

EXCLUSIVE NPFDA BENEFITS

DRIVING DOWN FLEET COSTS FOR YOUR INDUSTRY

What do these companies have in common?

Dole & Bailey
Ginsberg's Foods

Kronos Food Corp.
Poultry Products Northeast

S & W Wholesale Foods
Smithfield Foods

They have reduced the cost of running their fleets thanks to
Industrial Fleet Management

BENEFITS

- Receive a free, comprehensive analysis of every unit in your fleet with specific cost savings recommendations.
- Find out how your rates and terms stack up to similar fleets and best-in-class pricing.
- Improve your bottom line with no risk to your company: If IFM does not save you money, you pay nothing.
- All NPFDA members receive a discount to IFM's standard shared savings fee.

DISCOUNT FOR NPFDA MEMBERS

- For members with fleets of less than 35 full service leased units, IFM will discount its shared savings fee from 50% to 45%.
- For members with fleets of 35 or more full service leased units, IFM will discount its shared savings fee from 50% to 40%.

SERVICE MODEL

IFM's process begins with a detailed analysis and written report that covers each unit in your fleet and provides specific cost savings recommendations. With your approval, IFM then negotiates with your fleet vendors to implement the savings opportunities. IFM's fee is a share of the actual savings realized, which means we only get paid if we produce savings for you.

INDUSTRIAL FLEET MANAGEMENT

ARE YOU SPENDING TOO MUCH
ON YOUR FLEET?

IFM is lowering costs on over 10,500 tractors, trucks, and trailers and 10,000 pieces of material handling equipment operated by our current clients.
CONTACT US TODAY TO SEE HOW WE CAN IMPROVE YOUR BOTTOM LINE.

WHAT OUR CLIENTS ARE SAYING

"Our team needed to replace 20+ straight truck and tractor leases that were expiring and we did not have anyone with experience in negotiating truck leases. After meeting IFM and talking with several of their clients we were confident that we found someone like us who believed in negotiating from a win-win perspective that could lead to long-term strategic relationships with vendors. IFM exceeded our expectations in working hard to derive the best deal possible for us, in giving us a range of alternatives and assisting us in selecting the one best for us. The net result is that we are in a position to develop a long-term healthy relationship with a national provider while saving money on the new leases over the old ones. We can't say enough good things about IFM!"

William Conrad

Chief Operating Officer | Poultry Products Northeast

"As a business owner it is imperative that I can trust people to help me make important financial decisions. It's not easy to find someone you can trust, but the team at Industrial Fleet Management has helped our business with logistics in many ways that have saved me time and money. I've been working with them for many years now, and will continue to do so for many years to come."

Paul Spalitta

President | S&W Wholesale Foods, LLC

"We're not consulting oriented, but IFM's tenacious commitment to the fact that they could save us money convinced us to give them a chance. And were they right! From the start, their knowledge of trucks and leasing companies' procedures produced major results. I'm convinced that truck lease arrangements belong in the financial area of business, not operations. IFM brought consulting a good name."

Larry Pope

Former President and Chief Executive Officer | Smithfield Foods



INDUSTRIAL FLEET MANAGEMENT

132 B Industry Lane | Suite 6 | Forest Hill, MD 21050

[410] 803-0010

industrialfleet.com