



Leadership Sessions

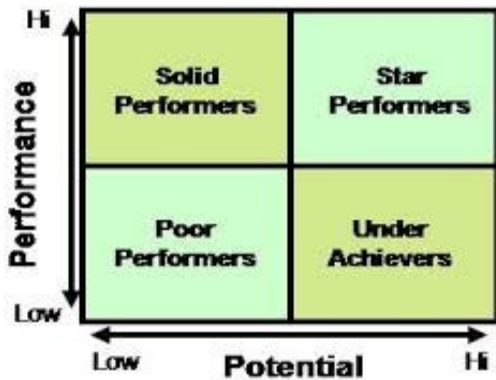
Friday, November 17, 2017

Lake in the Woods Clubhouse
333 Lake in the Woods Dr, Melbourne, FL
10:00 am - 2:00 pm

Check-in begins at 9:30 am

\$50/Member and \$65/Non-Member
(4 CEC's)

With *Desiree Starr*, Senior Vice President, AAGO



Session 1: Coaching for Peak Performance

- ⇒ How to clearly differentiate and seek higher level coaching opportunities that provide significant payoff to the individual, team, and organization.
- ⇒ Why applying advanced skills to conduct more compelling, collaborative, and rewarding coaching discussions result in higher functioning employees.
- ⇒ How to seek and offer feedback that people can accept and act on to ensure achievement of business goals.
- ⇒ Why you should monitor and measure the continuous improvement of performance not only in yourself, but in those you coach.

Session 2: Lessons Learned

As we look back on our careers in property management, many of us have realized that if we only knew THEN what we know NOW, we could have been much more successful and experienced a lot less stress on the job. This interactive and fun session is meant to lay out 15 tips from someone who has "been there and done that." It's an opportunity for suppliers, aspiring managers and other on-site personnel to hear about lessons learned in the trenches that can help shape their careers and influence their decision-making in the multifamily property management business.

REGISTER NOW:

Fax this form to (407)401-8794, Register online at
www.scaaf1.org or Email Liz@scaaf1.org

Registration Form

NAME(S): _____

Property: _____ Management Co. _____

Phone: _____ Fax: _____ E-Mail: _____

Membership Status: Member Non-Member

All invoices will be charged a \$5 invoice fee
No Shows will be billed for full amount of class