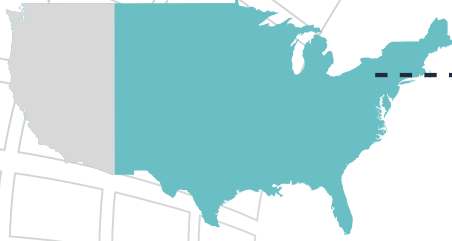


WHO FINANCES EQUIPMENT?

THE U.S. FINANCED \$1 TRILLION IN EQUIPMENT IN 2015



78% of all U.S. companies used at least one form of the financing in 2015 when acquiring equipment, including loans, leases, and lines of credit (excluding credit cards).



Companies with less than \$1 million in revenues used financing in **63%** of their equipment acquisitions.

Companies with revenues between \$25 million and \$100 million used financing in

80%

of their equipment acquisitions.

68¢

of every dollar spent on equipment in the U.S. was financed in 2015.



Source: Equipment Leasing and Finance Association's 2016-2017 U.S. Equipment Finance Market Study