New Standards New Future

for Portable Sanitation and Non-Sewered Waste Systems

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A Look at the Future for Portable Sanitation and Non-sewered Waste Systems

- I. The Situation and What's Behind It
- II. The World Comes Together
- III. Impacts on Portable Sanitation



Part I

THE SITUATION

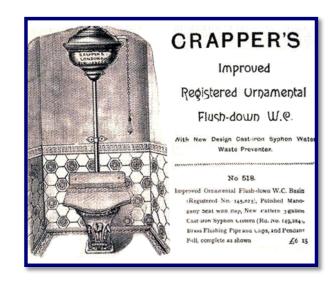


Situation

- ~2.4 billion people around the world do not have access to a toilet or latrine.
- ~673 million people still defecate in the open
- Diarrheal disease is the second largest killer of children under the age of 5, where ~297,000 die every year
- Issue of dignity and safety particularly for women and girls

Why?

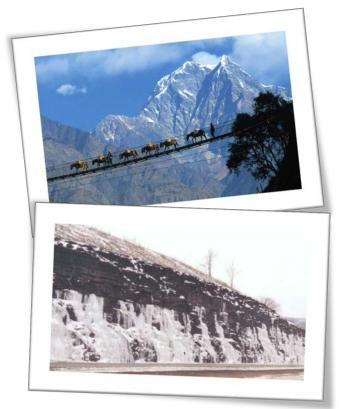
- Flush toilets have been around a while
 - Invented 1596
 - Widely adopted late1800s





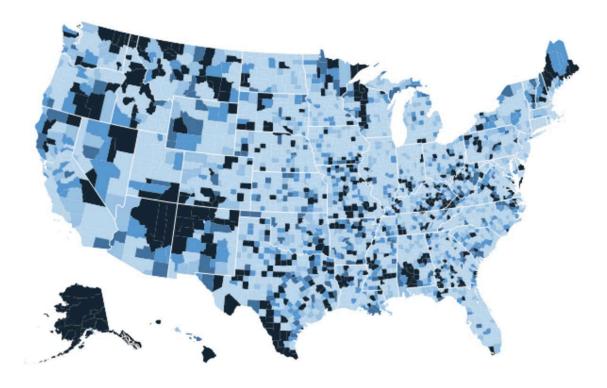
Challenges

- Lack of financial resources
- Lack of water
 - Toilets that require water in any amount are not practical
- Lack of infrastructure
 - Few if any treatment facilities
 - Limited water for traditional treatment even if facilities were there
 - Ground is not amenable to septic systems
 - Power is not always available/practical



Percent of housing units lacking complete plumbing facilities







Consider

- Census bureau: 630,000 households in the United States lack hot and cold running water, a bathtub or shower, or a working flush toilet
- That's 1.6 million people
- Cost to address: between \$3B and ??? depending on how you figure it – and the deck is stacked in our favor



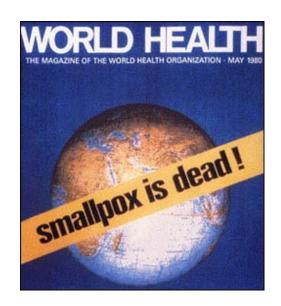
Analysis

Costs in 1967

- 1.5 million lives
- \$1.4 billion for treatment globally (\$10.1 billion today)
- \$92.8 million in the US for vaccines

Cost of eradication

- \$300 million over 12 years
- US contribution \$23 million
- USA saves the equivalent of its entire WHO contribution every 26 days because it doesn't have to vaccinate or treat the disease



Is it a technology problem?





FINDING TOILET SOLUTIONS

In the DEVELOPING world



THE PROBLEM

How can we destroy human born fecal pathogens such that they cannot make people sick and contaminate the local water supply without adding financial burden to the community?







The Human Factor

- We are "hard wired" to avoid contact with waste
- When offered latrines or portable toilets, people will resist and/or continue to use open defecation
 - India
 - South Africa
 - Cultural traditions



Excreta is most common cause of disgust around the world.

Implication for Portable Sanitation

- Billions of people have nowhere to go
- When offered portable units, large numbers choose open fields
- To solve this problem, something different
 — feasible affordable aspirational —
 has to be offered.
- Whatever the "something" is will impact our industry in the developed world too



Part II THE WORLD COMES TOGETHER

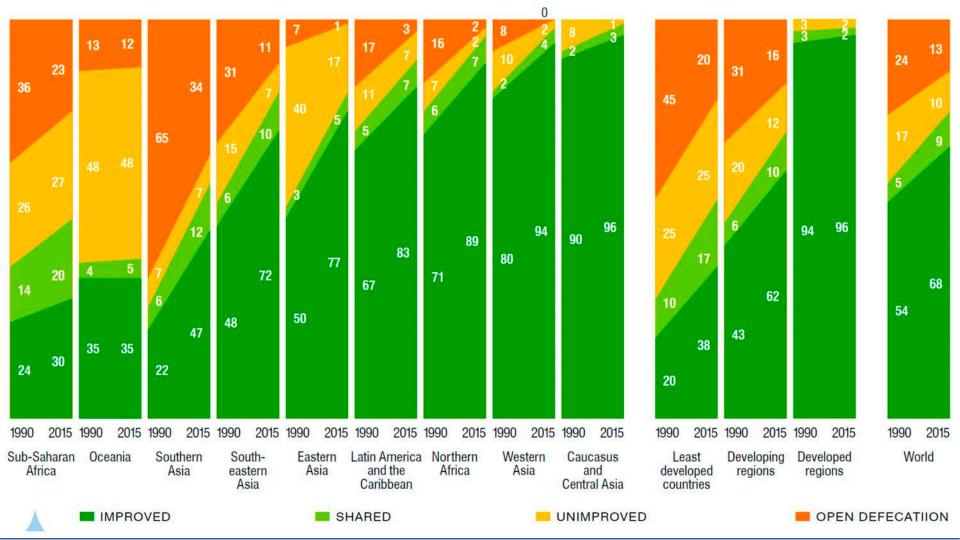


Millennium Development Goals

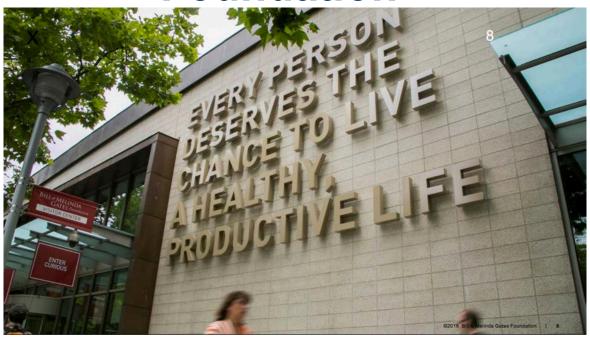
- Set by UN in 1990
- Goal 6: Ensure availability and sustainable management of water and sanitation for all
- Goal 7c: Halve the proportion of the population without sustainable access to safe drinking water and basic sanitation







Enter the Bill and Melinda Gates Foundation





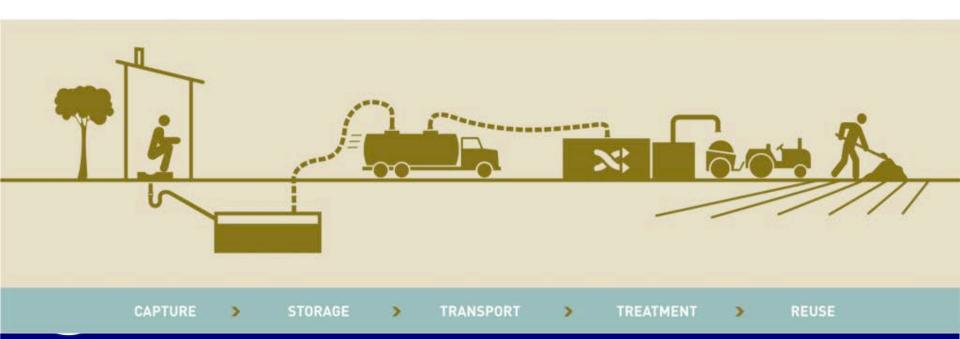
The Big Idea

Fix an important market failure by delivering services and products that meet customers' <u>needs</u> AND <u>aspirations</u>, compatible with 21st century technologies





Business Opportunities Along the Chain



The Reinvent the Toilet Challenge

Aspirational "next generation" toilets

- Standalone toilet unit
- No piped-in water, sewer connection, or outside electricity
- Facility costs targeted at less than five cents per person per day
- Sustainable business model
- User experience is on a par with fully sewered toilet

Sitting

Washing













Squatting

Also Needed

- Waste treatment options for various-sized communities
- Ancillary products and services
- Proactive standards to promote rapid product development





TOILET + WASTE PROCESSING IN ONE UNIT



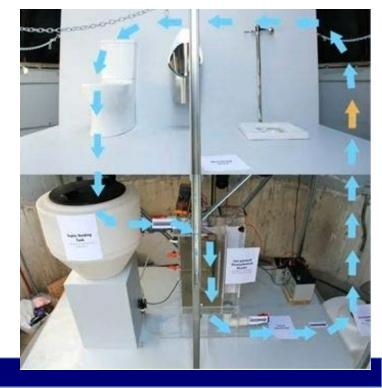
Redesigning the toilet The California Institute of Technology design for a self-contained, solar-powered toilet won the Bill & Melinda Gates Foundation's "Reinvent the Toilet Challenge" in 2012. Wisconsin's Kohler Co. has supported Caltech's work. Sun-powered electrochemical reactor Car The liquid battery waste is disinfected Septic holding Clean water is reused tank the next time the Liquid waste is held in toilet flushes. the holding tank until it Particle reaches a certain level Decomtaminated filter and then flows into the water electrochemical reactor.



Cal-

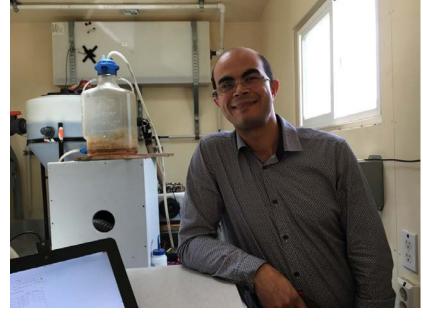
Tech/

Kohler







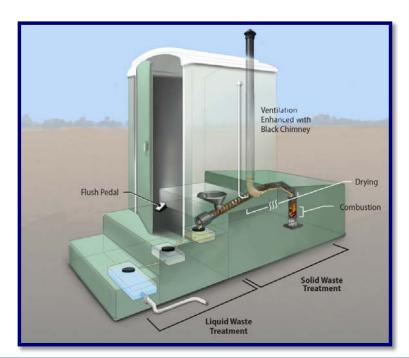


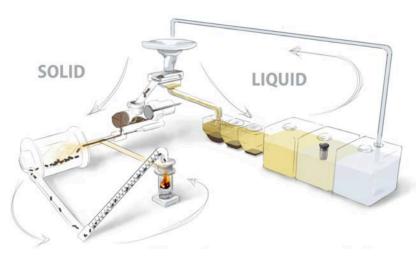






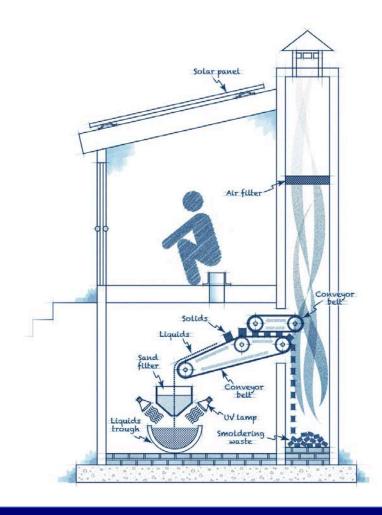
RTI with Duke and Colorado State







University of Toronto

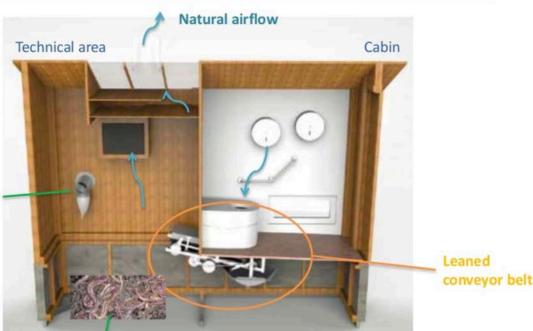






Sanisphere

Vermicomposting process





Flies trap



TOILET + WASTE PROCESSING OCCURS BOTH ON AND OFF SITE





The Diversion Toilet



Cranfield University



Scientists in the UK are currently field testing a waterless and inexpensive Nano Membrane toilet with energy-producing capabilities.

TOILETS ONLY



Loowatt



- Waterless and chemical-free technology
- Biodegradable film lines the toilet bowl
- "Flush" seals the film and waste, carries it to sealed storage area
- Clean toilet bowl for every visitor
- The film and waste are then treated in energy-generating systems
- Produces biogas and fertilizer

Eram Scientific e-Toilet







Meanwhile Everyone Knows

- Current wastewater treatment systems are expensive to build/operate
 - Infrastructure crisis in the US
- The growing world population means huge growth in human and animal waste
 - Often in places lacking water, power, good roads, and other infrastructure



Evolving Waste Processing Concepts

Focus on recovering resources from waste in a manner that is environmentally and economically positive





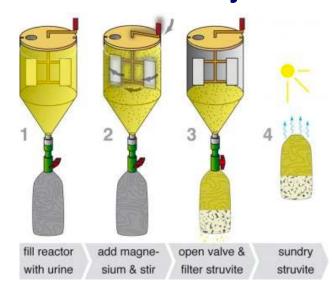
Onsite Waste Treatment

Urine Diversion and Reclamation

Direct land application

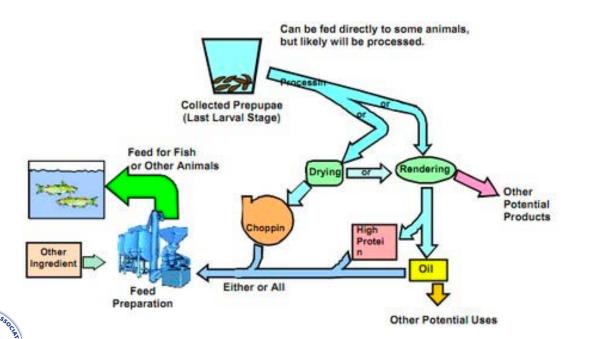


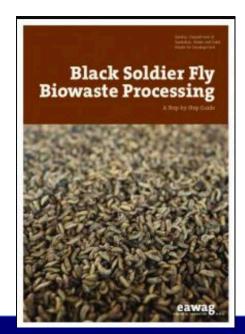
Struvite recovery





The BSF Waste Recycling Process





Janicki Omniprocessor





NEW Generator









Part III

IMPACTS ON PORTABLE SANITATION



What Will Happen

New technologies emerge

PSAI engagement in global standard setting promotes synergies with our industry

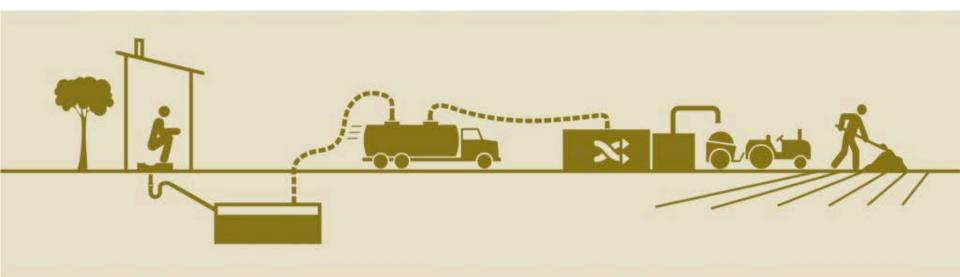
Adaptations address challenges of disposal and user experience

Reputation of the industry improves; everybody wins



New/Updated Management Standards

- Address operations for existing systems
- Eventually will likely address operating the new systems



New Technical (Manufacturing) Standards

- Aspirational "impatient optimists"
- Gates grants spurs speed, lowers cost of development
- Proactive standards will guide industry, be a resource for governments and users
- PSAI is participating, via ANSI



Currently

- ISO 30500 Standard for non-sewered sanitation systems
 - Next generation toilets that are prefabricated with integrated treatment units
 - General safety and performance requirements for design and testing
- ISO 31800 on fecal sludge treatment units
 - Prefabricated, community-scale resource-recovery units –
 - Safety and performance
- Urine reclamation standard (early stage of consideration)

New Standards

- It's not as easy as you think!
 - Simulating odor, texture, diarrhea for testing
 - Sitters vs squatters
 - Balancing priorities
 - Cost to certify
- If/when governments and NGOs adopt these standards, expect:
 - More market entrants
 - Variations on the technology (portable?)
 - Comparatively rapid departure from anything involving open solutions/contact with waste

What Does this Mean?





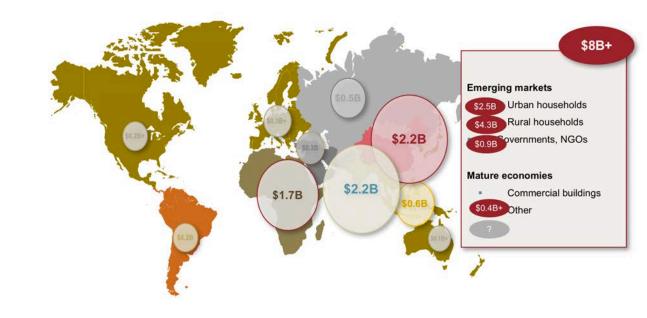
#1 Fact: This is happening, with or without the industry. We can be on the bus or under it.





Fact #2: It's all about developing nations – except that it isn't.

A POTENTIAL \$8B+ GLOBAL ANNUAL OPPORTUNITY
TO HELP MEET SANITATION NEEDS





Educated Guess #1: Global movement away from open tanks/users experiencing contact with waste

- Already not allowed in many countries
- As new affordable technologies and standards become the norm, the market will likely seize the opportunity to provide the no-contact experience everywhere



Educated Guess #2: Some of the new technologies (toilets/treatment) will be adaptable to developed markets and to portable scenarios within the next 5-10 years.

Why?

- Possible alternative to septic tank and current models for waste disposal
- Large market for use in fragile environments
- May dramatically impact portable rental business over 10-20 years



Implications

- LPs → Tapes → CDs → MP3s → Streaming
- Equipment evolution (units, trucks, trailers, etc.)
- Service evolution
- Possible easing of pressure/dependence on treatment infrastructure
- New/different business opportunities
 - Long term, stationary rentals and service contracts
 - Sale of waste byproducts

Timing is Everything

- Public demand/desire for closed system: the lesson of cup holders
- Sustainable business models
- Regulatory/tax incentives



Thank You!



