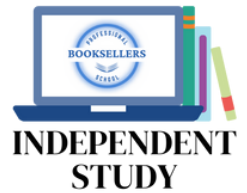




Ingram Wholesale Terms FAQ



What are IBC's standard discounts for books?

Find Ingram's current discount terms on Ipage by visiting HELP -> FAQs -> Discount/Terms. This info will cover discounts applied to titles with the REG discount code.

What is Ingram's Free Freight Policy?

Free Freight qualification is currently 20+ units shipped from a single warehouse.

What are Short or Net discounts?

Short titles are generally not available from publishers at full Trade/Reg discounts. Thus, Ingram extends a Short or Net discount on these titles that is commensurate with the publisher discount. Net titles receive no discount.

How do customers know the discounts they will receive on titles?

iPage makes it easy for customers to see their expected discounts. If you are reviewing a selection list you've built in iPage, you can use the "Price This List" function to have the complete list of titles' expected discounts returned. Publisher retail list prices and discounts are subject to change.

Where do I find a title's discount code?

The REG/SHORT/NET codes, or in some cases, the exact discount percentage can be found listed on the title detail page next to the US Retail Price (USR Price).

The Last Thing He Told Me

Contributor(s): [Dave, Laura](#) (Author)



ISBN: 1501171348 EAN: 9781501171345

Publisher: [Simon & Schuster](#) ([View Publisher's Titles](#))

US SRP: \$27.00 US - (Discount: REG)

Binding: Hardcover

Pub Date: May 04, 2021

Copyright Date:

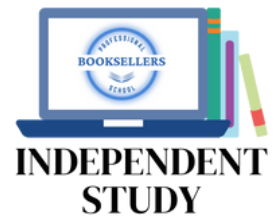
Annotation:

"When her husband of a year disappears, Hannah quickly learns he husband's teenage daughter, who hates her"--

Formats:



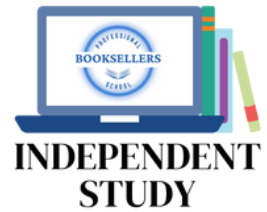
Ingram Terminology



- **Booklove** - yearly incentive program, gives you credit against your account if you meet ordering requirements
- **Committed** - stock for this order has been secured but has not entered Processing
- **DC Pairs** - your Primary and Secondary Warehouses in combination
- **Ingram Spark** - Ingram's Print on Demand and distribution service for individual self-published authors
- **Indie Vault** - books reserved in Ingram warehouses for sale to Indie bookstores; show up differently in ipage. Must be ordered via ipage.
- **IPS** - Ingram Publisher Services. Umbrella term for all Publisher Direct ordering provided by Ingram. receive "free" freight at a minimum of 20 pieces shipped; the backup warehouse where orders may cascade if items are not available in the Primary Warehouse. There are five branches of IPS:
 - IPS - some publishers are grouped under a subset also known as IPS
 - Ingram Academic - a subset of IPS
 - Consortium - a subset of IPS
 - PGW - a subset of IPS
 - Two Rivers - a subset of IPS
 - Frontlist from these groups is sold by a variety of arrangements, including Ingram Pub Direct reps, commission groups, and publisher's own sales reps.
- **IPS Cart** - a separate ordering cart available on Ipage solely for ordering the IPS family of titles from the IPS warehouse and the only way to receive the publisher-direct IPS terms via Ipage.
- **Lightning Source** - Ingram's Print On Demand (POD) service for publishers (must have a minimum number of titles in print)
- **Primary Warehouse** - one of two warehouses assigned to an Ingram wholesale account making up the DC pairs and which receive "free" freight at a minimum of 20 pieces shipped; the warehouse to which orders will default first.
- **Processing** - the packing list has been generated and Ingram is actively moving to pick, packing, and ship the items
- **Publisher-Direct Warehouse (AKA Jackson Central)** - the Jackson warehouse services IPS ordering and receiving exclusively; not a wholesale warehouse.
- **Secondary Warehouse** - one of two warehouses assigned to an Ingram wholesale account making up the DC pairs and which receive "free" freight at a minimum of 20 pieces shipped; the backup warehouse where orders may cascade if items are not available in the Primary Warehouse.
- **Selection List** - an Ipage feature that allows users to create lists of titles that can be saved, sorted, stock checked, notated, and converted to wholesale orders.
- **SHOP** - Single Holding Order; a method for reserving items immediately but not having them ship until you hit a threshold/trigger
- **Street Smart/Street Smart Select** - Street Smart titles are Ingram's curated list of new releases subject to hard street dates. Street Smart Select titles are a subset of this list that require special handling with a minimum required order for on time delivery.



Putting Your Ingram Account to Work



Check your account settings:

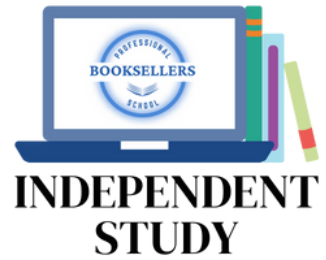
- Does the 20-piece hold for shipping make sense for your account? Contact your rep to set up.
- Are your co-op reports visible in Ipage? Contact your rep for access
- Have you checked your Booklove goal?
- Have you customized your Ipage homepage with the lists or features you use most often?
- Do you receive the print Ingram Advance if desired?
- Does your account default backorder cancel date still work for your business?
- Do you have the DTH option turned on?

Check your POS settings:

- Does your POS system allow electronic ordering to Ingram, either through a dedicated process or via PubNet? Is it set up?
- Does your POS offer in-system Ingram warehouse stock check? Is it set up?
- Does your POS system offer the option of an Ingram (or other) secondary database for quick entry of new titles or special order details? Is it set up? (Fees may apply)
- Do you have Ingram Publisher Services entered as a separate vendor from Ingram Book Company? Do the IPS titles have IPS as the vendor of record?
- Does your POS system accept electronic Purchase Order Acknowledgements (POAs) or Advanced Shipping Notices (ASNs) from Ingram? Is that connection set up?



Putting Your Ingram Account to Work



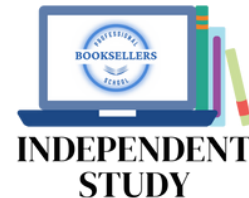
Top Takeaways



- **Understanding Ingram warehouses and shipping is key to getting desired orders results and limiting costs**
 - Know your DC Pairs
 - Set the 20 piece shipping minimum or monitor order types closely
 - Understand shipping and release times, including street dates
- **Ipage can serve as a nearly comprehensive database for research, ordering, and data work**
 - Ingram lists titles from a wide variety of publishers, even for titles they don't stock
 - Resources like Power Search and Selection lists allow you to research and organize titles for buying
 - Data downloads offer options to use the data in a variety of ways
- **Reviewing your Ingram account with a rep regularly can help ensure settings are optimized and any new programs are utilized**
 - Ingram's program offerings are numerous and can change, or your store circumstances can change
 - Use your rep as a resource



Order Types, Free Freight, Order Status, and Backorders



Quick Reference

Note: if your store used the Shipping Hold feature with Ingram Wholesale, your account will not follow the standard order type behavior. See the Suggested Ordering Recipes handout for information.

Three main order types used when ordering through Ipage:

EO - immediate, **CE** - combine with next order, **DH** - Direct to Home

EO (Combining, Immediate)

- o Generates an order/packing list immediately
- o Combines with other orders
- o Free freight eligible
- o Uses DC pairs

CE (Combining Order, combine with next order)

- o Doesn't generate an order/
packing list immediately
- o Combines with other orders
- o Free freight eligible
- o Uses DC pairs

DTH (Direct to Home)

Changes ordering screen to allow entry of drop-ship address, the shipping service, gift message, and DTH type - standard, military, international, and bulk (50+ units).

Backorder Options - Hold, Release, Cancel Date

HOLD

hold
backordered
items and ship
them with your
next order.

RELEASE

ship items immediately as they become available. (Released items may not be eligible for free freight and could ship at your expense if minimum free-freight eligible quantities are not met).

BACKORDER CANCEL DATE

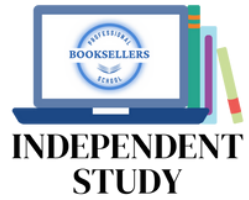
specify a date when the backorder should be cancelled if something other than the account default is needed. Backorder cancel dates can be updated from the Backorder Items page linked on the Order Status main landing page.

Free Freight

- Applies to all wholesale warehouses
- 20 pieces minimum per shipment, per warehouse
- Every shipment, free or paid freight, will also have the fuel surcharge applied
- Accounts can apply a 20-piece hard minimum on shipments from DC Pairs by contacting their wholesale rep. This minimum will override all other release mechanisms, such as backorders becoming available and street dates approaching release date.



Order Types, Free Freight, Order Status, and Backorders



Common Ingram order status-

- Committed: stock is earmarked for this order, but a packing slip has not been generated
- Processing: stock is earmarked for this order, a packing slip has been generated and Ingram is actively picking/packing the order
- Invoiced (sometimes Shipped, briefly): the order is complete on Ingram's side and has been turned over to the shipper. A tracking number is generally available at this point if applicable.
- Cancelled: As it says, order has been cancelled by the store or by Ingram. This can happen if the item becomes unavailable, if the order goes past the backorder cancel date, or sometimes for no obvious reason. These cancellations are generally silent.
- Backordered - Ingram has the order and is waiting for stock to become available

Use order status search to view order information:

Choose "Orders" followed by "Order Status" from the top menu. Choose "Order Status Search" found at the right margin of the screen.

- To find the status of a specific order, choose Order Status "All" at the left. Next, select how you would like to search such as by ISBN or PO number and enter those details before hitting search.
- To find a list of orders that may have been canceled, select Order Status "Canceled" at the left and the criteria you choose at the right. A good way to locate unknown canceled orders is to regularly check for cancellations over a set of orders dates to see if anything has fallen through. See below an example of the Order Status Search set up to check for canceled orders that were originally placed during October 2022

Order Status Search

To search for orders, click the radio button next to the overall category you wish to check.

☐ All
☐ Committed
☐ Processing
☐ Backorder
☐ Shipped/Invoiced
☒ Cancelled

(Optional)
To further refine your search, click the drop down menu arrow and select information. Or to simply search by date, fill in the range of order dates. Click submit to launch your search.
Note: The Order Status Search uses abbreviated title names. For better Abbreviations under the Order section of Site Help for details on short t

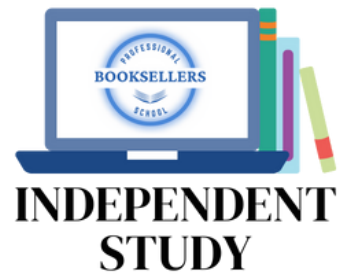
Product Code =

☐ Include data from all Ship-to accounts under this Bill-to Account

OR
Order Date (MM/DD/YYYY):
From To



Ingram Book Company (Ingram wholesale) VS Ingram Publisher Services (publisher direct)



Ingram serves as both a wholesaler and publisher distribution agent. For wholesale business, Ingram Book Company (IBC) stocks millions of books and gift items from thousands of publishers and companies from around the globe in their various warehouses, making them available for retailers to purchase. All books ordered wholesale that ship from a single warehouse are counted toward the 20 item threshold for free freight. The standard discount is widely variable based on store sales, account type, and individual publisher-set terms.

Ingram Publisher Services (IPS) serves as the primary distributor for hundreds of publishers, so buying these titles from Ingram Publisher Services is buying them directly from the publisher. Each publisher sets their own discount terms, though most offer a standard 46% discount. The IPS order minimum is 15 units for free freight.

Customers get publisher-direct discounts (often higher than wholesale) when ordering via ipage, IPS-specific EDI, sales rep, or IPS customer service.

ON IPAGE:

- In a search result list, titles having any of the following tags -- **IPS, PGW, Two Rivers, Ingram Academic, Consortium** -- are available for direct order.
- On a title detail page, any book or product having the **IPS, PGW, Two Rivers, Ingram Academic, Consortium** tag is also available for direct order.
- Look for the second, green stock availability box under 'Buy from IPS' and use the green 'add to cart' button.



**Ingram Book Company
(Ingram wholesale)**

VS

**Ingram Publisher Services
(publisher direct)**



SOME PUBLISHERS WHO USE IPS IN 2024:

**Akashic Books
Cambridge University Press
Chiltern Publishing
City Lights Books
Columbia University Press
Europa Editions
Fodor's Travel
Grove Atlantic, Inc.**

**Milkweed Editions
NYU Press
Princeton University Press
Spiegel & Grau LLC
Taschen
Theatre Communications Group
Tuttle Publishing
University of California Press**

**Ingram Wholesale,
AKA Ingram Book Company**

Ingram Publisher Services

- intermediary between publishers and bookstores
 - buy and warehouse titles from thousands of publishers, large and small
 - most titles also available directly from publishers
 - re-sell to stores at a discount
 - discount % less than direct from publishers
 - charges restocking fees on returns
 - 4 warehouses: PA, TN, OR, IN
 - 20 units from one warehouse for free freight
 - 30 days End Of Month dating on invoices
 - has sales reps specifically for wholesale issues
- distributes titles on behalf of certain publishers
 - only source for those books
 - offers full trade discount (typically 46%, but can vary)
 - full credit returns
 - list of publishers always changing
 - IPS, PGW, Two Rivers, Ingram Academic, Consortium are the individual brand groups
 - Warehouse in Jackson, TN
 - 15 units for free freight
 - 60 days EOM dating on invoices
 - has sales reps for most, but not all, their publishers



Direct to Home



Ingram's Drop Shipping Service

What is Direct to Home?

Ingram will drop ship almost anything they carry to residential, military, or commercial addresses, including your store address

How is Direct to Home Accessed?

Place Direct to Home orders through Ipage

Why use Direct to Home?

- Because the customer special order is being shipped anyway
- Because it can be cheaper to pay the DTH fees than regular freight to pull a needed item from an alternate Ingram warehouse
- Because the "Send to Ingram" button isn't available on an IndieCommerce order
- Because it's a way to outsource the packing and shipping to Ingram

What are the fees and shipping costs with Direct to Home?

You are charged \$.65 per item, with a \$4.00 maximum for orders of seven or more copies of the same item in the same shipment (as long as no additional services are ordered for these items). The overall maximum charge for a Direct to Home shipment is \$20

Shipping Fee Chart

DTH Shipping Instructions	One Unit	Each Additional Unit
Economy Mail	\$4.00	\$1.25
USPS Media Mail Insured	\$6.50	\$1.50
Domestic Ground Residential	\$7.00	\$1.00
USPS Priority	\$8.50	\$2.50
Domestic Ground	\$9.00	\$1.75
Domestic 3-Day Select	\$10.50	\$2.00
Domestic 2nd Day Air	\$11.50	\$2.00
Domestic Next Day Air	\$15.50	\$2.25
Next Day Air Sat. Delivery	\$23.00	\$5.00
<i>International DTH Rates</i>		
Standard Intl Shipping	\$13.00	\$11.00
International Courier Trackable	\$34.50	\$13.00

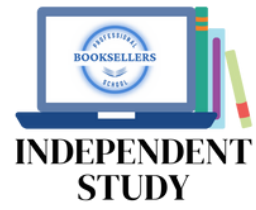
Bulk DTH orders: defined as 50 pieces shipping from one DC Pairs warehouse, these orders get "free freight," pay only the per item fees with the max of \$20 per order.

Additional Things to Know:

- Backorders are accepted with DTH, but each item that goes to backorder will be created as a separate PO by Ingram and will incur individual shipping and handling fees.
- Pre-orders are accepted and will generally ship such that the customer will receive the book within one day of the release date.
- Packing slip customizations include removing the pricing and adding gift messaging.
- All shipments will reflect the store as the shipper and return addressee.



Small Store Strategies to Meet Ingram's Minimum

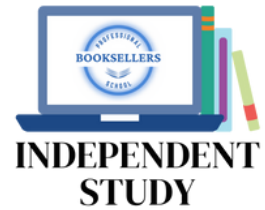


Stores with a lower new book sales volume tend to have a harder time making Ingram's minimum order at least once per week, especially now that it has risen to 20 and no longer includes IPS titles. Here are some strategies that are working for our instructors that may help you.

- Set a shipping hold so that orders hold for 2 weeks to meet the 20-unit shipping minimum and then ship, rather than cancel. Since Ingram now has no order minimum, this lets you place frequent small orders so you are committing their in-stock inventory to your account and can feel confident you can get the titles for your customers.
- Pick which of your DC Pair warehouses has the best inventory for your store and only shop that one warehouse.
- Embrace backordering! Why try to order at the exact magical moment that everything you need is in stock? It's an exercise in frustration. If you need it, you need it. If you have the shipping hold enabled, set all orders to backorder (you may want to expand your backorder cancellation window) and run an ipage cancellation report weekly.
- If you have a shipping hold set, submit customer special orders to Ingram immediately (or at least daily) since they now have no order minimum. Tip: if you have the shipping hold set, you can send all orders as EO.
- Experiment with revising your customer special order promise and see if customers continue to order from you anyway. For in-stock titles, try language like, "We have that in our warehouse and should have it in the store within a week. Do you need the book by a certain date?" (Measure the percentage that follow through with an order using your current language for a week, and then switch to the new language and measure that rate for a week.)



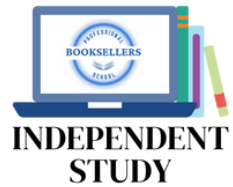
Small Store Strategies to Meet Ingram's Minimum



- Once or twice a week, run restocking reports sorted by your last received date. For titles that sold within 30 days, re-order from Ingram, making sure to set the books to backorder. (You can re-order everything from Ingram, but be conscious of how that will affect your cash flow on slower moving titles.)
- Look at the minimums for your publisher accounts and how long it takes you to hit them. Pick the most difficult one and always re-stock those titles through Ingram.
- Build up lists of backlist titles you only need to stock at specific times of year (school reading, holiday displays, etc.). Send some of those orders to Ingram if necessary.
- Check whether you can re-order any of the sidelines you carry through Ingram. This has the added benefit of letting you order singles and possibly increasing your turn.
- Pick a retail price point, such as \$5.99 (e.g., many kid's paperback books), and restock anything at that price point or below from Ingram. The lost margin is tiny.
- We DON'T recommend ordering merchandise you don't really need, just to hit the minimum. Instead, perhaps you could run a regular Release Day promotion: "We're excited about our new releases [insert pic], but if we missed ordering anything you were eagerly anticipating, we've got you covered. Place a special order with the store for anything that was published in the past 2 weeks and get x% off!"
- Use iPage advanced search to find a bunch of high demand titles in an area you want to experiment with, or beef up, and then order those through Ingram.



Suggested Ordering Recipes



The below “recipes” or strategies are possible ways to approach your Ingram Book Company ordering, or what you might think of as your Ingram wholesale ordering. Ingram Publisher Services has separate shipping terms and the below suggestions would not necessarily apply to IPS orders.

Recipe #1 - Use the Shipping Hold

Goal of this recipe: use your account settings to prevent unintended small shipments below the free freight minimum.

Who might use this recipe:

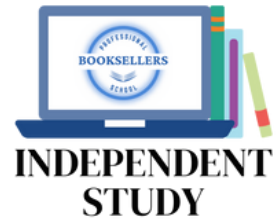
- new stores learning the Ingram ropes
- stores that often take more than 1-2 days to meet the Ingram shipping minimum
- stores that want to immediately reserve Ingram stock for customer special orders or hot titles
- smaller stores with limited bandwidth for detailed order handling
- stores that are not highly time sensitive on orders, including special orders
- stores with high concern for shipping charges

Steps in recipe:

- Contact your IBC (wholesale) rep or customer service to place the shipping hold on your account. There are two options:
 - Hold/Cancel: if the minimum is not met within about two weeks, an order will be cancelled. This will strongly limit your freight charges, but you may be missing needed items and will need to follow up on cancellations
 - Hold/Ship: if the minimum is not met within about two weeks, whatever is available will ship anyway with the \$6 minimum charge plus fuel surcharge. You will get everything you ordered, but may catch a freight charge as often as every two weeks.



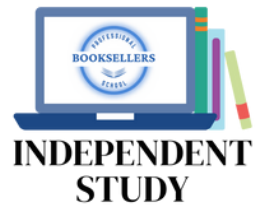
Suggested Ordering Recipes



- Order whatever you would like, as often as you would like, against either one or both of your DC Pairs warehouses using the EO order type.
 - There is currently no lower limit on order size with Ingram. You may place any size order at any time. With the shipping hold, orders will hold until the 20 pieces per warehouse is met, or cancel/ship after about 60 days as described above.
 - Placing customer special orders with Ingram as soon as you receive them will immediately reserve any in-stock titles for your customers.
 - Back order if necessary and when back in stock those titles will hold and combine with your new orders.
 - To check how many titles are holding for shipment, view All Open Items on the ipage Ingram Order Status page. Count your number Committed in a warehouse that are past the pub date or within 4 days of publishing.
- For urgent orders that will not trigger the minimum shipment, try these options:
 - Ship the item(s) Direct to Home to your store. Direct to Home fees are similar to the under 20 piece shipping fees and DTH orders will always ship immediately.
 - Order the stock from a non-DC PAIRS warehouse and pay the \$6 shipping + fuel surcharge. Non-DC PAIRS warehouses are not subject to the account shipping hold.
 - Place order as usual, then contact Customer Service by email to have the order released. Make sure you specify which warehouse to release, otherwise they will release both your Pairs. As of mid-2022, Ingram suggested the following email contacts to release orders:
 - Ingram Book Company (wholesale) CustomerService@IngramContent.com
 - Ingram Publisher Services: IPS@IngramContent.com



Suggested Ordering Recipes



Recipe #2 - Only Use One Warehouse

Goal of this recipe: reach the free freight shipment size more frequently by focusing on one warehouse.

Who might use this recipe:

- Low Ingram volume stores
- Stores willing to pay freight on occasion for immediate shipment
- Stores generally happy with the stock levels at one of their DC pairs warehouses

Note: combine the One Warehouse strategy with Recipe 1 to max free freight or Recipe 3 to max timing control.

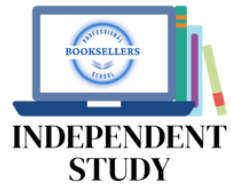
Steps in recipe:

- Select one of your DC Pairs to be your ordering warehouse. Your primary may be the closest geographically, but your secondary may have broader title options.
- Before placing an order, use the stock check function to see if you have a good fill from your chosen One Warehouse, particularly if you aim to meet the 20 unit free freight minimum.
- Using Ipage or POS controls, force your orders against the One Warehouse of your choice.
- Use order type EO for immediate fulfillment if you've hit the free freight minimum or are willing to pay freight.
- Remember to backorder out of stock titles, and use the HOLD backorder setting (HOLD will cause available backorders to combine, not ship alone).
- If you have immediate needs for titles not available in your chosen warehouse, you can still shop any warehouse and pay the \$6 for a shipment under 20 units, or review our Small Store Strategies handout for tips to get to 20.
- Use SHOP to secure hot title stock or customer special orders.

o



Suggested Ordering Recipes



Recipe #3 - Use Order Types to Control Shipments

Goal of this recipe: max flexibility in how and when your orders ship.

Who might use this recipe:

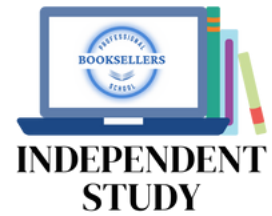
- Higher volume stores, or stores placing larger orders with Ingram
- Stores with high comfort with operational detail
- Stores with a desire for the most flexibility in timing and warehouse use

Steps in recipe:

- Focus on ordering from your DC Pairs for simplicity and the best chance to fill your titles immediately from available stock.
- Use alternate warehouses on a case by case basis for urgent needs not available in DC PAIRS.
- Stock check the contents of your cart each time before ordering:
- Use EO if you will meet the 20 units from both warehouses or if it's acceptable to pay freight for immediate shipment.
- Use CE if you will not meet the 20 units and are willing to wait to combine with a future order, including securing low stock items or special orders.
- Remember to backorder. Use HOLD for most backorders to have shipments combine.. Use RELEASE if the backorder is time sensitive and you are willing to possibly pay freight for faster service.



Ingram Open to Return Calculation



At this writing, Ingram allows you to return items that are still in-print and currently designated returnable that you purchased within the past 24 months. They credit standard returns at 50% of retail, thus you are charged an 8-10% restocking fee depending on your purchase discount and you must pay any freight to send the books back. They also cap your returns at 10% of your previous 12 months purchases. If you go over that amount or return an ineligible product, the consequences may result in a net financial loss through penalties, return freight charges, or destroyed merchandise.

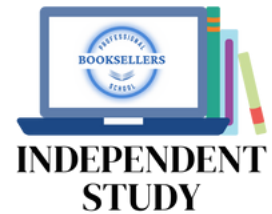
In the procedure we recommend below, we have created a buffer by using 9% instead of 10% and calculating on 12 months sales even though Ingram technically calculates your return rate on 13 months sales. This way you should never go over your 10% limit, even if Ingram takes longer than usual to process your return shipment.

Here's the formula we recommend:

1. On iPage, goto My Account | Returns Status.
2. Make sure the last return you sent has already been processed (if not you'll need to deduct that amount off the figure you calculate in Step 4).
3. Note down your Current Returns Percentage and your Last 12 Months Product Sales.
4. Use this formula to determine your open to return amount:
 $.09 - [\text{current returns percentage as a decimal (i.e., 2\% = .02)}] * [\text{last 12 months product sales}]$
5. Create your draft Return Memo in your POS.
6. Set the return discount to 50% for all items except short discount titles. Set those at the discount you purchased them at.
7. Make sure the Return Memo total amount is less than the amount you calculated in Step 4.
8. Use iPage's Create a Return to double-check that all your items are returnable and to see if any have penalties.



Selection Lists & Download Formats



Ipage Selection Lists and the data download formats make Ipage a wide-ranging database that can be utilized for discovery, display building, research, data work, and holding titles for future reference.

Selection Lists can:

- Be created or edited by anyone with an Ipage log in
- Be made public to users on the same Ingram account or private to one user
- Be stored on Ipage for up to 13 months (as of this writing)
- Be edited, merged, and have titles moved between them in bulk
- Be sorted by a number of factors including price, discount, demand, pub date, quantity, and availability
- Be displayed with the total retail or wholesale price
- Be converted straight to Ingram wholesale orders
- Be downloaded in a variety of formats for ordering through POS or other uses

Selection List Download Formats

Ingram offers a number of formats to download title info from selection lists. Each format offers different options such as the data fields included, order of information, lower vs upper case, inclusion of punctuation, and ISBN format. Work with your POS provider to determine which formats are accepted by your system. For each available format, a few rows of sample download are provided below. Each example was produced by downloading the same selection list. Two formats have explanations in lieu of examples due to the file format being essentially unreadable to humans.

BISAC FRONLIST FORMAT

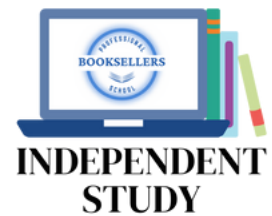
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BIO 0
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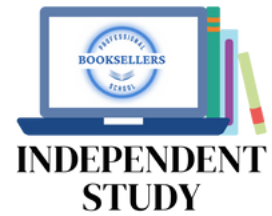
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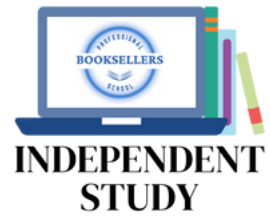
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9780062980038Every Vow You Break 001 27.99 Swanson,MORW20210323 REG

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EXCEL FORMAT

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9781982153656	9781982153656	Astrid Sees All	Standiford, Natalie	Book	Hardcover	Atria Books	04/06/2021		Fiction Literary ; Fiction Women ; Fiction Friendship	813.6	Sex & Gender Feminine ; Topical Friendship	PS3619.T364736		RE G	\$27.00	1	
9781250077035	9781250077035	Broken (in the Best Possible Way)	Lawson, Jenny	Book	Hardcover	Henry Holt & Company	04/06/2021		Biography & Autobiography Personal Memoirs ; Humor Form Essays ; Psychology Mental Health	B	Topical Mentally Challenged	PN4874.L285		RE G	\$27.99	1	
9781640094000	9781640094000	The Elephant of Belfast	Walsh, S Kirk	Book	Hardcover	Counterpoint LLC	04/06/2021		Fiction Historical World War II ; Fiction Women ; Fiction Animals	813.6	Chronological Period 1940's ; Sex & Gender Feminine	PS3623.A366146		RE G	\$27.00	1	
9780525539766	9780525539766	Eternal	Scottoline, Lisa	Book	Hardcover	G.P. Putnam's Sons	03/23/2021		Fiction Historical World War II ; Fiction Women ; Fiction Literary	813.54	Chronological Period 1940's ; Sex & Gender Feminine	PS3569.C725		RE G	\$28.00	1	
9780062980038	9780062980038	Every Vow You Break	Swanson, Peter	Book	Hardcover	William Morrow & Company	03/23/2021		Fiction Thrillers Suspense ; Fiction Literary ; Fiction Thrillers Psychological	813.6		PS3619.W3635		RE G	\$27.99	1	