors. They are elected representatives of the membership to develop policies, procedures, legislation and regulations for the operation of SDMHA. Each member serves a two-year term.

We have a few spots opening in January and are looking for volunteers to serve you and keep SDMHA moving forward. Will you or do you know of someone that is forward thinking for the State of South Dakota? Contact the office today to nominate or to find out more information.

# *TRUST US TO DELIVER THE SOLUTIONS YOU NEED*



Be prepared for the next repair and keep your residents satisfied. For more than 40 years, we've helped multifamily professionals prevent and respond to difficult issues. With over 70,000 items available online and free, next-day delivery on most orders, you can depend on us for quality maintenance and repair products, expert services, and fast, reliable delivery.

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## NATIONAL APARTMENT ASSOCIATION

EMOTIONAL SUPPORT ANIMALS OR SERVICE, COMPANION, ASSISTANCE ANIMALS

You have probably experienced them a time or two. NAA has a toolkit that is very informative and helpful in dealing with these. It includes a webinar, verbiage on how you should respond to various questions, as well as the needed documentation which you would send to the medical professional to verify that animal is needed.

Check it out at: <https://tinyurl.com/mzfy8a3>

You may have seen the news story. The National Apartment Association (NAA) and National Multifamily Housing Council (NMHC) recently conducted a study that found nationally, 4.6 million new apartments are needed by 2030. They also chose Sioux Falls as one of the metro areas and found the Sioux Falls metro area is expected to need 4,661 new apartments by 2030 to keep up with local demand. Sioux Falls ranks #13 out of the 50 metro areas studied in terms of the percent increase in demand. Their study also found that Sioux Falls ranks #9 out of 50 metro areas in terms of easiest cities to add necessary new apartments.

Check out the list, on page 04 & 05, of national and local suppliers that provide discounts to SDMHA/NAA members!



# Online listings as low as \$10 per month

## [www.SiouxFallsRental.com](http://www.SiouxFallsRental.com)

BRINGING LANDLORDS & TENANTS TOGETHER

- One-stop internet site for apartments, houses, twin homes, duplexes, & storage units
- Listing price includes photos
- We can write your ad for you
- Website is ranked high (often #1) on popular search engines

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Make plans today to attend the  
**SDMHA STATE  
CONVENTION**



**October 18 & 19**  
**Ramkota Hotel in Sioux Falls**

**Complete information will be distributed in July.**

CE's have been submitted to the SD Real Estate Commission.

2 full days of educational opportunities for Maintenance, Managers, Leasing staff, Regional Managers and Independent Rental Owners.

A bus has been contracted to travel from Rapid City to Sioux Falls, with various stops along I90 to pick up convention attendees. Price includes: convention, travel & hotel.

**Wednesday, October 18**

8:30am	CAMT class
8:30am	Marketing & Leasing
8:30am	Cash Flow Planning for Real Estate Investors
10am	Asset Protection for the Independent Rental Owner
11:45am	Lunch with Keynote: Holly Hoffman, Survivor Nicaragua
1pm	The Power of Service in Property Management
4:15pm	Property Crawl – tour 3 properties in Sioux Falls

**Thursday, October 19**

8:30am	CAMT Class
8:30am	Maintaining Quality Performance Through Change
Noon	Roundtable lunch with discussions
1pm	Fair Housing – including panel discussion
1pm	Customer Service for Maintenance
2:30pm	Model Efficiencies/ Rebates/ HUD Allowance
4pm – 6pm	Trade Show with Casino Event

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 Apartment Living Guide.....701-540-7128  
 The Renter's Guide - MyRentersGuide.com.....221-1030  
 SiouxFallsRental.com.....940-5389  
 Sioux Falls Shopping News.....339-3633

**APPLIANCES**

Denny's Appliance.....261-9314  
 Karl's TV & Appliance.....336-3244  
 Mahlander's.....336-7798  
 Whirlpool.....303-803-4141

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Elwood & Martin Appraisals, LLC.....605-271-0351  
 Insight ValueMetrics.....201-0684  
 Rogers Appraisal Service.....331-0144  
 Shaykett Appraisal Co.....332-3553

**ATTORNEY SERVICES**

Breit Law Offices.....336-8234  
 Christopherson Anderson Paulson & Fideler.....336-1030

**BANKING SERVICES**

Bank Midwest.....444-2081  
 CorTrust Bank.....444-4038  
 Dacotah Bank.....367-6412  
 First Dakota National Bank.....333-8218  
 First Premier Bank.....357-3000  
 First Savings Bank.....201-2608  
 Frontier Bank.....331-2889  
 Great Southern Bank.....712-277-0320  
 Great Western Bank.....334-2548  
 MetaBank.....782-1820  
 Minnwest Bank of Sioux Falls.....323-3865  
 Wells Fargo.....575-6355

**BUILDING SUPPLIES**

Allied Building Products.....331-4410  
 Menards.....362-7159  
 Menards East Side.....331-6405  
 Moen.....800-628-0569  
 Park Supply of America.....651-398-5521  
 Premier Systems.....361-4955

**CABLE & INTERNET SERVICES**

Midco.....800-888-1300  
 CenturyLink.....402-990-6648

**CARPET CLEANING /REPAIR/EMERGENCY SERVICES**

Crew.....553-9200  
 Extremely Clean.....582-2237  
 INTEK Cleaning and Restoration.....334-9716  
 Rainbow International of Sioux Falls.....271-1111  
 SRM - ServiceMaster Recovery Mgmt.....320-293-1216

**CARPET/FLOORCOVERING SUPPLIERS**

Menards.....362-7159  
 Menards East Side.....331-6405  
 Thornton Carpet Sales.....368-2568  
 Walden Carpets.....361-6199

**CITY OF SIOUX FALLS**

Community Development.....367-8180  
 City Planning.....367-8888

**COIN OPERATED LAUNDRY EQUIPMENT**

SCS Service Works (Coinmach).....800-788-2005  
 BDS Laundry Management.....888-286-7810

**COLLECTION SERVICES**

Breit Law Offices.....336-8234  
 RentCollect Global.....619-204-2557

**COMPUTER SOFTWARE SERVICES**

MRI Software.....800-321-8770  
 Property Matrix.....800-795-4100  
 Yardi Systems, Inc.....805-699-2040

**ELECTRIC CONTRACTOR**

Frisbees Plumbing & Heating.....338-6321

**ENVIRONMENTAL**

Integro Services Group.....838-0826  
 Plunkett's Pest Control.....800-434-6117

**FINANCIAL PLANNING CONSULTANTS**

Rensberger Financial Services.....334-2624

**FINANCING**

Bank Midwest.....444-2081  
 CorTrust Bank.....444-4038  
 Dacotah Bank.....367-6412  
 Ernst Capital Group.....271-7172  
 First Dakota National Bank.....333-8218  
 First Premier Bank.....357-3000  
 First Savings Bank.....201-2608  
 Frontier Bank.....331-2889  
 Great Southern Bank.....712-277-0320  
 Great Western Bank.....334-2548  
 MetaBank.....782-1820  
 Minnwest Bank of Sioux Falls.....323-3865  
 NorthMarq Capital.....402-343-0468  
 Wells Fargo.....575-6355

**GARAGE FLOOR**

USA Garage Floor.....310-5574

**HARDWARE & MAINTENANCE SUPPLIES**

Allied Building Products.....331-4410  
 Menards.....362-7159  
 Menards East Side.....331-6405  
 Moen.....800-628-0569  
 Nyberg's ACE Hardware.....336-6474  
 Park Supply of America.....651-398-5521

**INSURANCE SERVICES**

CorInsurance (Kendall Fisher).....977-5900  
 EPremium Insurance.....513-972-4880  
 Priebe Insurance Agency, Inc. (Jerry Priebe).....323-2811  
 RentCollect Global.....619-204-2557  
 The Insurance Connection (Oscar DeVries).....339-3147  
 Wollman Insurance Group (Merle Wollman).....334-0004

**LAUNDRY**

SCS Service Works (Coinmach).....800-788-2005  
 BDS Laundry Management.....888-286-7810

**LAWN CARE & LANDSCAPING**

Kut & Kill.....595-3161

**LIGHTING SUPPLIERS**

Mahlander's.....336-7798  
 Menards.....362-7159  
 Menards East Side.....331-6405

**LOCKSMITH**

Fred The Fixer.....334-5411

**LOW INCOME HOUSING SERVICE**

SF Housing & Redevelopment.....332-0704  
 SD Housing Development Authority.....605-773-3181

**MANAGEMENT SOFTWARE**

Yardi Systems.....805-699-2040  
 MRI Software.....800-321-8770

**MOLD INSPECTION & CLEANUP**

Extremely Clean.....582-2237  
 INTEK Cleaning and Restoration.....334-9716  
 Rainbow International of Sioux Falls.....271-1111  
 SRM - ServiceMaster Recovery Mgmt.....320-293-1216

**ODOR REMOVAL**

INTEK Cleaning and Restoration.....334-9716  
 Rainbow International of Sioux Falls.....271-1111  
 SRM - ServiceMaster Recovery Mgmt.....320-293-1216

**PAINT & WALL COVERINGS**

BFB Painting.....376-7755  
 Diamond Vogel Paints.....334-2051  
 Sherwin Williams.....212-0735

**PATROL**

Sioux Merchant Patrol.....334-9357

**PET SERVICES**

DooGooders.....254-2145

**PLUMBING, HEATING, & AIR CONDITIONING**

Frisbees Plumbing & Heating.....338-6321  
 Hander Plumbing & Heating.....339-9633  
 Johnson Services Heating & Cooling.....767-0052  
 Menards.....362-7159  
 Menards East Side.....331-6405  
 Midwestern Mechanical.....339-3963  
 Trane.....336-8500

**REAL ESTATE SERVICES**

CB Richard Ellis.....612-336-4238  
 Brooks Commercial Real Estate.....261-2215  
 Integra Realty Resources.....952-905-2406  
 Lee Schelling.....582-2119  
 Mark Luke Real Estate.....370-6770  
 NAI Sioux Falls.....357-7100

**RECYCLING & SANITATION**

Novak Sanitary Service.....338-7126

**REMODELING & HOME REPAIR**

Mark Luke.....370-6770  
 Specialty Roofing & Siding.....261-9757  
 Steven Graf.....360-7996

**RENTAL LOCATING SERVICES**

Apartments.com.....918-521-4427  
 Apartment Living Guide.....701-540-7128  
 SiouxFallsRental.com.....940-5389  
 The Renter's Guide.....221-1030

**RESIDENT SCREENING**

CoreLogic.....855-296-7344  
 On-Site.....669-800-6272  
 Western Reporting.....800-466-1996

**SEWER DRAIN CLEANING**

Around the Clock-Drainmaster.....335-0384

**TELECOMMUNICATION COMPANIES**

Midco.....800-888-1300  
 CenturyLink.....402-990-6648

**TENANT ASSISTANCE SERVICES**

211 Help Line.....211  
 Inter-Lakes Community Action Inc.....334-2808  
 Sioux Falls Housing & Redevelopment.....332-0704

**TENANT SELECTION SERVICES**

CoreLogic.....855-296-7344  
 On-Site.....669-800-6272  
 Western Reporting.....800-466-1996

**TITLE COMPANY**

Stewart Title.....605-339-3199

**TOWING COMPANY**

All American Towing.....332-3100

**TRAVEL**

All About Travel.....339-8911

**WATER DAMAGE RESTORATION**

Crew.....553-9200  
 Extremely Clean.....582-2237  
 INTEK Cleaning and Restoration.....334-9716  
 Rainbow International of Sioux Falls.....271-1111  
 SRM - ServiceMaster Recovery Mgmt.....320-293-1216

**WEBSITE SERVICES**

On-Site.....669-800-6272

**WINDOWS**

Allied Building Products.....331-4410  
 Menards.....362-7159  
 Menards East Side.....331-6405

**MEMBERS DOING BUSINESS WITH MEMBERS**

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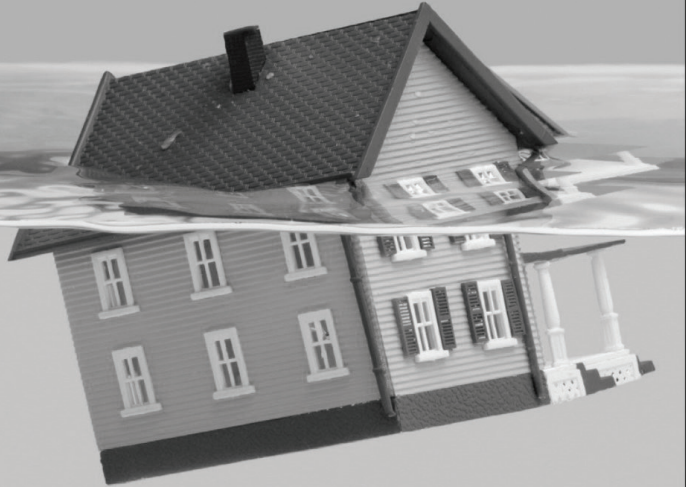


### Interior Cleaning

- Carpet/Rug Cleaning
- Furnace/Duct Cleaning
- Dry Cleaning
- Upholstery Cleaning
- Floor/Ceiling Cleaning
- Hard & Soft Contents
- 24 Hour Emergency Service

### Disaster Clean-up

- Fire Damage Clean-up
- Water Damage Clean-up
- Reconstruction Service
- Smoke/Odor Removal
- Emergency Moving/Storage
- Boardups
- Mold Remediation



# INTEK

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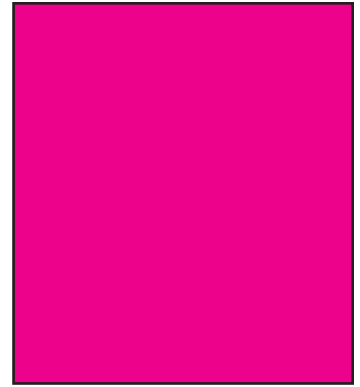


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South Dakota  
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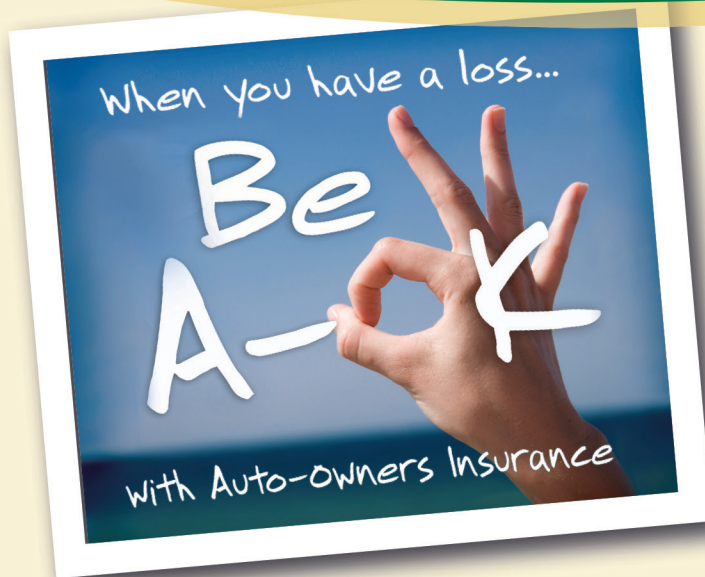
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