

Launched in 2018, Baltimore Read Aloud is an <u>online and</u> <u>mobile bookshop</u> featuring diverse children's literature.

We celebrate and promote quality children's literature that represents the experience of every child.

We are becoming one of the **Baltimore region's premier resources** for quality books, educational resources, and programming to support childhood literacy.



# **Our Community**

### **Geographic Reach**

Baltimore City, Baltimore County, Anne Arundel County, and Howard County.

#### **Educators, Homeschoolers, and Librarians**

Over 500 public schools serve over 320,000 students. Each is majority BIPOC. The local and regional customer base is racially and politically diverse.

### **Easy to Access**

By Plane:

- Baltimore/Washington International Thurgood Marshall Airport
- Reagan National Airport

### By Train:

 Baltimore-Penn Station and Union Station on Northeast Regional Lines

#### **Bv Automobile**

 2-3 hours driving distance from major cities in Pennsylvania, Virginia, and Delaware

#### **CONTACT US AT**

MAILING AND SHIPPING ADDRESS 919 W 34th Street, #50215 Baltimore, MD 21211

EVENTS@BALTIMOREREADALOUD.SHOP
W:BALTIMOREREADALOUD.SHOP
I/F: @BALTIMOREREADALOUD

### What We Do

- Mobile retail for outdoor events and festivals; available for off-site events
- Pop-up bookstore at the Banneker Douglass Museum in Annapolis, MD
- Online sales via Baltimorereadaloud.shop, Bookshop.org, and Libro.fm
- School and community partnerships for In-person book fairs, author events, fundraisers, and online book drives

### Nicole A. Johnson, Owner



Nicole has over 15 years of experience in youth development and education. She has worked with schools and nonprofit organizations to develop literacy programs for young children and teens.

# **Event Venue Options**

Venue	Capacity	
Banneker-Douglass Museum	150	
Village Learning Place	75	
School and Library Partners	Varies	



# **Memberships and Affiliations**

- American Booksellers Association
- New Atlantic Independent Booksellers Association (NAIBA)
- Greater Baltimore Urban League
- NAACP, Greater Baltimore
- Bookshop.org
- Libro.fm

# **Weekly Reporting**

# The New York Times



## **Festivals & Conferences**

- AFRAM Festival
- Fells Point Festival
- Kunta Kinte Heritage Festival
- Maryland Association of School Librarians
- Waverly Book Festival







### **Select 2023 Event Metrics**

Event/# of Attendees/Sales				
MD Homeschoolers BHM Showcase	150	158		
Maryland Association of School Librarians Annual Conference	100+	28		
University of MD, School of Pharmacy Authors: D. Watkins and Kondwani Fidel	100	150		
The Green School Book Fair	162	212		
Stewart Family Book Party Author: Carole Boston Weatherford	30	156		

## **Marketing and Promotion**

- Facebook
- Monthly Newsletter
- Instagram
- Website

# **2024 Goals and Targets**

Goal	Target	Sales
Author and Illustrator Events	18	1,100
# Book Fairs and Drives	6	2,000
Pre-order Campaigns	12	250

