

GRAINGER'S GOT YOUR BACKSM

You're all set to save!

WE CAN HELP YOU:

- **Gain more visibility into your spend** and how you can impact total cost of ownership as well as create more working capital back into your business
- **Reduce complexity** in purchasing, managing and utilizing your inventory
- **Reduce costs** and operational expenses by streamlining processes
- **Manage compliance** to both internal policies and external regulations
- **Contribute to your diversity requirements** or goals through access to our Distributor Alliance Program
- **Gain expertise** without adding headcount through our specialist network

> **Sign in to Grainger.com[®]**
to view your contract pricing.

TAKE ADVANTAGE OF EVERYTHING YOUR CONTRACT OFFERS

- **Competitive pricing** on the products you use most.
- **Distribution network:** The Grainger supply chain is built to provide customers with the right products, at the right time and in the right place.
- **Services and solutions:** From safety services and inventory management to OSHA and HACCP audits, Grainger offers hundreds of value-added services and solutions to help you take costs out of your business.
- **Supplier relationships:** Access more than 4,800 suppliers and their product solutions and expertise.
- **Ease of ordering and customer service:** Call, click or stop by a branch for product or technical help.

GRAINGER.COM[®] | 1.800.GRAINGER



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GRAINGER[®]
FOR THE ONES WHO GET IT DONE

ONE SOURCE. UNLIMITED SOLUTIONS.



With over 1.5 million items to choose from, Grainger carries the products, supplies and equipment you need to help get your job done.

CATEGORY	RANGE OF PRODUCTS	
Abrasives	Blasting, Brushes & Wheel Kits, Sharpening Stones, Grinding Wheels, Deburring Tools, Polishing, Sanding Belts, Sandpaper, Tumblers	
Adhesives, Sealants & Tape	Caulk, Concrete & Asphalt, Dispensing Guns, Glues & Cements, Putties, Tapes, Thread & Gasket Sealants	
Cleaning & Janitorial	Cleaning Chemicals & Supplies, Dispensers, Deodorizers, Paper Products & Dispensers, Personal Care, Restroom Equipment, Trash & Recycling	
Electrical	Industrial Controls, Automation & Machine Safety, Motor Controls, Power Management, Voice & Data, Wire, Cable, Carrier Systems	
Electronics, Appliances & Batteries	Dishwashers, Dryers, Ranges, Refrigerators, Freezers, Ice Dispensers, Communications, Electronics, Intercoms & Speakers	
Fasteners	Anchors, Bolts, Hardware, Hooks, Lanyards, Manuals, Measuring Equipment, Nails, Nuts, Retaining Rings, Rivets, Screws, Spacers, Staples, Washers	
Fleet & Vehicle Maintenance	Auto Body Tools, Chemicals, Diagnostics, Automotive Exterior & Interior, Lifting Tools, Lubricants, Maintenance Tools, Towing, Storage	
Furniture, Hospitality & Food Service	Flooring, Food Processing, Beds, Office & Outdoor Furniture, Guest Room Amenities, Uniforms, Laundry Supplies, Sports & Recreational Equipment	
HVAC & Refrigeration	A/C Refrigeration, Air Filters, Air Treatment, Cooling Fans & Air Circulators, Heaters, HVAC Controls, Test Instruments, Replacement Parts, Ventilation Supplies	
Hand Tools	Benders, Clamps, Cutting Tools, Drywall Tools, Electrical Tools, Files, Hammers, Hand Saws, Pliers, Pullers, Punches, Screwdrivers, Sockets, Wrenches	
Hardware	Braces, Brackets, Door Hardware, Cabinet Hardware, Hooks, Springs, Window Hardware	
Hydraulics	Filtration, Hoses & Fittings, Motors, Seals, System Components, Tools, Oil Coolers, Pumps, Valves	
Lab Supplies	Testing Equipment, Chemicals, Consumables, Diagnostics, Filtration, Fume Hoods, Lab Ovens, Utensils, Labware, Soil Testing, Water Quality	
Lighting	Bulbs & Lamps, Ballasts, Flashlights, Exit & Emergency Lighting, Indoor & Outdoor Lighting	
Lubrication	Fittings & Hose Systems, Grease Guns, Greases, Lubricants, Oilers, Oils, Storage & Dispensing Systems	
Machining	Drilling Tools, Finishing Supplies, Indexable Tools, Fluids, Milling, Precision Measuring, Threading	

CATEGORY

RANGE OF PRODUCTS

Material Handling

Cabinets, Carts & Trucks, Casters, Conveyors, Cranes, Dock Equipment, Dollies, Drum Handling, Forklifts, Hoists, Ladders, Packaging & Shipping, Pallet Jacks



Motors

DC Motors, Definite-Purpose AC Motors, General-Purpose AC Motors, HVAC Motors, Motor Supplies, Pump Motors, Replacement Parts



Office Supplies

Audio Visual Equipment, Binders, Clipboards, Easels, Calendars, File Folders, Ink & Toner, Cleaners, Office Machines, Office Paper & Notebooks, Staplers



Outdoor Equipment

Cutting & Pruning Tools, Fencing, Generators, Hoses & Sprinkler Systems, Landscaping, Mowers & Trimmers, Pressure Washers, Rakes, Shovels, Snow & Ice Removal



Paint, Equipment & Supplies

Automotive Paints, Brushes & Rollers, Exterior & Interior Paints, Paint Mixers, Sprayers, Spray Paints, Primers



Plumbing

Bathroom Hardware, Drains, Faucets, Filtration, Fixtures, Garbage Disposals, Gaskets, Insulation, Pipe, Tubing, Fittings, Valves, Sinks, Toilets, Water Heaters



Pneumatics

Air Compressors, Compressed Air Treatment, Hose Clamps, Hose Reels, Pneumatic Hoses & Motors, Pneumatic Tools, Replacement Parts, Valves



Power Tools

Cordless Tools, Demolition Tools, Finishing Tools, Heat Guns, Masonry, Pipe Threading, Drills, Saws, Shears, Power Tool Storage, Replacement Parts, Routers



Power Transmission

Bearings, Belts, Brakes & Clutches, Bushings, Chain, Couplings, Gearing, Gearmotors, Speed Reducers, Sprockets, Tensioners, Vibrators



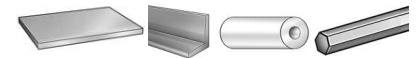
Pumps

Aeration, Centrifugal Pumps, Chemical Pumps, Coolant Pumps, Drum & Barrel Pumps, Filtration, Fuel Pumps, Pool & Spa Pumps, Rotary Pumps



Raw Materials

Alloy Steel, Aluminum, Brass, Bronze, Carbon Steel, Cast Iron, Ceramic, Copper, Cork, Felt, Fiberglass, Foam, Plastics, Rubber, Stainless Steel, Tin, Vinyl



Reference & Learning Supplies

Books, Classroom Supplies, Decoration, Games, Incentives, Toys



Safety

Arc Flash, Eye Wash & Showers, Eye & Face Protection, Fall Protection, First Aid, Gloves, Lockout/Tagout, Signs, Spill Control, Traffic Safety, Workwear



Security

Barriers & Crowd Control, Detectors, Key Control, Mailboxes, Padlocks, Safes, Security Alarms, Specialty Locks, Two-Way Radios, Video Surveillance



Test Instruments

Air Movement, Automotive Testing, Data Recording, Electrical Power Testing, Indoor Air Quality, Pressure Measuring, Temperature & Humidity Measuring



Welding

Arc Cutting & Gouging, Filler Metals, Gas Welding, MIG Welding, Plasma Cutting, Soldering, Spot Welding, Stick Welding, TIG Welding, Helmets



For a full listing of products and accessories and to see your contract pricing, visit Grainger.com

Get Control of Your Critical Items

WHAT YOU NEED, WHEN AND WHERE YOU NEED IT



Count on Grainger KeepStock solutions to help you save time and money managing your critical inventory items.

You need the right products, in the right place, at the right time. Having the right supplies on hand helps you maintain a productive environment, avoid costly downtime from stock-outs and reduce expensive overstock.

THE RIGHT SOLUTION

Managing inventory offers a prime opportunity to help take costs out of your business. Whether you want to manage it yourself with a convenient smartphone app or need help with more complex inventory needs, we have an inventory solution for you. Talk to your Grainger rep to get started.



CMI
Customer-Managed
Inventory



GMI
Grainger-Managed
Inventory



GV
Grainger Vending

> **Learn more at**
grainger.com/keepstock

Grainger KeepStock solutions are subject to customer eligibility and agreements.

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GRAINGER SOLUTIONS FOR YOUR PURCHASING NEEDS

Shop easily. Order effortlessly. Manage efficiently.

1

Grainger.com®

A Time-Saving Experience



EASY-TO-FIND PRODUCTS



SMART ORDERING



FAST CHECKOUT

2

Grainger Order Management

An Effective Ordering Process



CONTROL YOUR SPEND



STREAMLINE THE APPROVAL PROCESS



CREATE USAGE REPORTS

3

Grainger eProcurement

An Efficient Electronic Connection



MANAGE YOUR SPEND



ENSURE PROCUREMENT COMPLIANCE



AUTOMATE PROCESSES

4

Grainger Mobile

An Anytime, Anywhere Solution



PLACE ORDERS ON THE GO



CHECK REAL-TIME AVAILABILITY



LOCATE THE NEAREST BRANCH

ANY QUESTIONS?

Call or visit us online at [grainger.com/onlinepurchasing](https://www.grainger.com/onlinepurchasing)

Lower Energy Costs

Help reduce monthly energy costs with energy-efficient solutions.

Energy-Efficient Solutions

Update your business operations for maximum efficiency without disrupting your business with Grainger's network of qualified, insured and licensed service providers.*

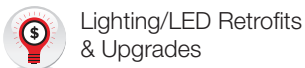
5 Questions to Ask Yourself

- 1 Does your facility have older, less energy-efficient products?
- 2 Does your facility have longer operating hours?
- 3 Would you like to reduce your energy bills while improving the performance of your operation?
- 4 Are you interested in learning about incentives available to your facility for energy-saving projects?
- 5 Are you interested in enhancing your property's value?

If you would like more information, or to see if your facility qualifies for an on-site evaluation, call us at 866-597-1330 or contact your Grainger rep to learn how you can benefit from these energy-saving services.

Energy Services Multi-Measure Solutions

Through our network of third-party service providers, you can find a wide array of services that include auditing, specifying, supplying, installing, commissioning and utility rebate processing for your energy-saving projects.



Lighting/LED Retrofits & Upgrades



Compressed Air System Studies & Upgrades



Steam System Assessments & Upgrades



HVAC Maintenance & Upgrades



Dust Collection System Studies & Upgrades



Water Conservation Upgrades



Motor & Drive Upgrades



Electric Vehicle Charging Station Installations

Let us help facilitate a proposal for your consideration.

We're confident you'll see value in upgrading your facility with help from the Grainger Energy Services team.

[grainger.com/energyservices](https://www.grainger.com/energyservices)

866-597-1330

*Subject to customer eligibility and agreements.

THINK SAFETY. THINK GRAINGER.®



PRODUCTS

SERVICES

RESOURCES

Count on Grainger to help you keep your people and facilities safe.

Choose from over 130,000 safety products plus the services and resources to help you reduce injuries, facilitate compliance, manage risk and increase productivity. Visit our online Safety Solution Center for OSHA checklists, safety training options, free archived webinars and more.

> Learn more at grainger.com/safety

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THE QUALITY, VALUE & SELECTION YOU DEMAND

Keep an eye out for the Grainger Choice badge when you're looking for ways to do more with less. This designation signals a broad selection of quality products and supplies to help keep your facility functioning smoothly and your people safe.

- HVAC • Material Handling • Hand Tools • Safety • Electrical • Lighting
- Cleaning Supplies & Chemicals • Motors, Pumps & Power Transmission
- Pneumatics • Fasteners

LOOK FOR THESE BRANDS AND MORE THAT CARRY THE GRAINGER CHOICE DESIGNATION



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