

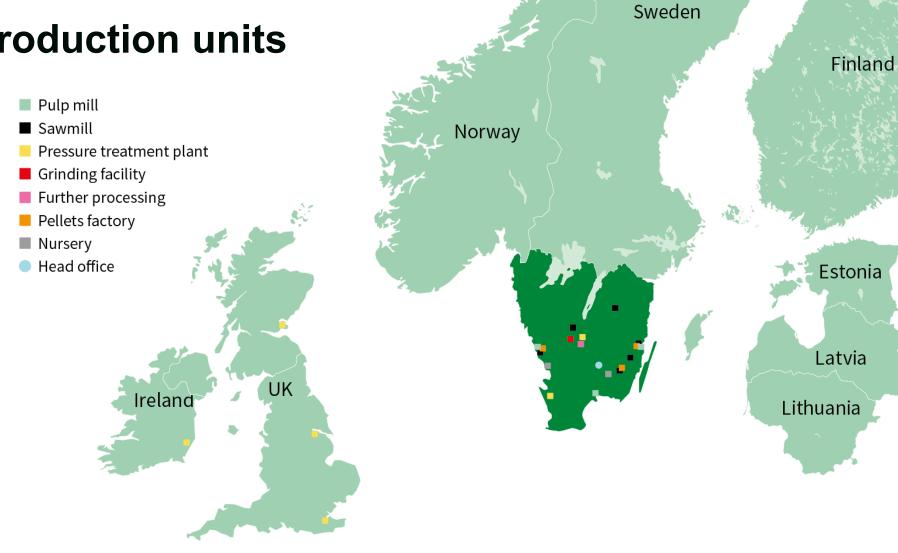








# Södra's production units





# Our product areas













Electricity



Heating



Biomaterials

Paper pulp



Seedlings



Wood products



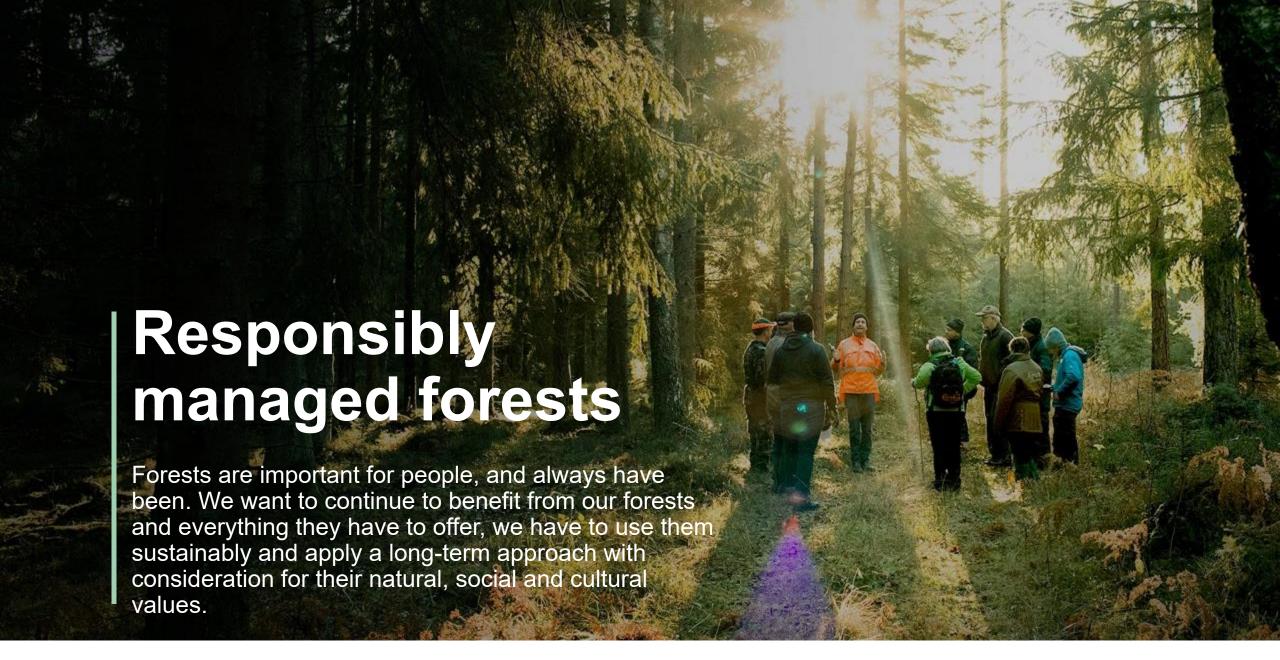
Södra 2024

2.8	Members' forests Million hectares	52,000	members
29	Net sales SEK billion	3,200	emloyees
24	Forestry member teams	17	Wood volume million m <sup>3</sup> sub
03	Pulp mills	07	sawmills
01	Factory for cross laminated timber		







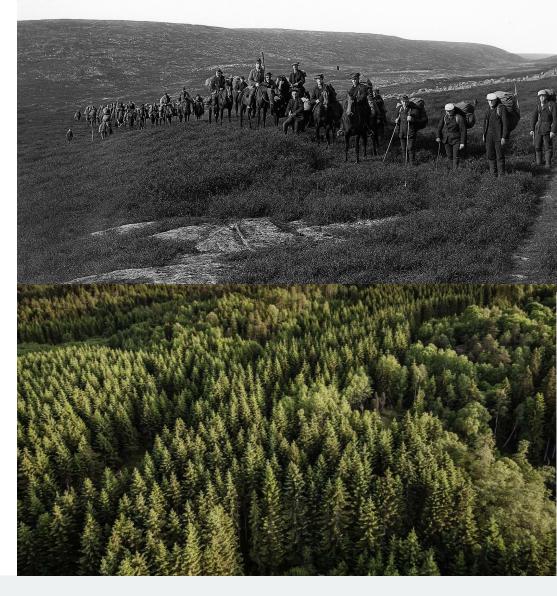




# The Swedish forest landscape changes over time



- 120 years ago heathlands and sparse or no forests at all dominated the landscape.
- Today, growth in Swedish forests significantly exceeds harvesting the timber stock is increasing.





Götaland – A forested region in Sweden

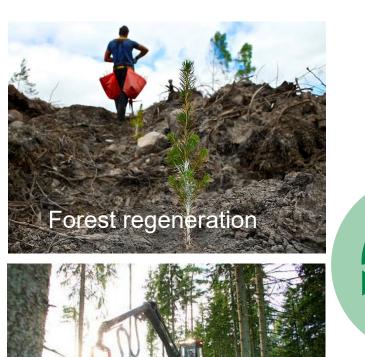
- 63% of the land area is forest land.
- 80% of the forest land is owned by private forest owners.
- **50**% of all privately owned forest land in Götaland is owned by members of Södra.
- Forestry is small-scale and family-run, with an average final felling area of 1.5 hectares; 58% of all final felling's are smaller than 2 hectares.







## The rotation period in the forest



Harvesting









# Responsible Swedish forestry backed by certification

Examples of the requirements a certified (FSC and PEFC) forest owner follows in Sweden:

- Forest measures are carried out so that high conservation values are not destroyed, and environmental considerations are taken into account in all forestry measures
- At least 5 per cent of the forest area is set aside
- A certain proportion of the forest area is managed with adapted methods to benefit environmental or social values
- PEFC-certified contractors are hired for measures in the forest
- Internal and external audits
- Using the green forest management plan









# Family forestry – Commitment over generations

# Södra's forest ownership structure reflects a rich and diverse social landscape.

- Half of Sweden's forest land is owned by private individual owners
- Almost 40% of forest owners are women
- About 3 out of 4 estates are acquired from family or relatives
- The different goals of family foresters contribute to variation in the forest landscape



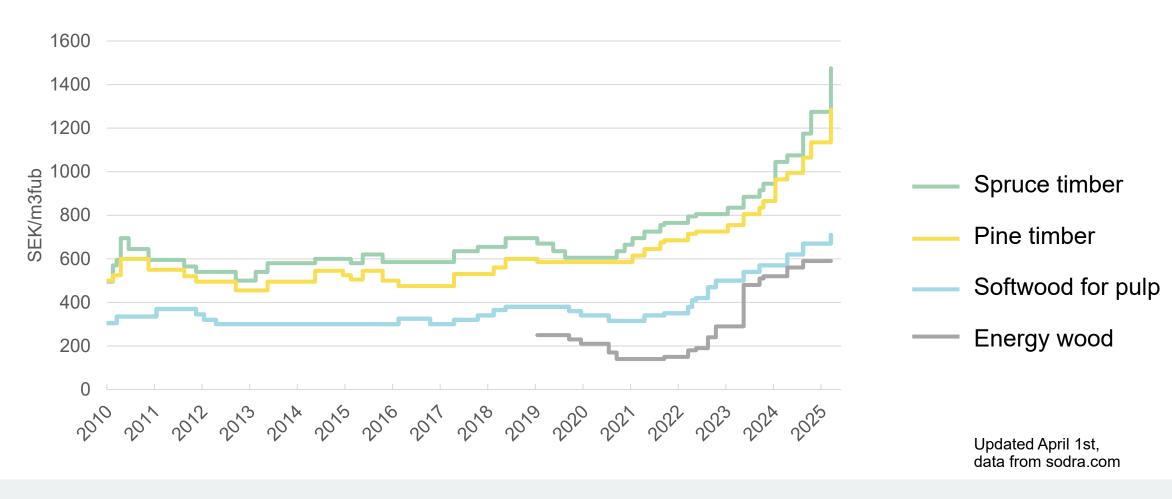


## Many different things affect the wood market





#### Wood price development in southern Sweden





# What to do when the raw material cost increases?

- Remember our role as an economical association
- Increase the ability to pay
  - Be more efficient
  - Produce more products from the same raw material



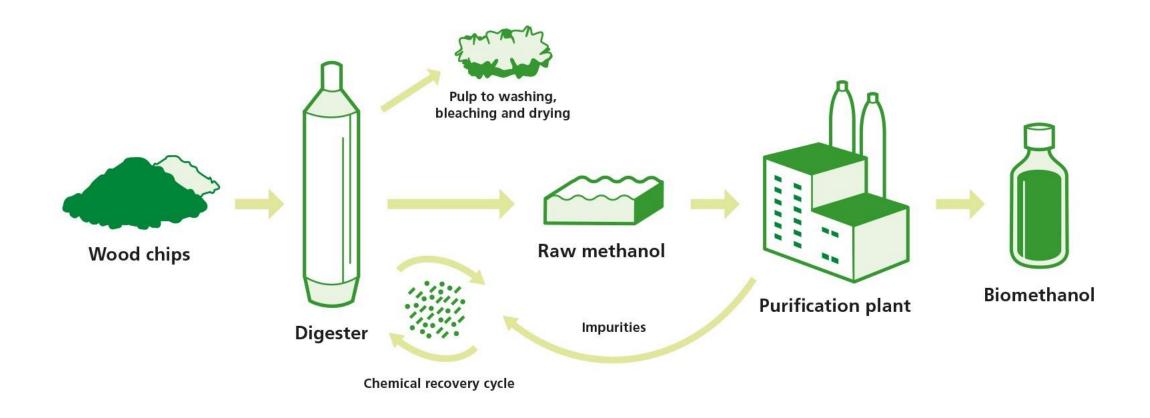






# Methanol is formed in all Kraft processes around the world

## Södra's biomethanol process







# Saves 94% GHG emissions

Fuel	g CO₂eq/MJ
Diesel	95
Gasoline	93
Renewable Diesel (HVO100)	22
Biodiesel (FAME100)	25
Ethanol (E85)	33
Biogas (70/30%)	20
Liquid Forest™ Biomethanol	5.3







#### What's tannin?

- Polyphenol oligomers and polymers present in plant tissues
  - Protects the plant against herbivores and parasites
- The astringency from the tannins is what causes the dry and puckery feeling in the mouth when drinking red wine or tea, or eating an unripened fruit
- Used for hundreds of years in the process of tanning hides to leather using bark from various trees
- Tannin is great at binding to amino acids/proteins and other organic compounds









#### **Tannin from Södra**

No Additives

Natural derived from the current industrial process

Low CO<sub>2</sub> emissions

100% traceability of origin

FSC and PEFC certification



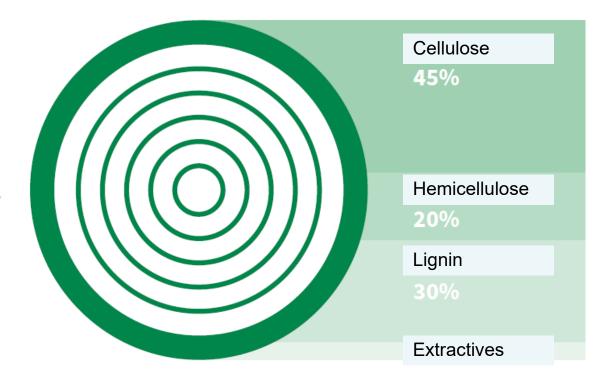






### What's lignin?

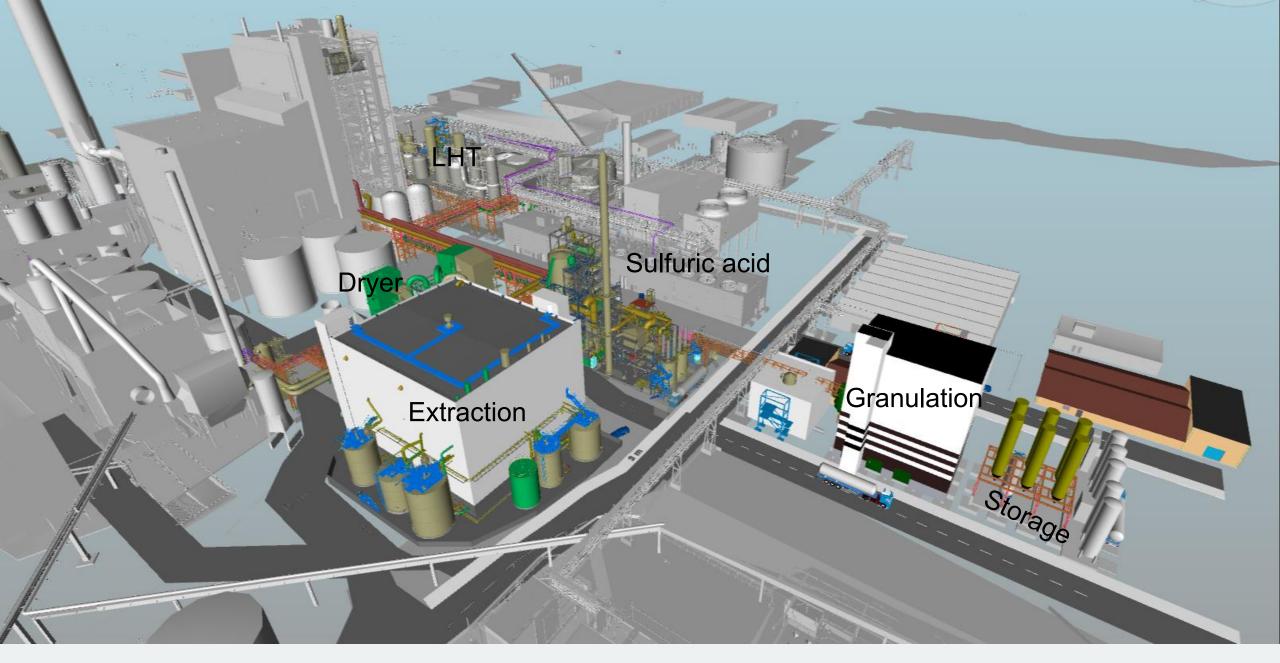
- All biomass (trees, grass etc.) consist of cellulose, lignin and hemicellulose.
- Lignin (15-35%)
  - The bonding part of the tree
  - Strength and the typical hard structure
  - Transport water and nutritions in the tree
- Lignin is a degraded macromolecule made out of phenolpropane units

















### The lignin application space

- Increased focus on usage of renewable carbon in existing value-chains
- The largest application for kraft lignin is resins
- Many applications are growing
- Future growth also in high-end applications





