

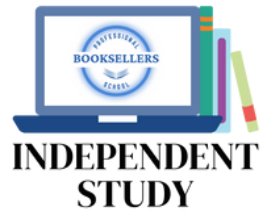
# **Basic Bookselling**

## **Handselling Children's Books**

- **5 Finger Rule**
- **Comparing Reading Levels**



# Handselling Children's Books



## 5 Finger Rule for Reading

- 1 Choose a book that interests you**
- 2 Open the book to any page and begin reading**
- 3 Put up one finger for every word or phrase you do not understand**
- 4 Stop reading when 5 fingers are up or you reach the end of the page**

**0 - 1 Fingers Very Easy**  
(read for fun, not learning)

**2 -3 Fingers Just Right**  
(practice where you are to grow!)

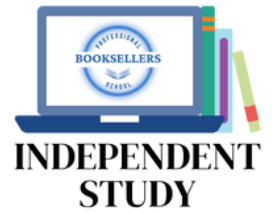
**3 - 4 Fingers It's a Challenge!**  
(reading to improve)

**5 or more Fingers Warning!**  
(text may be too frustrating)





# Handselling Children's Books



## Comparative Reading Levels

**Lexile Level** - measures sentence length and word frequency

**F&P** - Guided Reading level, used by many schools and school publishers

**ATOS Level** - measures average sentence length, average word length, vocabulary grade level, and the number of words in the book

Lexile® Level	Fountas & Pinnell Level	ATOS® Book Level	Grade Level Range	Reading Stages	Lexile® Level	Fountas & Pinnell Level	ATOS® Book Level	Grade Level Range	Reading Stages
25	A	0.2	K	Emergent	625	O	3.9	3	Transitional
50	B	0.5			650	P	4.1		
75	C	0.65			675	P	4.2		
100	D	0.85	1	Early	700	Q	4.3	4	Fluent
125	E	1.0			725	Q	4.4		
150	E	1.1			750	R	4.6		
175	F	1.3			775	S	4.8		
200	G	1.55			800	S	4.85		
225	H	1.7			825	S	4.9		
250	H	1.8	2	Transitional	850	T	5.05	5	
275	I	2.0			875	U	5.3		
300	J	2.2			900	V	5.45		
325	J	2.4			925	V	5.55		
350	K	2.5	3	Fluent	950	W	5.6	6	
375	K	2.7			975	W	5.7		
400	L	2.8	4	Advanced	1000	X	5.9	7	
425	L	3.1			1025	Y	6.2		
450	M	3.2			1050	Z	6.4		
475	M	3.5			1075	Z	6.9		
500	N	3.6	3	Fluent	1100	Z	7.0	8	
525	N	3.65			1125	Z	7.0+		
550	N	3.7	4	Advanced	1150	Z	7.0+	9	
575	O	3.8			1175	Z	7.0+		
600	O	3.85			1200+	Z+	7.0+	10	

Rows in this chart do not represent a direct correlation. Use the grade level range column to approximate expected Lexile® levels, Fountas & Pinnell Levels, or ATOS® levels within a grade level range.