



Better worksites. Better weekends. Better world.



WHY JOIN THE PSAI?

Operator Membership

GET TO KNOW THE PSAI

1. Our association was established in 1971.
2. The PSAI is the **largest trade association of its kind** in the world with Members from more than 30 countries.
3. About **77% of our Members** are Portable Restroom Operators.
4. PSAI Member companies collectively place **approximately 65% of the units on the ground** in North America.



EDUCATION

The PSAI is dedicated to providing industry-specific educational and networking opportunities.

- The PSAI delivers two face-to-face events each year: the Nuts and Bolts Educational Conference (November) and the PSAI Convention and Trade Show (January/February)
 - » Industry speakers
 - » Expert panels and roundtable discussions
 - » Site tours
 - » Supplier exhibits
 - » Peer networking and problem-solving
- Industry specific courses are available through live web-based training sessions on topics such as:
 - » *Preparing for Extremes in Portable Sanitation*
 - » *Portable Sanitation and Special Events*
 - » *Portable Sanitation and Work Sites*
- Our Basic Service Technician Training series, available face-to-face and online, sets the standard for essential know-how in the industry
 - » *Transportation and Logistics*
 - » *Servicing and Maintaining Equipment*
 - » *Health, Safety, and Professional Excellence*
- We assist with obtaining credit from your state's licensing body when you attend PSAI events
- Train the trainer course (must meet eligibility criteria)



EXCELLENCE

The PSAI helps you develop and demonstrate excellence as a portable restroom operator:

- As a Member you commit to the PSAI Code of Excellence – it's a roadmap for you and assurance for your customers
 - » Placing PSAI decals on your trucks and units shows dedication to the industry's standards and tells customers they can depend on your company to follow best practices
 - » Using PSAI material in your office and during sales calls puts added credibility behind your recommendations
- Seeking Certification for Portable Sanitation Professionals (CPSP) for your staff can help you:
 - » Improve staff and company performance
 - » Limit or reduce injuries and incidents
 - » Gain competitive advantage over companies that don't certify
 - » Obtain or retain your license in states that recognize the credential
- Your listing on the PSAI Members-only Portable Restroom Finder on psai.org helps customers find you and allows the PSAI to send business your way
- With support from Member operators the PSAI:
 - » Helps ensure standards and regulations make sense
 - » Works to improve the reputation of the industry



EXCLUSIVE RESOURCES

The PSAI offers its Members multiple exclusive perks and resources to support your business:

- Bi-weekly informational e-newsletter, *Association Insight*, keeps you up to date on industry news
- Bi-weekly virtual roundtables keep you up to date on hot topics in the industry and help you interact with your peers - the sessions are recorded, so you can catch them later too
- Our annual Industry Resource Directory contains industry benchmarks, business trends, relevant regulations, and updated best practices
- Members-only resources in the PSAI's industry library and topic-specific toolkits give you an edge over nonmember companies:
 - » ANSI/PSAI industry standards at no charge
 - » Worksheets and business tools
 - » Best practices and how-to sheets
- The PSAI Scholarship Program can ease the cost of attending college
 - » Your company's employees of 2 years or more and their families are eligible
- Group purchasing program with National Purchasing Partners (NPP) can lower your costs
- Alliances with the American Rental Association and Informa Exhibitions get you special rates for their events and products





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OUR VISION

A world where clean and safe sanitation is accessible to all.

OUR CORE PURPOSE

We preserve lives and improve experiences by providing clean, safe portable sanitation through our Member Companies.

OUR MISSION

- Serve as the authority within our industry in establishing and evolving best practices
- Increase understanding of the role portable sanitation can play in addressing global public health challenges
- Expand and improve portable sanitation facilities worldwide
- Assist Members in building successful businesses and serving as respected community partners

Portable Sanitation Association International

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