

Relationship Building

1

Voted #1 by Members!

SBCA members are willing to share both their wins and their mistakes with other members. Gain invaluable information through these types of relationships.



2

Jobsite Package Discounts

Mitigate your risk for \$5 per delivery!

Members: \$290 (Qty. 50) = \$5.80 each
Non-Members: \$825 (Qty. 50) = \$16.50 each
SAVINGS OF: \$535 (Qty. 50) = \$10.70 each

Savings on 100 Jobsite Packages with Member discount = Free SBCA Membership*

**dependent upon where company falls on dues scale.*

AVAILABLE IN PRINT AND DIGITAL!

FREE Access to Digital QC

3

Improve your quality by utilizing SBCA's Digital QC software and database. This benefit is **FREE** for all SBCA Members.



Sign Up Today!

4

SBCRI QA Member Discounts



	UTILIZING SBCA's DIGITAL QC	PRICE PER QUARTER/ PER LOCATION*
SBCA Member	Yes	\$95
SBCA Member	No	\$190
Non-Member	No	\$400

Reduce the cost of QA with SBCA!

Member Pricing on Training

5



- Truss Technician Training 1, 2, & 3
- Operation Safety
- Combustible Dust
- Forklift Safety
- TRUCK Driver Program
- Truss Manufacturer Orientation
- Financial Concepts Training

6

Education, Exhibits & Networking at BCMC | FS



September 18-22, 2023
Indianapolis Convention Center

Networking & Education at OQMs

7



- Jan 24-26, 2023: Phoenix, AZ
- May 1-3, 2023: Nashville, TN
- July 25-27, 2023: Buffalo, NY

8

SBCA Media



- Industry News
- Podcasts
 - Component Connection
 - Lumber Connection
- SBCA Magazine (Digital & Print)
- Webinars
- Social Media

High-Quality Marketing Materials

9



- Stick v. Component Infographics
- SBCA Logos
- Component Build Time Lapse Video

10

Stakeholder for ANSI/TPI & Advocacy

Join Now



ABOUT SBCA

VISION STATEMENT

The building industry will use high quality building components provided by SBCA member companies.

MISSION STATEMENT

SBCA members will gain the knowledge and power to run successful, growing, profitable companies offering a compelling competitive advantage in the marketplace for their customers and professional growth for employees.

OUR PURPOSE...

We provide the services our membership needs to continue expanding the market share of all structural building components by promoting the common interests of those engaged in manufacturing trusses, wall panels and related structural components to ensure growth, continuity and increased professionalism, which will strengthen the structural building component manufacturing industry's influence.



TOP REASONS TO BECOME AN SBCA Associate Member

1 Access to Qualified Customers

SBCA is the #1 way to meet, reach, and build relationships with component manufacturer members who are decision makers in their companies.

On average, 72% of attendees at SBCA events are decision makers. AND you don't have to drive all over the country to meet them!



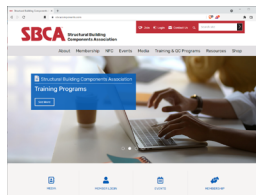
2 Supporting the Industry Goes a Long Way for CM Members



SBCA members are more likely to buy from trusted partners they have built relationships with through SBCA's OQMs (Open Quarterly Meetings) and BCMC (Building Component Manufacturers Conference.)

3 Discounted Pricing on Advertising

30% Discount (or more) for Members on all advertising!



4 Discounted Pricing on BCMC | FS



September 18-22, 2023
Indianapolis Convention Center
Indianapolis, IN

PRESENTED BY: **SBCA**
CELEBRATING
40
1983-2023

46% Discount (or more) on BCMC Booth Prices!

Associate Membership + Member Pricing on BCMC Booth Space is ALWAYS < Non-Member Pricing on BCMC Booth Space

5 Word of Mouth Advertising

Usually competitors don't call each other for advice, but SBCA has built a community where Component Manufacturer members can reach out to each other during the purchasing process to get firsthand reviews on products and services.

Be front of mind in our Component Manufacturer network!



Join Now



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TOP REASONS TO BECOME A National Framers Council Member

1 FrameSAFE Subscriptions

FrameSAFE is the premier bilingual guide for safety on the jobsite. Written by Framers for Framers, FrameSAFE provides an excellent resource for creating an OSHA-compliant safety program that is based on OSHA 1926.20.



Samples: Orientation Checklist and Safety Manual Template & Toolbox Talks

2 OSHA Best Practices



- Documentation to help comply with OSHA
- Support group assistance on framing issues

3 Fast, Friendly Technical Support Hotline

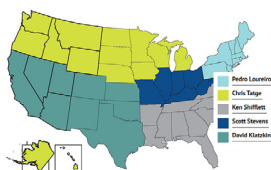
Need help? We're just a click away! [Start Here](#)

4 Community of Industry Professionals



- Database/Network
- Ask questions
- Gain Perspective
- Participation on NFC Committees

5 Regional Mentorship Program



NFC created a team of regional mentors to support new FrameSAFE subscribers as they delve into all the program has to offer. Learn more about the FrameSAFE program, or if you're already a subscriber, contact NFC to get your region mentor's contact information.

[Learn More](#)

6 Member Pricing on BCMC | FS



Join us September 18-22, 2023
Indianapolis Convention Center
Indianapolis, IN

[Register Now!](#)

7 Annual Charity Golf Tournament & Regional Meeting



Turf Valley Resort in Ellicott City, MD
June 21 & 22, 2023

100% of proceeds contributed to charity

[Register Now!](#)

8 Curated, Industry-Specific News

Subscribe to Framing News

Updates to provide insight into general industry news and trends to provide our readership a greater depth of industry knowledge on best practices and business management.

9 Access & Advocacy through our Partners



CONSTRUCTION INDUSTRY SAFETY COALITION



Join NFC Now



ABOUT NFC

Our Purpose

NFC membership will develop and implement best practices to:

- Help ensure all framers leave the jobsite each day in the same health as they arrived in the morning.
- Standardize jobsite safety practices and create common sense based best practice approaches to framing.
- Develop training tools to increase understanding of all the details necessary to end each project with a quality framing job.
- Groom industry professionals and create an environment where framing is viewed as a valuable career with professional growth opportunities.
- Increase knowledge about business management practices and benchmarks.