





The Marketplace Development Team partners with retailers to create unique opportunities for plant-based brands to engage omnivore shoppers.

Multi-vendor programs enable greater reach at a lower cost, drive crosscategory sales for retailers, and help shoppers discover new product options.

RETAILER	TIMING	ACTIVATION	ANTICIPATED MEMBER COST	INDICATE INTEREST BY	NEXT STEPS
NATURAL GRÉCERS	Q4 2024	Instore Coupon Book + Geotargeted Media	\$3.75K + redemption	Aug 1	Link to sign up
meijer	Plantsgiving Nov 24	Digital Media + Instore Signage	\$12K	Aug 1	Contact Julie@ plantbased foods.org
Hannaford	Plantsgiving Nov 2024	Digital Circular + Geotargeted Digital Media	\$7.5K	Aug 1 Q424 Dec 1 Q225	
SPROUTS FARMERS MARKET	Plantsgiving Nov 2024	Subset of Thanksgiving Your Way	\$20K?	Aug 1	
EARTH FARE 1975 HEALTHY FOOD FOR EVERYONE	Veganuary 2025	Social Media + Instore Displays	\$2.5K	Sept 1	
0	Earth Month 2025	Digital Media via Roundel	\$25K	Dec 1	
Walmart %	Earth Month 2025	Joint Demos in top stores + Influencer	Approx \$25K	Dec 1	