#### PINOVA HOLDINGS

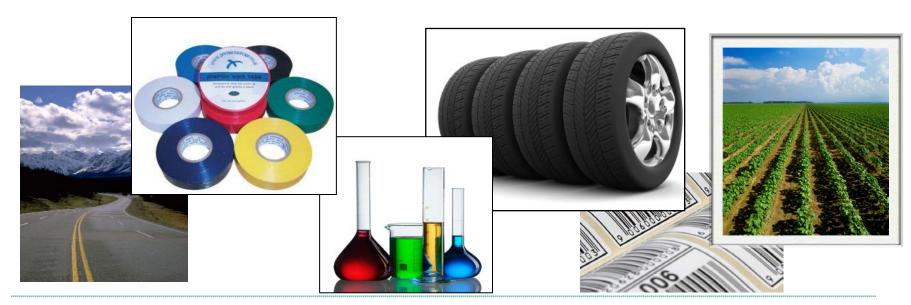
#### Pinova Performance Specialties

Business, Market and Product Overview



### Pinova Performance Specialties : At a Glance

- A division of Pinova Holdings, a portfolio company of TorQuest Partners
- Established in 1911 in Brunswick, GA the Birthplace of Rosin Chemistry
- Provide premium technology solutions for high performance applications
- Aligned with the global leaders in the Adhesives, Construction, Tire and Rubber, Agriculture and Industrial markets



## Pinova Performance Specialties: A Century of Innovation Drives our Future Growth



- For over a century, Pinova has provided premium performance resins made from renewable, sustainable raw materials to meet the exacting standards of customers worldwide.
- Pinova manufactures state-of-theart specialty resins for many of the world's essential industries and well-known brands.
- Pinova is dedicated to innovation, sustainability, enduring quality and customer service.

## Pinova Performance Specialties : Key Moments in Our History

1911

Using a patented process for pine rosin extraction, Homer Yaryan builds the Brunswick, GA plant. This is the birth of The Yaryan Naval Stores Company.



1938

Vinsol® resin production begins and becomes the industry standard for the concrete air entrainment and asphalt emulsion markets.

1920

Hercules acquires the Yaryan Naval Stores business

1910

1920

1930

1940

1950

Blast your Stumps with
HERCULES DYNAMITE

1913

Hercules is formed as a dynamite producer

1928

The Brunswick plant implements a new patented process for refining wood rosin called Pexite®, which becomes the building block for all future wood rosin derivatives development.

1942

Rosin esters receive initial regulatory approvals for use as food additives.



#### Pinova Performance Specialties: **Key Moments in Our History**

1968



Hydrogenation technology becomes a core competency with the production of Staybelite® and Foral® AX hydrogenated rosins. Both products are rapidly formulated into pressure sensitive adhesives.

1982

Piccolyte® polyterpene resins are manufactured and gain broad regulatory clearances for use as ingredients in food contact applications and as agricultural adjuvants



1960

1970

1980

1990

2000

1969

Pinova® Ester Gum 8BG is authorized by the US FDA as a weighting agent in oil and water based beverages. Ester Gum 8BG becomes the preferred weighting and clouding agent for the beverage industry.



2002

The stump milling process is automated to improve yield and efficiency. Less water and energy are used to grind pine stumps.

## Pinova Performance Specialties: Present Day – Investing for Growth

- TorQuest Partners acquired the Brunswick plant in 2010, and Pinova was formed
- Invested across the business to position for success :
  - Increased capacity in wood processing and grinding
  - Consolidated process control rooms
  - Improved systems infrastructure
  - Increased resources focused on innovation and growth



## Pinova Performance Specialties: Products for Demanding Performance Applications

#### Adhesives :

- Pressure Sensitive Adhesives
- Hot Melts Adhesives
- Tapes and Labels
- Non-wovens

#### Agricultural :

Adjuvants

#### Industrial:

- Foundry Resins
- Polymer Modification



## Pinova Performance Specialties: Products for Demanding Performance Applications

#### Construction :

- Asphalt
- Concrete
- Road markings
- Stucco



- Paints and Coatings
- Tire and Rubber







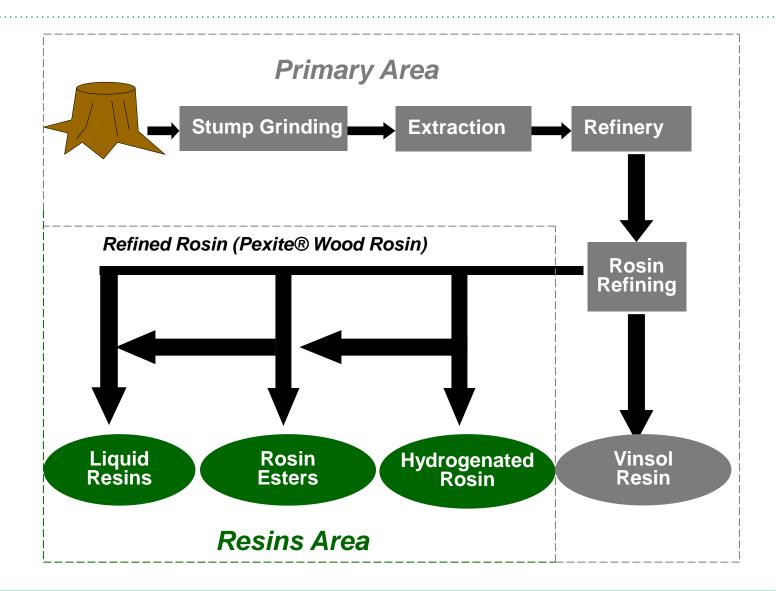


#### Pinova Brunswick Plant : Two Primary Product Streams based on Natural Resources

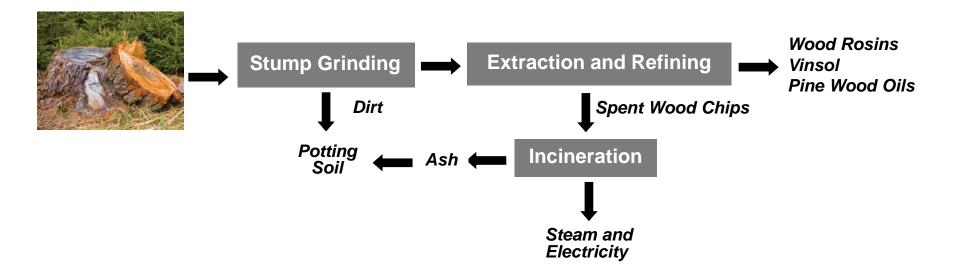
- Pinova has two primary production streams, both of which utilize natural and renewable resources as feedstocks
- Rosin Resins based on wood rosin from pine stump wood and gum rosin from live pine trees
- Polyterpene Resins based on limonene and crude sulfate turpentine (CST)

# Rosin Products Pine Stumps Pine Trees Kraft Pulping Citrus Processing Wood Rosin Gum Rosin CST d-Limonene

### Pinova Brunswick Plant: Rosin Production Process and Product Flows



#### Pinova Brunswick Plant : Utilizing our By-Products to Maximize Efficiency



We maximize efficiency by using all of the by-products from stump processing :

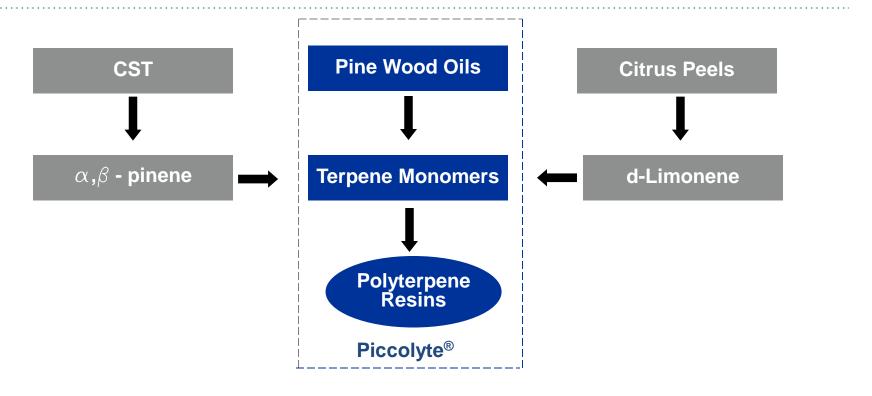
- To fuel our facility: Spent wood chips are burned to generate 100% of the steam and 25% of the electricity required to operate the Brunswick plant.
- To beautify and benefit our community: Dirt removed from the incoming pine stumps is combined with the ash from the incinerator to create potting soil provided to a local business in support of our community.

#### Pinova Brunswick Plant : By-Products are Upgraded to Provide Terpene Feedstocks

- Feedstocks for Polyterpene Resin production are derived from by-products that are generated from other industries :
  - Crude Sulfate Turpentine (CST) generated from the kraft paper pulping process
  - Citrus peels from juice production
- Polyterpene Resins are based upon alpha / beta pinene monomers produced from CST and d-limonene monomers produced from citrus peels
- Renessenz, our sister company, has the world's largest CST fractionation capacity

## Kraft Pulping Citrus Processing Crude Sulfate Turpentine (alpha and beta pinene) Crude Sulfate Turpentine (alpha and beta pinene)

## Pinova Brunswick Plant: Polyterpene Production Process and Product Flows



Piccolyte® Polyterpene resins are produced by:

- The cationic polymerization of high purity resin grade monomers
- A food grade process which is unique to Pinova
- A proprietary technology that enables the customization of product properties

## Pinova Brunswick Plant : Process Quality Certifications

## Demonstrated commitment to quality processes and systems:

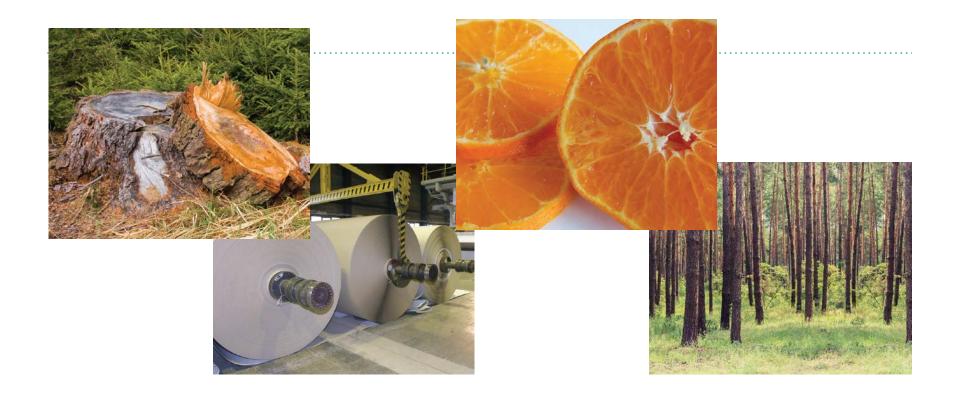
- ISO 9001
- Responsible Care 14001
- Global Food Safety Initiative and SQF 2000







ISO 9001 is a registered trademark of International Organization for Standardization. Responsible Care is a registered trademark of the American Chemistry Council. SQF is a registered trademark of Safe Quality Foods.



## Global Leadership in Specialty Ingredients and Performance Chemicals from Natural and Renewable Materials

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#### Thank You

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