

SUMMER 2022

FLASHES

A PUBLICATION OF NCADA



NC DEALERS HEAD SOUTH

NCADA FAMILY CONVENTION

NCADA NEW CHAIRMAN

Mr. David "Sport" Durst of Sport Durst Automotive in Durham to lead NCADA in 2022-2023

LAA AWARD WINNERS

Randy Marion and Wayne Thomas Recognized for Lifetime Achievement

NORTH CAROLINA AUTOMOBILE DEALERS ASSOCIATION



THE DRIVER'S SEAT

Be Prepared. Be Ready. Be Engaged. The time to fight for our industry is NOW.

As part of our family convention in Ponte Vedra last month, I was fortunate to have been elected as NCADA's 87th Chairman of the NCADA Board of Directors. In following in the footsteps of those 80+ dealers, entrepreneurs, and civic leaders who came before me, it is with great pride that I accept this position and the responsibility it carries.

Over the next few years, our industry will be facing one of the most challenging times many of us have seen in our lifetimes. Multiple issues are on the horizon that will materially change the way we sell cars, provide service for our customers, and staff our dealerships. Issues such as over-the-air updates, factory post-sale subscription services, new EV sales channels, built to order retail models, and factory direct sales will change our industry and our livelihoods.

But more importantly, NCADA's cornerstone is the proactive involvement of members from all areas of the state, and it is time that all dealers come together in understanding these critical issues and concerns. We must stay united. We must stay informed. As such, as part of my term as chairman, we will continue to build dealer input, involvement, and participation in NCADA. Our mission going forward:

Be Prepared. Be Ready. Be Engaged.

NCADA is hosting its first "Mandatory Dealer Meeting" on August 25th in Greensboro. At that meeting, we will hear from NCADA, our legal team, and industry leaders on the impact and status of the various direct challenges to our industry. All dealers are strongly encouraged to attend!

One of the direct outcomes of the mandatory dealer meeting will be a request of you to contact AND STAY IN TOUCH, with at least one of your local elected officials. Here's how...

- Call them to thank them for their service to North Carolina.
- Invite them to your dealership and walk them through the various departments.
- Introduce them to your employees and do a photo op with them.
- Make a contribution to their campaign.
- Call them again... and again... and again.

My grandfather, Mr. AJ Harmon, bought his first dealership in Raleigh in 1946, and in the 75 years since, decades of NCADA leaders have worked together with all dealers to meet the challenges, obstacles, and opportunities that were presented. As your NCADA Chair, I am committed to making sure that the efforts of our parents and grandparents, some 75 years ago, were not in vain. By working together we will be able to meet today's challenges and create a better future for our children.

In closing, I'd like to thank my wife Renee' for allowing me the time to get involved with NCADA and also thank our employees at all Sport Durst stores... you guys are the best and you make a difference!

I welcome the opportunity to chat with any dealer on a one-on-one basis and will do my best to advance our industry during my term. By working as one, we will continue our tradition and our commitment to ensuring that North Carolina remains the "best state to be a franchised dealer".

Please do not hesitate to call me at my dealership. Be Prepared. Be Ready. Be Engaged.

Sport Durst

**Sport Durst
NCADA CHAIRMAN**





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NCADA FAMILY CONVENTION

JUNE 19-22, 2022

Ponte Vedra, FL



Ponte Vedra Inn & Club

More than 400 NCADA members made their way to the 87th Annual NCADA Family Convention in Ponte Vedra, Florida this past June where they enjoyed North Carolina hospitality and camaraderie at the beautiful Ponte Vedra Inn & Club. Located amidst a pristine stretch of beach in Northeast Florida, the Inn & Club was the perfect setting to conduct our meetings, commemorate accomplishments, and network with dealers and associate members.

The 2022 Annual Family Convention kicked off with a Welcome to Margaritaville Reception. This was a great opportunity to reconnect with friends and colleagues while sporting fun attire. Following the welcome reception, at the Member Recognition Breakfasts, attendees enjoyed slideshows full of pictures of past conventions and recognitions dating all the way back to the birth of NCADA in 1935. Over the course of the weekend, convention goers enjoyed a golf tournament, airboat tours, ocean forest biking, kayak tours, and the very competitive Iron Chef Competition!

It would not be an NCADA convention if it were not filled with some incredible recognitions. Tuesday morning's ceremony featured the recognition of the 2022 Lifetime Achievement Award Winners Randy Marion and Wayne Thomas. Also recognized was the 2022 TIME Ally Dealer of the Year Nominee David McNeill, as well as 2021 Time Ally Dealer of the Year Omnia Fowler. NCADA congratulates these individuals and their astounding accomplishments. Thank you for all you have done to assist NCADA, fellow dealers, and local communities.

To close out the convention, NCADA 2021-2022 Chairman Jeff Michael passed the gavel to incoming Chairman Sport Durst. NCADA sincerely appreciates all that Jeff and his wife, Teresa have done for NCADA and fellow dealers.

Save the date for the 2023 NCADA Cayman Island Convention June 11-14, 2023!



Saturday

Before the official kick-off to the convention, the NCADA Board of Directors met to discuss important topics. These included NCADA's plan to protect the franchise system, legislative updates, recent EV Day at the General Assembly, updates from NADA Chairman Mike Alford on federal issues, and other pending industry issues. Before the meeting, the Board headed to Palm Valley Fish Camp on Saturday for a special dinner honoring our NCADA AutoPAC Superheroes.





Sunday

WELCOME RECEPTION

The 87th Annual Family Convention kicked off Sunday evening at the Inn & Club's scenic Surf Club Patio with a Welcome to Margaritaville-themed party hosted by sponsors. Attendees showed up in their best Margaritaville attire and enjoyed the beach-themed background while a steel drum band set the mood for the night. It took little time for members and guests to dive into the low country boil cuisine and grab a cool drink to contrast the Florida heat. What a way to relax and reconnect with old friends while making some new ones.







Monday

ACTIVITIES

Mornings in Ponte Vedra were strictly business as a member recognition breakfast was first on the agenda. Presentations from Auto Industry Expert Glenn Mercer, Department of Transportation Secretary Eric Boyette, and DMV Commissioner Wayne Goodwin jumpstarted the day.

The afternoons offered a change of pace and a change of attire as attendees wasted no time enjoying what Ponte Vedra had to offer. Many sought after the high seas as they toured the spectacular views and sites of historic St. Augustine on a Catamaran. Those seeking an adrenaline rush and their inner Floridian climbed aboard an 850 horsepower Airboat as they skimmed across the water as low as 3 inches deep at 6 Mile Creek. Others chose to take a relaxing kayak tour exploring Guana Lake or hit the waves of the resort's beautiful beachfront.

Those looking to avoid the water took to the ocean course of the Inn & Club for the annual NCADA Golf Classic. As usual, this was a great success and tested even the best of golfers. No matter the event Monday's activities surely had something for everyone.



Tuesday

ACTIVITIES

Tuesday activities commenced with an ocean forest bike ride in Guana State Park, one of the 29 National Estuarine Research Reserves in the country. The park provided views of a variety of plants and animals. Other events included an NCADA first bocce ball tournament, the second round of airboat tours, and the highly anticipated Iron Chef Competition. A new champion emerged this year as Lawrence and Cindy White and Joe and Ashley Wilson secured the title of "best taco". In true NCADA fashion the night ended with a Grand Finale Farewell Dinner. Attendees enjoyed the finest southern cuisine and a picturesque sunset while a slideshow was shown recapping the happenings of the convention. Finally, the band A-Town A-List helped to cap off the night as members and family danced the night away to wrap up a successful convention!



Beach Time

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CONVENTION HIGHLIGHTS



As a special part of Tuesday's breakfast meeting at the Convention, attendees heard from Representative Brenden Jones and Speaker of the North Carolina House of Representatives Tim Moore. At the close of their presentations, NCADA awarded the NCADA Legislator of the Year Award to Rep. Jones for his support of our industry as sponsor of NCADA's 2021 franchise legislation and his overall efforts to improve the regulation of the industry.

In addition, Speaker Moore was presented with the NCADA Legislative Champion Award by the NCADA Board of Directors for his many years of support of the automotive industry and North Carolina's franchised dealers. our industry.

NCADA thanks both Rep. Jones and Speaker Moore for being stalwarts for North Carolina dealers and automotive consumers!



Matt Wiethoff, Steven Kellum, and Benjamin Tomazic were the lucky trio to claim the title of grand champions in the 2022 Annual Golf Classic! Congratulations.



Stu Zalud of ACV Actions announced NCADA as the ACV Auctions March Madness Competition Winner out of the five competing states. The winner of the March Madness award was measured on the number of dealers involved, the number of transactions completed, and the "sell-through" rate for dealers. ACV Auctions also presented a \$2,500 check to the NCADA Hometown Heroes project which recognizes first responders across the state.



NCADA Annual Family Convention could not be possible without our amazing event sponsors. This group was made up of over 41 NCADA Associate Members. The Associate Member and sponsorship program is an integral part of our association and we are extremely grateful for these individuals and the organizations they represent.



The 2022 AutoPAC campaign "FIGHTING FOR YOUR FUTURE" was directed at fighting factory direct sales in North Carolina. To ensure that the voice of North Carolina's franchised dealers is heard we created a Superhero contribution level of \$3,000. All NCADA "Super Heroes" were recognized and caped with the NCADA AutoPAC cape. Thank you to all contributors to the NCADA AutoPAC in 2022. Let us continue to protect the franchise system from direct sales.

CONVENTION RECGONITIONS

*Special thanks to those who
make NCADA what it is today!*



Fayetteville Dealers Contribute \$25,000 to NCADA Victory Fund

During the recent NCADA Family Convention, the Fayetteville area dealers issued a challenge to their fellow dealers throughout the state. Eason Bryan of Bryan Honda, on behalf of the Fayetteville dealers, presented a \$25,000 contribution to the NCADA Victory Fund and challenged fellow dealers and local dealer groups to do the same.

The NCADA Victory fund was established in an effort to fight the continuing threats to our industry from multiple new start-up electric vehicle (EV) manufacturers that are seeking to disrupt the franchise system in order to sell vehicles directly to North Carolinians. Created a few years ago, the NCADA Victory fund is designed to assist in providing the resources necessary to successfully defend the franchise system for North Carolina consumers. The Victory Fund is at the heart of NCADA's efforts to protect your dealership from factory-direct sales.



Gallagher recognizes Emily Baxley with Industry Influencer Award

Gallagher's Carol Wagoner presented the award to Emily Baxley with Bryan Honda. The Gallagher Industry Influencer award recognizes someone who through their knowledge, authority, and relationship with the industry works tirelessly to improve dealerships from the inside out. With a 30 year tenure at Bryan Honda, Emily was trained by the Bryan brothers and then became a key instrument in helping to generationally transfer the business. She strives every day to improve the employee experience for her team ensuring Bryan Honda is in the best position to recruit and retain top talent in the industry. Congratulations Emily!



John Hegert, Controllers Seminar Chairman

For the past 8 years, NCADA has been holding an annual educational conference focusing on the many tasks and responsibilities that are undertaken by the automotive controllers, CFOs, office managers, HR, and accounting teams. Mr. John Hegert from Paramount Automotive Group based in Hickory North Carolina was chair of this past year's conference. This past year, in the heart of COVID-19 we had nearly 200 people registered! Well done and thank you Mr. John Hegert.



TIME Ally Dealer of the Year Awards

David McNeill was presented with a framed #1 dealer license plate as congratulations for representing North Carolina in the 2022 Time Ally Dealer of the Year Program. David has a strong tradition of supporting our local communities through our Hometown Heroes Program which recognizes first responders across the state. David furthers his philanthropy as he chairs the annual Hugh Martin Golf Tournament where proceeds are used to award mini-grants to teachers and scholarships to students in the Wilkes County Schools. Also recognized during the Convention was the 2021 Time Ally Dealer of the Year Winner Omnia Fowler who was unable to join us at the convention last year. Congratulations to both these outstanding gentlemen!



RANDY MARION

2022 NCADA Lifetime Achievement Award Winner

Randy Marion is President of Randy Marion Chevrolet Buick Cadillac, LLC, Randy Marion Subaru, LLC, Randy Marion Isuzu, LLC, all located in Mooresville, NC, Randy Marion Buick-GMC, LLC in Huntersville, NC, Randy Marion Chevrolet of Statesville, LLC, Randy Marion Ford Lincoln, LLC in Statesville, Randy Marion Chrysler Dodge Jeep Ram, LLC, and Randy Marion Sav-A-Lot in Hickory, NC. Randy was awarded the NCADA Lifetime Achievement Award for 2022 at the NCADA Convention in June.

Randy's Mooresville GM store has been the #1 Volume Dealer in North and South Carolina 14 out of the last 17 years and the #1 Volume Dealer in the Southeast region for the last ten consecutive years. He was named Time Ally Dealer of the Year in 2003. His dealership won National Dealer of the Year in 2010 and 2020. Randy Marion Chevrolet finished 5th in the nation for 2017 and 6th in the nation in 2018 in total volume sales, as well as finishing in the top 10 dealers in the nation for the last 10 years. Randy is a past Chairman and current member of the National Dealer Council for Commercial Vehicles with General Motors and also has served on the National Dealer Council for Chevrolet. He is a past president and current board member of the Charlotte Auto Dealers Association, President of the Charlotte Chevrolet LMA, President of the Charlotte Cadillac LMA, board member and Past President of the Buick GMC LMA, and a member of Local-Regional-National marketing groups for General Motors. He has also served on the Board of Directors of NCADA.

In addition to the NCADA Lifetime Achievement Award, Randy has had the distinguished honor of receiving the "Order of the Long Leaf Pine", presented by the Governor of North Carolina, the highest award given to a resident of the State.

He has also been the "Business Person of the Year" by Mooresville-South Iredell Chamber of Commerce and "Business Person of the Year" by the Lake Norman Chamber of Commerce. He is currently Chairman of Visit Lake Norman and is also a member and past president of the following: Mooresville Lake Norman Rotary Club, the Mooresville South Iredell Chamber of Commerce, and the Lake Norman Chamber of Commerce. Randy is also a past member as well as Chairman of the Mooresville South Iredell Crimestoppers board. Randy is a member of the Mooresville Masonic Lodge, the Charlotte Oasis Shrine Temple, and a member of the Royal Order of Jesters. He is Chairman of the Board of Lake Norman Regional Medical Center and has served as Past Chairman of the South Iredell Commercial Development Commission. Randy has been awarded an Honorary Doctorate's Degree from Gardner Webb University and currently serves as a member of their Board of Directors.

Randy and his wife Betty reside in Mooresville, NC, and have two children, Randy II and Jennifer, both actively involved in the business. They also have six grandchildren. Randy and Betty attend Williamson's Chapel United Methodist Church in Mooresville. Giving back to the community has been the number one priority for the two of them and they are proudest of their support and involvement with the Mooresville HealthReach Community Clinic, the Mooresville Soup Kitchen, the Lake Norman YMCA, Dove House, Iredell County Heart Association, the Boy Scouts of America, as well as other charitable and religious organizations.



NCADA is thrilled to announce that we are continuing our Hometown Heroes Campaign this year! For the past six years, driven by the unanimous support of the NCADA Board of Directors, NCADA has been the only organization in the State of North Carolina that has stepped forward to recognize local first responders from all areas of the state. To date, we have recognized more than 220 first responders at our annual Executive Forum in December.

As an industry, we have tremendous opportunities to make a difference, but we need your help in two ways:

- First, please nominate a local first responder from your community. Contact your local fire or police chief to ask for their recommendation. This is very easy! Then fill out the nomination form under the Hometown Heroes tab on our website and send it to kfike@ncada.com to submit a nomination.
- Secondly, please attend the December 2022 Executive Forum where all First Responders will be recognized and honored. It is a fun, impressive, and heartwarming meeting to attend.

We are proud of our member's support of the local first responders who step forward every day to serve our local communities. We encourage **YOUR DEALERSHIP** to connect with the community and support your local first responders by hosting a Hometown Heroes Dealer Day. These events enable your dealership to reach out to the local community and honor police, fire, healthcare, and EMS workers. If you are interested in hosting a Hometown Heroes event please call 919-828-4421 to get started.

2022 EXECUTIVE COMMITTEE

During the final night in Ponte Vedra NCADA 2021-2022 Chairman Jeff Michael officially passed the gavel to incoming Chairman Sport Durst. NCADA sincerely appreciates all that Jeff has done for the association and his fellow dealers during his tenure as Chairman. Thank you Jeff and Teresa!

The NCADA slate of officers for 2022-2023

Chairman: Sport Durst - Sport Durst Automotive, Durham, NC

Vice Chair: Alycia Kellum - Don Williamson Nissan, Jacksonville, NC

Treasurer: Greg York - Vann York Auto Group, High Point, NC

Secretary: Randy Hunter - Hunter Automotive Group, Fletcher, NC

NADA Chairman: Mike Alford - Marine Chevrolet, Jacksonville, NC



MEET THE CHAIRMAN



Mr. Sport Durst is the owner and dealer operator of the Sport Durst Automotive Group, which operates franchises for Chrysler, Dodge, Jeep, Ram, Mazda, Hyundai, Mitsubishi, and Volkswagen in Durham and Goldsboro. In addition to automotive dealerships, Mr. Durst owns a Power Sports store featuring Honda, Yamaha, Can-Am, KTM, and HISUN in Durham.

Ever conscious of Dealer – Manufacturer relationships, Sport has served on many committees, including the Mazda National Dealer Council and Hyundai Regional Dealer Council. In addition, Sport works closely with dealer organizations such as the Durham – Orange Auto Dealers. Sport has served on the NCADA Board since 2013 and often comments that, “Serving on the NCADA Board has been the most rewarding board experience of my career.”

Sport was exposed to the automotive industry at a very early age. His grandfather, A.J. Harmon, was also an automotive dealer who purchased his first dealership in 1946 in Raleigh, NC. Throughout the years, Mr. Harmon owned Lincoln-Mercury, Nissan, Volkswagen, Subaru, MG, and Austin Healey franchises. In 1988, Sport began his first “paying” position as a salesperson. Within 8 years, Sport began operating a used car dealership. With Mr. Durst continuing ownership, his family has been in the Raleigh-Durham market for over 75 years.

Sport was educated in the Durham County School system, graduated from Jordan High School, and attended North Carolina State University. He also attended the Jim Moran F&I school, earning top producer recognition. In addition, he attended the Mike Nichols parts and service academy.



WAYNE THOMAS

2022 NCADA Lifetime Achievement Award Winner

Wayne Thomas is the owner and operator of Wayne Thomas Chevrolet in Asheboro and was awarded the NCADA Lifetime Achievement Award at the NCADA Convention in June.

Wayne Thomas was born in 1953 to parents Dan and Jerodean Thomas and raised in Asheboro, NC. In 1966, Wayne's father Dan Thomas bought a local Pontiac dealership after working nearly 20 years at a Ford dealership. At 13, Wayne began washing cars and sweeping floors in his father's Pontiac dealership until he graduated Asheboro High School in 1971. He later went on to graduate from the University of North Carolina at Chapel Hill with a Business Administration degree in 1975.

In April 1976, Wayne became one of the youngest GM Dealers in the United States as a Pontiac-Buick-GMC dealer in Siler City, NC. In 1979, he returned to Asheboro to reunite with his father at Dan Thomas Pontiac and later became dealer principal in 1985 adding an Isuzu franchise shortly after in 1989. In 1991, Wayne acquired Nance Chevrolet, one of the oldest Chevrolet dealerships in North Carolina which would later be named the present Wayne Thomas Chevrolet. His two sons Trent and Cam (current GM) now work alongside Wayne at the dealership.

Wayne has been a longtime member of NADA and NCADA serving on the NCADA Board of Directors where he was Chairman in 1998-99. In 2005, Wayne was the recipient of the North Carolina Dealer of the Year award, and a national finalist for the Time Ally Dealer of the Year Award. Wayne has also been the Chairman of the NCADA Legal Defense Committee and currently serves as a Trustee for NCADA.

Wayne served as the Asheboro Rotary Club President from 1988-89 and was honored as Boss of the Year by Asheboro Jaycees in 2000.

On the rare occasion he is not at his dealership, you will find Wayne making an impact on his local community. Wayne has a lifelong involvement in the community, serving on numerous boards and coaching youth sports. He has sponsored and hosted "Honoring Our Veterans Cruise-In" for 8 years raising over \$100,000 for local Randolph County Veterans in need of a helping hand. He has participated in both the Triad Flight of Honor and Triangle Flight of Honor as a guardian and team leader which takes U.S. veterans to the Washington D.C. memorials. Wayne started the ZOO-TO-DO Fundraiser in support of the NC Zoo which raised hundreds of thousands of dollars. Wayne was also the President of McCrary Elementary School PTO and served on the advisory board for Automotive Technology and Compensatory Education at Randolph Community College. These are just a few examples of the community work Wayne is responsible for.

Wayne is known for being a family man and has been married to his wife Brenda Smith Thomas for 40 years. Wayne enjoys golf, coaching youth sports, riding his Harley's, snow skiing, and most of all, spending time with family especially his three granddaughters Cora, Nashlyn, and Carter.

UPCOMING EVENTS



Controllers Seminar

August 17, 9:00 AM - 4:00 PM
Greensboro, NC

Join us for the **largest automotive finance professional training program in the Southeast!**

This one-day seminar at the Koury Convention Center in Greensboro will be conducted by top industry professionals and cover current and relevant topics to enable you to achieve your goals within the dealership.

This year's premiere Controllers Group education event will feature a variety of training sessions. Don't miss your chance to be a part of this outstanding gathering of Controllers, HR Managers, Accountants, and Office Managers/Administrators from across the state.

This is an exceptional opportunity to network and exchange ideas with other dealership professionals! Pending approval, we will offer up to 6 hours in the Level I workshop for continuing professional education in the specialized knowledge, tax, and applications field of study.



Local Town Hall Meetings

Be Prepared. Be Ready. Be Engaged. Our Future is on the Line. NCADA is heading to a city near you! Local Dealer Town Hall Meetings are an opportunity for NCADA to update Dealer Members on the important industry, legal, regulatory and legislative issues impacting franchised dealers in our State.



More importantly, the meetings provide NCADA with important local dealer feedback on key issues as the NCADA Board of Directors begins to prepare NCADA's legislative agenda and other programs for the year. There is no cost to attend, but an RSVP is required. Hope to see you there!

August 18	Asheville	October 18	Burlington	TBD	Charlotte
August 19	Hickory	October 19	Fayetteville		
September 7	Wilmington	October 20	Asheboro		
September 7	Jacksonville	October 26	Raleigh		
September 8	New Bern	October 27	Greenville		
October 13	Rocky Mount	November 10	Triad		



NCADA "Mandatory" All Dealer Meeting

August 25, 10:00 AM - 2:30 PM
Greensboro, NC



As part of NCADA's overall plan to protect the franchise system in response to multiple attacks on our industry, this important meeting has been called by the NCADA Board of Directors to provide all NCADA dealer members with a critical update on the status of multiple issues currently threatening the future of our industry. Industry discussions at the meeting will focus on factory direct sales, built to order sales model, new EV sales channels, over-the-air updates, OEM subscription programs, new distribution channels, and other critical issues. The overarching goal of the meeting will be to produce an overall strategy for North Carolina Dealers related to the several industry trends that are buffeting the industry. As part of the meeting, NCADA will also update dealers on the status of the NCADA DEALER RESPONSE TEAM and the status of efforts by several startup EV companies to sell directly to consumers in North Carolina.



Service Advisor Training

September 20 **Wilmington** September 22 **Winston-Salem**
September 21 **Raleigh** September 23 **Charlotte**



We are excited to announce that NCADA will be continuing our highly successful NCADA Service Advisors Training for the second year this September!

This is an exclusive opportunity for NCADA members to attend an all-day, live training course to streamline departmental processes, develop accountability, elevate service drive morale, and drive higher levels of profitability through more repeat and referral business.

Attendees Will Learn How To:

- Utilize technology and expert phone skills to create an exceptional first experience for clients
- Make the best first impression when the client walks into the service drive
- Transition from client concerns to recommended services
- Prepare repair orders for the best chance of repairing the vehicle the first time
- Develop approaches to set proper client expectations
- Effectively build client rapport
- Deliver the repaired vehicle to ensure maximum client satisfaction levels
- Implement a positive and successful client follow-up plan

We hope you make plans to attend this training!



Executive Forum

December 13, 9:00 AM - 5:00 PM

Join us for this year's NCADA Executive Forum on Tuesday, December 13, 2022! We have an exciting slate of speakers scheduled to appear. Don't miss it!

The event will also feature several breakout sessions that are targeted to the various areas of your dealership's operations. These are informative breakouts for multiple members of your team! Stay tuned for more information!



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AutoPAC Contributors



NCADA has kicked off the **2022 AutoPAC Campaign - Fighting for Your Future**. Certainly, 2022 will be a critical year for our industry and we are asking all NCADA members to step up and support the AutoPAC.

The strength of the NCADA AutoPAC has never been more crucial than it is today and your contribution to the AutoPAC can make a significant impact in the efforts of NCADA to advance a pro-dealer business climate in North Carolina. The AutoPAC supports the election efforts of pro-business candidates for the General Assembly and other state offices.

Throughout the years, NCADA has fought to:

- Maintain and advance the most dealer-friendly franchise laws in the United States.
- Maintain and increase a pro-business legislature.
- Protect dealers from coercive attempts by manufacturers to engage in operational practices that are not beneficial to North Carolina consumers.
- Improve the tax and regulatory environment and decrease burdens on franchised dealers.

All these things could not be done without the support of our franchised dealer members and without your support of the AutoPAC. We strongly encourage you to participate in this year's campaign as a Superhero member (\$3,000 contribution). A 2022 NC AutoPAC contribution form can be found online at ncada.com. Please join your fellow dealer members by completing the form and sending back to NCADA today!

A special **THANK YOU** to all members who contributed to the AutoPAC in 2021. We anticipate another great year for the AutoPAC in 2022!

2022 AutoPAC Contributors

Ralph Abernethy III	Dan Lacky
Mike Alford	Cory Lallier
Joe Alvarez	Michael Lallier
Michael Anderson	Steve Lee
Fred Anderson	John Lee
James Bland	Grant Loftin
Bill Brown	Randy Marion
Harry Brown	David McNeill
Norwood Bryan	Jeffrey Michael
Eason Bryan	Tim Michael
Joe Bryson	Chris Morgan
Larry Cloninger	Bill Musgrave
Pete Deichmann	Cyndie Mynatt
Sport Durst	Joseph Nelson
Dave Everett II	Van Olp
David Everett Sr.	Tim Price
John Feduke	Todd Rakes
Mark Fisher	Mary Rice
Omnia Fowler	Garson Rice
Peter Fridrich	Reggie Robinson
Greg Gach	Dale Stearns
John Gainey III	Larry Taylor
Macon Griffin	Wayne Thomas
Bruce Griffin III	Mark Thompson
Hillary Gutshall	Natalie Tindol
Welford Harris	Bradley Tyson
Rick Hendrick	Ray Vrscak
John Hiester	Dean Wagaman
Tom Hunter	David Westcott
Bonnie Hunter	Greg Westcott
Randy Hunter	Lawrence White
Tim Ilderton	Steve White
Darryl Jackson	Steve White Jr.
Michael Johnson	Doug Wilkinson
Bennett Johnson	Douglas "Wil" Wilkinson
Bobby Jones II	Ward Williams III
Patrick Kabolla	Charles Williamson II
Alycia Kellum	Brad Wood
Nick Kincaid	Jay Wyatt
Rob King	Greg York
Martha King	Benny Yount

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Our Staff.

President

Robert J. Glaser
cell: 919-215-8137

Executive Vice President & General Counsel

T. John Policastro
cell: 919-349-0122

Director of Events and Member Engagement

Bridget Johnson

Member Services Manager

Kyle Kimbro

Marketing and Communications Manager

Kobe Fike

Accounting Coordinator

Angela Bass

Accounting Manager

Wayne Bell

.....

NCADA OFFICE

1029 Wade Avenue
Raleigh, North Carolina 27605
919.828.4421

ADD OR CHANGE SUBSCRIPTION INFO:

Contact Kobe Fike
919.866. 4973
kfike@ncada.com

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MISSION

To use its collective power to proactively preserve, protect, and enhance the economic life, relationships, and image of its members and the association itself.

WWW.NCADA.COM

Flashes

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