# DISCOVERING WORKFORCE SOLUTIONS











### **AGENDA**

### APPRENTICESHIP BENEFITS

Discover some of the perks for incorporating an apprenticeship into your workforce and recruitment efforts.

### APPRENTICESHIP CAROLINA INTRO

Get to know the team from Apprenticeship Carolina, their roles, and how they can help.

### **CRAFT YOUR APPRENTICESHIP**

Brief overview of apprenticeship components. Program offerings. What the apprenticeship journey is.

### YOUR PARTNERS

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Identifying local agencies, you can connect with to aid in your workforce development and recruitment efforts.

### MARKETING APPRENTICESHIPS

Develop collateral. Your presence in the candidate's world.

### **FUNDING & GRANTS**

Using grants, scholarships, and tax incentives that help off set the financial burden of an apprenticeship











# **APPRENTICESHIP BENEFITS**

The combination of customized job-related education and supervised on-the-job learning provides a number of benefits for participating employers.















# STATE TAX CREDIT

\$1,000 per apprentice per year for up to four (4) years

\$3,000 per apprentice who is formerly incarcerated or veteran











# A SOLUTION TO YOUR WORKFORCE

# APPRENTICESHIP

TRADITIONAL VS REGISTERED











# GET TO KNOW SC TECHNICAL COLLEGE SYSTEM



# Organizational Structure











# **SCTCS BENEFITS**

### **Employers have the option to:**

- Use funding in support for training, development or education of employees or individuals.
- Access a pipeline of workforce candidates

WIRTGE

# PROGRAM OFFERINGS

16 Technical Colleges throughout SC Available industry related programs include:

- Civil Engineering Technology
- Commercial Truck Driving (CDL)
- Construction Science/Construction Management
- Diesel Mechanics/Technology
- Drafting/CAD
- Heavy Equipment Operation
- Leadership/Supervisory
- Maintenance Technology/Mechatronics
- OSHA Construction Standards
- Surveying
- Welding

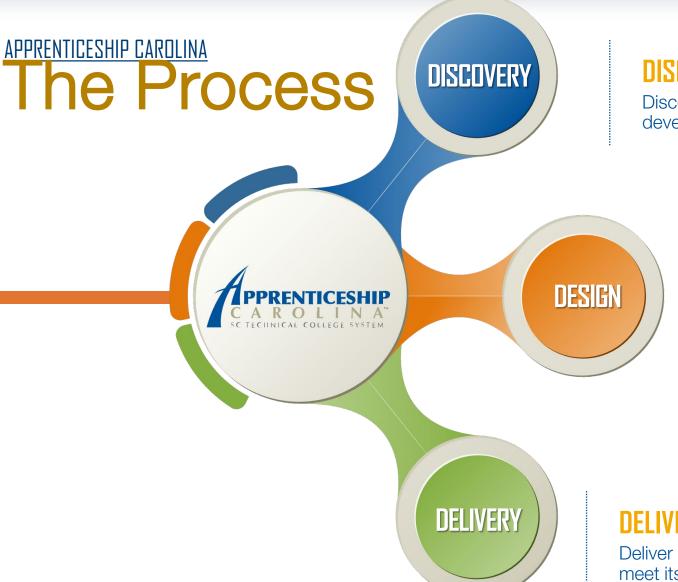












#### DISCOVERY

Discover your organization's workforce development needs and goals

### DESIGN

Design workforce solutions specifically customized for your organization

### **DELIVERY**

Deliver results that help your organization meet its workforce goals











# APPRENTICESHIP PROGRAM COMPONENTS













### THE APPRENTICESHIP JOURNEY On-The-Job Training The physical application of what is being taught on the educational side. Ranges from 2,000 hours to 8,000 hours. Mentorship pairing the apprentice with a journeyworker or foreman. Enrollment in or provide the educational source: I.e. NCCER, technical colleges, training centers, etc. Journey worker credential received On going reviews Registering the and evaluations to candidate in RAPIDS. Successful track progress. competency testing DOBBS Tri-County Technical College

# YOUR RECRUITMENT MARKETING MUST HAVES



**Career Fairs** 





Website











### CAREER FAIRS & CONSISTENCY

Seize as many opportunities as possible:

- Career Fairs
- Symposiums

- Job Shadowing
- Plant / Shop / Job Site Tours

















### **UTILIZE COLLATERAL**

- Career brochures
- Scholarships

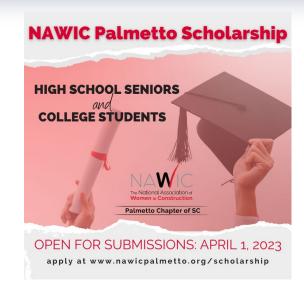


# **Carolinas AGC**FOUNDATION















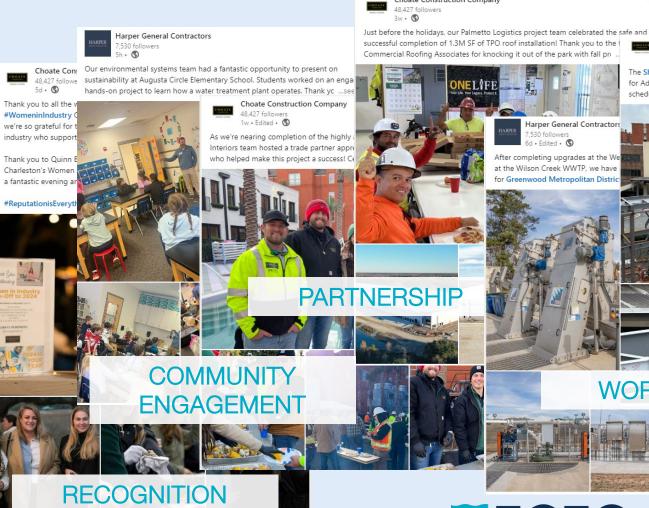






### INFLUENCE THEM ON SOCIAL MEDIA

Choate Construction Company







1mo • 🕥





Harper General Contractors

6d • Edited • 🕓

After completing upgrades at the We

at the Wilson Creek WWTP, we have









# FIND YOUR TARGET

According to Gallup\* U.S. teens spend an average of 4.8 hours a day using social-media.

### **FACEBOOK**

339.9 MM users | 30.9\*

13-24	25-34	35-44	45-54
21.5%	23.6%	13.9%	13.9%

### **INSTAGRAM**

158.5 MM users | 33.1\*

18-24	25-34	35-44	45-54
30.2%	31.7%	15.7%	8.4%

### LinkedIn

200 MM users | N/A\*

18-24	25-34	35-54	55+
21.7	60%	15.4	2.9

### X (TWITTER)

77.5 MM users | 34.1\*

13-17	18-24	25-34	35-49
6.6%	17.1%	38.5%	20.7%

### **SNAPCHAT**

108.8 MM users | 30\*

15-25	26-35	36-45	46+
48%	30%	18%	16%

### YOUTUBE

210 MM users | 48.7\*

0-18	19-25	26-32	33-39
9.29%	23.5%	38%	16.9%











<sup>\*</sup>is the average time (in minutes) consumed on platform daily



# APPRENTICESHIP CAROLINA MISSION

Lead South Carolina in registered apprenticeship programs that help businesses and communities thrive economically. Through innovation, partnerships, and a spirit of excellence, Apprenticeship Carolina catalyzes the promotion of registered youth, adult, and preapprenticeships. Apprenticeship Carolina is also a resource to help employers create, maintain, and maximize the use of these programs. Apprenticeship Carolina is committed to creating and strengthening career pathways that enrich and enhance South Carolina's existing and future workforce.











# **APPRENTICESHIP CAROLINA: TEAM ROLES**



# APPRENTICESHIP CONSULTANTS

Primarily interfaces with companies, colleges, USDOL, and workforce stakeholders

- Develop and register RAPs with companies; expand RAPs
- Promote programs and outreach with stakeholders
- Design and develop preapprenticeship programs
- Support youth apprenticeship councils, as needed



# APPRNETICESHIP IMPLEMENTATION SPECIALISTS

Primary external customers include companies, colleges, USDOL, apprentices, pre-apprentices and workforce stakeholders

- Provide customer service support to companies after registration with USDOL
- Provide support to adult and youth apprentices when there is no YAC assigned to the area.



# YOUTH APPRENTICESHIP COORDINATORS

Primary external customers include colleges, youth apprentices, youth preapprentices, K-12 stakeholders and workforce stakeholders

- Provide support to youth apprentices and pre-apprentices
- Provide support and direction to workforce stakeholders working with youth apprentices and preapprentices
- Support youth apprenticeship councils DOBBS





### PARTNER WITH YOUR WORKFORCE DEVELOPMENT AGENCIES

- Local SC Technical Colleges
- SC Department of Employment & Workforce (SCDEW)
- Goodwill
- SC Department of Social Services (SCDSS)
- SC Vocational Rehab Department (SCVRD)
- Local Non-Profits-i.e. Dream Center, Haven of Rest, etc.

























- Ability to text message unemployed and or underemployed.
- Work through the Local Workforce Board.
- Posting openings for applicants.
- Generally Incumbent Workers Funds.
- Working relationship with job placement.
- Referrals to Education/Certification.













- Support unemployed with scholarships for classes.
- Individuals that are unemployed seeking jobs.
- Mentor individuals seeking help-(sometimes they provide other funding, transportation, clothing, training and coaching).













- Food Stamps/SNAP.
- SNAP 2 Work program can provide 47.5% training rebate to training providers for SNAP recipients.
- Large number of potential workers
- Some just got caught up in the free money and are looking for a change.











# SC TECHNICAL COLLEGE SYSTEM: FUNDING OPPORTUNITIES



- Federal & State income-based financial aid
- Apprenticeship Grants
- Lottery Tuition Assistance
- SCWINS Scholarship











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