

WHO ARE WE?

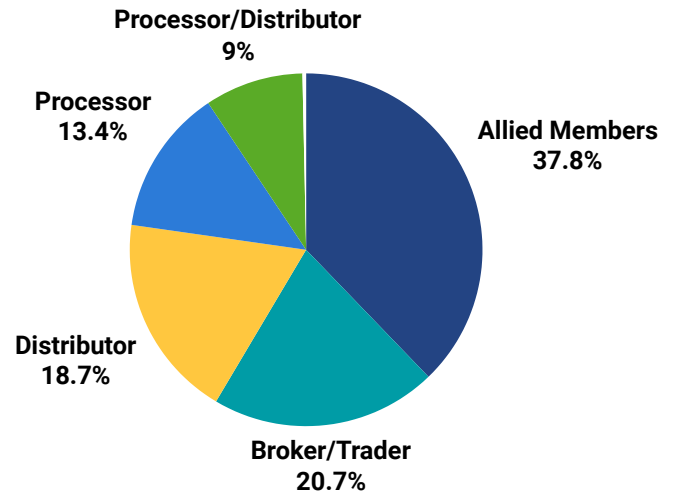
The National Protein and Food Distributors Association (NPFDA), a non-profit trade association in existence since 1967, is based in St. Marys, Georgia. NPFDA is comprised of protein and food suppliers, retailers, processors, marketers, and transportation companies with a membership of 300 industry firms throughout North America.

The association's goal is to provide platforms for all members to get together and network, grow and learn from one another, and develop real lasting business relationships.



MEMBERSHIP BREAKDOWN

May 2024



OUR MISSION

To promote the protein and food distributors, processors, and allied industries by bringing them together and providing forums to foster long-term business relationships. NPFDA's mission is to help businesses in the protein industry connect, build lasting relationships, and thrive.

NPFDA provides networking opportunities where members can exchange ideas and discuss challenges and opportunities facing the industry.



JOIN UP AND MOVE UP!

For over 55 years, National Protein and Food Distributors Association (NPFDA) has been providing opportunities to connect stakeholders just like you with valuable resources and networking opportunities to build long lasting relationships that cultivate business connections. Maximizing our members' success is what the NPFDA is all about.

Since 1967, NPFDA has been recognized as the organization that brings it all together - from distributors and logistics companies to processors and brokers. Our members praise NPFDA for the meaningful connections they make through their membership. Those connections help enable them to increase sales, navigate industry issues, and handle day to day challenges of their business. We empower our members to build relationships and start thriving.

NPFDA ENGAGEMENT OPPORTUNITIES

NPFDA offers opportunities for members to get together, network, grow, and learn from one another through the exchange of ideas.

NPFDA ANNUAL CONVENTION

Held in conjunction with the IPPE Expo each January in Atlanta, this event features receptions, the Protein Suppliers Showcase, and many opportunities to network with other industry representatives.

ANNUAL PROTEIN SUPPLIERS SHOWCASE

This must-see, must-do expo showcases the country's protein-processing companies and other allied suppliers including technology and computer, cold storage and transportation firms.



I appreciate being a member of NPFDA and everything it has done for me and the growth of my business over the past decade.

As a board member, it's an honor to serve and give back to an association that helps further the advancement of its members.

- R.E. Butts, President, Butts Foods





NPFDA FALL MEETING

The NPFDA Fall meeting is a Sunday -Wednesday meeting that moves to a different destination each year. The Fall Meeting includes Roundtable discussions, speakers, fun activities, and plenty of networking events. We learn at this meeting while meeting new people and reconnecting with old friends. Each event creates the opportunity for new experiences and connections.

NPFDA SPRING EXCHANGE

Shared interest groups meet 1-2 times per year to tour facilities and discuss issues pertinent to their specific industry segments. The Distributors Exchange has often been called "the best thing NPFDA does." Each exchange offers sharing of similarities and learning from differences which is a great benefit to its attendees.



MEMBER BENEFITS

Members can take advantage of several networking events to make new contacts and cultivate relationships with other members. These events include the Annual Convention and Protein Suppliers Showcase in Atlanta every January, the NPFDA Spring Exchange, and the NPFDA Fall Meeting. NPFDA keeps members informed through quarterly e-newsletters, special communications, mailings, and the Member Directory - print and online.

While bringing buyers and sellers together is what we do best, we do offer a host of other cost-saving benefits to help lower your business expenses. [Click here](#) to learn more.

SEE WHAT SOME OUR MEMBERS ARE SAYING...

“

NPFDA is a great show in a great city. The Annual Showcase offers one of the best values in the industry for networking and face-to-face meetings!

- Matt Steigmeyer,
QuickFreeze/Tipman Engineering

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“

It was a worthwhile meeting for me overall, excellent topics at our round tables, informative speakers, and most importantly great networking and time together.

- Laurie Pate, President Foodlinx

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I wanted to reach out to say thank you to you and your team for a great fall meeting. My wife and I really enjoyed it. As I said, it's as much a club as an association. I made some great connections and have 8 follow-up meetings so far.

- Jamie Wally, WOW Logistics

”

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BOARD OF DIRECTORS

NPFDA is governed by a Board of Directors consisting of industry professionals from around the country representing the protein, food, distributors, processing companies and other allied industries. The Board oversees the direction of the organization and works directly with the staff to guide organizational growth.

GET INVOLVED

The most engaged and involved members of NPFDA are the ones who excel at growing their businesses. Staying informed and connected through NPFDA gives you great and more lucrative opportunities.

COMMITTEES

- Meetings and Showcase Committee
- Membership Committee
- Silent Auction Committee



HISTORY

NPFDA has been in existence since 1967 and is constantly growing and changing to meet its member's needs. NPFDA was started by a group of poultry & food distributors who recognized a true need for an organization able to deal with the problems of the distribution segment of the industry.

In 2021, the NPFDA membership voted to become the National Protein and Food Distributors Association. This change better reflects the varied business interests of our members. In addition, we are more inclusive of all segments of the protein industry. The membership is thrilled to expand product offerings and services and to make valuable connections to energize ever increasing business goals and objectives.



NPFDA
SCHOLARSHIP FOUNDATION, INC.

THE NPFDA'S SCHOLARSHIP FOUNDATION

As an employee of a NPFDA member company, one of your greatest benefits is to exclusively apply for funds towards college tuition for you or your child.

Each selected student receives a \$5,000 scholarship.

The funds for the scholarships come from private cash donations and funds raised at NPFDA Foundation's annual silent auction. The auction is held each January during the NPFDA Annual Convention in Atlanta at the Awards Reception.



As an allied member the ROI has come over time with work and involvement. NPFDA is a cohesive group that truly cares about one another. The more I network, and each time I attend an event, I walk away with deeper connections and opportunities. Involvement is key. NPFDA involves allied members equally with their buyer members.

- Ryan Hayes, IFM



MEMBERSHIP TYPES AND FEES AS OF JAN. 1, 2024.

DISTRIBUTOR

Member companies that primarily distribute fresh, frozen and or further processed foods including meats, vegetables, seafood to paper products, sauces and/or more to retail meat markets, super markets, independent restaurants, national restaurants, foodservice and institutions. **Annual Dues: \$625 per year**

PROCESSOR/DISTRIBUTOR

Member companies that primarily break cases and/or further process product and then distribute product to the end retailer including fresh, frozen and further processed foods including meats, vegetables, seafood to paper products, sauces and/or more to retail meat markets, super markets, independent restaurants, national restaurants, foodservice and institutions. **Annual Dues: \$625 per year**

BROKER/TRADER

Food Broker/Traders are independent sales agents or companies that work in negotiating sales for food producers and manufacturers. Food brokers work for both producers and buyers of food as they help sell food products to chain wholesalers, independent wholesalers and more. Many of these agents and companies are also helpful in exporting or importing food products. Does not include Transportation Brokers (Allied Member Type). **Annual Dues: \$625 per year**

PROCESSOR

Processing Companies are involved in preparation of variety of meats for consumption. Processor Members slaughter, eviscerate, and process meat under U.S Department of Agriculture inspection. Most processors are vertically integrated handling from breeding and raising through marketing and sales to Distributors and Broker/Traders, buyers. **Annual Dues: \$625 per year**

ALLIED FIRMS

All Member Companies that are not Distributors, Processors, or Broker/Traders. Many allied member firms tend to include Cold Storage and Freezer Services, Energy and Transportation Savings Partners, Software/Hardware companies, Publishing, Credit and Price Reporting companies. A large majority of allied member companies provide Transportation of any kind including Refrigerated (fresh or frozen) Trucking, Air Freight, Ocean Shipping, Intermodal and Rail Transportation/Logistics. Any and all Refrigerated methods of getting products to domestic retail, foodservice and Import/Export; and includes transportation Brokers of the same. **Annual Dues: \$625 per year**

INSTITUTION/EDUCATOR

Institutions of higher learning and/or education professionals that research, educate, and advance the poultry and food science industry. **Annual Dues: \$350 per year**

BRANCH MEMBER

Any organization admitted to active membership shall be entitled to one branch membership for a business unit or sub-company operation upon the payment of such dues as may be applicable. Current branch member dues are \$250 annually and grant equal access to all member benefits. Branch Members must be branch of a member company that pays full dues.

