

Buying and moving into a new home can take much less time than you'd expect

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Spring in the Sacramento region is a welcome change, bringing longer days, mild temperatures and a sense that the year is opening up again. And it's also the time when many people start to think about buying a home.

New home sales are trending up, due to the large number of new home communities throughout the region, and wide variety of floorplans and options and important builder incentives that makes buying a new home more attainable.

The only drawback for some buyers is that building a new home from the ground up can take several months.

Fortunately, there is another option.

Many homebuilders in the greater Sacramento region are offering quick move-in homes for buyers

who don't want to wait. These homes feature the modern designs, finishes and layouts today's buyers are looking for, while offering shorter timelines and a simpler path to homeownership for those ready to move sooner. With some 50 homes currently available in the region — some priced near \$500,000 — many also include incentives and benefits that may not always be obvious in online listings.

To help buyers identify these opportunities, the North State Building Industry Association publishes a weekly Quick Move-In Home Report (QMI). The report is a free public resource that provides updated information on homes expected to be ready for occupancy throughout the region within the next 90 days.

Quick move-in homes are either already completed or well underway in the construction process, allowing buyers to move in far sooner than if they were starting from



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scratch. In many cases, buyers can move into one of these homes within a few months — and sometimes even sooner. In addition, many of these homes include builder

incentives such as financing assistance or other programs that make purchasing a new home more attainable.

Each week, BIA-member builders submit avail-

able homes to the QMI report. The report is distributed to subscribers by email every Friday and shared on social media through the Sacramento New Homes Facebook and Instagram pages (@SacramentoNewHomes). Homebuyers and real estate professionals who would like to receive the report can sign up at northstatebia@northstatebia.org. It's also available on our website at <https://www.northstatebia.org/realtor-hot-sheet/>.

For buyers and real estate agents searching for homes that will be ready soon, the QMI report can be a valuable resource. With new opportunities added each week, it provides a helpful snapshot of available homes across the greater Sacramento region.

And if you're looking to buy a home, remember that new homes offer several advantages compared with older homes. They are significantly more energy-efficient than

homes built even a decade ago, include solar panels to help lower electricity costs and are designed with the open layouts and features today's homeowners prefer. Buyers also benefit from the peace of mind that comes with comprehensive builder warranties.

By offering shorter timelines, potential incentives and a range of desirable features, quick move-in homes can be an ideal solution for many buyers. If you're in the market for a new home, it's worth exploring quick move-in opportunities and keeping up with the latest listings through the weekly Quick Move-In Home Report.

Tim Murphy is President & CEO of the North State Building Industry Association, which represents builders, developers, subcontractors, suppliers and related professionals dedicated to providing new housing opportunities in the Greater Sacramento region.