



**WEDNESDAY
MARCH 18**

PRINCE GEORGE'S SPORTS
AND LEARNING COMPLEX
LANDOVER, MARYLAND

PMEXPO 2026

PRESENTING SPONSOR:



PMEXPO 2026 EXHIBITOR INFORMATION SESSION

Sponsored by:



2026 PLATINUM SPONSORS





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Berkshire DONALDSON



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INFRACTIONS AI
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2026 PREMIER PARTNERS



2026 SIGNATURE PARTNERS



UNITED BUILDING GROUP
MASONRY & RESTORATION SINCE 1993



2026 SUPPORTING PARTNERS



Your tree & greenery experts



2026 INDUSTRY DEVELOPMENT PARTNERS

8 AM – 3 PM	Exhibitor Registration Open
8:30 AM – 3 PM	Attendee Registration and Badge Pick Up Open
9 – 10:30 AM	Executive Forum Breakfast (Town Hall Room)
9 – 10 AM	Service & Maintenance Roundtable (VIP Lounge)
9:30 – 10:30 AM	Level Up Your Path: Career Growth & Leadership Skills (Classroom A)
11 AM – 12:30 PM	Leadership Development Program Seminar (Town Hall Room)
11 AM – 12 PM	Regional Manager Roundtable (VIP Lounge)
11 AM – 2 PM	Lunch Buffet Open(Goal Line Bistro)
11 AM – 3:30 PM	Bars Open (Exhibit Hall Floor)
1 – 2 PM	Back to Basics: How to Keep Your Eye on the Prize in 2026 (Classroom A)
1:30 – 2:30 PM	Marketing Roundtable (VIP Lounge)
2:15 – 3:15 PM	Winning Teams: What Top Organizations Do Differently (Classroom A)
3:45 - 4 PM	Prize Drawing (Classroom A - Must Be Present to Win!)
4 PM	<i>Exhibitor Move-Out Begins Following Prize Drawing</i>

PMEXPO 2026

WEDNESDAY, MARCH 18

SCHEDULE

PMEXPO 2026 SPEAKERS & PANELISTS



Lisa Banks

Co-Founder, Leadership Coach & Entrepreneur, **Optify**



Mike Barrett

Chief Operating Officer of Investment Properties, **Van Metre Companies**



Carl Einsel

Chief Executive Officer, **Donaldson**



Janelle Degraft,

ARM
Regional Property Manager, **KETTLER Management Corporation**



Ana M. Del Cid,

CAPS
Director of Property Management, **Kay Apartment Communities**



Destiny Igiebor, CAM

Director of Operations, **Grady Management, Inc.**



Sheila Jones

Vice President Residential Operations, **Gates Hudson**



John O'Sullivan

Founder, CEO, **Changing the Game Project**



Devin Stringfield, CALP

Leasing & Resident Relations Specialist, **LIVEbe Communities**



Karen Trueman, CPM,

ARM
Director Talent Development & Brand Reputation, **Legend Management Group**

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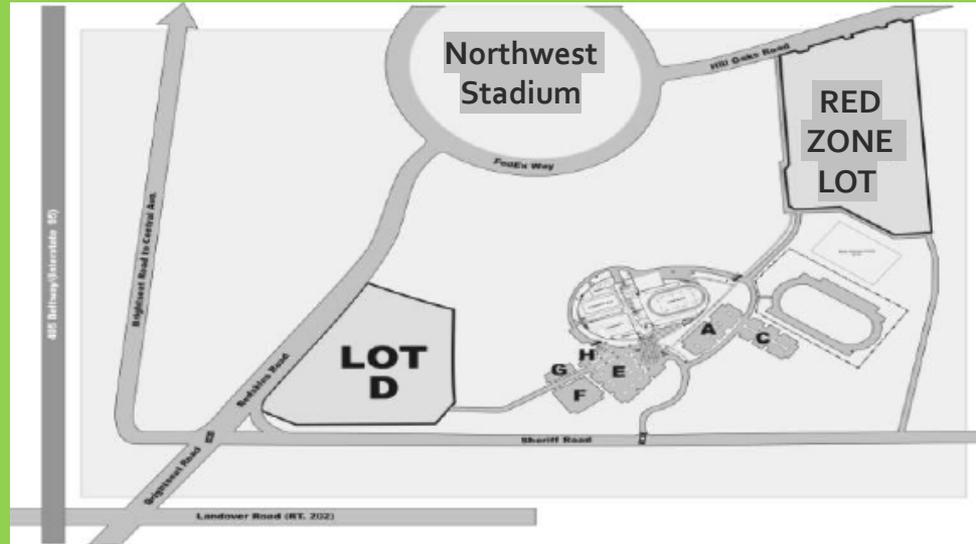
A photograph of the Wayne K. Curry Sports & Learning Center building. The building has a grey stone facade with a large, colorful logo consisting of three stylized, flame-like shapes in yellow, orange, and blue. Below the logo, the words "SPORTS & LEARNING" are written in large, bold, black letters. To the right of this, "WAYNE K. CURRY" is written in smaller letters, and "CENTER" is partially visible below. The building is set against a clear blue sky. In the foreground, there is a concrete sidewalk and some greenery.

SPORTS & LEARNING
WAYNE K. CURRY
CENTER

PRINCE GEORGE'S SPORTS & LEARNING COMPLEX

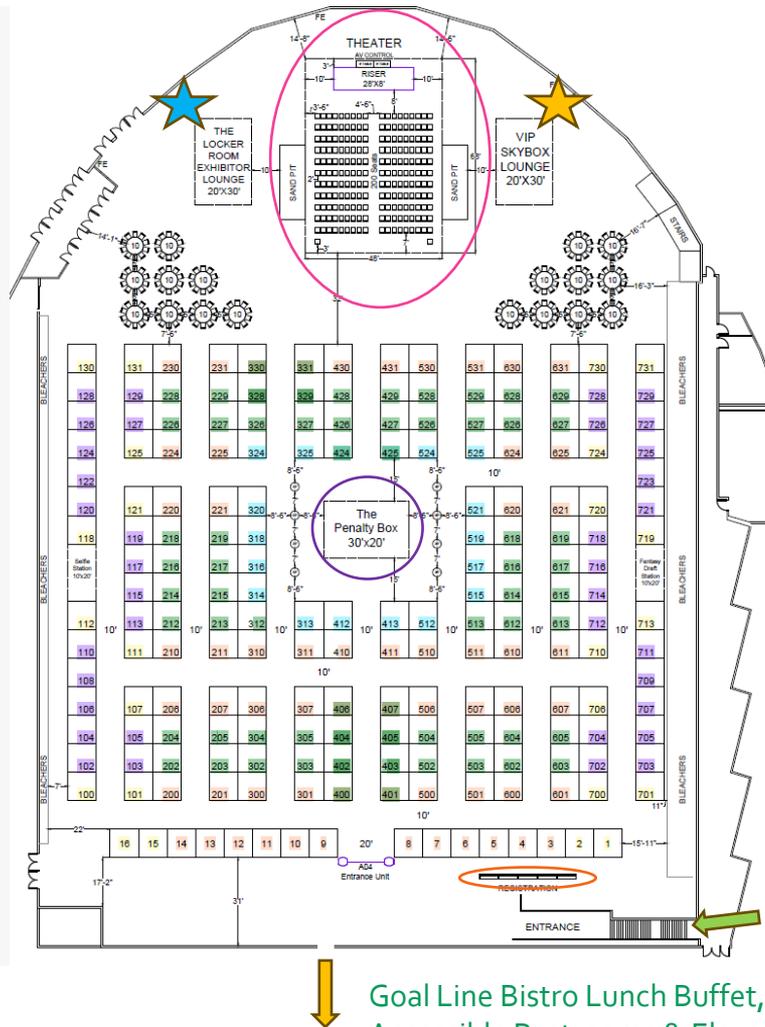
Landover, MD

FREE PARKING FOR EXHIBITORS & ATTENDEES



* Parking Rules Strictly Enforced By Park Police

EXHIBIT HALL IN THE FIELD HOUSE



Goal Line Bistro Lunch Buffet,
Accessible Restrooms & Elevators

- 196 booths
- Built-in classroom (200 seats)
- VIP Skybox Lounge for Roundtable Meetings
- The Locker Room Exhibitor Lounge
- The Penalty Box - Bar and Concession Stand
- iShotz Selfie Station
- VIP Lounge
- 18 lunch rounds

NEARBY HOTELS

DOUBLETREE BY HILTON LARGO

9100 Basil Ct.

Largo, MD 20774

(Rates: \$146-175)

COURTYARD MARRIOTT LARGO

1320 Caraway Ct.

Largo, MD 20774

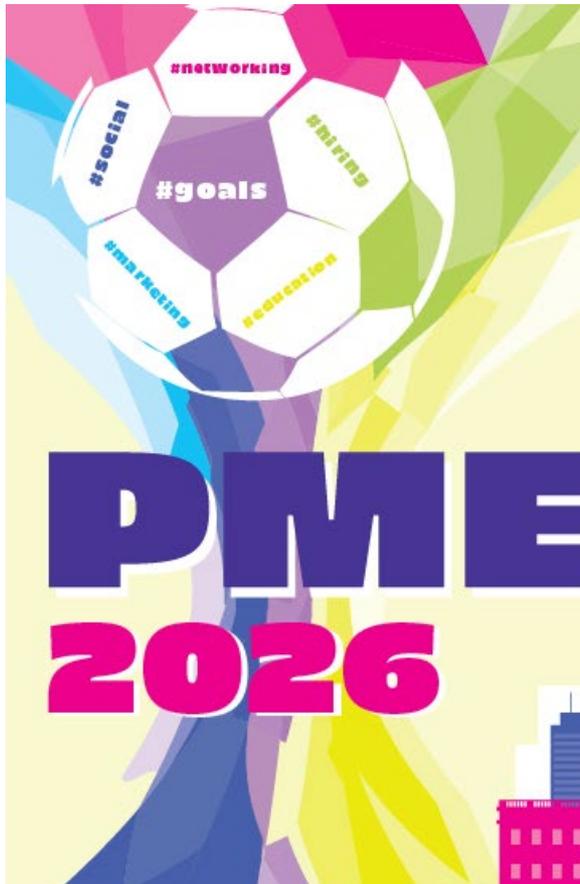
(Rates \$129-144)

HOLIDAY INN EXPRESS & SUITES LARGO

1320 Caraway Ct.

Largo, MD 20774

(Rates: \$129-144)



WEDNESDAY, MARCH 18

9 AM - 4 PM

PRINCE GEORGE'S SPORTS AND LEARNING COMPLEX
LANDOVER, MARYLAND

PM EXPO

2026



EACH 10' X 10' EXHIBIT BOOTH INCLUDES:

EXHIBIT SPACE

- 8' high draped back wall
- 3' high draped side walls
- One 6' table
- Two chairs
- One wastebasket
- Company identification sign
- Basic online company listing
- Logo recognition in the mobile app
- Marketing toolkit provided by PMA

ATTENDEE LIST

- Pre-event list two weeks before the show if all open invoices are paid in full
- Post event list upon completion of exhibitor survey

BOOTH REPRESENTATIVES

- Registration for two (2) booth personnel with complimentary lunch access (tradeshow floor access only)
- Registration for additional booth personnel may be purchased

BOOTH ADD-ONS

ELECTRICITY

- You must purchase on our website, no later than **Friday, February 28**.
- These services are NOT available after. No exceptions.

ADDITIONAL BOOTH REPRESENTATIVES (With or Without Lunch)

- If you'd like to add additional team members, you may do so at the following rates:
 - **\$50 per person** – Booth representative (show floor access only, no lunch)
 - **\$100 per person** – Booth representative with lunch access (**by March 9, 2026**)

LEAD RETRIEVAL SYSTEM

- Available for purchase through American Tradeshow Services (ATS)
- ATS's exhibitor sales team will send the order form to the POC for your booth; however, anyone with the link to the form can place an order for the event
- ***The Lead Retrieval device is NOT the same as the PMA Mobile app downloaded for free from the Apple Store or Google Play Store.*

PMEXPO LUNCH MENU

- Caesar salad with romaine lettuce, toasted croutons, parmesan cheese, and Caesar dressing (*Mexico*)
- Bread and butter (*France*)
- Chicken strips with mushroom cream sauce (*France*)
- Bowtie pasta with sun-dried tomatoes, spinach, marinara sauce, and parmesan cheese (*Italy*)
- Rosemary roasted red bliss potatoes (*United States*)
- Honey-ginger glazed carrots with toasted almonds (*Italy*)
- Dessert Station: Chocolate chip cookies, Brownies, Blondies, Raspberry Linzers

MOVE-IN SCHEDULE (TUESDAY, MARCH 17)

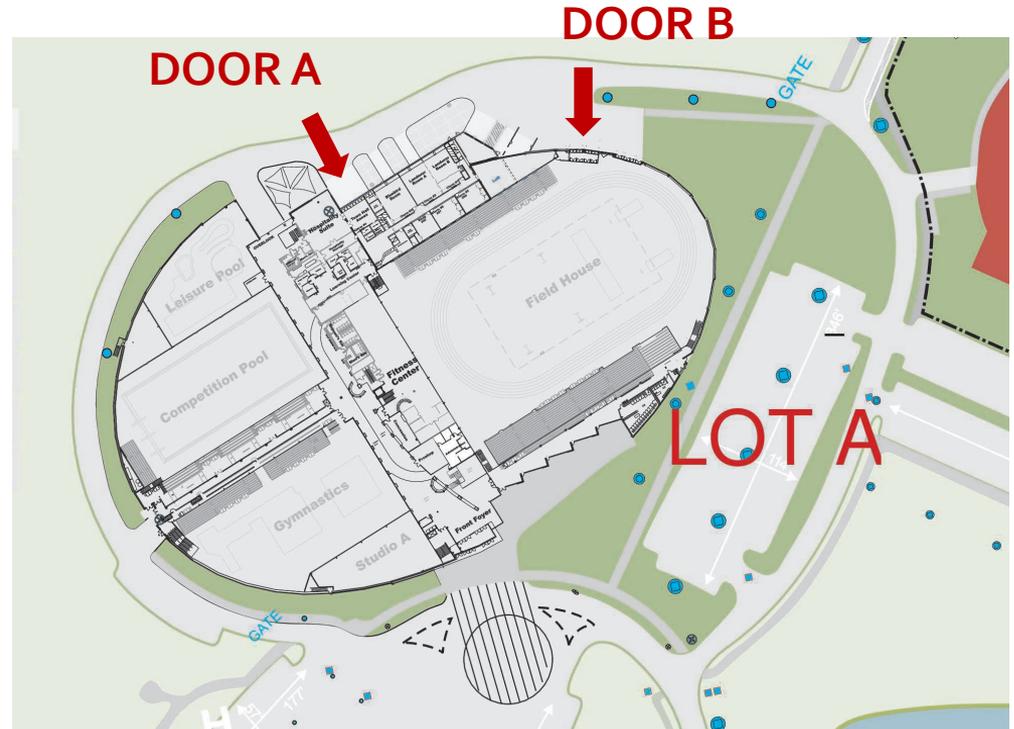
NEW... To help us make your PMEXPO experience even more successful, we're requiring all move-in teams to register in advance for Move-In Day. This allows us to prepare for their arrival and ensures they have the information they need as soon as they arrive.

Additionally, all exhibitors are **required** to complete move-in the day before the show — **no exceptions will be allowed.**

MOVE-IN SCHEDULE BY BOOTH NUMBER	
BOOTH NUMBER	MOVE-IN TIME SLOT
1 - 8	10 - 11 AM
9 - 16	1 - 2 PM
100 - 199	4 - 5 PM
200 - 299	3 - 4 PM
300 - 399	2 - 3 PM
400 - 499	1 - 2 PM
500 - 599	12 - 1 PM
600 - 699	11 AM - 12 PM
700 - 799	10 - 11 AM

MOVE-IN NEED TO KNOW

- We are using TWO sets of doors for move-in (and move-out)
- Parking staff will be onsite to guide you.
- Moving staff will help you unload your vehicle and move items to your booth
- LARGE vehicle or LARGE items? Contact Leigh@pma-dc.org by Friday, February 28, 2026.



MOVE-OUT NEED TO KNOW

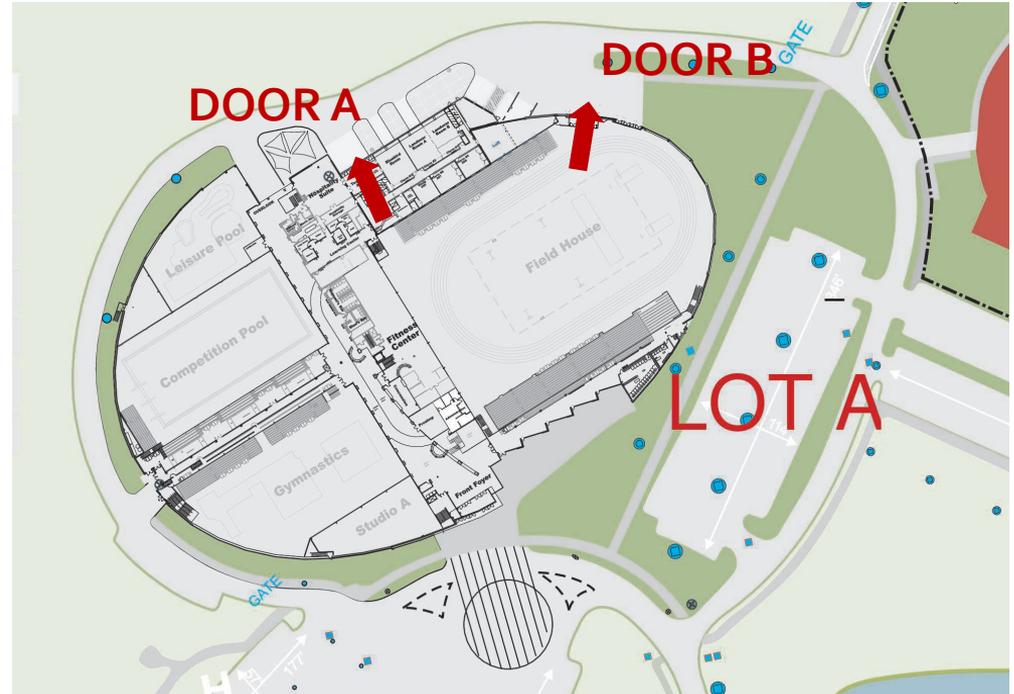
MOVE OUT BEGINS AT 4 PM

Two Load-Out Doors:

- Each exhibitor will be assigned a door (A or B) and receive a card with their door letter.
- Show card to moving staff when ready to move out
- Show same card to parking staff when in vehicles

Priority:

- Personal Vehicles (Cars/SUVs)
- Trucks/vans held for at least one hour



PMEXPO 2026 – KEY RULES & DEADLINES

Binding Agreement: Submission of signed contract constitutes a binding agreement; a \$500 nonrefundable deposit per booth is due within 10 days.

Cancellations:

By Jan 18 – refund less deposit.

Jan 19 – Feb 15 – 50% refund less deposit.

After Feb 15 – no refunds or waivers

Payments: All membership and booth fees must be paid in full by Feb 15, 2026.

Booth Assignments: PMA reserves the right to adjust booth locations as needed.

Staffing & Conduct: Booths must be staffed during all show hours. Each booth is for a single exhibiting company only. Partner or affiliate organizations must secure their own space. Professional conduct required; violations may result in removal or loss of future eligibility.

Move-In/Move-Out: Must follow official hours; early teardown prohibited. Items left behind may incur disposal fees.

Attendee Restrictions: Attendees must be 18 or older; non-exhibiting suppliers not permitted.

Booth Height Limits: 8' max height from back wall (for 5' depth). 4' max height from midpoint to aisle.

Décor Restrictions: No balloons, helium tanks, open flames or décor extending beyond booth perimeter. Must maintain ADA accessibility and not block exits, sprinklers or signage.

Noise & Sound: Microphones, audio and video must not disrupt neighboring booths. PMA reserves the right to limit excessive noise.

Food & Beverage: Sampling requires prior written PMA approval. Alcohol permitted only through PMA and venue coordination.

www.pma-dc.org/pmexpo-rules-and-regulations

THANK YOU TO TODAY'S SPONSOR



IRONMARK

SUCCESS, SIMPLIFIED



IRONMARK CAN HELP YOU WITH ALL OF YOUR TRADE SHOW NEEDS

- Displays
- Table Throws
- Counters
- Promotional Products
- Printed Materials
- Apparel

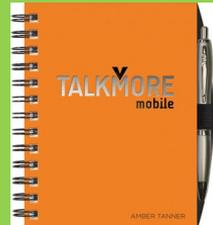
ITEMS THAT CAN BE USED AT OTHER EVENTS



INTERACTIVE AND THEMED PRODUCTS



PROMOTIONAL PRODUCT IDEAS FOR SOCCER/WORLD CUP THEME



PMEXPO COMMITTEE LEADERS

CHRISTOPHER WILMOT, CAM, CPM

Regional Vice President, Gates Hudson



ADRIANNE GRACIAS

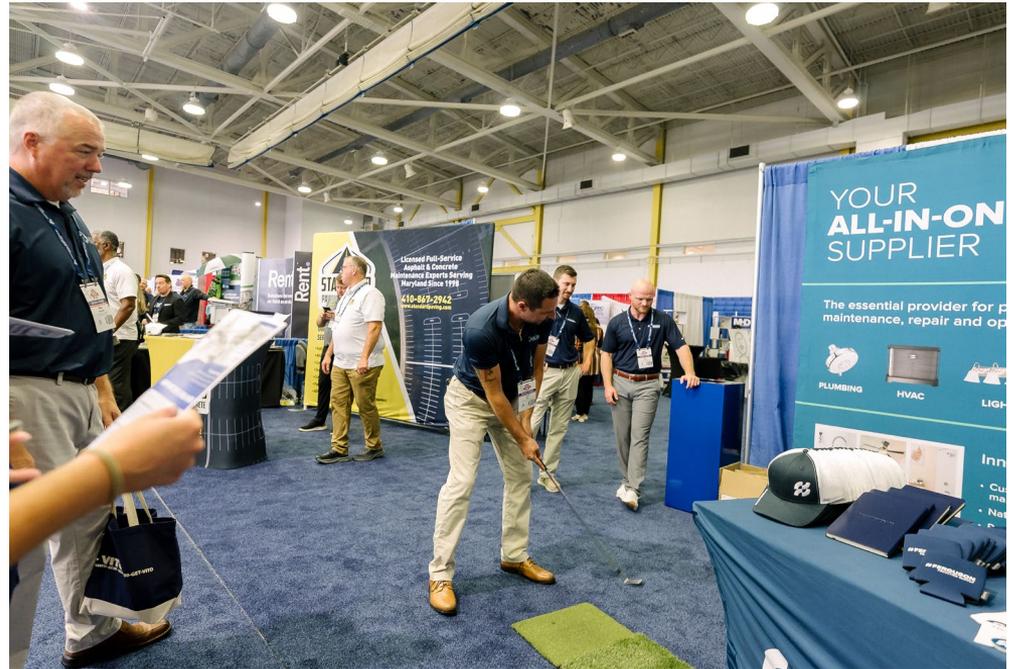
Director, Marketing, Tri State Restorations, LLC



NETWORKING WITH PM PROS CAN BE FUN AND E-A-S-Y!

E – ENGAGE

- Make sure that you have appropriate staffing to have someone available to draw folks to your table and ensure that you are keeping conversations brief but impactful. There are a lot of vendors, and many PM attendees will be looking to maximize their experience by meeting with as many folks as possible. I promise you more is less here!



NETWORKING WITH PM PROS CAN BE FUN AND E-A-S-Y!

A – ASK

- Ask questions, each PM Pro is going to have different roles and responsibilities. By determining their role in their organization as well as what their needs are, when budgets are due, etc... you can make the connection and secure the contact for follow up.



NETWORKING WITH PM PROS CAN BE FUN AND E-A-S-Y!

S – SET UP FOR SUCCESS

- Everyone likes cool stuff and a fun concept so when picking out tchotchkes or selecting your theme, take your time and think about what will be a “showstopper”. Really go all in on originality with costumes or thematic pops and you will stand out. A nice touch is something that allows them to play a game/leave with a personalized gift/create a memory. That picture they hang in their office that conveniently has your logo in the corner will outlast a business card 10 times out of 10.



NETWORKING WITH PM PROS CAN BE FUN AND E-A-S-Y!

Y – YOU ONLY GET ONE FIRST IMPRESSION

- So, make it a great one! Remember that our industry is small and while you may not immediately do business with a PM Pro, the relationship will last through their development. I have vendors to this day that I met while I was a leasing professional, who took the time to introduce themselves and check in from time to time.





EMBRACE THE THEME
...*SOC CER*



EMBLEM



TYPOGRAPHY

FWC2026 - Event Typeface

**FOOTBALL
LEGACY
WORLD
GAME ON
WECOME**

Noto Sans - Supporting Typeface

**International
Tournament**
Best Players
Teams
Goal

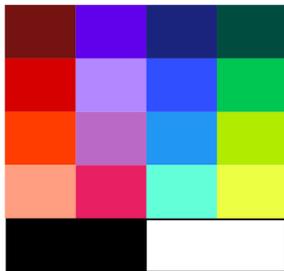
WORDMARK

**FIFA
WORLD CUP
2026™**

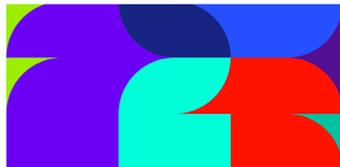
SLOGAN

**WE
ARE
2026™**

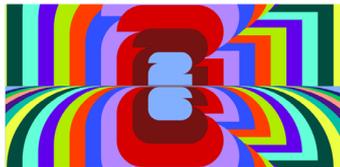
COLOUR PALETTE



UNIFY PATTERN



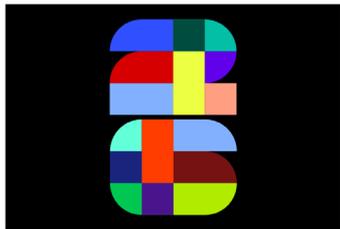
AMPLIFY PATTERN



26 GRAPHIC



TOGETHER GRAPHIC



EMBRACE THE
THEME
*...FIFA WORLD CUP
2026 BRANDING*

EMBRACE THE THEME ...*FIFA WORLD CUP HOST CITIES*

United States: Atlanta, Boston, Dallas, Houston, Kansas City, Los Angeles, Miami, New York/New Jersey, Philadelphia, San Francisco, Seattle

Mexico: Guadalajara, Mexico City, Monterrey

Canada: Toronto, Vancouver





FIFA WORLD CUP 2026

QUALIFIED TEAMS: PREDICTIONS



EMBRACE THE THEME
*...COUNTRIES OF THE
WORLD*



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LANDOVER, MARYLAND

PMEXPO

PRESENTING SPONSOR:



2026



EMBRACE THE THEME
...#GOALS



LIMITED SPONSORSHIPS AVAILABLE
KANDIS@PMA-DC.ORG





PLAY YOUR WAY TO PRIZES

EXHIBITOR LISTING

Confirm your exhibitor listing is correct!

- Company Name
- Address
- Website Link
- Social Media Links
- Organization Overview
- Associate Member Products & Services
- Contacts
- **NOTE: ONLY primary contact and those with management access can edit the exhibitor listing through the Member Compass***

The screenshot shows the PMMA website interface for an exhibitor listing. At the top, there is a navigation bar with the PMMA logo and links for Home, Jobs, Calendar, News, and Store. Below this is a secondary navigation bar with links for About, Directory, Membership, Publications, Events, Programs, and Career Center. The main content area features a profile for Brothers Paving & Concrete Company, including their logo, contact information (3022 Jamieson Blvd, 3902, Mississippi, VA, 20210; 703.993.1927), and social media links. A 'Back to Supplier Directory' link is also present. The profile is divided into sections: 'Organization Overview' with a 'Our Success Story' and 'The Split' section, and 'Products & Services' listing 'Asphalt Paving', 'Asphalt Paving Maintenance & Repair', 'Concrete, Concrete Maintenance & Repair', and 'Corporate Sponsor'. A 'Proudly Serving' section features a photo of a worker on a utility vehicle. A 'Contacts' sidebar lists Dan Lothman, Drew Sengul, Dylan Boyce, and Jack Banks. The footer contains contact information, quick links, and a note about PMMA's membership benefits.

PMEXPO BOOTH AWARDS

Best Pre-Show Marketing Campaign: The exhibiting company who best highlighted their brand leading up to the show via social media

Best Promotional Item: The booth has the most creative giveaway prizes, engagement promotions, and tchotchkes.

Best Theme Presentation: The booth has the most creative display that ties in best with the theme of the show.

Best In Show: The booth had the best overall in

THE POWER OF SOCIAL MEDIA

Use the banner on social media and on your website to promote.

Look for our posts on social media – LIKE & SHARE!

Download Your Banner Here: www.pma-dc.org/pmexpo-exhibitor-marketing

**I'M EXHIBITING AT
PMEXPO
2026**

WEDNESDAY, MARCH 18 | 9 A.M. - 4 P.M.
PRINCE GEORGE'S SPORTS & LEARNING COMPLEX
LANDOVER, MD

InterSolutions[®]
PROPERTY MANAGEMENT STAFFING SPECIALISTS
VISIT US AT BOOTH #9 & #10

**PROPERTY
MANAGEMENT
ASSOCIATION**

www.pma-dc.org/pmexpo-2026-booths



Step Out of the Day-to-Day. Step Into Better Solutions.

2026 PMEXPO
WEDNESDAY, MARCH 18
9 A.M. - 4 P.M.
Prince George's Sports & Learning Complex
Landover, MD

PMEXPO is the DMV's largest one-day property management event—bringing education and networking together to help you reach your #GOALS.

Why Attend PMEXPO

- Solve Real Problems in One Day**
Meet 200+ exhibitors offering products and services that help streamline operations, control costs, and save time.
- Learn What Actually Works**
Practical education on leadership, operations, leasing, maintenance, and compliance. Get full seminar access for just \$50!
- Make Better Decisions, Faster**
Ask questions, compare solutions, and leave with ideas you can apply immediately.
- Network with Purpose**
Connect with nearly 1,000 peers to exchange ideas and solutions to shared challenges.
- Explore the Exhibit Hall — and Get Rewarded**
Participate in the Play Your Way to Prizes program while visiting exhibitors for a chance to win up to \$4,000.
- Enjoy a High-Impact Day Out of the Office**
Step away from the day-to-day while gaining insight, connections, and momentum.




Big #GOALS. Simple Pricing

\$75 Full Access *Best Value*
Seminars, Lunch & Exhibit Hall

\$50 Extended Access
Seminars and Exhibit Hall

FREE Entry Access
Exhibit Hall

pma-dc.org/pmexpo

One day. Real solutions. No travel required.



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Exhibit Hall

pma-dc.org/pmexpo

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MARKETING FLYERS

Download marketing flyers here: www.pma-dc.org/pmexpo-exhibitor-marketing



JOIN US FOR A DAY OF #GOALS

Wednesday, May 18, 2026
9:00 am - 4:00 pm
Prince George's Sports & Learning Complex

🌐 Score Big at PMEXPO 2026 #GOALS | Booth #310

Will you be attending [Property Management Association's PMEXpo: #GOALS](#) on March 18? Step onto the field at PMEXPO 2026: #GOALS – The World Cup of Multifamily! 🏆🌐

This year, the multifamily industry is playing to set #goals and win—and [Tri State Restorations](#) is ready to help you score.

📍 Visit us on the field at Booth #310 and meet your all-star

restoration partner when disaster strikes. From emergency response to full reconstruction, we're the team you want in your corner.

Your ticket to recovery starts with [Tri State Restorations LLC](#) @ Booth #310!

🌐 Why Attend?

Join 800+ property management professionals and 150+ exhibitors for



MARKETING EMAILS

Visit the www.pma-dc.org/events/pmexpo-2026-attendee-portal for event details to include your messaging.



CLIENT PASSES

Visit the www.pma-dc.org/events/pmexpo-2026-attendee-portal
to register your clients!



BEYOND SMALL TALK: BUILDING REAL CONNECTIONS THAT LAST
TUESDAY, FEBRUARY 24, 2026
11 AM – 12 PM

WWW.PMA-DC.ORG/EVENTS/BEYOND-SMALL-TALK



Welcome to the PMA *OnPoint* Mobile App!

The Ultimate Hub for the Property Management Association!

Stay connected with industry peers, register for events and access the latest updates - all in one place. Whether you're networking or learning, PMA's app makes it easy!

Scan the QR Code for your devices and download the app today!

Download Now!



iOS



DOWNLOAD NOW



Download the
App Now





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