



## SCHEDULE OF EVENTS

### Monday, Nov 1, 2021

#### Welcome to Myrtle Beach

1:30 pm-5:30 pm

Board of Directors Planning Meeting

6:00 pm-9:00 pm

Board Dinner

### Tuesday, Nov 2, 2021

#### Registration Desk Open: 3:00 pm-5:00 pm

8:00 am-9:15 am

Board of Directors Meeting – open to all PSAI members

9:30 am-3:30 pm

Committee Meetings

Schedule will be posted by October 1, 2021. Learn more about joining a committee at <https://www.psa.org/volunteer-opportunities>

4:00 pm-6:00 pm

Orientation Session: Train the Trainer Course

This four-part course prepares certified and certification-eligible professionals to become credentialed trainers of the PSAI's Basic Service Technician Training series and other courses developed by the PSAI. Learn more at <https://www.psa.org/about-our-courses>

### Wednesday, Nov 3, 2021

#### Registration Desk Open: 8:30-5:30 pm

9:00 am-5:30 pm

Basic Service Technician Training Series and Certification Exam

9:00 am-5:30 pm

Train the Trainer Course, Part I

11:15 am-12:00 pm

PSAI 101—What Your Association Does for You (And Making the Most of It)

Grab a beverage and join us for a quick trip through the PSAI's many services and benefits. You'll meet the Board, key industry leaders, and staff members while you learn how you can leverage the things the Association provides to help your company.

12:00 pm-1:30 pm

Lunch on Your Own

1:30 pm-5:00 pm

Portable Sanitation Technology Discovery Forum

You lead a portable sanitation company, not a tech firm. Yet you need to know about the technology available to help you run your business efficiently and safely. Our Forum will give you a chance to learn about the various technologies that are available, what sorts of companies are using the different options available, get their takes on pros and cons, and benefit from their lessons learned. You'll hear from operators and vendors, see some of the products demonstrated, and have the chance to talk with colleagues about their experiences.

1:30-3:00 Routing, Inventory, and Accounting

3:00-3:30 Break

3:30-5:00 In-Truck Systems: Cameras, Telematics, and More

5:00 pm-6:30 pm

Welcome Gathering

The PSAI is an association—and "to associate" is an action verb! Join other attendees for an informal gathering where old friendships can be rekindled, and new ones can be made. Mingle with others who do what you do for a living. These are your people! Then wrap it up and head out to dinner with the group of your choice!



## Thursday, Nov 4, 2021

## Registration Desk Open: 8:00 am–3:30 pm

8:30 am–9:30 am

Coffee, Networking, and Tabletop Exhibits

9:30 am–10:00 am

Welcome and Updates

Don't sleep in! There is a lot happening in our Association and this is the time to hear about it. You'll also meet the candidates for the upcoming Board of Directors election during this brief overview.

10:15 am–11:30 am

Purchasing and Supply Outlook 2022

Supply chain disruptions have wreaked havoc on many industries including portable sanitation. This session will give you an up-to-the-minute view on what you can expect for product availability in the coming year, tips about when to order to stay ahead of your needs, and ideas from operators on how to manage various concerns when making purchasing decisions in an uncertain market.

11:30 am–1:00 pm

Lunch on Your Own

1:00 pm–1:45 pm

Roundtable I

Choose from a list of industry-related topics and join in a facilitated peer discussion

1:45 pm–2:30 pm

Roundtable II— choose from a list of industry related discussion topics

Choose from a list of industry-related topics and join in a facilitated peer discussion

2:30 pm–3:00 pm

Coffee, Networking, and Tabletop Exhibits

3:15 pm–4:15 pm

Panel: Strategic Bidding

Your costs are through the roof, but your competitors want business too. Municipalities and other government agencies have spending limits, and bidding is more complicated than ever. Join this session to learn how others are approaching this challenge in the post-pandemic environment.

3:15 pm–5:45 pm

Train the Trainer Course, Part II

6:00 pm–9:00 pm

Dinner and a Party

We are finally back together! Join us at this event for some music, dancing, and general carrying on with friends old and new. Your food and fun are included in your event registration fee. Cash bar.

## Friday, Nov 5, 2021

## Registration Desk Open: 6:30 am–12:00 pm

7:00 am–8:45 am

PSAI Urgent Run/Walk

Again, don't sleep in! Join us for the 4<sup>th</sup> (almost annual) Urgent Run/Walk where we have fun on a 5k course and raise money for charity. All the cool kids will be there. All the nerds will be there. Hey, everyone will be there—don't miss it!

8:45 am–9:15 am

Coffee, Networking, and Tabletop Exhibits

9:15 am–12:00 pm

Train the Trainer Course, Part III

9:15 am–9:30 am

Welcome and PSAI Updates

9:30am–10:30 am

Interactive Workshop: Successfully Navigating the Labor Shortage-Part I

Everyone is struggling to attract and retain key personnel, especially drivers, and no one has a silver bullet. Yet, many heads are better than one. This interactive session will involve learning, sharing, and building a workforce development plan you can take back to your company, as well as a plan the PSAI can work toward at the industry level. It's not a "sit and listen" kind of morning. It's a work together to make things better session, the sort of thing an association does best. Be sure you join us—and maybe bring your HR director too!

10:30 am–10:45 am

Coffee Break

10:45 am–11:45 am

Interactive Workshop: Successfully Navigating the Labor Shortage-Part II

11:45 am–12:00 pm

Wrap Up and Special Announcements

The PSAI is committed to providing educational content of a non-commercial nature at its conferences. The organization intends to fully comply with all U.S. anti-trust requirements for trade associations. This schedule is correct as of August 18, 2021. Details and timing of specific program elements are subject to change through October 19, 2021 and all cancellation policies apply. Please contact the PSAI office via phone (+1-952-854-8300) or email ([info@psai.org](mailto:info@psai.org)) with questions.