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Non-Ferrous Founders' Society

# MEMBERSHIP BENEFITS

SUPPORT, GUIDANCE & ADVOCACY FOR THE NON-FERROUS METAL CASTING INDUSTRY

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# MEMBER BENEFITS

The **Non-Ferrous Founders' Society (NFFS)** was founded in 1943 to help non-ferrous foundries advocate for themselves when dealing with the War Production Board, a government agency established by executive order to oversee production during World War II. Today, the Society continues to effectively represent the interests of the non-ferrous foundry industry in Washington, but it has grown to offer a full range of programs and services designed to help foundry leaders successfully operate their businesses.

Unlike larger associations, NFFS has the unique ability to focus its attention on issues that really matter to non-ferrous foundries. All of the Society's board members are owners or top executives of non-ferrous foundries, and at every board meeting, the board devotes part of its agenda to identifying and addressing current issues and concerns, including how NFFS can help its members with their most pressing challenges. NFFS has become a proven resource for information and services that help foundries remain competitive and strong in a volatile business climate.

## NETWORKING & FELLOWSHIP



NFFS offers opportunities for members to meet their peers and develop a network of lasting business relationships. The annual **Industry Executive Conference** provides industry leaders the chance to connect with colleagues, see old friends—and make new ones—while benefiting from high-quality educational programming tailored specifically to non-ferrous foundries. The Society also hosts periodic regional meetings in locations across the United States to provide opportunities for local foundry employees to attend networking and educational events closer to home.

NFFS members are also encouraged to take advantage of leadership opportunities available through NFFS volunteer committees. Regardless of the size of your company, you can make your voice heard and share your thoughts regarding important issues affecting the metal

casting industry. Government Affairs, Membership, Programs, and Scholarship are just a few of the committees working through NFFS to further the success of our industry.

## INDUSTRY INFORMATION

NFFS works continuously to provide its members with current information on a wide range of topics relevant to foundry management. Among the valuable resources provided to NFFS members:

- **The Crucible News Brief**, a weekly newsletter sent to members and industry contacts by email, which provides a variety of valuable content including NFFS updates, industry news, economic updates and analysis, member news and information, health and safety guidance, regulatory compliance advice, and more!
- **Economic Advisor**, a monthly newsletter containing economic indicator trend data and relevant economic news, published specifically for NFFS members by ITR Economics.



## TECHNICAL TRAINING



NFFS members receive access to NFFS Academy, an online e-learning platform providing cutting-edge technical training programs to foundry industry employers and their workers. NFFS Academy includes more than 120+ relevant, user-friendly courses covering multiple manufacturing disciplines, materials and manufacturing processes. The courses are self-paced, self-guided, and interactive with visually engaging graphics. Concepts can be immediately applied in examples and assessments, and every course completed will be added to a transcript, with a printable certificate of completion. This library is a perfect asset whether you are just starting out, being cross-trained, or looking to up-skill your current situation. NFFS members receive extended course access and discounts of 35-80% over public pricing for these courses—just log in and start learning!

# MEMBER BENEFITS

## EHS & REGULATORY COMPLIANCE

NFFS is the industry leading association for environmental health & safety. These are just some of the many resources *included with NFFS membership*:

### NFFSummit Health & Safety Webinars

These monthly, 30-60 minute webinars cover important health and safety topics and are designed exclusively for members of NFFS. These online meetings enable NFFS members to engage in live discussions about pertinent regulations and other engaging topics that affect their foundry operations. This member benefit is highly recommended!

### OSHA Compliance Templates

Many times, OSHA regulations require a written program in addition to employee training and other requirements. NFFS members have access to detailed templates for many of the commonly requested written OSHA documents, which can then be customized for use within their foundry or business. Available template documents include PPE, electrical safety, silica, lead, and many more.

### Air Sampling Equipment Program

NFFS members receive complimentary access to air sampling equipment and free technical support via phone or email. Members also receive a 15% discount on analytical services performed by our partner Analytics Corporation, as well as the ability to purchase pre-weighed Parallel Particulate Impactor samplers (PPI) at cost during program enrollment.

### Regulatory Compliance Hotline

Have you ever had a safety or environmental question, and wished you could call someone for a quick answer? NFFS has you covered! Joseph A. Guimond & Associates has worked with NFFS members for over 25 years as OSHA and EPA Compliance Specialists. Skip and Martha Guimond are well known as industry experts in providing no-nonsense compliance assistance and advice. They are available to assist NFFS members with specific regulatory questions or problems via the NFFS Regulatory Compliance Hotline. All conversations are private and confidential.



## BUSINESS DEVELOPMENT



The Integrated Casting Order Network (ICON) program is a sophisticated, award-winning online portal created for the purpose of connecting metalcasters with those responsible for procuring needed metal castings to support our nation's military. This web-based resource simplifies the procurement process for the Defense Logistics Agency (DLA), the procurement agency for the Department of Defense (DoD), by leveraging the integration of: 1) A tooling database that catalogs the location of existing defense-related patterns, 2) A database of those foundries that manufacture parts for the defense industry, and 3) A solicitation review process to quickly identify government procurements for cast components.

ICON users receive a daily e-mail notification of bid opportunities matching their foundry's capabilities. Within the program, users can set easily edit their contracts via ICON's built-in Quotation Management System, upload their current inventory of casting or assemblies, look up and build competitive proposals around a part's past procurement price history, and send messages and documents to enable potential project partnerships.

## VISIBILITY & RECOGNITION

NFFS membership helps put your company in front of potential business partners via multiple channels. All new members are announced in *The Crucible* news brief and in the NFFS social media networks upon joining. NFFS also offers ongoing opportunities for publication of press releases and company news, which are read by hundreds of industry contacts. In addition, all member companies are listed in the NFFS Membership Directory, available in print or searchable online 24/7 at the NFFS website. Finally, all NFFS members receive a high-quality NFFS Member plaque for display within their facility, and employees are encouraged to use the NFFS Member logo in their print or online communications, indicating their commitment to supporting the industry and to the mission of the Society.



# MEMBERSHIP BENEFITS

## ADVOCACY & INDUSTRY REPRESENTATION

For over 75 years, NFFS has served as the voice for non-ferrous foundries. The NFFS staff and Government Affairs Committee actively monitor new legislative and regulatory developments in Washington, as well as at the regional and state levels, and effectively represents the interests of non-ferrous foundries. All U.S. non-ferrous foundries have at some point benefited from the Society's efforts to protect the industry from misguided or overly burdensome regulations.



NFFS maintains an active program to monitor new legislative and regulatory developments and to represent non-ferrous foundry interests. Working with regulators and legislators, the NFFS Government Affairs program is structured to achieve three specific goals:

- To identify regulations and legislation having the potential to impact non-ferrous foundries prior to their enactment in order to influence their passage or, at the very least, to minimize any adverse impact or effect upon the metalcasting industry.
- To interpret the effect of enacted or expanded laws and regulations on non-ferrous foundries, and to assist Society members in bringing their processes and practices into compliance.
- To establish mechanisms to express the industry's concerns and recommendations on pending legislation and regulations, and to inform legislators and regulatory agencies both of the important role that castings and non-ferrous foundries play in American industry and in the economy, and of the potential economic impact that proposed regulations and legislation could have on the industry.



## RESEARCH & DEVELOPMENT

NFFS is a member of the American Metalcasting Consortium (AMC), an award-winning metalcasting technology development group made up of NFFS, the Steel Founders Society of America (SFS), the North American Die Casting Association (NADCA), and the American Foundry Society (AFS). The AMC is funded in part by the Defense Logistics

Agency (DLA). The AMC conducts research that generates real-world solutions facing DLA and the metal casting industry. The AMC efforts do not result in concept papers—they generate new manufacturing processes, materials applications, and solutions for acquiring metal components with enhanced performance.

## DISCOUNTS & SPECIAL SERVICES

### TForce Worldwide Shipping Services

NFFS has partnered with shipping logistics provider TForce Worldwide (TFWW) to provide NFFS members with discounted rates on domestic and international shipping, a wide selection of carriers, and personalized service and assistance with shipments. Receive the industry's overall best rates from over 75 qualified LTL carriers, as well as instant access to LTL pricing, shipment scheduling, service options, tracking, reporting and more.



### Grainger Program

Use your NFFS membership to take advantage of product discounts and other Grainger benefits including: discounts on frequently purchased products, exclusive product lines, real-time product availability and order tracking, 10% off all Grainger catalog and online products, prepaid freight on orders shipped via ground transportation, and after-hours emergency services.



### Energy Buyers Program through APPI

NFFS has endorsed APPI Energy to provide data-driven procurement solutions that reduce and manage electricity and natural gas supply costs for members on an ongoing basis. Every day, APPI Energy identifies the wide range of energy supplier prices across the U.S., and utilizes that data to provide the lowest prices available among many vetted, competing suppliers.



Become a member today by going to [www.nffs.org/joinNFFS](http://www.nffs.org/joinNFFS)