

## One More Page Books 2200 N. Westmoreland Street, Arlington, VA 22213 703-300-9746 www.onemorepagebooks.com Where we take books, wine and chocolate more seriously than we take ourselves

## **CONTACT INFORMATION**

For Author Events: Amber Taylor -AmberT@onemorepagebooks.com For School/Library Opportunities: Trish Brown - Trish@onemorepagebooks.com For Publicity: Eileen McGervey -Eileen@onemorepagebooks.com One More Page Books is an independent bookstore in Arlington -Falls Church, immediately outside of Washington, DC. We provide a place for our community to come together to share a love of reading and books through author talks, book clubs, wine and chocolate tastings and conversation. **One More Page engages with the community where they are – whether in the store or beyond our walls.** 

## ENGAGE AND CONNECT

- ~100 author events/year
- 5 monthly Book Clubs
- Monthly wine and chocolate tastings
- Co-sponsor events with Arlington and Fairfax County Libraries, local schools, and local businesses

## **INSIDE THE STORE...**

• Flexible in-store set-up

# ...AND NEARBY VENUES

- <u>Arlington Central Library</u> with capacity up to 200
- <u>Kenmore Middle School</u> with capacity of 800+
- <u>Washington-Liberty High</u> <u>School</u> with capacity of 800+
- Fairfax County Government Center with capacity up to 400

## EXPERIENCE RUNNING LARGE EVENTS AND PRE-ORDER CAMPAIGNS

- Organize pre-orders and online registration
- Wristband system for organized lines during entry and signing portions of events.
- Support offsite events initiated by publishers, authors or organizations at venues ranging from universities to local breweries.









## **ONE MORE PAGE HIGHLIGHTS**

- Since 2014, organize annual <u>NoVa TEEN</u> <u>Book Festival</u> for Young Adult readers, in partnership with Arlington and Fairfax County Libraries, George Mason University Fall for the Book, and Falls Church City Schools.
  - 2019 marked 6<sup>th</sup> annual NoVa TEEN Book Festival and attracted 800+ attendees.
  - Featuring 40+ YA authors that also visit 20+ high schools for programs prior to the Festival.
- In 2017, initiated our Second Saturday
  - **Program**, donating 15% of sales while partnering with local nonprofits to distribute new books to children.
  - Speaking opportunities through <u>Smithsonian Associates</u> program, local NPR radio station (<u>The Kojo Nnamdi Show</u> on WAMU) and local magazines.
  - Featured articles in The Washington Post, Northern Virginia Magazine, Arlington Magazine and Voice of America
  - Generated international attention when <u>President</u>
    <u>Obama and his daughters</u> visited for Small Business Saturday 2012.

# CONVENIENT STORE LOCATION

Minutes outside Washington, D.C. Accessible by Metro and major interstates: • Walking distance of East Falls Church Metro stop

- One block off Interstate I-66 and less than 3 miles from I-495
- Easy transport from Washington National Airport (10 miles), Dulles International Airport (19 miles) and Union Train Station (12 miles)



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#### **RECENT EVENT & PRE-ORDER CAMPAIGN HIGHLIGHTS**

Author	Title	Publisher	Attendance	Sales	Date
Jodi Meadows	When She Reigns	HarperCollins	PRE-ORDER	260+	09-2019
Anna Bright	The Beholder	Harper Teen	70+ in store	145 books, incl 56 <b>PRE-ORDERS</b>	06-2019
Gerry Brooks	Go See the Principal	Hachette	600 (offsite)	260+	05-2019
NoVa Teen Book Festival 2019	Multiple	Multiple	800+ (offsite)	1,000+	
Sarah Glenn Marsh	Song of the Dead	Razorbill/Penguin	60+ in store	125 books, incl 82 <i>PRE-ORDERS</i>	01-2019
Kwame Alexander	Swing	Blink/HarperCollins	200+ (Offsite)	245 books	10-2018
Jodi Meadows	As She Ascends	HarperCollins	PRE-ORDER	320 books	09-2018
Pete Souza	Obama	Hachette	800+ (Offsite)	227 books	06-2018
NoVa Teen Book Festival 2018	Multiple	Multiple	800+ (Offsite)	1,460 books, incl 165 <b>PRE-ORDERS</b>	03-2018
Ian Harding	Odd Birds	St. Martin's Press	500+ (Offsite)	310 books	05-2017
Ann Patchett	Commonwealth	Harper Perennial	550+ (Offsite)	300 books	09-2017

# ENGAGED SOCIAL COMMUNITY

Popular **#OMPReads** hashtag for staff favorites



One More Page Books & More (3,700+)



@justonemorepage (5,300+)

onemorepagebooks (2,300+)

## **EDUCATOR PARTNERSHIPS**

- Conduct Educator Appreciation Nights
- Facilitate special & bulk orders for educational programs, including One Book initiatives
- Participant in Falls Church City Public Schools Business in Education Partnership Program

## **AWARDS & RECOGNITION**

- Best Indie Bookstore in Arlington Magazine
- "Best Shopping" list for Arlington County in Northern Virginia Magazine
- AmEx Small Business Member Favorite

#### **COMMUNITY & TRADE PARTNERSHIPS**

- Member of NAIBA and ABA
- Partner with Fairfax and Arlington County Library systems and Friends of the Library organizations
- American Express Small Business Saturday

# **EVENT PROMOTION & OUTREACH**

- Frequently included in the Washington Post literary calendar, as well as local press and magazines, including Arlington Magazine and Northern Virginia Magazine.
- NYTimes and Bookscan/ABA reporting store
- Weekly e-newsletter of upcoming events to over 4,100 opt-in recipients
- Upcoming events are also promoted via:
  - <u>OMP home page</u> feature
  - In-store signage and printed calendars
  - $\,\circ\,$  Sidewalk sandwich board and Electronic sign board

## **OUR COMMUNITY AT A GLANCE**

Densely populated area with affluent, well-educated residents.

- ☑ Estimated population within 3-mile radius: 169K
- ☑ Estimated median household income: \$104K
- ☑ 8 elementary schools within 5 miles
- Close to multiple middle schools, high schools and universities

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