NEW YORK HOUSING ASSOCIATION, INC.

HOUSING NOW

November 2026

76th ANNUAL CONVENTION: A HUGE SUCCESS!

We had a great turnout at our 76th Annual Convention & Trade Show this year and hope everyone who was able to attend enjoyed everything, made some new contacts, and learned at least one new thing. We were happy to see some new faces in the crowd and enjoyed visiting with old friends. Del Lago was a wonderful host for our event.

On October 14th we held a Welcome Reception & Banquet and enjoyed a fabulous dinner and had plenty of time to visit with each other and this year's Exhibitors. This year's Patricia A. Fiederer President's Award went to Dale Walker, Jr of Walker Sales & Distribution. Robin Pfeil, our Board Treasurer received the 2026 Hall of Fame Award. Congratulations to both Dale and Robin for receiving these awards!

On October 15th we held educational seminars and the trade show. This year's speakers included: Cesar Mascorro Jr., Joel Harper, Maura McGuire Esq., Jared Hirt Esq., Jane McLaughlin Esq., and Scott Stroud. They covered some very important topics, and shared good information to use with your business going forward. Thanks to all of this year's speakers!

The 76th Annual Trade Show exhibitors and sponsors were: 21st Mortgage Corp., Adams & Leclair; Blevin's; Cavco Clarion; Champion Homes – Atlantic; Champion Homes – J. Redman; Champion Homes – Skyline; Clayton Lewistown; Credit Human FCU; Dura-Bilt Products; Eagle River Homes; First Credit Corp of NY; Garden Homes Management Corp.; Haylor, Freyer & Coon; MHD Empire Service Corp.; NYS DOS DBSC; Priority Funding; RHP Properties; Schechner Lifson Corp; StyleCrest, Tammac Holdings Corp.; Titan Homes; UMH Properties; and Walker Sales & Distribution. The success of the Convention is attributable to their support, thank you!

Plans are well underway for the 77th NYHA Annual Convention & Trade Show. ***Stay Tuned!***



Housing Now serves as a medium of exchange of ideas and information on the factory-built housing industry to our members. No responsibility is assumed by the publisher for its accuracy or completeness. The views expressed and the data presented by contributors and advertisers are not to be construed as having the endorsement of the New York Housing Association, unless specifically stated.



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Albany, NY

Electric Utilities		Gas Utilities	
eBuilt Home	Traditional Off-Site Home	eBuilt Home	Traditional Off-Site Home
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Estimated Annual Savings: $1,896		Estimated Annual Savings: $628	

eBuilt™ homes meet the US Department of Energy's ZERO ENERGY READY HOME national requirements.

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Sources

1 https://www.energy.gov/sites/default/files/2022-11/ZERH%20Name%20and%20Logo%20Use%20Guidelines_0.pdf

2 Energy savings are based on electrical and gas energy consumption using NREL® BEopt™ to estimate annual electrical and gas energy consumption of a home built to DOE Zero Energy Ready Home™ guidelines compared to the same home built only to industry and HUD standards in the cities listed.Estimates are based on calculations for multi-section Tempo Let it Be and Shout models.

76th ANNUAL CONVENTION & TRADE SHOW
THANK YOU, EXHIBITORS & SPONSORS!

















































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WHAT TOPICS INTEREST YOU?

Contact the NYHA Office with YOUR topic suggestions!

We will plan accordingly for monthly meet-ups and the 76th Annual Convention.

Email: kathy@nyhousing.org

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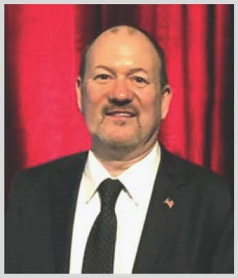
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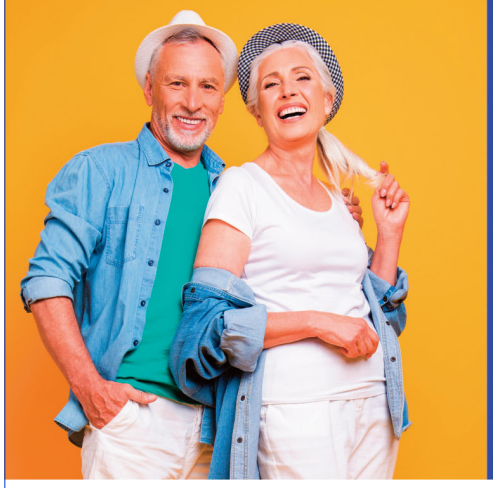
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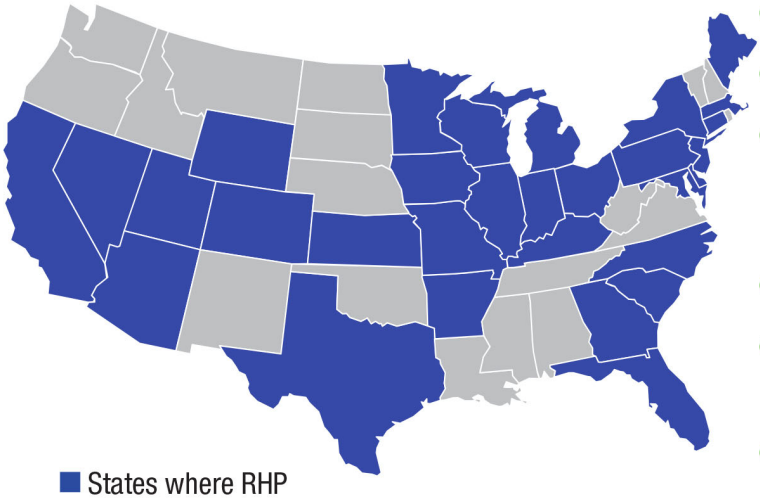


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NOVEMBER 10 MEMBER MEET-UP

Join us for an educational Lunch & Learn on resident screening best practices for manufactured-housing communities. We'll explore how operators can look beyond credit scores to make more informed, consistent, and defensible leasing decisions—while supporting occupancy, resident performance, and fair housing access.

We'll explore practical ways to:

- Catch identity, income, and document fraud where it starts—in the application process
- Optimize the application-to-lease workflow and reduce manual review
- Improve sales velocity with faster, more confident decisions
- Evaluate leasing risk beyond a traditional credit score
- Use verified income, cash flow, and payment behavior to identify qualified applicants
- Apply screening criteria consistently and navigate relevant state and local requirements

Learn how a modern screening strategy can help approve more of the right applicants, reduce preventable losses, accelerate leasing, and create better housing opportunities. Presented by:



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NYHA COMING EVENTS

Nov 10	Monthly Meet-Up Presented by Rent Butter: Resident Screening Best Practices	Remote	11am – 12pm
Nov 17	Continuing Ed	Remote	9am – 12pm
Nov 18	21B & Mechanics	Remote	9am – 4pm
Nov 26-27	OFFICE CLOSED	HAPPY THANKSGIVING	
Dec 24-25	OFFICE CLOSED	HAPPY HOLIDAYS	
Jan 12	Continuing Ed	Remote	9am – 4pm
Jan 13	21B & Mechanics	Remote	9am – 4pm
Jan 27	Board Meeting	Remote	9am – 12pm

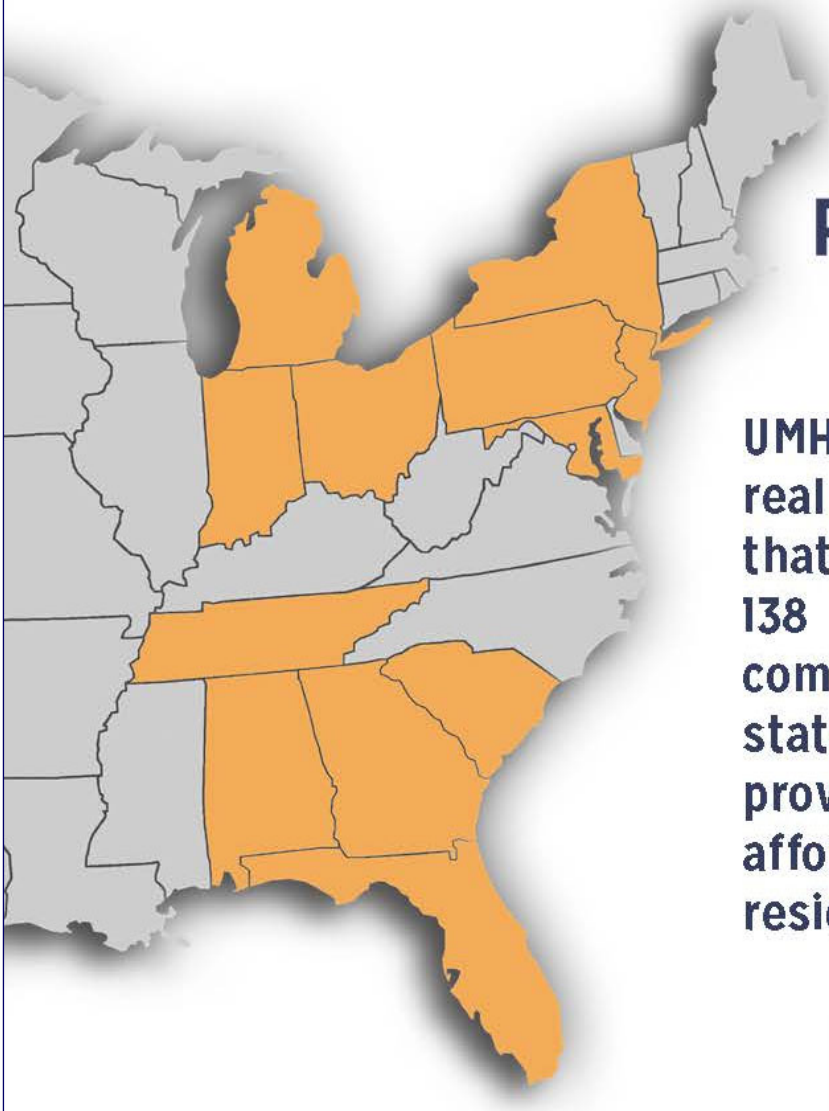
REGISTRATION FOR ALL COURSES:

www.nyhousing.org/events

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NEWS & NOTES

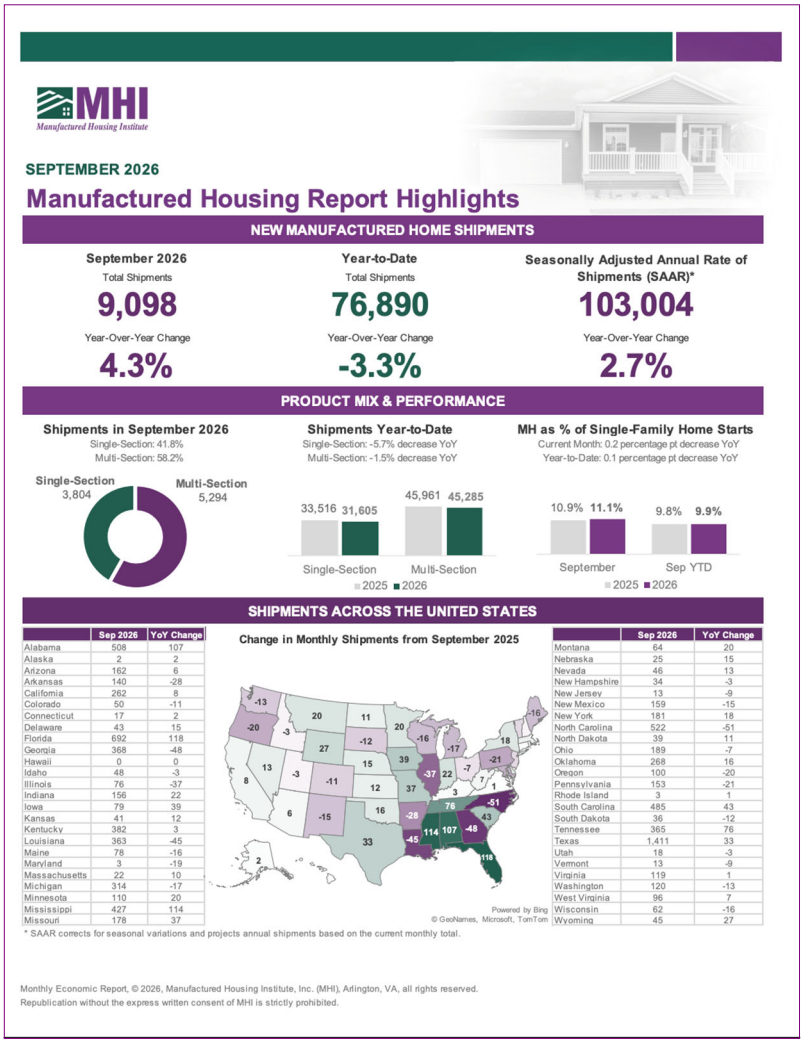
Housing Alert: President Trump Establishes Task Force on Manufactured Housing Innovation: President Trump signed an Executive Order on October 22, 2026, establishing a Task Force on Manufactured Housing Innovation to help lower housing costs and expand production.

Co-chaired by HUD and the Federal Housing Finance Agency, the task force must deliver recommendations within 180 days to:

- Reduce regulatory duplication through coordinated federal certifications, inspections and approvals.
- Remove barriers to modern manufacturing that increase costs or delay bringing homes to market.
- Use federal financing and other programs to encourage innovation and increase manufactured housing production.

The task force will also evaluate how federal grants could encourage state and local adoption of standardized permitting and licensing for manufactured housing.

"President Trump's Executive Order affirms that manufactured housing is central to addressing the nation's housing supply challenges," said MHI CEO Dr. Lesli Gooch. "The creation of the Task Force on Manufactured Housing Innovation establishes a dedicated federal effort to reduce regulatory barriers, encourage innovation and expand the supply of attainable homes.



MHI Manufactured Housing Institute

SEPTEMBER 2026

Manufactured Housing Report Highlights

NEW MANUFACTURED HOME SHIPMENTS

September 2026 Total Shipments	Year-to-Date Total Shipments	Seasonally Adjusted Annual Rate of Shipments (SAAR)*
9,098	76,890	103,004
Year-Over-Year Change	Year-Over-Year Change	Year-Over-Year Change
4.3%	-3.3%	2.7%

PRODUCT MIX & PERFORMANCE

Shipments in September 2026
Single-Section: 41.8%
Multi-Section: 58.2%

Single-Section 3,804 | Multi-Section 5,294

Shipments Year-to-Date
Single-Section: -5.7% decrease YoY
Multi-Section: -1.5% decrease YoY

33,516 | 31,605 | 45,961 | 45,285
Single-Section | Multi-Section
2025 2026

MH as % of Single-Family Home Starts
Current Month: 0.2 percentage pt decrease YoY
Year-to-Date: 0.1 percentage pt decrease YoY

10.9% | 11.1% | 9.8% | 9.9%
September | Sep YTD
2025 2026

SHIPMENTS ACROSS THE UNITED STATES

	Sep 2026	YoY Change
Alabama	508	107
Alaska	2	2
Arizona	162	6
Arkansas	140	-28
California	262	8
Colorado	50	-11
Connecticut	17	2
Delaware	43	15
Florida	692	118
Georgia	368	-48
Hawaii	0	0
Idaho	48	-3
Illinois	76	-37
Indiana	156	22
Iowa	79	39
Kansas	41	12
Kentucky	382	3
Louisiana	363	-45
Maine	78	-16
Maryland	3	-19
Massachusetts	22	10
Michigan	314	-17
Minnesota	110	20
Mississippi	427	114
Missouri	178	37

Change in Monthly Shipments from September 2025

	Sep 2026	YoY Change
Montana	64	20
Nebraska	25	15
Nevada	46	13
New Hampshire	34	-3
New Jersey	13	-9
New Mexico	159	-15
New York	181	18
North Carolina	522	-51
North Dakota	39	11
Ohio	189	-7
Oklahoma	268	16
Oregon	100	-20
Pennsylvania	153	-21
Rhode Island	3	1
South Carolina	485	43
South Dakota	36	-12
Tennessee	365	76
Texas	1,411	33
Utah	18	-3
Vermont	13	-9
Virginia	119	1
Washington	120	-13
West Virginia	96	7
Wisconsin	62	-16
Wyoming	45	27

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* SAAR corrects for seasonal variations and projects annual shipments based on the current monthly total.

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"By targeting duplicative requirements and encouraging more consistent state and local permitting, this initiative has the potential to help manufacturers build homes more efficiently and expand homeownership opportunities. MHI appreciates the Administration's leadership and looks forward to working with HUD, FHFA and the other participating agencies to translate these priorities into meaningful results for homebuyers."

Federal Momentum Builds for Manufactured Housing: HUD is moving quickly to expand opportunities for manufactured housing. Its new action plan advances greater design flexibility, while expanded FHA financing access supports additional housing supply. Senior HUD officials are reinforcing the message: manufactured housing is a key solution to America's housing shortage.

MHI ELEVATING Housing Innovation EXPANDING Attainable Homeownership

Manufactured Housing Institute
1000 Wilson Blvd., Ste. 2502
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Email: info@mfghome.org
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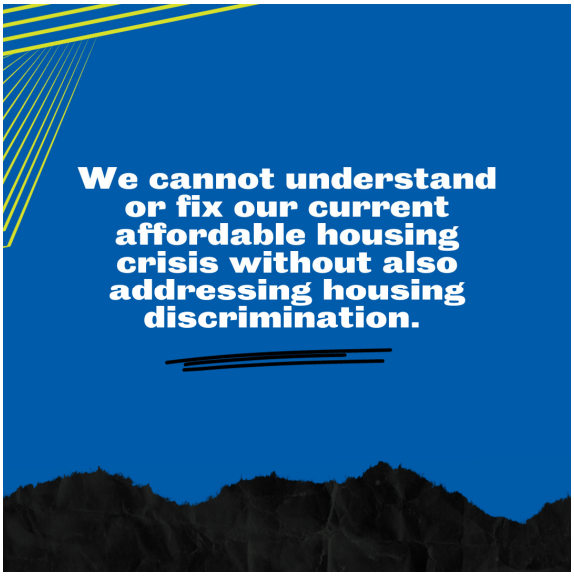
Friday, April 23 10 am – 4 pm	**Saturday, April 24** 10 am – 4 pm	**Sunday, April 25** 12 pm – 4 pm
Monday, April 26 10 am – 4 pm	**Tuesday, April 27** 10 am – 4 pm	**Wednesday, April 28** 10 am – 2 pm

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Email Kathy@nyhousing.org or visit factorybuiltnewyork.com



ATTN: ALL NYHA MEMBERS!



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Program Highlights Through HF&C

- Dealer Physical Damage coverage offers an all-in-one coverage form for inventory, cargo, tools and equipment, labor value, and environmental displays.
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- Business Income Coverage responds to loss of income resulting from direct damage to NON owned homes in your community.
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