CALIFORNIA'S CENTRAL COAST RESOURCE FOR RENTAL PROPERTY OWNERS, MANAGERS & SUPPLIERS

4	Navigating The Tenant Protection Act & Termination of Tenancy	
	SBRPA Workshop by Jim Cole with Betty Jeppesen Thursday, September 19, 2024	

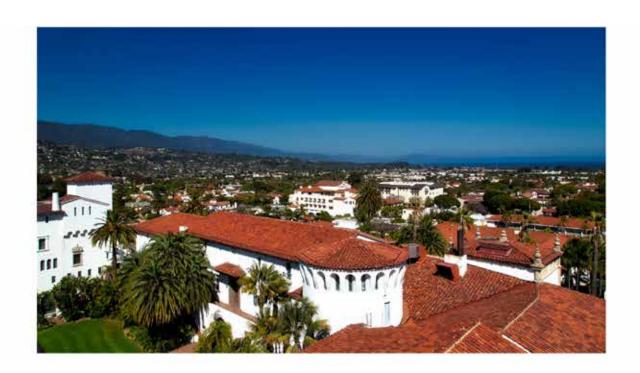
Navigating The Tenant Protection Act & Termination of Tenancy: SBRPA Workshop	.9
SBRPA PAC (Political Action Committee): Plus Local Election Information	21
MrLandlord: Resident's Benefit Package & Tenant Protection Plan	}7











LET'S TALK ABOUT INSURING YOU PROPERLY

Team Omnia can help!

For over 35 years, Omnia Insurance & Risk Solutions has been the local choice for insuring Condominium Associations, Apartment Complexes, and Rental Properties along the Central Coast.



Ready for anything.

(805) 563-0400 Omniains.com 4213 State Street, Suite 205 Santa Barbara, CA 93110

CA Lic# 0L60662



Table of Contents

SANTA BARBARA AREA'S RESOURCE FOR RENTAL PROPERTY OWNERS, MANAGERS & SUPPLIERS

SBRPA OFFICE 123 West Padre Street, Suite D Santa Barbara, CA 93105

Office Hours:
Open but please call for an appointment

www.sbrpa.org Phone: (805) 687-7007 Fax: (805) 687-9708

SBRPA 2024-2025 OFFICERS

President Betty L. Jeppesen, Esq.
1st Vice-President Harold Goodman
Treasurer Danielle Holzer-Burkitt
Secretary Lydia Perez
Executive Director Laura Bode
Chris Agnoli, Director
Steve Battaglia, Director
Mike Bruce, Director
Nick Gonzales, Jr., Director
Mike Lopus, Director
Andy Sillers, Director
Lori Zahn, Director

Graphic Design Darkblade Enterprises

Articles appearing in this magazine are presented as a public service and may not reflect the opinion of the publisher, its board of directors or its members Subscription is included in the annual membership dues.

The Rental Property News Magazine is published by the Santa Barbara Rental Property Association, Inc. Editorial & advertising offices are located at 123 West Padre Street, Suite D, Santa Barbara, CA 93105. Phone (805) 687-7007

Aug-Sep 2024

SBRPA President's Message. 5 Betty L. Jeppesen, Esq., SBRPA President
Calendar of Events
CalRHA (California Rental Housing Association)
2024 Yardi Annual Fall Classic
Navigating The Tenant Protection Act & Termination of Tenancy
SBRPA PAC & Local Election Information
SBRPA Business Partners. 25 Introducing Beachside Partners.
Business Partner Directory
NAA - National Apartment Association
Mr Landlord®
Santa Barbara Happenings
CalRHA Priority 1 Bill List
Directory of Products and Services 50 Index of Advertisers

Products and services advertised herein are not warranted, expressly or implied by the publisher or by its board of directors. No investigation has been conducted to ascertain the quality of the products and services advertised herein. The publisher takes no responsibility should the quality of the products and services not be as advertised.



COMMERCIAL & RESIDENTIAL

PARKING LOTS . DRIVEWAYS . SEALCOATING . OVERLAYS

CALL TODAY FOR A FREE QUOTE!



805.665.3292

WWW.CCPAVE.COM



LIC# 1022233 C12

President's Message



Betty L. Jeppesen Esq. • Attorney at Law and Real Estate Broker

IS YOUR RIGHT TO BRING RENTS TO MARKET WHEN TENANTS VACATE GOING UP IN SMOKE????

IT IS, unless you help defeat Proposition 33 this Fall.

Since 1995, when the enactment of the state-wide Costa-Hawkins Rental Housing Act, codified as Civil Code, §§ 1954.50 to 1954.535 occurred, housing providers have been able to reset the rents to market rate following voluntary departure by the prior tenants or following proper evictions.

In technical terms, Costa Hawkins has preempted local laws to allow "vacancy decontrol" i.e.. It abolished "vacancy control." In plain language, local governments could not prevent you from raising low rents to market upon a complete vacancy of your rental unit.

Proposition 33 would give city and county politicians vastly more power to impose fees and rent control mandates.

It's confusing you say? So, what is Proposition 33? Let's go over it again:

Proposition 33 seeks to repeal the Costa-Hawkins Rental Housing Act described above which is the State's strongest rental housing protection law. Costa Hawkins currently limits local government rent control and preserves vacancy decontrol allowing owners to adjust rents to fair market rates for new move-ins upon a complete vacancy of the rental property.

Why is proposition 33 bad for owners and renters?

Strict vacancy control. Cities and counties would be able to enact vacancy control preventing owners from adjusting rents to market after a vacancy. These rate adjustments pay for quality housing upgrades.

Worsens the housing crisis. Proposition 33 would discourage investment in rental housing, decreasing rental housing availability and exacerbating the housing crisis. The 539 rent boards around the State would be allowed to impose fees increasing the already burdened cost to provide housing.

Rent control overreach. Local governments would be allowed to impose rent control on privately-owned single-family homes, new-

ly-constructed housing, and condominiums. Please recall that these types of rental properties are currently EXEMPT from rent cap. This is huge, people.

Loss of rental income and property value. Vacancy control would mean that owners might never catch up to market rates, EVER. This would result in perpetual income loss. As investors shift money away from rental properties to alternatives with a higher rate of return, rental property would be worth far less. THE ESTIMATED LOSS IN VALUE IF PROPOSTION 33 PASSES IS 20%-40% LOSS IN THE VALUE OF YOUR PROPERTY. Each rental property association in the state will soon have a calculator on its website on which you can each input the address of your rental property to find out the exact loss to you.

Less funding for public services. State officials estimate lower tax revenue of tens of millions of dollars per year if Proposition 33 passes. That tax revenue currently funds local law enforcement, senior services, parks and homeless programs among others.

What is even more scary is that most people are completely unaware or indifferent to the potential passing of Proposition 33. It is amazing how many people do not know about it and/or do not think it will affect them. IT WILL affect ALL rental property owners. And, NO, someone else is not going to prevent it for you. YOU have to step up and vote against it this Fall. YOU have to contribute money to either SBRPA, CalRHA or both to fight it. YOU have to tell all your friends, acquaintances and yes, even your enemies, about it so that it can be defeated.

CalRHA has established a site you can go to for further information and updates. It is www.Prop-33Facts.org.

SBRPA will be sending out e-blasts as we get closer to the election but whatever you do, do not ignore this danger to the value of your rental property and/or your life.

As always, we thank you for your membership.

Betty L. Jeppesen

President

WILL DELIVER FOR YOU

Celebrating decades of unparalleled success selling multifamily investment properties in Santa Barbara County

2024 Q1 & Q2 TEAM HIGHLIGHTS

BUYERS & SELLERS REPRESENTED THROUGH 6/30/24

TOTAL MULTIFAMILY & HOSPITALITY **UNITS SOLD**

MILLION DOLLARS SALES VOLUME \$2.8MM AVG DEAL SIZE

PERCENT MARKET SHARE

MIKE LOPUS

CA LIC. 01970736



CONTACT TEAM GOLIS/LOPUS TODAY

Complimentary Opinion of Value for your multifamily investment property

Exclusive market data provided every guarter

Complimentary investment property consultation for new or seasoned multifamily investors

STEVE GOLIS 805.879.9606

805.879.9637 mlopus@radiusgroup.com sgolis@radiusgroup.com

CA LIC. 00772218

ANETA JENSEN 805.879.9624

ajensen@radiusgroup.com











OFFICES IN SANTA BARBARA · VENTURA SANTA YNEZ VALLEY

SBRPA Calendar



Navigating Tenant Protection Act & Termination of Tenancy

Thursday Sept 19 2024 10:00-3:00PM WorkZones, Paseo Nuevo, Santa Barbara, CA

Jim Cole of Slaughter Reagan & Cole LLP will be presenting a workshop for landlords, property managers, and real estate professionals looking to gain a comprehensive understanding of tenant relations, property management, and legal updates affecting the rental market. SBRPA President Betty Jeppesen will also be at the workshop.

Join us and gain valuable insights to help you effectively manage your rental properties and navigate tenant relations with confidence. See page 19 Members \$35 • Nonmembers \$50

Yardi Annual Charity Golf Tournament

Friday Sept 19 2024 10:00AM Shotgun Sandpiper Golf Club, Santa Barbara, CA

Still time to sign up to sponsor or golf, or just to join us for the raffle or for a BBQ and happy hour after the tournament. See page 15 for more info.

The landlord for SBRPA's office building requires the outside doors be locked at all times due to security issues. If you want to visit the SBRPA office, please contact us in advance so we can unlock the door for you! We would love to have you visit. Email admin@sbrpa.org or call 805-687-7007

SUN	MON	TUE	WED	THU	FRI	SAT
1	A 子與字與字	3	4	5	6	
8	9	10	11	12	13	14
15	16	17	18	SBRPA workshop	Golf Tourn	2
22	23	24	25	26	27	2
				Culti	vate	
29	30					



Q3 EVENTS

IRO Summit

Thursday, September 19, 2024 Online

The IRO Summit, presented every year by NAA and Yardi Breeze caters to the educational needs of independent rental owners, regardless of portfolio size. See page 33.

Cultivate

Thu-Fri, September 26-27, 2024 JW Marriott Austin, TX

Cultivate is an annual event for senior leadership that focuses on solving industry challenges amongst peers and leaders in a retreat-style experience. See page 33 for details.

WELCOME NEW MEMBERS

ROBERTO CHIAPPONE, ARMANDO GONZALEZ,
SUSAN LOPEZ, LILI WALKER, LUZ BRICEYDA VALLE,
VENUS FARZEEN NASRI, MICHELLE GRAHAM,
MICHAEL PARSONS, MATHEW FELLERS, MAX RUSSER,
NANCY & JULIA PARKER, JAN BROOKS,
RICO LOPEZ AND JASON STREATFEILD

CELMAYSTER MULTIFAMILY



Christos Celmayster

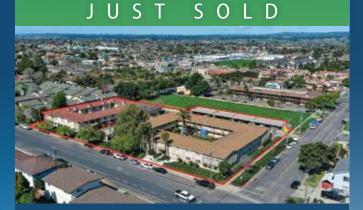
Partner

805.898.4388

christos@hayescommercial.com DRE# 01342996



706-708 E Haley St Santa Barbara Premier Mixed-Use Opportunity List Price: \$3,595,000



1001 & 1021 E Cypress Ave Lompoc 60 Units in Two Buildings List Price: \$10,445,000



2626 Calle Real Santa Barbara Samarkand Duplex List Price: \$1,399,000



242-246 Puente Dr Santa Barbara 3 Homes on Generous Parcel List Price: \$2,650,000



CalRHA Legislative Updates



Kate Bell, KateBellStrategies.com

July-August 2024

Political Update

With three weeks left in the legislative session, Senator Marie Alvarado-Gil announced switching political parties from Democrat to Republican. She has indicated that this will be more reflective of her district of Central and Northeastern California. As a result of switching, the Pro Tem of the Senate removed her from her Chairmanship of the Human Services



CA Senator Marie Alvarado-Gil

Committee, as well as the other committees that she served on: Agriculture, Business & Professions, Government Organization, Insurance, and Military & Veterans committees. We will see how this switch impacts her reelection in 2026.

Legislative Update

Before adjourning for summer recess, we had several favorable legislative outcomes. First, the author of our top priority bill, AB 2216 (Haney, D-San Francisco), mandating pets in rental units, decided to no longer move his bill this year. This is a huge win for the industry. Additionally, two bills that we were opposing, AB 2584 (Lee, D-Milpitas) Corporate Owned Single-Family Homes and SB 1201 (Durazo) Beneficial Owners, were pulled from their policy committee hearings by the authors because they did not have the votes to pass. Both bills are dead for the year. Finally, we had been negotiating with the author's office on **SB 611** (Menjivar, D-San Fernando) Rental Advertising Fees, which was significantly amended to remove the onerous section of the bill so CalRHA was able to go neutral.

The Legislature has reconvened from summer recess and will be finalizing their work by August 31st. The Governor then has until September 30th to sign or veto legislation. The Appropriations committees in both houses will be taking up their Suspense files this Thursday, August 15th, which is the time when they act on hundreds of bills that have been deemed to have a fiscal impact. At that time, we will know if the bills pass, pass with amendments, or are held in committee. Below, please find several key pieces of legislation that are awaiting their fate in the Appropriations Committee:

AB 2239 (Bonta) Broadband. AB 2239 could result in significant costs to upgrade broadband infrastructure to meet the standards and claims of digital discrimination. This could be particularly burdensome for older buildings or properties in areas with less developed broadband infrastructure. Ensuring com- CA Assemblyperson pliance with the bill's require-



Mia Bonta

ments may require changes in property management practices, including continuous monitoring/documentation of broadband access. Properties that do not meet the new broadband standards could become less attractive to potential tenants. leading to decreased occupancy rates and lower rental income. This could also affect property values, making it harder to sell or refinance properties.

AB 2278 (Carrillo, D-Los Angeles) Publishing Rental Rates. Would have the Attorney General publish the maximum allowable annual rent by July 1st of each year. AB 2278 has no opposition. SPONSOR



CA Assemblyperson Wendy Carrillo

AB 2930 (Bauer-Kahan) Automated Decision Systems. AB 2930 would prohibit the use of automated decision tools (ADT) to make consequential decisions, if the deployer has identified a "reasonable risk" of "algorithmic discrimination," unless the risk has been mitigated.



CA Assemblyperson Rebecca Bauer-Kahan

AB 2498 (Zbur) Rent Relief. Establishes the California Housing Security Program (the Program) to provide counties with funding to administer a housing subsidy to eligible persons to reduce housing insecurity and help Californians meet their basic housing needs, subject to an appropriation. The bill would create a



CA Assemblyperson Rick Chavez Zbur

2-year pilot in eight counties, including Los Angeles, Orange, and San Diego. SUPPORT

AB 2996 (Alvarez) FAIR Plan. Sponsored by CBIA, AB 2996 authorizes the California Infrastructure and Economic Development Bank (IBank) to issue bonds to finance the costs of claims, to increase liquidity, and claims-paying capacity of the FAIR Plan. AB 2996 also requires the FAIR Plan, with the approval of the



CA Assemblyperson David Alvarez

Insurance Commissioner, to assess all members to pay all loan payments and the costs and expenses relating to a loan agreement with IBank, as well as to assess all members to repay a line of credit and its related costs and expenses.

SB 1212 (Skinner) Regional Housing Authorities. This bill authorizes two or more local governments to establish a regional housing finance authority (RHFA) raise. to administer, and allocate funding (increase taxes) for affordable housing and provide technical assistance at a regional level for affordable housing development. OPPOSE



CA Senator Nancy Skinner

SB 1077 (Blakespear) Coastal ADUs. This bill requires the California Coastal Commission (Coastal Commission), in coordination with the Department of Housing and Community Development (HCD), to develop and provide guidance to local governments on preparing amendments to a local coastal program (LCP) to clarify and Catherine Blakespear simplify the permitting process



CA Senator

for accessory dwelling units (ADUs). SUPPORT

SB 1212 (Skinner) Ministerial Approval of ADUs. Increases the number of detached ADUs eligible for ministerial approval on a lot with an existing multifamily dwelling from no more than two detached ADUs to no more than eight detached ADUs. Prohibits a local agency from requiring replacement of uncovered parking demolished to allow for the construction of an ADU. **SUPPORT**

Several more key pieces of legislation are already pending on the Floor, including:

AB 2347 (Kalra) Eviction Delay. Would make various procedural changes to landlordtenant law, including specified extensions of time for tenants to respond to notices and eviction papers. AB 2347 extends the time for the defendant's response to be filed from five court days to 10 court days after the unlawful complaint detainer and



CA Assemblyperson Ash Kalra

summons is served on the defendant. OPPOSE

AB 2493 (Pellerin) Rental Application Fees. If enacted, a landlord would only be able to charge a lease applicant for a residential property an application screening fee if the landlord offers an application screening process that considers applications in the order in which they are received, or provides any applicant who is not selected for tenancy with a



CA Assemblyperson Gail Pellerin

refund or credit for the application screening fee. **OPPOSE**

AB 2579 (Quirk-Silva) Balcony Bill. Extends the deadline for performing inspections of exterior elevated element (balcony) in all buildings containing three or more multifamily dwelling units. thereby delaying the inspection deadline from January 1, 2025, to January 1, 2026. SUP-**PORT**



CA Assemblyperson Sharon Quirk-Silver

AB 2747 (Haney). Credit Reporting. Requires specified landlords to offer each tenant obligated on a lease the option of having the tenant's positive rental payment information reported to at least one nationwide consumer reporting agency. OPPOSE



CA Assemblyperson Matt Haney

AB 2801 (Friedman) Security **Deposits.** Specifies that claims by the landlord against a tenant or the deposit for materials or supplies, and for work performed by a contractor, must be limited to a reasonable amount necessary to restore the premises back to the condition it was in before except the tenancy, ordinary wear and tear.



for CA Assemblyperson

Laura Friedman Requires that, beginning April 1, 2025, a landlord must take photographs of the unit within a reasonable time after the possession of the unit is returned to the landlord, but before any repairs or cleanings for which the landlord will deduct from the deposit are completed, and that the landlord take photographs of the unit within a reasonable time after the repairs or cleanings are completed. For tenancies beginning on or after July 1, 2025, a landlord must take photographs of the leased unit immediately before, or at the inception of the tenancy. OPPOSE

SB 1103 (Menjivar) Commercial Tenancies. Requires commercial landlords to provide "qualified commercial tenants," as defined, to provide contract translation and notice for month-to-month rent increases or termination, and places transparency and proportionality requirements on the fees a landlord may impose to recover building operating costs from qualified tenants. OPPOSE



CA Senator Caroline Menjivar

Finally, AB 3057 (Wilson) CEQA Exemption for ADU and JADU, which CalRHA supports, has been sent to the Governor for his action. AB 3057 expands an existing California Environmental Quality Act (CEQA) exemption for city or county adoption of an ordinance to facilitate accessory dwelling units (ADUs) to also include adoption of an ordinance facilitating junior ADUs (JADUs).

<u>Initiative Update</u>

November 5, 2024 Ballot Measure numbers have been formally assigned by the Secretary of State for the ten measures, including:

Prop. 2 - AB 247 (Muratsuchi). \$10 billion bond to fund construction and modernization of public education facilities.

Prop. 3 - ACA 5 (Low). Repeal Proposition 8 and establish the right to marry.

Prop. 4 - SB 867 (Allen). \$10 billion bond to fund state and local parks, environmental protection projects, water infrastructure projects, energy projects, and flood protection.

Prop. 5 - ACA 1. Aguiar-Curry). Local government financing, affordable housing and infrastructure voter approval lowered to 55% from the current 3/3 requirement.

Prop. 6 - ACA 8 (Wilson). Prohibits involuntary servitude as punishment for a crime.

Prop. 32 – Raises minimum wage to \$18.

Prop. 33 - RENT CONTROL. Costa Hawkins repeal. Expands local governments' authority to enact rent control on residential property.

Prop. 34 - Restricts spending by health care providers meeting specified criteria (ex. AIDS Healthcare Foundation).

Prop. 35 - Provides permanent funding for Medi-Cal health care services via MCO tax.

Prop. 36 - Changes Prop 47. Allows felony charges and increases sentences for certain drug/theft crimes.

Insurance Reform Update

As part of various insurance regulatory reforms, Commissioner Ricardo Insurance Lara announced new rate review policies to expedite the process. Currently, it is 7 months average to receive decisions on rate applications. To stabilize the home insurance market, new policy would require the Department of Insurance (DOI) to make a rate application decision within 60 days. If the regulators cannot make a decision by then, they would have various 30-day extensions.

Appropriations Committee Suspense Outcomes (8/15/2024)

AB 2239 (Bonta) - Broadband - PASSED AB 2278 (Carrillo, D-Los Angeles) - Publishing Rental Rates - HELD

AB 2930 (Bauer-Kahan) - Automated Decision Systems - PASSED with amendments to delete all requirements for state and local agencies, enforcements by civil rights department only, and to narrow the bill to employment.

AB 2498 (Zbur) - Rent Relief - HELD

AB 2996 (Alvarez) - FAIR Plan - PASSED

SB 440 (Skinner) - Regional Housing Authorities -PASSED with amendments to address small county concerns, add tenant protections and add flexibility for small tax collectors.

SB 1077 (Blakespear) - Coastal ADUs - PASSED SB 1212 (Skinner) - Ministerial Approval of ADUs -PASSED with definition and clarifying amendments.





BERKSHIRE HATHAWAY

California Properties

COMMERCIAL DIVISION

www.OfferingMemoranda.com

LISTINGS / RECENT REAL ESTATE INVESTMENT SALES

FOR SALE	Santa Barbara	14 Apartment Units	\$ 4,950,000
FOR SALE	Santa Barbara	8 Apartment Units	\$ 3,295,000
FOR SALE	Santa Barbara	3 Units + Land Developmen	t \$ 2,500,000
PENDING	Isla Vista	5 Apartment Units	\$ 3,950,000
PENDING	Lompoc	Commercial + Vacant Lot	\$ 895,000
SOLD	Santa Barbara	6 Apartment Units	\$ 2,575,000 (Buyer)
SOLD	Santa Barbara	10 Apartment Units	\$ 5,020,000 (Buyer)
SOLD	Isla Vista	Rental SFR	\$ 1,350,000 (Seller/Buyer)
SOLD	Santa Barbara	19 Apartment Units	\$ 4,800,000 (Buyer)
SOLD	Santa Barbara	Commercial Condo Suite	\$ 875,000 (Seller)
SOLD	Santa Barbara	8-Key Hospitality	\$ 5,200,000 (Seller)
SOLD	Carpinteria	Mixed-Use / Hospitality	\$ 5,650,000 (Seller)
SOLD	Gaviota	Development Parcel	\$ 4,285,000 (Seller)
SOLD	Isla Vista	Development Lot	\$ 2,500,000 (Seller)
SOLD	Santa Barbara	Commercial Retail	\$ 2,150,000 (Buyer)
SOLD	Santa Ynez	Commercial Vacant Lot	\$ 900,000 (Seller)
SOLD	Santa Barbara	4 Apartment Units (beach)	\$ 8,835,000 (Seller)
SOLD	Santa Barbara	Mixed-Use 2 Spaces + SFR	\$ 4,887,500 (Seller)

SANTA BARBARA \$4,950,000



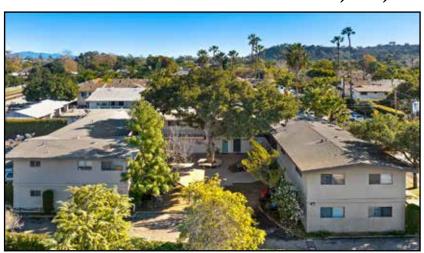
14 units in desirable central location $12 \times 1/1 + 2 \times 2/1$, ~\$339K income, big upside

SANTA BARBARA \$3,295,000



8 units in prime mid-town location 1x2/1, 5x1/1, 2x0/1. 4.23% cap, ~5.15% pro-forma

14-UNIT MULTI-FAMILY BUILDING FOR SALE CLOSE-IN HIGH-DEMAND LOCATION 1924 SAN PASCUAL STREET \$4,950,000



Rare opporunity to purchase a mid-sized apartment complex in a prime Santa Barbara location. In the short-term an investor can enjoy a typical return for the area, while working to realize significant long-term upside (estimated pro forma mid-5% to 6%+ cap rate). The unit mix is 12 x 1-bed/1-bath plus 2 x 2-bed/1-bath, with ADU possibilities for the future. The favorable location for tenants is a few blocks to Cottage Hospital, and within 1-2 miles of several other major employment centers and the amenities of downtown restaurants/ retail, the Theater/Arts district, the waterfront/beaches, and Santa Barbara City College.







To view the Offering Memorandum with financial details, photos, site plan, floorplans and land-use analysis, visit www.1924SanPascual.com or scan the QR code to the right:







BERKSHIRE HATHAWAY

HomeServices

California Properties

COMMERCIAL DIVISION



Randy Freed / Kellie Clenet 805-895-1799 / 805-705-5334 DRE# 00624274 / 01434616

©2024 Berkshire Hathaway HomeServices California Properties (BHHSCP) is a member of the franchise system of BHH Affiliates LLC. BHH Affiliates LLC and BHHSCP do not guarantee accuracy of all data including measurements, conditions, and features of property. Information is obtained from various sources and will not be verified by broker or MLS. Buyer is advised to independently verify the accuracy of that information.



Represented Seller | 5.9% CAP Rate on Current Rents

Nick Henry & Lori Zahn with Beachside Partners represented the Sellers of a 30-unit apartment complex in Lompoc, located at 701-717 North F ST, for \$50,000 over the asking price. All contingencies were removed within 5 days of acceptance and the property sold in "as-is" condition with no credits or repairs provided Buyer.

For your next multifamily property purchase choose Beachside Partners and join a long list of satisfied clients who know that who you work with truly matters.



NICK HENRY | PARTNER 805.705.7311 | DRE# 01893163 NICK@BEACHSIDEPARTNERS.COM



WWW.BEACHSIDEPARTNERS.COM



LORI ZAHN | ASSOC. BROKER 805.451.2712 | DRE# 01914851 LORI@BEACHSIDEPARTNERS.COM

2024 Annual Fall Classic





Gold & Silver Sponsorships or logo Tee signs available





2024 Yardi Fall Classic Gold Sponsor



2024 Yardi Fall Classic Gold Sponsor



2024 Yardi Fall Classic Gold Sponsor





2024 Yardi Fall Classic Silver Sponsor



2024 Yardi Fall Classic Silver Sponsor



2024 Yardi Fall Classic Silver Sponsor



2024 Yardi Fall Classic Silver Sponsor



2024 Yardi Fall Classic Silver Sponsor REETZ FOX & BARTLETT LLP

2024 Yardi Fall Classic Silver Sponsor We're adding new sponsors every day.
Contact us now to participate!

10:00 AM Shotgun • Putting Competition• Carts, range balls, food & beverages Par 3, Closest to the Pin Prizes • Raffle Tickets • Post-round BBQ & Happy Hour

To sign up as a sponsor, or to golf, contact the Golf Committee

Thayer White: 805.451.2436 • thayer.white@bbrown.com
Mike Lopus: 805-680-8806 • mlopus@radiusgroup.com
Lydia Perez: 805-256-0776 • perez-lydia@outlook.com
Danell Navarro: 805-450-9586 • DDunlap@towbes.com



NEW! 3 UNITS + LAND DEVELOPMENT A+ LOCATION FOR RENTAL HOUSING DEMAND 233 WEST QUINTO STREET \$2,500,000



Available for the first time in over 50 years is this rare under-developed parcel by the Cottage Hospital medical buildings, numerous other high-paying employers and the Upper De La Vina commercial corridor. There are currently 3 apartment units on Quinto Street, while the back half of the property was never developed. Recent housing density legislation provides a valuable opportunity to add to or fully redevelop the parcel into up to 11 apartment units per a recent land-use study. Importantly for ease of new development, there is a second public access at the back of the property. Also consider as a standard investment/1031 exchange as existing residential income with an underlying additional long-term land-bank value.







To view the land-use study, property data, photos, site plan, unit floorplans and example of a redevelopment analysis, visit www.233WestQuinto.com or scan the QR code to the right:







BERKSHIRE HATHAWAY

HomeServices

California Properties



Scott Williams 805-451-9300 DRE# 00628741

©2024 Berkshire Hathaway HomeServices California Properties (BHHSCP) is a member of the franchise system of BHH Affiliates LLC. BHH Affiliates LLC and BHHSCP do not guarantee accuracy of all data including measurements, conditions, and features of property. Information is obtained from various sources and will not be verified by broker or MLS. Buyer is advised to independently verify the accuracy of that information.

8-UNIT MULTI-FAMILY BUILDING FOR SALE PRIME MID-TOWN SANTA BARBARA LOCATION 3432 RICHLAND DRIVE \$3,295,000



3432 Richland Drive is a rare opportunity to purchase an attractive 8-unit apartment building in the center of Santa Barbara's Upper State corridor - a hub of restaurants, retail and financial services. The location is also within a mile of Cottage Hospital and other major health care employers, as well as the Municipal Golf Course, MacKenzie Park and La Cumbre Shopping Center. The unit mix is 1 x 2-BR/1-BA, 5 x 1-BR/1-BA and 2 studios, the property has good curb appeal and is set privately in a corner location. Current cap rate is ~4.25%, next AB 1482 bump would yield ~4.75%, reno pro-forma ~5.35%. Consider as a secure ongoing investment, or leverage the desirable central location for value-add upside.







To view the Offering Memorandum with additional financial information, property data, photos and floorplan, visit www.3432Richland.com or scan the QR code to the right:













SPECTRUM

Realty of Santa Barbara "There is no substitute for experience"

PROPERTY MANAGEMENT

- Strict rent collecting policy
- Fast tenant turnaround
- Obtain competitive bids and get YOUR approval
- · Careful tenant screening
- On call 24 hours / 7 days a week
- · No conflict of interest with "In-House" maintenance
- · Easy to read monthly statements
- In business over 30 years
- Member SBRPA / IREM CPM candidate

We increase cash flow and control expenses to maximize property value.

Call today for a free consultation Andy Sillers, Broker (805) 681-6268

SPECTRUMREALTY.COM



NAVIGATING THE TENANT PROTECTION ACT & TERMINATION OF TENANCY

Thursday, September 19, 2024 • 1:00PM-3:00PM WorkZones 351 Paseo Neuvo, Floor 2 Santa Barbara CA 93101

Jim Cole of Slaughter Reagan & Cole LLP will be presenting a workshop for landlords, property managers, and real estate professionals looking to gain a comprehensive understanding of tenant relations, property management, and legal updates affecting the rental market. Join us for this informative workshop and gain valuable insights to help you effectively manage your rental properties and navigate tenant relations with confidence.



TERMINATION OF TENANCY

- Proper notice procedures
- Just cause for termination
- Eviction processes and pathways

POST TENANCY

- Managing property abandonment
- Conducting pre-move out inspections
- Handling security deposits

LEGAL UPDATES

- Latest changes in security deposit laws
- New regulations regarding pets and rental properties



James B. Cole, a partner at Slaughter Reagan & Cole LLP since 2004, brings extensive experience in transactional matters and litigation related to business, real property, and serious bodily injury. His practice includes drafting buy/sell agreements, land purchase agreements, leases, and forming corporate and LLC entities.

Serving as a Judge Pro Tem and arbitrator in both Santa Barbara and Ventura County Superior Courts, he is also a respected mediator, frequent speaker for the Oxnard Police Department's Crime Free Program, and a guest lecturer at college real property classes.



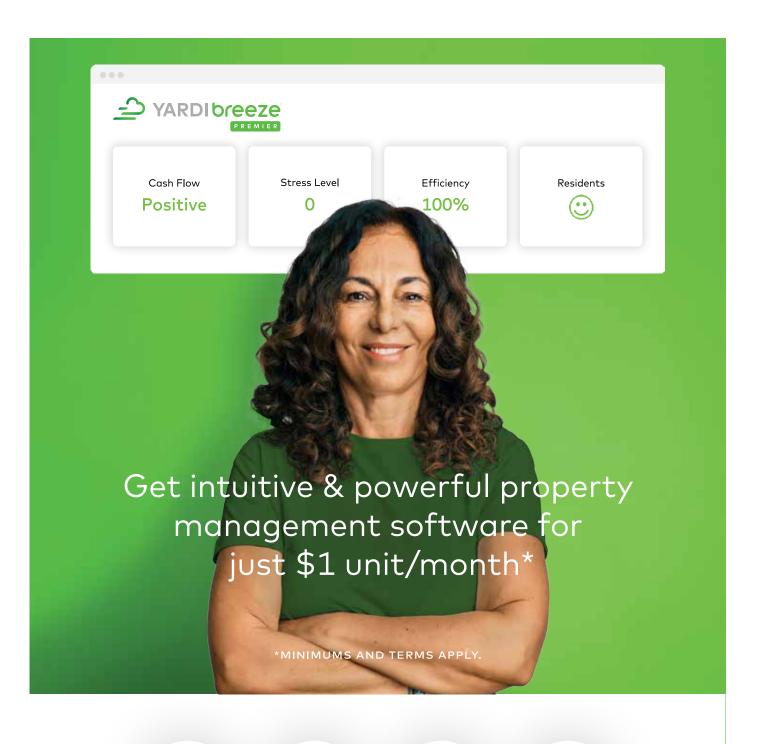
Betty Jeppesen, the current President of SBRPA., will be joining Jim at this workshop. She has been practicing law in Santa Barbara for over 35 years specializing in landlord tenant law. Betty has taught multiple classes on the current, local landlord-tenant laws that have become enacted since COVID and has spoken to many real estate organizations. She is in private practice.

\$35 for members \$50 for non-members (also available via Zoom)

Space is limited! Reserve your spot at www.sbrpa.org or email us at admin@sbrpa.org

















Ready to make work a breeze? Get a **personalized** demo today.



yardibreeze.com | (800) 866-1144

SBRPAPAC

The Santa Barbara Rental Property Association (SBRPA) plays a crucial role in advocating for the rights of housing providers and preserving private property rights. SBRPA's Political Action Committee (PAC) is instrumental in this mission, working diligently to influence local and state policies in favor of property owners. Here's why supporting the SBRPA PAC is essential for all members:



Contributions to the PAC help safeguard the value of rental property investments. Unchecked rent control measures and onerous regulations can devalue properties, making it harder for owners to maintain and improve their assets. By supporting the PAC, members help create a stable and predictable regulatory environment that preserves property values and encourages further investment in rental housing.

The rent control ballot initiative is the single biggest threat to rental property owners in our State, and will result in loss of rental income and investment value.

The online calculator to find out **How Much Will Rent Control affect you** is available on our website: https://www.sbrpa.org/rent-control-2024



California's legislative environment poses significant challenges to property rights. Bills like Senate Bill 466 threaten to dismantle protections against stringent rent control measures. If passed, this bill would significantly limit property owners' ability to set rental rates, imposing stricter local regulations on newer constructions. The SBRPA PAC actively fights such legislative measures, ensuring that property owners retain control over their rental rates and can operate their properties without overly restrictive regulations.



The PAC supports the election of local candidates who understand and prioritize the interests of housing providers. By contributing to the PAC, members help ensure that elected officials advocate for fair property laws and regulations that encourage, rather than hinder, the development and maintenance of rental housing. This political advocacy is vital in a landscape where tenant rights groups are well-organized and heavily funded, often pushing for legislation that could negatively impact property owners.



The PAC also engages in legal battles to protect property owners' interests. For instance, the SBRPA is involved in opposing unjust local ordinances and regulations that can undermine property rights. By donating to the PAC, members provide the necessary resources to challenge these legal threats effectively, ensuring that property rights are upheld and that the regulatory environment remains conducive to the rental housing market.

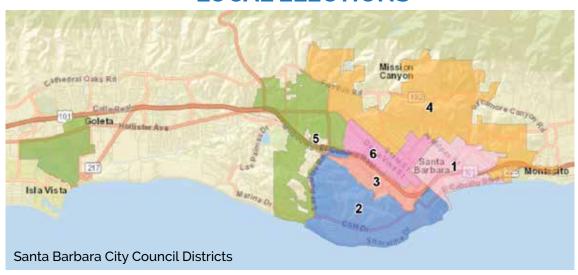
Call to Action

Given the current legislative challenges and the ongoing efforts to protect property rights, it is more important than ever for members to support the SBRPA PAC. A suggested donation of \$100 can make a significant difference, but any amount is appreciated. These contributions enable the PAC to continue its vital work, ensuring that property owners' voices are heard and their rights are protected.

Supporting the SBRPA PAC is not just about defending individual property rights—it's about contributing to a broader effort to maintain a healthy, fair, and sustainable rental housing market in Santa Barbara County and beyond.

For more details on how to contribute and the impact of your support, visit your SBRPA website at www.sbrpa.org

LOCAL ELECTIONS



Santa Barbara City Council The November 2024 election will see three incumbent council members running for reelection: District 1, District 2, and District 3.

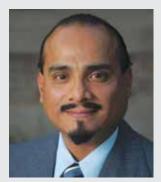
District 1 - Eastside



Alejandra Gutierrez Incumbent



Wendy Santamaria Labor organizer



Cruzito Cruz Community activist

District 2 - Mesa-Shoreline

No image available

Terra Taylor, business owner



Mike Jordan Incumbent

District 3 – Westside



Oscar Gutierrez Incumbent



Tony Becerra Local businessman

Carpinteria. Three Carpinteria City Council seats will be up for election in the General Election on the November 2024 ballot. Representatives from Council Districts 2 and 4 will be elected by districts for the first time, beginning their four-year terms in December 2024. Additionally, Councilmember Roy Lee's seat for District 3, which he will vacate due to his election to the Santa Barbara County Board of Supervisors, will be filled for a two-year term starting in December 2024.



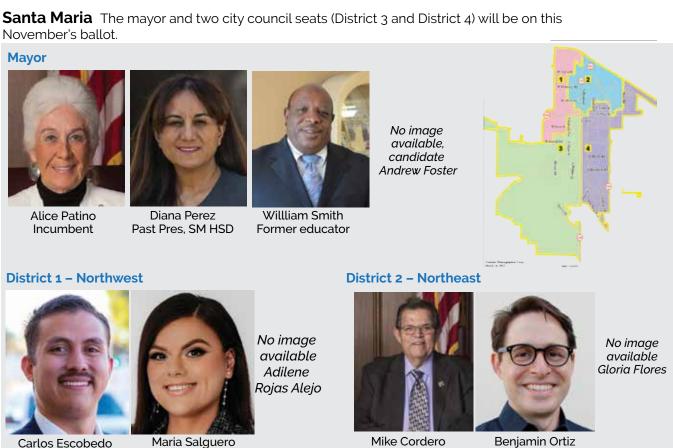
City of Goleta The mayor and two city council seats (District 3 and District 4) will be up for election in November 2024.



Lompoc The mayor and two city council seats (District 1 and District 4) will be on this November's ballot.



November's ballot.



Immigration Attorney

Incumbent

Incumbent

Communiity advocate

SBRPA'S BUSINESS PARTNERS



FEATURED PARTNER: BEACHSIDE PARTNERS

Beachside Partners' approach to Real Estate is simple: handle all transactions with a dedication and commitment that exceeds all expectations. Their dedicated team of agents are on the forefront of what is happening throughout the multifamily property market and will navigate your real estate investment to a brighter future. They utilize their strong work ethic, in-depth experience and comprehensive analytics to ensure they advise their clients on choosing the best possible course of action. They have a track record of offering astute advisory services towards successful outcomes for their clients, which has built long-lasting relationships. Each of their agents are multifamily property owners which contributes to their understanding of what clients are looking for on both sides of the transaction.







500+ CAREER TRANSACTIONS

With a long history of repeat clients, experienced investors and portfolio holders trust us with their most valuable assets.

\$800M+ IN CAREER SALES

Beachside Partners represent a range of seasoned and novice buyers and sellers, including a record sales price in 2023.

4 DEDICATED AGENTS

With 50+ years of combined experience, our boutique brokers uniquely offers a wide reach with tailored service.



THE TEAM



Beachside Partners is a local, multifamily focused, boutique brokerage based in Santa Barbara. You will always get one of us to answer your call directly. Our focus — developing our relationships with our clients and fully understanding their goals — is key and gives us the insight needed for successful transactions.

JON STANDRING

FOUNDER | DRE#01893163 | 805-689-1919
JON@BEACHSIDEPARTNERS.COM

As the President of Beachside Partners, Jon specializes in the acquisition
and disposition of multi-family and commercial real estate across the South Coast. With
a successful track record spanning over a decade, Jon has expertly negotiated and closed hundreds of real estate



transactions, totaling over \$300 million in sales throughout California since 2011. Jon's career in commercial real estate started after graduating from the University of California at Santa Barbara (UCSB) in 2008. He began at Orion Realty Group which is a subsidiary to Fidelity National Financial (FNF), a Fortune 500 Company. During his tenure, Jon's focus was on representing the companies commercial leasing requirements across the United States. After receiving his CA Brokers license in 2010, he transitioned to Radius Group Commercial Real Estate, where he specialized in the sale of multi-family assets throughout Santa Barbara County. Beyond his professional endeavors, Jon actively contributes to the Santa Barbara community. He currently serves as the President for the Coastal Housing Coalition and coaches multiple youth sport teams. Outside the office, Jon cherishes spending quality time with his wife Lisa and their three boys James, Jacob, and Luke Riley, embracing the vibrant Santa Barbara lifestyle.



NICK HENRY

PARTNER | DRE#01748131 | 805-705-7311 NICK@BEACHSIDEPARTNERS.COM

Nick Henry specializes in the sale of apartment buildings in Ventura & Santa Barbara Counties. Since 2008, Henry has closed 200 real estate transactions totaling

over \$250 million in sales. He has represented numerous investors, as well as multiple affordable housing agencies, in buying and selling both large and small multifamily investment properties. Mr. Henry owns multiple apartment buildings

himself. Prior to practicing brokerage, Nick managed approximately 50 apartment buildings and homes at one of the largest property management companies in Santa Barbara. Mr. Henry is a graduate of the University of California, Santa Cruz. He and his wife, a nurse at Santa Barbara's Cottage Hospital, have three young sons and live in Carpinteria.

Nick was recently selected as a CoStar POWERBROKER for 2023, a prestigious award honoring the top brokers in the United States. Nick was just one of two agents on the Central Coast to be selected.



"As a long term residential real estate agent I had high expectations for Nick Henry in listing our 38 unit apartment building in Ventura. He did not disappoint. His market valuation was spot on, his presentation to agents and buyers was thorough, he managed all appointments efficiently without creating any additional stress on tenants, he helped navigate multiple offers and most important got the escrow closed. We made the right choice." JANICE MCGLASHAN

"Jon Standring of Beachside Partners delivered on all fronts. Jon was incredibly responsive, a great listener and quickly transitioned from an 'Agent' to a 'Trusted Advisor'. Working together, we were able to be extremely nimble to 'get to yes' with potential buyers culminating in exceeding our expectations both in sale proceeds and the time it took to sell an entire portfolio of real estate." LARRY ABRAMSON

LORI ZAHN

ASSOC. BROKER | DRE#01914851 | 805-451-2712 LORI@BEACHSIDEPARTNERS.COM

Covering the tri-counties from Ventura through San Luis Obispo, Lori's path has taken her from duplexes through \$75M portfolio sales. Prior to joining Beachside Partners as an

Associate Broker, Lori spent 11 years with Radius Commercial Real Estate and Investments where she played an integral role on a highly successful team specializing in multi-family sales. The immense diversity of her transactions makes navigating complexities her trademark/specialty. Owning a personal portfolio including multi-family, commercial and residential properties, along with her construction background, are the beginning of her skill set. She is determined to



have transactions be seamless for her clients. Zahn integrates creativity, value-creation, determination and authenticity to the buyers and sellers she represents; serving them with excellence and integrity. As a California native, Lori has deep roots in Santa Barbara and regularly volunteers with many local non-profits. She and her husband own Sol Wave Water Inc, a water conditioning company, she is a Board Member for the Santa Barbara Rental Property Association, member of Santa Barbara Navy League, Honorary Plank Owner of the USS Santa Barbara, prior Co-Chair for Heart Walk & Executive Committee "Go For Red" - American Heart Association, and active participant for SGI-USA - Santa Barbara.

"Lori Zahn is truly a professional. She is knowledgeable, honest, thorough, thoughtful, emotionally intelligent and punctual. She is well respected and dependable. She led and saw through a complex transaction on my behalf and I am grateful." KURT MOTAMEDI









"Jason Liehr is a consummate professional. He not only took the time to understand our business objectives and long-term goals, but his market knowledge and expertise in framing our offer for the off market transaction of our grocery store was essential to getting the deal done and our success. It was a pleasure to work with someone so attuned to the local community and businesses network. We are grateful to have worked with Jason and highly recommend him." LISA OGLESBY

JASON LIEHR

ASSOC. AGENT | DRE#02152826 | 805-406-6463

Jason specializes in the sale of multi-family properties within the Santa Barbara and Ventura territories. Since 2021 Jason has closed over 50 commercial real estate transactions

along the south coast. His deep understanding of the local markets and refined analytical acumen serve as the foundation

for his ability to provide invaluable strategic advice to his clients. Jason has earned a reputation for building lasting relationships that are based off integrity and care. Prior to joining Beachside Partners, Jason worked for a local brokerage firm where he brokered a multitude of lease and sale transaction in the industrial, retail and office sector. This depth of knowledge across product types allows Jason to utilize customized strategies to navigate complex transactions and provide exceptional results. Jason has resided in Santa Barbara since 2010 and is a graduate from the University of California Santa Barbara. He currently lives in Goleta with his wife and one young daughter.



A SELECTION OF BEACHSIDE PARTNERS' NOTABLE SALES









Commercial & Residential Water Softening Systems

- + SPECIAL PRICING FOR SBRPA MEMBERS!
- + DRINKING WATER SYSTEMS
- + SALT & POTASSIUM DELIVERY SERVICE
- + MAINTENANCE SERVICE AVAILABLE
- + BOTTLED WATER DELIVERY
- + ULTRA PURE SOLUTIONS





LOCALLY OWNED & OPERATED BY STEVE NIPPER + LORI ZAHN

SOLWAVEWATER.COM • (805) 845-5443 636 SANTA BARBARA ST • SANTA BARBARA CA 93101

Business Partner Directory

Welcome to SBRPA's Business Partner Directory, a special group created for our Vendors and Suppliers. You get a free listing in the Business Partner Directory on the SBRPA website, with your logo and a link to your profile, which is a separate page with your logo, address and contact information, an overview of your company as well as a link to your own website. You can also include LinkedIn/Facebook URLs and Twitter/Instagram handles. To join, fill out the application on the facing page, or call the office if you would like a hard copy sent to you. For more information about Business Partners, contact Lori Zahn, Chair, SBRPA Business Partnerships, 805-451-2712.



Beachside Partners, Inc.

128 E. Carrillo St. Suite B, Santa Barbara, CA 93101 805-453-5097

Our approach to real estate is simple: handle all transactions with a dedication and commitment that exceeds all expectations. Beachside Partners is on the forefront of what is happening throughout the market and will navigate your real estate investment to a brighter future. We have a track record of offering a full range of real estate solutions and providing successful outcomes for our clients, which has in turn built long-lasting relationships. For more information https://beachsidepartners.com/



Coastal Housing Partnership Rental Listing Site

P.O. Box 50807, Santa Barbara 93150 · 805-450-5698

Coastal Housing Partnership hosts a Rental Listing Site for Landlords/Property Managers. This site is FREE for local landlords to post their residential rental listings in Santa Barbara County and Ventura County. Feature our property to over 45,000 local employees and 60+ companies. List your property with confidence on the rental listing site that boasts a dynamic tenant pool. The site can be accessed only by employees of our member companies. For more information and to register for our site, go to https://rentals.coastalhousing.org/



Sol Wave Water

636 Santa Barbara St., Santa Barbara, CA 93101 805-845-5443

Welcome to Sol Wave Water. With over 28 years of experience in all facets of the "water world", we know our industry and the local water. Our mission is to provide you with the best solutions to your water issues: dingy laundry, frizzy hair, spotty glasses and dishes, longevity for your water-using appliances and ease of mind. We offer a full line of equipment for sale as well as rentals, 5-gallon bottle delivery, water vending machines, and demo units. If you already have a system, we offer service and maintenance plans including the delivery of salt and potassium. Locally owned and operated. Sol Wave Water delivers to your home or office. Now offering bottled water in Santa Barbara, Montecito, Santa Ynez Valley and Ventura County! For more info: https://solwavewater.com/



PROPERTY MANAGEMENT

Helping You Increase Your Bottom Line!

Residential • Commercial • Multi-Family

Sandpiper Property Management is an Accredited Residential Management Company (ARM) with the Institute of Real Estate Management (IREM)











Marketing

- Craigslist, Newspaper, our website
- Over 10 online rental websites
- Tenant locator services
- 24/7 Phone attendant
- Market to Students, Adults, Seniors

SETTING RENT AMOUNTS

- Full market survey for each vacancy
- Maximize monthly rent
- Minimizing vacancy period

Management

- Collect rents
- Bilingual staff
- Handle slow or non paying tenants
- Pay monthly expenses
- Produce monthly statements for owners
- Distribute monthly proceeds to owners
- Our experienced staff protect your asset
- Regular site inspections

24 Hour Maintenance

- 24/7 on call maintenance team
- · Lic. & Bonded
- In house maintenance lowers expenses
- Budgeting for large capital expenses

SCREEN PROSPECTIVE TENANTS

- Credit and background check
- Employment verification
- Past landlord verification
- Prior eviction check and
- Face to face interview with all applicants

LIABILITY

- We confirm you have adequate insurance
- Current lawyer endorsed leases
- · Mold, and lead disclosures used
- Conduct any necessary evictions

OUR RESULTS

- Annual portfolio occupancy rate consistently over 98%
- Consistently lowest maintenance expenses in the industry
- High client retention rate

Call 805-705-4744 for a free consultation.

1811 State Street, Santa Barbara CA. 93101 805-705-4744

www.SandpiperPropertyManagement.com

Q3 Upcoming Meetings & Events



National Apartment Association

NAA is hosting two events in September, the IRO (Independent Rental Owner) Summit and Cultivate.



IRO Summit Thursday, 9/19/2024 Online

The IRO (Independent Rental Owner) Summit, presented by NAA and Yardi Breeze, is a free educational conference catering to the needs of independent rental owners, regardless of portfolio size. Register today to stay informed and competitive in today's housing market https://naahq.org/iro-summit:

- Emergency Preparedness Crisis & Recovery in Property Management
- No More Risky Business: Protect your Community from Fraud
- Navigating the Future of Staffing: Insights from Workforce Solution Experts
- The Bottom Line of Mental Health
- How Automation & Centralization are Leveling the Playing Field for Small Business
- NAA Legislative & Regulatory Update
- The Housing Advocacy Landscape
- Market Trends & Forecasts Impacting IROs
- From Move-In to Move-Out: Best Practices for
- Risk Management
- ILS IRL: Internet Listing Services in Real Life
- You Bet Your Assets! ESA Processing & More
- What Keeps You Up at Night.

There will be 6 educational sessions available on demand, Live Q&A with industry experts, \$1,000 prize for one lucky attendee and Bonus sessions to help you brush up on the latest tech.



Thu-Fri 9/26-27/2024 JW Marriott Austin, TX

The Cultivate program is designed by rental housing industry leaders to be an inclusive, peer-to-peer experience for senior leaders, focused on exploring people strategy. The schedule is online at https://www.naahq.org/cultivate/schedule.

Cultivate Education Sessions:

"I Didn't Get the Memo": Why Your Communications Strategy is Broken and How to Fix It. In today's fast-paced business environment, effective communication is paramount for success, yet many organizations struggle to bridge the gap between strategy and execution. Gain practical insights on leveraging communication for tangible results and reimagining strategies through resource utilization and challenging outdated practices. Take away an understanding of the pitfalls of traditional communication strategies, integrating the human element for engagement, and developing measurable objectives to bridge strategy with execution.

Elevate Your Spreadsheet: Transitioning Underwriting To Achievable NOI. Advance your underwriting skills through techniques and methods that translate into operational realizations. Learn to add the "people" element to your underwriting so that the numbers on a spreadsheet can drive powerful NOI. Leverage your resources, utilize market data, and challenge the underwriting of multifamily's past by re-learning how to assemble objectives on paper that can become a reality onsite. Learn how to elevate common underwriting practices by adding straightforward factors that are effective, strategic, and measurable.

Unveiling Hidden Talent: Navigating Talent Identification and Development. In today's ever-evolving business landscape, the ability to uncover and nurture talent within your organization is more crucial than ever. Discover how to recognize and value the untapped talent within your organization, fostering a culture of continuous improvement and growth. Learn to develop potential leaders, ensuring every team member feels valued for their experience and seen as vital for the organization's future success. Walk away with tools to create a sustainable talent pipeline, enhance team performance, and secure the organization's competitive edge in the marketplace.

Leadership Reset: Harnessing Collaborative Strategies to Exceed Team Member, Resident and Owner Expectations. How do we align stakeholder (team members, owners and residents) expectations, fostering



COMMITTED TO EXCELLENCE!

- Full Service Real Estate Management
- Commercial & Multi-Unit Residential
- Over 30 Years of Experience
- 24/7 Maintenance Service
- Online Application & Payment Options

ADDING VALUE TO YOUR INVESTMENT Since 1999

Locally Owned and Managed by Robert Kooyman, CPM® & Robert Ramirez

CA DRE License #01272282

5290 Overpass Road, Building "**D**" Santa Barbara, CA 93111 P. (805) 692-2500 / F. (805) 692-5020

www.meridiangrouprem.com





BRISTOL PROPERTY MANAGEMENT

Serving the Central Coast since 2011

Commercial, Residential, Multi-Family 805.963.5945 info@bristolsb.com

trust and tackling root causes of organizational friction? Gain insights into bridging the gap between crisis and collaboration and elevate both internal and external customer experiences. Master the art of proactive problem-solving and drive transformative results in your organization by navigating the intersections of talent, operations and market realities.

Blameless Autopsy: Find What's Killing Your Organization and Revenue Without Naming a Defendant. Status quo is killing your cash flow and your people. To drive revenue growth, it's imperative to foster a culture centered on growth, innovation and solutions-oriented outcomes. Identify miscalculations and lessons learned without creating blame culture. Fear of blame for errors stifles risk-taking, collaboration and transformation—crucial elements for advancing your company's strategy and future success. Embracing mistakes as critical learning steps rather than setbacks transforms these experiences from costs into investments, ensuring a dynamic pathway to growth and revenue enhancement. people.

Untapped Potential: **Elevating Maintenance** Service for Industry Success. As executives, it is easy to overlook the value of maintenance, but the multifamily industry is facing two critical challenges: a declining number of professionals entering trade industries and an overall lack of recognition for the multifamily industry is facing two critical challenges: a declining number of professionals entering trade industries and an overall lack of recognition for the importance of maintenance in the asset performance. Learn to dispel these misconceptions and spotlight the indispensable role of service teams in bolstering property performance and elevating the multifamily sector as a desirable career choice. Walk away with tools to bring new talent into the field and build bench strength with current maintenance team members. Raise the value of your real estate by investing in strong service personnel.

Beyond the First Step: Integrating Inclusion into Organizational DNA. Dive into the critical shift from diversity to inclusion, emphasizing the imperative to embed equity into the fabric of your organization. While hiring diverse talent is undoubtedly crucial, true progress demands an intentional commitment While hiring diverse talent is undoubtedly crucial, true progress demands an intentional commitment to fostering inclusion and equity across all operational aspects. Learn to define inclusion not merely as a representation of diverse voices, but as the active creation of environments where every individual feels respected, valued and a sense of belonging. Recognizing that microaggressions

often undermine inclusion efforts, gain a comprehensive understanding of what they entail and how they manifest in workplace dynamics. Dissect various biases, including unconscious biases, shedding light on how to cultivate awareness and mitigate impact on decision-making processes.

Your Culture is Gaslighting: How to Build a Contagious Culture That Creates Authentic Belonging.

The heartbeat of success is embedded in the culture we cultivate within our organization. Examine the art of creating a contagious company culture that resonates authentically from the corporate office down to the property level. Unravel key components that make a company culture not just memorable but contagious, spreading like wildfire through your organization. Discover strategic insights and actionable steps to foster a sense of authentic belonging, fostering a workplace environment where every team member feels valued, heard, interconnected and an integral part of the success story.

Future Proof to Future Proven: Designing the Organization of Tomorrow. To thrive in today's complex and ever-evolving business landscape, organizations must future-proof themselves. Simply outperforming the competition is no longer sufficient. Residents, employees and clients now seek a deeper and more meaningful impact from their interactions with multifamily companies. Come discover actionable ideas to help reimagine your organization to effectively meet the demands of the present and the future.

Mental Health in a Bad News Cycle. The ability to navigate and communicate bad news effectively is essential for organizational resilience. Explore 5five key strategies to deliver difficult news while prioritizing mental wellbeing. Through practical guidance and real-life scenarios, discover techniques to safeguard mental health amidst challenging situations. From understanding the impact of bad news cycles to implementing self-care practices, walk away empowered to navigate difficult conversations with resilience and empathy.

From Boomer to Zoomer - Crossing the Generational Divide. Dive into the rich landscape of generational dynamics! Tap into the invaluable wisdom of Baby Boomers while embracing the cutting-edge innovation of Gen Z and walk away with actionable insights. Fostering empathy and mutual respect, focus on the experiences of four of the five generations currently in the workplace to uncover a path to a cohesive, generational collaboration. Create a deeper understanding of the unique qualities that drive each generation and discover how to create constructive collaboration across the generational spectrum in both the workplaces and communities we serve.



CARPETS VINYL

DRAPES BLINDS

JODY'S WINDOWS AND FLOORS

(805) 637-6343

JODYSWINDOWSANDFLOORS@GMAIL.COM

CONTRACTOR'S LICENSE #854700 • FAX (805) 564-2959

MrLandlord

2022 MrLandlord.com[©] All rights reserved

Rental Owner Updates

RESIDENT'S BENEFIT PACKAGE

A landlord was asking why landlords or managers offer such a package, that may include renter's insurance, credit reporting or more for an additional monthly fee (i.e: \$24.95) on top of the rent. His thought was: "Why don't they just increase the rent?"

Reasons to charge an additional fee for such a "Package" that offers extra perks or services (beyond traditional the landlording of just providing four walls and a floor) is because you may want to keep the advertised rental rate lower, minus the additional fee for added perks. And I'm learning that added nominal monthly fee will vary among landlords depending on what is included in their package. The fee may be optional because perks offered in the "package" are often optional to the resident and some may not want to pay an additional monthly fee for the "extras". **But some will**.

As mentioned, the different perks offered in some Resident Benefit packages can include things such as renter's insurance and credit reporting. Some landlords offer air filters delivered every 3 months, WIFI, appliances like a washer and dryer, lawn care service, or other perks or services.



And by the way, yes, landlords can pay for (at their end), an alternative renter's insurance for residents . . . or automatic rent drafts and tenant credit reporting. Both of these services could be bundled and offered as part of a customized Resident's Benefit package.

My point is not to expose you to the concept of a *Resident's Benefit Package*, and to consider implementing a "program" or "package" in your rental business that can add to your resident retention, reduce costs or risks, and possibly add to your revenue.

TENANT PROTECTOR PLAN

Discover a Renter's insurance alternative to protect both you and your residents. The Tenant Protector Plan (TPP) is your solution to spending countless hours verifying whether your tenant's renter's insurance policy is in force and in good standing. The TPP can be purchased by you the landlord, for the resident, and provides protection to both you and your tenant. TPP is available for locations with any number of units.

The Coverage includes:

- \$50,000 limit of liability Per Residence Premises, per occurrence. This coverage is provided for tenant-caused, negligent losses. This prevents your property carrier from being fully responsible for controllable losses that are no fault of your own.
- \$10,000 of contents coverage included for the tenant following a covered peril property loss
- \$1,000 Per Residence Premises for Lost Rent Due to Skip

This coverage reimburses you lost rental income up to \$1,000 for unexpected vacancies due to tenants who skip out mid-lease or are evicted. For more information: https://nreig.hostedlandingpage.com/mrlandlordtpp

VAPING - YES OR NO?

A landlord has a non-smoking policy but one of the applicants stated she did not smoke but vaped. So the landlord wanted to get feedback from other landlords:



Does vaping leave residue or odors such as cigarette smoke?

No smoking means no smoking anything. Yes, vaping is smoking and will stink your place up badly, in fact, I've found it smells worse than cigarettes.

- Tim, CA

My lease is clear: no smoking which includes vaping.

Some vape releases an oily residue. Some has strong "flavor" which can leave an odor in your investment.

— Brad. IN

All of my newly rehabbed places are smoke/vape free. My application asks if anyone smokes or vapes and states units are smoke free. Just sealed all the walls and trim with Kilz oil in the apartment I am currently working on. The ductwork was the hardest to get the smell out of. Took a lot of ozone and many days of running it.

— Zero, IN



If you are interested in learning more about our property management services or any of our available rentals, please contact our team at your earliest convenience. We look forward to answering your questions and assisting you with all of your property management needs.

DMH Properties is a customer service oriented company specializing in the management of single family homes, duplexes, townhomes and multi-unit apartment buildings. With over 20 years experience we offer our services throughout the Tri-Counties.



FREE RENTAL FOR RENT LISTING SITE

List your property with confidence on our rental listing site that boasts a dynamic tenant pool. Our site can be accessed only by the employees of local member companies.

> For questions or help with your listing Contact: Kym Paszkeicz kym@coastalhousing.org 805-450-5698



COASTAL HOUSING

"A TERRIFIC RESOURCE! IT TAKES ABOUT 2 MINUTES TO REGISTER AND ABOUT 5 MINUTES TO POST A RENTAL PROPERTY!

YOUR PROPERTY WILL BE VIEWED BY THE EMPLOYEES OF COASTAL HOUSING'S 60 AREA MEMBER COMPANIES THAT EMPLOY 45,000 LOCAL WORKERS!"

~ Bob Hart, Santa Barbara Association of Realtors

For 35 years, Coastal Housing Partnership has helped local employers attract, hire and retain valued employees by providing a suite of housing benefits. More than 60 local employers are members of Coastal Housing Partnership and employ over 45,000 local workers.

BEAU BRUNNER PAINTING

Beau Anthony Brunner

7464 Evergreen Drive Goleta, CA 93117

CELL: (805) 218-5251 FAX: (805) 685-0776

EMAIL: beaubrunnerpainting2@gmail.com

VISIT US ONLINE: BEAUBRUNNERPAINTING.COM



305 E Haley St. • Santa Barbara, CA 93101

PH: (805) 963-3333 Fax: (805) 965-1591 sbl@sblocks.com Hours:

Moon-Fri 8:00am - 5:00pm Closed Weekends & Holidays



21 EAST CANON PERDIDO STREET, SUITE 207 SANTA BARBARA, CA 93101 (805) 450-1789 JEPPESENLAW@GMAIL.COM



406 W. Figueroa St SB, CA 93101

963-3117 689-8397

MENDEZ BUILDING SERVICES INC.

- Water Damage Specialists
- Carpet Steam Cleaning
- General Building Maintenance
- Wood Floor Refinishing & Repair

Rafael Mendez • www.mendezservices.com



Santa Barbara Happenings



Terry A. Bartlett - Reetz, Fox & Bartlett LLP

More Housing Proposed in Santa Barbara Under Builder's Remedy

Multiple projects have been proposed under the "Builder's Remedy". Developer Steve Johnson proposed a 25-unit project at 515 West Olivos Street. The lot is currently the site of a 1,025 square foot single family home with an outbuilding, both of which will be converted to studio apartments. The main building will be 3 stories and 22 units and the smaller building will be 2 stories and 3 units. 5 of the units will be for very low-income renters (those who make 80% less than the area median income). No parking is proposed, a situation over which many community members have expressed concern.

There is also a 30-unit project proposed under the Builder's Remedy for 1609 Grand Avenue (located in the lower portion of the Riviera). The developers are Industrial Partners Group, a company based in Los Angeles. There has been much criticism of the Grand Avenue proposal because it conflicts with the zoning in the area. Typically, only 2 units would be allowed on the lot for which 30 units are currently being proposed.

This is a failure of the City to timely update the housing element as required by state law, and again by the City Council for not fighting to keep control of local land use decisions. Stay tuned and watch Santa Barbara become Santa Monica north.

Downtown S.B. Business Property Owners Vote to Assess Themselves to Fund Community Benefit Improvement District

Commercial property owners in downtown Santa Barbara voted recently to assess themselves in order to create a pool of funds to pay for improvements to downtown. The Community Benefit Improvement District funds will be used to improve cleanliness, safety, aesthetics and maintenance of the downtown area. These new assessments will be passed on to their commercial tenants as tax increases under NNN leases.

Cities Regain Control of Public Spaces

Rising rates of homelessness have led some cities to pass ordinances prohibiting sleeping outside or in a car. Enforcement had been blocked by the 9th Circuit Court of Appeals. This has now changed.

The Supreme Court recently ruled 6-3 in the case of The City of Grants Pass v. Johnson that ordinanc-

es imposing fines and jail time for sleeping in public spaces, cars, and homeless encampments are



not violating homeless persons' eighth amendment right against cruel and unusual punishment. The majority determined that the eighth amendment was intended to prevent punishments

that caused 'terror, pain or disgrace' and, by the time of the Amendment's adoption, had 'long fallen out of use' and that the ordinances were not punishing offenders for the state of being homeless, only for the act of sleeping in public places.

There Is No Debate: Rent Caps Hurt Renters and Communities

A recent rent control study funded by the National Apartment Association and conducted by Dr. Andrew Hanson of the University of Illinois analyzed data from the American Housing Survey section of the U.S. census for 15 cities from 2015-2021 and found that an increase in the number of rent controlled apartments in an area is correlated with an increase in interior and exterior housing deficiencies. Interior deficiencies were defined as rodent problems, electrical issues, mold, and interruptions in water service and exterior deficiencies were structural issues and neighborhood problems like trash in the streets, crime and schools that residents were less likely to rate as 'good' when asked by surveyors.

Previous research published by the National Apartment Association indicates that 61% of housing providers expect to defer maintenance when they own rent-controlled units. These findings show that the lower revenue received by housing providers for rent-controlled units means that they are less able to afford to maintain quality housing for their occupants. The result is that tenants suffer and less rental units are available in the marketplace for rental housing.

Historic St. Anthony's Property Sold for \$16.7M

St. Anthony's Seminary at 2300 Garden Street recently sold at auction for \$16.7 million (although its assessed value was \$30 million). The auction was held online by the auction house Concierge Auctions. The property's previous owner was the San Roque



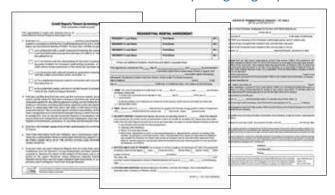
SBRPA MEMBERSHIP BENEFITS

Stay Informed & Current with Rental Housing News

Comprehensive and Up-to-Date Legal Forms

Over 60 forms categorized into 8 categories:

1. Move-In Documents; 2. Rental Agreement
Addendums; 3. Move-Out Documents; 4. Notices;
5. Miscellaneous Documents; 6. Local Forms and
Documents; 7. TRA (Tenant Relief Act) Forms;
8. Credit Report Forms and Documents.
Forms are in 'fillable' PDF format and available in
the office or online (www.sbrpa.org/legal-forms)



Credit Reports and Screening

Apply for authorization to do Credit Reports, order on-site inspections, use the online screening tool, obtain documents & forms and learn how to interpret Credit Report documents.

State & National Affiliations



Join SBRPA and gain membership in CalRHA (California Rental Housing Association) and NAA (National Apartment Association), along with use of their resources, seminars, educational programs, events, webinars and publications.

Legislative Advocacy in Sacramento and Washington D.C.

Experienced and effective legislative advocacy in Sacramento, CA and Washington D.C. working on your behalf!

Educational Programs, Seminars, Workshops and More!



SBRPA Rental Property News Magazine and Website

Our *News* magazine, published monthly, includes recurring articles like the *President's*

Message outlining important issues; the Attorney's Corner, timely topics in property management from a legal perspective; SB Happenings, local events related to, or of interest to our members; CalRHA Legislative Update, news from our advocates in Sacramento; and NAA News & Events.





Visit our website (www.sbrpa.org) where you can find digital copies of our magazine, legal forms, blogs, member resources, and event details & registrations.

Join today!

Online under Members —> Join SBRPA or call the office 805-687-7007 and ask for an application.

Santa Barbara Happenings from page 41

School Charitable Trust. The buyer, 2300 Garden, LLC, is currently associated with the conversion of office buildings to apartments in Monterey.



The property is currently zoned for single family homes on lots of at least 15,000 square feet and holds a legal non-conforming use as an educational facility. If the buyer wants to change the zoning it will require approval by the City.

How the Climate Hysteria Is Lowering Your Standard of Living

Appliances, cars and the construction of houses are all being increasingly regulated in order to prevent supposed "climate change." The jury is still out on the reality of the claim but we know new regulations are causing rising costs of production and less effective products which, over time, will erode the overall quality of life for all of us. The funding of solar and wind power is also detrimental to the quality of life as these ways of generating electricity are less and less effective and more and more expensive.

Californians Will Decide on Minimum Wage, Rent Control, Slavery, and More in November

The following Constitutional amendments will be on the November ballot: (1) an amendment to the state constitution that would remove language indicating that marriage is between a man and a woman, (2) an amendment to the Constitution which would ban forced prison labor as a type of slavery and (3) an amendment that would lower the threshold for local governments to approve increased taxes to fund pet projects.

Ballot measures regarding bonds include: (1) a proposed \$10 million bond allocating state funds for the renovation of school buildings, and (2) a proposed \$10 million dollar bond that would be used to ensure safe drinking water and fund wildfire prevention, heat mitigation, sustainable agriculture and renewable energy efforts.

You pay for tax increases used to pay off these bonds.

Other ballot initiatives include: (1) a proposed repeal of the Costa Hawkins Rental Housing Act that would likely lead to increased rent control, (2) a proposed increase in minimum wage, (3) an initiative that would affect Medi-Cal drug prices and (4) an initiative that aims to correct the previous

proposition 47 which lowered some felonies to misdemeanors by making some crimes felonies again, and (5) an initiative that would indefinitely extend funding for Medi-Cal.

Remember the general rule: When in doubt, vote no.

Commercial Real Estate Vacancies Are Extremely High

U.S. commercial real estate vacancy rates recently reached 20.1%, the highest vacancy rate in 50 years. In San Francisco, vacancy rates are particularly high at 34.5%.



California Joblessness Soars

According to data from the U.S. Bureau of Labor Statistics, there has been a steep decline in private industry jobs since 2022. The technology and finance sectors have lost the most jobs with an 8% and 16% decline, respectively.

There has been growth in the public sector in health care and social services. These jobs are often supported by the federal government and tax dollars.

Overall, California has the highest unemployment rate in the nation at 5.2%.

Proposition 36 Proposes reforms to Proposition 47

Proposition 36 on November ballot would revoke some of the egregious changes in 2014. It will restore the charges for certain theft and drug crimes to felonies and implement a treatment focused court process for certain felony drug charges which will require the offender to complete a mental health and drug treatment program or be sentenced to up to 3 years in prison. Proposition 36 would also require courts to warn people convicted of selling drugs that they could be charged with murder if someone buys drugs from them and dies. It will also lengthen the sentences for some theft and property damage related felonies and require that certain felonies be served in prison instead of jail or probation.

Proposition 36 is intended to mitigate a rise in crime over the last few years by re-implementing more stringent punishments and making treatment programs mandatory.

The money contributed to the program by the City will

Continued on page 45



SBRPA Business Partners



When you consider the benefits of membership, you'll realize why so many vendors agree – success depends on reaching the decision makers in the rental housing industry.

You can't afford NOT to join.

Your Annual Dues Entitle You to:

- Free listing in the SBRPA Business Partner Directory (online at www.sbrpa.org)
 your logo will appear with a link to your website & you can add links to
 your LinkedIn/Facebook URLs and Twitter/Instagram handles.
- Free referrals to members
- Opportunity to submit educational materials for publication in the monthly SBRPA News magazine
- An introduction of your company reps and display materials at membership meetings
- The opportunity to display your brochures/business cards in the lobby of SBRPA office and to have your information included in new member kits
- Networking with property management companies at SBRPA meetings.



Sign Us Up Now! Annual Membership: \$395

Fill out the form below and mail to the office at: SBRPA, 123 W. Padre St., Ste D, Santa Barbara, CA 93105, or you can sign up online at https://www.sbrpa.org/member-compass

Company	
Address	
Contact	Phone
Email	Cell
FORM OF PAYMENT	Check (Enclose and make payable to SBRPA)
Credit Card VISA M/C AmX Discover	Exp. Date
Card Number	Billing Zip Code
Name on Card	Signature

Santa Barbara Happenings from page 43

go toward hiring a program attorney and a bilingual legal assistant, as well as administrative personnel.

Tony Becerra Challenges for Council Seat for Council Seat on Westside

Santa Barbara native and martial arts teacher, Tony



Becerra, who runs a dojo (The Academy of Koei Kan-Karate) on San Andres Street, is running for the District 3 Santa Barbara City Council seat against incumbent Oscar Gutierrez. Becerra intends to prioritize Westside business and housing issues if he is elected. He

understands the needs of small businesses.

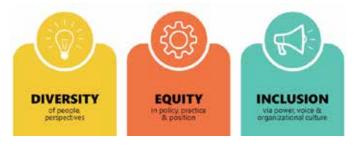
Giving Americans \$1,000 per Month Disincentivizes Them from Working

Results from a 3-year study conducted by the National Bureau of Economic Research that were recently published indicate that unconditional cash transfers of \$1,000 to low income individuals correlated with a 2 percentage point decrease in their labor market participation, with no significant effects on investments in human capital, and no noticeable impact on the quality of their work compared to a control group who received \$50 per month transfers.

In other words, when individuals received the \$1,000 per month cash transfers, they did not use the extra income to enter training programs or start businesses but mainly to take more time for leisure activities. Study authors found that on average the incomes of those who received \$1,000 decreased 21 cents per dollar received and the number of hours they worked per week decreased by 1.3-1.4 hours.

Conservative Professor Disciplined for Criticizing DEI Gets \$2.4 Million To Settle Lawsuit Against College

Matthew Garrett, previously a tenured history professor at Bakersfield College, was investigated, disciplined and ultimately dismissed from his position for speaking against the Diversity, Equity, and Inclusion (DEI) agenda. He recently settled his lawsuit against the college for \$2,400,000.



In 2019, Garrett gave a public lecture criticizing the use of grant money by some of his fellow professors to support a partisan DEI agenda and called for an investigation into how the money was being spent. In 2020, an investigation was initiated and Garrett's employment was terminated after he commented at a Diversity Committee meeting about a proposed racial climate task force.

The college now agrees with Garrett that he was exercising his right to free speech and that his termination was primarily in retaliation for him questioning the use of grant money to fund DEI initiatives.

Terry A. Bartlett is a real estate, housing, and landlord-tenant attorney at Reetz, Fox & Bartlett LLP in Santa Barbara.



SBRPA Members:

We often send out seminar & meeting reminders, location and date/time information, sign-up links and other timely data and important news via MailChimp.

If you are not receiving these notifications and wish to, please email admin@sbrpa.org and ask to be added to the mailing list. You can always opt out of the emails by clicking on the Unsubscribe link at the bottom of the message.

CalRHA Priority 1 Bills

(Haney D) Tenancy: common household pets. AB 2216

Current Text: Amended: 3/18/2024 xm per Current Analysis (text 3/18/2024)

Last Amend: 3/18/2024

Status: 7/2/2024-Falled Deadline pursuant to Rule 61(b)(13). (Last location was JUD. on 6/5/2024)

Summary: Would prohibit a landlord, before the landlord has accepted a prospective tenant's Lecation: 7/2/2024-5, DEAD

Desk Policy Fiscal Floor Desk Dead Fiscal Floor Conf. Enrolled Vetoed Chaptered

2nd House

application for a dwelling unit, from asking the prospective tenant or otherwise inquiring into whether the prospective tenant plans to own or otherwise maintain a common household pet in the tenant's dwelling unit. The bill would require a prospective tenant, no later than 72 hours before entering into a rental agreement, to inform the landlord if the prospective tenant plans to own or otherwise maintain a common household pet.

Position esoddo Notes: Realtors opposing (Bonta D) Digital discrimination of access: prohibition. **AB 2239**

Current Text: Amended: 7/3/2024 New 12

Current Analysis: 07/01/2024 Senate Judiciary (text 4/29/2024)

Last Amend: 7/3/2024

Status: 7/3/2024-From committee: Amend, and do pass as amended and re-refer to Com. on APPR. (Ayes 9. Noes 2.) (July 2). Read second time and amended. Re-referred to Com. on APPR. Location: 7/3/2024-S. APPR.

Calendar: 8/5/2024 10 a.m. - 1021 O Street, Room 2200 SENATE APPROPRIATIONS, CABALLERO, Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered

Summary: Current law prohibits fixed and mobile internet service providers, as defined, that provide broadeand internet access service, as defined, from engaging in specified actions concerning the treatment of internet traffic. This bill would define "digital discrimination of access" as policies or practices not justified by a legitimate business impediment, including genuine issues of technical or become carefullity and differentially impost, consumers a coess to broadband internet access service based on their race, ethnicity, color, religion, or national origin, or that are intended to have a differential impact. The bill would prohibit entities that provide, facilitate, and affect consumer access to broadband internet access aservice including internet service providers, from engaging in digital discrimination of access, as specified. ANNA, Chair

Priority

(Carrillo, Wendy D) Rent increases: percentage change in the cost of living: Department of Housing and Community Development. AB 2278

Current Text: Amended: 3/21/2024 xm cd

Current Analysis: 06/21/2024 Senate Appropriations (text 3/21/2024)

Last Amend: 3/21/2024

Status: 6/24/2024-In committee: Referred to suspense file.

Location: 6/24/2024-5. APPR, SUSPENSE FILE

Location: 6/24/2024-5. APPR, SUSPENSE FILE

Desk | Policy | Fiscal Floor | Desk | Policy | Fiscal Floor | Conf. | Enrolled | Vetoed | Chaptered |

Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. | Conc. |

Summary: Current law, until January 1, 2030, prohibits an owner of residential real property from, over the course of any 12-month period, increasing the gross rental rate for a dwelling or a unit more than 5% plus the percentage change in the cost of living, or 10%, whichever is lower, of the lowest gross rental rate charged for that dwelling or unit at any time during the 12 months before the effective date of the increase, subject to specified conditions. Current law defines "percentage change in the cost of living" as at he percentage change in the applicable Consumer Price andex for All Urban Consumers for All Itams, as specified. This Bill would require the Attorney General to, by July 1 of each year, publish the maximum allowable rent increase on its internet website for each metropolitan area.

Priority Sponsor

Notes: Passed Asm Housing Unanimously

(Lee D) Unlawful detainer: case records.

Current Analysis: 06/21/2024 Senate Judiciary (text 5/21/2024) Current Text: Amended: 5/21/2024 http://

Status: 6/26/2024-From committee: Do pass and re-refer to Com. on APPR. (Ayes 9. Noes 2.) (June 25). Re-referred to Com. on APPR. Last Amend: 5/21/2024

Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered
1st House 2nd House Conc.

Calendar: 8/5/2024 10 a.m. - 1021 O Street, Room 2200 SENATE APPROPRIATIONS, CABALLERO, ANNA, Chair

Summary: Current law requires the court clerk to allow specified persons access to case records, including by the court file, index, and register of actions, filed in unlawful detainer actions that are limited civil cases. Current law requires that this access must be given to any other person 60 days after the complaint has been entered for the plaintiff within 60 days of the filing of the complaint, and other persons as specified. Current law exempts from these requirements records in a case that seeks to terminate a mobiliahome park tenancy if the statement of the complaint clearly indicates that the complaint seeks termination of a mobiliahome park indicates that the complaint cases that seek to terminate a mobiliahome tenancy. The bill would delete the exemption for access to case records for case that seek to terminate a mobiliehome tenancy, as specified.

Priority

Notes: Deletes the exemption for mobile homes.

(Kaira D) Summary proceedings for obtaining possession of real property: procedural AB 2347

Current Text: Amended: 6/17/2024 Mari 201
Current Analysis: 07/03/2024 Senate Judiciary (text 6/17/2024)

Last Amend: 6/17/2024

Status: 7/3/2024-From committee: Amend, and do pass as amended. (Ayes 9. Noes 2.) (July 2).

Location: 7/3/2024-S. JUD.

Desk Policy Riscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered

Summary: Current law requires a defendant, in a summary proceeding for obtaining possession of real property. Coll has response within five debys, ackluding specified days, deter the complaint is served on the defendant. Current law requires the clerk in such a proceeding, upon written application of the plaintiff and proof of service of the summons and complaint, to enter the default of any defendant served with a summons who does not appear and defend. This bill would extend the time in which a defendant, in a summary proceeding for obtaining possession of real property, must file a response from 5 to 10 days, excluding specified days, after the complaint is served on the defendant. The bill would extend any equire the clerk in such a proceeding to enter the default of any defendant served with a summons who does not appear and defend only upon written application of the plaintiff no sooner than three court days following the filing of the proof of service of the summons and complaint.

Position

Oppose

AB 2493

(Pellerin D) Tenancy: application screening fee.

Current Text: Amended: 6/24/2024 text sst Current Analysis: 06/26/2024 Senate Floor Analyses (text 6/24/2024)

Last Amend: 6/24/2024

Status: 6/24/2024-Read second time and amended. Ordered to third reading.

Location: 6/24/2024-S. THIRD READING

Chaptered Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed

screening fee makes a request, to provide a copy of the consumer credit report to the applicant who is the subject of that report. This bill would instead authorizes a lendford or their agent to charge an application screening fee only if the landford or their agent, at the time the application screening fee is collected, offers an application screening process, as specified. This bill would also prohibit a landford or their agent from ehigging an applicant an application screening fee is when they know or should have known that no rental unit is available at that time or will be available within a reasonable period of Summary: Current law authorizes a landlord or their agent, when they receive a request to rent a readentable property, to charge an application acreening fee to cover the cost of obtaining information about the applicant. Current law also prohibits a landlord or their agent from charging an applicant an application acreening fee when they know or should have known that no rental unit is available at that time or will be available within a reasonable period of time, unless the applicant agrees in writing. Current law also requires a landiord or their agent, if an applicant that has paid an application

CalRHA Priority 1 Bills (continued)

(Zbur D) Housing: the California Housing Security Act. AB 2498

Current Text: Amended: 6/19/2024 🔤 🗵

Current Analysis: 06/20/2024 Senate Housing (text 5/16/2024)

Last Amend: 6/19/2024

Status: 6/25/2024-From committee: Do pass and re-refer to Com. on APPR. (Ayes 8. Noes 1.) (June Location: 6/25/2024-5. APPR. Conf. Enrolled Vetoed Chaptered Desk Policy Fiscal Floor Desk Policy Fiscal Floor 2nd House

Calendar: 8/5/2024 10 a.m. - 1021 O Street, Room 2200 SENATE APPROPRIATIONS, CABALLERO,

ANNA, Chair

Summary: Current law establishes various programs, including, among others, the Emergency Housing and Assistance Program and the homeless you'ld emergency service pilot projects to provide assistance to homeless persons. This bill would, upon appropriation of the Legislature, establish the California Housing Security Program to provide counties with funding to administer a housing subsidy to eligible persons, as specified, to reduce housing insecurity and help Californian meet their basic housing needs. To creete the program, the bill would require the Department of Housing and Community Development, by January 1, 2026, to establish a 2-year pilot program, as specified, and to program eligibility. The bill would specify that the subsidy would not be considered income for purposes of determining eligibility or being pulphility or the subsidy would not be considered income for purposes of determining eligibility or being polity in the subsidy. Under the bill, an undocumented person, as specified, who otherwise qualifies for the subsidy would be eligible for the subsidy.

Priority Support

Notes: Salina Valencia Staffing - Sponsors are City of Santa Monica and Los Angeles Board of

(Quirk-Silva D) Inspections: exterior elevated elements.

AB 2579

Current Text: Amended: 7/2/2024 hard get

Current Analysis: 07/02/2024 Senate Floor Analyses (text 7/2/2024)

Last Amend: 7/2/2024

Status: 7/2/2024-Read second time and amended. Ordered to third reading. Location: 7/2/2024-5. THIRD READING

Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered 1st House

Summary: Current law provides authority for an anforcement agency to enter and inspect any buildings to premises whenever necessary to secure compliance with or prevente a violation of the building standards published in the California Building Standards Code and other rules and regulations that the enforcement agency has the power to enforce. Current law requires an inspection, by January 1, 2025, and by January 1 every 6 years threather, of exterior elevated elements and associated waterproofing elements, as defined, including decis and balconies, for buildings with 3 or more multifamily divelling units, as specified. Current law that provides that, if the property was inspected within 3 years prior to January 1, 2019, as specified, no new inspection is required until January 1, 2026.

Priority Position Support Single-family residential real property: corporate entity: ownership. Current Text: Amended: 6/20/2024 🔤 📨 AB 2584

Current Analysis: 06/28/2024 Senate Judiciary (text 6/20/2024)

Last Amend: 6/20/2024

Status: 7/2/2024-Falled Deadline pursuant to Rule 61(b)(13). (Last location was JUD. on 5/29/2024) Fiscal Floor Desk Dead Fiscal Floor Conf. Enrolled Vetoed Chaptered Location: 7/2/2024-5. DEAD Policy Desk

1st House

Summary: Would prohibit a business entity, as defined, that has an interest in more than 1,000 single-family residential properties from purchasing, acquiring, or otherwise obtaining an ownership interest in another single-family vesidential property and subsequently leasing the property, as specified. The bill would authorize the Atorney General to bring a civil action for a violation of these provisions, and would require a court in a civil action in which the Atorney General prevails to order specified, relief, including that the business entity pay a civil penalty of \$100,000 for each violation and that the business entity sell the property to an independent third party within one year of the date enforcement of these provisions.

Priority Position

Oppose Notes: On coalition letter

AB 2747

Current Text: Amended: 6/10/2024 http://dx.com.com.com.com/Courrent Analysis: 06/21/2024 Senate Floor Analyses (text 6/10/2024)

Status: 6/20/2024-Read second time. Ordered to third reading. ast Amend: 6/10/2024

Location: 6/20/2024-S. THIRD READING

Vetoed Chaptered Enrolled S S Desk Policy Fiscal Floor Desk Policy Fiscal Floor 2nd House

Summary: Current law, until July 1, 2025, requires a landlord of an assisted housing development to offer tenants obligated on the least of units in the development the option of having their rental parametrs reported to at least one consumer reporting againty, as specified. Current law authorizes landlord to charge a tenant that elects to have rent reported a \$10 fee and prescribes requirements a regarding how the offer of rent reporting is to be made. This bill would require a landlord of a divelling unit of residential real property to offer any tenant obligated on a lease the option of having the tanant's positive rental payment information, as defined, reported to at least one nationwide consumer reporting agency, as specified. The bill would require, for leases entered into on and after April 1, 2025, the offer of positive rental payment information reporting to be made at the time of the least once annually thereafter, and for leases outstanding as of 3 panuary 1, 2025, the offer of positive rental payment information reporting to be made at the time of the last once annually thereafter. The bill would authorize a tenant to request, and would require. a landlord to provide, additional copies of the written election of positive rental payment information reporting at any time. The bill would authorize a tenant who elects to have positive rental payment information reported as described in these provisions to subsequently file a written request to stop that reporting and would require the landlord to comply with that request.

Priority

Oppose

(Wilson D) Tenancy: applications and security deposits.

AB 2785

Current Analysis: 05/15/2024 Assembly Floor Analysis (text 5/13/2024) Current Text: Amended: 5/13/2024 14rd pd

Last Amend: 5/13/2024

Status: 5/23/2024-Failed Deadline pursuent to Rule 61(b)(11). (Last location was INACTIVE FILE on 5/20/2024)

Location: 5/23/2024-A. DEAD

Vetoed Chaptered Enrolled Conc Desk Policy Fiscal Dead Desk Policy Fiscal Floor Conf. 2nd House

Summary: Current law regulates the berms and conditions of residential benancies, including authorizing a landiout to elect to accept reusable tenant screening reports, as specified, and partholibring a landiout who accepts a reusable tenant screening report from charging af eet to access the report or an application screening feet. Current law defines a reusable tenant screening report to mean a consumer report that meets specified criteria, including that it was prepared within the report of days by a consumer reporting agency at the request and experse of an applicant. This bill would, instead, require a landiout to accept a reusable tenant screening report if an applicant in special applicant applicant or screening report. The bill would exceeding report to that was or elect to provide a reusable tenant screening report. The bill would revise applicant that was or elect to provide a reusable tenant screening report. The bill would revise acconsumer report that was prepared within the previous 30 days by a consumer reporting agency at the request and expense of, or on behalf of, an applicant.

osoddo

Notes: Sponsored Women's Foundation of CA.

Administrative burden and caps the fee at \$50 no CPI.

Realtors opposed.

Letter submitted.

(Friedman D) Tenancy: security deposits. AB 2801

Current Analysis: 06/13/2024 Senate Floor Analyses (text 4/25/2024) Current Text: Amended: 4/25/2024 hand

Last Amend: 4/25/2024

Status: 6/13/2024-Read second time. Ordered to third reading. Location: 6/13/2024-5. THIRD READING

Location: 6,13,cucran mines

Desk Policy Riscal Floor Desk Policy Riscal Floor Conf. Enrolled Vetoed Chaptered 2nd House

Conc. Enrolled Vetoed Chaptered

1st House 2nd House Conc. Entroyed verbed Chaptered Summary: Current law prohibits a landlord from asserting a claim against the tenant or the security for damages to the premises or any defective conditions that preexisted the tenancy, for ordinary wear

CalRHA Priority 1 Bills (continued)

and tear or the effects thereof, or for the cumulative effects of ordinary wear and tear occurring during any one or more benancies. This bill would limit claims against the tenant or the security for materials or supplies and for work performed by a contractor, the inadiord, or the landlord's employee to the amount necessary to restore the premises back to the condition it was in at the inception of the tenancy, exclusive of ordinary wear and tear. The bill would also prohibit a landlord from requiring a tenant to pay for, or asserting a claim against the tenant or the security for, professional capet cleaning sor other professional capet.

Position

Votes: Amends restate current law and make the bill less onerous - Consider neutral

Historical property contracts: qualified historical property: adaptive reuse: City of (Q obertings)

AB 2909

Current Text: Amended: 6/19/2024 html ad Current Analysis: 05/06/2024 Assembly Appropriations (text 4/16/2024)

Status: 7/2/2024-Failed Deadline pursuant to Rule 61(b)(13). (Last location was L. GOV. on 5/29/2024) Location: 7/2/2024-S. DEAD Last Amend: 6/19/2024

Chaptered Desk Policy Riscal Floor Desk Dead Fiscal Floor Cont. Enrolled Vetoed

Summary: The Mills Act authorizes an owner of any qualified historical property to contract with the explaint beody of a city, county, or city and county to restrict the use of the property, as specified, in exchange for lowered assessment values. Current law defines "qualified historical property" as privately owned property that is not exempt from property taxation and meets certain criteria related to the property better significants. In this regard, current law requires the property to be listed in the National Register of Historic Places, located in a registered historic district, as defined, or listed in places, or landmarks. This bill, starting January 1, 2026, and until January 1, 2026, would expand the definition of "qualified instorice property for purposes of the Mills Act by providing alternative criteria would require the property to be constructed as less 30 years prior to the year a legislative body, and property owner enter into the construct to restrict the use of the property, and to be located within the City of Los Angeles on a site that satisfies certain criteria, including, among others, being in a zone where office, retail, or parking are a principally permitted use. The alternative criteria would also require the property to meet, in the determination of the City of Los Angeles, at least one of specified criteria, including, among others, being identified with important events of national, state, or local history, as specified.

Priority 1

Notes: AAGLA Supports

(Low D) Multiunit residential structures and mixed-use residential and commercial structures: AB 2933

Current Text: Amended: 4/18/2024 http://document.com/securent Analysis: 05/06/2024 Assembly. Appropriations _(text_4/18/2024)

Last Amend: 4/18/2024

Status: 5/16/2024-Falled Deadline pursuant to Rule 61(b)(8). (Last location was APPR. SUSPENSE FILE

Location: 5/16/2024-A. DEAD

Chaptered on: 5/16/2024-A. DENU.
Policy| Dead Floor Desk Policy| Fiscal Floor Conf. Enrolled Vetoed

Last House

Last House

Conc. Introlled Vetoed Chaptered

Barmary: Current law establishes the Building Standards Administration Special Revolving Fund, and makes the moneys in the fund available, upon appropriation, to state entities to carry out various related provisions, as specified. Current law requires the Department of Housing and Community Development to propose the adoption, amendment, or repeal of building standards Commission, and the department to adopt, amend, and repeal other rules and regulations for the protection of the department to adopt, amend, and repeal of the rules and regulations for the protection of the public health, safety, and general weither of the occupant and the public governing the erection, construction, enlargement, conversion, alteration, and maintenance of all hockels, models, lodging houses, apartment houses, and dwellings, and buildings and structures accessory thereto, as specified. Current law authorizes those standards to include voluntary best practice and mandatory requirements related to environmentally preferable water using devices and measures. Current law requires the department and the commission to research, develop, and propose building standards to reduce potable water use in new residential and nonresidential buildings, including consideration of requiring installation of water reuse systems and consideration of requiring preplumbing of buildings to allow future use of recycled water, onsite treated graywater, or

Mixed-Use Residential and Commercial Structure Water Conservation Act. The bill would state findings and declarations of the Legislature relating to wasted weter due to plumbing basis. The bill would require the department to investigate whether additional water conservation and efficiency measures are warranted for existing and new multifamily residential construction and mixed use commercial are warranted for existing and new multifamily residential construction and mixed use commercial star warranted for existing and new propose to point-O-use systems, as defined. The bill would authorize the department, if it determines that changes to the California Green Building Standards are warranted, to develop voluntary or mandatory proposals to be submitted to the commission for consideration. other alternative water sources. This bill would enact the California Multiunit Residential Structure and

California FAIR Plan Association. AB 2996

Current Text: Amended: 6/20/2024 kml and

Current Analysis: 06/21/2024 Senate Insurance (text 6/20/2024)

Status: 6/26/2024-From committee: Do pass and re-refer to Com. on APPR. (Ayes 7. Noes 0.) (June 25). Re-referred to Com. on APPR. Last Amend: 6/20/2024

Location: 6/26/2024-5. APPR.

Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered

Calendar: 8/5/2024 10 a.m. - 1021 O Street, Room 2200 SENATE APPROPRIATIONS, CABALLERO, ANNA, Chair

licensed to write basic property insurance participate in administering a program for the equitable apportonment of basic property insurance for persons who are unable to obtain that coverage through normal channels. Current law requires the association's plan of operation and any amendment to the plan to be approved by the insurance Commissioner. Current law establishes the California Infrastructure and Economic Development Bank and authorizes it to issue bonds to provide funds for the payment of costs of a project for a participating party or upon request by a state entity. This bill would authorize the association to request the California Infrastructure and Economic Development Bank to issue bonds, and would authorize the bank to issue those bonds to finance the costs of claims, to increase liquidity and claims-paying capacity of the association, and to refund bonds previously issued for that purpose. The bill would specify that the association is a participating party and that financing all or any portion of the costs of claims or to increase liquidity and the claims-paying capacity of the association is a project for bond purposes. Summary: The California FAIR Plan Association is a joint reinsurance association in which all insurers

Priority

Notes: Dan Dunmoyer Sponsoring

AAGLA Supports

(Wilson D) California Environmental Quality Act: exemption: junior accessory dwelling units AB 3057

Current Text: Amended: 4/8/2024 her pf Current Analysis: 06/27/2024 Senate Housing (text 4/8/2024)

Status: 7/3/2024-From committee: Do pass. To Consent Calendar. (Ayes 10. Noes 0.) (July 2). Last Amend: 4/8/2024

Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered 2nd House Conc. Location: 7/3/2024-5. CONSENT CALENDAR

Summary: The California Environmental Quality Act (CEQA) requires a lead agency to prepare a miligated negative declaration for a project that may have a significant effect on the environment if revisions in the project would avoid or mitigate that effect and there is no substantial evidence that the project, as revised, would have a significant effect on the environment. CEQA exempts from its requirements the adoption of an ordinance by a city or county to issue a zoning variance, special use permit, or conditional use permit for a dwelling unit to be constructed, or which is attached to or detached from, a primary residence on a parcel zoned for a single-family residence, as provided, or and the adoption of an ordinance to provide for the creation of accessory dwelling units in areas zoned to allow single-family or multifamily dwelling residential use. This bill would expand the above CEQA examption to include the adoption of an ordinance by a city or county to provide for the creation of junior accessory dwelling units in single-family residential zones.

Position Support Notes: YIMBY sponsored On coalition letter

Priority

48

CalRHA Priority 1 Bills (continued)

ACA 10

(Aguiar-Curry D) Local government financing: affordable housing and public infrastructure: voter

Ment pull Current Text: Chaptered: 6/27/2024

Current Analysis: 06/26/2024 Senate Appropriations (text 6/20/2024)

Status: 6/27/2024-Chaptered by Secretary of State - Chapter 134, Statutes of 2024

Chaptered Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Location: 6/27/2024-A. CHAPTERED

Summary: Assembly Constitutional Amendment No. 1 of the 2023–24 Regular Session (ACA 1) would, if adopted by the seople, amend Section 4 of Article XIIIA, Section 2 of Article XIIIIC, and Section 3 of Article XIIIIC to, the California Constitution, relative to local finance. Under these provisions, ACA 1 would condition the imposition, extension, or increase of a sales and use tax or transactions and use tax imposed in accordance with specified law or a parcel tax sales and use tax or transactions and use tax imposed in accordance with specified law or a parcel tax by a local government for the purposes of funding the construction, reconstruction, respecified law or permanents supportive housing, or the acquisition or lasse of real property for those purposes, on the proposition proposing that tax being approved by a majority vote of the membership of the governing board of the local government and by 55% of its voters voting on the proposition and the proposition includes specified accountability requirements. ACA 1 would also make conforming changes. This measure would remove the above-described provisions of ACA 1 relating to special taxes and make conforming changes in other provisions of ACA 1 relating to special taxes and make

Priority 1 Position Oppose

Budget Act of 2024. (Wiener D) SB 107

Current Text: Amended: 6/10/2024 html and Current Analysis: 06/12/2024 Assembly Floor Analysis (text 6/10/2024)

Status: 7/3/2024-Re-referred to Com. on BUDGET pursuant to Assembly Rule 97. Last Amend: 6/10/2024

Location: 7/3/2024-A. BUDGET

Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed Chaptered
7nd House Conc.

Summary: Would make appropriations for the support of state government for the 2024–25 fiscal year. This bill would declare that it is to take effect immediately as a Budget Bill.

Position Oppose Priority 1

(Menjivar D) Residential rental properties: fees and advertisements. Current Text: Amended: 6/27/2024 inni pel Current Analysis: 06/28/2024 Assembly Judiciary (text 6/27/2024)

Last Amend: 6/27/2024

Status: 7/3/2024-Read second time. Ordered to third reading.

Summary: Current law regulates the hiring of real property and imposes various requirements on landlords relating to the application for, and leasting of realdential ental property. Current law establishes provisions for the renewel or termination of a hiring of residential real property for an unspecified term. Current law specifies the notice required for the termination of a hiring of residential property for an unspecified term. Current law makes a tenant of real property guilty of unlawful detailer if, among other things, the tenant continues in possession of the real property after giving notice of termination of a hiring of residential property for an unspecified term. This bill would prohibit a Chaptered Status: 7/3/2024-A. THIRD READING
Location: 7/3/2024-A. THIRD READING
Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf. Enrolled Vetoed
Znd House Conc.

landlord or its agent from charging a tenant a fee for serving, posting, or otherwise delivering any notice, as specified in the above-described provisions.

Position Oppose Priority 1

(Blakespear D)_Coastal resources: local coastal program: amendments: accessory and junior SB 1077

accessory dwelling units.

Current Taxt: Amended: 6/27/2024 https://doi.org/ Current Analysis: 06/24/2024 Assembly Housing And Community Development (text 6/19/2024) Last Amend: 6/27/2024

Status: 6/27/2024-Read second time and amended. Re-referred to Com. on APPR. Location: 6/26/2024-A. APPR.

Enrolled Vetoed Chaptered Desk Policy Fiscal Floor Desk Policy Fiscal Floor Conf.
2nd House Conc.

Summary: Would require, by July 1, 2026, the California Coestal Commission, in coordination with the Department of Housing and Community Davelopment, to davelop and provide guidance for local governments to facilitate the preparation of amendments to a local costal program to clarify and governments to facilitate the preparation of amendments to a local costal program to clarify and the costal zone. The bill would require the commission, in coordination with the department, to convene at least one public workshop to receive and consider public comments on the draft guidance before the finalization of the guidance document and to post the guidance document on the commission's and department's respective internet websites, as specified. To the extent the bill would create additional duties for a local onvernment, the bill would impose a state-mandated local program. Petalten Support Phority

(Menjivar D) Tenancy of commercial real properties: agreements: building operating costs. Current Text: Amended: 6/26/2024 Med 2d SB 1103

Current Analysis: 06/28/2024 Assembly Floor Analysis (text 6/26/2024)

Status: 6/27/2024-Read second time. Ordered to third reading. Last Amend: 6/26/2024

Vetoed Conf. Enrolled Desk Policy Fiscal Floor Desk Policy Fiscal Floor

Summary: Current law requires a landlord of a residential dwelling to give notice to the tenant a factatin number of days before the effective date of a rent increase depending on the amount of the increase, as specified. This bill would apply this requirement to leases of commercial real property by quellified commercial tenant, as defined. The bill would specify, in all leases for commercial real property by a qualified commercial tenant, that a rent increase would not be effective until the notice period equalified commercial tenant. The bill would also specify that a violation of these provisions would not entitle a qualified commercial tenant to civil penalties. The bill would require a landlord of a commercial real property to include information on these provisions in the notice.

Priority 1 Position Oppose Priori Notes: AAGLA Opposes. On coalition letter.

SB 1201

(Durazo D) Beneficial owners.

Current Text: Amended: 5/16/2024 http://doi.org/10/2024)

Current Analysis: 05/19/2024 Senate Floor Analyses_(text 5/16/2024)

Last Amend: 5/16/2024

Status: 7/2/2024-Falled Deadline pursuent to Rule 61(b)(13). (Last location was B. & F. on 6/3/2024)

Location: 7/2/2024-A. DEAD

Desk Policy Fiscal Floor Desk Dead Fiscal Floor Conf. Enrolled Vetoed Chaptered

1st House

Summary. Current law requires a personand to directly or indirectly the beneficial owner of more than 10% of any class of stock of a domestic insurer to file in the office of the Insurance Commissioner within 10 days after that person becomes a beneficial owner a statement, in a form prescribed by the commissioner, of the amount of all stock of that insurer of which the person is the beneficial owner, a specified. The General Corporation Law (GCL) requires a domestic corporation and a foreign information, including the names and complete business or residence addresses of its chief executive office, secretary, and chief financial officer. The GCL requires a domestic corporation to certain information it provides in that statement is true and correct. This bill would, by January 1, 3026, additionally require those corporations to include in the statement described above the names and complete business or residence addresses of any beneficial owner, as defined.

Position Oppose Priority 1

(Skinner D) Land use: accessory dwelling units: ministerial approval. Current Text: Amended: 4/23/2024 Mail 201 SB 1211

Current Analysis: 06/24/2024 Assembly Local Government (text 4/23/2024) Last Amend: 4/23/2024

Status: 6/26/2024-Coauthors revised. From committee: Do pass and re-refer to Com. on APPR. (Ayes

Noes 0.) (June 26). Re-referred to Com. on APPR.

6. Nose U. (Journal Conf.)

Locations 6/26/204-4. APPR.

Desk Policy | Fiscal Floor | Desk | Policy | Fiscal Floor | Conf. |

Desk Policy | Fiscal Floor | Conf. |

Locations | C

Enrolled Vetoed Chaptered

Summary: The Planning and Zoning Law authorizes a local agency, by ordinance, to provide for the excessory dwelling units (ADUs) in areas zoned for residential use, as specified. That law prohibits, if a local agency adopts an ordinance to create ADUs in those zones, the local agency dates that the content of offstreate parking spaces if a gange, carport, or covered parking structure is demoished in conjunction with the construction of or is converted to, an ADU. This limit would also prohibit the local agency from requiring the replacement off offstreat parking spaces if an uncovered parking space is demoished in conjunction with the construction of, or is converted to, an ADU.

Position Support Priority 1

(Skinner D) Real estate investment trusts: purchase, acquisition, and sale of housing SB 1212

Current Text: Amended: 4/22/2024 http://dicint.com/dicint//dic

Last Amend: 4/22/2024

Status: 5/2/2024-Failed Deadline pursuant to Rule 61(b)(6). (Last location was JUD. on 2/29/2024)

Location: 5/2/2024-5. DEAD

Desk | Dead | Fiscal Floor | Desk | Policy | Fiscal Floor | Conf. | Enrolled | Vetoed | Chaptered | 1st House | 2nd House | Conc. | Enrolled | Vetoed | Chaptered | Chaptered | Conc. | Co

Summary: The bill would reset that 60-day timeline if the seller changes the asking price for the busing. The bill would reset that sets investment trust that purchases or exquires any housing in compiliance with these provisions from paying a final sales price that less than 95% of the publicly listed asking price. The bill would impose civil damages upon a real estate investment trust that wouldset these provisions not to be exceed \$1,000,000. The bill would absolve a seller of housing from liability under these provisions if the seller obtains a written release signed by the buyer is not a real estate investment trust.

Notes: Would ban institutional investors from "purchasing, acquiring, or leasing" a single-family home Position Oppose Priority 1 or duplex for any reason.

SB 611

Directory of Products & Services

Index of Advertisers

Battaglia Commercial Real Estate 36
Beau Brunner Painting40
Betty Jeppesen, Esq40
Berkshire Hathaway – Ken Switzer12,13,16,17
Bristol Property Management 34
Central Coast Paving4
Coastal Housing Partnership39
DMH Properties38
Don's Heating & Air Conditioning 18
Hayes Commercial Real Estate - Christos Celmayster $\dots 8$
Jody's Windows & Floors36
Mastercare40
Mastercare40
Mastercare 40 Meridian Group 34
Mastercare

ATTORNEYS AT LAW

Betty L. Jeppesen, Attorney At Law jeppesenlaw@gmail.com (805) 450-1789

CARPETS/FLOORING

Jody's Windows & Floors (805) 637-6343

CLEANING/MAINTENANCE SERVICES

MasterCare Home Cleaning Services www.MastercareHome-Cleaning.com (805) 683-1915

COIN-OPERATED LAUNDRY

Wash Laundry Systems www.washlaundry.com (800) 421-6897

HEATING/AIR

Don's Heating & Air Conditioning donsheatingsb@gmail.com (805) 683-2233

INSURANCE

Omnia Insurance & Risk Solutions
www.omniains.com
(805) 563-0400

LOCKSMITHS

Santa Barbara Locksmiths Inc. sbi@sblocks.com (805) 963-3333

PAINTING

Beau Brunner Painting www.beaubrunnerpainting.com (805) 218-5251

PAVING

Central Coast Paving justin@ccpave.com (805) 636-1200

PRINTING

Sundance Press

www.sundancepress.com (520) 622-5233

PROPERTY MANAGEMENT

Bristol Property Management

info@bristolsb.com (805) 963-5945

DMH Properties

danielleholzer@dmhproperties.net (805) 962-3707

Meridian Group

www.meridiangrouprem.com (805) 692-2500

Sandpiper Property Management

www.sandpiperpropertymanagement.com justin@sandpiperpropertymanagement.com (805) 706-2550

REAL ESTATE

Battaglia Commercial Real Estate

www.battagliare.com steve@battagliare.com (805) 688-5333

Beachside Partners Lori Zahn

lori@BeachsidePartners.com Beachsidepartners.com (805) 626-3150

Berkshire Hathaway Ken Switzer

www.realestatesb.com kswitzer@bhhscal.com (805) 680-4622

Coastal Housing Partnership

rentals.coastalhousing.org corby@coastalhousing.org

Hayes Commercial

www.hayescommercial.com christos@hayescommercial.com (805) 563-2111

Radius Group The Golis Team

www.radiusgroup.com Steve Golis sgolis@radiusgroup.com (805) 879-9606

Spectrum Realty

www.spectrumrealty.com (805) 681-6268

SOFTWARE

YARDI

www.yardi.com (805) 699-2040

WATER TECHNOLOGY

Sol Wave Water Steve Nipper

steve@SolWaveWater.com www.solwavewater.com (805) 845-5443





WELCOME TO 360° DIGITAL LAUNDRY SOLUTIONS

Ensure unparalleled reliability, security and industry-leading uptime and performance. Unlock the full potential of digital laundry today:



WASH-Connect App

Residents pay for laundry with their phone and have access to handy laundry resources.



Client Portal

View real-time laundry room performance metrics, manage service requests and more.



Connected Laundry Rooms

Get instant access to real-time data to manage laundry room operations including accurate revenue counts, service history and fully customized reports.



ACH Payments

Quick and secure direct deposit of commissions to your account without the hassle of paper checks.

CALL TODAY FOR A FREE, NO-OBLIGATION LAUNDRY ROOM CONSULTATION.

