

THE **IMPACT** CODE

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No one can go back and make a brand new start but anyone can start right now and make a brand new ending.

- If you think you are too small to make an **IMPACT** try going to bed with a mosquito in the room.



- IN THE ROOM

If you are in the room, be in the room.



How many of you talk to yourselves?

- COACH

- COMMENTATOR

IMPACT

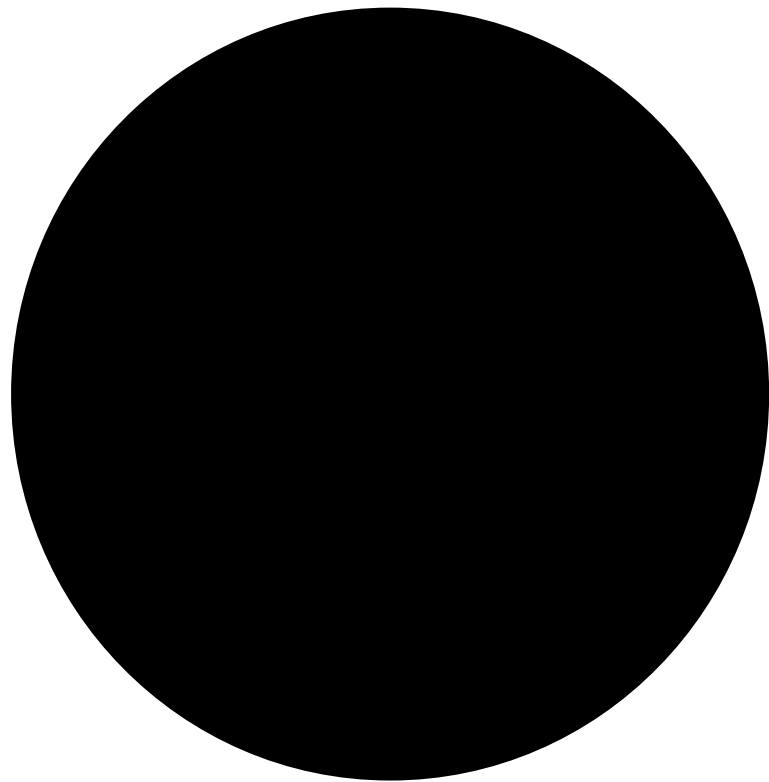
- MODEL OFF THE BEST

OPPORTUNITYISNOWHERE



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Turning Limited People Limitless



IMPACT

- PASSION

How do you motivate the team?



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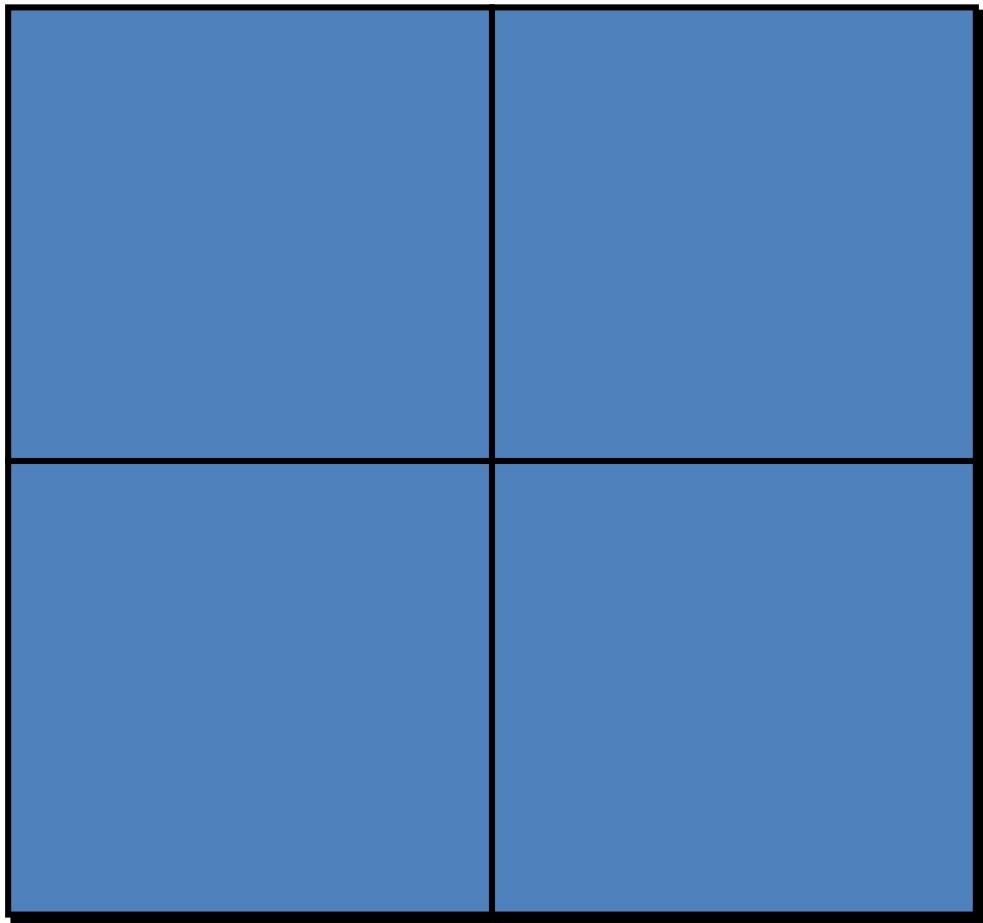


IMPACT

- ACTION

Communication

**Do you realise - It's
a zoo around here?**



- Sociable
- Dynamic
- Demonstrative
- Enthusiastic
- Persuasive

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- Dynamic
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- Competitive
- Demanding
- Determined
- Strong-willed
- Purposeful

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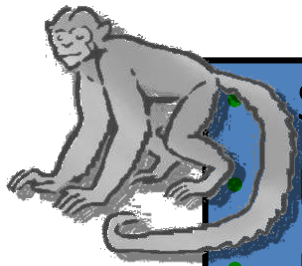
- Caring
- Encouraging
- Sharing
- Patient
- Relaxed

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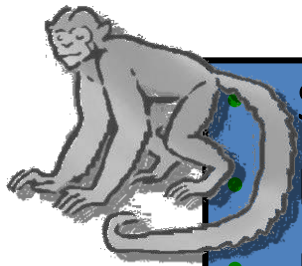
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- Cautious
- Precise
- Deliberate
- Questioning
- Formal



• Sociable • Dynamic • Demonstrative • Enthusiastic • Persuasive	■ Competitive ■ Demanding ■ Determined ■ Strong-willed ■ Purposeful
■ Caring ■ Encouraging ■ Sharing ■ Patient ■ Relaxed	■ Cautious ■ Precise ■ Deliberate ■ Questioning ■ Formal



Sociable

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Competitive

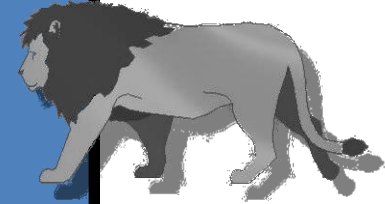
Demanding

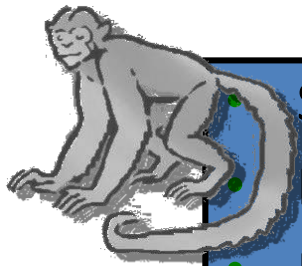
Determined

Strong-willed

Purposeful

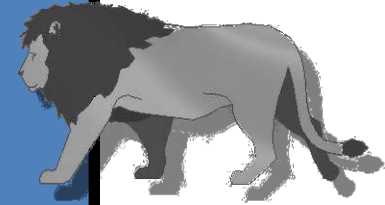
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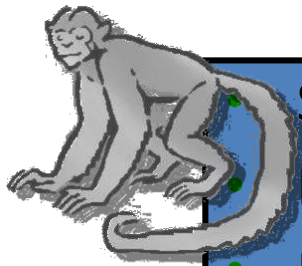
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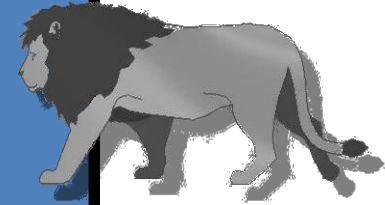
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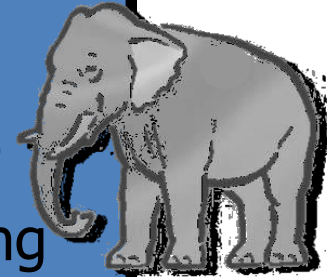
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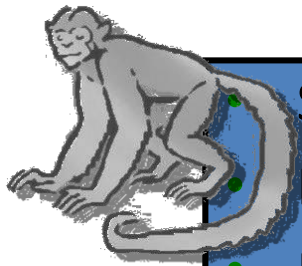
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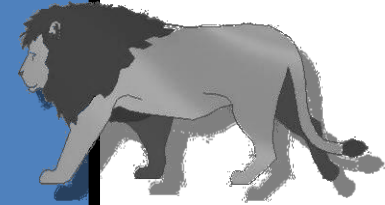
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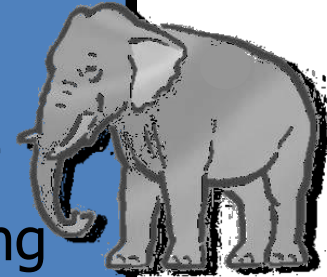
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What food are you feeding your animals?



It's a
ZOO
around here



IMPACT

- TRUST





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Turning Limited People Limitless



To continue the learning

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- Books by Nigel Risner
- The Impact Code
- It's a Zoo Around Here
- You Had Me at Hello
- Ten Heads are Better than One
- www.nigelrisner.com
- + 44 208 447 1732