

2024



# BUSINESS EXCHANGE

REVERSE TRADE SHOW

## MANAGEMENT COMPANY DIRECTORY

This event is  
sponsored by PPG!



[www.paahq.com](http://www.paahq.com)

**MARCH 20, 2024**

Valley Forge Casino Resort



# OFFICIAL BUSINESS EXCHANGE RULES OF ENGAGEMENT!

1. PAA supplier partners will have 5 minutes with apartment owners and/or executive team representatives. The format is a reverse 'trade show' and will operate with a "speed dating" format.
2. All registered supplier partners will receive a starting table based on the Business Exchange submission form completed at the time registration. If you have a company that has 2 representatives attending the event, you should both start at the first assigned table. After the first Management Company meeting, you choose your own path to determine who you want to meet with for the time remaining. You are not required to stay together as a company after the first meeting. "Divide and Conquer"
3. PLEASE NOTE: Some lines will form for management company meetings. Please be respectful of the lines and do not cut or save spaces.
4. The attendees MUST move to another company's table when the buzzer sounds.
5. **Failure to comply with these rules could result in your privileges being forfeited and your removal from the event.**



# AION

## MANAGEMENT

With offices in New York and Philadelphia, the AION teams have a strong presence in all varieties of multifamily housing. AION's current portfolio of 60 properties and nearly 20,000 apartment units extends from Northern New Jersey to Southern Virginia, and as far west as Indianapolis.

Company Attendees:

Alex Goodman, Vice President of Service Operation

State Unit Count: 5,616

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# ALLURE

## Lifestyle Communities

Allure Lifestyle Communities develops communities where Active Adult and Independent Living means enjoying a lifestyle of engagement and inclusion. In each of our 55+ or independent living communities, you will find residences that truly feel like home, an environment replete with outlets for the interests you love, and countless ways to connect with a whole new world of people, conversations, and experiences.

Company Attendees:

Shenika McCloud, VP of Sales and Marketing

Robert Alcavage, Community Manager

State Unit Count: 231





Altman Management Company was established in 1948 as a family-owned construction company; today, Altman Management Company is a dynamic organization that focuses on superior property management, profitable investment opportunities, and responsible development.

Company Attendees:

Theresa Trumbetti, Regional Property Manager

John Winters, Regional Maintenance Director

State Unit Count: 8,034



In four decades, what had started as management of their single 42-unit community in Havertown, PA grew into a recognized property management organization in the Pennsylvania and Delaware multi-family housing industry. Berger has expanded into larger residential communities, student housing, and new luxury construction, but always maintains the fundamentals that shaped the company from the beginning, and a focus on its people.

Company Attendees:

Anne-Marie Niklaus, President

Emil Cozma, Director of Capital Projects

State Unit Count: 8,316

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Boyd Wilson has been managing its own properties and properties for others since 1982, and its name is synonymous with knowledge, experience, achievement, and professionalism. Through 50 years of serving the Real Estate Industry, we have focused on enhancing the properties we manage and satisfying the needs of our residents. As we anticipate lifestyle changes in the coming decades, we look forward to meeting those evolving needs with professionalism and expertise.

Company Attendees:

Lisa Delgado, VP of Asset Management

Taylor Bushey, Assistant Construction Manager

State Unit Count: 3,042



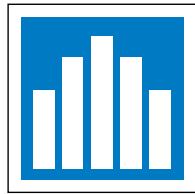
# FAIRFIELD.

Since 1985, Fairfield has been using a comprehensive, fully integrated vertical platform and diverse multifamily investing strategies to make a real difference in real estate through solid partnerships grounded in trust, transparency and integrity.

Company Attendees:

Nichole Ward, Regional Manager - Property Operation

State Unit Count: 339



# FRIEDMAN

R e a l t y G r o u p

Founded in 1975, Friedman Realty Group is an Accredited Management Organization<sup>®</sup> by the Institute of Real Estate Management, and real estate investment firm specializing in the acquisition and management of apartment communities, retail shopping centers, and professional office buildings. We operate all of our properties with a keen focus on local market conditions and employ full-time staff to provide intensive, hands-on site management with a service-first attitude.

Company Attendees:

Dena Hendry, Director of Marketing

State Unit Count: 826





The Galman Group offers a wealth of innovative management strategies for boards, developers and owners. We offer dynamic third party property management solutions that include professional apartment management and home owners association management.

Company Attendees:

Nick Richel, Director of Property Management

Phil Sita, Construction Manager

Total Unit Count: 3,611



# GREYSTAR™

Greystar is a global leader in investment, development, and management of rental housing properties. Our portfolio has grown to encompass a variety of housing types, serving residents across many walks of life. The Greystar Family of Brands are curated to tell the Greystar story, deliver on our standard of excellence, and meet the needs of our residents.

Company Attendees:

Nick Fontaine, Director of Operations

Anthony Calabrese, Director of Operations

State Unit Count: 12,666



# Hankin Apartments

Hankin Apartments is committed to providing the ideal home for every chapter of your life. Our apartment homes are designed, built, and managed with community, quality and sustainability in mind every step of the way.

Company Attendees:

Becky Reeves, Vice President of Operations

Bob Schellhammer, Regional Maintenance Director

State Unit Count: 2,263



Ingerman is a Mid-Atlantic based multifamily developer, contractor and property manager with three decades of proven performance. Ingerman oversees over 100 communities developed and \$2 billion of assets under management.

Company Attendees:

Mary French, Interim President

Katie McCarthy, Area Vice President

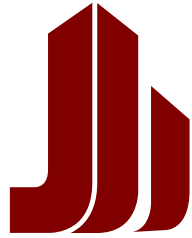
State Unit Count: 867

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**JEFFERSON**  
APARTMENT GROUP

Jefferson Apartment Group is a full-service real estate firm specializing in multifamily apartments and mixed-use real estate investments through our acquisition, development, construction and property management services. Our company focuses on urban, transit-oriented assets located in high barrier-to-entry markets on the East Coast.

Company Attendees:

Ronda Layo, Vice President of Operations

Veda Williams, Regional Manager

State Unit Count: 291



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**Lindy Communities**

*The Art of Living*

[ComeHomeToLindy.com](http://ComeHomeToLindy.com)

Lindy Communities, a fourth-generation family Housing Provider, has provided quality apartment living since 1939! Lindy Communities' mission is the Resident Experience. Lindy Communities also prioritizes addressing our shared carbon footprint impact, community commitment and civic engagement.

Company Attendees:

Lev Kravinsky, Chief Executive Officer

Brian Kroker, Chief Operating Officer

State Unit Count: 6,207

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**M A D I S O N  
P A R K E**

Madison Parke is a boutique property management company serving Philadelphia and the surrounding areas providing exceptional services in High-Rise Condominiums, Multifamily Apartment Communities & HOAs.

Company Attendees:

Ian Wilson, Owner

State Unit Count: 452

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# MORGAN PROPERTIES

Since its inception, Morgan Properties has a successful track record of co-investing with institutional investors and providing a high-quality apartment living experience to all residents. Morgan Properties has become the second-largest multifamily owner in the nation according to NMHC's annual rankings.

Company Attendees:

Christine Beechan, Vice President of Operations

Stan Szafranski, Vice President of Facilities

State Unit Count: 15,520



# MRP Properties

MRP Properties, a distinguished management and investment firm, specializes in providing high-quality, renovated units in the heart of Upper Darby and the surrounding Philadelphia suburbs. Our portfolio boasts a variety of garden-style apartments and townhouse units, each offering one or two bedrooms to suit your needs.

Company Attendees:  
Mayhul Patel, Owner

State Unit Count: 146



# RF MANAGEMENT, LLC

The whole team at RF Management, LLC is passionate about delivering exceptional property-management services to clients in southeastern Pennsylvania. You can expect impressively well-oiled operations with the RF Management approach, but that's not all. You can also count on a team of property managers who'll stay in close touch with you and always go the extra mile to exceed expectations.

## Company Attendees:

Brian Hinkle, Director of Operations

Israel Irizarry, Maintenance

State Unit Count: 105



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Scully Company brings generations of family know-how and professional experience to the acquisition, development, construction, management, and asset management of apartment communities for institutions, private investors, and our portfolio. Scully Company specializes in multi-family real estate in both ownership and management capacities, currently managing thousands of units consisting of large-scale garden, mid-rise, and high-rise apartment communities throughout the Northeast and Florida.

Company Attendees:

Kristen McLaughlin, Regional Property Manager

Tabitha Tilghman, Regional Property Manager

State Unit Count: 5,262

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Communities For Better Living

The Kamson Corporation is the Premier Apartment Management Organization. We are owners/managers of numerous communities throughout New Jersey, Pennsylvania, New York, Connecticut and South Dakota. The Kamson Corporation is dedicated to provide high-quality, affordable living and to see that every resident is comfortable and satisfied in their new home.

Company Attendees:

April Sample, Vice President of Property Management

State Unit Count: 1,205



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Established in 1973, The Klein Company has been a provider of apartments in Philadelphia, PA and its suburbs, Cherry Hill, NJ and Orlando, FL in communities that meet your dreams and needs with premier settings for a great lifestyle. Our 1, 2, or 3 bedroom apartments and townhomes are located where you want to be. For more than 50 years, we've been setting a high bar for customer service and attention to detail.

Company Attendees:

Melinda Hartrum, Regional Vice President

Liz Cobb, Regional Training and Operations Manager

State Unit Count: 2,062



# Moser Property Management

Company Attendees:

Rachael Moser, Regional Property Manager

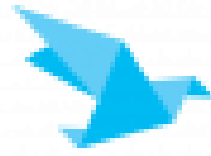
State Unit Count: 85

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# Michaels

The Michaels Organization brings comprehensive solutions to communities that jumpstart housing, education, civic engagement, and neighborhood prosperity.

Company Attendees:

Nicole Johnson, Community Manager,  
West Poplar Apartments

State Unit Count: 6,149



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# WESTOVER COMPANIES

Founded in 1965, The Westover Companies have provided quality living, shopping, and office space for our customers for 50 years. We are dedicated to providing residents with comfortable and affordable choices in apartment living. We bring an aesthetic and modern approach to each of our rental homes. Beautifully landscaped grounds, smart apartment design, and sustainability is a hallmark of each of our communities.

Company attendees:

Alex Stefanelli, CFO

State Unit Count: 8,547



**WOODWARD PROPERTIES**  
QUALITY - CONVENIENCE - EXCELLENCE

Since 1976, Woodward Properties Inc. has provided quality apartment homes throughout Pennsylvania; currently in the Delaware & Montgomery Counties, and have expanded into Florida in 2021. Woodward Properties provides the personal care found only in a successful, experienced, family run business and especially take pride in delivering quality housing in well-maintained properties at affordable prices.

Company Attendees:

Connor Woodward, CEO

Andrew Schechter, Director of Operations

Emily Piccirelli, Risk and Asset Manager

Morgan Giannone, Director of Marketing

Justin Giannone, Regional Property Manager

State Unit Count: 1,782