

The “New Normal” of Restroom Trailers

How has the market shifted and where will it go from here?

Changes due to the Pandemic

- Festivals and Large Gatherings
- Special Events
- Weddings and Graduations
- Construction
- Unforeseen Cancellations



What is the “New Normal”?

- Hand Sanitizer



- Individual Stalls



- Hand Wash



- Smaller Gatherings



What to do with your current fleet?

- Hands Free Additions
- Increase Air Filtration
- Increase Service Frequency
- Spacing and Distancing
- Conversion of Stalls
- Plexiglass Dividers



Hands Free

Hands Free Faucets



Hands Free Soap Dispensers

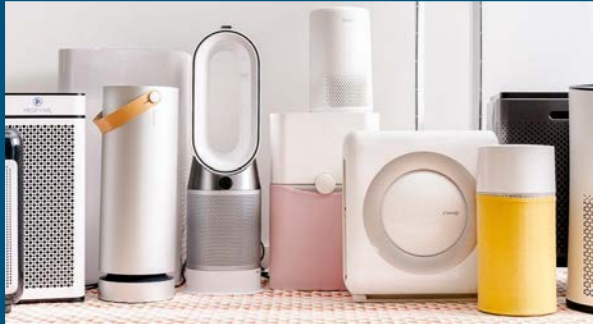


Hand Dryers with HEPA Filters

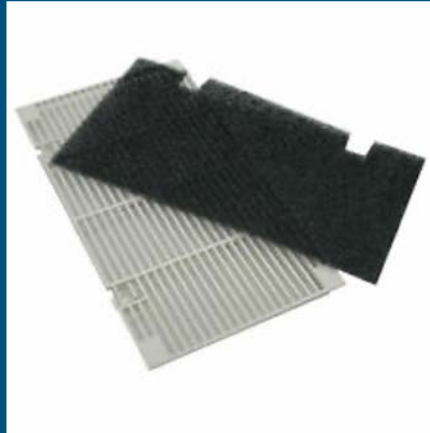


Increase Air Filtration

HEPA Filters



Air Conditioner Maintenance



Fresh Air



Conversion Ideas

Convert to Individual Entrances



Add Additional Plexiglass Partitions



Convert Stalls to Rooms



Hand Wash

Add Sink Dividers



Adding Hot Water



Add External Sinks



Social Distancing

Trailer Spacing



Crowd Control



Attendants



What to look for long term?

- Large events will come back!!!
 - More sinks per stalls
 - More units than previous years to eliminate lines
- Demand for higher level of sanitation will continue!
 - New demands such as Hot Water
 - Heat and Air Conditioning
 - Hands free options faucets, dryers, soap
- Handicap Access
 - Providing separate but equal accommodations
 - Extra private stall



What to look for long term?

- Outdoor Events and Weddings
 - Demand for small trailers over plastic portables
- Construction Increase and Change of Product Mix
- Hot and running water
- Government Contracting
- Healthcare Needs
 - Additional facilities and spacing
- Increase in Service Levels
 - Higher demand for cleanings and sanitation
 - Change in cleaning materials
 - Documentation of cleanings

