



Building Relationships in Development, Growth, & Empowerment

Chair Cameron Kjome, Emerald Site Services
Vice Chair Ethan Meltzer, K. Hovnanian
Immediate Past Chair Shelby Wilmer, Sign Technology

Meeting Notes
May 12th at 10am via Zoom

1. Welcome & Introductions – Cameron
 - a. Welcome Guests
 - b. BIA Updates – Board of Directors, HomeAid & Building Careers Foundation
 - i. Board of Directors:
 - i. AI is huge within our industry; all positions & companies are using it; how can you use it?
 - ii. BIA actively helping builders fight against construction theft in Sacramento
 - iii. Economic Impact Study: \$45,728 jobs within Sac & Placer counties
 - iv. CHF Concert this Thursday to support the BCF; Fleetwood Mac cover band
 - v. PAC actively fighting for building industry – if you are facing challenges; use them as a resource
 - ii. HomeAid:
 - i. Trap Shoot is May 29th
 - ii. Golf Tournament is September 4th
 - iii. 30th Anniversary Celebration – October 10th
 - iv. Twin Lakes Food Bank – New Facility; going well, finalizing details, once started should be complete in 1.5 months
 - v. Grizzly Flats – Caldor Fire Rebuilds; 5 homes have been started and the families are finally believing they are receiving help and a new home. 6 more builder captains needed; can volunteer now, but may not be until next Summer for start
 - iii. Foundation:
 - i. April hosted their largest graduation to date with ~100 attendees
 - ii. Skilled Trades Job Fair: June 25th
 - iii. Fork in the Road; September 24th

- iv. TopGolf Tournament; November 12th
- v. Always looking for volunteers

2. Education –

- a. Meet the Builder Leaders; \$20 BRIDGE, \$10 Engineers – RECAP

3. Mixer –

- a. Spring Mixer; \$20 BRIDGE, \$10 Engineers – Cameron Kjome
 - i. Thursday, May 28th
 - ii. Location: Folsom Hotel, 5:30-7:30pm
703 Sutter St.
Folsom, CA 95630
 - iii. Marketing:
 - i. Continue to market & invite people
 - ii. Registration at 26
 - iv. Committee: Sabrina Danna & Josh Savea
 - v. Sponsorships:
 - i. Drink (\$200): Emerald Sites Services and MRS Roofing & Solar
 - ii. Food (\$200): MRS Roofing & Solar and **NEED ONE MORE**
 - vi. **Cameron to select food this week for the event**
 - vii. Drink tickets to be made – one drink ticket per registration, our cost is \$7, beer or wine or well cocktail or soda

4. Education –

- a. Lunch & Learn - Kenneth Harms Sales Training \$20 BRIDGE, \$10 Engineers, \$40 for non-BRIDGE members – Sabrina
 - i. Book: Building Trust – Winning Work
 - ii. Date: Thursday, June 25th 10:30am-12:00pm
 - iii. Location: BIA Office
1536 Eureka Rd.
Roseville, CA 95661
 - i. Backup location for higher registration: Maidu Community Center
 - iv. Marketing:
 - i. Event Announced via email 5/14 (6 weeks before)
 - ii. **Need flyer – Sabrina**
 - v. Food TBD

5. Education –

- a. Jon Benecke, Ameriprise: Lunch & Learn Financial Workshop; \$20 BRIDGE, \$10 Engineers – Cameron
 - i. Topic: 6 Key Pillars of Financial Planning
 - ii. Date: Tuesday, July 21st, 11-12:30pm
 - iii. Location: BIA Office
 - iv. Marketing:

- i. Event Announced via email 6/9 (6 weeks before)
 - ii. Need flyer - Cameron
 - v. Food: TBD

6. Mixer –

- a. Fall Mixer; \$20 BRIDGE, \$10 Engineers – Melissa Wilkerson
 - i. October 1 (Tentative)
 - ii. Location: Roseville TBD, 5:30-7:30pm
 - i. Penryn Greenroom
 - ii. ??
 - iii. Marketing:
 - i. Event Announced via email (6 weeks before)
 - ii. Need flyer before then
 - iv. Committee:
 - i. Josh de la Rosa
 - ii. Ethan Meltzer
 - v. Sponsorships:
 - i. Drink (\$200): TBDx2
 - ii. Food (\$200): TBDx2

7. Education –

- a. Fall Meet the Leaders (Associates/Trades); \$20 BRIDGE, \$10 Engineers – Migel & Josh De La Rosa
 - i. Date: Wednesday, 10/28
 - ii. Location: BIA Office, 4-6pm
 - iii. Panel: Non-Builders *Please start locking in panel
 - i. Jeremiah Conley; Lund Construction (Migel)
 - ii. Stan Mette; Wood Rodgers (Melissa)
 - iii. TBD, Joe Tadlock, ACE Quality Control (Sabrina)
 - iv. TBD, Rick Wylie, Villara Building Systems
 - v. TBD, Val Baldo, Placer Title Company
 - iv. Facilitator(s) – Ethan and Migel????? TBD
 - v. Marketing:
 - i. Event Announced via email TBD (6 weeks before)
 - ii. Need flyer before then

8. 2027 Mentorship – Ethan, Josh Savea, Shelby

- a. Year: 2027
- b. Launch Event:
 - i. Fall 2026
 - ii. Date: TBD
 - iii. Location: TBD
 - iv. Marketing:
 - i. Event Announced via _____ (6 weeks before)

- ii. Flyer?
- c. Marketing:
 - i. Flyer Ready?
 - ii. Continuous interest sign up until event via google form/QR code for both Mentors & Mentees

9. BRIDGE ENGINEERS ONLY EVENT

- a. Summer Event 2026 – Cameron & Ridley
 - i. Paintball
 - ii. Date: Saturday, September 26th
 - iii. Morning/AM
 - iv. Location: Capital Edge Paintball (Tentative)
 - v. Confirm date and deposit - Angela
- b. Holiday Party 2026
 - i. TBD

10. Membership Committee – Jon Chitambar and Sabrina Danna

- a. BRIDGE Calendar at BRIDGE events

11. NEW – Josh & Ethan working on getting Bylaws for BRIDGE

12. Sponsors

- a. Event Sponsors for all events! Especially Spring Mixer

Meeting Adjourned, Next meeting June 9th, 10am Zoom

**No meeting in July*

THANK YOU TO OUR 2026 ANNUAL SPONSORS!

The Brothers That Just Do Gutters	Anchor Sponsor
Emerald Site Services	Anchor Sponsor
Lund Construction	Anchor Sponsor
Wood Rogers	Anchor Sponsor
Ace Quality Control	Pillar Sponsor
Taylor Builders	Beam Sponsor

Company	ABSENCES	First Name	Last Name	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec
H & D Electric, Inc.	2	Brogan	Cooper	1	X	1	X								
Emerald Site Services	0	Cameron	Kjome	X	X	X	X								
K. Hovnanian Homes, Inc.	0	Ethan	Meltzer	X	X	X	X								
DPFG, LLC	2	Josh	De La Rosa	1	1	X	X								
LG Electronics	1	Josh	Savea	1	E	X	X								
Wood Rodgers, Inc.	1	Melissa	Wilkerson	1	X	X	X								
Lund Construction Co.	0	Migel	Alvarez	X	X	X	X								
USA Properties Fund	1	Ridley	Grunden	E	X	1	X								
ACE Quality Control	0	Sabrina	Danna	X	X	X	X								
Taylor Builders, LLC.	0	Shelby	Jones	X	X	X	X								
Sign Technology, Inc.	0	Shelby	Wilmer	X	X	X	X								

CALENDAR

May

6 : BIA Block Party

28 : Mixer #2 at Folsom Hotel

June

25 : Kenneth Harms Sales Training

July

21 : Financial Workshop

**No meeting this month*

August**September**

26 : Engineers Only – Paintball (Tentative)

October

1 : Mixer #3 in Roseville (Tentative)

28 : Meet the Leaders – Associates/Trades

November**December**

TBD : Holiday Party